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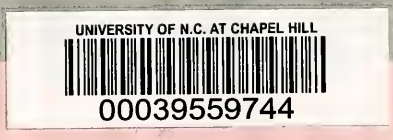

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The Carolina JOURNAL OF PHARMACY

Volume XLII JANUARY, 1961 Number 1

THE PHARMACIST WHO BECAME A ONE-MAN CIRCUS

In the center ring he performed his professional act—pharmacy. The customers applauded at the cash register.

When stock from a lot of "bargain buys" piled up in another ring, he improvised a strong-man act to handle the warehousing.

When suppliers' invoices poured in, he tried a balancing act with the books.

When his working capital became tied up in inventory, he took to walking a tightrope.

Then one evening he noticed that the crowd cheered only his performance as a pharmacist.

Lilly

Moral

The pharmacist is a "star" in his own right, and the Lilly policy of wholesale distribution recognizes this. It provides a network of service wholesalers who are willing and happy to play the supporting roles.

So if you're tired of being a warehouseman, accountant, and banker, get back your "star billing" as pharmacist by routing your orders through one of the 300 Lilly service wholesalers who serve the nation.

190020

Do Justice to Your Justice Services . . . .

* Purchases available in small quantities (No minimum requirements)
* Same day *delivery* (in most cases) at no charge
* *Telephone Department* service for speed of ordering
* Exclusive drug store solicitation
* Over $\$3/4$ million inventory for your immediate needs and convenience
* DSC detailer information
* DSC buying guide

Just a few of the *over forty different services* available from your full line full service wholesaler.

For other services and information available see your Justice representative.

Call us for new products and price information.

Member NWDA Wholesaler

Member DSC Wholesaler

JUSTICE DRUG COMPANY

Greensboro, N. C.

62 Years of Service to North Carolina Retail Druggists

In color or black and white

No Finer Snapshots at Any Price

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WE EXTEND TO ALL OUR VERY BEST WISHES FOR A HAPPY AND PROSPEROUS 1961

Scott Drug Company

Service Wholesalers Since 1891

high potency vitamin-mineral formula for active people

MYADEC® CAPSULES

When bodily stresses increase vitamin and mineral requirements, you can recommend MYADEC with complete confidence. MYADEC helps prevent vitamin-mineral deficiencies by providing comprehensive nutritional supplementation—one capsule daily supplies therapeutic doses of nine important vitamins plus significant quantities of eleven minerals and trace elements. Be sure you have an adequate stock of MYADEC for display. Supplied: Bottles of 30, 100, and 250.

PARKE, DAVIS & COMPANY
Detroit 32, Michigan

PARKE-DAVIS

The Carolina
JOURNAL OF PHARMACY

January, 1961
VOL. XLII No. 1

★

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1961: A Year of Opportunity and Challenge

RX PRICING POLICY: Increased discussion of the "professional fee" concept of pricing prescriptions in lieu of the traditional percentage mark-up. "A professional fee for a professional service." Supported by the Executive Secretaries of the A.Ph.A., the American College of Apothecaries and others. A test of this system is underway in one North Carolina pharmacy.

ANTITRUST ACTION: Kicked off in 1960 by Justice Department attack on Rx price schedules in use in Arizona. Now shifted to California (Federal antitrust grand jury returned a criminal conspiracy indictment involving price chart used in that state). The issue (expected to spread) is "professional service" vs "sale of a commodity."

MEDICAL CARE: (for the over 65-age needy and near-needy). Program to implement bill passed by last Congress. Further action at Federal level (tie in with Social Security) and at State level in 1961. NCPA represented at planning sessions in Raleigh in December—one with State Welfare Department and one with State Medical Society. Highly important—a significant percentage of future Rx volume involved.

FAIR TRADE: A crucial year for Fair Trade in North Carolina. A test of the constitutionality of the State Fair Trade Act by Supreme Court is expected. Action has already been instituted (Parker Pen, for instance) in the lower courts, with others to follow.

LEGISLATION: General Assembly will be in session. Pharmacy legislation, tax legislation and some of the 3 to 4,000 bills to be introduced will be of vital interest to pharmacists.

KEFAUVER FALLOUT: Legislative proposals (now in preparation) to show up in new Congress. Of special interest to Pharmacy will be those relating to generic name prescriptions and pharmaceutical advertising.

NEW RX DRUGS: None immediately. As in 1960, you'll get new names for combinations of older drugs. Oral Polio Vaccine not available as quickly as originally expected. Some pressure to make this product a 100% Govt. biological. Is Pharmacy to be by-passed in the distribution of the Oral Polio Vaccine?

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Cover Page

Mrs. June Bush West of Raleigh shown being inducted into The North Carolina Academy of Pharmacy by Sam W. McFalls, immediate past-president of the North Carolina Pharmaceutical Association.

Mrs. West and her sister, Mrs. Jean Bush Provo, the state's only twin pharmacists, are active in the Wake County Pharmacist Society (Mrs. West is the current president) and local health groups, such as the Wake County Cancer Board.

When not out working for some pharmaceutical endeavor or engaged in the numerous activities associated with growing families, the two sisters can generally be found in the prescription department of The Professional Pharmacy, Raleigh.

Moves to Richmond

Raymond D. Heist has moved from Charlotte to 3701 Monument Avenue, Richmond 21, Virginia. A life member of the TMA, Mr. Heist is a former MSR for Parke, Davis & Company.

To Vermont

Miss Margaret Winter, who until some months ago was on the pharmacist staff of Duke Hospital, asks to be remembered to her North Carolina friends.

Miss Winter is now chief pharmacist at the Henry W. Putnam Memorial Hospital, Bennington, Vermont.

Agent for Bureau

Chuck Turner of Scotland Neck sends us information concerning one member of the Class of 1950 whose record is not a part of the NCPA File.

According to Chuck, Mr. Wilkie went with the Federal Bureau of Narcotics shortly after graduation and was stationed in Georgia. Some years ago he was transferred to Illinois. His present address is unknown which is the way the Bureau probably prefers it.

To Represent Lederle

Reginald B. Childers recently joined Lederle Laboratories, American Cyanamid Company, as a sales representative in Raleigh, North Carolina, Southeast Region, it has been announced by Mr. C. K. Piercy, Sales Manager.

A native of Roanoke, Virginia, he attended high school there and received his B. S. degree from Virginia Polytechnic Institute, Blacksburg, Virginia in 1955. He also attended the Greensboro Division of Guilford, Greensboro, North Carolina and the University of North Carolina, Chapel Hill, North Carolina.

New McFalls Store

McFalls Hillsdale Park Drug Store, 2901 High Point Road, Greensboro, was opened in mid-December.

Wyndam S. Dukes, who has been associated with McFalls Sunset Drug Store for the past nine years, is manager and president of the new pharmacy. Sam McFalls is vice president.

Viewmont Pharmacy Sold

James S. O'Daniel, owner-operator of the Viewmont Pharmacy, Hickory, has sold the business to the owners of the Ninth Avenue Pharmacy.

Bill McDonald will be manager of the pharmacy. In addition to Mr. McDonald, other pharmacists associated with the two enterprises are Claude Suttlemyre, Gene Allen and Raymond Heath.

One of Your Customers Says

"I'll Buy from You a Second Time"

ERNEST W. FAIR

When you make it a real pleasure for me to visit your pharmacy by having made me as welcome as you could the first time I dropped in.

When you made certain that you had given me the very best merchandise for whatever my needs may have been and that you as a salesperson, did your best to be sure I was buying exactly what I particularly needed and not selling me just anything to make a sale.

When you were able to give me some intelligent answers to the questions I had to ask.

When you made certain that the merchandise you sold me was fresh, that there was nothing damaged or broken, and that what I was purchasing from you was everything I expected it to be.

When you were interested enough in being of special service to me to inquire if I had any further needs or if there was anything additional I might need to put the item I had just purchased to efficient use.

When you quickly presented the specific brand of merchandise I asked for and did not try to push me into buying some other brand or try to tell me the item I requested was inferior and the one you suggested better.

When you treated me with the maximum amount of respect and made me feel important to your store and not just another customer; when you specifically asked me to come back or call you any time the store could be of service to me.

When you took a moment or two after the sale was made, to be pleasant and talk about things in general to demonstrate a feeling of friendship and interest in me personally.

When you recognized that I was a new customer, asked me if that were so, and told me a few things about your store, offered to open an account for me, or in some other way showed that my business really mattered to you.

When you made sure the merchandise I purchased was properly wrapped or packaged so that I would be certain to get back home with it in the same condition it possessed at the store.

When you took an extra moment or two with me in order to show me something new that you had just received which you thought might help me. Sure, it makes an extra sale for you I know, but it also shows me you're interested in helping me too.

When you were alert enough to notice something about me and comment on my new dress, hat, suit, or some other item of which I was particularly proud at the moment.

When you made it a point to be extra cheerful and pleasant so that something I had been worrying about when I came into your pharmacy was completely forgotten and I felt better when I left.

When you took the trouble to be at the front of the store and offered to be of service to me right away rather than making me walk all of the way to the back of the store and then up front again with you to secure what I came in for.

(Continued on page 39)

New Telephone Numbers

N. C. Pharmaceutical Association: Chapel Hill	942-3551
N. C. Board of Pharmacy: Chapel Hill	942-4454
School of Pharmacy, UNC: Chapel Hill	942-5121
F. O. Bowman: Chapel Hill	942-3255

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A Career with an Infinite Opportunities
INDUSTRY
GOVT.
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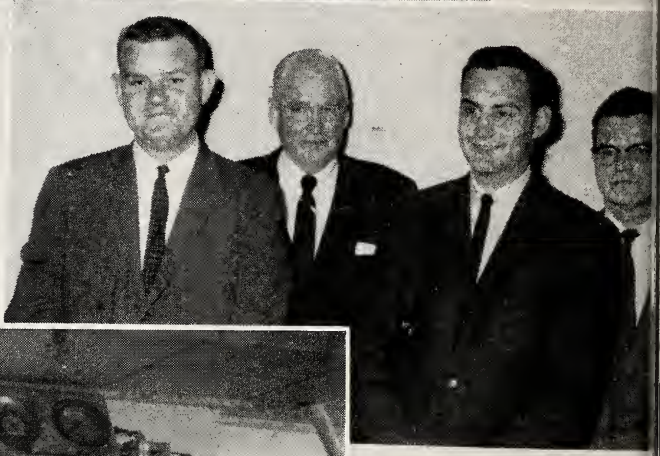

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Carolina Camera

Top: G. G. Buchanan, President of The reensboro Drug Club is shown with phar- acy exhibit which was on display at a Health Fair" (Dec. 3-4) in Greensboro nder sponsorship of the Greensboro Acad- my of Medicine. The exhibit was installed y Robert Lane of McDuffiie-Eubanks with ie assistance of other members of the club.

Top Right: Rease Inge (Squibb), second rom left, is shown with Paul Kirkman of Iadison, Whitaker Moose of Charlotte and ollie Shore of Durham.

Lower Left: All prescriptions telephoned o Parsons Drug of Wadesboro are taped. o mater how fast the MD talks, his in- tructions are recorded and available for lay-back when necessary for verification f instructions, etc. Pharmacist G. E. ndes is shown with the set-up. When hone (unlisted number) rings, pharmacist resses button which starts tape recorder. ape will carry entire day's prescriptions; an be erased and used repeatedly. Mr. ndes is enthusiastic over the merits of his system; highly recommends it to his fellow pharmacists, particularly those who have a hard time deciphering their coded notes after the MD has completed his call.

Lower Right: Mr. and Mrs. Robert H. Seaborn of Greenville on the occasion of Mr. Seaborn's induction into the North Carolina Academy of Pharmacy. Bob is pharmacist with the Grifton Pharmacy.

One Man's '60 Record

On July 2 his pharmacy was robbed of $3800.

On August 11, pharmacy entered again. Thieves made off with safe (empty).

In early November, $1600 taken in a third robbery of the pharmacy.

Four days later, pharmacy owner fell at home, fracturing a bone in foot which necessitated a knee-high cast.

In a pre-Christmas accident (lost balance due to injured foot), fell and broke both arms.

All this happened to A. D. Pollard, Pollard's Drugs, Havelock.

Comments Pollard: "If the Good Lord is trying me, he sure is giving me a good workout."

COM-VAC Canine Distemper-Hepatitis Vaccine

PETROX Flea and Tick Spray

Complete Veterinary Biologicals and Pharmaceuticals by

CUTTER
BANDY LABORATORIES CORN KING COMPANY
FARNAM AMERICAN SCIENTIFIC LABS.

Wholesale Service to All North Carolina Drug Stores.
Please Write for Free Catalogue and Prices

PARALABS, INC. P. O. Box H, Nashville, N. C.

How will weight-watchers use **Sucaryl**® in 1961?

(Or, how versatile can a non-caloric sweetener be?)

In trying to gauge Sucaryl's versatility, you can't just stop at three—or four, or five—general uses. Those weight-watching customers of yours can be an ingenious lot, and it's sometimes surprising how many interesting ways they can find to use the product.

Winter celebrants, for instance, will carry the 100-tablet bottle along with them—perfect complement to a steaming thermos. Friday-afternoon hostesses, on the other hand, frequently like to surprise the ladies with a Sucaryl-sweetened dessert. (Thought for your wife?) And any social-minded weight-watcher worth his Sucaryl will tell you that you just don't mix cold drinks with anything else.

It's as simple as this: Sucaryl *belongs,* when you're watching your weight. It belongs in your store, on your counter. How many new customers will you have this week?

ABBOTT

®Sucaryl—Abbott's Non-Caloric Sweetener

101193

New Pharmacy for Albemarle

A new pharmacy for Albemarle, to be owned and operated by Allen Sinclair, will be established soon. Sinclair, now associated with the L. G. Fox Drug Company of Rockingham, is well known in Albemarle where for years he was an employee of Phillips Drug Store.

Zack Lyon Wins

One of the two grand prize ($50) winners in Life Mag's "Drug Lifeline" contest was Zack Lyon, Manager of Peabody Drug Company, Durham.

In the same contest, Harry H. Montgomery of Wilmington (Bellamy Drug Company) won a $10 prize.

At University of Colorado

Lewis Harold Carter, UNC Pharmacy School, '57, has been appointed as an instructor in pharmacy at the School of Pharmacy, University of Colorado.

For the past two years Mr. Carter has made his home in Denver where he was associated with the Presbyterian Hospital as a pharmacist.

Mrs. Carter has been teaching mathematics at the University of Colorado for the past two years. She, like her husband, is a graduate of the University of North Carolina.

Current State Fair Trade Box Score

The state fair trade box score now shows:

19 States whose courts of last resort have upheld their respective fair trade laws.

10 States whose fair trade laws are also fully valid and enforceable, since the question of constitutionality has not come before the courts of last resort.

15 States whose top courts have declared the so-called non-signer clause to be invalid.

2 States who top courts have held invalid the entire state fair trade law.

4 States and the District of Columbia which never had a fair trade law.

Aid from Medical Care

Thirty-nine students received loans from The Medical Care Commission during 1960 to assist them in financing their professional education in pharmacy, medicine, dentistry, nursing, social work or psychology. A condition is that the student, following graduation, must practice in a rural community in North Carolina or in a state-owned hospital.

Northeastern

The Northeastern Carolina Pharmaceutical Society held its annual Christmas Party and ladies night at the Roanoke Country Club, Williamston, on December 14. Seventy-four members and guests attended the party.

Professor J. M. Jenkins, principal of the Murfreesboro schools, was the speaker.

Drugs Seized in Raid

James Henry Turnage, operator of Big Jim's Truck Stop in Goldsboro, has been arrested by agents of the State Bureau of Investigation. A raid of the Stop netted officers 26,000 amphetamine, barbiturate and benzedrine tablets.

State Bureau of Investigation Director Walter J. Anderson said the raid was part of a crackdown on the illicit traffic in drugs. Two additional agents were added to the SBI force in October.

Apothecary Shop Sold

Elizabeth City's Apothecary Shop, operated by J. E. Sparks for the past 17 years, has new owners.

Edsel Whaley and Harry Umphlett, the new owners, assumed management of the pharmacy on January 1.

Mr. Sparks continues as owner-operator of Sparks Rexall Store on West Ehringhouse Street.

We, your local Registered Pharmacists, wish to state that we think . . .

THE DRUG INVESTIGATION IS GOOD FOR ALL OF US!

Naturally, we dislike to hear the Public grumble about the price of drugs . . . for we reap no extra profits from their sales. We use the same "profit mark-up" we have been using for many years. But, we do think, that if the drug firms permit any unethical practices in their manufacture, testing and sales of their products WE WANT TO KNOW IT . . . and WE WANT YOU TO KNOW IT.

You May Ask Why?

The answer is simple: Your Physician writes a prescription for a healing drug you need. We, the Registered Pharmacist, fill that Prescription. Therefore, WE WANT TO KNOW BEYOND A SHADOW OF DOUBT that every drug we dispense has been carefully tested in every phase of its manufacture, clinically tried and found safe . . . SINCE THE PROFESSIONAL REPUTATION OF THE REGISTERED PHARMACISTS RESTS UPON THOSE DRUGS we want to know it if a drug manufacturer engages in ANY UNETHICAL PRACTICES. We want to know if anything is being done, or not being done, that in any way might be harmful to you, for we are part of the "FRONT LINE" of medicine serving you. We want to protect you against "inferior or harmful drugs" and "price gouging" plus preserving our own Professional Reputations. Even the best of drugs are none too good for you, when illness strikes.

The investigation will "uncover those that have acted unethically" and will "tighten up" the inspection of all drugs manufactured. So we are sure IT WILL BE GOOD FOR ALL OF US.

Sponsored by

ALAMANCE PHARMACEUTICAL SOCIETY

MEMBERS

ACME DRUG CO.
ALAMANCE DRUG CO.
ANDREWS DRUG CO.
ASHER-MCADAMS DRUG CO.
BURLINGTON DRUG CO.
CAROLINA REXALL DRUGS
WRIKE DRUG CO.
MEDICAL VILLAGE APOTHECARY
CEDAR CLIFF PHARMACY
DAVIS STREET PHARMACY
GRAHAM DRUG CO.
GIBSONVILLE DRUG CO.
GRIFFIN'S PHARMACY
MEDICAL CENTER PHARMACY
SHERARD PHARMACY

Ben Mobley, a former President of the Alamance Pharmaceutical Society, outlines how an effective program can be established by a local Pharmaceutical Society. The Society's Credit Service has brought in thousands of dollars to member pharmacies.

The Alamance Pharmaceutical Society was formed five years ago with the original purpose being to bring the members together for discussion of mutual problems and specifically to become better acquainted with one another and members of our related professions. It was evident from the beginning that there existed between us a feeling of mutual trust and confidence.

With this encouraging background, we started work immediately toward correcting, through cooperation, many conditions which had previously existed among the local pharmacies.

Perhaps one of our most outstanding accomplishments has been the establishment of a uniform prescription blank service, paid from our club treasury. The details of this service were worked out through constructive efforts and criticisms at two of our meetings and by work of a committee between the meetings.

Our Society agreed to print a prescription blank of uniform size, white in color, with no store name on any blank. Across the bottom a statement "Take this to the registered pharmacist of your choice" appears, and on the back, "Compliments of Alamance Pharmaceutical Society." All blanks are the same size and color for all doctors. After working out the details, we met with our local medical and dental societies. Our plan was accepted graciously by 99% of their members. We missed 100% acceptance at first because one doctor wanted green blanks and another preferred pink-colored blanks.

A contract with a local printer was made at a rate of $2.75 per 1,000. The printer keeps 2,000 blanks for each doctor on hand at all times. Complete acceptance has now been accomplished.

It is doubtful that any pharmacy in our community would want to return to the old system; first, because we feel this method has given our professional prestige a boost, and secondly, the participating stores have found this method of supplying blanks much less expensive. Pharmacies not previously supplying prescription pads now have a chance to share in their cost.

Another project with which we have all been pleased and proud, has been a program of newspaper advertising by our Society. An advertisement is run once each month dealing with some aspect of our profession, pharmaceutical ethics, the medical profession, or pointing out the necessity of immunization for children against polio, diptheria, or other dread diseases.

(Continued on page 15)

WHICH ONE FOR YOUR OWN FAMILY?

When you fill a prescription for **your** wife or **your** child, do you really feel that any of the generic products will do—that any brand is reliable—or is there one particular brand you would prefer?

■ Don't you find yourself choosing a specific "brand name" because you feel there is something more behind the label statement—more care in selecting raw materials, intricate compounding, and exhaustive testing; and more knowledge of product problems and needs through continuing research? These are the intangibles which suddenly become very real when the patient is someone near and dear.

■ You may not be able to measure all intangibles which add up to Lederle Quality, but they provide the true basis of physician confidence and trust—seen in the continuing professional choice of a Lederle brand.

LEDERLE LABORATORIES, a Division of AMERICAN CYANAMID COMPANY, Pearl River, N. Y.

ALAMANCE SOCIETY

An example of our work in this respect was reported sometime ago in the CAROLINA JOURNAL OF PHARMACY which told of our prescription price survey. In this survey, each member took a hundred consecutive prescriptions the same month, not necessarily the same week, and added the amount charged, then divided this total by 100 to obtain a store average. These figures were compiled to give us our local average. We did this to inform our friends and customers of our local average compared with the national average, and to show them the true picture of pharmacy on our local level; thus helping to counteract the false and misleading statements of the Kefauver Committee. The charges brought by the Kefauver Committee has set our profession back 20 years in public relations, though no accusations were made at the retail level. Who knows where they will investigate next?

The month following this report we ran another ad titled "The Drug Investigation Is Good for All of Us." (Reproduced on page 12.)

Other ads we ran were well received and caused many favorable comments by doctors and lay people. Our present ads use about 30 inches (3 col. by 10 in) and are billed to one of our members in order to benefit from his advertising rate. He, in turn, bills the Society. This program of newspaper advertising has been used for 3 years and costs us approximately $375 per year. We are more fortunate in that a member of the advertising staff of our local paper is a great friend of pharmacy and has been most helpful to us in our advertising program. Much material is passed to this individual by our members which he files and uses on appropriate occasions.

A year ago, we bought a program of radio advertising for about 13 weeks, which was a broadcast of UNC football games. We feel this program was well received, but because of its costs, which we considered out of proportion to its benefit, was discontinued. This experiment in radio advertising cost our club $1200 which we feel could have been spent more advantageously.

Another project of interest has been the establishment of a pharmaceutical credit service. Though this does not deal with advertising, I think to venture away for a moment on this may be advantageous to us all. By the mutual confidence and cooperative spirit brought about by our Society efforts, we established a central service for reporting delinquent accounts. Mrs. Hazel G. Weygand explains how the system operates:

In an effort to provide a more effective and efficient collection letter service for your Pharmaceutical Society, we respect-

(Continued on page 17)

clearly the purest...
clearly the best seller

EVERFRESH

CITRATE of MAGNESIA

In the emerald green bottle customers recognize instantly

- sparkling "lemonade" taste
- perfectly pasteurized and manufactured under strict supervision and controls
- Your wholesale druggist has Everfresh, the standard citrate for 35 years

350 cc size: list price, $2.45 per dozen. Minimum retail price, 30¢ each.
This price effective in all New England and Mid-Atlantic states
see the difference in purity
see the difference in sales

Everfresh Manufactured by
THE MIFFLIN McCAMBRIDGE CO.
6400 Rhode Island Avenue • Riverdale, Maryland

Alamance Drug Company

Registered Pharmacists
W. S. GARDNER
BEN MOBLEY

223 Maple Avenue—Telephone 4216
Burlington, N. C.

Dear:

Your account with us in the amount of $ is past due.

We report such accounts to the Alamance Pharmaceutical Society. The S ciety, in turn, reports these as undesirable credit risks to member stores an to the Merchants Association.

It will be necessary for you to make settlement of this account within ten da if you wish to avoid having this report made of your credit.

Sincerely,

ALAMANCE DRUG COMPANY

ALAMANCE PHARMACEUTICAL SOCIETY

POST OFFICE BOX 458
BURLINGTON, N. C.

Dear:

The attached statement represents a report to us that yours is a delinquer account.

It is our obligation to report such accounts to each member of our society also to the merchants association.

You may avoid having this unfavorable report made of your account b paying this drug store within ten days.

The store will report such payment to us immediately.

Sincerely,

ALAMANCE PHARMACEUTICAL SOCIETY

Robert R. Woody
Secretary-Treasurer

ALAMANCE SOCIETY

lly request that the following procedure adopted:

At the beginning of each month please send to us a list of your current past due accounts. This list should be accompanied by a completed statement for each delinquent account. After receiving this information we will send a letter, written on your stationery, to each of these customers. (number one letter-copy attached.)

After ten days, you are to notify us as to which accounts have been paid. The customers, whose names are remaining on the list, will be sent a letter from The Alamance Pharmaceutical Society. (Referred to as the number two letter-copy attached.)

If, at the end of another ten day period, these accounts are still unpaid, these names will be added to the delinquent account list. These lists are compiled for the Pharmaceutical Society only.

You have, or should have, in your store forms which we furnished to you to simplify the handling of these services. In making out your list, using these forms, make an original and three carbon copies. The original should be sent to us at the first of each month. After ten days, fill in the second copy showing accounts paid. Another ten days, the third copy. The fourth copy should be retained by you for your ready reference.

This procedure, if followed on a regular routine basis, will enable you to eliminate a large percentage of your bad debts, and at the same time enable us to furnish you with an up to date list of the bad accounts from each member of your society.

We appreciate the opportunity of working with you in this connection and if we can be of help at any time please call.

This service is rendered all members without charge and is paid by the Society. The cost of this is $50 per month. We feel it has paid for itself many times over.

All the projects I have outlined here have been paid from our Society treasury. Where do we get this money? Our funds are derived from two sources. The first source is a $12 yearly membership fee paid by each member and a charge against each store member based on $20 per $50,000 vol. or fraction thereof. Any store doing $50,000 or less would pay $20; $51,000 to $100,000 would pay $40, and so on in multiples of $50,000. We have been able through the same consistent efforts as used in our business to maintain a very satisfactory record of dues paid. We feel this is important for two reasons: First, we want every member to feel he is a necessary part of this effort, and second, we are best able to avoid a hardship on the few who might otherwise have to bear the financial burden. An ad was run in our paper explaining the formation of our cooperative credit service.

Mutual advertising means more to us than just ads in papers and radio sponsorship. It means mutual agreements on problems which may arise in our business. Anything which will help us serve our customers and serve the public better falls in this category. We feel that our efforts have been rewarded through a better picture of our profession in the public mind, but most important, we have come to know and better understand our fellow professionals and have enjoyed the fellowship that can only come from getting together for an enjoyable meal and an evening discussion of our mutual problems.

Two letters used by the Society in its collection service appear on the opposite page. Local clubs may adapt this program to their own special requirements.

46% to 52% PROFIT
for you on the new fast-seller for chapped lips!

By the Makers of STANBACK

Guaranteed by Good Housekeeping
REPLACEMENT OR REFUND OF MONEY IF NOT AS ADVERTISED THEREIN

COMMENDED BY THE CONSUMER SERVICE BUREAU OF PARENTS' MAGAZINE
AS ADVERTISED THEREIN

Hanger or Easel Displays

Deal #2

3 free with 12

1 card of 12 tubes, plus 3 tubes free for display

Your Cost **$2.80**
Selling Price **$5.25**
Your Profit ..... **$2.45—47%**

Deal #6

12 free with 36

3 cards of 12 tubes, plus 1 card (12 tubes) free for display

Your Cost ..... **$ 8.40**
Selling Price **$16.80**
Your Profit ..... **$ 8.40—50%**

Bulk Pack for Dump Displays

Deal #100

28 free with 72

100 tubes bulk-packed in chipboard box

Your Cost **$16.80**
Selling Price **$35.00**
Your Profit ..... **$18.20—52%**

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New Pharmacies

O'Neal Pharmacy, 106 North Main, Louisburg. Mrs. B. C. O'Neal, owner. Mrs. Jacquelyn Kimball, pharmacist in charge.

Spring Lake Drug Company, Spring Lake. R. E. Bullard, owner and pharmacist in charge (will open in February).

Transfer of Ownership

Waynesville Pharmacy, 307 Main, Waynesville (formerly Dan's Drugs). Henry Leigh, owner and pharmacist in charge.

The Apothecary Shop, 406 East Main, Elizabeth City. Edsel Whaley and Harry Umphlett, owners; Edsel Whaley, pharmacist in charge.

Viewmont Pharmacy, 1247 Second Street, Hickory. C. P. Suttlemyre, J. C. Wolfe, R. E. Allen and Wm. McDonald, III; Wm. McDonald, III, pharmacist in charge.

Pharmacies Closed

Mann's Cut Rate Drug Store, 119 South Main Street, Kannapolis.

Greene Drug Co., 709 West Lexington, High Point.

Change in Name-Address

Davis Pharmacy, 230 Gilmer Street, Reidsville (formerly Dailey's Drug Store, 218 Gilmer Street).

Reciprocity

Wallace Lee Pennington, Pike's South Union Drug Store, Inc., Concord (from West Virginia).

Change in Address

Shamrock Drugs, Inc., from 3217 Plaza Road to 3029 Plaza Road, Charlotte 5, North Carolina.

DISTINCTIVE

Carry your store's identity by color and personalized copy right into your customers home..... for the life of the Prescription.

Another plus value of the modern paper box with its clean fresh label.

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E. N. ROWELL CO., INC.
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JANUARY CHECK LIST

Tear out for a handy check of
your current stock of these
Robins products that are receiving
special promotion in your area
THIS MONTH

Dimetapp® Extentabs NEW
☐ Tab. 100's ☐ Tab. 500's

Dimetane® Expectorant
☐ 16 oz ☐ Gal.

Dimetane® Expectorant-DC
☐ 16 oz. ☐ Gal.

NaClex®
☐ Tab. 100's ☐ Tab. 500's

Phenaphen®
☐ Cap. 100's ☐ Cap. 500's ☐ Cap. 1000's

Phenaphen® with Codeine
☐ Cap. ¼ gr. 100's ☐ Cap. ¼ gr. 500's ☐ Cap. ½ gr. 100's
☐ Cap. ½ gr. 500's ☐ Cap. 1 gr. 100's ☐ Cap. 1 gr. 500's

Allbee® with C
☐ Cap. 100's ☐ Cap. 500's ☐ Cap. 1000's

Adabee®
☐ Tab. 100's ☐ Tab. 500's

Adabee®-M
☐ Tab. 100's ☐ Tab. 500's

Why not check your stock of
all Robins products at the same time
—and be prepared

A. H. ROBINS CO., INC., RICHMOND 20, VA.

Foreign Rx Service

In England, patient pays 14¢ of each prescription filled; National Health Service pays balance. Prescriptions are priced at cost plus 25% plus dispensary fee of 16¢ on prefabricated medication and 50¢ on compounded medications. Average Rx price in London is $1.00.

In France, all medicines, including vitamins, are sold exclusively by pharmacies and prices are controlled by the government.

In Germany, prescriptions, after they are filled, are returned to the patient except for narcotic and insurance prescriptions. Original packages are dispensed. Seventy percent of the German pharmacists are women.

In Spain, pharmacies are closed each day from 1 to 5 P.M. (siesta). Pharmacists may own only one pharmacy, and in cities of 50,000 or under, one pharmacy to 4,000 persons.

Portugal: Pharmacies have to be 300 meters apart or serve a population of 5,000. Pharmacists can own only one pharmacy; only original packages dispensed on prescription. Doctors are not permitted to dispense oral medication—only injections.

About 20 to 30% of Rxs written in Switzerland are for preparations from a Formulary published by The Swiss Pharmaceutical Association. The pharmacist is liable for the quality and potency of all prescriptions he dispenses—not the manufacturer. No cut prices—members of the Swiss Association must sign an agreement that they will honor prices (set by the manufacturer).

Personnel Changes

Robert A. Gibson, Jr. from Havelock (military service) to 924 North 12th Street, Rochelle, Illinois.

K. B. Jenks from John's Pharmacy, Sanford, to Wrike Drug Company, Graham.

Lawrence L. Williams from Salisbury to Lexington.

Ronald E. Barber from Kerr Rexall, Wellons Village Shopping Center, Durham, to Kerr Rexall, Lakewood Shopping Center, Durham.

Dihydrocodeinone Classified as Class B Narcotic

Effective January 1, 1961 all preparations ontaining any quantity of Dihydrocodeinone ere classified as Class B narcotics under ew Federal regulations. Such preparations ay now be dispensed by pharmacists only ursuant to physicians prescriptions, writ- n or oral.

Stocks of Dihydrocodeinone-containing reparations on hand January 1, 1961 need ot be returned to the manufacturer for ax-stamping and relabeling but in lieu ereof the holder shall, before sale and in ny case on or before March 1, 1961, affix ereto a label of his own bearing the leg- nd "Class B—In Stock Jan. 1, 1961," hus indicating its proper classification and xplaining the absence of the tax stamp.

Pharmacists desiring to return stocks of ihydrocodeinone - containing preparations o the manufacturer may do so provided he manufacturer is registered in Class I nd supplies the necessary official narcotic rder form.

A second procedure would be to surrender uch unwanted preparations to the Nar- otics District Supervisor for destruction (write NCPA for the necessary forms). The Bureau of Narcotics does not pay for uch surrendered drugs.

Dihydrocodeinone, otherwise known as Hydrocodone, has been distributed under the trade names Dicodid, Hycodan, Mercodinone, etc. Preparations containing any of these are no longer exempt.

Attend Concord Party

A party honoring members of the medical, dental and allied professions was held at the Cabarrus Country Club on December 12 under sponsorship of the Cabarrus County Pharmaceutical Society. Including the wives of the guests, about 175 persons attended the party.

Leaders of the Society, which is less than a year old, were well pleased over the success of the party, which was the first of its type to be staged by the local group. A social hour followed by a dinner without speeches registered a hit among those in attendance. The financing was taken care of by $50 contributions by the participating pharmacies of Concord and Kannapolis.

Dr. Hartung to Supervise New Training Grant in Medicinal Chemistry

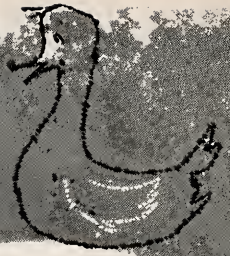
Friends of Dr. Walter Hartung, formerly a staff member of the UNC School of Pharmacy but now head of the Dept. of Pharmaceutical Chemistry, Medical College of Virginia, will be interested to learn his ability as a teacher has been recognized nationally when the Division of Medical Sciences of the National Institutes of Health placed a training grant with the Medical College of Virginia to support candidates working for advanced degrees in pharmaceutical chemistry.

Qualified individuals holding the baccalaureate degree in pharmacy, chemistry or other science, and especially those planning to teach or prepare themselves for research in fields related to the health sciences are invited to write for further information.

The training grant will be administered by the Department of Chemistry and Pharmaceutical Chemistry, a unit within the School of Pharmacy of the Medical College of Virginia. This is the first award of its kind supported by the National Institutes of Health.

Hollingsworth's
UNUSUAL CANDIES

has the Golden Egg for EASTER
April 2



SPECIAL EASTER BASKET $1.00

10" high colorful hand woven basket contains cute Easter chicks, assorted chocolate covered foiled eggs and other Easter goodies.

CHOCOLATE EASTER EGGS 10c

in Display Carton 48 pieces with fine vanilla chocolate coating. (24 cream centers with fruits and nuts, 12 with coconut).

DECORATED CHOCOLATE EGG 50c

Delicious Fondant Center.
See-through box.
Individually packaged.

Hollingsworth's
UNUSUAL CANDIES
AUGUSTA, GEORGIA

SEE THE COMPLETE LINE OF EASTER BOXED AND NOVELTY CANDIES.

TAR HEEL DIGEST

Main speaker at the December meeting of e Piedmont Sales Executives, held in reensboro, was Charles T. Lipscomb, Jr. e was introduced by William P. Brewer, ce president in charge of sales, Justice rug Company.

An employee of Flynn's Drug Store, inston-Salem, reported loss of a bag conining about $2,200 in checks and cash longing to the pharmacy.

Martin Drug Company, Kannapolis, is oving next door to quarters which will ve the pharmacy twice its original floor ace. New fixtures have been installed id a colonial style Rx department is in peration. The pharmacy is owned and perated by John Mitchell and he has asciated with him another pharmacist— H. Williford.

Maurice L. Cable of Asheville has been varded membership in the DX Century ub, exclusive society of amateur radio perators who have made two-way shortave radio contacts with at least 100 counies and colonies of the world.

A request for removal of the apothecary op from the list of permitted uses in initutional zones has been presented to the reensboro Planning Board.

Charles Barger, son of a Lutheran minisr and a 1957 graduate of the UNC School of Pharmacy, is an employee of the new Kerr Rexall store in the Northgate Shopping Center, Durham.

Mann's Drug Store of Thomasville has asked the city council to re-zone a lot it owns on the Southwest corner of Pine and Randolph Streets from residential to commercial. At some future date the drug firm plans to erect a pharmacy on the lot.

Operation of Rockingham's Bristow Drug Store was not stopped on account of a fire, which did some interior damage to the pharmacy. Bristow will be in a new building shortly after the first of the year.

Russell Bostic opened the Bostic Drug Company in Beulaville on December 3.

The Peoples Drug Store of Taylorsville observed its 42nd anniversary in December. Owned and operated by Rowe B. Campbell, Sr., the store opened its doors on December 14, 1918.

The three drug stores of Rockingham alternate in being open on Sunday afternoons.

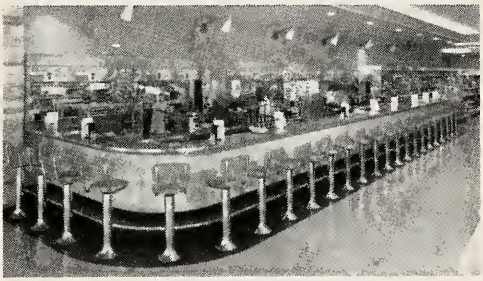
Mrs. Jackie O'Neal Kimball is in charge of the prescription department of the recently established O'Neal Pharmacy, Louisburg.

Paul H. Insch, territory manager of Wyeth Laboratories, and Mrs. Insch have moved to Chapel Hill. In recent years, The Inschs have made their home in Charlotte.

J. C. Jackson, senior warden, was a major supporter of the newly completed $70,000 Trinity Episcopal Church in Lumberton. First services in the new sanctuary were held in December.

KEY designed interiors will boost your sales because of better and more distinctive displays

"KEY" FIXTURES FOR CONSTANT PROFITS



A modern Bastian-Blessing Food-Fountain is a magnet that draws customers back into your store time and time again. It helps make your store a friendly place to shop.

Continuous KEY-LINE Wall Cases give you the maximum in uncluttered display space and convenience of self-selection.

Meet the challenge of today's keen competition with modern KEY-DESIGNED Store fixtures.

KEY-LINE Fixtures lend an air of distinction to your store that invites constantly increasing store traffic. Maximum display and self-selection meet the busy shopper's requirement.

These are the results effected by our experienced design engineer.

☐ Send Sales Engineer ☐ Send Blueprints ☐ Send Catalog

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Local-District Pharmaceutical Societies

The President is listed following official name of the Organization

lamance Pharm. Society
Larry B. McAllister
Wrike Drug Company
Graham, North Carolina

urke County Drug Club
H. F. Bobbitt
Clinic Drug Store
Glen Alpine, North Carolina

abarrus Pharmaceutical Society
Harry Barringer
Pearl Drug Company
Concord, North Carolina

eveland County Drug Association
Charles F. Turner
Lawndale Drug, Inc.
Lawndale, North Carolina

urham-Orange Drug Club
Hunter L. Kelly
The Professional Pharmacy
Durham, North Carolina

orsyth Pharmaceutical Society
Roger H. Sloop
Bobbitt's College Pharmacy
Winston-Salem, N. C.

aston County Pharmaceutical Society
Steve A. Pappas
Akers Center Pharmacy
Gastonia, North Carolina

reensboro Drug Club
Gilmer G. Buchanan
P. O. Box 1254
Greensboro, North Carolina

enderson County Pharm. Assn.
W. L. Harper
Rose Pharmacy
Hendersonville, North Carolina

enderson Drug Club
D. D. Hocutt
Hocutt Drugs
Henderson, North Carolina

enoir County Pharm. Society
Robert L. Dewar
LaGrange Pharmacy
LaGrange, North Carolina

Mecklenburg Pharmaceutical Society
C. L. Swearngan
T. A. Walker, Inc. (Hawthorne Lane)
Charlotte, North Carolina

Northeastern Carolina Pharm. Society
Alfred N. Martin
Rosemary Drug Company
Roanoke Rapids, North Carolina

Robeson Pharmacist Society
John M. Rancke
Hedgpeth Pharmacy, Inc.
Lumberton, North Carolina

Rowan-Davie Drug Association
L. B. Joiner
Main Drug Company, Inc.
Salisbury, N. C.

Rutherford County Drug Association
N. J. Simpson
Spindale Drug Company
Spindale, North Carolina

Southeastern Pharmaceutical Society
V. J. Lindenschmidt
Walgreen Company
Wilmington, North Carolina

Wake County Pharmacist Society
Mrs. Jean Bush Provo
Professional Pharmacy
Raleigh, North Carolina

Wayne County Pharmacist Society
Luther E. Bunch
Bunch's Drug Store
Goldsboro, North Carolina

Western N. C. Drug Club
Thomas M. Donnelly
Adams-Blauvelt, Inc.
Asheville, North Carolina

Wilson County Drug Club
Paul Bissette, Jr.
Bissette's
Wilson, North Carolina

New Labeling Regulations

The Food and Drug Administration has announced new regulations requiring changes in labeling used to promote the sale of prescription drugs to physicians.

Purpose of the new regulations is to insure that such labeling discloses both the hazards and the advantages of the drugs. The new regulations are based on proposals published in the Federal Register of July 22, 1960.

Commissioner of Food and Drugs George P. Larrick said that comments received on the regulations as first proposed have resulted in some modifications, and that action on those parts of the original proposal relating to package inserts for prescription drugs has been deferred, at the request of the American Medical Association, to permit further study of the proposal by the Association.

Major labeling changes required by the new regulations are:

1. Labels of drugs for injection must declare the quantity or proportion of all inactive ingredients. Previous regulations have required inactive ingredients to be named on such drugs, but required quantitative declaration of only the active ingredients.

2. Labels of prescription drugs will have to bear identifying lot or control numbers from which it is possible to determine their manufacturing history.

3. Any labeling of prescription drugs o devices including promotional literatur mailed or given to physicians by compan representatives which furnish informatio about uses or dosage must contain complet information for professional use, includin information about any relevant hazards an conditions in which the drug should not b used.

However, this will not apply to so-calle "reminder piece" literature which merel mentions the name of the drug but doe not give indications or dosage recommenda tions.

4. If the drug is new, information abou uses, dosages, hazards and contraindication must be substantially the same as that con tained in the application to market th drug.

Advertising or oral detailing for a ne drug may offer it only for use under th conditions specified in the labeling con tained in the application to market th drug.

Labeling or advertising which goes b yond the claims approved in the origina labeling must be re-submitted for approv in advance of use.

5. Labeling bearing information abou uses and dosage must show the date issuance or latest revision.

SMITH WHOLESALE DRUG CO.

SPARTANBURG, S. C.

A Young and Growing Service Wholesale House,
Owned and Operated by Registered Pharmacists

We Appreciate Your Business

hanges in the regulations to assure the ty of new drugs would further provide:

That permission to market a new drug be denied if the manufacturer refuses llow inspection of his manufacturing ods, facilities, controls or any records aining to them.

The marketing of a new drug may be ved by making an application condi- ally effective until the adequacy of ufacturing methods, facilities and con- has been verified by inspection. How- the regulations allow such a delay only n it is not possible to complete an in- tion within the time limit set by the for processing an application.

he regulations as issued differ from the 22 proposals in the following respects, ng others:

Labels for eye preparations need de- only the names of inactive ingredi- and not the quantities of such ingredi- as originally proposed. FDA said it did have evidence to show that failure to are the quantity would represent a rd. Naming the inactive ingredients ld enable the doctor to avoid a drug hich the patient is known to be sensi- This was the original purpose of proposal.

All prescription drugs are required to on their labels the quantity or pro- ion of the active ingredients. The inal proposal was to call for such a l declaration only if the prescription was not one which was designated on label solely by a name in the United e Pharmacopoeia or the National nulary.

Required changes on labels and cartons the dating of labeling for professional become effective on March 9, 1961.

All other changes including the require- t for full information for use and dis- are of the hazards of the drug in pro- ional labeling mailed or detailed to sicians, become effective on January 8, ."

Pine State
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MILK
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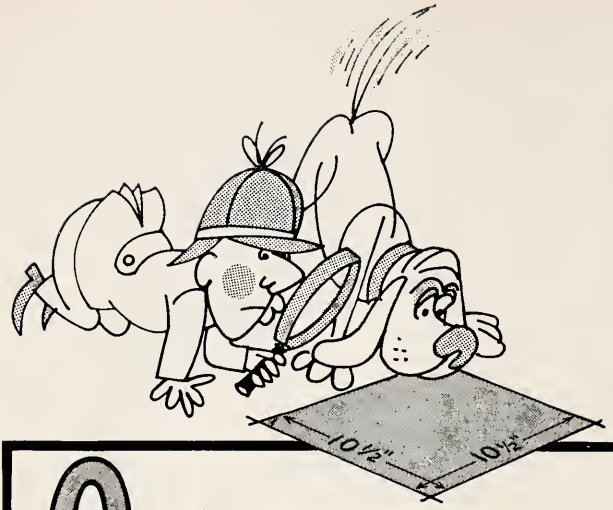
ICE CREAM
any way you look at it, the finest... and most profitable
Pine State
North Carolina's Choice
Since 1919



Q WHERE IS THE MOST PROFITABLE 10½ INCH SQUARE ON THE FLOOR OF YOUR STORE?

A WHEREVER YOU PLACE THIS AMAZING NEW Alka-Seltzer® BRAND #4045* FLOOR STAND MERCHANDISER

*In California Order #4046

- Displays and stores 12 dozen (144 pieces) Alka-Seltzer 25's on only a 10½" square on your floor!
- Can be assembled quickly, easily!
- All packages pre-priced at 54c for your convenience and profit!
- Features "Speedy" Alka-Seltzer with real glass eyes that sparkle to attract customer attention!

CONTAINS: 12 dozen (two cases) ALKA-SELTZER 25's

TOTAL RETAIL VALUE . . . $77.76 (packages pre-priced at 54¢)

LIST PRICE . . . . . $62.40 (less your regular discount)

MILES PRODUCTS M *Division of Miles Laboratories, Inc. Elkhart, Indiana*

Random Comments

By W. J. Smith

The tremendous growth of the hospital ustry, 1946-1960, is indicated by the per-tage figures: While population was in-asing 29%, hospital admissions went up %, hospital expenditures climbed 323%; hospital labor force went up 87% and roll up 408%. Helpful in meeting ex-ses has been the increase in hospital urance enrollment—up 209%.

One of the problems facing the coming sion of The General Assembly is where find the millions of dollars in additional enue needed for education and other jor programs. Suggested to Fred wman that an easy way to finance the te's needs would be to enact a 5¢ crown bill.

The suggestion met with cool reception. ed says the soft drink bottling industry prepared to pay its share of governmental ts but is not prepared to underwrite entire expense. Where to get the cash l be the major item of business during 1961 session of The General Assembly. o pharmacists—John Henley of Hope lls and Keith Fearing of Manteo—will ve a part in the final decision.

Latham West was a Florida visitor in ly December. Stopping at a hotel, tham wanted change for a dollar bill. own here," he was told, "a dollar is nge."

The first telephone in North Carolina was talled in Raleigh in 1879. By 1900, ere were 2,499 telephones in the state. day, the figure has grown to more than e million.

Parke, Davis & Company declared a ar-end extra dividend of 40 cents per share, in addition to the pharmaceutical firm's quarterly dividend of 25 cents. Payment totaled almost $10 million to 40,000 shareholders.

William S. Apple, Secretary of the American Pharmaceutical Association, has this to say, in part, "there are many variations to the professional fee concept and I would be the first to admit that it requires a more exacting definition than the name implies. But essentially it could involve adding an "average" professional fee to the actual commodity in arriving at the prescription price. For example, take an item which costs the pharmacist $25 for 100 units, and assume a $3.00 professional fee. A prescription calling for 12 units would be dispensed at a cost of $6.00 to the patient; a prescription calling for 50 units would be dispensed at a cost of $15; and a prescription for 100 units at $28. Similarly, an item which cost the pharmacist $2.50 for 100 units would be dispensed at $3.30, $4.25 and $5.50, respectively, for 12, 50 and 100 units."

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Your "Buy-word"
For Labels -in Rolls or Flats
Physicians ℞ Blanks and Files
Drug Boxes - Call Checks
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Prescription Labels
all Styles and Colors

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42-54 BENNETT STREET
THE RIGHT LABEL RIGHT AT HAND
BRADFORD, PENNA.
Specializing in Labels for Drug Stores

BC ... one good way to make new friends and regular customers

Keep "BC" Tablets and Powders well displayed where they are easy to see, and you'll create extra customers on the spot.

Over 100 million packages per year

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Made and sold in North Carolina for over 50 years

North Carolina Association of Nursing Homes and Homes for Aged

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Mrs. Sadie S. Barnes, L.P.N.

High Point
Sunset Hills Nursing & Convalescent Home
Mrs. Estelle Russell

Hope Mills
Hart's Rest Home
Nellie Hart

Jacksonville
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New Bern
Neuse Forest Nursing Home
Mrs. Edith Greene

Pinehurst
Pinehurst Nursing Home
Mrs. Walter Poley, R.N.
Cy 4-7711

Pleasant Garden
Clapp's Nursing Home, Inc.
Mr. and Mrs. George Clapp

Raleigh
Johnson's Rest Home
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Mae B. Johnson

Raleigh
Mayview Convalescent Home, Inc.
513 E. Whitaker Mill Road
Travis H. Tomlinson

Waynesville
Haywood Rest Home
107 Walnut Street
Mrs. Lina Padgett

Whiteville
Cowan Rest Home
Mrs. Annie Lou Cowan

Wilmington
Grotgen Nursing Home
5429 Oleander Drive
Mrs. G. T. Grotgen

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5581 New Rural Hall Road
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PHARMACISTS ARE FREQUENTLY ASKED TO RECOMMEND A NURSING HOME. AS INDICATED, THESE ARE AFFILIATED WITH THE AMERICAN NURSING HOME ASSOCIATION. SAVE FOR FUTURE REFERENCE.

For seventy-six years

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SEEMAN
OF DURHAM

Has been producing good printing, and with promptness. Machines and techniques in printing have changed but the inherent quality is maintained.

We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its forty-second volume, and the first printed copy was "Seeman Printed."

The SEEMAN PRINTERY
of DURHAM, NORTH CAROLINA

SKF to Control Samples

Smith, Kline & French Laboratories l made formal among its entire 450-m Professional Service Field Corps its pol of tight control of distribution of dr samples.

Firm officials said each of the men ma ing professional calls to hospitals, pharm cists and practicing physicians will si statements this year reaffirming a pol to distribute sample products only to ph sicians, that samples never will be sold exchanged, and that strict precauti against the possibility of pilfering or acc to drugs by unauthorized persons will taken.

The intent of this Statement of Prin ples signed by the detailmen and area ma agers is to strengthen further policies lo practiced by SK&F and other of the tion's ethical pharmaceutical representati

"These pledges represent a desire SK&F to guard against any possible miss of drug samples," said Donald Van Rod manager of the firm's Professional Serv Department.

Violation of the pledge is cause for mediate dismissal.

Wholesale Service

Let them carry the ball!

The secret of success in merchandising turnover.

Turnover means the relationship of S to Inventory.

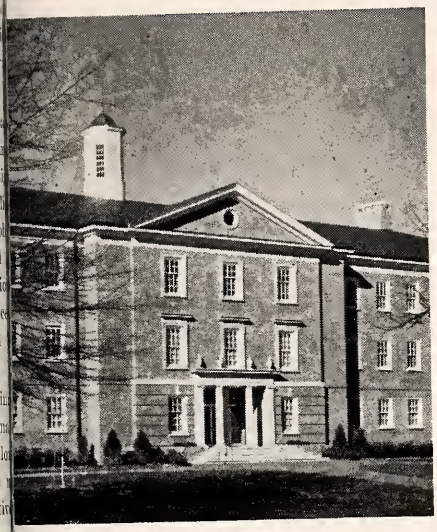
The more inventory you carry, the slo your turnover and the lower your profit.

The Service Wholesaler of today wo with his customers to analyze their inv tory needs and keep the pharmacists' ca tal free for promotion and payrolls.

They can carry the ball for you. Th goal is Service and with unequaled livery schedule and large available stock centrally located warehouse, they can ca much of your inventory at no extra cos you.

Let them keep your inventories low—y profits high.

UNC Pharmacy School Notes



The Faculty and Staff of the School of armacy takes this opportunity to wish e host of friends a happy and successful 61 and express its sincerest appreciation r the loyal and generous support to the hool.

The annual solicitation for contributions the North Carolina Pharmaceutical undation got underway on December 1 th the aid of pharmacists serving as airmen in most of the counties. At this ne in mid December the preliminary re-lts are most pleasing.

Most of the news for December is con-rned with social events marking the ristmas season.

The faculty and graduate students held party on December 2 in the Student enter honoring Robert Rauch, graduate udent, and his fiancee, Gene Madison, ntal technology student from Mocksville.

Most of the faculty members attended e meeting of the Durham-Orange Drug ub at the Holiday Inn in Durham on ecember 5.

Dean E. A. Brecht was a guest at the annual dinner on December 7 sponsored by the Dental Foundation of North Carolina. The meeting of the foundation and a day-long postgraduate seminar attracted more than five hundred North Carolina dentists to Chapel Hill.

The student body held its annual Christmas Party at Maultsby's Cabin December 9.

Pharmacy Wives invited the faculty members and their family to the annual Christmas Party held at the Institute of Pharmacy on December 13.

Dean Brecht presented a program on accident prevention in the "Science and Nature" series over WUNC-TV on December 14.

The Kappa Psi Fraternity held its faculty reception on December 14.

A Christmas Party was the form of the monthly meeting of the Student Branches of the NCPA and A.Ph.A. on December 15. The program consisted of amusing skits presented by Kappa Epsilon, Kappa Psi, and Phi Delta Chi.

The Christmas Tree Committee consisting of Sam Goodwin of Monroe, Dorothy Reeves of Fayetteville, and James Sheets of West Jefferson found its necessary to cut two feet off of the cedar tree for the Student Center during the last week of classes before the Christmas vacation. The beautifully lighted and decorated tree was moved to the main lobby during the vacation, where it was attractively visible each night.

Historical Note

By Alice Noble, *Research Historian*

The scarcity of drugs in the Southern States during the Civil War is one of the most tragic chapters of the period. Unfortunately, the people had relied largely on imported drugs for their needs and did not

(Continued on page 34)

appreciate, as they should have, the importance of those grown locally. Immediately after War was declared the Federal Government placed an embargo on such important items as morphine, quinine and chloroform, so urgently required in the treatment of the sick and wounded soldiers. For a time drugs were secured in the Southern States by Confederate ships running the blockade and by the capture of Northern vessels carrying medicinal supplies, but as the blockade of Southern ports became tighter and tighter, imported drugs became more and more difficult to obtain—finally, impossible to secure. Local drug cultivation and manufacture became a necessity. Physicians, too, began to experiment with the manufacture of their own pet remedies and to seek substitutes for ingredients no longer obtainable and required in prescriptions. One New Bern druggist, for instance, who began business in 1863, advertised immediately after the War that he was manufacturing himself 16 or 18 excellent prepa tions among which were "my Chill a Liver Pill, Lavadont and Laboline a others that have gained a staple reputati and steadily increasing sale." The off ing of so many "remedies" must have be made possible as the result of much perimentation during the War days.

The seriousness of the drug situation told in *Ersatz in the Confederacy* (p. 11 in a short jingle containing "more tru than poetry" as it affected the sick a wounded soldiers:

"No more quinine, let 'em shake,
No more S's pills, let their heads ac
No morphine, let 'em lie awake,
No mercury for Rebels to take;
Though fever all their vitals bake,
No nitre drops their heat to slake."

The lack of drugs for even the simpl ailments also made necessary scientific vestigation of wild plants growing in sections of the State with the possibili that some of them would contain effi cious medicinal agents. The cultivation other plants that might serve a use purpose was likewise undertaken. I Francis Peyre Porcher, of South Carolin a surgeon in the Confederate Army with wonderful knowledge of botany, was te porarily released from his post by order the Surgeon General to collect informati about native drugs. The results of findings were published in 1863 in a wond ful book entitled, "*Resources of Southe Fields and Forests, Medical, Economic and Agricultural,*" "being also a medi botany of the Confederate States w practical information of the useful prop ties of the trees, plants and shrubs." T book is not only a collector's item tod but an invaluable source of informati about Southern drugs.

Bruce Catton has emphasized that t "history of the Civil War needs retelli as its centennial comes around." Dr conditions in the Confederacy form a m important chapter in the saga.

POWERS-TAYLOR
DRUG COMPANY
Richmond, Va.

Wholesale Druggists
Importers & Jobbers
Druggists' Sundries & Fancy Goods

We solicit your orders
Our experience of over 70 years
insures our ability to serve you
satisfactorily

NEWS BRIEFS

Roanoke Rapids—Remodeling of the building formerly occupied by the Twin City Appliance Company on Roanoke Avenue is underway. When completed, it will be the new home of Griffin Drug Company.

Selma—On January 7 the name of Woodard and Creech Drug Company was changed to Creech Drug Company. The pharmacy is operated by Joe and Grover Creech. E. V. Woodard, an associate of the firm for several years, is now semi-retired and not an active partner in the pharmacy.

Kannapolis—E. H. Williford, Jr. is establishing a pharmacy in the South Main Street building vacated by Mann's Drug Store in December. The pharmacy will be operated under the name of Williford's Drugs.

Kings Mountain—Charles Blanton has been nominated for president of the Kings Mountain Chamber of Commerce.

Greenville—New president of the Pitt County Livestock Development Association is Pharmacist W. C. Hollowell. During 1959, Mr. Hollowell served the Association as vice president.

Shelby—Employees of Kendall Drug Company were entertained at a pre-Christmas party at the North Lake Country Club. Movies of the group, taken at parties for the past 11 years, were shown after which Santa Claus delivered presents. Gifts from employees were presented to C. Rush Hamrick, Jr. and Sr., and Gordon Hamrick.

Raleigh—A visitor to the Village Pharmacy, who claims he was wrongfully accused of shop-lifting, seeks $55,000 in damages from the firm.

Hickory—Now associated with Black's Drug Store is David Chronister, formerly of Greensboro.

Shelby—New fixtures and a modern soda fountain are being installed at Webb Drug Company. Gene Butler is owner and manager.

serving you more . . .
serving you better

Our telephone sales personnel, warehouse personnel, deliverymen, buyers, accountants, salesmen, and executives have but one goal—to provide you with the finest service available in the wholesale drug trade. That is why our organization of men and women works closely together to secure the finest products, expedite deliveries, inform patrons of the latest pharmaceutical developments, and then follow through in merchandising performance. An *esprit de corps* exists within our ranks. Supported by your patronage, we are inspired to attain our goal.

We sincerely appreciate the opportunity of serving you and invite you to take advantage of our many services. Send your orders to us for complete filling and prompt delivery.

WE ARE A Lilly DISTRIBUTOR

THE PEABODY DRUG COMPANY
DURHAM, NORTH CAROLINA

crowd pleasers a la Lance!

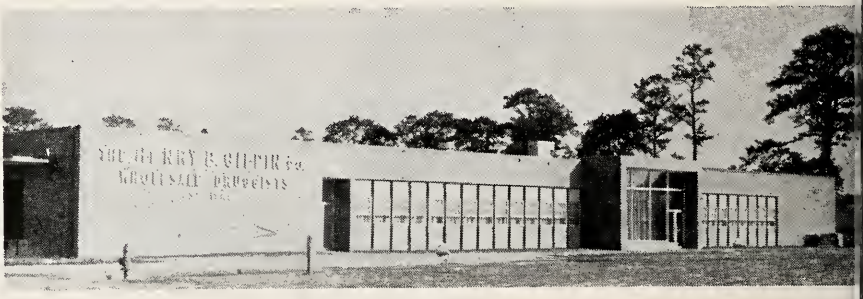
More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

LANCE INC. Charlotte, North Carolina

THE HENRY B. GILPIN COMPANY

Full Line, Full Service Wholesale Druggists Since 1845

Baltimore • Dover • Norfolk • Washington



Norfolk Division

Equipped for fast, efficient wholesale drug service to the pharmacists of the eastern section of North Carolina

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OINGS

OF THE AUXILIARIES

Asheville—Mrs. P. W. Cozart

Rowan-Davie—Mrs. Frank Carrigan

Charlotte—Mrs. Worth R. Blackmon

Chapel Hill—Mrs. Fred Semeniuk

Winston-Salem—Mrs. Don Joyce

Pharmacy Wives—Mrs. Henry Ridenhour

Greensboro

Mrs. P. A. Hayes, Mrs. W. P. Brewer, l Mrs. Stephen Forrest were hostesses the Pre-Thanksgiving luncheon of the ensboro Drug Club Auxiliary, November d, at the Mayfair Cafeteria.

Mrs. W. B. McCall, a local florist, demstrated ideas for Thanksgiving and ristmas decorations. After the invocan by the chaplain, Mrs. Jack Ranzenhofer, the president, Mrs. Claude Paoloni, called for a report on the benefit bridge. Proceeds from this boosted the treasury considerably.

Mrs. R. L. Lane was welcomed as a new member.

Mrs. Forrest, Convention Chairman for the NCPA Woman's Auxiliary, reported plans for the annual meeting to be held in Greensboro, April 16-18, 1961.

Mrs. Paoloni announced that the usual custom would be followed in omitting the December meeting, and therefore the next meeting would be held the fourth Tuesday in January.

Alamance

The December meeting of the Alamance Drug Circle was held at the home of Mrs. Paul Morrow, and featured a business session, luncheon, and Christmas Bazaar.

The devotional was given by Mrs. O'Neil Benson. Mrs. A. C. Sumner, Sr. served as auctioneer at the bazaar, which was the money making project of the club for the year.

Mrs. Dale Thompson was welcomed as a guest.

he December Meeting of the Pharmacy Wives (Chapel Hill) was devoted to a Christmas arty at the Institute of Pharmacy. Here a well known personage is passing out gifts o some of the children who attended the party.

Douglas Jonathan Scott

Mr. and Mrs. M. Aubrey Scott of Arden are announcing the birth of Douglas Jonathan, December 7, 1960. They have one other son, Stephen Jeffrey. Mr. Scott is with Skyland Drug Store of Skyland.

Katherine Leigh Stevens

A cut-out in the shape of a bottle, labeled "Announcing a New Medical Discovery" told of Stevens Laboratories' Capsule No. 2. The details are the birth of Katharine Leigh on November 16th to Mr. and Mrs. Charles Stevens of Garner.

Milton Campbell

A Christmas card from Mr. and Mrs. Rowe Campbell, Jr. of Taylorsville, included the announcement of the birth of their third son, Milton, on November 8th.

Benjamin Beal Shouse

Mr. and Mrs. Darle Shouse of King are announcing the birth of Benjamin Beal on November 25th. Mr. Shouse is with King Drug Co.

Thomas Marion Yost, Jr.

Mr. and Mrs. Thomas M. Yost of Greensboro announce the birth of Thomas M., Jr., on November 28th. Mr. Yost is with Edmonds Summit Center Drug Store.

Weddings

Reaves-Clark

A pre-Christmas wedding was that Miss Agnes Gayle Clark to Leonard Erast Reaves III of Fayetteville. They we married December 22nd at the First Presb terian Church of Fayetteville.

Chapman-Denny

Miss Martha Sue Denny and Dona Kenneth Chapman were married Decemb 10th at St. Paul's Episcopal Church, Wi ston-Salem. Mrs. Chapman is a gradua of the N. C. Baptist Hospital School Nursing and is now a staff nurse at t hospital. Mr. Chapman, a graduate the UNC School of Pharmacy, is assista chief pharmacist at N. C. Baptist Hospit

Crevar-Blaylock

November 11th was the wedding da for Barbara Ann Blaylock, daughter Mrs. Dorman F. Blaylock, to George E ward Crevar at Buffalo, New York. M Crevar, former graduate student of the UN School of Pharmacy, served as relief pha macist in several North Carolina dru stores before going to Buffalo.

Deaths

W. MARSH STEWART

W. Marsh Stewart, vice president an secretary of Winchester Surgical Suppl Company, died in Charlotte on December A pharmacist (1903), Mr. Stewart at on time was associated with The Blair Dru Company and Burwell & Dunn of Charlott

(Continued on page 40)

Geer Is Known for Its Excellent

PRESCRIPTION DEPARTMENT
FEW SHORTS - FAST SERVICE

Your Best Full Line—Full Service Wholesaler

THE GEER DRUG COMPANY

"I'll Buy from You a Second Time"

(Continued from page 7)

When you recognized me the moment I e into the store, stopped what you were g, and told me I would only have to a moment and you would be able to care of my needs rather than just ig- ng me.

When the merchandise you sold me was n, fresh and neat and ready for use n I reached home and not dusty, dis- nged or in some way unappealing or ready for immediate use.

When you double-checked before packag- and then double-checked the change you e me to be sure everything was correct that an error had not been made for me iscover later when I might possibly feel I had been cheated.

When you kept your merchandise neat attractive so that everything was in- ng to me from the moment I came ugh the front door until I left with purchase.

When you assured me of the manufac- r's guarantee on my purchase AND the store stood behind that guarantee, if everything wasn't right all I had lo was bring it back immediately and ould be replaced.

When you offered to help me carry a y or heavy item I had purchased to my or suggested that the store would be to have it delivered for me rather n struggle with it.

When you took the trouble to show me much more use I could obtain from a hase that cost just a little more than I been accustomed to paying. I am like r average customer—show me why it uitely pays me to buy better merchan- and I will do it most of the time.

When you took the trouble to find out name as soon as I came in and used it respect until I left, thus showing me I was important enough to you to t to know who I was.

When you went to great trouble to help though you did not carry what I asked in stock such as offering to get it some- where else and send it to my home or if I were not in a hurry to order it for me from suppliers that very day.

When you showed me that you, as a salesperson, were really interested in my business by giving me your name and asking me to call any time I needed any special service or help that your store could supply me with.

When you made certain that you used the word "Sir" and other expressions of respect in talking with me about my needs and didn't talk to me as though I were wasting your time or below your station in life.

When you did not try to overpower me in selling me something I really did not want to buy and was content to do your "extra selling" in the form of quiet and polite suggestions.

When you took the trouble to be of some little extra service to me such as holding the door open as I left or handing me a sample of something you had available for such distribution after our transaction had been completed.

When you avoided any "familiarity" in doing business with me and resisted any impulse to call me "lady" or "sister" or some such appellation. When you kept respect in all of your manners and every word of conversation you used.

When you avoided any flattery or other obviously false front in an effort to make an extra sale. I am like other average customers—a "toothpaste ad" smile is more obnoxious than the lack of any at all.

When you told me exactly why it should be necessary for me to wait for a few moments, told me truthfully how long it would be and not "just a moment" when you knew it would take fifteen minutes.

When you took a moment of time to compliment me on my choice of the brand I asked for rather than trying to sell me a substitute by implying I didn't know real quality in the goods, AND—

When you came right out and told me and the store deeply appreciated my business and specifically asked me to come back again!

CLASSIFIED ADVERTISING

This space available at 10¢ per word; minimum of $3.00. Box numbers assigned and replies forwarded to advertiser upon request. Mail copy and payment to **Carolina Journal of Pharmacy,** Box 151, Chapel Hill, North Carolina.

FOR SALE—Well established pharmacy in a growing section of one of N. C.'s larger Piedmont towns. Complete details to interested parties. Box 1-CWS.

WANTED—Summer employment by pharmacy student with two years sales experience. Prefer Raleigh, Goldsboro, Henderson. Box 1-GCH.

FOR SALE—Used retail pharmacy fixtures in excellent condition. Inspection invited. Box 1-BB.

PHARMACIST WANTED—Full time employment in a progressive store. Reasonable hours, paid vacation. Opportunity for advancement. Box 1-JL.

OWNERSHIP OPPORTUNITY—Open to pharmacist now as manager with privilege of buying interest in established pharmacy, located in Northeastern N. C. Box 1-MEC.

FOR SALE—1 Group (44 linear feet) of prescription storage shelving and one 13 foot Rx work bench with Formica top, Porcelain sink and 15 drawers. This equipment is in good condition and has been used very little. Priced for quick sale. Can be seen at Carolina Beach, N. C. Write or call (BR-3-2942) R. L. Whitt, 2213 Murrayhill Road, Greensboro, N. C.

Rx #100,000 Passed

Carolina Pharmacy, Boone, owned by Pharmacist James P. Greene, reached a milestone in December when the 100,000th prescription was filled. The prescription was presented without charge to David Shook.

While the pharmacy has been established many years, the prescription count o goes back to World War II days when C. Mock (still with the pharmacy) assum ownership of the firm and set up an e tirely new record-keeping system.

Mr. Greene purchased the pharmacy fr Mr. Mock on January 1, 1959. Previo to this time, he was associated with t pharmacy as an employee of Mr. Mock A graduate of the UNC School of Pha macy, Mr. Greene worked in Burnsvil Bakersville (his home town) and Ruth fordton before moving to Boone.

DEATHS

(Continued from page 38)

GEORGE W. SMITH

George W. Smith, born Feb. 22, 187 d'ed in Columbia, South Carolina on D cember 27 following a period of declini health.

Mr. Smith was a graduate of the Sch of Pharmacy, University of Illinois, a prior to moving to Chapel Hill in t mid-40's, operated a pharmacy in Nebrask He was well known throughout the sta having served as a relief pharmacist fr Southport to Franklin, and many points between.

CLYDE D. GUION

Clyde D. Guion, 69, died December 30 a Monroe Nursing Home.

Following graduation from the Univ sity of North Carolina School of Pharma (1916), Mr. Guion established the Gui Drug Company in Cornelius, which operated until his retirement in 1957.

Among the survivors are three brother C. L. of Aberdeen and Howell N. of Mars ville, both pharmacists, and Dr. J. Hom Guion, a dentist of Charlotte.

C. F. GREEN

C. F. Green, age 80, died in Wilmingt on December 17. Operator of Green's Dr Store, one of the oldest in the state, he w the son of W. H. Green, President of t NCPA, 1883-84.

Lo, the Salesman

And in those days, there came through the gates of the city a salesman from afar, and it came to pass as the days went by he sold plenty.

And in that city were they that were the order takers and they that spent their days in adding to the alibi sheets. Mightily were they astonished. They said one to the other, What the devil. How doth he getteth away with it?" And it came to pass that many were gathered in the back office and a soothsayer came among them. And he was one wise guy. And they spoke and questioned him saying, "How is it that this stranger accomplished the impossible?"

Wherewpon the soothsayer made answer, "He of whom you speak is one hustler. He ariseth very early in the morning and goeth forth full of pep. He complaineth not, neither doth he know despair. He is arrayed in purple and fine linen, while ye go forth with pants unpressed.

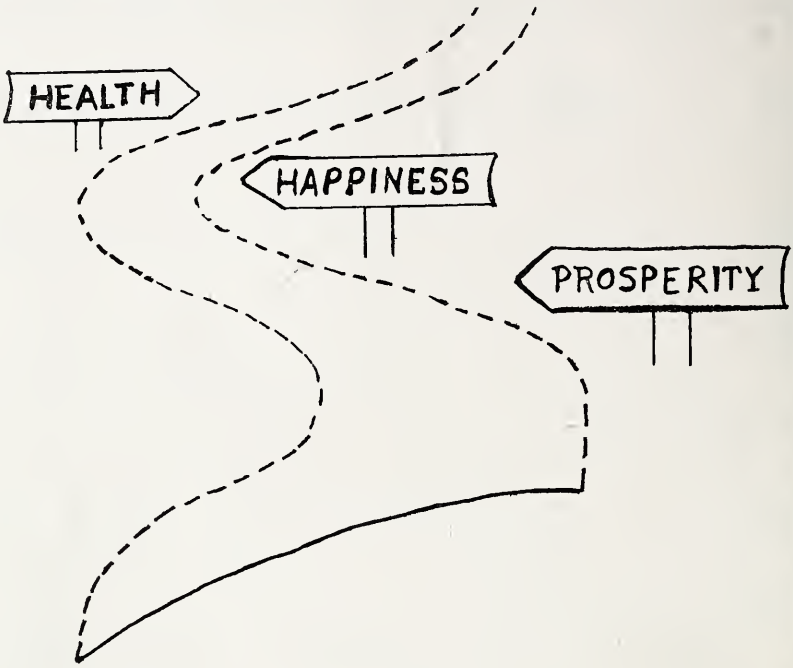
"While ye gather here and say one to the other, 'Verily this is a terrible day to work,' he is already abroad. And when the seventh hour cometh, he needeth no alibis. He knoweth his line and they that would stave him off, they give him orders. Men say unto him 'Nay' when he cometh in, yet when he goeth forth he hath their name on the line that is dotted.

"He taketh with him the two angels 'Inspiration' and 'Perspiration' and worketh to beat Hades. Verily I say unto you, go and do likewise." Author Unknown.

The above message is framed and hangs over the visiting Salesman's desk in the Richmond office lobby. It is 32 x 45 inches in size, handlettered and painted in many colors. It should be an inspiration to all who sell. We are beginning another year. May it be a most successful one for you in this interesting business . . . serving the public.

OWENS, MINOR & BODEKER, INC.
1010 Herring Avenue • Wilson, N. C.

We will gladly send you a copy of the above, printed without company message, at your request.



May this be what lies ahead for You in the

New Year

The W. H. King Drug Company

"The House of Friendly and Dependable Service"

Raleigh, North Carolina

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The Carolina JOURNAL OF PHARMACY

Volume XLII FEBRUARY, 1961 Number 2

THE PHARMACIST WHO BECAME A ONE-MAN CIRCUS

In the center ring he performed his professional act—pharmacy. The customers applauded at the cash register.

When stock from a lot of "bargain buys" piled up in another ring, he improvised a strong-man act to handle the warehousing.

When suppliers' invoices poured in, he tried a balancing act with the books.

When his working capital became tied up in inventory, he took to walking a tightrope.

Then one evening he noticed that the crowd cheered only his performance as a pharmacist.

Lilly

Moral

The pharmacist is a "star" in his own right, and the Lilly policy of wholesale distribution recognizes this. It provides a network of service wholesalers, who are willing and happy to play the supporting roles.

So if you're tired of being a warehouseman, accountant, and banker, get back your "star billing" as pharmacist by routing your orders through one of the 300 Lilly service wholesalers who serve the nation.

190020

Important Announcement

It is with great pride that we announce our appointment as full-line distributor of Davol Rubber Goods. The opportunity to serve you completely with Davol flat rubber goods, syringes, gloves, and other rubber sundries will be our pleasure. Your Justice Representative will be of assistance in keeping your stocks of this fine quality line ample for your requirements.

Member NWDA Wholesaler

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JUSTICE DRUG COMPANY

Greensboro, N. C.

62 Years of Service to North Carolina Retail Druggists

Sell 'em quick like a

BUNNY

Nunnally's

THE CANDY OF THE SOUTH

For Easter, April 2

PASTEL FOIL BASKET $1.00

Delicious Chocolate and cream bon bon eggs are hand decorated and in colorful foil. Individually wrapped.

DECORATED CHOCOLATE EGG 50c

Delicious Fondant center. Peek-a-boo box with handle. Individually packaged.

CANDY EASTER EGGS $1.00

Yummy chocolate and non-chocolate candy eggs in attractive open display box. Some hand decorated, and others in colorful foil.

Many other Easter Gifts of Beautiful Decorated Baskets, Boxes and Novelties.

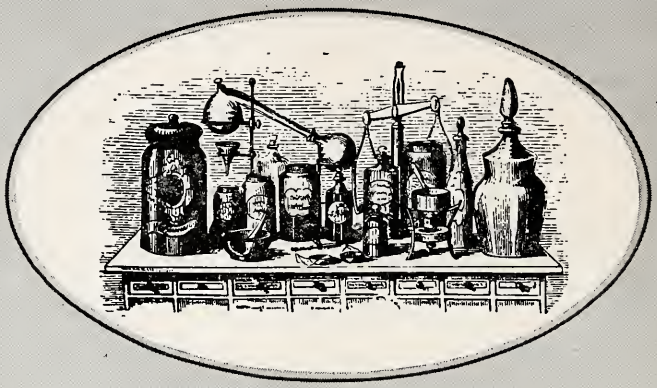
SMART BUNNIES ORDER *Nunnally's* EASTER CANDIES EARLY!

ATLANTA • AUGUSTA

The House of Friendly Service

Scott Drug Company

Service Wholesalers Since 1891



COMMON SENSE *vs.* NONSENSE

one of a series of classic quotations dealing with subjects of interest to you

"It's unwise to pay too much, but it's worse to pay too little. When you pay too much, you lose a little money—that is all. When you pay too little, you sometimes lose everything, because the thing you bought was incapable of doing the thing it was bought to do. The common law of business balance prohibits paying a little and getting a lot—it can't be done. If you deal with the lowest bidder, it is well to add something for the risk you run, and if you do that you will have enough to pay for something better."

—John Ruskin
(1819-1900)

SMITH KLINE & FRENCH LABORATORIES, PHILADELPHIA

The Carolina JOURNAL OF PHARMACY

February, 1961
VOL. XLII No. 2

★

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Let's Think It Over

By Shella Gravett

According to the New American Webster Dictionary, the word "ethics" means "the principles of honor and morality, the moral principles of an individual," and the word "ethical" means "in accordance with accepted rules of conduct."

Throughout history, the honorable profession of pharmacy and the men who practiced it needed no "rules of conduct" or sworn oath to assure their integrity. Theirs was a heritage of service to mankind in its highest sense and to this heritage they added their own lifetime of service.

They knew the community they served as intimately as they knew their own families. They rejoiced at a birth, worried over a serious illness, quietly wrote off bills for families hit by "hard luck," counseled friends and participated in civic affairs. These were their "rules of conduct." The "Hi Ya, Doc" greeting of yesteryear carried in it an esteem and affection equaled by few in his time.

But—within the short span of one generation, this esteem and affection once bestowed upon us has changed to distrust and doubt.

What has caused this almost overnight reversal in the fortunes of pharmacy?

Why do we suddenly find ourselves in the unique and embarrassing position of scapegoat for every evil being perpetrated in the commerce of drugs?

Julius Caesar had the answer when he told Brutus, "The fault, Dear Brutus, is not in our stars, but in ourselves, that we are underlings."

The blame for the decline in our professional prestige can be laid squarely on the shoulders of those who practice pharmacy. An almost total apathy and disregard for our own professional responsibilities to the public and our fellow pharmacists is demoralizing our profession.

It is not enough that we practice pharmacy to the best of our individual ability. We *must* take positive *action* to assure that no one violates the laws, legal and moral, of our profession. And we must start by cleaning our own house.

Too many of us complain bitterly about the physician who dispenses drugs, but do not hesitate to recommend

(Concluded on next page)

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LET'S THINK IT OVER

and dispense anything, short of narcotics, over our own counters.

Too many of us will not question the high price of a brand name drug so long as we can substitute a cheap generic copy for the same price.

Too many of us seize upon the opportunity to gain a customer by undercutting the prescription prices of a fellow practitioner.

Too many of us denounce the dispensing of legend drugs by unqualified, unlicensed persons, but permit the same illegal practice in our own pharmacies.

Too many of us relegate our prescription departments to dusty, dirty disarray, but take pride in "merchandising" sundries.

And, worst of all, too many of us have a "let George do it attitude" toward correcting the ever increasing violations of our professional and moral "rules of conduct." Violations which are undermining the very foundation of our venerable profession.

By passively permitting such evils to exist in pharmacy, we are **nurturing** the seeds of our own destruction.

Is this the heritage we are **content** to pass on to the next generation? Professional suicide? Certainly not!

If we want to regain our professional prestige and self-respect, WE MUST FIRST BE WORTHY OF IT!

It is about time we got up off our collective apathy and entered **actively** into the business and affairs of our **own** profession. Lip service is not enough!

We **must** create a strong organization for **pharmacists only** to protect our profession. When, and only when, we have such an organization, centrally organized at the State and National level, can we effectively police our profession and put a stop to the illegal and immoral practices that threaten to destroy us.

Every pharmacist, whether store owner, employee, hospital, salesman, or executive, **must** give his or her full support to this goal, **in time and money**, if we are to survive as a profession.

The time to start is already yesterda

To paraphase Edmund Burke, "The on thing necessary for the triumph of evil for good pharmacists to do nothing."

If you're already a member of your loc State and National associations, **you** c help by looking up your pharmacist frien who are not members and bringing them meetings as your guests, Urge them to joi

If you're not a member, **you** can help becoming a member as soon as possibl Become **active** in the Association by servi on committees when you are appointe **Any** amount of time you can allot to Ass ciation work—minutes or hours—will helpful.

Cover Page

In case you attend the 81st annual co vention of the NCPA (Greensboro, App 16-18), you'll have a chance at winning prize by identifying "Miss Vicks." Wh the prize will definitely not be an all-expen paid trip to Hawaii or a mink coat, you be amply repaid for your convention tendance, fail or succeed in identifying t young lady.

Bill Brewer (left), not to be confus with the Ancient Mariner, advertises well known insurance firm with headquarte in Greensboro. So does Mrs. Stephen F rest for a nationally advertised cigaret And to round out some of Greensbor major products—in this case "textiles" Mr. Forrest, President of Justice Dr Company, models a suit of overalls wi the product name inscribed on the ba

SBI Agent Addresses Rotarians

Haywood Starling, an agent attached the narcotic division of the State Bure of Investigation, was a guest speaker at recent meeting in Smithfield of the loc Rotary Club. Mr. Starling was introduc by Pharmacist Oliver Fleming of Smit field.

Mr. Starling's talk to the Rotarians w illustrated with marijuana "reefers," "be nies" and heroin. He also showed slides the Bertillon system of criminal identi cation.

Medical Care Questions

By Miss Dorothy Long, Chapel Hill

In the current discussion of plans for dical care of the aged under Social curity, I find expressed almost every point o view except that of the taxpayer who ntributes the money, and as one of these noticed millions I feel that the advocates o the Social Security plan owe me an an- er to the following questions:

1. Would not financing medical care for aged through Social Security place an lue share of the burden upon younger rkers and those of lower income, since s tax is collected only upon earnings up $4,800 per year, and some professional ple, such as lawyers, many self-em- yed people, and those living upon in- ited income are not subject to this tax all?

2. Since Social Security is now, and has n for several years, paying out money ter than it is being received, and since it a reserve fund of $20,000,000,000, but igations of $360,000,000,000 isn't it al- dy in rather precarious financial condi- n, without adding more to its obliga- ns? A private business with this 1 to 18 io would be close to bankruptcy, and if ontribute to Social Security for 30-odd rs, I want to get some income from it en I retire.

3. After helping the really medically digent, should not our chief efforts be ected toward improving the general fi- ncial condition of the aged, rather than ping them to pay only one kind of bill? ter all, it is just as difficult to pay the mber, electrician, or lawyer, who is often ded just as badly and is much less likely adjust the bill to the assets of the in- idual than is the doctor.

4. Isn't it true that Social Security is lly a tax, not an annuity or insurance, d that no individual has any contract or y assured legal right to be repaid for his tributions?

5. Since such factors as personal income, ts of living, incidence of disease and costs of medical care vary widely in such different places as metropolitan New York City, a small town in North Carolina and rural Iowa, would it not be more satisfactory, as well as more economical, to leave this problem to local and state authorities, with financial assistance from the federal government when necessary?

6. Even if government funds were needed to help pay for them, would not individual health insurance policies with private companies provide more security for the aged at a more reasonable cost, without the necessity of building up still another federal bureau to administer the funds?

My beliefs on this subject obviously show through the questions, but the convictions are still subject to modification in case I should get any unbiased, intelligent answers, based on verifiable fact, to allay my growing uneasiness on the subject.

Reaco B-Complex with C. Tablets $20.00 Doz. 100s

Reaco A & D Capsules $10.00 Doz. 100s

A. E. P. Tablets $24.00 Doz. 100s

Pyridoxine HCl (B6) 10 mg. Tablets $2.25 per 100

Pyridoxine HCl (B6) 25 mg. Tablets $4.50 per 100

Pyridoxine HCl (B6) 50 mg. Tablets $7.50 per 100

Reavita Capsules $34.80 Doz. 100s, $28.00 per 1000

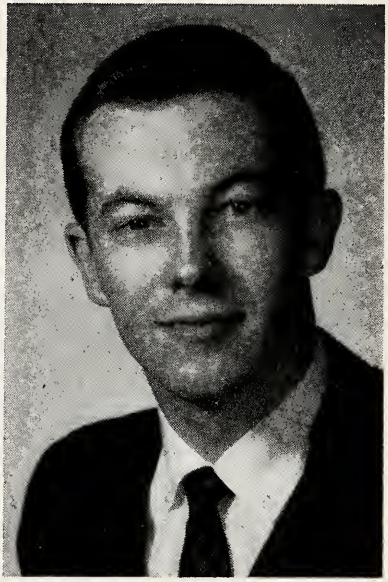
Neo-Reavita $36.00 Doz. 100s

Your cooperation in stocking Reaco Products is appreciated

REACO PRODUCTS

P. O. Box 247
West Durham, North Carolina

Introducing



JACK BROOKS WEAVER

We are proud to announce the addition of Jack Weaver as credit manager to the staff of Justice Drug Company. His education and credit experience is available for your use. Let us know if he can be of service to you.

JUSTICE DRUG COMPANY

GREENSBORO, N. C.

81st CONVENTION
N. C. PHARMACEUTICAL ASSOCIATION

KING COTTON HOTEL, GREENSBORO
SUNDAY-MONDAY-TUESDAY, APRIL 16-17-18, 1961

Marion M. Edmonds, General Chairman

COMMITTEES

Executive: David D. Claytor, T. G. Crutchfield, Carroll C. Graham, Roger A. McDuffie, Sam W. McFalls and Claude U. Paoloni.

Housing: Claude U. Paoloni, Chairman; M. B. McCurdy, David W. Montgomery, T. Wayne Russell and H. L. Walker.

Decorations: Carroll C. Graham, Chairman; Floyd H. Evans, Russell E. Franklin, Robert L. Lane and F. Hampton Langdon.

Banquet: T. G. Crutchfield, Chairman; George H. Edmonds, J. N. Eubanks, W. Lee Moose and G. Clark Russell.

Reception: David D. Claytor, Chairman; Donald C. Dowdy, A. H. Mebane, J. A. Ranzenhofer and Jesse W. Tyson.

Special Events: Sam W. McFalls, Chairman; William C. Brown, Ben F. Collins, Jr., W. S. Dukes and E. R. Kinard, Jr.

Welcome: Roger A. McDuffie, Chairman; J. H. Best, Allan Craig Boyd, Dale Conrad Bracker, A. C. Browning, E. W. Buchanan, C. V. Cagle, J. H. Dever, Joe D. Erwin, W. B. Evans, Joseph E. Farrar, J. V. Farrington, C. C. Fordham, Robert W. Foster, Keith N. Fulbright, Paul L. Gardiner, T. M. Lowder, Jr., O. W. McFalls, Russell G. Mitchell, F. S. Petrea, J. Frank Pickard, Robert W. Prewitt, Winfield Rose, Lon D. Russell, R. C. Russell, Walter K. Saunders, Jr., Evan Setzer, G. H. Steele, Jr., D. W. Tart, Roland S. Whiteley, Tom Yost, and Isaac Zuckerman.

Housing

Headquarters hotel (King Cotton) sold out but ample accommodations available in nearby O. Henry and motels. Write NCPA. Let us know what you prefer and reservations will be made.

Program

Now being completed. Will start on Sunday night, April 16, with dinner honoring former Congressman Carl T. Durham of Chapel Hill. Two NCPA business sessions on Monday and two on Tuesday. See Page 39 for Convention Comment by Jim Harrison.

Entertainment

The Don Trexler Singers on Sunday night. Golf Tournament on Monday morning. Justice Drug Company your host at The Plantation Club on Monday night (floor show and dance). The TMA's entertain same place on Tuesday night. Bill Brewer, the TMA Entertainment Chairman, is currently booking some of Broadway's better acts as a convention-closer.

Vick (Richardson-Merrell) entertains on Sunday afternoon with a "coffee hour"; W. H. King Drug Company with a "social hour" on Tuesday immediately following installation of officers.

Especially for the Ladies

In addition to the convention events which are open to all people attending, the ladies have other special entertainment planned.

Plans are being formulated for a luncheon Monday at the Starmount Country Club. Pet Dairies will be host, and a fashion show by Brownhill's will also be featured.

On Tuesday, Southern Division of Sealtest Foods, Inc., will entertain with a luncheon at the Greensboro Country Club. The annual business session of the Auxiliary will be held in conjunction with the luncheon, and special awards will be made at this time.

Program Issue

Complete program in the March issue of The Carolina Journal of Pharmacy.

"KEY" FIXTURES INCREASE SALES

A MODERN FRONT →

Provides the right setting for a modern Pharmacy! It is a picture window thru which your entire store becomes your display window. KEY Fixtures inside your store give that Ultra Modern look!!

← A MODERN STORE

Cleancut modern lines that provide maximum display space inside your store at point of sale. A place where people love to shop. Absence of that 'cluttered' appearance. These are the marks of good design and good display. Ask for a plan for your store. Use the Coupon below.

MODERN FOOD-FOUNTAIN →

The magnet that brings them back again and again! A department that can contribute 38% or more of your total volume and over 50% of your profits. Bastian-Blessing food fountains add beauty and friendliness, as well as profits to your store. Ask for a design to suit your needs. Use the Coupon below. No obligation.

☐ Send Sales Engineer ☐ Send Blueprints ☐ Send Catalog

Name.....

Address.....

City and State.....

GRANT E. KEY, INC

LYNCHBURG, VIRGINIA

Manufacturers of
Key-Line Fixtures
Distributors of
Bastian-Blessing

Pharmacist Service Record

Despite one of the heaviest work schedules to be carried by any professional group, pharmacists have and are continuing to share in various activities directed to the betterment of their home communities. Here we list a few elective-appointive offices held by members of the North Carolina Pharmaceutical Association. Others will follow. Help us make the list as complete as possible by sending information to NCPA, Box 151, Chapel Hill, North Carolina.

Oliver G. Fleming
Fleming Pharmacy
Smithfield, N. C.
Director of the Smithfield Chamber of Commerce for two year term (1961-1962).

L. G. Day
Day's Drug Store
Spruce Pine, N. C.
Member of Tri-County (Mitchell-Avery-Yancey) Board of Health for 4-year term.

Joe Montesanti, Jr.
Broad Street Pharmacy
Southern Pines, N. C.
Member of St. Joseph Hospital Advisory Council, the Board of Directors of Elk's Home Inc., and member of the Green's Committee of the Southern Pines Country Club.

C. O. Huntley
Blackwelder Hospital Pharmacy
Lenoir, North Carolina
Member Caldwell County Board of Health, 1958-61.

F. E. Campbell
Campbell Pharmacy
Hamlet, N. C.
Member Hamlet School Board. Elected 1951; reelected twice with four years remaining of present term.

Eugene M. Morris
Morris Pharmacy
Brevard, N. C.
Member of the Board of Trustees of the Transylvania Community Hospital for six years; served as chairman of the board for one year. Member of Transylvania County Health Board for one year and recently re-elected for 4-year term.

E. C. Daniel
Zebulon Drug Co.
Zebulon, N. C.
Member of the North Carolina Medical Care Commission for six years. Member of the Board of Directors of the First Federal Savings and Loan Association for one year.

W. H. Randall
Kelly's Drug Store
Lillington, N. C.
Member of the Lillington Town Board. Now serving second year of second term.

Wade A. Carter
Gaston Memorial Hospital Pharmacy
Gastonia, N. C.
Member of the Lowell, N. C. School Board.

Hilliard F. Bobbitt
Clinic Drug Store
Glen Alpine, N. C.
Member of the Glen Alpine School Board since 1955.

Charles F. Turner
Lawndale Drug, Inc.
Lawndale, N. C.
Member of the Cleveland County Board of Health since March, 1960.

Samuel M. Cavanaugh
Sam's Drug Store
Rose Hill, N. C.
Member of the Town Board, Rose Hill, 1953 to 1961.

McDowell, Sr.
ell's
nd Neck, N. C.
Chairman of the Board of Health, Halifax County.

M. Keith Fearing, Jr.
Fearings, Inc.
Manteo, N. C.
Member of N. C. House of Representatives (elected Nov., 1960) and member Dare-Currituck Board of Health (will resign in Feb. due to current political position in Raleigh).

J. W. Pike, Jr.
Medical Center Pharmacy
Concord, N. C.
Member of Cabarrus County Board of Health since 1950.

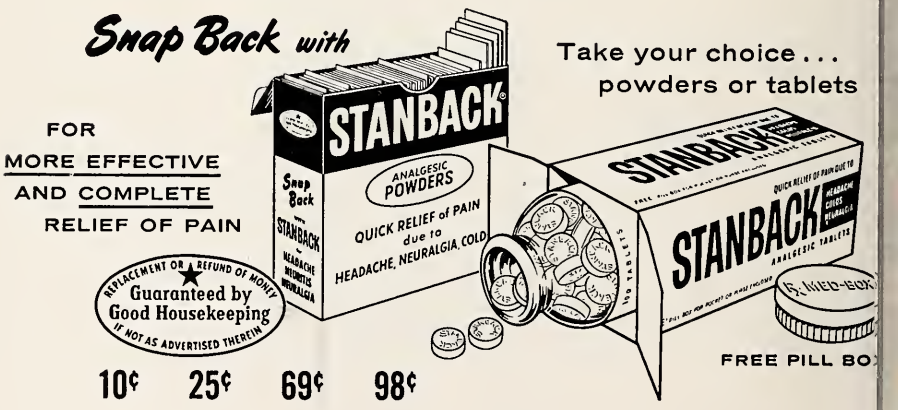
John C. Hood
J. E. Hood & Company
Kinston, N. C.
Vice-Chairman of the Lenoir County Board of Health. Chairman of the Board of Commissioners of the Kinston Housing Authority (650 units). Vice-President of the Board of Directors of the Kinston Community Hotel and President of the Board of Directors of the Mutual Savings and Loan Association.

THE "HEADACHE REMEDY"
Guaranteed by Good Housekeeping

STANBACK Exclusively Listed
In New 5,000,000-Copy Buyers Guide

More than 5,000,000 copies of Good Housekeeping Magazine's new *Buyers Guide* have been distributed to housewives. STANBACK is exclusively listed as a "headache remedy" under the money-back Good Housekeeping Guarantee.

Put this tremendous consumer influence to work for you. Give your store a direct tie-up with Good Housekeeping's new *Buyers Guide* and its Guaranty Seal—display and recommend *all sizes* of STANBACK Headache Powders and Tablets.



Cooperative Advertising Allowance Available
For details, write Stanback Co., Salisbury, N. C.

NEWSPAPER CLIPPINGS

The Town Pump

The customer searched through countless tems in her adequate purse, turning it irst this way and then that to get full adantage of the light.

Her eyes obviously had dimmed with he passing years.

The white-coated pharmacist waited. "Is Mr. Hall here?" she wanted to know.

"I'm sorry. He's out for lunch now, ut will be back in about an hour. May I elp you?"

"Do you think you could fill this for me?" he inquired, tendering J. B. Clay a small ottle which she lifted from the purse. The bottle was blackened with smoke and ore a label scorched and burned almost eyond recognition.

Clay examined the bottle carefully, but as not able to read positively some of the gures on the prescription number. He earched the records and finally came up ith proper identification.

The customer explained that the family ome had been burned and that her daughter had searched through the ruins until he found the bottle which had contained he mother's medicine. That was the bottle he aged woman had brought to the drug tore.

It had contained 'iron' pills.

"Is you certain you can fill that prescripion?" she asked the druggist, seeking reassurance.

"I likes for Mr. Hall to fix my medicine, ut I believe I'm going to risk a chance on ou," she said, looking at the youthful and liminutive pharmacist through the corner f her eye.

—*Oxford Ledger*, Oxford, N. C.

The Corner Drug Store, an Institution

Change is the order of the day, but there s one institution we hope will not soon eave us. That is the corner *drug* store.

In the South the drug store is an institution, particularly in the small town. We like to think it is still true in Sanford and the smaller towns in our area.

The drug store is a place to learn local events, to discuss national issues and to pick up the latest gossip. Remedies have grown from castor oil to the most modern antibiotics. Pharmacists still work an amazing number of hours a day, and sometimes an equal number at night. But we need not feel sorry for them. They have a very special niche in the pulse of the community.

Let's hope we can continue to climb over increasing displays of articles, once foreign to a drug store, to find the pharmacist and local owners. The South just would not be the South without a drug store, the kind where you are welcome to sit and talk, buy or not buy.

—*Sanford Herald*, Sanford, N. C.

Attend Inaugural

Pharmacist John F. Sherard, Sr. and Mrs. Sherard (Sherard's Pharmacy, Burlington) attended the Inaugural of President Kennedy at Washington from January 17th to January 23rd.

The Sherards attended the North Carolina Breakfast at The Shoreham Hotel on the 20th as guests of the N. C. Democratic Party. About 1,500 persons from North Carolina were present.

Move to Waynesville

Pharmacist and Mrs. Henry Leigh of Asheville have moved to Waynesville where Mr. Leigh is the owner of the Waynesville Pharmacy (formerly Dan's Drugs).

Mr. Leigh is a native of England and came to this country in 1950. He is a graduate of Drake University and served as president of the senior class in 1958.

Mrs. Leigh is a native of Chicago and for a number of years was connected with the Department of Labor in Washington. Since moving to Asheville she has been associated with a law firm.

STATE BOARD OF PHARMACY

Members

FRANK W. DAYVAULT, Lenoir

N. O. McDOWELL, JR., Scotland Neck

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W. MOSS SALLEY, JR., Asheville

ROBERT NEAL WATSON, Sanford

H. C. McALLISTER
Secretary-Treasurer
P. O. Box 471
Chapel Hill, North Carolina

New Pharmacies

Harris Super Drugs, 5107 S. Blvd., Charlotte. W. T. Harris, president of corporation. Jack Hickman, pharmacist in charge.

Williford Drug Company, 119 South Main Street, Kannapolis. E. H. Williford, Jr., owner and pharmacist in charge.

Burnett Drug Company, 140 East Thomas Street, Rocky Mount. E. C. Burnett and F. S. Biggs, owners. E. R. Baker, pharmacist in charge.

College Street Pharmacy, Inc., 613 College Street, Jacksonville. A. P. Rachide, Banks Scudder and New River Pharmacy, Inc., owners. Frederick B. Parker, pharmacist in charge.

Mayson's Pharmacy, 417 Seventh Avenue, East, Hendersonville. William L. Mayson, owner and pharmacist in charge.

West End Drug Company, West End. Harold T. Markham and Charles R. Greene, owners. Robert Collins, pharmacist in charge.

Transfer of Ownership

Purser's Drug Store, 137 East Secon Street, Ayden. Blanche Purser, owne Bruce B. Reinhardt, pharmacist in charg

Bunch Drug Company, Inc., 144 N. Ce ter Street, Goldsboro. Herbert T. Tayl and Mary M. Taylor and L. E. Bunch, ow ers. Herbert T. Taylor, pharmacist charge.

Crutchfield-Browning Drug Store, In #2, 2166 Lawndale Drive, Greensbor T. G. Crutchfield and Benjamin Collin owners. Benjamin Collins, pharmacist charge.

Ramseur Pharmacy, 308 Main Stree Ramseur. C. R. Whitehead and Dorotl Whitehead, owners. C. R. Whitehead, pha macist in charge.

Pleasant Garden Drug Store, Inc., Plea ant Garden. William H. Barton and Oll M. Barton, owners. William H. Barto pharmacist in charge.

DISTINCTIVE

Carry your store's identity by color and personalized copy right into your customers home..... for the life of the Prescription.

Another plus value of the modern paper box with its clean fresh label.

Representative:
M. C. GRIER
1110 ANN ST., AT. 3-3847
MONROE, NORTH CAROLINA

★ ★ ★

E. N. ROWELL CO., INC.
BATAVIA, NEW YORK

Rogers Drug Company, Pembroke. W. K. Kilpatrick, owner. W. L. Rogers, pharmacist in charge.

Address Change

Standard Drug Company from 504 North Trade Street, to 3712 Reynolda Road, Winston-Salem.

Change in Name

Walker-Boone Drug Company, 117 East Main Street, Ahoskie to Walker Drug Company.

Woodard & Creech Drug Company, Selma, to Creech Drug Company.

Change in Name-Address

Northland Drug, 946 Merrimon Avenue, Asheville. Raymond F. Coppedge and Raymond F. Coppedge, Jr., owners. Raymond F. Coppedge, Jr., pharmacist in charge. Formerly operated as Asheville Pharmacy, 7 Market Street.

Change in Name-Ownership

The four pharmacies indicated below, all formerly operated as Troy Drugs, are now owned by C. J. LeFrancois and Troy Drugs, Inc.:

Star Drugs #1, 2116 Independence Blvd., Charlotte. John C. Murphy, pharmacist in charge.

Star Drugs #2, Inc., 625 Woodlawn Road, Charlotte. R. H. Boulware, pharmacist in charge.

Star Drugs #3, Inc., 2044 North Graham Street, Charlotte. James L. Cerry, pharmacist in charge.

Star Drugs #4, Inc., 705 Sharon-Amity Road, Charlotte. H. L. Rayburn, pharmacist in charge.

North Charlotte Pharmacy, Inc., 3201 N. Davidson Street, Charlotte. J. P. Copses, C. P. Copses and Lillian Copses, owners. C. P. Copses, pharmacist in charge. Formerly Dorton's Drug Store.

Closed

Easley Drug Store, 527 East Nash Street, Wilson.

Bender's Drug Store, Mallonee Village, Fort Bragg

Reciprocity

Edward R. Barlow, Walgreen's (manager), Durham, (from Alabama.)

William Turner Deauers, 562 Patterson Avenue, Winston-Salem (from Louisiana). With Model Pharmacy (col.).

George Wolfred Caisse, 2865 63rd Avenue, South, St. Petersburg, Florida (from Mass.).

Henry Lewis Hammond, 822 Castlewood Drive, Greensboro (from Georgia). With Eckerd's Northeast Shopping Center.

Opposes Rx Rebate Plan

In a meeting in Raleigh on February 7, members of The Wake County Pharmacists Society went on record in opposition to the 10% welfare Rx rebate offered by Merck-Sharp & Dohme to states where welfare Rxs are handled on a vendor payment basis.

The secretary of the Society has recorded Wake's opposition to the plan in a letter sent to MSD.

MSD says plan is best answer to problem of reducing difference between costs of vendor payment system and centralized state purchasing and distribution of drugs for welfare patients.

SMITH WHOLESALE DRUG CO.

SPARTANBURG, S. C.

A Young and Growing Service Wholesale House,
Owned and Operated by Registered Pharmacists

We Appreciate Your Business

In color or black and white

No Finer Snapshots at Any Price

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Phone 3171

Random Comments

By W. J. Smith

Roger McDuffie, in addressing Greensboro's "Wednesday Study Club," told the ladies he had been in pharmacy for 92 years—46 during the day and 46 at night.

For the first time in the history of Parke, Davis & Company, all the firm's 1200 MSR's and managers met in one body. The meeting, held in late January in Detroit's 51-acre Cobo Hall, took on added significance for North Carolina when our own G. Fred Johnson (PD's Atlanta Branch Manager) was named "Chairman of the President's Council" for having the highest percentage increase in PD volume of all the PD branches in the United States.

As additional recognition, Fred received 20 shares of Parke-Davis stock, an Ace Pin and a sterling silver desk plaque. The pin has a sapphire stone in the center because this is a repeat year for Fred (he won a seat on the Council after his first year as manager, 1959).

Special recognition also came to PD's president, Harry J. Loynd. The mayor of Detroit presented Mr. Loynd with an autographed picture of Senator Estes Kefauver.

It costs the wholesale druggist 54¢ to fill one line of merchandise on an invoice. For instance: two 100 Armour Thyroid Tablets, ¼ grain, extends to 70¢. Gross profit is 14¢—loss to wholesaler is 40¢. If you order larger quantities when you can, you save money for yourself and the wholesaler.

To counteract some of the cold breezes that pushed into the Richmond, Va., area in January, Dr. Walter Hartung attempted to purchase a "union suit" in a local department store; was told by a sales person: "Sorry, all we have in stock are Confederate hats."

The total mail of a representative MD was counted for one year. Annual mailings received by this physician totaled 5215—about 100 a week. 87% of the advertisements were for pharmaceutical products. Had the MD studied all the advertisements, he would have gained additional information about 730 products.

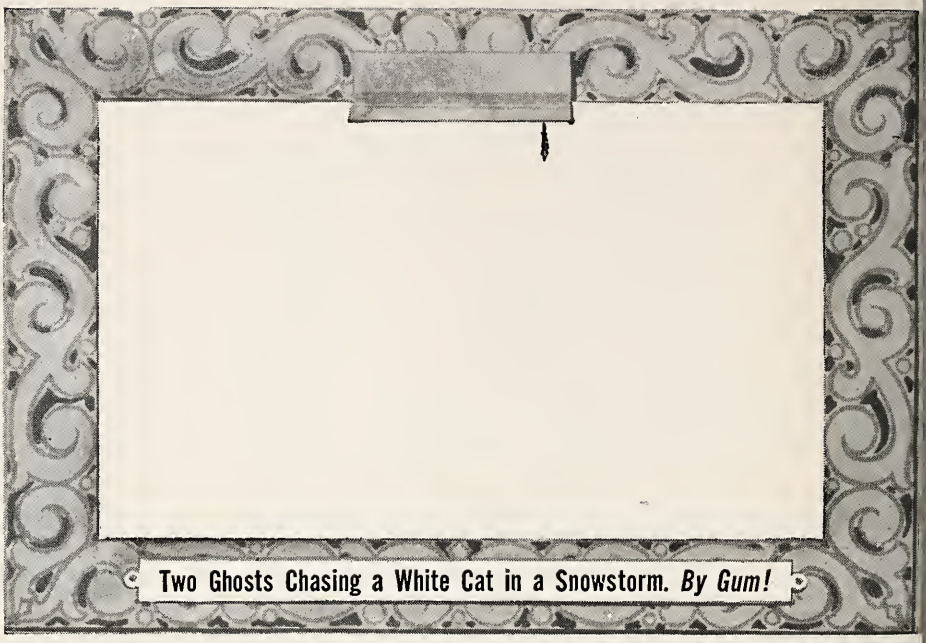
We are still convinced crime doesn't pay despite this bit of information which came to us by way of a MSR. A bank robber, picked up by N. C. police, had hit an out-of-state bank for $30,000. Part of the cash he hid; the balance was invested in stocks. Recovery by the bank was better than $30,000—the stocks having appreciated in value to a greater extent than had the cash been left "on interest" in the bank.

In a cooperative advertisement appearing in their local paper, the pharmacists of Waynesville, under heading "Your Pharmacists' Pledge of Ethical Practice," ran this message:

"The pharmacists in your area wish to announce that all drugs dispensed on your doctor's prescriptions are guaranteed to be genuine, pure and of high quality. All these drugs are purchased exclusively from reputable companies."

The advertisement was signed by Tom Curtis and Tom Setzer of the Curtis Drug Store, by Charles Hatfield and Bill Swann of the Medical Arts Pharmacy, by Hewin Morris, Dewitt Stamey and H. O. Champion of Smith's Drug Store, by Henry A. Leigh and S. A. Dantzler of the Waynesville Pharmacy, and by R. F. Keenum, Geraldine James and Duke James of the Hazelwood Pharmacy.

Based on information released by the Health Information Foundation to the effect that women usually live longer than men in this country, **The Washington Post** inquires: "Now, just exactly why is it that in everything else the unbreakable rule is 'ladies first' except when it to this matter of mortality and then they stand aside and say, 'After you, ducky.'"



Drawing a Blank in Ice Cream Sales?

Sealtest Draws Customers and Profits!

Making your ice cream department pay off is easy! Just stock Sealtest — the most advertised, fastest-selling ice cream in America! Sealtest is a one-man show of special flavors that keeps your customers checking to see what's new and different. And *every* special flavor is introduced with effective advertising at point-of-sale and in national and local media. You don't have to be a genius to make customers happier with Sealtest. But most geniuses *do!* Get the picture? Call your local Sealtest Foods plant for details.

Sealtest
TRADE MARK

FEATURE THIS EXCITING SPECIAL FLAVOR

Cherry Nugget

AT YOUR FOUNTAIN AND FOR CARRY-OUT CUSTOMERS

Protests "Ethical Practice" Project

Mr. Ezra L. Dolan
Parade Publications, Inc.
285 Madison Avenue
New York 17, N. Y.

Dear Mr. Dolan:

I received your letter of January 16th and the enclosed copy of the January 15th PARADE. You stated you would be interested in knowing my reaction to your article on "counterfeit drugs." I am afraid this second issue does nothing to change my initial reaction to the first of your series. It is unfavorable. The approach which you make to a problem is not nearly so widespread as you would have the public believe — counterfeiting drugs — resembles the familiar "when did you stop beating your wife" question. Your publicity approach tends to imply that the average practicing pharmacist dispenses counterfeit drugs unless he buys the protection of your "Pledge of Ethical Practice."

To put the powerful force of the press behind a project of this sort, to my mind, is not far removed from legal blackmail. You and I both know that 99% of our pharmacists are honest men of high integrity. You also know that there are legally constituted agencies who deal effectively with persons who try to skirt the requirements in drug manufacturing and distribution. To my mind it is highly damaging to the profession of pharmacy for any group to capitalize on the public's susceptibility to sensationalism in exploiting an area that is the business of the Federal and State governments to begin with. It is high time that your writers learn something about public responsibility, which is the only license that can guarantee the continued freedom of the press.

Sincerely yours,

N. C. BOARD OF PHARMACY

H. C. McAllister, Sec.-Treas.

For seventy-six years

- - - - since 1885

SEEMAN
OF DURHAM

Has been producing good printing, and with promptness. Machines and techniques in printing have changed but the inherent quality is maintained.

We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its forty-second volume, and the first printed copy was "Seeman Printed."

The SEEMAN PRINTERY
of DURHAM, NORTH CAROLINA

Robins

FEBRUARY CHECK LIST

Tear out for a handy check of
your current stock of these
Robins products that are receiving
special promotion in your area
THIS MONTH

☐ Dimetapp® Extentabs
☐ Tab. 100's ☐ Tab. 500's

☐ Robaxin®
☐ Tab. 50's ☐ Tab. 500's

☐ Robaxin® Injectable
☐ Amp. 10 cc. 5's ☐ Amp. 10 cc. 5 x 5's

☐ Robaxisal®
☐ Tab. 100's ☐ Tab. 500's

☐ Robaxisal®-PH
☐ Tab. 100's ☐ Tab. 500's

☐ Dimetane® Expectorant
☐ 16 oz. ☐ Gal.

☐ Dimetane® Expectorant-DC
☐ 16 oz. ☐ Gal.

☐ NaClex®
☐ Tab. 100's ☐ Tab. 500's

Why not check your stock of
all Robins products at the same time
—and be prepared

A. H. ROBINS CO., INC., RICHMOND 20, VA.

On the Price of Prescriptions

—A fine new car is not too expensive for the person who can afford it.

—A bicycle is too expensive for the person who can't afford it.

—A person can walk and get to his destination slowly.

—A person can ride a bicyle and get to his destination somewhat faster.

—A person can drive his 1960 auto and get there very fast.

. . . And so it is with sickness!

You can get well very quickly with modern medication, but it, like the automobile, comes at a comparatively high price.

The doctor could undoubtedly give you a lower-priced medication, but it, like the bicycle, would get you to the destination of "perfect health" at a much slower pace.

Almost everyone wants to get well as quickly as possible—so each must have the very best, safest, and fastest medication available. Therefore, although the patient may feel that he can't afford it and that the price is too high, he is, in reality, getting the greatest value ever out of his medical-service dollar.—H. W. Adkins

. . . These facts must be explained to the public!

. . . When penicillin was first introduced, 100,000 units cost $7.50; it now sells in tablet form for about 10 cents. Streptomycin, once more than $25 per gram, now costs about 50 cents.

. . . The pharmaceutical profession is dedicated to the advancement of public health. Huge sums of money are spent annually to make obsolete the drug products which are in popular use.

To Represent Robins

John Wesley McAden, Jr., a graduate of the East Carolina Teachers College, is a new medical service representative of the A. H. Robins Company. He has been assigned to the Wilson area.

Year-End Letter Aids Endowment

A Dollar for a Dollar

Most pharmacists of the state will recall he late Thomas H. May, an inspector for he State Board of Pharmacy for many ears. Mr. May's obituary appeared in the ecember issue of The Carolina Journal of harmacy.

About a year ago Mr. May informed an fficial of the NCPA he intended to leave omething to the Endowment Fund of the harmaceutical Association in the hope it ould encourage others to do likewise. And o he did. When the will was probated, the awyer representing the estate informed the CPA of a cash bequest of $1,000.

On Christmas Day, the chairman of the CPA Endowment Fund, Mr. T. J. Ham, r. of Yanceyville, wrote to a number of is friends, stating that any contribution ney cared to make before the close of the ear would be matched "dollar for dollar."

As a result of Mr. Ham's appeal, twenty harmacists mailed a total of $1,560 to Mr. Iam during the last few days of 1960. Vith an equal amount of matching funds, ncluding the May bequest, the Endowment 'und was increased by $3,120.

As usual, the pharmacists of North Caro- na did not let an old friend down. As Ir. May worked for the common good dur- ig his lifetime, so his generous and noughtful deed continues after his de- arture from our midst.

In Memory of Mr. Elliott

To perpetuate the memory of the late .. G. Elliott of Fuquay Springs (see bituary this issue), the North Carolina Iutual Wholesale Drug Company of Dur- am has contributed $100 to the Endow- ient Fund of the N. C. Pharmaceutical .ssociation.

Some months ago the directors of the IC Mutual approved a policy of contrib- ting to the Endowment Fund when a ember of the wholesale firm dies. The Fund's principal is permanent; interest and dividends used in the promotion of pharmaceutical programs at the direction of the Association's executive committee.

Something Extra for the NCPA

In mailing their membership dues for the year, many members of the Association add something "extra" to their dues check. The NCPA makes it convenient to do so by including two optional contribution lines on the statement: one for the Endowment Fund and one for the Institute of Pharmacy.

Contributions vary from $1 to $100. While the regular NCPA budget is soundly financed, the extra assist on the part of some NCPA members enables the Association to broaden its program beyond what it would be otherwise.

clearly the purest...
clearly the best seller

EVERFRESH

CITRATE of MAGNESIA

In the emerald green bottle customers recognize instantly

- sparkling "lemonade" taste
- perfectly pasteurized and manufactured under strict supervision and controls
- Your wholesale druggist has Everfresh, the standard citrate for 35 years

350 cc size: list price, $2.45 per dozen. Minimum retail price, 30¢ each.

This price effective in all New England and Mid-Atlantic states

see the difference in purity
see the difference in sales

Everfresh Manufactured by

THE MIFFLIN McCAMBRIDGE CO.

6400 Rhode Island Avenue • Riverdale, Maryland

MR. DRUGGIST:

THE No. 1 DRUG TURNOVER ITEM*

RATES YOUR

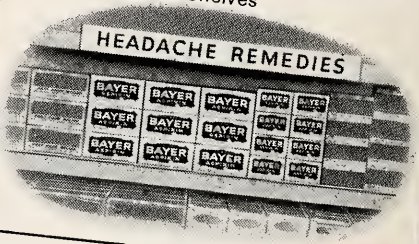
No. 1 DISPLAY SPACE!

GIVE BAYER NO. 1 DISPLAY SPACE WITH...

The New, Unique
BAYER GOLDEN COUNTER DISPLAY

AND

FACINGS THAT THE NO. 1 ITEM DESERVES
On Self-Service Shelves



→ This Display, No. 120 D-1 available through our representative or write:

GLENBROOK LABORATORIES
Div. of Sterling Drug Inc.
1450 Broadway,
New York 18, N.Y.

*More Packages Sold Than Any Other Drug Product

NEWS NOTES

All Benthall, an employee of Hoke Drug Company of Raeford since graduation from the UNC School of Pharmacy, June, 1960, has accepted a position with Shields Drug Company of Carthage. He is a native of Ahoskie.

Saturday night visitors (Jan. 21) to Chadbourn's Derrick Pharmacy made off with cash amounting to $85. This makes the third time in less than a year that the Pharmacy has been robbed.

Tom Linn has been elected vice president of the Landis Community Development Association.

A recent snowfall in Boiling Springs helped to whet Bob Beason's appetite for a ride on a sled. With his 260 pounds comfortably adjusted, Bob got the sled underway but a quarter mile down a hill, the sled went out of control. With a fence coming up fast, Bob just had time to flatten himself on the sled. Barbed wire ripped all the clothing off his back as he passed under the fence—"if I had been an inch thicker, it would have taken 300 stitches to sew me up" commented Bob after his escape.

Plate Changers

Professors and newspapermen matched their mechanical skill in Chapel Hill (Feb. 7) in a contest of manual dexterity to prove whether Ph.D.'s or journalists are more adept at changing license tags on automobiles.

Among the Ph.D.'s were Dean Edward A. Brecht of the School of Pharmacy and Chancellor William B. Aycock. The contest resulted when some reference was made to the inability of the professors to change license tags.

Dean Brecht and Prof. Markham (chemistry) posted the best time—23 seconds. Best the newspapermen could do was win the third heat.

on your staff...
but not your payroll

It is the function of our sales representatives to make your job easier, your merchandising more effective, and your operations more profitable. Although their basic role is to sell merchandise, they are always eager to assist you in every way possible in order to contribute to your success. You will find them dependable sources of product information, experts on inventory control. and authorities on sales promotions and modern merchandising. We are proud of our sales representatives and invite you to take advantage of their wealth of experience and helpful service. For the finest wholesale drug service, send your orders to us.

WE ARE A Lilly DISTRIBUTOR

THE PEABODY DRUG COMPANY
DURHAM, NORTH CAROLINA

under the heading of

new business

NEW in product . . . NEW in package . . . NEW in promotion

MILES®

nervine CAPSULES

MILES Nervine Capsules—a new, easy-t
take form of an established brand. Extensi
daytime network and spot TV commerci
promote these new capsules with believab
and convincing sales messages.

ORDER compact Merchandising Unit #10

CONTAINS:

3-only 36-capsule bottles at $1.96
suggested minimum retail price.....$

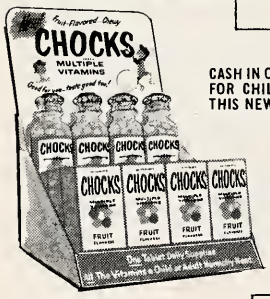
12-only 18-capsule bottles at $1.23
suggested minimum retail price.....$1

TOTAL RETAIL VALUE.....$20

LIST PRICE.....$14

Less Usual Discounts

ALSO THESE OTHER PROFIT MAKERS BY MILES PRODUCTS



CASH IN ON THE ZOOMING MARKET FOR CHILDREN'S VITAMINS WITH THIS NEW SALES-TESTED DISPLAY

CHOCKS®
BRAND
MULTIPLE VITAMINS
Merchandising Unit
No. 7643

NEW **SPACE-SAVER**

This amazing **Alka-Seltzer®** BRAND
No. 4045* Floorstand Merchandiser displays and stores 12-dozen Alka-Seltzer 25's (prepriced @ 54c) on only a 10½" square!

*In California order #4046

For maximum discount (18%) put together an order of $250 or more for any combination of Miles Products

MILES PRODUCTS M *Division of Miles Laboratories, Inc. Elkhart, Indiana*

Reidsville—To celebrate the formal opening of Davis Pharmacy, which occupies new quarters in the professional building on Gilmer Street, $100 in cash and a Schwinn bicycle were given away. William E. Davis is the owner.

Shelby—As a result of a recent remodeling, Webb Drug Company has added an additional 1,000 square feet of floor space to its display area. A surgical appliance department has been installed and a fountain added. Gene Butler is manager of the pharmacy.

Bryson City—All money taken in from sale of coffee at Bennett's and Swain Drug on January 20 went to the March of Dimes.

Jacksonville—Albert Rachide, owner of the New River Pharmacy, has been elected chairman of the Onslow County Board of Health.

Winston-Salem—Thomas M. King, Jr. has been named chief for pharmacy service, outpatient clinic, Veterans Administration Regional Office. He is a graduate of the University of Texas.

Hendersonville—Mrs. Margaret Gretz, pharmacist at Pardee Hospital, was guest speaker at a recent meeting of the Rotary Club. She described how the local Poison Control Center was organized and made a part of the services of the hospital.

Brevard—Eddie Varner has accepted a position with the Federal Govt. at the Red Stone Arsenal, Huntsville, Alabama. He is in charge of the pharmacy department of the Arsenal's out-patient clinic.

Bryson City—A bottle of shoe cleaning fluid dropped on a gas burner caused some damage to the Swain Drug Store on January 10. Most of the damage occurred when bottles of medication burst in the intense heat.

Durham—The front of Eckerd's main street store is being remodeled. When completed, the entrance will be to the left of the front. A new ceiling and a new floor are part of the $10,000 remodeling job. James R. Nelson is store manager.

Hamlet—Everett D. Crosby has joined Mabry's Drug Store as a third pharmacist, the other two being C. S. Mabry (owner) and T. E. Fussell. Crosby is a native of Walterboro, South Carolina and a former employee of Phillips Drug Company, Albemarle.

POWERS-TAYLOR DRUG COMPANY

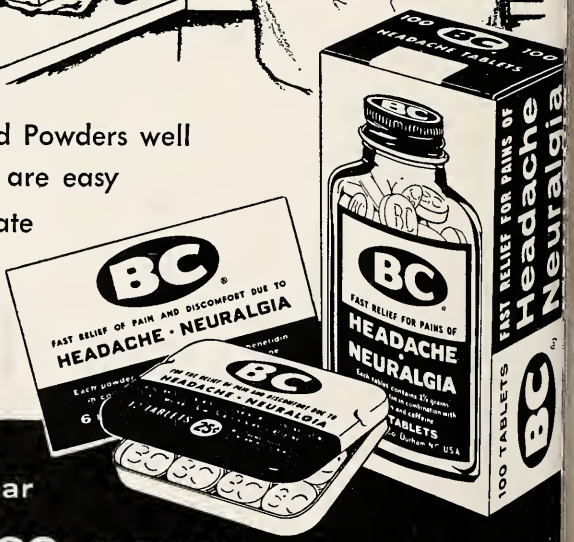
Richmond, Va.

Wholesale Druggists
Importers & Jobbers
Druggists' Sundries & Fancy Goods

We solicit your orders
Our experience of over 70 years
insures our ability to serve you
satisfactorily

BC ... one good way to make new friends and regular customers

Keep "BC" Tablets and Powders well displayed where they are easy to see, and you'll create extra customers on the spot.



Over 100 million packages per year

B. C. REMEDY CO. DURHAM, NORTH CAROLINA

Made and sold in North Carolina for over 50 years

Career Days Help To Attract Potential Students

Pharmacists frequently come away from local "career days" wondering if they have effectively presented Pharmacy to the students. Our experience is that in most instances the pharmacists who agree to share in this vital program do a good job. Here is the reaction from one such student:

"On one of the annual Career Days at Senior High School, I decided to go to the talk on pharmacy. I went just to be going for I had no idea of what my future vocation would be. The speaker, who was a pharmacist, told the group many interesting items about pharmacy. This was the beginning of my interest in this occupation.

"The aspects of being a pharmacist which attracted me were many. The job opportunities seem to be good. Because of the ever-present need for drugs, pharmaceutical jobs would be easily found and would be always needed. The financial aspects seem to be extremely good. Although by no means the most important item, the financial opportunities must be reviewed. The most important aspect which confronted me was that of the service I could render to others. These are the reasons that helped me decide to study pharmacy."

To Head Drive

As chairman of the 1961 Annual Durham Merchants Association's Progressive Durham Fund Drive, Pharmacist Ralph P. Rogers, Jr. will seek to raise $27,235.

Among the special events to be sponsored are merchandising sales, trade area advertising, Mother's and Father's Day observance, area relations, Santa's arrival parade, Christmas decorations and back to school promotion.

Wins Car

Among the twelve winners of 1961 Comet automobiles in a nation-wide $1,000,000 Bexel Vitamin Insurance Cavalcade contest sponsored by McKesson and Robbins was J. H. Wilkinson of Concord.

The automobile was delivered to Mr. Wilkinson at the Pearl Drug Company of Concord, where he picked up the contest entry blank.

Fills #100,000

Community Medical Center Pharmacy of Mars Hill opened on October 20, 1953. On January 27, 1961 William P. Powell, pharmacist in charge, filled prescription #100,000.

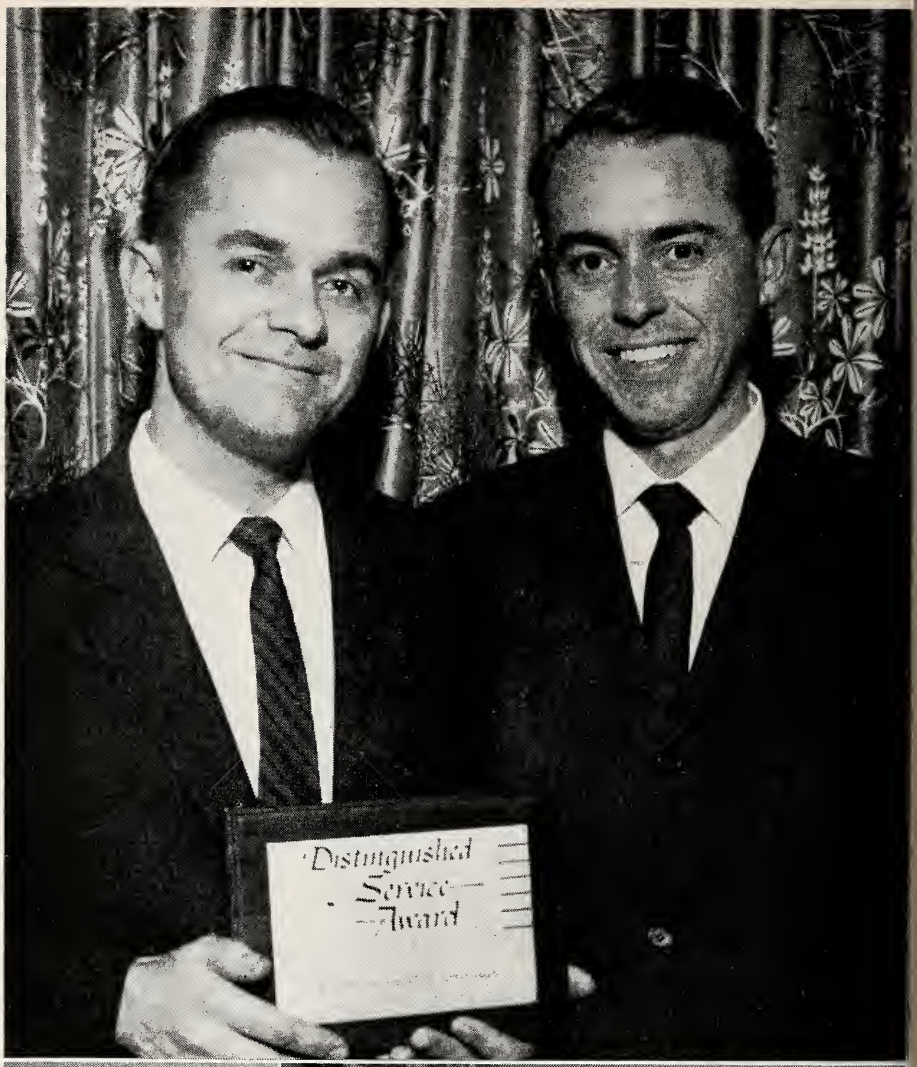
The prescription customer from Barnardsville received Rx #100,000 without charge and in addition, a $10 gift certificate.

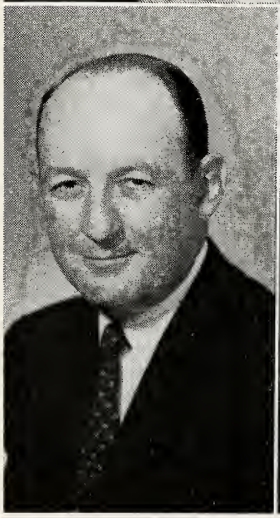
The pharmacy was first managed by J. C. McGee, now owner of Kenilworth Drugs, Asheville. Since May of 1957 the pharmacy has been managed by William P. Powell.

The pharmacy is opened from 36 to 40 hours a week, being closed Wednesday and Saturday afternoons and on Sunday. Mr. Powell says "customers of the pharmacy know the hours we are open and are very cooperative in this respect."

Out of Business—
Doors Closed
What Happened????
You Needed
Business Interruption
Insurance
Insure with Us

CONSULT OUR AGENT
F. O. Bowman
North Carolina State Agent
P. O. Box 688
Chapel Hill, North Carolina


Distinguished
Service
Award



Carolina Camera

Top: Ralph Rogers, Jr. (left), with his Distinguished Service Award after being selected "Young Man of the Year" by the Durham Junior Chamber of Commerce. At right is Dr. George Herbert, president of the Research Triangle, who made the presentation.

Rogers received the award from the Jaycees for his contributions to the community during 1960. He is chairman of the Durham Downtown Development Association, a member of the Durham County Board of Health and a director of the Durham Merchants Association. For these and other services, he was presented the "Bowl of Hygeia" at the 1960 convention of the NCPA.

Bottom right: Another pharmacist (extreme right) named "Young Man of the Year" by the Jaycees of Kings Mountain—Charles Blanton, son of an ex-president of the NCPA. Charles, recently named president of the Kings Mountain Chamber of Commerce, is also president of the Merchants Association. Others in the picture are, left, Fred A. Ratchford, executive secretary of the Gastonia Chamber of Commerce, and Bob Goforth, president of the Jaycees.

Left: Pictured is W. Luther Skinner, Jr., newly promoted to the position of operations manager for Henry B. Gilpin's Norfolk Division.

Mr. Skinner started with Gilpin in 1937 and gained experience throughout the inside operations. Since 1947 he has managed an outside sales territory with marked success as a merchandising counselor to Gilpin customers.

Backed with personal motivation, experience and know-how, Mr. Skinner can be expected to make an important contribution to Gilpin's progressive program for managing advanced wholesale drug service to retail pharmacists and efficient low cost distribution of products produced by the six thousand drug industry manufacturers.

Resigns

O. G. Sawyer, Sawyer & Moore, Durham, has resigned as a member of the Raleigh-Durham Airport Authority.

Members of the Authority voted to prepare a scroll of appreciation in recognition of Mr. Sawyer's 12 years of service.

Mann Opens in Chapel Hill

Formal opening of Mann's Rexall Drug Store in Chapel Hill's new Eastgate Shopping Center was observed during the week of January 9-14.

Ben C. Courts is pharmacist-manager. His wife, also a pharmacist, will work part-time as a relief pharmacist in the store.

Mr. Courts is a native of Reidsville. He attended Pfeiffer College and the University of North Carolina, majoring in physical education. After graduation (1950) and service in the Army and a year with Burlington Mills, Mr. Courts returned to Chapel Hill and entered the Pharmacy School, graduating in 1957.

Since 1957, Mr. Courts has been working for the Mann store in Thomasville.

The Dean Fund Grows

The W. J. Dean Pharmacy Student Loan Fund was established this past October with an initial contribution by the Dean Rubber Mfg. Company. Since that time, two additional donations have been added to the Fund—the latest being in mid-January.

Through January 16, six pharmacy students had received direct assistance from the Fund, with more to be helped after the second semester gets underway in February. Administered by the NCPA, The Fund grows as the 25¢ Dean cards are received. Program was conceived by Joe Catanese of Charlotte, the local Dean representative.

Mast Elected

William H. (Bill) Mast has been elected president of the Henderson Drug Club for the coming year.

Other officers are Harry Walker of Norlina, vice president, and Jimmie Barnett of Henderson, secretary-treasurer.

Mr. Mast is manager of the Henderson Drug Company. He and an associate, Clarence Page, expect to open a new pharmacy in Henderson very shortly.

Executive - Legislative - Health Committes Meet

A joint meeting of three committees—Executive, Legislative and Public Health and Welfare—was held in Chapel Hill on January 25.

With NCPA President Edwin R. Fuller presiding, members of the Executive Committee heard reports in these areas: convention, fair trade, insurance, Dean Fund, endowment, membership and VA.

A preliminary report for 1960 and a financial report covering first three weeks of 1961 was presented by Secretary Smith. Despite additional expenses, NCPA lived within its 1960 budget and added a substantial sum to its assets. Audited report to be published in Year Book.

The committee voted to encourage fair trade manufacturers to institute legal action where such action is necessary to secure compliance with manufacturer's established minimum resale prices.

The recipient of the 1961 Robins "Bowl of Hygeia" award was selected by the committee. Presentation of the award will take place at the NCPA Convention in Greensboro.

Wade A. Gilliam, Chairman of the NCPA Legislative Committee, reported that of those members of the Association participating in the mail ballot on question of revising the State Pharmacy Act, 90% were in favor of the proposed legislation. Secretary Smith was authorized to arrange for introduction of the legislation at the appropriate time.

The ballots were opened and tabulated by Leslie Myers, John Andrews and James A. Way, Jr., all of Winston-Salem.

A suggested upward revision in fees collected by the State Board of Pharmacy was discussed by H. C. McAllister. Further consideration of this proposal will take place in Greensboro during the annual NCPA convention.

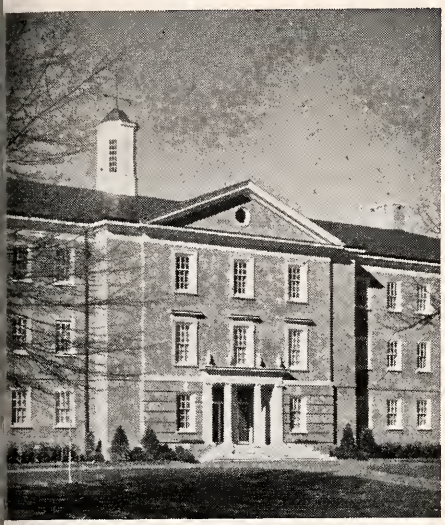
A comprehensive report covering work done to date by the NCPA Public Health & Welfare Committee in developing a practical plan to provide medical assistance for the aged was presented by W. L. West chairman of the committee. Details of the plan, as approved by the professional groups of the state, will be published soon.

crowd pleasers a la Lance!

More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

LANCE INC. Charlotte, North Carolina

UNC PHARMACY SCHOOL NOTES



The new catalog of the School of Pharmacy came off the press in mid-January, two weeks ahead of schedule. Copies are available on request.

On January 11 Mr. W. Donald Watkins, textile manufacturer of Liberty, called at the School of Pharmacy to present two valuable gifts for the museum. The first was a handsomely framed photograph of his father, W. O. Watkins, '06 class in the School of Pharmacy, and the second was an ounce prescription bottle dating from the period of the early 1900's and molded to show "Thompson & Watkins, Druggists, Rutherfordton, N. C."

Two other valuable continuing gifts were received during January. Mr. I. T. Reamer of Reaco Products, Durham presented his annual check for subscriptions to a number of hospital journals for the School of Pharmacy Library. The Beta Xi Chapter of Kappa Psi presented its annual check for the subscription for the useful journal **Drugs and Cosmetics.**

Miss Linda Tennant, second-year student and daughter of Pharmacist W. D. Tennant, '36 of Crossnore was one of the sponsors for the North Carolina Inaugural Ball in Raleigh.

Considerable attention has been paid to two beautiful, mounted birds displayed in the School of Pharmacy Lobby. One is a Ring Neck Pheasant obtained from Iowa and the other is a Golden Eye Duck collected in North Carolina where they are very rare. The birds were mounted by Joe Miller, third-year student from Boone whose hobby is taxidermy. Now two pharmacy students are taking lessons in taxidermy from him. He has between 50 and 60 birds in his collection at his home.

In early January two First Aid Courses were started by instructors who are pharmacy students. Robert Barbour of Burlington started a standard course at Lincoln High School and Minnie Barnes of Raleigh started a junior course at the Chapel Hill Junior High School.

Shu-Sing Cheng passed the final oral examination for the degree of Doctor of Philosophy on January 9. The title of his dissertation was "The Chemistry and Anti-Microbial Activities of Amino Ketones."

Mr. and Mrs. John W. Bennick of Charlotte were visitors at the School of Pharmacy on January 19. Mrs. Bennick as President of Charlotte Woman's Druggist Auxiliary presented three checks valued at $125 each for scholarship supplements to pharmacy students: David Quackenbush, Sue Drennan, and Jean Farmer.

A visitor who will be remembered by many of the recent students was Mrs. Decie Kirk Kenyon and her 10 month old daughter Lori. Mrs. Kenyon was a secretary in the School of Pharmacy.

Dr. Earl T. Brown, Associate Professor of Pharmacy was the speaker at the Annual Initiation Dinner of the Theta Chapter of Kappa Psi in Richmond on Saturday, January 21.

Dean E. A. Brecht presented a program on Weights & Measures in the Science and Nature Series telecast by WUNC-TV, Channel 4 on January 25.

It is reported with regret that the television set and an end table were stolen from the Student Center of the School of Pharmacy during the night of Friday, Jan-

(Continued on page 32)

UNC PHARMACY SCHOOL NOTES

uary 13. The portable set was purchased in December of 1956 from a gift received from the Charlotte Woman's Druggist Auxiliary. The monetary value is no longer great but the fact of somebody's thoughtless selfishness in depriving the students of the use of this gift is thought provoking, to say the least. It is possible that the Security Office of the University with his connections may find the culprit.

Student Branches

By DOROTHY REEVES, *Secretary*

The December meeting of the Student Branches of the NCPA and APhA brought to the attention of many that pharmacy studeuts are talented not only in their studies but also in show business.

The three professional fraternities—Kappa Epsilon, Phi Delta Chi and Kappa Psi—presented the program in which each gave a skit, with both students and faculty participating.

During the evening a drawing was held for the door prizes. At the conclusion of the meeting, Charles Himes led the singing of Christmas Carols, after which refreshments were served in the student lounge. Miss Tai-Yee Lai, second-year student from Hong Kong entertained with Chinese Christmas Carols which she played on her Chinese Flute.

Historical Note

By ALICE NOBLE, *Research Historian*

In Jacqueline Drane Nash's **A Goodly Heritage: The Story of Calvary Parish, Tarboro,** is the following interesting paragraph concerning Civil War days:

"The skies darkened steadily for the southern cause. News came of Lee's surrender, and in May, 1865, the Tenth New York Cavalry, Colonel Savage commanding, marched in and occupied Tarboro. Dr. Cheshire (the rector of Calvary Parish) was standing on the steps of the drug store as the soldiers marched down Main (then St. George) Street. He had one silver dime in his pocket. It was all the money he had in the world. After watching the regiment pass by, he went into the drug store and gave the dime to a clerk for some remedy for his wife, who was ill. He had no other money except Confederate currency, which was worthless, and he had no idea where the next was to come from. His case was typical of the whole country."

This paragraph aroused my curiosity immediately concerning the name of the pharmacist to whom the clergyman paid his last dime as well as the location of the drug store. In the School of Pharmacy Museum there are two ledgers from the pharmacy of A. H. MacNair and Co., of Tarboro, covering the periods 1865-67 and 1868-69. They were presented many years ago by the late Dr. E. V. Zoeller. When I consulted the earliest volume I found in the first pages a statement of Dr. Cheshire's account for 1866 amounting to $4.70—all for prescription items and paid in full. The MacNair store was the predecessor of E. V. Zoeller and Co. and stood then where its successor operates today at 403 Main St. Undoubtedly, it was from the threshold of this pharmacy that Dr. Cheshire watched the northern soldiers enter Tarboro.

Reverend Joseph Blount Cheshire went to Tarboro as rector of Calvary Episcopal church in October, 1842, and continued with this assignment until his retirement in 1889. He was the father of the beloved Bishop Joseph Blount Cheshire, Jr. A wonderful monument to the elder "Cheshire" is the Episcopal churchyard. When he became rector the grounds of the church were little more than a wilderness—the lower part being swampy and of little use. Dr. Cheshire set to work to "plant a garden" or more properly an arboretum, which since has become known far and wide to horticulturists and lovers of beauty. He sometimes had a man to help him with the heaviest tasks, but he could say with truth that he had planted, with his own hands, every tree and shrub in the churchyard. He ordered rare stock from many countries of Europe and Asia and paid for them out of his own pocket. He was a great friend of Reverend Moses Ashley Curtis, rector of St. Matthews church, of Hillsboro, well known botanist of that date and derived much help and pleasure from his friend . . ." (Nash)

Irvin Elected

Hugh Lee Irvin of Shelby Drug Company
is elected president of the Cleveland
unty Drug Association at a recent meet-
g of the organization held in Shelby.
Bob Kiger was re-named secretary-treas-
er. Other officers are Charles Blanton of
e Kings Mountain Drug Company, first
ce president; Howard Anders of Suttle's,
cond vice president; and John Canipe of
e Kendall Drug Company, third vice
esident.
Directors named include Ronnie Austell
Shelby, Bob Beason of Boiling Springs
d Wilson Griffin of Kings Mountain.
Irvin succeeds Charles Turner as presi-
nt.

Wednesday Speaker

Guest speaker at the January 11 meeting
Greensboro's "Wednesday Study Club"
s Roger A. McDuffie, President of the
ate Board of Pharmacy.
Subject of Mr. McDuffie's talk was "The
rner Drug Store."

Field Trainer for Roerig

Samuel Deal of Charlotte has been ap-
inted a field trainer for J. B. Roerig and
mpany, a pharmaceutical sales division
Chas. Pfizer & Company. His training
a covers the Southern states.

To Represent Robins in W-S

Richard J. Basto is a new medical serv-
representative of the A. H. Robins Co.,
ording to an announcement by E. Clai-
ne Robins, president of the Richmond,
. pharmaceutical manufacturing concern.
Basto, who holds a B.S. degree from
mpden-Sydney College, has been assigned
the company's Virginia division and will
rk in Winston-Salem, North Carolina.

$100 Million in Sales

A report just released by the House Small
siness Committee lists 945 independent
armacies in North Carolina with total
es of $100.1 million in 1958 (an increase
30% over 1954) and 100 chain stores
h sales of $23.7 million (an increase of
% over 1954).
Of particular significance to pharmacists,
report calls attention to the efforts of
ain large food chains to take over and
orb the retail drug business.

DOINGS

OF THE AUXILIARIES

- **Rowan-Davie—Mrs. Mary W. Lombard**
- **WNC Auxiliary—Mrs. J. Howard Mock**
- **Charlotte—Mrs. Ross L. Cooper**
- **Alamance—Mrs. John Wood**
- **Pharmacy Wives—Mrs. Frank Raper**
- **Greensboro—Mrs. Robert Whiteley**

Executive Board Meets

In spite of snow, sleet, and freezing rain, all members of the Woman's Auxiliary Executive Board were present for their February 2nd meeting. The session opened with a business meeting at 10:30 at the Institute of Pharmacy. At noon, the group moved to the Carolina Inn where they were luncheon guests of Mrs. W. J. Smith. Business discussions were resumed at 2 p.m. at the Institute.

Included on the agenda were plans for the annual convention to be held in April, as well as arrangements for the remainder of the Auxiliary year. After a discussion of expenses in connection with the annual meeting, it was voted to increase the convention registration fee to $3.00 in order not to incur a deficit.

Members attending the Board meeting were Mrs. Floyd F. Potter, Mrs. Leslie Myers, Mrs. J. T. Stevenson, Mrs. D. D. Claytor, Mrs. N. O. McDowell, Jr., Mrs. Robert B. Hall, Mrs. L. E. Barnhardt, Mrs. Thomas M. Holland, and Mrs. Ralph P. Rogers.

Rowan-Davie

The Rowan-Davie Drug Auxiliary met January 18, 1961 at the Salisbury Country Club for its regular business-luncheon meeting, with the president, Mrs. Robert Milton presiding.

Mrs. Edwin Fuller introduced guest speaker, Mrs. Edward Brown. Mrs. Brown, wearing actual native attire, showed colored slides taken by her and her husband during the two years they lived in Morocco in th village of Fedala. Many of the slides wer of native life in the village of Fedala. Mrs Brown explained that most of the native were extremely poor or exceedingly rich The varied slides consisted of very modern istic buildings, homes, parks, streets, ocea views, mountain views, native markets suc as meat markets, vegetable markets, an brass markets, camel trains, military pa rades. Mrs. Brown gave a most complet and informative program on the native life

Mrs. Robert Hoyle presented devotions She gave "Meditations on the New Year. It was moved and seconded to have ou April meeting on April 12.

There were 18 members present with on guest, Mrs. J. R. Spencer. A token gif of appreciation was given to Mrs. Brown Draw prize was won by Mrs. Henry Fair ley. Hostesses for the day were Mrs. D. A Thompson and Mrs. Dallas Ammons.

WNDC Auxiliary

The Western North Carolina Drug Clu Auxiliary had its regular meeting at Bailey' Cafeteria on Tuesday, Jan. 17. Mrs. W. T Sisk, President, conducted the busines meeting and plans were made for a benefi supper to be held on Feb. 18, in the Joh Cecil Room of the Biltmore Dairies. Mr Glenn Rogers, Mrs. Beaman Pinner, an Mrs. J. E. Boswell are in charge of th arrangements.

Mrs. Don Leatherwood was introduced a a guest and prospective new member.

Mrs. Sisk turned the program over t Mrs. L. G. Crouch, Mrs. J. M. Tatum, an Mrs. H. J. Dover, hostesses for the meetin Before introducing the speaker, Mrs. Crouc gave a report on her recent trip to UN and her tour of the new pharmacy buil ing. A very interesting and entertainin program was presented by Dr. John Barbe prominent Asheville Obstetrician, and M Bob Moore, from High Fidelity Sales, In Dr. Barber discussed the origin and d velopment of hi-fidelity and stereo recor ings, and illustrated his talk with a tap recording of Enrico Caruso's early record and others, including some of the most r cent advances in stereo.

Draw prizes were won by Mrs. W. T. Bisk, Mrs. George Bryan, and Mrs. W. W. Littlefield.

Other activities of the Auxiliary since the first meeting of the new year in September include a visit from our State President, Mrs. F. F. Potter, in October. In November, the Auxiliary held a joint social meeting with the Drug Club, and also had a successful rummage sale with Mrs. George Bryan, Ways and Means Chairman, in charge. Mrs. Jack Glenn was the chairman of the committee at Christmas who distributed gifts to the patients at a local nursing home. A committee headed by Mrs. Tom Donnelly decorated for the VNDC Drug Club Dance at the George Vanderbilt Hotel on December 23. New members include Mrs. John Wright, Mrs. L. E. Ullrich, Mrs. Curtis Abel, and Mrs. Jack Wharey.

Charlotte

A Christmas party with the exchanging of gifts was the theme of the December meeting of the Charlotte Womans Auxiliary. Members also brought gifts for the children at Good Samaritan Hospital and for the girls at the Florence Crittenton Home.

Mr. William Nunn entertained the ladies by singing a selection of Christmas Carols, and was accompanied by Miss Addie Williams on the piano. A short business meeting followed the party.

Alamance Drug Circle

The Alamance Drug Circle met at the home of Mrs. Paul Morrow on January 3 for their regular business meeting and luncheon. The treasurer reported a profit of $65.65 from our Christmas Bazaar. It was decided that the Woman's Club entertain the men at a covered dish supper and dance at the Gibsonville V.F.W. Club on Saturday night April 1.

The auxiliary members were invited to the men's annual party, which was held at the Elk's Club on February 8. Mrs. Potter, State president is to visit with us in February.

Pharmacy Wives

The Pharmacy Wives' Organization began the new year with a Social-Business Meeting at the Institute of Pharmacy on January 10th.

Mrs. Frank Raper, President, presided over the business session during which the 1960 Christmas party was discussed and suggestions for improving it next year were made. Also, plans were made for the group to participate in a hospital project of making tray favors for Easter.

The group decided to issue an invitation to all former members of the Pharmacy Wives' Organization to attend the annual Senior Tea to be held on Sunday, May 21st. The occasion, in this way, would serve as a reunion as well as a time for honoring senior members. The invitation is to be made through the Journal and "Doings."

A Ways and Means Committee was appointed with Mrs. Hayes Hall, Treasurer, as chairman and serving with her are Mrs. Harold Little and Mrs. Bob Lilley.

Mrs. I. W. Rose, an honorary member of the Pharmacy Wives' Organization, met with the group.

Hostesses for the evening were Mrs. Lorraine Griffin and Mrs. Dale Sheets.

Greensboro

The Greensboro Drug Club Auxiliary held its January luncheon meeting at the Mayfair cafeteria.

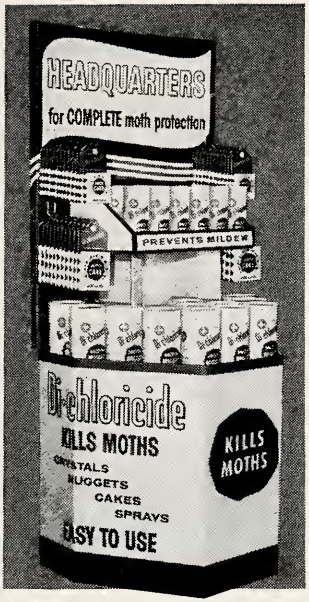
Garland Murray, Director of Safety Services for the Greensboro Chapter of the American Red Cross, discussed basic steps of First Aid in the home.

Mrs. Stephen T. Forrest, chairman of auxiliary activities for the NCPA convention to be held in Greensboro, April 16-18, outlined convention duties of the hostess auxiliary.

Mrs. Claude U. Paoloni, president of the local auxiliary, welcomed several visitors including a prospective member, Mrs. Donald L. Bowden.

The attendance prize was won by Mrs. Keith Fulbright.

Assisting Mrs. J. V. Farrington, hostess, were Mrs. G. G. Buchanan, Mrs. D. E. Groome, and Mrs. C. C. Graham.



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Burwell & Dunn Company (Div. McKesson & Robbins Co.	Charlotte 1	The W. H. King Drug Co.	Raleigh
Scott Drug Company	Charlotte 1	Bellamy Drug Co.	Wilmington
Owens, Minor & Bodeker, Inc. of N. C.	Wilson	O'Hanlon-Watson Drug Co.	
The Peabody Drug Co.	Durham		Winston-Salem

SOUTH CAROLINA

The Geer Drug Co.	Charleston 9	King Drug Company	Florence
McKesson & Robbins, Inc.	Columbia 1	The Geer Drug Co.	Greenville
		The Geer Drug Co.	Spartanburg
		Smith Wholesale Drug Co.	Spartanburg

Timothy Dale Thompson

Mr. and Mrs. Dale Thompson of Graham are announcing the birth of their first child, Timothy Dale, December 13th. Dale, a graduate of the UNC School of Pharmacy, is employed at Wrike Drug Company of Graham.

Marguerite Elaine Hollowell

Mr. and Mrs. Aubrey E. Hollowell are announcing the birth of Marguerite Elaine, January 18, 1961, weighing 6 lbs. 8 ozs. Mr. Hollowell is associated with Cromley Drug Company of Raleigh.

Caran and Cana Cooper

Dr. and Mrs. Ben F. Cooper of Corvallis, Oregon, are announcing the birth of twins, Caran and Cana, on December 23, 1961. Dr. Cooper is an alumnus of the UNC School of Pharmacy and is a former member of the faculty there. Mrs. Cooper is the former Hazel Strickland of Warsaw. The Coopers have one other child, a son.

Deaths

J. C. WOLFE

John Carl Wolfe, 80, for 38 years a prominent pharmacist of Hickory, died January 7 following a brief illness.

Mr. Wolfe was a native of Union County and operated pharmacies in Waxhaw and Charlotte before locating in Hickory in 1923. For many years he was actively associated with the late W. R. (Bill) McDonald in operating the Ninth Avenue Pharmacy.

He served as the first president of the Hickory Merchants Association and in 1956, in recognition of his 50 years of service as a pharmacist, the NCPA inducted him as a member of the "50 Plus Club."

Editorially, **The Hickory Daily Record** had this to say, in part, about Mr. Wolfe: ". . . he was always interested in young people and he prided himself on the fact that he had helped give several ambitious young men their start in business and professional life."

The fact that a number of these young men have developed into fine leaders in their communities will serve as a lasting memorial to this pharmacist who "was companionable and popular and retained a youthful spirit throughout his life."

DONALD A. PLEMMONS

Donald A. Plemmons, 50, died January 8 in Asheville following a long illness.

Mr. Plemmons was a graduate of Mars Hill College and the School of Pharmacy, University of North Carolina. Licensed as a pharmacist in 1940, over the years he was associated with various pharmacies of Asheville, the longest period of service being with Salley's.

A. G. ELLIOTT

Augustus Green Elliott, 77, Fuquay Springs pharmacist, died January 14 in the Fuquay-Varina Hospital.

A native of Granville County and graduate of the UNC School of Pharmacy (1907), Mr. Elliott established Elliotts Pharmacy of Fuquay Springs in 1914, which he and his son, A. G., Jr., operated.

Active in the civic, religious and political life of Fuquay Springs, Mr. Elliott was three times mayor of his town; was a life member of the board of deacons of his church and was one of the organizers of the FS chamber of commerce and the Lions Club.

The survivors include Mrs. Elliott, a daughter and two sons, Dr. J. P. Elliott of Spray and A. G., Jr., who remains in active charge of the pharmacy.

R. B. CARRAWAY

Richard Braxton "Gus" Carraway, 49, an employee of Robinson's Drug Store for the past 16 years, died January 5 at the Wayne Memorial Hospital, Goldsboro.

GEORGE KISTLER

George Grier Kistler, 56, of Charlotte, died January 16. He was stock room manager and buyer for Burwell & Dunn Drug Company for more than 25 years.

Another powerful TV spot campaign will be telling your customers about the Soltice line for fast relief of cold miseries this winter.

Be sure you have adequate stocks of Soltice Quick Rub, Cough Syrup, Cold Tablets, Nasal Spray, Nose Drops, and Inhalers. Display them where traffic can see them for bigger sales and profits.

THE CHATTANOOGA MEDICINE CO.
CHATTANOOGA 9, TENNESSEE

Lenoir County

Guest speaker at the January meeting of the Lenoir County Pharmaceutical Society was J. A. Cutler of the Carolina Telephone and Telegraph Company. The use of the telephone in business was highlighted by the speaker.

John Hood, Jr. was elected president of the Society. He succeeds Bob Dewar of LaGrange.

Other officers are Alex Hogan, vice president, and Hal Paderick, secretary-treasurer.

Greensboro

Preliminary plans for the forthcoming 81st annual NCPA Convention were discussed by NCPA Secretary W. J. Smith at a January 19 meeting of the Greensboro Drug Club.

The meeting, held at the Mayfair Cafeteria, was attended by thirty members of the club. The program was arranged by Marion Edmonds. G. G. Buchanan, president, presided.

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Full Line, Full Service Wholesale Druggists Since 1845

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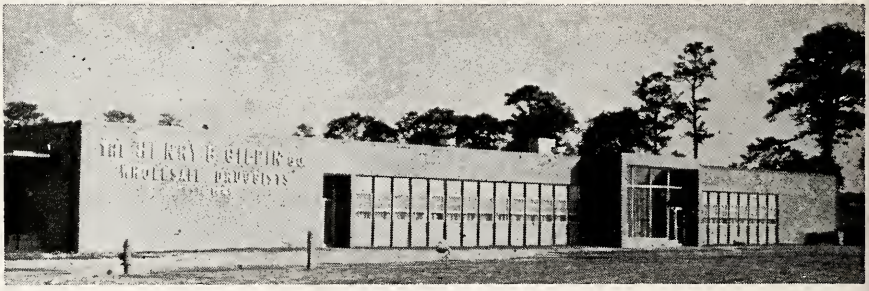

Norfolk Division

Equipped for fast, efficient wholesale drug service to the pharmacists of the eastern section of North Carolina

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Convention Comment by Jim Harrison

"I speak truth, not so much as I would, but as much as I dare; and I dare a little the more as I grow older."
—Montaigne

Our NCPA and Auxiliaries Convention is just around the corner. If you have given thought to attending, has your thinking been realistic?

The most frequently used excuse for not attending is the faulty one of "I simply can't afford the time away from my business." Very few use the excuse of being unable to afford the expense involved.

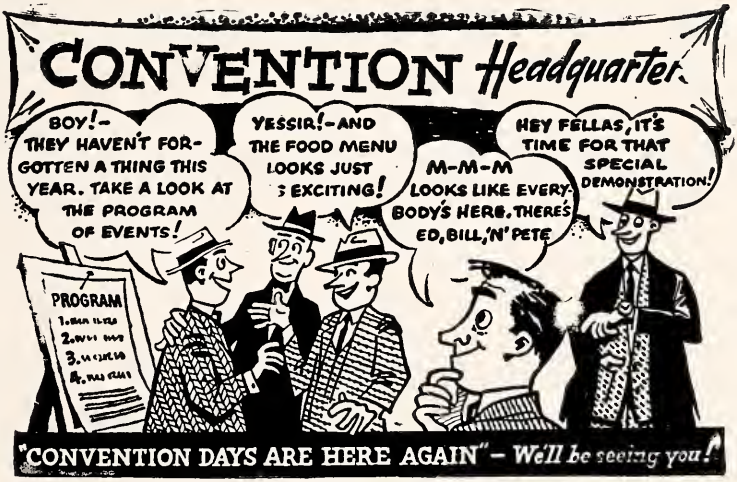
The cost of attending is relative when weighed against the advantages, so actual dollars and cents expense should be a minor consideration. Registration fees are actually lower than those of almost all other professions. Indeed, fees for the conventions for some of the crafts and arts are twice to ten times those of ours. Special functions, bed and board charges are within your tastes and desires. Absence from your pharmacy or from your duties is, of course, another matter.

It is sheer sophistry to attempt to reconcile absence from business on a pleasure trip as something not to be denied to oneself and then to excuse non-attendance at your convention with the conscience-salving pretense of not being able to afford the time away from business and the expense involved. Chances are you would spend more time and money on a fishing trip. You couldn't begin to take in the home stand of a set of World Series games for the amount of time and money spent at your convention.

Put this to balance: At the Convention you will be in personal contact with your brothers in the profession for a face to face exchange of ideas; you will be exposed to communicable programs encompassing the attempted solutions of the many problems facing pharmacy today; you will be led to ideas and methods of better execution of the right things calculated to enhance your efficiency and promote your profession; undoubtedly some of your ideas and methods will be communicated to your colleagues in such a manner as to prove the accuracy of the age old truth that more is accomplished together than is accomplished in unconcerted effort. All this and more.

To be specific. Some of the topics you are bound to hear discussed, either by eminent leaders in the field or in serious conclave with your fellows, are: Legislation, both favorable and inimical to pharmacy; Fair Trade, its status and chances for survival; Medical Care, the pharmacist's role in the distribution of drugs in this program;

(Concluded on page 40)


CONVENTION Headquarters
BOY!- THEY HAVEN'T FORGOTTEN A THING THIS YEAR. TAKE A LOOK AT THE PROGRAM OF EVENTS!
YESSIR!-AND THE FOOD MENU LOOKS JUST SO EXCITING!
M-M-M LOOKS LIKE EVERYBODY'S HERE. THERE'S ED, BILL, 'N' PETE
HEY FELLAS, IT'S TIME FOR THAT SPECIAL DEMONSTRATION!
PROGRAM
"CONVENTION DAYS ARE HERE AGAIN" – We'll be seeing you!

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Your "Buy-word"

For Labels -in Rolls or Flats
Physicians ℞ Blanks and Files
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Prescription Labels
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McCOURT LABEL CABINET CO.
THE RIGHT LABEL RIGHT AT HAND
42-54 BENNETT STREET
BRADFORD, PENNA.
Specializing in Labels for Drug Stores

CONVENTION COMMENT

(Continued from page 39)

Competition, what you can do to regain your part of the volume rapidly straying away from you; Prescription Pricing, how you may scientifically and realistically make the 'laborer worthy of his hire.' All these and a score of other subjects, one no less important than another.

And don't forget. Recreation and entertainment during the after hours. Diversion and freedom from care in an atmosphere of comradeship.

Do you think you will attend? Put it this way. Say to yourself, "Can I afford not to attend?"

Besides, it is not an exaggeration to state, that, even though all successful pharmacists do not necessarily attend all their conventions, 99% of those who do are successful. And who knows but what the remaining 1% are not as successful as they aspire to be.

Be reminded. 81st NCPA Convention, April 16-18, Greensboro; King Cotton Hotel.

CLASSIFIED ADVERTISING

This space available at 10¢ per word; mi mum of $3.00. Box numbers assigned o replies forwarded to advertiser upon quest. Mail copy and payment to **Carali Journal of Pharmacy,** Box 151, Chapel H North Carolina.

FOR SALE—Drug store in Northcent North Carolina. Five miles from Virgi line. $120,000 Gross. 45% prescriptio Open 8 AM to 6 PM with no Sunday hou Established 30 years in the same locati Box 2-JMA.

WANTED—Used prescription balance, sm cash register and prescription departm accessories. Must be in first class con tion. Box 2-TCH.

FOR SALE—Pharmacist non-fade cloth signias for professional jackets-coats (2 each); pad of Federal Excise Tax bla ($1); Pharmacist tie bar with mortar pestle ($1.50). Available from the NCP

WANTED—Relief pharmacists from week to indefinite period. If available, NCPA, Chapel Hill 942-3551.

FOR SALE—Fixtures of the Easley D Store (closed), Wilson, North Caroli Write Mrs. Willa V. Easley.

FOR SALE—Reconditioned used soda fo tains. Large stock. All sizes—bobtails complete fountains. 90 day guarant Write for prices. Berryhill Fountain So Company, P. O. Box 3251, Charlotte North Carolina.

FOR SALE—Complete set of fixtures ab 5 years old. 90 feet of adjustable shelvi 10 foot backbar and soda fountain; 10 f wrapping counter; 12 foot prescript counter; 3 island display units; 3-ton air conditioner; 1 GE refrigerator; 1 i safe. Reasonable price. Personal insp tion invited. Write or call (232-1) Neville, Southside Pharmacy, Spring H N. C.

PHARMACIST WANTED—To Manage Open Prescription Dept. Top Salary—F Rent—Excellent Opportunity. Box LM

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The success of neighborhood shopping centers is dependent upon their providing the convenience and economy of "one-stop" service for all types of merchandise.

Likewise, the service wholesaler is a "one-stop" service center for all your requirements. Products of numerous manufacturers are represented in our comprehensive stocks. Our staff and facilities are fully devoted to keeping pace with pharmaceutical advancements.

We, your service wholesaler, appreciate your patronage and invite you to take advantage of the many services we offer—with only "one stop."

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OWENS, MINOR & BODEKER

help you obtain more business & profits

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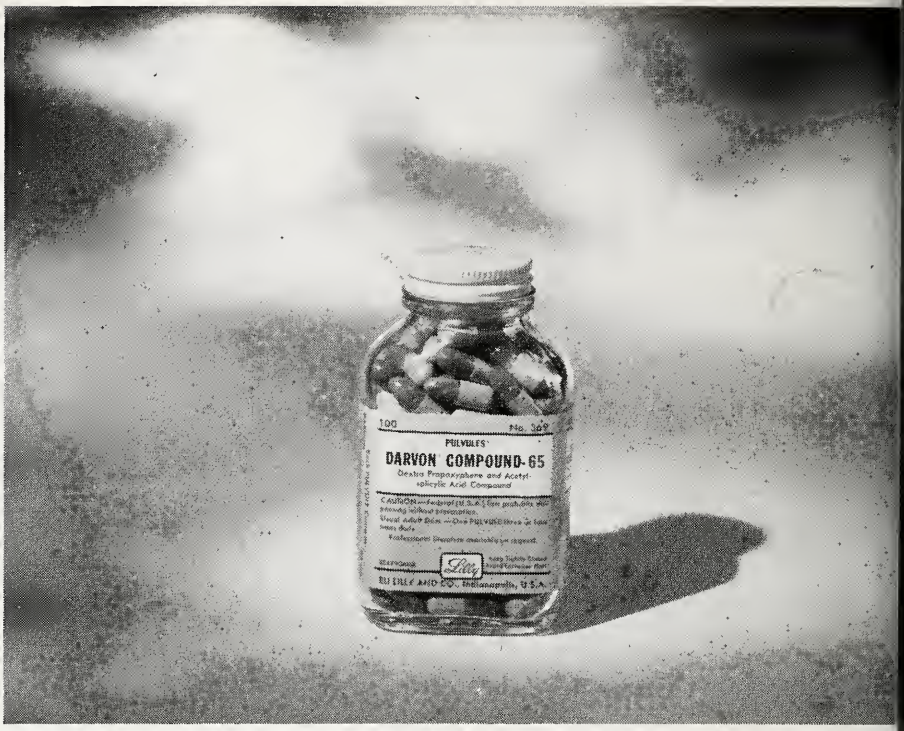

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dextro propoxyphene and acetylsalicylic acid compound, Lilly)

The latest addition to the Darvon® family of analgesics is Darvon Compound-65. It combines, in a single Pulvule®, the pain-relieving properties of 65 mg. of Darvon with the anti-pyretic and anti-inflammatory benefits of A. S. A.® Compound. Darvon Compound-65 contains twice as much Darvon as reglar Darvon Compound without increase in the salicylate content or size of the Pulvule. To obtain your share of the analgesic market from this new product, take advantage of our comprehensive Lilly stocks and order an adequate supply today.

Darvon® (dextro propoxyphene hydrochloride, Lilly)

A. S. A.® Compound (acetylsalicylic acid, acetophenetidin, and caffeine, Lilly)

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THE W. H. KING DRUG COMPANY

"The House of Friendly and Dependable Service"

RALEIGH, NORTH CAROLINA

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The Carolina JOURNAL OF PHARMACY

Volume XLII MARCH, 1961 Number 3

THE PHARMACIST WHO SAW HIMSELF AS OTHERS

He looked (and was) professional; he was a pharmacist.

But while storing the stock from his "deals" in the cellar, he noticed he was reflected as a warehouseman.

When his suppliers' invoices started rolling in, he looked again; now he was an accountant.

Soon all of his capital was tied up in inventory. He peeked once more, and this time he looked like a banker.

Then one day he realized that his customers liked him as a pharmacist; they just didn't care about his other images.

Moral

Lilly

The Lilly policy of wholesale distribution helps put the drug business into proper perspective. It provides a network of service wholesalers who are well equipped to assume the responsibilities of large inventories. Thus, the pharmacist can devote his talents to the practice of pharmacy.

If you see yourself as a professional pharmacist rather than as warehouseman, accountant, and banker, clarify your image by routing your orders through one of the 300 Lilly service wholesalers who serve the nation's pharmacists.

190030

THE 81st

ANNUAL CONVENTION

OF THE

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

APRIL 16-17-18, 1961 KING COTTON HOTEL

WILL AGAIN GIVE US

AN OPPORTUNITY TO MEET AND GREET

OLD AND NEW FRIENDS OF THE

N. C. P. A. — WOMAN'S AUXILIARY — T. M. A.

LOOK FORWARD TO SEEING YOU THERE!!

Member NWDA Wholesaler Member DSC Wholesaler

JUSTICE DRUG COMPANY

Greensboro, N. C.

63 Years of Service to North Carolina Retail Druggists

Turn the wheel out comes a Sucaryl tablet—fill and use over and over again

You know what happened if you carried our free Sucaryl dispenser offer last year. You picked up new Sucaryl customers. And you still have them.

Well, for Spring, 1961, we're repeating the dispenser giveaway—only this time with added dimension in advertising support and in-store display material.

HERE'S HOW IT ALL WORKS

Abbott again furnishes you with empty Sucaryl dispensers, along with brand new display material. Your customer buys a bottle of Sucaryl Sodium tablets. He gets a dispenser free. That's it.

AND HERE ARE THE PROMOTIONAL ELEMENTS THAT BACK YOU:

- Arthur Godfrey on CBS network radio advertising Sucaryl, week after week.
- A continuing schedule of Sucaryl ads in Look, Saturday Evening Post, McCall's, Better Homes & Gardens, and Reader's Digest.
- A new combination Display/Floor Merchandiser; proclaims the dispenser offer, holds all sizes and forms of Sucaryl.
- A compact new Counter Display with an actual Sucaryl dispenser incorporated into its unique design.

WHY THE DISPENSER OFFER?

We know that once a weight-watcher begins using Sucaryl, he's likely to stay with the product. And it's a proven fact: The dispenser's a natural for attracting new users.

Your Abbott man will be seeing you with complete details and materials. Look for him.

Abbott's Non-Caloric Sweetener

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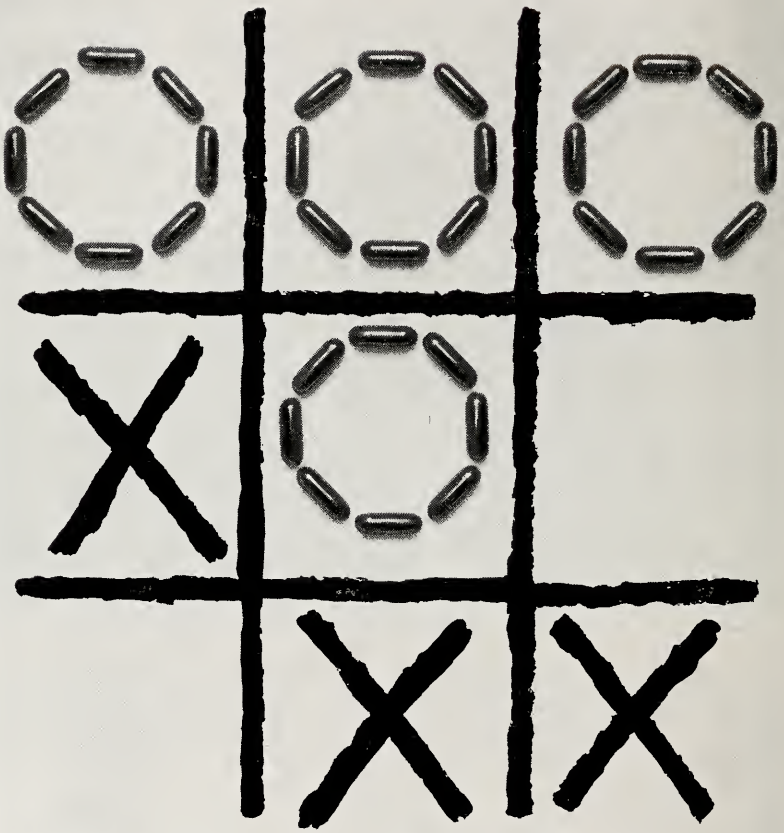
ABBOTT

The House of Friendly Service

Best wishes to the North Carolina Pharmaceutical Association for a most pleasant and productive convention.

Scott Drug Company

Service Wholesalers Since 1891



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Ten vitamins plus nine minerals...formulated to highest quality standards... available at moderate cost. **ABDOL WITH MINERALS FOR CHILDREN** is confidently recommended by doctors, frequently requested by mothers. Better check your stock today. Available in bottles of 100 capsules.

PARKE-DAVIS

PARKE, DAVIS & COMPANY, Detroit 32, Michigan

FEB. 1961 (P-558)

The Carolina
JOURNAL OF PHARMACY

March, 1961
VOL. XLII No. 3

★

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Three Ways to Profit

There are three ways to profit from the forthcoming 81st annual convention of the North Carolina Pharmaceutical Association, scheduled for Greensboro, April 16-18.

First, arrange to attend all sessions, beginning Sunday afternoon through the concluding party on Tuesday night. This will enable you to hear all the speakers, be present for the various committees reports and enjoy the entertainment. Between scheduled events, you will have an opportunity to discuss problems of mutual interest with pharmacists and members of allied groups.

If local conditions do not permit you getting away for the 3-day period, we suggest you select the next best alternative by attending part of the convention. Make your decision on the part of the convention program which appeals to you and which you believe will be most helpful to you in your professional activity.

If you would like to have a part in honoring former Congressman Carl T. Durham, then register Sunday afternoon and be present that night at the dinner. The Monday sessions and the Tuesday sessions are equally balanced with inspiring speakers and important committee reports. In both instances, entertainment is at Fred Koury's Plantation Club. Check program for specific details.

Since the morning business sessions do not get underway until 9 A.M., with an early start you can get to The King Cotton, register with Mr. Andrews and not miss any of the program. Registration desks will open prior to all business sessions.

A third but least desirable choice would be to read about the convention in your newspaper or the Year Book, which although a vital part of the Association's program, fall far short of presenting the over-all value of the annual session. You will be fully justified in making a special effort to be in Greensboro on April 16-18.

The Carolina Journal of Pharmacy is published monthly by the N. C. Pharmaceutical Association, Box 151, Chapel Hill, N. C. Subscription rate: $3.00 a year; single copy, 25 cents. Entered as second class matter July 5, 1922 at the post office at Chapel Hill, North Carolina under the Act of March 3, 1879.

Former Congressman Ca
Durham of Chapel Hill w
guest of honor at the firs
sion (April 16 Sunday
Banquet) of the Conventi
Greensboro.

Guest speaker will be the h
able Horace R. Kornegay,
succeeded Mr. Durham a
6th District Representati
Washington.

Mr. Durham represented
district for 22 years; has s
at local, county and fe
levels since 1922; was nev
feated in a political cam

In recognition of thirty years of service as Registrar and Secretary-Treasurer of the Traveling Men's Auxiliary of the NCPA, the NCPA will honor J. Floyd Goodrich of Durham at the Officer Installation Ceremony on Tuesday afternoon, April 18, 4:30 P.M.

Charles M. Andrews of Burlington, a long-time associate of Floyd, will deliver the address of tribute.

As TMA Convention Registrar, Secretary-Treasurer of the TMA and Sales Manager of "BC" for many years, Mr. Goodrich has compiled an outstanding record.

81st Annual Convention
North Carolina Pharmaceutical Association
King Cotton Hotel, Greensboro, April 16-17-18, 1961

Guest Speakers

Sunday Night, April 16

The Honorable Horace R. Kornegay, Congressman from the 6th North Carolina District.

Monday Morning, April 17

James E. Allen, President of the Henry B. Gilpin Company. "What the Wholesaler Expects of the Retail Pharmacist"

Tuesday Morning, April 18

David D. Stiles, Director of Market Development, Abbott Laboratories "The Challenges of Pharmacy in the Sixties"

Edward Wimmer, Vice-President, National Federation of Independent Business "The Sixties: Valley Forge of Free Enterprise"

Demonstrations—Panel Discussions

"A Professional Fee for a Professional Service" by G. E. Andes of Wadesboro; demonstration of "Radar-Eye" by Best, Inc.; a panel discussion on "Price Differentials" by Harold V. Day and members of the Papers & Queries Committee.

To Set the Pattern in the Years Ahead

Monday Reports

President's Address—E. R. Fuller
Practical Pharmacy Training—N. O. McDowell, Jr.
Interprofessional Relations—H. O. Thompson
Public Health & Welfare—W. L. West
Constitution & By-Laws—W. B. Gurley
Major Medical Insurance—Joe Barbour, Sr.
Board of Pharmacy—H. C. McAllister
School of Pharmacy & Research Foundation—E. A. Brecht

Tuesday Reports

NCPA Endowment - Institute of Pharmacy—T. J. Ham, Jr.
UNC School of Pharmacy Visitation—J. A. Mitchener, Jr.
Rx Insurance Plans—Edward M. Smith
Resolutions—Robert B. Hall
Nominating
Officer Installation

Entertainment and Special Events—Page 9

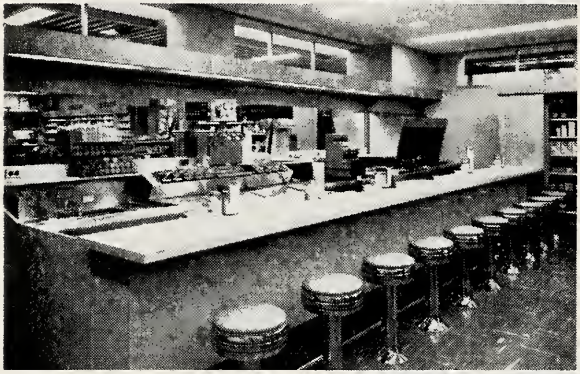
Woman's Auxiliary Program—Page 35

Traveling Men's Auxiliary Program—Page 33

"KEY" FIXTURES INCREASE SALES

DEPARTMENT GROUPING

This arrangement of the Candy, Cigar and Tobacco Departments, along with the Camera and Cosmetic Departments, insures efficient operation by one Clerk during dull periods which can be readily expanded and served by two or three sales people during the busy hours.



FOOD-FOUNTAIN SERVICE

Coffee Breaks, Lunch and 'Tween meal Snacks keep these ten stools turning and the cash register ringing! With Bastian-Blessing's beautiful, compact, sanitary equipment you invite more customers; you serve them quicker and better; you get more turnover per stool and more profit per sale. For a layout designed to suit your particular needs, to serve ten or two hundred per hour, use the Coupon below.

PROFESSIONAL DEPARTMENT

In the overall store design the RX Department is given the preferred location for the best control of the complete store operation. In this design the merchandising section is conveniently located near the RX Department and Wrapping Counter. The RX Shelving is arranged in Bays, easily accessible to the work-counter. The bays provide ample space for stock. Use the coupon below for our specialized Pharmacy planning service. Over 25 years experience in serving North Carolina Pharmacists.

☐ Send Sales Engineer ☐ Send Blueprints ☐ Send Catalog

Name.....

Address.....

City and State.....

GRANT E. KEY, INC

LYNCHBURG, VIRGINIA

Manufacturers of
Key-Line Fixtures
Distributors of
Bastian-Blessing

Entertainment and Special Events

UNDAY AFTERNOON: Coffee Hour in the Wedgewood Room from 3 to 5 P.M. Iden-fy "Miss Vick's Cough Drops" and win a prize.

UNDAY NIGHT: Banquet honoring former Congressman Carl T. Durham; address by ongressman Horace R. Kornegay; entertainment by the Don Trexler Singers.

ONDAY MORNING: Presentation of awards to pharmacists who have qualified for 50 lus certificates; plaques-certificates to winner's of National Pharmacy Week, Academy of harmacy, President's Scholarship and Robbin's Bowl of Hygeia. Golf Tournament with rizes and trophies.

ONDAY EVENING: Phi Delta Chi dinner at the Mayfair Cafeteria private dining room.

ONDAY NIGHT: Justice Drug Company Party at Fred Koury's Plantation Club. Floor ow at 9 P.M.; dance at 10 P.M.

A SPECIAL COMPLETE NCPA CONVENTION DINNER WILL BE AVAILABLE AT THE PLANTATION CLUB ON MONDAY AND TUESDAY NIGHT. CHOICE OF STEAK OR ROAST BEEF. $3.50 PER PERSON. SERVICE BEGINS AT 6 P.M. ADVANCE RESERVATIONS SUGGESTED.

UESDAY AFTERNOON: Installation of Officers and program honoring J. Floyd oodrich. Social Hour, 5 P.M. in the Wedgewood Room, courtesy W. H. King Drug ompany.

UESDAY NIGHT: The TMA Party at the Plantation Club. Transportation from the otel (courtesy Young's Rubber Co.) starts at 7:30. Floor Show at 9 P.M.; dance at) P.M.

Woman's Auxiliary Events—Page 35
Traveling Men's Auxiliary Program—Page 33

HE DON TREXLER SINGERS (PICTURED ABOVE) WILL PRESENT A PRO-RAM OF POPULAR, CLASSICAL, SPIRITUAL AND FOLK SONGS AS A CONCLUD-NG FEATURE OF THE FIRST (SUNDAY NIGHT, APRIL 16) CONVENTION ESSION.

Important Announcement

To more efficiently serve you as a full-line wholesale distributor, we take great pride in announcing the appointment of Justice Drug Company as an official distributor of Shulton, Inc. Let us know, via your Justice sales representative, how we can serve you with this fine cosmetic and toiletries line.

We look forward to serving you with your requirements of Shulton products.

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Member DSC Wholesaler

JUSTICE DRUG COMPANY

Greensboro, N. C.

63 Years of Service to North Carolina Retail Druggists

Outselling The Price Cutter

By ERNEST W. FAIR

Once again in even the smallest community the price cutter is one of the plagues of the retail drug business. It is usually desperate merchandising indulged in by desperate men who cannot hold their business under normal selling conditions.

Price slashing can only be done through cutting corners, sacrificing the traditional services of the drug business, passing of inferior goods as quality merchandise or on the basis of a lack of profit making business sense.

The legitimate pharmacist need have little sorry about the last named. He will take away business for the time he will be in competition against us but this will be for only a short period. All of us know how long such price cutters can survive on subnormal margins.

Too many pharmacists give up in desperation when price cutters start operating against them. They trust to their loyal friends to stay with them. Often if a man has been a reputable pharmacist for a long period of time he can survive.

But in the meantime business does go to the price cutter and we are only fooling ourselves if we think he is taking that business away from anyone but our own store. Price cutters **can** be out sold; hundreds of legitimate pharmacists all over these United States are demonstrating this every day of the week.

In paragraphs to follow are the selling methods they are using to combat the price cutter; basic selling principles any pharmacist anywhere can use against the problem when it arises in his own community.

"Remember—you get only what you pay for"—is the theme one pharmacist uses to his customers while such price cutters are in action. He stresses it in newspaper and spot radio advertising, by direct mail and in actual store selling.

The average customer is a lot smarter than we some times give him credit for—he may be forgetful but basically he can grasp a sound idea and apply it to his buying.

"You can't get something for nothing"—is a truth he has been taught since childhood. We have to keep reminding him of this. The price cutters penchant for camaflouging lack of quality in the offer is well known. But we have to tell people about these things and keep right on telling them.

Tell folks about the extra services they receive from the store that the price cutter can never offer. That is advice from a number of experienced pharmacists. These many services have been made so much a routine of our business that even we ourselves some times forget about them—and so do our customers.

Today's customer is more than willing to pay for these extra services but he has a bad habit of forgetting about them when the price cutter starts screaming bargains. Such extra services as delivery, credit, packaging, informed salespeople, better selection of goods, etc., are only possible when a pharmacist secures the legitimate profit on the sale—never obtainable through price cutting.

"You're not just buying a prescription," is one pharmacist's way of putting this. With the declaration he lists all of the store services that go with every sale—none of which are offered by price cutters.

"What about after you buy?"—is the question we can well put to our customers in combatting the price cutter. Pointing out how the "fine type" in such price cutting sales usually states that "all sales are final" is powerful ammunition we can use in our own promotional effort.

When we seek to sell any item of merchandise we can well point out that we

(Continued on Page 12)

OUTSELLING THE PRICE CUTTER

guarantee that item, that we will be in business three months from now to carry it through and that the sale is never final until our customer is completely satisfied.

The average customer wants such service and is smart enough to appreciate that it cannot be guaranteed him by the price cutter. But he has to be told—and told often.

Sell shopping comfort—Price cutters usually operate out of dingy quarters and in a dingy atmosphere. American shoppers long ago demonstrated that they are willing to pay for such things as shopping comfort, convenience and courtesy.

Many a pharmacist has completely defeated his price cutting enemy by emphasis on these phases of his store operation. They are particularly helpful during extreme weather periods.

Sell the store reputation—Years of legitimate business operation build a reputation that reaches out over a wide area. Even if a customer never purchased from us before this reputation will be known to him and mean something. Cashing in on such a well founded reputation always helps combat any type of price cutter who can never make such claims.

Price cutting means hidden inferiority—Hardly a customer exists today who hasn' found how true this is at one time or an other; generally in his youth. The to quality item in appearance only always ha hidden flaws that come out very soon.

"That bargain may look the same—bu seldom is"—offers the pharmacist one ap proach in advertising and selling agains the price cutter. The customer's eagernes to obtain a big value may some times lea him to lose sight of this important fact We have to keep telling him that no on can sell "something for nothing." And w have to show him that the "gimmick" i usually well hidden beneath the surface.

Stability of one's business—that shoul never be overlooked in such a selling battle "Before you buy ask yourself this questio —Will that store be in business tomorrow? is one approach to be followed by the rea sons customers should consider this questio in their buying. The price cutter alway comes and goes; he cannot exist for an extended period of time in any one loca tion. The customer who wants a "guaran tee" made good, desire to secure a replac ment or addition, or other follow-up wi be out of luck in that case. But he ha to be reminded of this constantly and pa ticularly when a price cutter is putting o "the big spiel."

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Morganton, N. C.
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Tell customers about discounts—When ce cutters appear local pharmacists as ll as business associations in that city n profitably launch a drive to point out t customers that the price concessions they l so attractive can only be made at the rifice of the extra services that they in- t local business men should provide.

Customers tend to overlook many such vices simply because they have been ac- stomed to receiving them from legitimate ggists. "You get more than merchandise r your dollar at Smith's," is the method a mber of retailers have used in the past t bring home this point to customers. The tement is followed up by an actual list o such things as trained personnel, wide ection of goods, comfort in shopping, ivery, credit, wrapping, guarantees, etc. en the average druggist will be amazed the length of the list offered by his own store when he puts it down on paper.

Sell harder—When a price cutter springs up we are suddenly presented with a new element in competitive merchandising that requires greater selling than ever before—not less. Sitting back and deploring the operations of the "cutthroat" is an invitation to others to come in and do the same thing.

"I've always been able to make headway against price cutters," one pharmacist told us not long ago," because when they start their stuff I really cut loose with every selling technique I've learned.

"Price cutters can be beat by aggressive selling. We have to realize their threat calls for harder selling than we have ever done before and we have to do something about it!"

That final point is the big one—we have to do something about it—and quickly!

QUALITY ℞ PRODUCTS
Lilly
FOR PRESTIGE AND PROFIT

worthy of your CONFIDENCE—
deserving of your PRIDE

When a pharmacist places the label on a prescription container, it represents his confidence in the ingredients and pride in his professional skill. Products bearing the Lilly Label are offered to the profession with the same confidence in their quality and pride in their excellence.

Lilly gallon products offer you the assurance of high quality. They are consistent in pharmaceutical elegance and are worthy of the dignity of your label. During the month of August, these high-quality liquid preparations are available at special low prices. Take advantage of extra profits and have your salesman check your gallon section on his next call.

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Durham—New manager of Walgreen's Drug Store is Ed Barlow, a native of Mobile, Alabama. Mr. Barlow is a graduate of the University of Kansas (1949) and an ex-Air Force officer.

Jackson—Vincent Wyche, a 1943 graduate of the UNC School of Pharmacy, in preparation for the pharmacy examinations, is gaining practical experience at a number of retail stores, including the Jackson Drug Company, Timberlake's and Roanoke Drug of Roanoke Rapids and Selden's of Weldon.

Drexel—A physician, a dentist and a pharmacist are coming to town—by midsummer. Willard Crosby of Jackson, South Carolina plans to move his pharmacy to Drexel.

Charlotte—Unearthed from the muddy depths of the burned out Southern Drug Company was a cash register containing almost $1,000 soggy dollars.

Greensboro—Wilkerson and Guilford Drug Stores have obtained a Lane Rexall sales agency franchise and later a new store to be opened in the Golden Gate Shopping Center will be affiliated with same agency.

Gastonia—Raymond W. Biggerstaff, a co-owner of Franklin Drug Store, is a candidate for the city council.

Mount Airy—For his long service to the organization, Pharmacist W. S. Wolfe was recently honored at a dinner meeting of the Mount Airy Merchants Association.

Ayden—B. B. Reinhardt, a graduate of the Philadelphia College of Pharmacy and native of Emmaus, Pa., has accepted a position with Purser Drug Store.

Black Mountain—Maurice Cable has compiled a booklet of interesting information on the history of the Gudger family. Over a year of effort went into the booklet.

Rockingham—George Honeycutt and Graham Inman gave away two Duke-Carolina football tickets as door prizes during observance of the grand opening of their newly remodeled Federal Pharmacy.

Greensboro—E. C. Howard has been named assistant manager of Walgreen Drug Store, 218 South Elm Street. For the past three years he held a similar position in Augusta, Georgia.

Durham—Honored at the Annual Distinguished Salesman Award Banquet as a top salesman was W. Marshall Cannady of Peabody Drug Company. The banquet was sponsored by the Durham Sales Executives Club.

Spring Lake—R. E. Bullard, a 1937 graduate of the UNC School of Pharmacy, has opened the Spring Lake Drug Company. Mr. Bullard formerly managed one of the Bender stores at Fort Bragg.

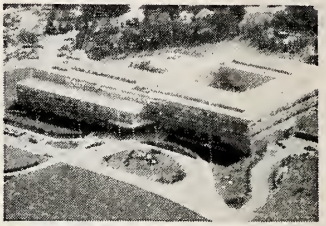
Dunn—Boyd Barnette, SKF medical service representative, was a guest speaker at the February 23 meeting of the Dunn Lions Club.

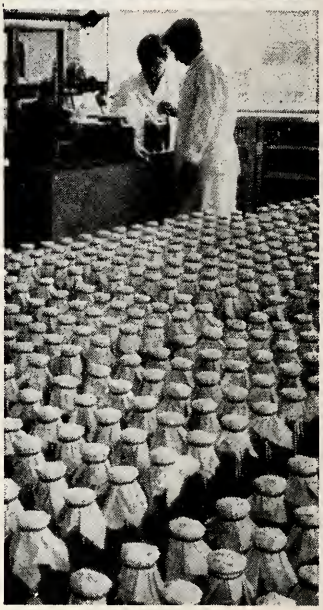
Whiteville—Gerald Hege heads a special committee seeking a modern off-street parking lot for customer shopping.

Kannapolis—Formal opening of the newly located and enlarged Martin Drug Company was observed on February 24-25. John Mitchell, owner of the pharmacy, says the new location at 1113 North Main Street includes 2800 square feet of sales space in addition to 1200 square feet of storage area. Total area in former location was 1300 square feet. More than $15,000 has been spent on new fixtures and equipment.

Greensboro—James Westbrook Sykes has been arrested and charged with selling barbiturate drugs without prescription.

...In Quest of Freedom from Disease





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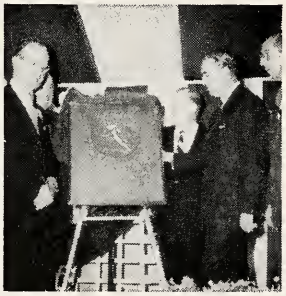
ON OCTOBER 6, 1960
IN GROTON, CONNECTICUT

"In the world of medicine, all of us have a responsibility greater than in most other worlds, for the simple reason that what we produce in materials and services may determine whether a person lives or dies. This is a grave responsibility. It means that strong leadership and high principles are essential ingredients of healthy growth. And healthy growth is further dependent on the proper use of the wealth it creates...."

From the address by Irvine H. Page, M.D., Director of Research, Cleveland Clinic Foundation, at ceremonies of October 6, 1960 held in dedication of the Pfizer Medical Research Laboratories



The 400 scientists and supporting technical and administrative staff in the microbiological, macrobiological, chemical and biochemical research units of the Groton laboratories are part of the world-wide Pfizer research team. This international research project numbers 1,000 men and women who, through organized knowledge, help to create new and better drugs ... all in quest of freedom from disease.

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New Pharmacies

(1) Biddleville Pharmacy, 1023 Beatties Foard Road, Charlotte. William Deavers and Griffin Wakefield, owners. William Deavers, pharmacist in charge.

(2) Lane Rexall Drugs, 2254 Golden Gate Shopping Center, Greensboro. Max Feiner, David Stang, William S. Stang and Rexall Realty Corporation, owners. I. L. Zuckerman, pharmacist in charge.

(3) Simmons Pharmacy, Inc., 2nd Street, N.E., Hickory. Mr. and Mrs. Joel Simmons and Mr. and Mrs. Fred Elrod, owners. Joel Simmons, pharmacist in charge.

Transfer of Ownership

(1) Kelly & Randall Drug Company (formerly Kelly's Drug Store), 728 Main Street, Lillington. W. H. Randall, Jr. and Leo C. Kelly, owners. W. H. Randall, Jr., pharmacist in charge.

(2) Harrison Drug Company, Enfield. W. B. Harrison and F. C. Hoffler, owners. R. S. Shaw, pharmacist in charge.

(3) Wilkins Drug Company, Inc., 20 Court Square, Mocksville. C. N. Wilkins and Roy W. Collette, owners. Roy W. Collette, pharmacist in charge.

(4) Fox & Lyon Drug Store, 100 West Wade Street, Wadesboro. R. A. Lyon, owner. R. P. Lyon, pharmacist in charge.

Griffin Drug Occupies New Location

Griffin Drug Store, Roanoke Rapids, opened in a new location (1025 Roanoke Avenue) in mid-February. The firm has 2100 square feet of floor space.

Octavus Griffin, a graduate of the Medical College of Virginia, established the pharmacy on February 23, 1937 after working in Lynchburg and Emporia, Va., and for Taylor's of Roanoke Rapids.

His son, Billy, a 1955 graduate of the UNC School of Pharmacy, joined his father in operating the store following discharge from the Army, 14 months of which were spent in Germany.

Join Eli Lilly

George L. Coaker, Manager of Eli Lilly's Charlotte District, has announced the appointment of two new medical service representatives:

James G. Williams, a graduate of the Medical College of Virginia, will represent Lilly in the high Point area.

Archie L. (Al) Moir, graduate of USC and a former manager of a pharmacy in Burlington, will be located in Hickory as a MSR for Lilly.

Medical Press Award

NCPA Executive Secretary W. J. Smith was one of three judges designated to select the winner of the 1960 Medical Press Award given by the Medical Society of the State of North Carolina.

Serving with Mr. Smith as judges were Dr. Donald Koonce of Wilmington and Mr. Overton Jones of The Editorial Staff of the Richmond Times Dispatch.

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POWDER PACKAGE

Less than

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PER DOSE

STANBACK IS THE ONLY
HEADACHE POWDER MARKETED
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COMMENDED BY THE CONSUMER SERVICE BUREAU OF PARENTS' MAGAZINE

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REPLACEMENT OR REFUND OF MONEY
Guaranteed by Good Housekeeping
IF NOT AS ADVERTISED THEREIN

GREATER VOLUME
for you
MORE PROFIT
per sale
MORE ECONOMY
for your custon

Stanback Co., Ltd., Salisbury, N. C.

TAR HEEL DIGEST

Chapel Hill—Robert L. Hood (Sloan Drug) is serving as a member of the Board of Directors of the Orange County Unit of the American Cancer Society. On Feb. 21, Mr. Hood gave a talk on cancer education and detection to 50 persons.

Rutherfordton—Gary Cooper, a graduate of the Medical College of South Carolina, has accepted a position with the Rutherford Drug Company.

Chapel Hill—A theft detection system has been installed in Sutton's Drug Store. Big convex mirrors are located in various spots so the entire floor area of the pharmacy can be surveyed from one location.

Leaksville—James T. Chandler has been named "Tri-City Man of the Year" by the Leaksville-Spray Exchange Club.

Kannapolis—Williford Drug Company observed its formal opening on February 18.

Zebulon—George Morgan served as Heart Fund Chairman for Zebulon during February. He was assisted by Joe Vinson and others.

Gibson—Within a week both the Smith and Gibson drug stores were entered by thieves.

Hickory—James A. Davis, SKF medical service representative, was guest speaker at the February 10 meeting of the Hickory Junior Chamber of Commerce.

Elizabeth City—After smashing a plate glass window at Todd's Pharmacy, a thief made off with $300 to $400 in cash from the register.

Black Mountain—MSR Jim Mills, as guest speaker, told members of the Black Mountain-Swannanoa Kiwanis Club about the low cost of drugs and the high benefits.

SBI Agents Raid Farm

In one of the largest seizures ever made on the eastern seaboard, agents of the State Bureau of Investigation confiscated some 582,000 amphetamine tablets, 59,000 barbiturate tablets and three gallons of liquid barbiturates from a farm house about 23 miles east of Fayetteville, near Salemburg.

Dewitt Clinton Bowman, former operator of Carolina Drug Associates of Wilmington, on whose farm the drugs were seized, faces legal action.

SBI agents tracked the supply-source from previous raids in Winston-Salem and other points in the state.

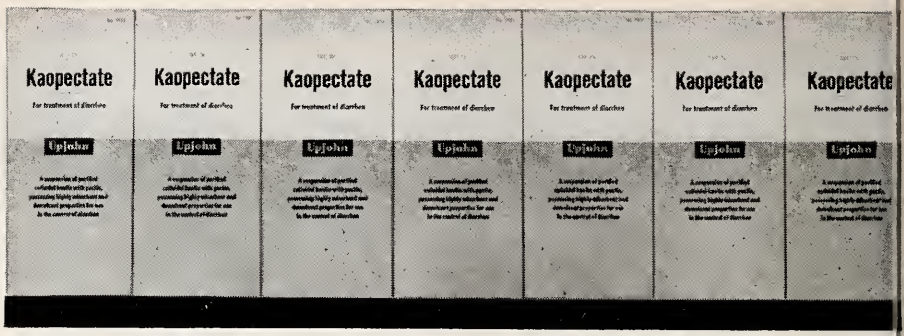
Fire Destroys Cleveland Drug

A mid-night (Feb. 25) fire partially destroyed the Cleveland Drug Company, Shelby. Almost all of the firm's drug and sundry stock as well as the soda fountain fixtures were ruined by the fire.

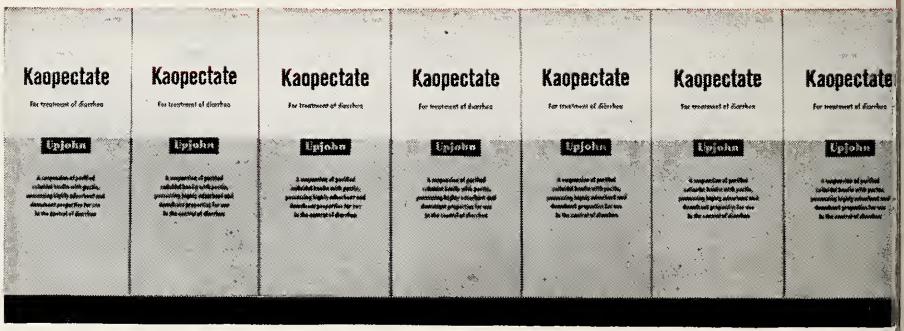
The Geer Drug Company

Wishes for You

The Best Convention Ever!



BEST SELLER



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more often than *any* other antidiarrheal agent.
It pays to display and push
the brand your customers *know* and *trust*.

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Pharmacist Service Record

Despite one of the heaviest work schedules to be carried by any professional group, pharmacists have and are continuing to share in various activities directed to the betterment of their home communities. Here we list a few elective-appointive offices held by members of the North Carolina Pharmaceutical Association. Others will follow. Help us make the list as complete as possible by sending information to NCPA, Box 151, Chapel Hill, North Carolina.

A. H. Cornwell
The Economy Drug Company
Lincolnton, N. C.
Member Lincoln County Welfare Board for 6 years; member Lincoln-Catawba-Alexander Board of Health for 10 years and a director of the Lincolnton Chamber of Commerce.

J. C. Bowers
The Economy Drug Company
Lincolnton, N. C.
President of the Lincolnton Lions Club.

Clyde Anthony Johnston
Threewitt's Drug Store
Littleton, North Carolina
Member of Warren County Board of Health as of March, 1960.

J. S. Birmingham
Birmingham Drug Company
Hamlet, North Carolina
Member of Richmond County Health Board for past 15 years.

Ellerbe Wilson Griffin, Jr.
Griffin Drug Company
Kings Mountain, N. C.
Member Cleveland County Board of Public Welfare; Member of the Civic Improvements Committee of the Kings Mountain Chamber of Commerce and Chairman of the Official Board of the Central Methodist Church of Kings Mountain.

G. E. Andes
Parsons Drug Company
Wadesboro, N. C.
Member of the Anson County Board of Health. Governor Terry Sanford's county chairman.

Jesse S. Stewart
Fremont Pharmacy
Fremont, North Carolina
Member of the Board of Aldermen, Town of Fremont, since 1955 and member of the Wayne County Board of Health since 1950.

Newton Frank Adkinson
Adkinson Drug Company
Avondale, North Carolina
Member of the Rutherford County Board of Health for the past 10 years.

Lloyd M. Whaley
Wallace Drug Company
Wallace, North Carolina
Member and Secretary of the Wallace-Rose Hill High School Board.

W. P. O'Neal
O'Neal Drug Store
Belhaven, N. C.
Chairman of the Pungo District Hospital, Belhaven, since 1947. This is the first hospital to be built under provisions of the Hill Burton Act.

W. T. Boone
Boone's Pharmacy
Ahoskie, North Carolina
Member of the Ahoskie Town Council since 1956. Now Mayor Pro Tem, Town of Ahoskie.

Earl H. Tate
Lenoir Drug Company
Lenoir, N. C.
Mayor of the City of Lenoir since 1937; Member of the Caldwell County Board of Health for 20 years; Member of the North Carolina Medical Care Commission and Member of the Board of Trustees, Caldwell Memorial Hospital.

Robert R. Dees
Dees Drug Store
Burgaw, N. C.
Vice-Chairman of the Pender Memorial Hospital Board for 6 years; Member of the Pender County Board of Health for 10 years.

I. T. Reamer
Duke Hospital Pharmacy
Durham, N. C.
Member of the Medical and Scientific Committee of the American Cancer Society.

L. L. Rouse
Bender's Drug Store
Fayetteville, N. C.
Member of the Fayetteville Board of Education for the past nine years.

C. W. Bynum
Bynum's Drug Store
New Bern, N. C.
Member of the Craven County Board of Health for several years and member of the Airport Committee (city function).

For seventy-six years

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SEEMAN
OF DURHAM

Has been producing good printing, and with promptness. Machines and techniques in printing have changed but the inherent quality is maintained.

We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its forty-second volume, and the first printed copy was "Seeman Printed."

The SEEMAN PRINTERY
of DURHAM, NORTH CAROLINA

Presents Two Programs

John E. F. Hicks, Goldsboro pharmac set up two programs in his hometown help put the picture in proper focus on question of drug prices. One meeting v with the Kiwanis Club, the other with Lions Club.

Assisting Mr. Hicks were Bill Moyer Eli Lilly and Company and Vernon Mill local representative of Merck, Sharp a Dohme. After introductory remarks Mr. Hicks, films were shown, then a qu tion and answer period.

Named Board Member

H. T. Campbell, Maiden pharmacist, l been appointed a member of the Cataw County School Board.

A native of Pennsylvania, Mr. Campb attended Lenoir Rhyne College and Pa School of Pharmacy in Raleigh. Si March 23, 1923 he has operated a pharma in Maiden.

Appointed to Health Board

Roger H. Sloop, President of the Forsy Pharmaceutical Society, has been appoint to the Forsyth Board of Health. He su ceeds Wade A. Gilliam, who retired chairman of the Board on December

Mr. Sloop is a native of North Wilk boro and a member of the Brame fam which has nine pharmacists. Since grad ation from the UNC School of Pharma (1956) he has taken an active part as member and chairman of various NCI committees. A notable example being l chairmanship of the N. C. Dental Form lary Committee.

Gaylord Promoted

Jerry Gaylord has been promoted Roche Laboratories to head up a new vision of the company in the mid-we

A graduate of the UNC School of Pha macy, Jerry has represented Roche Labo tories for several years. Until being tra ferred to his new responsibility in t mid-west, he made his home in Annanda Virginia. His current address is: Mr. Jer T. Gaylord, 8709 West 93rd Street, Ov land Park, Kansas.

Random Comments

By W. J. Smith

A movement is underway in Winston-alem, spearheaded by John Andrews, to ward the "Nobelly Prize" to the discover Metrecal.

Pharmacist bound to go up the ladder—om Burgiss of Sparta. Less than a year go he installed a Poison Control Center in s pharmacy—has received 47 calls for in-rmation from MDs, hospitals, etc. Takes ecorder to offices of practitioners, makes pe for use on local radio. Helps build rofessional prestige. Maintains unique clean-up" schedule in Rx department. ne shelf in each section remains empty; s stock is cleaned (monthly), merchandise oved to adjacent shelf. Currently is romoting baby department via a number advertising gimmicks.

The radio dispatched parcel delivery and essenger service (Swift Delivery Service, nc.) operated by Salley's Drug Store, sheville, has an appropriate slogan—"Our usiness is Picking Up." And rightly so s we understand about 25 firms are now sing Swift for regular and special trips roughout Asheville and suburbs.

Said one anonymous Congressman: "Now at the president of Ford, with no govern-ent experience, has accepted the secretary-hip of defense, I'm willing, with no experi-nce, to accept the presidency of Ford."

Due to unwillingness of "herb collectors" o harvest botanicals, the crude drug houses re having to pay higher prices for certain ems. For instance, witch hazel is now oing for 80¢ a pound, up from 22¢ in 1959.

H. W. (Tommy) Adkins of Candon Wholesale says it is safe to assume that most retailers doing an annual volume of $150,000 or less should never buy any prescription items direct. His reasoning is this—that after the first or second direct order is placed, the pharmacist has difficulty trying to make up minimum order of required merchandise which he doesn't need immediately—and up goes his inventory investment.

Adkins has written Crandon accounts that "Crandon will not finance direct purchases for any retailer" (retailer pays direct supplier on time but expects wholesaler to carry account beyond credit period).

What a way to start the day: "Dear Sir: I have just bought a garbage disposal unit and no longer need your Journal to wrap the garbage. Please cancel subscription."

Pharmacist says he is definitely against women. First, you have them in your arms, then on your arm. Finally, on your back.

We credit Dr. Walter Hartung with this one. A little girl brought home her report card, red-eyed, sobbing, dejected and holding the card behind her. Her mother said, "Oh come now, daughter, things can't be that bad. Let me see what you have." Mother was overwhelmed to see her little girl received "A" in every subject, and she took up her child and hugged and kissed her, and wanted to know why all the tears. The lass pointed to a space under the name where was printed "sex" and after it written "F"—and she said, "And I didn't know we were even taking the stuff."

Following fire in Charlotte which destroyed the Southern Drug Company and offices of three MD's, a flurry of phone calls resulted when the story got out that, due to loss of immunization records, all "shots" would have to be repeated. One lady called and said she had a house full of crying children. Fortunately, the records of the three MD's were saved.

718 New Pharmaceuticals Marketed In 1960

The nation's smaller pharmaceutical manufacturers led the drug industry to a record breaking number of new pharmaceutical introductions during 1960, in spite of a drop in the rate of new products marketed by the major manufacturers, according to PHARMINDEX, new product reference system.

718 new pharmaceuticals were reported in PHARMINDEX during 1960, representing an average of 3.1 products each from the 232 manufacturers announcing new items. This is slightly higher than the 1959 average of 2.7 products. These figures are based upon the new ethical drugs reporte in the twice-monthly PHARMINDEX i sues for 1960. The reports include the ne pharmaceuticals of all national and region American manufacturers.

Pacing the increase were the 170 firm with less than full national distribution f their products. These companies increase their average rate of introduction to items per firm in 1960 as compared with 2 products each in 1959. This increase ou weighed the drop in new marketings b the 62 nationally distributing manufa turers whose 210 new ethical drugs f

NUMBER OF PHARMACEUTICALS INTRODUCED 1959—1960

	1959			1960		
	Firms	*Prods.*	*Aver.*	*Firms*	*Prods.*	*Aver*
Firms with full national distribution	53	209	4.1	62	210	3.4
Firms with lesser distribution	155	355	2.3	170	508	3.0
Total all firms	208	564	2.7	232	718	3.1

THE HENRY B. GILPIN COMPANY

Full Line, Full Service Wholesale Druggists Since 1845

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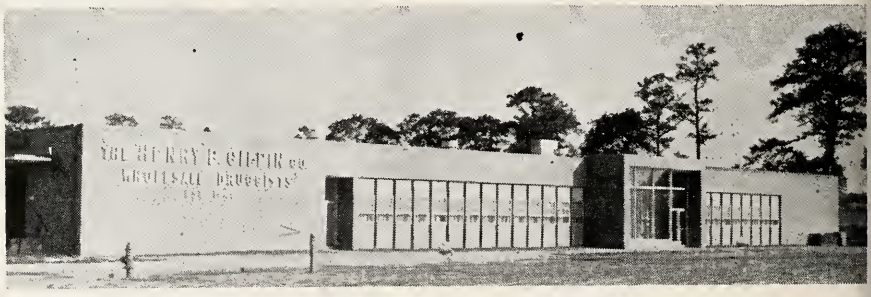

Norfolk Division

Equipped for fast, efficient wholesale drug service to the pharmacists of the eastern section of North Carolina

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1960 created an average of just 3.4 products compared to an average of 4.1 items per company the previous year.

The PHARMINDEX figure most apt to surprise the average reader is the large number of national manufacturers who marketed only a single new product last year. During 1960 better than 1 of every 4 national manufacturers (27%) introduced only 1 new pharmaceutical. In 1959 just 19% of the major firms had such limited new product introduction.

This lower rate of introductions by the national manufacturers is seen also in the figures showing maximum productivity. Topping the 1960 list of national manufacturers is one company which introduced 12 new items. 1959 saw 3 major firms market 12 or more new products. Conversely, more smaller firms introduced large numbers of new products in 1960 than in 1959. While in 1959 no regional firms equalled the 15 new products marketed by each of 2 national manufacturers that year, 1960 saw 3 regional firms each introduce more than the 12 new products which was tops for the nationals.

Two basic facts account for much of the disparity in these 1959-1960 figures. First, PHARMINDEX reports show the larger manufacturers, who are responsible for most of the new chemical entities had fewer such items ready for marketing in 1960 than in 1959. Secondly, extensive introductions by several rapidly growing regional companies and the announcement of a complete line of ethical drugs by a new manufacturer boosted the average of the firms of less than national scope.

Although the figures concerning the most and least productive originators of new products show considerable change from 1959 to 1960, many of the figures which reflect the overall new products picture for the two years remained quite stable. In both years, 90% of all manufacturers annually marketed 6 or fewer new products. Both years also saw about one-third of the manufacturers announce only one new product that year, and these solitary introductions represent only 12% of all new pharmaceuticals.

Analyzing the new products by the number of active chemical ingredients shows a significantly higher percentage of the introductions with single active ingredients to be the products of national firms. The figure is particularly notable in a year when the number of new chemical entities announced is down.

1 of every 4 new products (23%) reported in PHARMINDEX during 1960 contained only one major chemical ingredient. The ratio climbed to 1 of every 3 (35%) of the new products of the national manufacturers but was less than 1 out of 5 (18%) of the products from regional manufacturers.

Multiple ingredient products accounted for 62% of the output of new items by the national companies and 79% of the new drugs from the smaller companies. 3% of the products of all manufacturers were specialized items not applicable to the analysis, such as hospital specialties, devices and diagnostic products.

(Concluded on Page 27)

℞

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Prescription Labels
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THE RIGHT LABEL RIGHT AT HAND
BRADFORD, PENNA.
Specializing in Labels for Drug Stores

BC ... one good way to make new friends and regular customers

Keep "BC" Tablets and Powders well displayed where they are easy to see, and you'll create extra customers on the spot.

Over 100 million packages per year

B. C. REMEDY CO. DURHAM, NORTH CAROLINA

Made and sold in North Carolina for over 50 years

1960 NEW PRODUCTS—BY FORMULATION

	Single ingred.	*Multiple ingred.*	*Special products*	*Total products*
Firms with full national distribution	73	131	6	210
Firms with lesser distribution	91	403	14	508
Total all firms	164	534	20	718

Dermatologicals accounted for the greatest number of new products, the PHARMINDEX reports indicate, with that type of product accounting for 91 of the total 718 new pharmaceuticals. Gastrointestinal medications accounted for 76 of the new products as did items designed for respiratory or cold therapy. The fourth largest group of new pharmaceuticals with the nutritional and vitamin products which totaled 68 of the newly marketed drugs.

Comparison of the types of new products from the national and regional firms shows another area of difference in the introduction of the two classes of firms. Four types of products each represented 10% or more of the new products of smaller firms: 1) Dermatologicals; 2) Respiratory or cold therapy; 3) Nutritional and vitamin products; and 4) Gastrointestinal items. Just 3 types of new pharmaceuticals accounted for 10% or more of the new items of national manufacturers: 1) Anti-infectives; 2) Dermatologicals; and 3) Gastorintestinals.

The 27 new anti-infective products released by the national manufacturers were 13% of the new presentations of the major firms and one of four classes of products in which the larger companies introduced a majority of new items. In the remaining 18 classifications, the PHARMINDEX figures show the 170 manufacturers with less than national distribution introduced the dominate share of new products.

Represented in the PHARMINDEX statistics are 718 new pharmaceuticals reported in the publication during 1960. Reported also in the 1960 issues of PHARMINDEX were 401 changes in products already available but these are not included in the figures.

PHARMINDEX is published twice-monthly as a professional reference service for pharmacists and all others requiring complete data on the new pharmaceuticals of all American manufacturers. The service features fully systematized materials including a cumulative index which is revised monthly to provide full access to all data. The index lists all of the new products reported in the last 12 months by their therapeutic uses, active chemical components, manufacturer and trade name. Subscriptions cost $24 per year in the U. S. and $26 in Canada, Mexico and overseas. The service is available from the publisher, PHARMINDEX, P. O. Box 1029, Portland 7, Oregon, and through leading drug wholesalers.

Hospital Pharmacists Meet

Dr. Howard Steiger, Charlotte dermatologist, told members of the N. C. Society of Hospital Pharmacists, at the Society's quarterly meeting in Charlotte on February 25, that "if you have blue eyes and a light complexion, you have less business being a sunworshipper than a brown-eyed, dark-complexioned person."

Dr. Steiger's talk covered a broad field of interest to the pharmacist with interest in the field of dermatology.

Joel Simmons Opens Pharmacy

Simmons Pharmacy, Inc., 1217 Second Street, NE, Hickory, was opened to the public on Sunday afternoon, February 26. The pharmacy is housed in a new brick building next door to the Viewmont Drive-In Cleaners.

Manager and co-owner of the pharmacy is F. Joel Simmons, a graduate (1942) of the UNC School of Pharmacy. Since 1951, Mr. Simmons has operated the Caldwell Drug Company of Granite Falls.

Returns to Hickory

David Chronister, a 1959 graduate of the UNC School of Pharmacy, has returned to Hickory where he is pharmacist at Black's Drug Store.

RESOLUTION

In tribute to P. J. Suttlemyre

It is with deep sorrow that we record th death on February 29, 1960, of Phili Johnson Suttlemyre.

He was associated with us as a fellow D rector since 1934, was elected to the Exec tive Committee in 1938 and became the thir Company Treasurer in 1949.

BE IT, THEREFORE, RESOLVED tha we, who have been so closely associate with P. J. Suttlemyre through these man years, in our labors in the building an operation of this Company, do now an hereby honor his memory.

WE DO RESOLVE that we will foreve cherish our memory of a capable an friendly fellow worker in the sorrowfu realization that we have sustained an i reparable loss.

We will always miss the friendly hand shake and the cheerful smile of our dea departed associate, fellow worker and loya friend, Philip Johnson Suttlemyre.

Adopted by the Board of Directors an by the Shareholders of The American Drug gists' Insurance Company in Annual Meet ing assembled February 21, 1961.

David P. Pickrel
Secretary

Southern Drug Destroyed

A February 10 fire in Charlotte did a estimated quarter million dollars damage t the Southern Drug Company, to three doc tors' offices and to an adjoining building.

More than 60 firemen fought the blaz for hours. At one time, the fire threatene to engulf the entire block of adjoining business structures.

Owners of the Southern Drug Company are Kirk and Bill Hardee and Vernon Fair cloth. The building is owned by Bob Lyon of Wadesboro.

Plans are underway for repair of the building. While this is being done, South ern Drug will fill prescriptions from a trailer unit.

Pharmacy Dean Announces 52 Honor Students at UNC

Dean E. A. Brecht of the School of harmacy, University of North Carolina, as announced the names of pharmacy stu- nts making the Honor Roll (average of .5 or better) and the Dean's List (aver- e of 90 or better) for the Fall semester, hich ended in January. This list does t include prepharmacy freshmen who are udents in the General College.

The Honor Roll included: Barbara Jane ell, Statesville; Daniel Gilford Bracey, d Springs; Robert Michael Brown, Rocky ount; Emil Lewis Cekada, Durham; riggs Edward Cook, Stokesdale; Charles bert Deadwyler, Jr., Salisbury; Robert e Deal, Liberty; Larry Edward Denning, ats; William Hugh Fuller, Jr., Smith- ld; Rebecca Alcestis Harper, Henderson- lle; William Fred Harriss, High Point; harles Farris Himes, Brevard; Deane Bett ughes, Hampton, Va.; William David edlin, Durham; Jones Haynie Miller, urham; John Agrippa Mitchener, III, denton; Jerry Francis Moser, High Point; illiam Earl Patterson, Greenville, S. C.; eredith Gail Patton, Hickory; Joseph harles Perkins, Bakersville; Ellen Louise ke, Concord; Thomas Bingham Reaves, ayetteville; James Paul Sheets, West fferson; Billy Mac Smyre, Newton; Gary artin Stamey, Asheville; Lewis Henry ocks, III, Hookerton; Edward Filmore vann, Jr., Icard; John Richard White, enderson.

The Dean's List also included: Rudy Wat- ns Barker, Carrboro; Julian Willis Brad- ley, Jr., Raleigh; Carol Elizabeth Clayton, Charlotte; James Robert Gibson, Jr., Hayesville; Glenn William Glasser, Jr., Des Plaines, Ill.; Tommy Wayne Gregory, Hendersonville; Kenneth Pershing Hardin, Forest City; Gilbert Clyde Hartis, Jr., Winston-Salem; James Jackson Horn, Lawndale; Kent Loewe Huffman, Winston-Salem; Hubert Theodore Huggins, Jr., Dallas; Myra Kinlaw, Lumberton; Walter Harold Lasater, Pittsboro; David Randall Lewis, Goldsboro; Howard Grady McAlister, Maiden; Margaret Jane McCann, Mount Airy; Richard Buxton Overton, Jr., Raleigh; Robert Greer Parker, Southern Pines; Jerry Douglas Price, Raleigh; Joseph David Runnion, Lenoir; Burwell Temple, Jr., Kinston; Beverly Carol Thompson, Chapel Hill; Jack Herndon Upton, Smithfield; Martha Ann Wyke, Shelby.

Old Medical Supplies Catalogue

Lloyd Senter recently came into possession of an interesting medical supplies catalogue of the Charles Truax & Company, Chicago.

Dated April 17, 1886, the company "takes pleasure" in introducing pills and granules manufactured by The Upjohn Pill and Granule Company of Kalamazoo. Since Upjohn was organized about this time, the listing of products manufactured (more than 100) must have been among the first to be made available by Upjohn.

In case you are interested, Blackberry Brandy was $3 a gallon in 1886. Glycerine was 20¢ a pound and a gross of #00 corks was billed at 25¢ a gross.

SMITH WHOLESALE DRUG CO.

SPARTANBURG, S. C.

A Young and Growing Service Wholesale House,
Owned and Operated by Registered Pharmacists

We Appreciate Your Business

THE CHOWAN COURTHOUSE
EDENTON, NORTH CAROLINA

UNC PHARMACY SCHOOL SENIORS AND WIVES VISIT
ELI LILLY LABORATORIES

Carolina Camera

Top: Pharmacist-Mayor John Mitchener invites you to visit Edenton on April 14-16. Among one of the town's historic spots is the Chowan Courthouse, built in 1767 and recently restored to its original state.

Mrs. J. P. Ricks, Jr., points up Mr. Mitchener's invitation with the following comments:

Edenton will open the doors of a number of historic homes, rarely open to the public, during the Pilgrimage of Colonial Edenton and Countryside April 14-16. In addition to the tour of twenty-one seventeenth and eighteenth century houses and buildings, there will be an antique show and water front tours.

The first day of the tour has been designated as Inglis Fletcher Day to honor the historical novelist, who was instrumental in organizing the first pilgrimage in 1949 and for her writings which have played a major role in bringing the attention of the world to the early history of the Albemarle. The home of the author, Bandon (ca 1790) will be open for the three days of the tour and on Friday there will be an autograph hour at 2 p.m. at the Cupola House, the showing of the film, "Ye Towne on Queen Anne's Creek" at 5:30 p.m. and a testimonial dinner in the evening.

Included in this year's tour are Sycamore, the oldest house in North Carolina built in 1660; the Cupola House, ca 1725, a fine example of Jacobean architecture; the Iredell House built in 1759, the home of James Iredell, the first Associate Justice of the U. S. Supreme Court; the Chowan Courthouse built in 1767, considered the finest Georgian Courthouse in the South; Beverly Hall built in 1810, a former State Bank; St. Paul's Episcopal Church begun in 1736, the second oldest church in the State, as well as a number of homes and buildings of historical and architectural interest.

Downtown windows will display antique and old items of interest, which include antique apothecary jars, surgical instruments and medical records.

Members of the Edenton Woman's Club, sponsors of the tour, will wear colonial costumes. Pilgrimage headquarters will be at the Hotel Joseph Hewes. For additional information write, Mrs. R. J. Boyce, 205 West Church St., Edenton, N. C.

Bottom: The annual industrial trip took the graduating students of the School of Pharmacy to the Upjohn Company in Kalamazoo, Michigan and Eli Lilly and Company in Indianapolis, Indiana during the week of February 12-18, 1961. The group included 46 students, ten student wives, two graduate students, and Dr. James L. Brannon, Assistant Professor of Pharmacy as faculty chaperon. Dr. Brannon is at the extreme left in the front row and Mr. Byron Hipps, North Carolina Hospital Representative for the Eli Lilly and Company is at the extreme right in the first row.

Carry your store's identity by color and personalized copy right into your customers home..... for the life of the Prescription.

Another plus value of the modern paper box with its clean fresh label.

Representative:

M. C. GRIER

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MONROE, NORTH CAROLINA

★ ★ ★

E. N. ROWELL CO., INC.

BATAVIA, NEW YORK

Sara Carlton Hackney

Mr. and Mrs. Eugene Hackney of Lumberton are announcing the birth of Sara Carlton, February 19th. Little Miss Hackney can be assured of a good pharmaceutical upbringing, for not only are both parents pharmacists, but her grandfather, J. C. Jackson, and her uncle, William Carlton (Buddy) Jackson, are also pharmacists. Her grandmother, Mrs. Jackson, while not a pharmacist, served as president of the NCPA Woman's Auxiliary for a two-year term.

William C. Griffin, Jr.

Mr. and Mrs. William C. Griffin of Roanoke Rapids have a son born December 30, 1960, who has been named William, Jr. Bill is in business with his father, Octavus Griffin, at Griffin Drug Co., Roanoke Rapids.

Kevin and Kenneth Speranza

Twin boys, Kevin Craig and Kenneth Craig, were born to Mr. and Mrs. Charles F. Speranza of Chapel Hill on February 27th. Mr. Speranza is assistant manager of Walgreen's, Durham.

Bradley Wellington Butler

Mr. and Mrs. Gene Butler of Shelby are announcing the birth of a son, Bradley Wellington, February 24th.

Martha Jane Overton

A daughter, Martha Jane, was born February 20 to Mr. and Mrs. Tyler Terry Overton of the Sandhill Drug Company of Southern Pines.

Douglas Lee Lawing

Mr. and Mrs. Kenneth Lawing of Conover are announcing the birth of a son, Douglas Lee, March 6th.

Deaths

J. GOMER DAVIS

J. Gomer Davis, 60, Spindale pharmacis died February 24 following a heart attac

A graduate of the UNC School of Pha macy, Mr. Davis has been associated wit the Spindale Drug Company, as pharmacis manager and co-owner, for 30 years.

He was a member, deacon and Sunda school teacher at the First Baptist Church a Mason, and served several terms on th city board of aldermen and two terms a mayor of Spindale.

Among the survivors are the widow, tw daughters and two sons.

C. L. YATES

Cicero Lucius Yates, 84, a relief pharm cist at a Mount Holly pharmacy, die February 23 following an automobile a cident near Charlotte.

Mr. Yates opened Yates Pharmacy i Charlotte in 1914 and at one time was th owner of Hawthorne Pharmacy. He a tended Pages School of Pharmacy.

J. D. PORTER

James Dewitt Porter, 71, retired pharm cist of Franklin, died February 17 follo ing an illness of about four years.

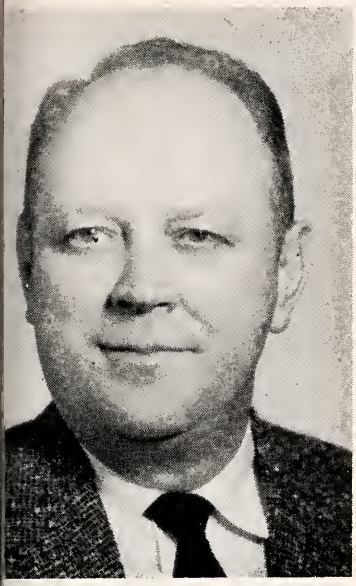
A graduate of the Southern College Pharmacy, Mr. Porter spent most of h life in Petersburg, Va., and Spruce Pin N. C. Since retirement, May 1956, he ha made his home in Franklin.

P. W. ELAM

Paul Wilson Elam, 53, owner-operator Boddie Drug Store, Louisburg, died Febr ary 8 following a heart attack.

A native of Statesville, Mr. Elam was graduate of Bingham Military School a State College. He had operated the Lou burg pharmacy for past 26 years.

Since 1942 Mr. Elam had served as cha man of the Franklin County Board of Ed cation. During World War II, he serv as Captain and Commander of the Lou burg unit of the N. C. State Guard.



BRUCE WINGATE, President
Traveling Men's Auxiliary

TMA PROGRAM

In addition to participating in the general convention activities (page 7-9), members of the TMA are sponsoring a golf tournament on Monday, 9 A.M., at the Greensboro Country Club. W. W. Morton is chairman, assisted by A. G. Cox, S. T. Forrest, W. T. Hamlin and F. F. Potter. Green fees and two trophies, courtesy BC Remedy Company. Prizes by wholesale druggists of North & South Carolina and Virginia.

The annual TMA business session is scheduled Tuesday, April 18, at the Mayfair Cafeteria, Dining Room #1. Coffee service prior to the meeting. TMA Floor Show and Dance at the Plantation Club. William P. (Bill) Brewer, TMA Entertainment Chairman, has arranged outstanding show.

NVENTION PLANNERS—Seated, left to right: Mrs. Stephen T. Forrest, Mrs. W. J. th, W. J. Smith, Mrs. Edwin R. Fuller and Stephen T. Forrest. Standing, left to it: Marion M. Edmonds, William P. Brewer and NCPA President Edwin R. Fuller.

DOINGS

OF THE AUXILIARIES

- **Rowan-Davie—Mrs. Mary W. Lombard**
- **WNC Auxiliary—Mrs. J. Howard Mock**
- **Charlotte—Mrs. Ross L. Cooper**
- **Alamance—Mrs. John Wood**
- **Pharmacy Wives—Mrs. Frank Raper**
- **Greensboro—Mrs. Robert Whiteley**

Pharmacy Wives

A most informative talk on "Pain, Relief and Obstetrics" was enjoyed by the Pharmacy Wives Organization at their regular meeting on January 24th at the Institute of Pharmacy. The speaker, Dr. C. E. Flowers, Jr. of Memorial Hospital, spoke very informally to the twenty-one members present and answered their many questions concerning his subject.

Mrs. Gary Von (Linda) Cloniger, was welcomed as a new member.

The door prize was won by Mrs. James Sheets.

Hostesses for the evening were Mrs. Wayne Beard, Mrs. Dave Lewis, and Mrs. Bob Lilley.

Alamance

The Alamance Drug Circle met at the home of Mrs. Paul Morrow on February 7 for their regular monthly meeting. After the luncheon, and a brief business session, the club members were introduced to Mrs. Floyd Potter, State Auxiliary President. Mrs. Potter gave a short talk on the work of the state auxiliary, then members held a discussion regarding some of the projects.

All club members were reminded of the Men's Sweetheart Supper and Dance on February 8, and the state convention in April.

Raleigh

Mrs. Floyde Potter, President of The Woman's Auxiliary of the NCPA, addressed the Raleigh Woman's Drug Club at home of Mrs. Tom Saunders on February

Plans were made for a spring soc honoring the husbands. Mrs. Homer St ling and Miss Evelyn Newsom passed yearbooks.

The club's bridge tournament was h on February 17.

Attention Former Pharmacy Wiv

The Pharmacy Wives' Organization c dially invites you to attend the ann Senior "graduating exercises" and Tea be held at the Institute of Pharmacy May 21st, at 2 o'clock in the afternoon.

We hope that many of you will find possible to attend. We shall look forwa to seeing you.

Since it is not possible to get in tou with everyone individually, please let know if you do plan to attend through note to Mrs. W. J. Smith, Box 151, Cha Hill, N. C.

Evelyn Raper, President

Greensboro

Meeting at the Mayfair Cafeteria February 28th, the Greensboro Drug C Auxiliary was pleased to have as spec guests, Mrs. F. F. Potter, President of State Auxiliary, and Mrs. W. J. Smith Chapel Hill.

Mrs. A. H. Mebane III introduced Jordan Kurland, Woman's College instr tor in history, who spoke on the year had spent in Russia as part of the change treaty between the United Sta and the U.S.S.R.

Mrs. Stephen Forrest, Convention Cha man, discussed the progress of conventi arrangements.

A new member, Mrs. David Montgome was welcomed. The attendance prize w to Mrs. Thomas B. Waugh, who had as guest, Mrs. Pat Waugh.

Hostesses for the meeting included M J. F. Pickard, chairman; Mrs. W. P. Ro Mrs. E. P. Gaddy, and Mrs. D. V. Walk

Program and Special Events for the Ladies

nder the capable leadership of Mrs. Stephen T. Forrest of Greensboro, aided by two experi-ced assistant chairmen, Mrs. D. D. Claytor and Mrs. C. U. Paoloni, an exceptionally in-resting program of business and social activities has been arranged for members of The oman's Auxiliary and guests who attend the Convention in Greensboro, April 16-17-18.

llowing registration on Sunday afternoon, members of the Auxiliary will be guests at a ffee Hour (3 to 5 P.M.) in the headquarters hotel. At 7 P.M., a banquet honoring rmer Congressman Carl T. Durham is scheduled. The opening session concludes with en-rtainment by the Don Trexler Singers.

n Monday, a luncheon (courtesy of Pet Dairy Products Company) and a Fashion Show Brownhill's) is scheduled at the Starmount Country Club. Monday night, the entire nvention group will be guests of the Justice Drug Company at Fred Koury's Plantation ub, beginning at 8 P.M. See notice about dinner on page 9. Floor show at 9; dance 10 P.M.

uesday will be a busy day: Luncheon (courtesy Sealtest Foods, Southern Division) and usiness Session at the Greensboro Country Club; officer installation and program honoring Floyd Goodrich at 4:30; Social Hour (courtesy W. H. King Drug Company) at 5 P.M. MA Floor Show and Dance at the Plantation Club, beginning at 8 P.M.; floor show at P.M.; dance at 10 P.M. Special dinner available—see page 9.

MRS. FLOYDE F. POTTER
President
Woman's Auxiliary

MRS. STEPHEN T. FORREST
Chairman
Auxiliary Convention

News from the Local Pharmaceutical Societies

Northeastern

Members of the Northeastern Carolina Pharmaceutical Society, meeting in Williamston on February 22 at the Williamston Country Club, heard NCPA Executive Secretary W. J. Smith discuss a number of pharmacy problems of special concern to pharmacists.

The meeting, presided over by President Alfred N. Martin of Roanoke Rapids, was attended by pharmacists from throughout Northeastern North Carolina.

The Society has a membership campaign underway, directed by Frank Hemingway of Bethel, secretary-treasurer.

Durham-Orange

The February 27 meeting of The Durham-Orange Drug Club, held at the Howard Johnson Restaurant on the Durham-Chapel Hill Boulevard, was devoted to "Cancer."

Claude Wheeler, a member of the Orange County Unit of the North Carolina Cancer Society, and Dr. William S. Joyner of Chapel Hill, presented a comprehensive report of the Society's program, its objectives and progress in the field of detecting and treating cancer. A question and answer period, which followed the talks, lasted an hour, indicating the high degree of interest in this medical field.

Wilson County

An informal meeting of the Wilson County Drug Club was held in Wilson at the Hotel Cherry on February 14.

At another meeting of the club on March 14, plans for pharmacy recruitment in the local schools were formulated.

Cabarrus County

James W. Skinner, regional manager of Lederle Laboratories, was guest speaker at the March 1 meeting of the Cabarrus County Pharmaceutical Society.

A short business session, conducted by President Harry Barringer, concluded the meeting.

Guests present included E. E. Thomis Lederle district manager with headquart in Charlotte, and the following Lede MSR's: R. W. South, R. M. Brunson, E. Jackson and L. D. Pitts. Ed. Reynol chief of the Veterans Hospital, Salisbu was also present as a guest of the Socie

Greensboro

Committee reports by various memb directly concerned with the forthcomi NCPA Convention were heard at the Feb ary 23 meeting of The Greensboro Dr Club. Local plans for the meeting nearing completion.

A movie—The Old North State—co pleted the program. G. G. Buchanan, pre dent, presided.

Alamance

Members of the Alamance Pharmaceuti Society and their wives enjoyed a din dance on February 8.

The party was held in Burlington at t Elk's Lodge with music by Bob Clevelan orchestra.

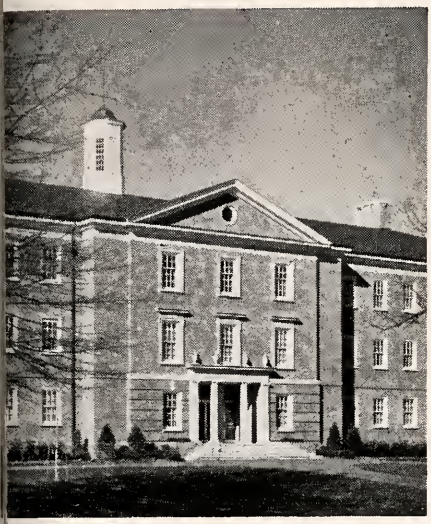
Wayne County

E. L. Pilkington, Sr. of Goldsboro v elected president of the Wayne Cou Pharmacist Society at a meeting of the ganization on February 14. He succe Luther Bunch, who recently purchased t Carolina Beach (NC) Drug Company fr Wilbur Adams.

Other officers are Shelton Brown, v president; J. T. Vinson, Jr., secreta treasurer; Hugh Clark, program chairma and B. R. Ward, public relations chairma

Members of the Wayne group have j completed a pharmacy career program wh took members of the organization into t county's eleven high schools. As a res of this organized effort, it is believed th will be a significant increase in the numb of Wayne County students electing to stu pharmacy.

UNC PHARMACY SCHOOL NOTES



The choice of a career at a young age is a decision governed by complex factors. This is illustrated by two recent bits of information and some interest. The son of the richest man in a county decided to study pharmacy, and when asked why he answered, "Our pharmacist has a horse, a swimming pool, and a boat. That's what I want." The other was stated in a Sunday feature in the **Durham Morning Herald** on Careers for Women in which Mrs. Patsy Pechurch Latta expressed her satisfaction with pharmacy. She graduated from the School of Pharmacy in 1953 as valedictorian of her class. The interesting point was that her brother studied Careers for Women and was the one who picked pharmacy for her.

More valuable items have been received for the museum as gifts to the School of Pharmacy. N. O. McDowell, Jr., of Scotland Neck gave a Star safety razor patented in 1876 and 1880. It has seven blades with one marked for each day of the week. A student in the School of Public Health who has classes in the Pharmacy Building noticed the museum and presented an old homeopathic bottle which held aconite trituration tablets. Mrs. F. F. Ritter, president of the NCPA Woman's Auxiliary, found the third item which was purchased through a gift from the Charlotte Women's Druggist Auxiliary. It is a pill press of unique design made by W. Thornhill & Co. of London about 1860.

It is with pride that the Pharmacy Library announces a gift of over fifty valuable books and journals pertaining to pharmacy from the private library of Dr. Sigurdur Jonsson who was professor of Pharmaceutical Chemistry from 1956 until his death in July, 1960. This collection was presented to the School of Pharmacy by Dr. Jonsson's family. It will be on display in the library throughout the spring semester.

Twelve handsome oil paintings by Peggy Link were displayed in the Morehead Planetarium galleries during February. She is the wife of Phil Link, pharmacist of Reidsville, who is also an artist.

Two permanent displays in our halls of the new Pharmacy Building were completed during the fall semester by fourth-year students Robert Gordon and W. L. Johnson. Both are devoted to the theme of Careers in Pharmacy.

A crowded class room situation on the campus is illustrated by the large number of non-pharmacy classes held in the Pharmacy Building during the spring semester. This space is gladly assigned until the full enrollment in the School is realized in two more years. These classes were, in addition to the Bacteriology lectures for pharmacy students, a very large class in Geology I and twelve classes in Public Health.

A son, Malcolm Grame Cameron, III, was born on February 6 to Mr. and Mrs. Cameron. Mrs. Barbara Cameron is a secretary in the School of Pharmacy, who returned to her work in late February.

Dean E. A. Brecht took part in the Career Day program at the Hoke County High School in Raeford on February 9. Fourteen students, about evenly divided in the graduating classes of '62, '63, and '64 were interested in pharmacy for their career.

On February 14 Dean and Mrs. Brecht

(Continued on page 38)

UNC PHARMACY SCHOOL NOTES

both spoke at the meeting of the Charlotte Women's Druggist Auxiliary.

The annual industrial trip took the graduating class, ten wives and Dr. James L. Brannon as the faculty adviser to the Upjohn Company and Eli Lilly and Company during the week of February 13. They were enthusiastic with their broadening of pharmaceutical knowledge from this contact with the industry. They were fortunate in enjoying a week of mild weather in the North.

Kappa Psi

Reported by EVERETTE DUNN, *Secretary*

The following officers were installed for the Kappa Psi Pharmaceutical Fraternity at the beginning of the spring semester: President, James Robert Gibson, Jr., of Hayesville; Vice-president Jerry Douglas Price of Raleigh; Secretary Everette Matthews Dunn of Leaksville; Treasurer Larry Kent Neal of Kannapolis; Chaplain David Runnion of Lenoir; Historian Richard Saunders McKinley of Kannapolis; Pledge Master William Walton Allgood of Roxboro; and Social Chairman Mitchell Wayne Watts of Tabor City.

Phi Delta Chi

The following officers for Phi Delta Chi were installed at the beginning of the spring semester: President Robert Lee Gordon of Yadkinville, Vice-president Malichi Crowder Jones, III, of Elizabeth City, Secretary Gilbert Clyde Hartis, Jr., of Winston-Salem, Treasurer Fred Clifton Chamblee of Carrboro, Corresponding Secretary Hugh Floyd Hayes of Thomasville, Prelate William Sloan Farrior of Warsaw, Inner Guard Gary Walker McKenzie of Chapel Hill, Social Chairman Marvin Jacob Harris, Jr., of High Point and Pledge Masters James Barber Culbertson of Englewood, New Jersey and Lloyd Ernest Davis of Chapel Hill.

The fraternity presented its annual gift to the library of the School of Pharmacy for renewal of its subscription to the **American Perfumer.**

The endowed Phi Delta Chi Scholarsl was won by Willis Ray Johnson, III, Jacksonville, N. C. This year the ba for the award was defined by the fratern as the greatest improvement in scholarsl for the fall semester as compared to t previous year.

Historical Note

By ALICE NOBLE, *Research Historian*

North Carolina pharmacists should proud of the fact that a pharmacist a past president of the NCPA is a higl regarded historical researcher for mater about the War Between the States. Tl historian is Earl Weatherly, of Greensbo and his very special historical hobby is t collection of confederate stamps and cov and all the developments of the pos system under the Southern Confedera His most priceless treasures are a coll tion of Confederate Postmasters' Provisi al issues, those stamps which came out d ing the period June 1-October 15, 1861, l fore the regular postage stamps of t Confederacy were printed and distribut to the various post offices and it was u lawful to use United States Stamps. "T Civil War came so suddenly," Philatel Weatherly explains, "that the postal syst of the Confederacy had not been establish Therefore, postmasters of various post fices issued their own postal stamps. The issues are among the most interesting a valuable stamps in the world today."

The South had no source of supply i paper, consequently early in 1862 the sitt tion was so critical that in order to ma envelopes people used any kind of pap they could find. A number of the e velopes were made from wall paper, wi striped and flowered design turned to t inside and the course brown paper on t outside. Such "envelopes" are in t Weatherly collection.

Written on the back of a Blockade-R Cover, dated October 6, 1863 is: "Do n wonder at my damaged letter. It has n been bombarded by Emperor Lincoln's me My parrot got hold of it while I looking a different direction."

opening feature of the collection is a
on devoted to covers used by famous
nalities in the Civil War period. Il-
ations are steel engravings from old
ry books. Among the covers are auto-
as and postal markings of Jefferson
s, Alexander Stephens, General Robert
ee, General Stonewall Jackson, General
ton Bragg, General P. G. T. Beaure-
, and such North Carolinians as Zebu-
B. Vance, General T. L. Clingman, and
ral J. Johnson Pettigrew.

. Weatherly has been building up his
tion since the age of eleven when he
heir to a number of family relics.
sands of stamps and envelopes (called
s by collectors), accumulated by the
telist, have come from all parts of the
ry—piles of family letters from in-
uals and dealers. The catalogue of
reasures is impressive and makes one
with envy.

is no wonder that Philatelist Weather-
s been honored with membership on a
Committee for the Civil War Cen-
tennial, and is a Council Member of the American Philatelic Congress, president and now active member of the executive committee and managing director of the Greensboro Historical Museum Association. (He is largely responsible for the wonderful O. Henry collection in the Museum.) But most important of all, North Carolinians are proud of the national and international recognition his stamp collection has been accorded and that it has won gold medals and other invaluable trophies, awards and certificates in this country (1947, 1956), Great Britain (1950, 1960), Canada (1951), Norway (1955), and Sweden (1955). Earl and Frances, his wife, were present for each of the ceremonies in connection with these awards except Canada.

It is appropriate that as honors are paid to pharmacists who fought for the South in 1861-65, that appreciation should be expressed also to a 1961 pharmacist who is engaged in invaluable research to preserve the history of the Southern Confederacy.

crowd pleasers a la Lance!

More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

LANCE INC. Charlotte, North Carolina

CLASSIFIED ADVERTISING

This space available at 10¢ per word; minimum of $3.00. Box numbers assigned and replies forwarded to advertiser upon request. Mail copy and payment to **Carolina Journal of Pharmacy,** Box 151, Chapel Hill, North Carolina.

FOR SALE—Pharmacist non-fade cloth insignias for professional jackets-coats (25¢ each); pad of Federal Excise Tax blanks ($1); Pharmacist tie bar with mortar & pestle ($1.50). Available from the NCPA.

FOR SALE—Reconditioned used soda fountains. Large stock. All sizes—bobtails and complete fountains. 90 day guarantee. Write for prices. Berryhill Fountain Sales Company, P. O. Box 3251, Charlotte 9, North Carolina.

BALANCES—Prescription balances repaired. Contact Phipps & Bird, Inc., P. O. Box 2V, Richmond 5, Virginia. Telephone Milton 3-9163.

FIXTURES FOR SALE—Oak paneled fixtures, including backbar and prescription counter used 5 years in Barbour-Pittman store; also cigar case, show cases and gondolas sufficient for 2500 square foot store. Original cost $6,000. Yours for $2000. Write or call Joe Barbour, Sr., Burlington Drug Company, Burlington.

WANTED—To buy one of the dispensing lab units formerly used in Howell Hall and sold by UNC Pharmacy School in 1959. Call or write W. Moss Salley, Jr., Salley's Drug Store, Asheville, N. C.

FOR SALE—80 feet of wall fixtures. O. Griffin, Griffin Drug Company, Roanoke Rapids, N. C.

FOR RENT—Excellent location for new retail pharmacy. Building ready for occupancy. Largest town in North Carolina without a pharmacy. Call or write Sam Jenkins, Walstonburg, N. C. for additional details.

WANTED TO BUY—Four second h
booths and four stools. Call Harry Tim
lake (7-2561), Timberlake's Drug S
Roanoke Rapids, N. C.

FOR SALE—500 Rolicton (unopened)
$30.00. You save $12.90. Call or v
Claxton Harris, West Side Pharmacy,
West Chapel Hill Street, Durham, N. C.

WANTED—to buy established pharmac
will consider partnership. EAS-3.

PHARMACIST—Interested in establis
new pharmacy in partnership with ano
pharmacist or will consider partnership
established pharmacy. JRL-3.

PHARMACIST WANTED—No night w
One Sunday out of three. Top salary. P
mont area. Population of town 20,0
LDS-3, % NCPA, Box 151, Chapel
N. C.

WANTED—Established pharmacy in s
or medium size Piedmont town. Willin
pay cash or arrange terms, depending
price. Write KDC-3, % P.O. Box 1
Chapel Hill, North Carolina

Cover Page

Much of the convention detail and p
ning is the responsibility of the trio
tured on our cover page. While more t
100 persons from Greensboro are invo
in the convention, as members of v
ous committees, the "coordinators"—of
ally designated "general chairmen"—a

Seated: Mrs. Stephen T. Forrest for
Woman's Auxiliary of the NCPA
Marion Edmonds for the NCPA. Stand
is William P. (Bill) Brewer, who is
charge of arrangements for The Tra
ing Men's Auxiliary.

WHAT IS A CUSTOMER?

A Customer is the most important person ever in this store---in person or by mail.

A Customer is not dependent on us---we are dependent on him.

A Customer is not an interruption of our work---he is the purpose of it. We are not doing him a favor by serving him---he is doing us a favor by giving us the opportunity to do so.

A Customer is not an outsider to our business---he is a part of it.

A Customer is not a cold statistic---he is a flesh-and-blood human being with feelings and emotions like our own, and biases and prejudices.

A Customer is not someone to argue or match wits with. Nobody ever won an argument with a customer.

A Customer is a person who brings us his wants. It is our job to handle them---profitably to him and to ourselves.

The above message is framed and hangs in the Richmond office lobby. It is 32 x 45 inches in size, handlettered and painted in many colors. It should be an inspiration to all who sell. May this year be a most successful one for you in this interesting business . . . serving the public.

OWENS, MINOR & BODEKER, INC.
1010 Herring Avenue • Wilson, N. C.

We will gladly send you a copy of the above, printed without company message, at your request.

THE W. H. KING DRUG COMPANY

KING DRUG COMPANY

BELLAMY DRUG COMPANY

PEABODY DRUG COMPANY

O'HANLON-WATSON DRUG COMPANY

Requests the Pleasure of Your Company

In Their Rooms

KING COTTON HOTEL

During the
Pharmaceutical Association
Convention

April 16-17-18

The W. H. King Drug Company

"The House of Friendly and Dependable Service"

Raleigh, North Carolina

APR 2 5 1961

The Carolina JOURNAL OF PHARMACY

Volume XLII APRIL, 1961 Number 4

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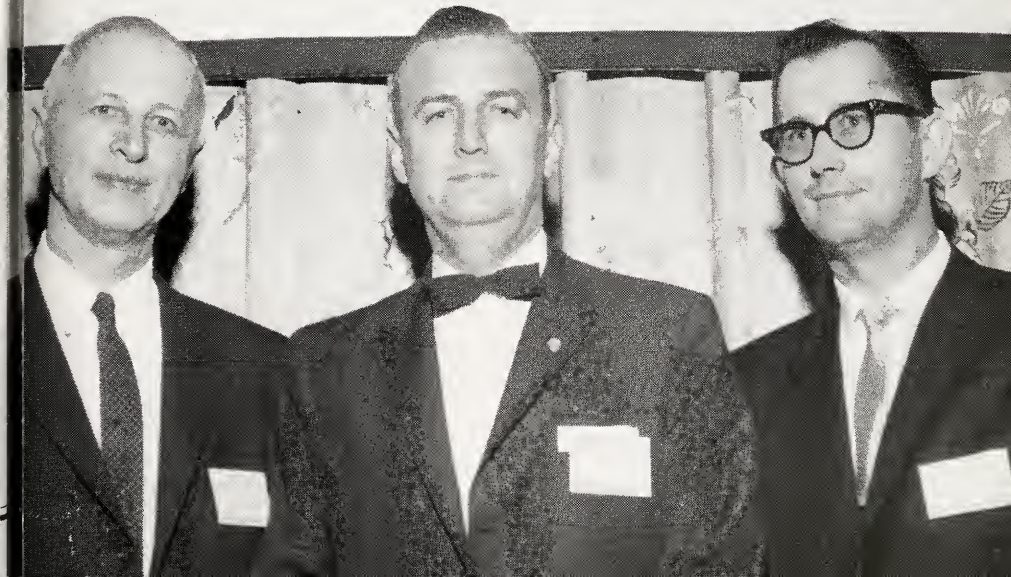
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
ORGANIZED 1880



THE PHARMACIST WHO SAW HIMSELF AS OTHERS

He looked (and was) professional; he was a pharmacist.

But while storing the stock from his "deals" in the cellar, he noticed he was reflected as a warehouseman.

When his suppliers' invoices started rolling in, he looked again; now he was an accountant.

Soon all of his capital was tied up in inventory. He peeked once more, and this time he looked like a banker.

Then one day he realized that his customers liked him as a pharmacist; they just didn't care about his other images.

Moral

The Lilly policy of wholesale distribution helps put the drug business into proper perspective. It provides a network of service wholesalers who are well equipped to assume the responsibilities of large inventories. Thus, the pharmacist can devote his talents to the practice of pharmacy.

If you see yourself as a professional pharmacist rather than as warehouseman, accountant, and banker, clarify your image by routing your orders through one of the 300 Lilly service wholesalers who serve the nation's pharmacists.

Lilly

190030

A SALUTE

To the 1961 Pharmacy School Graduating Class . . .

Justice Drug Company congratulates the members of the Pharmacy School Graduating Class of 1961. Best wishes to each member for a most successful career in Pharmacy. Our services available to you at any time.

Member NWDA Wholesaler

Member DSC Wholesaler

JUSTICE DRUG COMPANY

Greensboro, N. C.

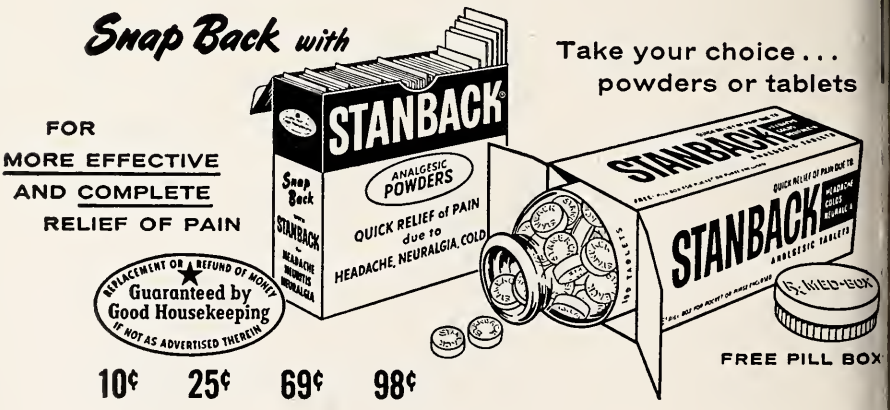
Dependable Service Since 1898

THE "HEADACHE REMEDY"
Guaranteed by Good Housekeeping

STANBACK Exclusively Listed
In New 5,000,000-Copy Buyers Guide

More than 5,000,000 copies of Good Housekeeping Magazine's new *Buyers Guide* have been distributed to housewives. STANBACK is exclusively listed as a "headache remedy" under the money-back Good Housekeeping Guarantee.

Put this tremendous consumer influence to work for you. Give your store a direct tie-up with Good Housekeeping's new *Buyers Guide* and its Guaranty Seal—display and recommend *all sizes* of STANBACK Headache Powders and Tablets.

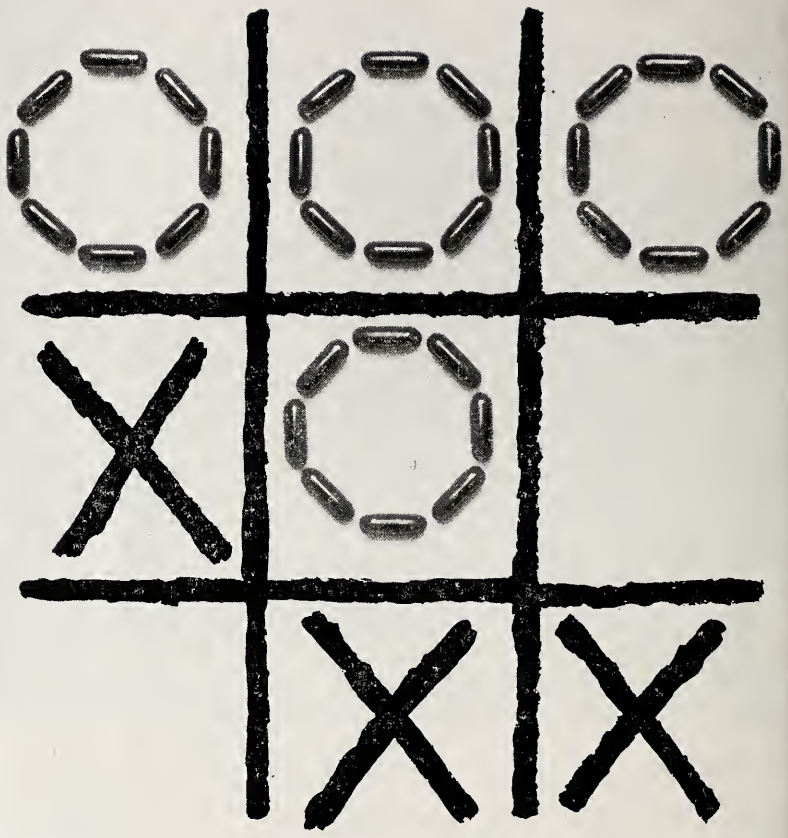


Cooperative Advertising Allowance Available
For details, write Stanback Co., Salisbury, N. C.

The House of Friendly Service

Scott Drug Company

Service Wholesalers Since 1891



SMART MOVE FOR WINNING VITAMIN SALES
play up **ABDOL® WITH MINERALS FOR CHILDREN**

Ten vitamins plus nine minerals...formulated to highest quality standards... available at moderate cost. **ABDOL WITH MINERALS FOR CHILDREN** is confidently recommended by doctors, frequently requested by mothers. Better check your stock today. Available in bottles of 100 capsules.

PARKE-DAVIS

PARKE, DAVIS & COMPANY, Detroit 32, Michigan

FEB. 1961 (P-558)

The Carolina
JOURNAL OF PHARMACY

April, 1961
VOL. XLII No. 4

★

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Legislative Plans

The big search is on! Where to find an extra $80 million dollars of tax revenue to finance an expanded school program is the major problem of the 1961 session of The General Assembly.

Solutions to the revenue problem are numerous. More than a dozen bills providing for some change in the sales tax law have been introduced so far and others are expected. Elimination of the present sales tax exemption on Rxs and compounded-processed medicines is advocated by some members of The Assembly—estimated to bring in $4,600,000 additional tax revenue every two years. According to some press reports, the proposal is not popular with the public.

On April 6 the Joint Finance Committee heard opponents of the crown-syrup tax proposal, including W. L. West, who represented the NCPA. As the hearing proceeded, it became evident the State will have to look elsewhere for its extra tax dollars.

The NCPA's legislative program was reviewed at a joint meeting in Raleigh the latter part of March. Present were members of the Association's legislative and executive committees, the State Board of Pharmacy, Attorney Bowman, Attorney Bailey and Representatives John Henley and Keith Fearing. Major decisions:

(1) To survey membership and obtain signatures of endorsement of the proposed amendments to State Pharmacy Act; (2) To support state legislation implementing the Mills-Kerr medical care for the aged bill; (3) to work with SBI in drafting legislation to better control the traffic of legend drugs outside professional circles; (4) to seek representation on the State Board of Public Welfare and the Board of Trustees of the University of North Carolina.

As the Assembly session proceeds, these and other legislative matters will be more fully discussed by way of bulletins, special communications and the like. In the meantime, let your Legislators know how you feel about these proposals. If you do this, you can be assured of fair treatment by the General Assembly.

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Allen Drug Observes Anniversary

Cherryville's Allen Drug Company observed its 45th anniversary in March, with a completely remodeled interior, including new fixtures.

The firm was organized in 1916 by H. H. Allen, a 1913 graduate of the Southern College of Pharmacy, and his brother, J. T., who quit the teaching profession to assist in managing the pharmacy.

Later—in 1948—Harry Allen, Jr., joined the firm. A 1943 graduate of the UNC School of Pharmacy, Harry worked in Virginia, then several years of hospital pharmacy employment and finally a year with Sawyer & Moore of Durham (1947-48) before returning home.

Harry's brother, Bill, a 1951 graduate of the UNC School of Pharmacy, after military service and civilian service with Summey Drug of Dallas and Stanley Drug of Stanley, joined the partnership in 1955.

Sues for $100,000

B. C. Arnold, Raleigh pharmacist, has filed a $100,000 suit in Wake Superior Court against the Rexall Drug and Chemical Company alleging breach of contract.

According to Mr. Arnold, Rexall broke an agreement by allowing another Rexall store to be established within a territory previously allocated to him.

A Bit of History

An interesting account of Martin's Drug Store, established by Walter Spurgeon Martin in Hickory in 1903, appeared in **The Hickory Daily Record,** March 22.

Later, Mr. Martin moved to Canton wh a pharmacy (owned by Mr. Sam Burr still operates under his name. When t move was made, an employee of Mr. M tin's, R. A. Grimes, purchased the pharm and operated it for many years as Grin Drug Store.

"Coot" Warlick, now Federal Judge W son Warlick, worked for Mr. Martin a soda clerk.

Committee Visits School

Members of the NCPA Visitation Co mittee were in Chapel Hill on March 22 inspect the new School of Pharmacy Bu ing and to confer with faculty and stude

Present for the committee were John Mitchener of Edenton, chairman; Joe Barbour, Sr., of Burlington, S. D. Griffin Burlington, G. C. Hartin of Winston-Sal and L. E. Reaves of Fayetteville.

The committee's report will be presen at the NCPA Convention in April and p lished later.

McDonald for Council

John C. McDonald of Durham has nounced he would seek election to the C Council from Durham's Fifth Ward in M

Mr. McDonald is a graduate of the U School of Pharmacy and is associated w his father in the operation of McDonal Drug Store, West Durham. During WW he served as a naval aviation instructor Pensacola, Florida.

Cover Page

By the time this issue of The Jour is ready for release, the 81st annual c vention of the N. C. Pharmaceutical As ciation and affiliated auxiliaries will h ended in Greensboro.

Bob Hall of Mocksville (extreme righ was installed as president of the NC during the last NCPA session on April He succeeded Edwin R. Fuller (center) w continues as a member of the Execut Committee.

John T. Stevenson of Elizabeth C (left) is the newly installed first vi president.

Pharmaceutical Research Foundation Meets - Gilliam Reelected

The fifteenth annual meeting of the Board of Directors of the North Carolina Pharmaceutical Research Foundation, Inc. was held at the School of Pharmacy on March 8. President Wade A. Gilliam reported that fourteen years $77,500.00 had been paid to the University of North Carolina for pharmaceutical education and research while operating expenses were $12,500.00. The present net worth of the foundation, mostly endowment funds, was $234,000.00.

In its annual election, the North Carolina Pharmaceutical Association elected E. C. Daniels, Zebulon; W. B. Gurley, Windsor; John C. Hood, Sr., Kinston; and W. S. Wolfe, Mt. Airy for new four-year terms as directors. The directors elected Dewey L. Mims, B. C. Remedy Co., Durham and H. C. Starling, W. H. King Co., Raleigh to new four-year terms and Ralph P. Rogers, Jr., Durham for two years to complete the term of the late C. T. Council.

Business included approval of a tentative budget to the amount of $16,075.00 to the University of North Carolina for the School of Pharmacy and for operating expenses.

Approval was given for the publication of the **History of the School of Pharmacy** written by Miss Alice Noble, Research Historian.

Special appreciation was expressed to Dr. Gladys A. Beard for a generous contribution of 415 paid-up shares in Massachusetts Investors Growth Stock Fund to the J. G. Beard Memorial Fund with the income to be used for undergraduate scholarship aid.

Three new memorial funds were accepted. The first was established to honor the memory of the late C. T. Council, one of the charter directors of the foundation and member of its executive committee from the date of its incorporation. The second was established by the Alamance Pharmaceutical Society to the memory of its late member, Lee A. Wharton who died in an automobile accident last November. The third was established to honor the memory of Thomas H. and Bertie Redford May through a bequest of the late Thomas H. May of one hundred shares in General Motors Corporation. Income from this fund was designated for undergraduate scholarship aid.

The following officers were elected for the year: President Wade A. Gilliam, Vice-president W. B. Gurley, Executive Committee Paul B. Bissette, Sr., E. C. Daniel, I. T. Reamer, Ralph P. Rogers, Jr., and H. C. Starling, Secretary E. A. Brecht, and Treasurer and Fiscal Agent North Carolina National Bank, Durham. Roger A. McDuffie continued as an **ex-officio** member of the Executive Committee by previous action.

Lilly Promotes Holt

Effective April 1, Seymour Holt became manager of Eli Lilly's Jacksonville, Florida District.

Mr. Holt, a graduate of the UNC School of Pharmacy and for several years a practicing pharmacist of Goldsboro, began his career with Eli Lilly and Company on July 8, 1957, in the Burlington territory and was transferred to Charleston, South Carolina in October, 1959.

While Seymour was in North Carolina, he did an excellent job for Lilly; made many friends. This successful pattern has been evident in South Carolina, resulting in still a further promotion for this energetic pharmacist and medical service representative. In his new position of responsibility go our best wishes for continued success.

Appointed Page

Tommy Dawkins, son of Pharmacist W. A. Dawkins of Clinton, served as a Page in the North Carolina House of Representatives from March 27 through April 14. He was appointed by House Speaker Joseph M. Hunt through recommendation of Representative Tom Newman.

Cancer - Pharmaceutical Report

By I. T. REAMER

What can we as pharmacists do to help the American Cancer Society program?

In January at Raleigh, North Carolina, as your Pharmacy representative on the Medical and Scientific Committee, I reported along with physicians, dentists, nurses, technicians, and social workers. The minutes of the meeting carried the following Pharmaceutical facts:

1. Local units of the American Cancer Society would be encouraged to place pharmacists on their unit Board of Directors.
2. Our association has 1500 members, twenty district groups and 1000 Drug Stores. These groups will welcome a program and/or speaker and would themselves serve as speakers for meetings. Drug Stores will consider window exhibits, and literature suitable for prescription "Stuffers."
3. Eventually plan to set up "Health-Information Centers" in some pharmacies where literature will be available to the public.

We might consider a special Symposium on Cancer and utilize the services of outstanding physicians at our great Medical Centers in our state. When we possess knowledge of the various aspects of cancer detection, treatment and control we can be of tremendous service to our community in helping to alleviate or prevent some of the ravage of this dread disease.

Do you know that the North Carolina Cancer Institute, a 60 bed chronic disease hospital has been in existence since 1952 and is located at Lumberton, North Carolina? Get *a folder* from your local Cancer Society so you will be well informed regarding admission policies to this institution. This facility is the result of the cooperation of the North Carolina Division of American Cancer Society, the county units of t Cancer Society and the North Carolir General Assembly.

Do you know where the Cobalt treatme installations are located in your state?

Research grants totaling $279,381.00 ha been disbursed to the Medical Centers Chapel Hill, Winston-Salem and Durha for Basic Research for this year.

During the past year or so, exciting fin ings have been reported from laboratori throughout the country:

—Many forms of cancer in animals a pear to involve viruses.

—Some evidence suggests that hum leukemia may be virus-caused.

—Mice have been immunized again leukemia.

—Large doses of sex hormones may a to prevent uterine and breast ca cer from developing.

—Drugs used in connection with surge for breast cancer appear to ir prove cure rates markedly.

—Cancer patient may be helped to i crease their defense reactio against their own tumors.

—Human tumor tissue may have uniq substances which are absent fro normal cells. If true, this mig lead in the future to a vaccine serum to prevent cancer.

Accept your responsibility as a memb of the Public Health team and coopera wherever and whenever possible in this gre undertaking. Get a copy of 1961 Canc Facts and Figures. It is a 30 page boo let which will bring you up to date so th you may answer many important questio on cancer.

'I'd go out for some Kaopectate, Helen, but it's two o'clock in the morning."

Perhaps next time you'll have a chance to sell the larger bottle—or, better yet, a second bottle, against future emergencies. You can help to convince your customer by pointing out that four out of five doctors routinely recommend Kaopectate for simple diarrhea.

Supplied in 6 fl. oz. and 10 fl. oz. bottles

Each fluidounce contains:

Kaolin . . . . . 90 gr.

Pectin . . . . . 2 gr.

In an agreeable, pleasant-tasting liquid.

Upjohn 75th year

Kaopectate

Trademark, Reg. U.S. Pat. Off.

THE UPJOHN COMPANY, KALAMAZOO, MICHIGAN

1961 Graduates of the UNC School of Pharmacy

ROBERT L. BARBOUR
BURLINGTON

MINNIE BELL BARNES
RALEIGH

BARBARA JANE BELL
STATESVILLE

BARRY MAX BELL
GASTONIA

CHARLES DAVID BELL
WINSTON-SALEM

NORWOOD P. BLANCHARD
WALLACE

COUNCIL FOY BRADSHAW
ROCKY MOUNT

ARTHUR L. BRADSHE
ROXBORO

PATRICIA PAGE BUTLER
HENDERSON

PHILLIP F. CROUCH
ASHEVILLE

RUFFUS L. DAUGHTRY
PRINCETON

STERLING GRAY DIXO
DAVIS

JAMES M. EGBERT
GREENSBORO

WILLIAM S. FARRIOR
WARSAW

ELIZABETH ANN GARROU
VALDESE

CHARLES T. GIBSON
GOLDSBORO

ROBERT LAYTON BARBOUR

Burlington

rn February 2, 1939; unmarried. Chapel Hill dress: 117 W. Rosemary St. Member A.Ph.A. d NCPA Student Branch; Kappa Psi (Vice-gent). Practical experience at Burlington ug Co., Burlington. Employment preference: edmont section.

MINNIE BELL BARNES

Raleigh

rn March 22, 1939; unmarried. Chapel Hill dress: 311 East Franklin. Attended Campbell llege before enrollment at UNC. Member Ph.A. and NCPA Student Branches; Pharmacy nate; Kappa Epsilon (vice-president); Caro-a Woman's Council; Woman's Residence Coun-; G. M. Board of Directors (corresponding retary); Angel Flight (comptroller); House nager & Chaplain of Alpha Gamma Delta; Sec-ary-treasurer Junior Class. Practical experi-ce at Memorial Mission Hospital, Asheville.

BARBARA JANE BELL

Statesville

rn October 23, 1939, unmarried. Chapel Hill dress: Alpha Gamma Delta House. Member Ph.A. and NCPA Student Branches (corres-nding secretary); Young Democrats Club; Uni-rsity Party; Pharmacy Senate (Secretary-Treas-er); Kappa Epsilon (vice-president [3], treas-er [4]); Rho Chi (secretary-treasurer); Order Valkyries; Alpha Gamma Delta (Guard); W.C.A.; G.M.A.B. Secretariat; **Pharmacy Girls** sn. (president); National Secretary-treasurer Student Section of A.Ph.A. Practical experi-ce at Purcell's Drug Co., Statesville.

BARRY MAX BELL

Gastonia

rn February 27, 1939; married. Chapel Hill dress: 188A Jackson Circle. Member A.Ph.A. d NCPA Student Branch. Practical experience Franklin Drug Store. Has accepted employ-nt after graduation.

CHARLES DAVID BELL

Winston-Salem

rn March 10, 1939; unmarried. Chapel Hill dress: 14 Old West Dormitory. Member A.Ph.A. dent Branch. Practical experience at N. C. ptist Hospital Pharmacy, Winston-Salem. Em-yment preference: Piedmont section.

NORWOOD PITT BLANCHARD, JR.

Wallace

rn June 3, 1938; unmarried. Chapel Hill ad-ss: 1 Old East Dormitory. Attended Mars ll College before enrollment at UNC. Member Ph.A. and NCPA Student Branches; Pharmacy nate. Employment preference: Eastern or edmont section.

COUNCIL FOY BRADSHAW

Rocky Mount

rn April 30, 1938; married. Chapel Hill ad-ss: Airport Road. Member A.Ph.A. and NCPA dent Branches; Pharmacy Senate (president); i Delta Chi; IDC (secretary); Dance Com-ttee. Practical experience at Standard Phar-cy, Rocky Mount; Glen Lennox Pharmacy, apel Hill. Employment preference: Chapel ll area, Mountain or Eastern section.

ARTHUR LONG BRADSHER, JR.

Roxboro

rn April 23, 1936; unmarried. Chapel Hill dress: Kappa Psi House. Member A.Ph.A. and NCPA Student Branches; Kappa Psi (Pledge Master). Practical experience at Cole's Pharmacy, Roxboro; Graham Drug Store, Graham. Employment preference: Central Piedmont.

PATRICIA PAGE BUTLER

Henderson

Born December 20, 1938; married. Chapel Hill address: 26 Audley Lane, Glen Lennox. Member A.Ph.A. and NCPA Student Branches; Kappa Epsilon; Delta Delta Delta: U. P. Practical experience at Page Drug Company, Henderson. Employment preference: Chapel Hill area.

PHILLIP FRANCIS CROUCH

Asheville

Born October 7, 1938; married. Chapel Hill address: Rt. #2, c/o I. W. Durham. Member A.Ph.A. and NCPA Student Branches; Kappa Psi. Practical experience at Ideal Drug Store, Asheville; Hospital Pharmacy. Employment preference: Western section.

RUFFUS LYNWOOD DAUGHTRY

Princeton

Born November 26, 1939; unmarried. Chapel Hill address: 116 Parker Dormitory. Member A.Ph.A. and NCPA Student Branches; Pharmacy Senate. Practical experience at Woodard Drug Store, Princeton. Employment preference: Eastern or Piedmont area.

STERLING GRAY DIXON

Davis

Born October 12, 1932; married. Address: Fleming Drive, Durham. Holds B.S. Degree in Chemistry (UNC). Member A.Ph.A. and NCPA Student Branches; Phi Delta Chi. Practical experience at Brewer's Drug Store, Durham. Employment preference: Piedmont or Coastal area.

JAMES M. EGBERT

Greensboro

Born May 29, 1935; unmarried. Chapel Hill address: #11 Old East Dormitory. Attended Campbell Junior College before enrollment at UNC. Member of A.Ph.A. and NCPA Student Branches. Employment preference: Piedmont area (Greensboro).

WILLIAM SLOAN FARRIOR

Warsaw

Born November 16, 1929; unmarried. Chapel Hill address: 118 Mallette St. Attended Davidson College (B.S. Business Administration) before enrollment at UNC. Member A.Ph.A. and NCPA Student Branches; Pharmacy Senate; Phi Delta Chi (President); Orientation Counselor. Practical experience at Clark's Drug Store, Warsaw; Broad Street Drug Store, Durham. Employment preference: East or Central area.

ELIZABETH ANN GARROU

Valdese

Born April 9, 1939; married. Chapel Hill address: 102 Whitehead Dormitory. Member A.Ph.A. and NCPA Student Branches; Kappa Epsilon. Practical experience at Rock Drug Store, Valdese. Has accepted employment after graduation.

CHARLES THOMAS GIBSON

Goldsboro

Born October 14, 1939; unmarried. Chapel Hill address: 30 Old East Dormitory. Member A.Ph.A. and NCPA Student Branches; Kappa Psi. Practical experience at Gibson's Drug Store, Goldsboro. Has accepted employment after graduation.

1961 Graduates of the UNC School of Pharmacy

SAMUEL S. GOODWIN
MONROE

ROBERT LEE GORDON
YADKINVILLE

ADRIAN CLAY GUPTON
LOUISBURG

JO ANNE HARDIN
BOONE

WILLIAM S. HARMON
AHOSKIE

CHARLES FARRIS HIMES
BREVARD

JAMES JACKSON HORN
SHELBY

KENT L. HUFFMAN
WINSTON-SALEM

WILLIAM L. JOHNSON
RALEIGH

DAVID EUGENE KEEVER
LINCOLNTON

BOB J. KINCAID
GREENSBORO

WALTER H. LASATI
PITTSBORO

CHARLES L. LAZARUS
SANFORD

GEORGE C. MC LARTY
HIGH POINT

GEORGE D. MATTHEWS
STONEVILLE

JAMES F. MEARE
WILSON

SAMUEL STEPHEN GOODWIN

Monroe

rn January 19, 1939; unmarried. Chapel Hill dress: 117 W. Rosemary St. Member A.Ph.A. d NCPA Student Branches (president, vice-sident); Pharmacy Senate (president); Kappa i; Order of Old Bean Birds; Vice-president nior Class. Practical experience at Gamble's ug Store, Monroe. Employment preference; uth Piedmont or Charlotte area.

ROBERT LEE GORDON

Yadkinville

rn July 24, 1933; married. Address: General livery, Cary. Attended N. C. State before en-lment at UNC. Member A.Ph.A. and NCPA dent Branches; Pharmacy Senate; Phi Delta i (president, secretary). Practical experience Walgreen's, Raleigh. Employment preferenc: edmont section.

ADRIAN CLAY GUPTON

Louisburg

rn August 14, 1939; unmarried. Chapel Hill dress: 116 Parker Dormitory. Member A.Ph.A. i NCPA Student Branches; Pharmacy Senate. actical experience at Harris Pharmacy, Louis-g.

JO ANN HARDIN

Boone

rn August 24, 1939; unmarried. Chapel Hill dress: 309 Whitehead Dormitory. Member Ph.A. and NCPA Student Branches; Pharmacy nate; Kappa Epsilon; Sophomore class officer. ployment preference: Piedmont or Coastal tion.

WILLIAM SIDNEY HARMON

Ahoskie

rn September 27, 1939; married. Address: ute 1, Box 147, Durham. Member A.Ph.A. d NCPA Student Branches; Kappa Psi; Vice-sident Sophomore Class of Pharmacy School. actical experience at McReynolds Pharmacy, shington, D. C. Employment preference: East-n section of State.

CHARLES FARRIS HIMES

Brevard

rn July 4, 1939; unmarried. Chapel Hill ad-ss: Kappa Psi House, 117 W. Rosemary St. mber A.Ph.A. and NCPA Student Branches esident); Pharmacy Senate; President, Phar-cy School Student body; Rho Chi (vice-presi-t); Kappa Psi (president); Dance Committee airman); Prof. Interfraternity Council (chair-n); Phi Eta Sigma; Order Old Well; Bean d. Practical experience at Varner's Drug re and Morris Pharmacy, Brevard. Has ac-ted employment after graduation.

JAMES JACKSON HORN

Shelby

rn March 16, 1939; unmarried. Chapel Hill dress: 117 W. Rosemary St. Member A.Ph.A. d NCPA Student Branches (Ass't. president); rmacy Senate; Kappa Psi; President Junior ss. Practical experience at Cornwell Drug , Shelby. Has accepted employment after duation.

KENT LOEWE HUFFMAN

Winston-Salem

rn July 30, 1939; unmarried. Chapel Hill dress: Kappa Psi House. Member A.Ph.A. and PA Student Branches; Pharmacy Senate; Kappa Psi; Dance Committee. Practical experience at City Memorial Hospital, Winston-Salem. Has accepted employment after graduation.

WILLIAM LEWIS JOHNSON, JR.

Raleigh

Born October 2, 1928; married, three children. Address: 705 Butler Dr., Garner. Member A.Ph.A. and NCPA Student Branches; Pharmacy Senate; Phi Delta Chi (Pledge Master). Practical experience at City Drug Store, Village Pharmacy, Hayes-Barton Pharmacy, Raleigh. Has accepted employment after graduation.

DAVID EUGENE KEEVER

Lincolnton

Born December 19, 1938; unmarried. Chapel Hill address: 356 Cobb Dormitory. Member A.Ph.A. and NCPA Student Branches (vice-president); Pharmacy Senate (Parliamentarian); Vice-president Freshman class. Practical experience at Lincoln Cut Rate Drug and Lawing-Keziah Drug Co., Inc., Lincolnton. Has accepted employment after graduation.

BOB J. KINCAID

Greensboro

Born June 16, 1926; married. Chapel Hill address: #1 Old East Dormitory. Attended Guilford College, Guilford (B.S. Biology), before enrollment at UNC. Member A.Ph.A. and NCPA Student Branches. Practical experience at Walgreen Drug, Greensboro. Employment preference: Greensboro.

WALTER HAROLD LASATER

Pittsboro

Born October 24, 1937; unmarried. Chapel Hill address: 6 Old East Dormitory. Member A.Ph.A. and NCPA Student Branches; Rho Chi. Practical experience at John's Pharmacy, Sanford. Employment preference: Triangle area.

CHARLES LAWRENCE LAZARUS

Sanford

Born September 10, 1939; unmarried. Chapel Hill address: 117 W. Rosemary St. Member A.Ph.A. and NCPA Student Branches; Pharmacy Senate (recorder); Kappa Psi (Pledgemaster, secretary); Orientation Counselor. Practical experience at Lee Drug Store, Sanford.

GEORGE COLLINS MCLARTY, JR.

High Point

Born May 17, 1939; unmarried. Chapel Hill address: Kappa Psi House. Member A.Ph.A. and NCPA Student Branches; Pharmacy Senate; Kappa Psi (social chairman); President Senior Class. Practical experience at McLarty Drug Co., High Point.

GEORGE DAVID MATTHEWS, JR.

Stoneville

Born August 11, 1938; married. Chapel Hill address: 11 Old East Dormitory. Member A.Ph.A. and NCPA Student Branches. Has accepted employment after graduation.

JAMES FREDERICK MEARES

Wilson

Born February 8, 1932; married, two children. Chapel Hill address: 117 W. Rosemary St. Member A.Ph.A. and NCPA Student Branches; Kappa Psi. Practical experience at Bissette's Drug No. 1, Thomas Drug Store, Herring's Drug Store, Wilson; U. S. Air Force Hospital Pharmacy. Employment preference: Eastern section.

1961 Graduates of the UNC School of Pharmacy

WILLIAM W. MORRIS
BESSEMER CITY

ROBERT GREER PARKER
SOUTHERN PINES

JESSIE VAN PUTNAM
KINGS MOUNTAIN

DOROTHY B. REA[illegible]S
FAYETTEVILLE

JAMES PAUL SHEETS
WEST JEFFERSON

DONALD JUDD SMITH
GREENSBORO

TERRE MILTON SMITH
REIDSVILLE

EDWARD F. SWA[illegible]
ICARD

VAN DARWIN WEAVER
SPRING HOPE

JOHN RICHARD WHITE
HENDERSON

FRANK F. YARBORO[illegible]H
CARY

1961 GRADUATING CLASS
SCHOOL OF PHARMACY
UNIVERSITY OF NORTH CAROLINA

WILLIAM WHITE MORRIS

Bessemer City

rn June 24, 1926; unmarried. Chapel Hill dress: #1 Old East Dormitory. Holds B.S. gree (Business Administration) from UNC in dition to expected B.S. in Pharmacy. Mem- r A.Ph.A. and NCPA Student Branches. Prac- al experience at Central Drug and Curtis Drug, ssemer City. Has accepted employment after aduation.

ROBERT GREER PARKER

Southern Pines

rn November 19, 1938; married, one child. apel Hill address: 14 Old West Dormitory. mber A.Ph.A. and NCPA Student Branches. actical experience at Broad Street Pharmacy, uthern Pines.

JESSIE VAN PUTNAM

Kings Mountain

rn May 7, 1939; unmarried. Chapel Hill ad- ess: 117 W. Rosemary St. Member A.Ph.A. d NCPA Student Branches; Kappa Psi; Vice- esident senior class. Practical experience at ntral Drug Store. Employment preference: estern or Piedmont section.

DOROTHY BINGHAM REAVES

Fayetteville

rn October 19, 1939; unmarried. Chapel Hill dress: 309 Whitehead Hall. Member A.Ph.A. d NCPA Student Branches (secretary); Phar- acy Senate; Kappa Epsilon (president, secre- y-treasurer); Practical experience at Reaves ug Store, Fayetteville. Has accepted employ- t after graduation.

JAMES PAUL SHEETS

West Jefferson

rn August 20, 1929; married, two children. apel Hill address: 104 Johnson St. Member Ph.A. and NCPA Student Branches; Rho Chi resident); Kappa Psi; Vice-president Pharmacy udent Body. Practical experience at Robert's ug Store, West Jefferson. Has accepted em- yment after graduation.

DONALD JUDD SMITH

Greensboro

rn May 3, 1938; married, one child. Chapel ll address: 402 N. Columbia St. Attended evard and Wingate Jr. Colleges before enroll- nt at UNC. Member A.Ph.A. Student Branch; ppa Psi; Band. Practical experience at York ug Co., and Walgreen's, Winston-Salem; Cone ospital Pharmacy, Greensboro; Duke Hospital armacy, Durham. Employment preference: arlotte area.

TERRE MILTON SMITH

Reidsville

rn November 28, 1938; married. Chapel Hill dress: 120 Bagley Dr. Member A.Ph.A. and PA Student Branches; Kappa Psi. Practical perience at Carolina Apothecary, Reidsville; ange Belt Pharmacy, Deland, Fla.; Glen Len- x Pharmacy, Chapel Hill. Has accepted em- yment after graduation.

EDWARD FILMORE SWANN, JR.

Icard

rn June 9, 1939; married. Chapel Hill ad- ess: #6 Hillsboro St. Apts. Member A.Ph.A. and NCPA Student Branches. Employment preference: Western section.

VAN DARWIN WEAVER

Spring Hope

Born March 22, 1939; unmarried. Chapel Hill address: 117 W. Rosemary St. Member A.Ph.A. and NCPA Student Branches; Kappa Psi. Practical experience at Kerr-Rexall and Professional Pharmacy, Durham. Employment preference: Greensboro, Durham, or Raleigh.

JOHN RICHARD WHITE

Henderson

Born May 26, 1939; unmarried. Chapel Hill address: 204 Joyner Dormitory. Member A.Ph.A. and NCPA Student Branches; Practical experience at Page Drug Co. and People's Service Drug Store, Henderson. Employment preference: Raleigh-Durham-Chapel Hill area.

FRANK FLOWERS YARBOROUGH

Cary

Born September 28, 1935; married, two children. Address: Cary. Attended Duke University (A.B.) before enrollment at UNC. Member A.Ph.A. and NCPA Student Branches; Kappa Psi. Practical experience at Kerr Rexall Drugs, Raleigh. Employment preference: Raleigh-Durham area.

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The Peabody Drug Co.	Durham	O'Hanlon-Watson Drug Co.	Winston-Salem
Justice Drug Co.	Greensboro		

SOUTH CAROLINA

The Geer Drug Co.	Charleston 9	King Drug Company	Florence
McKesson & Robbins, Inc.	Columbia 1	The Geer Drug Co.	Greenville
		The Geer Drug Co.	Spartanburg
		Smith Wholesale Drug Co.	Spartanburg

'AR HEEL DIGEST

Mooresville—An ex-MSR and veteran of W II—Tommy Simpson of Rock Hill, uth Carolina—is the latest addition to t pharmacist staff of Goodman Drug mpany and Medical Centre Pharmacy.

Charlotte—R. F. Holland has retired as nager of the Charlotte Drug Company. armacists will remember Mr. Holland as mpaign manager for U. S. Senator Bob ynolds.

Chapel Hill—A $2,423 grant by a phar-nceutical firm will enable Robert L. Brown-, Jr. and his wife, a hospital pharmacist, t spend 11 weeks of work and study in geria, West Africa.

Claremont—a new business building un- construction for a medical clinic will tain space for the Claremont Pharmacy, ich now occupies quarters in the Spears ilding. John Busbee is owner of the rmacy.

Roxboro—A Halifax County, Virginia n is seeking $75,000 from Gene "Bud" mas for personal injuries sustained in a automobile accident on August 10, 1960.

Durham—Two new members of the phar-cy staff of the Veterans Administration spital are George A. Carpenter and Wil-m A. Alwood. Carpenter is a native of rleston, South Carolina and a graduate o the Medical College of S. C. Alwood, a g duate of the University of South Caro-a, completed his pharmacy internship at ke University.

Kings Mountain—Charles Blanton has b n appointed chairman of the Speaker's Bureau Committee for the Cleveland County Citizens Committee for Better Schools.

Fayetteville—B. Cade Brooks is serving as treasurer of the recently organized Cumberland County Better Health Foundation. Operating funds come from the United Fund.

Gastonia—Serving on the board of the recently incorporated Akers Center Pharmacy are William G. Forrest and R. Truman Hudson.

Southern Pines—Everett D. Crosby of Walterboro, South Carolina has accepted employment with the Sandhill Drug Company.

Hendersonville—Mayson Pharmacy, corner 7th Avenue East and Maple Street, was opened in early March. The owner—W. L. Mayson—is a native of Greenville, South Carolina.

Dunn—Newly returned from military service overseas, Wayne Polk has joined J. I. Thomas in operating the Thomas Drug Company. A 1956 UNC Pharmacy School graduate, Mr. Polk is a native of Marshville, and, prior to entering the University, was enrolled at Wingate Junior College.

Durham—In mid-March senior students at the UNC School of Pharmacy heard the second annual lecture on contact lenses by Dr. H. T. Lewis, Durham optometrist.

Mount Airy—Robert Wolfe, pharmacist at Hollingsworth Drug Company, is the new president of the Mount Airy Sertoma Club.

Statesville—Fred Lowry, owner of the Lowry Drug Company, has added another pharmacist to his staff—Wilfred B. Buckner, a native of Greenville, South Carolina and a graduate of the University of South Carolina School of Pharmacy. For the past four years, Mr. Buckner has been associated with a Charlotte pharmacy.

Mebane—Warren's Drug Store, now occupying a new and modern building on the corner of 4th and Clay Streets, has two pharmacists: Calvin Oakley, one of the owners, and Douglas Isaac.

"$4.80 for 10 little pills?"

For the moment, young Mrs. Brown has forgotten her Jimmy's serious illness all the worry it has caused. She's remembering what she's heard about the "h cost" of drugs, and unpleasant thoughts are crossing her mind.

What Mrs. Brown is thinking is as important to you as it is to the people bel you that she never sees. Her misconceptions are damaging to us all.

When she presents you with an opportunity like this, won't you take a few minu to set the record straight? You'll be rendering a valuable service to *all* those v develop, produce, distribute and dispense the little pills that help make the li Browns well.

Smith Kline & French Laboratories, Philadelph

Random Comments

By W. J. Smith

By regulation (adopted July, 1960) of ic Alcohol and Tobacco Tax Unit of the nited States Treasury Department it is o longer necessary for the pharmacist to ttach store label and his initials to Ethyl lcohol Rubbing Compounds when sold to he public.

This type of product may be sold by any nployee of a pharmacy when the pharmast is on duty.

If yours is a new pharmacy, you can get ree $9.00 copy of the new BLUE BOOK by riting to: American Druggist Blue Book, 50 West 55th Street, New York 19, N. Y. se your pharmacy stationery; attach label.

In North Carolina there are 301,000 persons over 65 years of age. How many from his group have monthly income of $100 or ess? If this is used as a standard of eligiility for medical care for the aged, what ill be the annual cost to the county-state nd Federal Government for prescription ervice for this group? One guess-estimate s a million dollars a year.

David McGowan (Lilly), George Rettie PD) and other MSRs were pleased to hear Dr. Bethel, Assistant Dean of the UNC School of Public Health, say "medical service representatives are the upper crust of Pharmacy" but their smiles turned to frowns when the Doctor continued: "but we all know the upper crust is just a bunch of crumbs held together with dough."

After what happened a few days ago, pharmacist friend says his wife has him on short rations. It occurred this way: After a frustrating day of letter writing, he made the mistake of continuing his office work at home. It went something like this: "Herewith my hat and coat. Please file them for future reference. Has dinner been finalized? Good. Please hold it in abeyance until further advised. I will be happy to attend the regular meeting with you at the table after I research and report my findings on a long, cool one, which requires my immediate attention."

Quote from talk by Wallace Werble: "There is nothing wrong with the pharmaceutical industry that couldn't be easily cured overnight by an effective cancer drug, a really new cardiovascular agent, a non-surgical treatment for malfunctioning gall bladders, a brain stimulant for retarded children—and adults, a chemical restorative for muscular and neuro tissues, a cure for colds, or even an improved weight-reducing powder or liquid which would do the job and still let you have that "extra helping" of banana cream pie."

One California newspaper headlined the Justice Department's drive against fee schedules: "Millions can sue druggists if they lose." Legally, the paper is way out on a limb. For a sagging circulation, some papers resort to scare headlines. The issue is whether Pharmacy is a profession or a trade. The Justice Department maintains a pharmacy is a place where drugs are sold. Period.

Speaker from Iredell County protesting proposal to place an additional tax on new automobiles (Joint Finance Committee, Raleigh, April 6): "You can shear a sheep many times but skin him only one time. Gentlemen, I implore you not to skin us."

BEHIND THE IRON CURTAIN

Ever wonder what happens to gift parcels of western "brand" drugs sent t families behind the Iron Curtain? Well, as reported from one of the satellit countries, if the recipient wishes to use it, he can. If not, the government buys th drugs . . . supposedly as a gesture of good will to the family. ■ But actually, th western brands are bought and resold through stores to government leaders an others who can afford the price. They are sold even though the government manu factures a generic product of each type for **free** distribution. ■ Strange? Or no so strange. When it comes to a matter of life, health and disability, **trust** become a critical factor to anyone, anywhere—trust in the knowledge of the physicia . . . trust in a known drug. And apparently even in the "land of generics" more trus is placed in the brand name system of a free economy. They acknowledge wha we hold to be fundamental: **In order to exist, the brand name manufacture must do his job better . . . select raw materials with greater care . . . exercise greate control in compounding and testing . . . meet more than average or acceptable spec ifications . . . know more about possible pitfalls of production through origina research.** ■ These are the factors built into a reputable brand name . . . ultimatel the only assurance to physician and patient of maximum drug performance

LEDERLE LABORATORIES, a Division of AMERICAN CYANAMID COMPANY, Pearl River, New York Lederle

N. C. Pharmacy Board Announces Successful Candidates for License

Douglas R. Mowrey, Womack Army Hospital, Fort Bragg.

Floyd Henry, Wilkerson Drug Store, olumbia, S. C.

Thirty-seven candidates for pharmacy enses passed the N. C. Board of Pharacy examinations given recently (Feb. 14-) in Chapel Hill at the Institute of Pharacy and at the UNC School of Pharmacy.

Highest grade made on the examination as made by Hugh Mercer Clark of Goldsoro.

These results were announced by H. C. cAllister, Chapel Hill, secretary and treaser of the Board of Pharmacy.

The 37 passing the final examination ere: Sylvia Meade Bonner, Greenville; orman George Bowen, Roxboro; Vaughn ouglas Bryson, Gastonia; Hugh Mercer lark, Goldsboro and Howard Welda Creech, acksonville.

Ben Philip Daughtry, Raleigh; Thomas eete Davis, Apex; Wesley Prichard Dockry, Valdese; Marshall Wilson Dutton, Charotte; John Warren Elkins, Fayetteville and ancy Margaret Faison, Charlotte.

Edward Garfield Faulkner, Monroe; Ray arlton Gaddy, Ingold; Hobson Ivan Gattis, r., Raleigh; Willie Stephen Gibson, Sr., oldsboro; Edwin Leroy Hansen, Charlotte nd Wendell James Harper, Deep Run.

James Ralph Hickmon, Wilmington; Robrt Lonn Hood, Chapel Hill; William Warn Jones, Charlotte; Paul Madison Kirkan, Madison; Billy Worth Lanier, Coats nd Lucious Melvin Lassiter, Jr., Kinston.

William Henry Leonard, Marion; Howrd Robert Lutz, Hudson; Robert Warner endes, Chapel Hill; James Monroe Miller, ickory; William Whitaker Moose, Charotte and Donald Vance Peterson, Wilmingon.

Sanford Scott Price, Clinton; Henry Baxer Ridenhour, Spencer; John Marshall Sasser, Smithfield; LuRuth Sutton, Raleigh; Harold Griffin Usher, Burlington; James Edward Williams, Rockingham; Evelyn Doris Williford, Angier and James Neville Zachary, Sylva.

Members of the Board of Pharmacy are: Rober A. McDuffie, Greensboro; Robert N. Watson, Sanford; Frank W. Dayvault, Lenoir; Moss W. Salley, Jr., Asheville and N. O. McDowell, Jr., Scotland Neck.

Reciprocity

Lt. P. L. Elvington, Jr., 640 Tibbetts Circle, Warner Robbins, Georgia.

E. C. Howard, 218 South Elm, Greensboro.

Dr. Urbano Soler, Star, N. C.

J. T. Simpson, Jr., 800 Cedar Terrace, Greensboro.

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A New Edition of Remington's Practice of Pharmacy

The Twelfth Edition of Remington's Practice of Pharmacy (R. P. P. XII) the latest to be released in the series beginning in 1885, is the most informative textbook and reference work on American pharmacy and medicines yet published. This famous book, which also appears in a Spanish Edition, is used in practically every country in the world as a reference treatise on the manufacture, chemistry, pharmacology, and therapeutics of all important drugs.

The Editors, Drs. Eric W. Martin, E. Fullerton Cook, E. E. Leuallen, Arthur Osol, Linwood F. Tice, and C. T. Van Meter, with the assistance of about 250 contributors have spent three years in bringing the contents up to date and completely modernizing the method of presentation.

Drugs are now categorized according to pharmacologic action as well as chemical structure. R. P. P. XII contains official information from the U.S.P. XVI and the N.F. XI, both of which became official during 1960. It is also based on the latest British Pharmacopoeia, recent editions of New and Nonofficial Remedies, the International Pharmacopoeia, and other recent compendia. No other volume compiles as vast an amount of scientific information relating to pharmacy in such a clear, precise, and logical manner. Each category of biological, chemical, pharmacological, and technical information has been carefully covered thoroughly yet concisely by authorities.

An enlarged section on physical pharmacy describes the theory and application of modern techniques such as chromatography and rheology. Large sections are also devoted to inorganic pharmacy, organic pharmacy, biological pharmacy, and analytical pharmacy. Descriptions, chemistry, methods of preparation, pharmacology, therapeutic and pharmaceutical uses, and doses are provided for the entire gamut of official and important unofficial products from acacia to zoxazolamine. Psychochemical agents, radio-pharmaceuticals, vaccines, diagnostic agents, vitamins, hormones, and a host of new compounds, including the most frequently prescribed drugs (sedatives, hypnotics, anti-infectives, cardiovascular agents, analgesics, and antispasmodics) are fully covered.

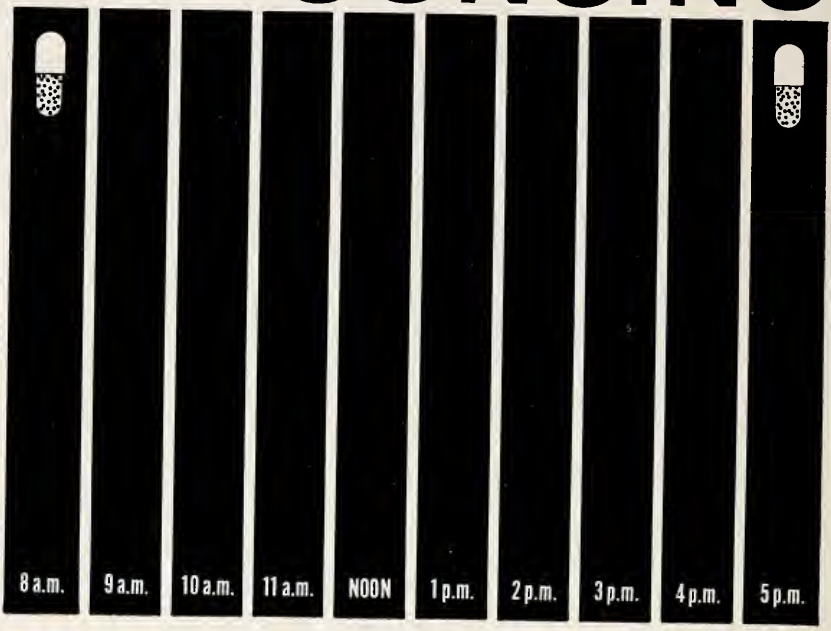
The preparations of pharmacy are presented in considerable detail with extensive sections on the manufacturing of tablets, formulation theory, and other technology. Special emphasis is given to parenteral preparations, ophthalmic solutions, and ointments. The long list of synonyms will be of considerable aid in identifying products and their sources. Thousands of specialties are also described; included are statements describing their composition, uses and doses. Compounding, dispensing, prescription handling, pharmacy administration and related subjects will be helpful to the pharmacist who owns or manages a store.

The chapter on hospital pharmacy is the most complete treatment of this rapidly developing field available in print. It has been thoroughly revised by outstanding authorities actively engaged in directing pharmaceutical services in the hospital.

Biochemists, physicians, and other scientists in the professions related to pharmacy and medicine will find much material which will be stimulating and of assistance in research, development, and production. The text is profusely illustrated with thousands of structural formulas, photographs, diagrams, and drawings. The reader who thumbs through the new edition of the "Remington" quickly appreciates the depth of vision, the breadth of knowledge and the great diversity of scientific interests demanded of those who belong to the pharmaceutical profession and industry.

REMINGTON'S PRACTICE OF PHARMACY, Twelfth Edition, 1961. Edited by Eric W. Martin and a large editorial staff. XII + 1, 866 pages. Price $22.50. Available from the N. C. Pharmaceutical Association, Box 151, Chapel Hill, N. C.

ANNOUNCING



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Pharmacist Service Record

Despite one of the heaviest work schedules to be carried by any profes-ional group, pharmacists have and are continuing to share in various activi-es directed to the betterment of their home communities. Here we list a ew elective-appointive offices held by members of the North Carolina Phar-aceutical Association. Others will follow. Help us make the list as com-lete as possible by sending information to NCPA, Box 151, Chapel Hill, orth Carolina.

M. Brame, Jr.
ed Cross Pharmacy
orth Wilkesboro

Member City Board Commission of orth Wilkesboro for 6 years, Wilkes Coun- Board of Health for 16 years, Trust ommittee of the Bank of North Wilkes-oro, Finance Committee of the YMCA, dvisory Committee of State Industrial rade School of North Wilkesboro; Chair-an of Police Committee for 4 years; hairman of Water-Lights Commission for years; Treasurer of the Democratic Execu-ve Committee, Wilkes County; Vice Presi-nt of the Toastmasters Club, Director of e Bank of North Wilkesboro; District eward of the Methodist Conference; Co-hairman of the Methodist Church Finance ommittee for 8 years; Member and past esident of the Kiwanis Club; Mason-riner.

. M. Mauney
auney Drug Company
urphy

Member City Council for 8 years; mem-r City School Board for 7 years; Mem-r Cherokee County Health Board for 4 ars; Chairman of the Board of Trustees, trie Hospital, for 10 years; named mem-r of State Highway Commission by Gov. ey and member Wild Life Commission by v. Umstead.

e P. Barbour
rlington Drug Company
rlington

Member Alamance County Board of ealth and member City of Burlington affic Commission.

elly E. Bennett
nnett's Drug Store
yson City

Member North Carolina Park, Parkway d Forests Development Commission, mber North Carolina Hospitals Board of ntrol and Treasurer of the Cherokee istorical Association.

. P. Phillips
illips Drug Company
organton

Member of Burke County Board of Health r ten years.

John T. Stevenson
Overman & Stevenson
Elizabeth City

Member of the Board of Health.

T. M. Kirkpatrick, Jr.
Kirkpatrick Drug Company
Leaksville

Elected member Leaksville-Spray-Draper Board of Education (1956-1962) and chair-man of Board of Education (1960).

B. P. Woodard
Woodard Drug Company
Princeton

Secretary of Boon Hill (Johnston Coun-ty) School Board Committee.

A. R. Johnson
Flynn's Drug Store
Winston-Salem

Member Board of Directors of the Forsyth Cancer Service.

G. Frank Murr
Mann Drug Store
Thomasville

Member Davidson County Board of Health.

Kenneth Edwards
Stantonsburg Drug Company
Stantonsburg

Member of local School Board for five years; when district school board created two years ago, was appointed for 1-year term; later reappointed for 3-year term.

Roger H. Sloop
Bobbitt's College Pharmacy
Winston-Salem

Appointed member Forsyth County Board of Health (Jan. 3, 1961).

Roger A. McDuffie
McDuffie-Eubanks Drug Company
Greensboro

Member of the Cone Hospital Board of Trustees (8 years); member N. C. Board of Pharmacy.

David R. Davis
Davis Pharmacy
Williamston

Member of the Martin County Board of Health for ten years.

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APRIL CHECK LIST

Tear out for a handy check of your current stock of these Robins products that are receiving special promotion in your area THIS MONTH

Dimetane®
☐ Tab. 100's ☐ Tab. 500's ☐ Extentabs 100's ☐ Extentabs 500's
☐ Elix. 16 oz. ☐ Elix. Gal.

Donnazyme®
☐ Tab. 100's ☐ Tab. 500's

Entozyme®
☐ Tab. 100's ☐ Tab. 500's

Allbee® with C
☐ Cap. 100's ☐ Cap. 500's ☐ Cap. 1000's

Donnatal®
☐ Tab. 100's ☐ Tab. 500's ☐ Tab. 1000's
☐ Cap. 100's ☐ Cap. 500's ☐ Cap. 1000's
☐ Elix. 16 oz. ☐ Elix. 1 gal. ☐ Extentabs 100's ☐ Extentabs 500's

Why not check your stock of all Robins products at the same time —and be prepared

A. H. ROBINS CO., INC., RICHMOND 20, VA.

Dear Mr. Smith:

I read with interest in a recent issue The Carolina Journal of Pharmacy t article entitled "I'll Buy from You a S ond Time."

May we have permission to reprint t article in a future issue of **SK&F News?**

Robert J. Bolger
Mgr., Retail Relations

Dear Sirs:

After seeing a copy of your Dental F mulary, five of the dentists here at Ca Lejeune (4th Dental Company) are terested in receiving a copy.

Dr. L. D. Britsch, Jr.
M.O.Q. 3242

Dear Sir:

I was very much interested to see The Carolina Journal of Pharmacy t list of pharmacists who share in vario civic and community activities and wou like to do a story in American Druggist the civic-mindedness of Carolina pharm cists.

Harry Goldstein
Pharmacy Editor

1961-62- BLUE BOOK Tops All Previous Editions

The new 1961-62 American Druggist Blue Book is bigger and better than ever. A record number of products, 178,310, are listed in its 748 pages—2% more than in the last edition.

New features this year have enhanced the usefulness of this valuable reference book. Printed by a new press—the only one of its kind—on an improved type of paper, the Blue Book is even easier to read than before. The paper also increases the flexibility and durability of the publication while diminishing its bulk—a feature which will be appreciated by druggists referring to its constantly.

A service pioneered by Blue Book last year has been expanded in the 1961-62 edition. This service consists of including the manufacturer's catalog or list number with the names of the products. The companies to which this service applies has been increased from 50 in the last edition to 105 in the new edition—and now includes proprietary as well as pharmaceutical houses. Catalog numbers are designed to cut down errors by retailers in ordering products—and errors by wholesalers and manufacturers in filling retailer orders. A pharmacist placing an order can give the number as well as the name of the product to make sure he gets the specific item he wants.

To the 6 reference symbols—virtually all of them exclusive with Blue Book—a 7th symbol, also exclusive, has been added this year . . . representing products that fall in the U. S. Narcotic Bureau's "M" classification. This new category of exempt narcotics is explained on page 14 of the Blue Book. The 7 symbols are:

● or A....Signifies narcotic drug products

◆ or B....Oral Rx allowed for narcotic items

⊙ or X....Exempt narcotics requiring records

▲....Means that item requires refrigeration

Rx.....Signifies products sold on 'Rx Only'

☆.....Former 'Rx Only' products now o-t-c

⊙ or M....Exempt narcotic products not requiring records

In addition, the alphabetical index of manufacturers at the back of the Blue Book this year lists the names and addresses of 7,250 manufacturers—cross-indexed to the products.

Every retail pharmacy is receiving one copy of the new Blue Book free of charge. Additional copies are available at $9 each from the Circulation Department, American Druggist Blue Book, 250 West 55th Street, New York 19, N. Y.

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Carry your store's identity by color and personalized copy right into your customers home..... for the life of the Prescription.

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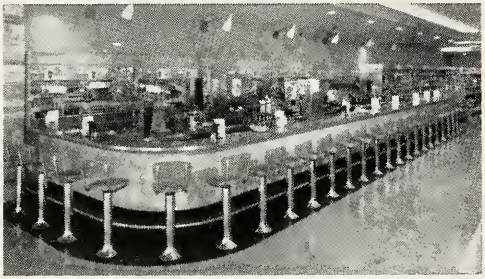

A modern Bastian-Blessing Food-Fountain is a magnet that draws customers back into your store time and time again. It helps make your store a friendly place to shop.

Continuous KEY-LINE Wall Cases give you the maximum in uncluttered display space and convenience of self-selection.

Meet the challenge of today's ke competition with modern KEY-D SIGNED Store fixtures.

KEY-LINE Fixtures lend an air distinction to your store that invit constantly increasing store traff Maximum display and self-selecti meet the busy shopper's requiremer

These are the results effected our experienced design engineer.

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Address.....

City and State.....

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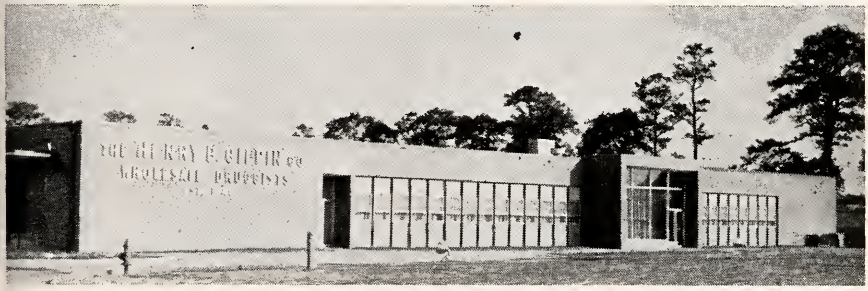

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Your Selling Price @ $1.35	$16.20/doz.
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YOUR PROFIT WITH BONUS	**$6.30/doz. = 39%**

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Burwell & Dunn Company (Div. McKesson & Robbins Co.	Charlotte 1	Bellamy Drug Co.	Wilmington
Scott Drug Company	Charlotte 1	Owens, Minor & Bodeker, Inc. of N. C.	Wilson
The Peabody Drug Co.	Durham		
Justice Drug Co.	Greensboro	O'Hanlon-Watson Drug Co.	Winston-Sale

SOUTH CAROLINA

The Geer Drug Co.	Charleston 9	King Drug Company	Florence
McKesson & Robbins, Inc.	Columbia 1	The Geer Drug Co.	Greenville
		The Geer Drug Co.	Spartanburg
		Smith Wholesale Drug Co.	Spartanburg

News from the Local Pharmaceutical Societies

Burke County

The Burke County Pharmaceutical Society met in Morganton on March 2.

President H. F. Bobbitt appointed a committee of three to study means of furnishing each pharmacy in the county with a list of delinquent accounts from the other stores. The committee—G. B. Propst of Community Pharmacy, Don Lambeth of Kibler Drug and Dean Butler of Rock Drug (Valdese)—will report at next meeting.

Other members present were Bill Allen, Dan Rhodes, Carl Bennett, Iley Whiteley, Joe Accardi, L. R. Burris and Wesley Dockery.

Greensboro

The Greensboro Drug Club was entertained at its March 23 meeting by Melvin Oakes, a magician.

Final arrangements for the forthcoming NCPA Convention were announced by Marion Edmonds, local chairman. Forty members were present for the meeting presided over by G. G. Buchanan, president.

Durham-Orange

The March 20 meeting of the Durham-Orange Drug Club, at Watts Grill near Chapel Hill, was a dinner honoring the senior pharmacy students of the University of North Carolina.

Guest speaker was Dr. M. B. Bethel, assistant dean of the School of Public Health, UNC.

The dinner was arranged by Claude Wheeler and George Rettie. Hunter L. Kelly, president, presided.

Henderson County

Bob Wilson was elected president of the Henderson County Pharmaceutical Association at a meeting of the organization held in Hendersonville on March 8.

Other officers are C. C. Oates, vice president, and W. N. Ponder, secretary-treasurer. Larry Feagin and R. L. Johnson will serve as directors.

The group voted to exchange "bad credit" lists. Lyman Mayson was welcomed as a new member.

Alamance

Gene Sherard was installed as president of the Alamance Pharmaceutical Society at a meeting of the organization held in Burlington on March 23.

Serving with Mr. Sherard during the coming year will be W. S. Gardner, vice president; Jack McAdams, secretary-treasurer and Millard Denson, new member of the executive committee.

Larry McAllister, outgoing president, handled the installation ceremony.

Members of the Society discussed methods of alleviating the shortage of pharmacists. Recruitment of students, greater participation in apprentice training programs and additional loan funds were among the topics considered by the members.

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The New, Unique
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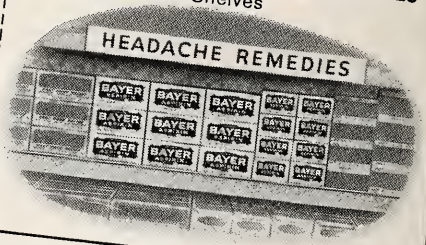

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Div. of Sterling Drug Inc.
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Rutherford County

Members of the Rutherford County Drug Association sponsored a pharmacy career exhibit as a part of the "Vocational Fair" held in Forest City in early March.

The exhibit, supplied by the NCPA, was manned by members of the Association during a 3-day period. Noah Simpson, president of the local group, was in charge of arrangements.

Wake County

The Wake County Pharmaceutical Association held its monthly meeting at the Milburnie Fishing Club on February 7. A movie "Teamwork Pays" was shown by J. C. Warren and Tom Sanders of the W. H. King Drug Company.

On March 7, guest speaker was J. E. Barnes, Administrator of Rex Hospital. The meeting was held at the Ranch Motel Restaurant.

Lenoir County

The Lenoir County Pharmaceutical Society held its March meeting at The Kinstonian Restaurant. It was "Ladies Night" for the Society and we were honored to have Mr. W. J. Smith, Mrs. Smith and Mrs. Jacobs, wife of former Dean Jacobs, as guests.

After a brief business meeting, Alec Hogan introduced Mr. Smith who discussed some current problems in pharmacy. Mr. Smith also stressed the need of well qualified students to attend Pharmacy School.

Wayne County

Wayne County high school students who have expressed an interest in pharmacy as a career were dinner guests of the Wayne County Pharmacist's Society at a meeting in Goldsboro in mid-March.

Guest speaker was Dean E. A. Brecht of Chapel Hill.

The dinner followed a program covered during the past month when members of the Society visited every high school in the county. Films were shown, literature distributed. As a result, about 30 students indicated their interest in Pharmacy. The dinner invitations followed.

Wayne County Pharmacists Society entertains high school students who have expressed an interest in Pharmacy as a career. Here Dean E. A. Brecht is shown addressing the group in Goldsboro.

Simmons Pharmacy, Hickory, Dedicated

TOP: F. Joel Simmons (at door) and The Reverend G. R. Naumann shown during dedication of Hickory's Simmons Pharmacy.

BOTTOM: An interior view of the Pharmacy on dedication day.

Simmons Pharmacy Opened with Christian Dedication

Prior to opening the new Simmons Pharmacy of Hickory, Joel Simmons, the manager and co-owner, sent this letter to a number of pastors in the Hickory area:

Believing in the ideal that all business should be conducted on Christian principles, we would like to begin our new business venture, Simmons Pharmacy, Inc., in the name of Jesus Christ. We are told in St. Matthew 21:22, "And all things, whatsoever ye shall ask in prayer, believing, ye shall receive." We do believe in Jesus Christ as our Saviour so we want to officially open our store in a Christian manner with prayer.

Realizing that the public might misjudge our motives in using a religious form in a drug store opening, we felt that you as a Christian pastor could help us in our sincere intention to conduct a Christian business solely to the Glory of God.

This letter is a personal invitation to you to attend the opening devotions at our drug store and is not intended to be used nor would we want you to use it as a form of publicity. It is simply our way to ask you to help us counteract any false notions about this "Christian Dedication" of a business establishment.

Our plans are now to open our business with a dedicatory devotion, God willing, Sunday, February 26, 1961, 3:00 P.M. at 1217 2nd Street, N.E. Please join with us.

Yours in Christ,
Joel and Anne Simmons
Mr. and Mrs. Fred G. Elrod

Simmons Pharmacy of Hickory uses an unusual sign "Pills and Things" to attract customers to the pharmacy. Joel Simmons says the sign has created a great deal of favorable interest.

Between 600 and 700 persons were present for the dedication. One pastor said in his 20 years as a minister, this was the first dedication of a retail business he had taken part in or had witnessed. Quoting the pastor: "We should always thank God for his gifts . . . we offer him praise for letting the pharmacist offer his professional service to the sick as we go to God for our spiritual needs."

Mr. Simmons is well known throughout Catawba and nearby counties. A graduate of the UNC School of Pharmacy, he has operated a pharmacy in Granite Falls for a number of years. Prior to this, he was associated with a number of Hickory pharmacies. He is active in the civic and religious life of Hickory.

Honor Store

For outstanding appearance of pharmacy, top efficiency of employees and professional character of the operation, Pike's Drug Stores of Concord have been designated "Honor Stores" by John Bowles, president of Rexall Division of the Rexall Drug Company.

Jesse M. Pike, the owner, was also recently re-elected president of the North Carolina Rexall Drug Club.

BC ... one good way to make new friends and regular customers

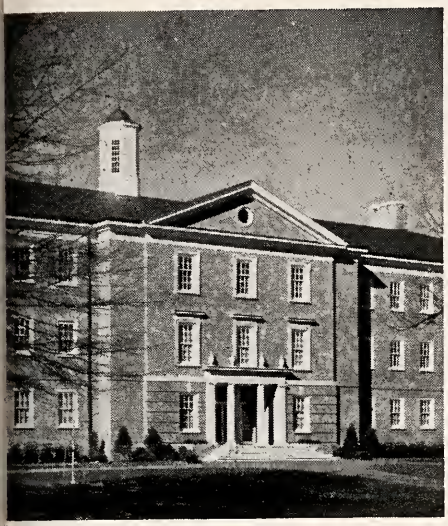
Keep "BC" Tablets and Powders well displayed where they are easy to see, and you'll create extra customers on the spot.

Over 100 million packages per year

B. C. REMEDY CO. DURHAM, NORTH CAROLINA

Made and sold in North Carolina for over 50 years

UNC PHARMACY SCHOOL NOTES



Beard Hall was officially designated as the permanent name for the new pharmacy building by the Board of Trustees of the University of North Carolina on February 27. It is most pleasing that this great honor is paid to John Grover Beard, second Dean of the School of Pharmacy, for his devoted service and effective leadership. A post card showing the building in beautiful color became available in February.

Miss Alice Noble, Research Historian, has completed the manuscript of the history of the School of Pharmacy. The completion of this major work is a triumph of her interest and diligence. The book will be published by the University of North Carolina Press under the sponsorship of the North Carolina Pharmaceutical Research Foundation, Inc.

Dr. Loren MacKinney, professor of history of the University of North Carolina, was the author of an interesting article on double-pestle action in medieval miniatures published in the March issue of the **Journal of the American Pharmaceutical Association.**

Dean E. A. Brecht spoke on New General Terminology for Drugs to the Optimists Club at its meeting on March 7. The Club holds its weekly meetings at 7:00 A.M.

The annual meeting of the Board of Directors of the North Carolina Pharmaceutical Research Foundation was held at the School of Pharmacy on March 8. A report on the meeting is published elsewhere in this issue of the CAROLINA JOURNAL OF PHARMACY.

The graduating students were guests of the Durham-Orange Drug Club at its dinner meeting on March 20 held at Watts Grill. Dr. M. B. Bethel, Assistant Dean of the School of Public Health, spoke on areas of general interest for pharmacy and Public Health.

It was decided in the Research Department of one of the largest tobacco companies that a man with an undergraduate degree in pharmacy would have the best background for flavor-blending. It was proposed that the man would need a five-year training program and would be paid a competitive salary. Anyone interested should write to Dean Brecht.

Rho Chi

The Xi Chapter of Rho Chi held its annual seminar on graduate study for undergraduate students on March 15. A question and answer period followed four short discussions on research in pharmacy by Professor Earl T. Brown, research in pharmaceutical chemistry by Professor Claude Piantadosi, opportunities after graduation by Assistant Dean Chambers, and graduate study by Dean Brecht.

A dinner meeting honoring the ten new initiates to Rho Chi, the national honor pharmaceutical society, was held at Watts Grill on March 21. The new initiates were fourth-year students Elizabeth Ann Garrou, Valdese; Edward Filmore Swann, Jr., Icard; John Richard White, Henderson; and Frank Flowers Yarborough, Cary; and third-year students Emil Lewis Cekada, Durham; Rebecca Alcestis Harper, Hendersonville; Fred William Harris, High Point; Ellen Louise Pike, Concord; Beverly Carol Thompson, Chapel Hill; and Martha Ann Wyke, Shelby.

(Continued on page 39)

Something Special?

Yes!

Sealtest Ice Cream

Begin with ice cream . . . *everyone* loves it. Make it Sealtest, and you're in. That's because customers just naturally cluster wherever Sealtest ice cream is displayed and sold. Not only do they go for Sealtest's extra special flavors, but they make everyday specials out of those perennial favorites like Sealtest vanilla, chocolate or strawberry. Remember, too, Sealtest ice cream is nationally advertised. It's pre-sold which means it turns over faster, brings in the profits faster. Sell the ice cream that's always "something special." Sealtest!

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FEATURE THIS EXCITING SPECIAL FLAVOR

ALMOND BUTTERSCOTCH ROYALE

AT YOUR FOUNTAIN AND FOR CARRY-OUT CUSTOMERS

UNC PHARMACY NOTES

Kappa Epsilon

Reported by Ann Garrou

Lambda Chapter now has a very good epresentation in Xi Chapter of Rho Chi. Of the ten undergraduate students tapped his semester, all five girls were KE's: Becky Harper, Ellen Pike, Beverly Thompson, and Martha Wyke (juniors), and Ann Garrou (senior). Another senior KE, Barbara Bell, is secretary-treasurer, having become a member last year.

In a March sixth evening ceremony, three new sophomore members were pledged into our chapter. They were Myra Kinlaw, Tai Yee Lai and Linda Tennant. We were proud to have them accept membership in Kappa Epsilon and feel each of them has something special to offer our chapter.

Phi Delta Chi

Informal rush was held at the house on February 26.

The March dinner meeting was held at Brady's where Herman S. Barbrey spoke on current problems in retail pharmacy.

The Phi Delta Chi Week-end was held March 9-11 with an open house on Thursday night, a party at the Community Center on Friday, and a dinner dance at the Holiday Inn in Durham on Saturday.

Historical Note

By Alice Noble, *Research Historian*

While the directors of the North Carolina Pharmaceutical Research Foundation were in Chapel Hill on March 8 I had a pleasant chat with F. J. Andrews, mostly about North Carolina history. He mentioned casually a history of the Emerson family which had been compiled recently by John Hudson Emerson. I had the feeling that this volume would include important data about Mr. Andrews' direct ancestors as well as those of his kinsman, Captain Isaac E. Emerson, and so I looked up the volume. My hunch was right. The information regarding these ancestors is of value historically and it is appropriate, therefore, to carry a part of the material as the **Historical Note** for this month.

James Emerson, the first member of the family in this state, came to North Carolina before the American Revolution and settled in Chatham County. James served in the Battle of the Regulators in Alamance in 1771. He was one of twelve persons captured by Governor Tryon's forces. He was tried, convicted of treason at Hillsboro, and sentenced to hang with the other eleven prisoners. However, Governor Tryon pardoned six of the captives and hung the other six. James Emerson was one of the six persons who received a pardon.

James' grandson, John, married twice. By his first wife there were ten children, the youngest of whom was Sallie, who married Archie Andrews. This couple lived at the Emerson homestead in Chatham County. They are the ancestors of F. J. Andrews. By James' second wife there were seven children, one of whom was Robert Jehu Emerson, the father of Isaac E. Emerson, best known for his development of Bromo-Seltzer. Seven of the sons of John served in the Confederate Army at the same time, one of whom was Robert Jehu.

Robert Jehu Emerson was a farmer and mill owner. He lived in Chatham County until shortly after the Civil War when the family moved to Orange County. He served in the 41st Regiment, North Carolina State Troops during the War and was a private in Company D. This was a Cavalry Regiment which served primarily in this State, although detachments were assigned to several other regiments of the Confederate forces as scouts. Company D was formed in Harnett County, where Robert Jehu enlisted in March, 1862. This company was at Appomattox. However, it did not surrender but fought its way out of an encirclement and escaped. According to information furnished by a descendant, Robert Jehu served as a courier. His sabre, recovered from beneath the staircase of the old Emerson home, is now in the possession of a descendant.

The most widely accepted pediatric vitamins are now available with 10 mg. prophylactic iron

TRI-VI-SOL®
VITAMIN DROPS WITH IRON

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CHEWABLE VITAMINS WITH IRON

These two new formulations—one for infants, one for older children—are distinctive additions to the line of Vi-Sol® vitamins, which now provides a choice of Tri-Vi-Sol vitamin drops with and without iron and Deca-Vi-Sol chewable vitamins with and without iron. To help prevent iron deficiency anemia, "...the most common deficiency disease of infancy and childhood,"* both Tri-Vi-Sol vitamin drops with Iron and Deca-Vi-Sol chewable vitamins with Iron supply infants and children with the iron they need at the ages they need it.

	SIZE	YOUR COST	FTM RETAIL**
TRI-VI-SOL® vitamin drops with Iron	bottles, 30 cc.	$1.60	$2.39
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Order these important new additions to your pediatric line from your wholesaler today.

**Mead Johnson & Company minimum resale prices established by retailer contracts under state Fair Trade Laws. In states not having Fair Trade Laws, these are suggested prices.

Note: Store Tri-Vi-Sol vitamin drops with Iron under refrigeration.

*Jacobs, I.: GP *21*:93-97 (Jan.) 1960.

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Two Accidents Helped North Carolina Become the Leading Tobacco State

Two accidents of history helped North Carolina become the hub of the tobacco universe, according to a new booklet, "North Carolina and Tobacco," published today by The Tobacco Institute, Inc. The accidents:

· In 1839, a young slave in Caswell County discovered a new curing process that produced sparkling, bright-yellow leaves, now called Bright tobacco.

· At the end of the Civil War, hundreds of demobilized soldiers "appropriated" a supply of smoking tobacco from a Durham plant. They liked it and pleaded for more from their homes all over the U. S. This led to world-wide fame for North Carolina tobacco.

Today the state produces more leaf tobacco and manufactures more cigarettes, smoking and chewing tobacco than any other state.

Among the other highlights of the new booklet:

· The 180,000 farm families who grow tobacco in North Carolina earned more than $523 million for their crops last year. They produced 854 million pounds of tobacco, most of it for cigarettes.

· Sixty percent of last year's U. S. cigarette production of some 512 million cigarettes came from North Carolina factories, whose annual payroll is about $95 million. North Carolina plants also produced about 50 million pounds of smoking and chewing tobacco and about two million pounds of snuff.

· Ninety of the state's 100 counties grow tobacco.

· Cigarette smokers in the state paid $47 million in federal excise taxes and more than $4 million in state sales taxes in the latest fiscal year.

· Some 33,000 outlets in North Carolina sell tobacco products; the wholesale value of the products sold was $86 million for the latest year of record.

The new illustrated booklet is available from The Tobacco Institute, Inc., 910 17th Street, N.W., Washington 6, D. C. It is the seventh publication in the Institute's Tobacco History Series on the role of tobacco in various states.

Tribute

At the Annual Meeting of the Hickory Merchants' Association on March 24, a memorial tribute was paid to the late J. Carl Wolfe, their first president.

Joins Lilly

Vaughn D. Bryson, a 1960 graduate of the UNC School of Pharmacy, has accepted a position with Eli Lilly and Company, as a medical service representative, and has been assigned to the High Point territory.

Means Soltice Profits for You!

Thanks to one of the most powerful spot TV campaigns in the industry, a sneeze means "Soltice" to many of your customers.

And there's a full line to help you cash in — Soltice Quick Rub, Cough Syrup, Cold Tablets, Nasal Spray, Nose Drops, and Inhalers. Be sure you have enough.

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CHATTANOOGA 9, TENNESSEE

crowd pleasers a la Lance!

More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

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Reaco

Reaco B-Complex with C. Tablets $20.00 Doz. 100s
Reaco A & D Capsules $10.00 Doz. 100s
A. E. P. Tablets $24.00 Doz. 100s
Pyridoxine HCl (B6) 10 mg. Tablets $2.25 per 100
Pyridoxine HCl (B6) 25 mg. Tablets $4.50 per 100
Pyridoxine HCl (B6) 50 mg. Tablets $7.50 per 100
Reavita Capsules $34.80 Doz. 100s $28.00 per 1000
Neo-Reavita $36.00 Doz. 100s

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Rowan-Davie—Mrs. Mary W. Lombard

WNC Auxiliary—Mrs. J. Howard Mock

Charlotte—Mrs. Ross L. Cooper

Alamance—Mrs. John Wood

Pharmacy Wives—Mrs. Frank Raper

Greensboro—Mrs. Robert Whiteley

Winston-Salem—Mrs. Don Joyce

Rowan-Davie

The Rowan-Davie Drug Auxiliary met March 15, 1961 at the Salisbury Country Club for its regular business-luncheon meeting with the President, Mrs. Robert Milton, presiding.

Mrs. W. O. Lombard presented devotions with the theme of doing our best to bring out the best in others.

The President announced that it would be reported to the State Treasurer that our Auxiliary is 100% in dues paid to the State, with one honorary and one inactive member. There are 29 active members.

Mrs. J. W. Compton moved that we donate $100.00 to the Institute of Pharmacy, with Mrs. R. B. Hall seconding the motion. The motion was amended by Mrs. Billie Littman and seconded by Mrs. R. B. Hall that we donate $125.00 to the Institute of Pharmacy for the purpose of purchasing two colonial style benches and the remainder of the amount to go undesignated to the Institute of Pharmacy.

A check in the amount of $15.00 will be sent to the United Fund from our Auxiliary.

Mrs. E. R. Fuller introduced the guest speaker, Mrs. Harvey Robertson, who gave an informative talk on Azaleas, Camellias, Roses, Annuals and Perennials. She also issued an invitation to the Auxiliary members to join the House and Garden Club.

A token gift of appreciation was given to Mrs. Robertson. Draw prize was won by Mrs. Robert Hoyle. Hostesses for the day were Mrs. Harold Kenerly and Mrs. Edward Reynolds.

Pharmacy Wives' Organization

Timely tips on how and when to apply make-up were given to The Pharmacy Wives at their program meeting, Tuesday, March 14th.

Mrs. Mary Alice Smith, local cosmotologist, and Miss Susan Thomas, make-up demonstrator, presented an actual demonstration on applying make-up.

A door prize was won by Mrs. Donald Smith.

Hostesses for the evening were Mrs. James Sitison and Mrs. Edward F. Swann.

The Pharmacy Wives' Organization met on Tuesday night, February 28th at the Institute of Pharmacy and completed hospital favors to be used at Memorial Hospital for Easter.

Mrs. Raper told of the NCPA convention to be held in Greensboro on April 16th, 17th and 18th, outlining activities of special interest to the ladies. Members were urged to attend at least a part of the convention activities.

Mrs. Harold Little was appointed to serve as chairman of the senior tea to be held in May.

Hostesses for the evening were Mrs. Hayes Hall and Mrs. Frank Raper.

Apothecary Club (Winston-Salem)

Twenty Apothecary Club members met March 2, 1961 at the home of Mrs. H. C. Mayberry. Mrs. William Insch, president, called the meeting to order. Reports were heard from Standing Committees.

Plans for the May dinner meeting were discussed and Mrs. John Andrews was ap-

pointed chairman of a committee to work out arrangements. She will be assisted by Mrs. Raymond Davis, Mrs. Eugene Merchant, and Mrs. A. C. Dollar.

Upon a suggestion of Mrs. B. G. Warren, Ways and Means Chairman, it was voted to hold an Auction Sale in April as a fund-raising project.

The Nominating Committee, Mrs. Leon Cahill, Chairman, submitted a slate of officers for the new year: Mrs. Roger Sloop, President; Mrs. Byron Crawley, Vice-President; Mrs. Donald Deaton, Secretary; Mrs. John Andrews, Treasurer. They will be installed at the May meeting.

William Cason and L. L. Reese of the Metropolitan Life Insurance Company presented a program on Estate Planning.

Mrs. Byron Crawley won the door prize; Mrs. John Andrews assisted Mrs. Mayberry as hostess.

Lizzie Hancock Chapter Chapel Hill Pharmaceutical Auxiliary Pharmacy Wives

Members of the Lizzie Hancock Chapter of the Woman's Auxiliary to the North Carolina Pharmaceutical Association met for a luncheon at the Carolina Inn, Chapel Hill, Wednesday, March 29th.

Mrs. Clarence Page, Jr., president, and her members were joined at lunch by Mrs. Floyde F. Potter, President of the State Auxiliary; Mrs. Fred Hawkins, Presider of the Chapel Hill Pharmaceutical Auxi iary; Mrs. Harold Little, Vice-President the Pharmacy Wives; and Mrs. I. W. Ros guest of Mrs. W. W. Parker. Hostess wa Mrs. W. J. Smith of Chapel Hill.

Following the luncheon, a short busine session was held. The members then a journed to the Institute of Pharmac where they were joined by members of th Chapel Hill Auxiliary, the Pharmacy Wiv Organization, and guests from Durham.

Mrs. Fred Hawkins presided at the afte noon meeting. Mrs. Ralph P. Rogers, Du ham, brought the invocation; Mrs. Haro Little welcomed the group to Chapel Hil Mrs. Clarence Page introduced Mrs. Floyd Potter, guest speaker.

Immediately following the business se sion, a reception was held in the Frar Page Conference Room at the Institute Pharmacy.

Charlotte

On January 10th a fun day was enjoye by the Charlotte Auxiliary. Membe gathered in the morning at the Kirkwoo Room to play bridge and canasta. Hig score prizes were awarded. A delightf buffet luncheon followed.

A very brief meeting was then held which time the members voted to make Mr Clyde Webb an honorary member, in vie of her outstanding devotion to the organ zation in the past.

SMITH WHOLESALE DRUG CO.

SPARTANBURG, S. C.

A Young and Growing Service Wholesale House, Owned and Operated by Registered Pharmacists

We Appreciate Your Business

Deaths

JOHN C. BRANTLEY, SR.

John C. Brantley, Sr., 86, Raleigh pharmacist and founder of Brantley's Drug Store, died March 15 following an illness of about a year.

For more than forty years, Brantley's was a landmark in Raleigh on Fayetteville Street. Some years ago the pharmacy was moved to 508 Hillsboro Street where it today continues in operation under the management of John C. Brantley, Jr.

Mr. Brantley was active in the civic and business life of Raleigh, having served on the local board of the Wachovia Bank & Trust Company. He was a charter member of the Kiwanis Club and was affiliated with the NCPA for 55 years.

Surviving are his wife; three sons and seven grandchildren.

WILLIAM A. CRABTREE

William A. Crabtree, 90, retired pharmacist of Sanford, died March 23 after a lengthy illness.

Mr. Crabtree operated the Crabtree Drug Company of Sanford from 1897 to 1942 at which time the firm was sold to Mr. Thomas R. Cole. Since 1942 Mr. Crabtree has devoted his time to a variety of business interests, including the Sanford Furniture Company, the Sanford Savings & Loan Association and a number of real estate projects.

Survivors include two daughters, two sons and five grandchildren.

DIXON BROWN HOOD

Dixon Brown Hood, 62, owner-operator of the Hood Drug Company of Richlands for many years, died March 11 following an extended illness.

Mr. Hood was a former mayor and member of the Richlands city council. He was a veteran of World War I.

Among the survivors are three pharmacists—a daughter, Miss India Hood of Kinston; a son, Robert L. Hood of Chapel Hill; and a brother, John C. Hood of Kinston.

WILLIAM T. BAIN

William T. Bain, 59, an associate of Boone Drug Company, Durham, since 1935, died March 4 following several months of illness.

JOHN A. BETTS

John Alvin Betts, 66, Lumberton pharmacist, died April 8. He had been in ill health for some months.

A native of Delaware, Mr. Betts was a graduate of the Philadelphia College of Pharmacy & Science. Since receiving his N. C. license in 1913, he had worked for various pharmacies, including the James P. Stowe Pharmacy of Charlotte and more recently with Lumberton Drug of Lumberton. He was a member of the 50 Plus Club of the NCPA.

RUSSELL C. WALTON

Russell C. Walton, 68, operator of Walton's Pharmacy, Raleigh, for 40 years, died March 9 after a brief illness.

L. E. SCOGGIN, SR.

L. E. Scoggin, Sr., 76 operator of Scoggin's Drug Drug Store, Louisburg, for th past 52 years, died March 26.

Among the survivors are two sons, bot pharmacists, L. E., Jr. and Herbert P both of Louisburg.

C. A. RING, SR.

Clifton A. Ring, Sr., 91, High Point phar macist, died March 28 following a year o declining health.

A native of Winston-Salem, Mr. Rin was licensed as a pharmacist in 1905. H in partnership with his son, C. A., Jr., ha operated the C. A. Ring and Son Dru Store of High Point since 1926.

H. D. TRANTHAM

Harold D. Trantham, 55, owner-operato of Trantham's Drug Store, Asheville, die April 2 following a heart attack.

During WW II Mr. Trantham serve with the Foreign Economics Administratio as director of exports of all hospital an medical supplies and equipment. He re ceived two degrees from George Washingto University and was awarded a master' degree in pharmacology from the Universit of Maryland.

depth in stock . . . peak in profits

The success of your pharmacy is dependent upon satisfying the needs and desires of your customers. This can best be accomplished by maintaining adequate inventories at all times. Your professional prestige will climb higher and higher as your pharmacy consistently has what your customers want . . . what physicians prescribe.

Lilly Fast-Moving Items of Pulvules®, Enseals® (timed disintegrating tablets, Lilly), Gelseals®, and tablets are being featured this month. Take advantage of the opportunity to increase your profits by assuring your depth in stock through an F.M.I. assortment. Have our salesman check your prescription department merchandise and place an F.M.I. order today. Our complete stocks will insure proper filling and prompt delivery of your order.

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THE PEABODY DRUG COMPANY

DURHAM, NORTH CAROLINA

Merged

Effective April 1 merger of Strother ug Company of Richmond, Inc. and wers-Taylor Drug Company, Inc. became ective.

The management, personnel and opera- ns of Powers-Taylor Drug Company will tinue intact. It is planned that the siness will move to Strother's new build- on Saunders Avenue, just as soon as is completed. At that time, the new eration will be managed by G. Frank Mil- and J. W. Russell.

W. O. Ezell Retires

After 49 years of continuous employ- nt, W. O. Ezell, vice-president and sales nager of the Spartanburg and Greenville isions of the Geer Drug Company, has ired.

Succeeding him is Frank O. Ezell, who s been serving as assistant sales manager the firm.

Other promotions: Holmes C. Geer to ector of trade relations; Hugh T. Lytle cted 2nd vice president; and retirement C. Ford Rivers, who joined Geer at the e of sixteen in 1913.

Mr. W. O. Ezell was honored at a dinner the country club of Spartanburg on rch 31. Attending were employees of e Geer Drug Company who had worked h him for a number of years.

Runs for Council

John S. LeGette, Charlotte pharmacist, one of eight candidates in the race for a y Council seat.

A native of Latta, South Carolina, Mr. Gette was manager of the Legette Drug mpany for 13 years and for a number of rs was a partner in the operation of the worth Pharmacy.

In announcing his candidacy, Mr. Le- tte said: "My long-time residence here, siness experience and interest in the terment of Charlotte will be a valuable et in guiding the affairs of the city."

For seventy-six years

- - - - *since 1885*

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OF DURHAM

Has been producing good printing, and with promptness. Machines and techniques in printing have changed but the inherent quality is maintained.

We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its forty-second volume, and the first printed copy was "Seeman Printed."

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of DURHAM, NORTH CAROLINA

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FOR SALE—Reconditioned used soda fountains. Large stock. All sizes—bobtails and complete fountains. 90 day guarantee. Write for prices. Berryhill Fountain Sales Company, P. O. Box 3251, Charlotte 9, North Carolina.

BALANCES—Prescription balances repaired. Contact Phipps & Bird, Inc., P. O. Box 2V, Richmond 5, Virginia. Telephone MI 4-5401.

SWISS OINTMENT—The old prescription skin remedy manufactured for the drug trade. 40% gross profit with local advertising available. $1.00 retail. Write: Taylor Medicine Company, P. O. Box 1135, Jacksonville, North Carolina or your jobber.

FOR SALE—Pharmacist non-fade cloth insignias for professional jackets-coats (25¢ each); pad of Federal Excise Tax blanks ($1); Pharmacist tie bar with mortar & pestle ($1.50). Available from the NCPA.

New Pharmacy for Tryon

Leslie B. Julian has announced he will establish a new pharmacy in Tryon in about 90 days. The pharmacy will be located on Highway 176 next to Tryon Medical Associates.

Mr. Julian is a graduate of the School of Pharmacy of the University of Tennessee. He was located in Newland prior to going with Owen's Pharmacy of Tryon about two years ago.

Mayor Tate

Pharmacist-Mayor Earl H. Tate of Lenoir is completing his 24th year as head of his city's government. Recently, at the urging of his many friends, Mr. Tate decided to seek another term.

The Lenoir News-Topic stated editorially: "we would like to see him complete at least 25 years as Mayor of Lenoir."

To Open in Hendersonville

Pharmacist Wiltshire Griffith has announced plans for opening a second pharmacy in Hendersonville on the Asheville highway. It is anticipated the pharmacy will be in operation by May.

For many years Mr. Griffith and his son have operated one of Western N. C.'s better known pharmacies—Freeze Drug Company of Hendersonville.

Named Member of the Year

J. L. McGill of Kings Mountain has been named "Kiwanis Club Member of the Year." The award was presented on March 30 by fellow members of the Kings Mountain Kiwanis Club.

Currently, Mr. McGill is treasurer of the club, a past president and an elder in the ARP church. He is a former president of the Kings Mountain Merchant's Association and active in numerous civic projects.

For many years Mr. McGill has been associated with the Blantons in the operation of the Kings Mountain Drug Company.

Promoted to Lilly Home Office

John R. Smith, who has been manager of Eli Lilly and Company's Atlanta District for the past two years, has been named administrative assistant to the executive director of sales at the home office.

A native of Anderson, South Carolina, Mr. Smith was field manager of the Charlotte area for two and one-half years prior to his move to Atlanta.

OUR HEARTIEST

CONGRATULATIONS

AND

BEST WISHES

TO THE

GRADUATES

OF THE

NORTH CAROLINA

SCHOOL OF PHARMACY

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1010 HERRING AVENUE

WILSON, NORTH CAROLINA

A full line wholesale drug house equipped for fast service to its customers

The W. H. King Drug Company

"The House of Friendly and Dependable Service"

Raleigh, North Carolina

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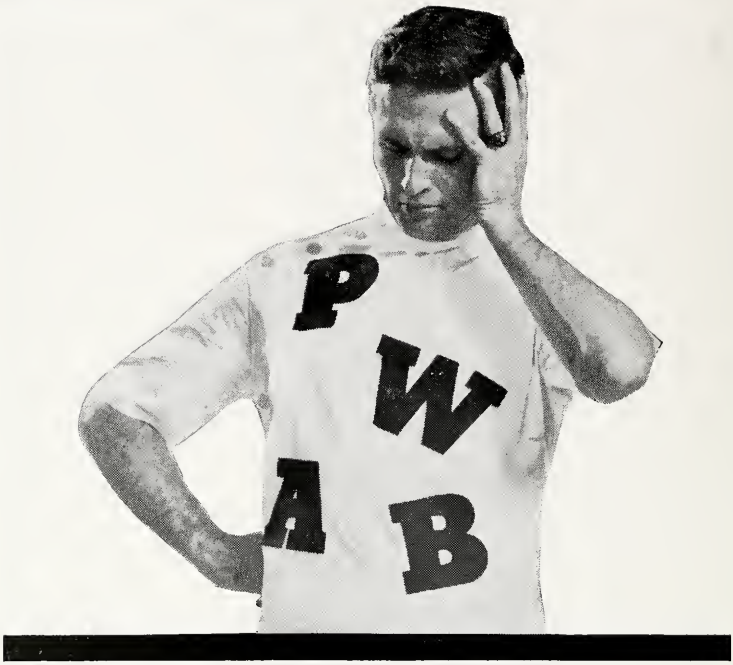
The Carolina JOURNAL OF PHARMACY

Volume XLII MAY, 1961 Number 5



THE STORY OF THE PHARMACIST WHO BECAME A 4-LETTER MAN

He won his "P" in Pharmacy and was so proud that he sewed it on.

After he got his own place, the salesman who loaded him up with stock in bargain buys awarded him a "W" for Warehousing.

When he'd processed all the invoices from his many suppliers, he felt he deserved an "A" for Accounting.

Noticing that his capital was tied up in inventory, he decided he was acting as his own banker—so he stitched on a "B."

Then, one day it dawned on him he'd been so busy earning all his letters that he'd forgotten he had a *first* loyalty.

Lilly

Moral

A pharmacist is a professional member of the health team. His task is the practice of pharmacy, and the Lilly policy of wholesale distribution recognizes this. It leaves warehousing, elaborate bookkeeping, and large inventories to the service wholesaler.

If you feel that your professional jacket is turning into a "letter sweater," route your orders through one of the 300 Lilly service wholesalers who serve the nation. There is one just a phone call away from you.

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Do Justice To Your Vacation Business

By Using Your Justice Services . . .

Your Justice Salesman Will Help You Check

Stocks of Vacation Needs Such As . . .

- First Aid & Health Needs
- Swimming Accessories
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JUSTICE DRUG COMPANY

Greensboro, N. C.

63 Years of Service to North Carolina Retail Druggists

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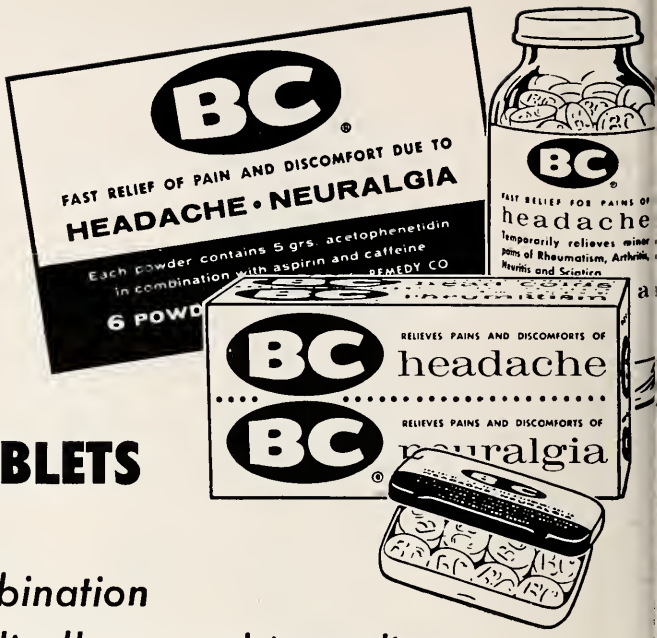

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A combination
of medically-proved ingredients
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BC FAST . . . *starts working in minutes*

BC LONG-LASTING . . . *keeps working for hours*

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Over 100 million packages produced per year
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The House of Friendly Service

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Service Wholesalers Since 1891

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COMBEX®

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THERA-COMBEX® KAPSEALS—bottles of 100 and 1,000, to supply higher potency B complex and vitamin C

COMBEX PARENTERAL—10-cc. Steri-Vials® for a rapid increase in B complex levels

TAKA-COMBEX® KAPSEALS—bottles of 100 and 1,000; aid starch digestion—provide B complex vitamins

TAKA-COMBEX ELIXIR—16-oz. bottles for convenience of administration in the young and elderly

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The Carolina JOURNAL OF PHARMACY

May, 1961
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★

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Mission Accomplished

To prohibit identical price bidding by suppliers of commodities to the State and State Institutions, Senator Clark of Bladen County introduced legislation (SB131) entitled "An Act to Amend G.S. 75-5 Pertaining to Certain Acts in Restraint of Trade or in the Nature of Combination or Conspiracy in Restraint of Trade or Commerce."

The NCPA favored the purpose of this amendment to the State's anti-trust laws—but in attempting to prohibit identical bidding, the all-inclusive proposal, in effect, voided the State's Fair Trade Act.

Specifically, the amendment reads as follows: "While engaged in buying or selling any goods in this State to make, enter into, execute or carry out any contract, obligation or agreement of any kind by which the parties thereto or any two or more of them bind themselves not to sell or dispose of any goods or any article of trade, use or consumption, below a common standard figure, or fixed value, or establish or settle the price of such goods between them, or between themselves and others, at a fixed or graduated figure, so as directly or indirectly to preclude a free and unrestricted competition among themselves, or any purchasers or consumers in the sale of such goods." ALL LAWS AND CLAUSES OF LAWS IN CONFLICT WITH THIS ACT ARE HEREBY REPEALED.

By the time it was realized the legislation would affect others than identical price bidders, the bill had passed the Senate unanimously and had been sent to the House for action. At this point, Messrs. Bowman-Henley-Fearing and others took immediate steps to amend SB131 so that Fair Trade would not be adversely affected. A rush mailing job, aided by the Pharmacy Wives, alerted the NCPA membership.

On May 5, members of the House voted for SB131 including the vital amendment. Once again, organized Pharmacy has demonstrated its usefulness. Mission accomplished.

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Rachide Announces Plans for Four Pharmacies

Albert Rachide, owner of the New River Pharmacy, Jacksonville, has announced these expansion plans:

(1) The present New River Pharmacy will be renovated.

(2) A new pharmacy (College Street Pharmacy) will be opened opposite the Onslow Memorial Hospital. A drive-in Rx window will be featured.

(3) A 3,500 square foot pharmacy (Northwoods Pharmacy) will be opened this fall in the Northwoods Shopping Center.

(4) A super 7,500 square foot pharmacy will be opened in Raleigh this fall in the new North Hills Shopping Center.

Banks Scudder, a graduate of the University of Tennessee School of Pharmacy, will manage the Raleigh store. He did part-time work for NRP while stationed in Jacksonville with the Marine Corps. After discharge (1954) he returned to the pharmacy as a regular employee and as manager.

A UNC graduate and ex-Marine, Fred Parker, will succeed Scudder as manager of the New River Pharmacy.

Howard Creech will manage the new College Street store. He was graduated last year from UNC after six years in the Army, three of them in Okinawa and Japan.

Jim McDonald, a 1960 UNC pharmacy graduate, will succeed Parker as assistant manager of the New River Pharmacy. Buyer and merchandiser for the three Jacksonville stores will be Lewis Renn.

Buy from Your Pharmacist

(An Editorial from the Sanford Herald, April 24)

North Carolina pharmacists at their annual meeting were warned of the "growing menace of unorthodox distribution of drugs." Stricter control of drugs at the wholesale level was urged. The druggists were told of the finding by authorities recently of 1,000,000 "pep" pills in the hands of one bootlegger who had ordered them from an out-of-state manufacturer.

Some of these pills have been found in Sanford, Fayetteville, and Southern Pines in recent months. The amount of pills seize has amounted to a small fortune so th illegal sale of the "pep" pills and relate drugs is not small-time stuff.

Druggists are the first to realize th danger of drugs illegally distributed used. Any method that destroys the ph sician-patient-pharmacist relationship is a to be associated with loss of the high important medication control. The publ may not know all the ins and outs of dru distribution but a safe habit for everyo would be, if drugs are involved, to buy the only from registered pharmacists subject state regulations.

To Illustrate "Bride's Section"

Vera Jean Caudle and Pharmacis Charles G. Barger, who are to be marrie June 10th, have been chosen to pose fo photographs to be used in the Durha Morning Herald's annual BRIDE SECTIO scheduled for publication Sunday, May 21s

Each year, in the Spring, a Durha couple being married in June is selecte for this special recognition.

Cover Page

One of the outstanding events of th just completed NCPA Convention in Green boro was presentation of a plaque to J Floyd Goodrich (right) in recognition o thirty years of service as Secretary-Treas urer of the Traveling Men's Auxiliary o the NCPA.

The presentation was made by C. M Andrews (left) of Burlington, a long-tim co-worker and close friend of Mr. Goodrich In their capacity as convention registrars both Mr. Andrews and Mr. Goodrich hav held down one of the most necessary bu least rewarding jobs to be found in Phar macy in this state.

Mr. Goodrich was the first (1917) sale representative for "BC" and it is our under standing he put up the first BC advertising sign. He retired in 1958 after serving 4 years with BC—the latter years as sale manager of a nationwide force.

It is interesting to note both Mr. Good rich and Mr. Andrews are members of th NCPA "Hall of Fame in Pharmacy."

President Fuller's Convention Address

This NCPA Convention address by President Edwin R. Fuller, due to its timely nature, is being printed in advance of the year book. The Associated Press, the United Press and various editorial writers found food for thought in the address. You can spend a profitable twenty minutes in reviewing some of our problems, as seen by President Fuller.

Mr. President-Elect, Secretary Smith, Members of the North Carolina Pharmaceutical Association, and guests:

Neither the swiftness with which time passes nor the multitude of daily activities detracts from the joy of having served as your president. It does not seem possible that "my" year is now history.

I would be guilty of negligence if I failed to publicly express my gratitude for your cooperation during the past year. I appreciate your willingness to serve on the various committees and the work that has been accomplished. I am sure that our entire membership joins me in expressing our gratitude to our two Auxiliaries who have given so generously of their time and material wealth in lending their support to the efforts of our Association. I find mere words completely inadequate when attempting to express appreciation to Vivian and Mr. J. Smith for what they have meant to me personally as well as to the North Carolina Pharmaceutical Association. Their love and devotion to the cause and to the work of this Association and to you, their friends, is seldom if ever equaled. I shall always cherish the experiences of the past year. I shall be eternally grateful to you for affording me the opportunity of filling the role of your president. It is an honor now to bring you this message at the conclusion of the eighty-first year of our association.

Never in our history has Pharmacy been confronted with as many problems and with problems of such varying nature as we did facing us today. Many of them result from our exploding population. Others are the result of our own errors of omission or commission and these seem to be on the increase. If we cannot deal with these problems in the next few critical months in a strong program fostered by Pharmacists, we are fearful of the results. We are encountering enigmas that we ourselves must solve or we must accept the solution of others. It is evident that we have reached the plateau in which we must unite in our thinking, join together in our efforts, and combine all our resources in a concerted action for a common goal if the professional status of Pharmacy is to be salvaged. There is so much confusion at all levels of the drug industry that it would be downright amusing if it were not such a deadly serious matter! Let me suggest that you take a moment right now and make a memorandum to read again the article entitled "Let's Think It Over." This appeared in the February issue of THE CAROLINA JOURNAL OF PHARMACY.

Unity and accord between all the segments of Pharmacy is an absolute necessity. We must strive to accept our responsibility as a member of society and as a member of Pharmacy, realizing that our actions or our failure to act will reflect either credit or discredit to the other members of the profession from which we seek our livelihood. In far too many instances in the past the retailer, the wholesaler, the manufacturer, the Medical Service Representatives, and all other facets of the profession have been out of focus and at odds with each other. This has resulted in a decline in our professional prestige, not only in our own communities but nationwide.

(Continued on page 33)

Legislative Report from Raleigh

Taxes—About 15 bills pending in the House and Senate with final action not anticipated before June 1. Subcommittees will be appointed to study and make recommendations to the full committee on the various tax bills. On April 20, Rep. Byrd Satterfield of Person County attempted to eliminate food and medicine from the list of possible sources of new tax revenue to finance Governor Sanford's educational program. Some support for 4% sales tax with present exemptions.

Care for the Aged—House Bill 384 introduced by Dr. Rachael Davis of Kinston and referred to House Health Committee, implements the Kerr-Mills Bill passed by Congress in 1960. Provides prescription drugs, among many other services, for the over 65-year needy group. At hearing in Raleigh, W. Latham West of Roseboro represented the NCPA, one of the sponsors of HB 384. On May 3, members of the House Health Committee gave the bill a favorable report.

Anti-Trust—See editorial. Fast action by Mr. Bowman, Representatives Henley, Fearing and others, backed up with your support, prevented repeal of the State Fair Trade Act. We anticipated difficulty from the non-signer clause in the Act but not from direction of identical bidding on commodities sold to the State and State institutions.

Pharmacy Act—Proposed amendments not introduced due to lack of sufficient support by pharmacists of the state. To secure favorable consideration of the legislation, Rep. Henley suggested personal endorsement by 85% of the NCPA membership. Direct mailing and effort by numerous pharmacists at county level resulted in less than 50% return of the personal endorsement forms directed to Senator-Representative.

Pending Legislation—Several bills now being screened for possible introduction in present Assembly, subject to approval of interested groups. The time element is now important. Major legislation, especially if controversal, must be carried over for ne session of Assembly.

New Register to Include "Pre-Entry"

The State Board of Pharmacy is in t process of revising its "Poison and Exem Narcotic Register." A number of chang will be made which, it is believed, wi materially save time in keeping the recor of exempt narcotic and poison sales required by law.

One of the new features will be a "Pr Entry" of the most frequently sold prepar tions throughout the state. In order make these entries apply to all areas, it necessary to know what preparations a most used in North Carolina.

To obtain this information, members the NCPA have been asked to complete a return a questionnaire on the most fr quently sold preparations. Approximate 100 of the questionnaires have been r turned. Here is a typical one:

During month of April, one pharma made a total of 118 registered sales: for various sizes of Paregoric, 21 f Cheracol, 19 sales of ETH with Codeine, of the new Calcidrine, 10 for Cosanyl and miscellaneous items.

Henderson Drug in New Buildin

A special section of the **Henderson Dai Dispatch** (March 27) featured the n Henderson Drug Company, which was mov to new quarters on Chestnut Street aft being located on the corner of Garnett a Montgomery Streets for more than a ha century.

About a year ago the pharmacy w purchased from C. H. Hunt by Clarence Page, Jr. and William H. Mast, both pha macists and goth graduates of the U School of Pharmacy.

In its new modern building, the Hend son Drug Company has a drive-in prescri tion window and ample parking space f customers. The soda fountain was dropp from the new operation, with emphasis n on professional pharmacy.

"I'd go out for some Kaopectate, Helen, but it's two o'clock in the morning."

Perhaps next time you'll have a chance to sell the larger bottle—or, better yet, a second bottle, against future emergencies. You can help to convince your customer by pointing out that four out of five doctors routinely recommend Kaopectate for simple diarrhea.

Supplied in 6 fl. oz. and 10 fl. oz. bottles

Each fluidounce contains:

Kaolin . . . . . 90 gr.

Pectin . . . . . 2 gr.

In an agreeable, pleasant-tasting liquid.

Upjohn 75th year

Kaopectate

Trademark, Reg. U.S. Pat. Off.

THE UPJOHN COMPANY, KALAMAZOO, MICHIGAN

SOUTHERN DRUG OPERATES FROM TRAILER

Vernon Faircloth shown in trailer Rx department. Top: Location of trailer in reference to fire-destroyed building. Story on opposite page.

Burned Down Drug Store Reopens in Trailer

When the **Southern Drug Store** in Charlotte, N. C., burned down on February 11th, 1961, the only items saved were the prescription files. This store owned by Vernon Faircloth, Kirk Hardee, and Bill Hardee, suffered a complete loss of fixtures and merchandise. All business records were lost including the accounts receivable.

The day after the fire, Mr. Faircloth phoned all his regular customers and doctors telling them that the prescription files had been saved and the prescription service would be continued from Hardee's Pharmacy. He also had his phone number moved to Hardee Pharmacy. The following day, follow up letters went to all regular customers and doctors.

A trailer was then rented and Ted Johnson, McKesson and Robbins drug store design consultant planned a drug store lay-out for the trailer and had the fixtures installed.

Mr. Faircloth announced that they are now filling two-thirds of the number of prescriptions in the trailer as they did in the store before the fire.

They plan to have their store rebuilt by August.

Although all accounts receivable records were lost, honest customers have already brought in over half of outstanding amounts on the books.

Eckerd to Add No. 29 & 30

Charlotte's 7th Eckerd store—a 12,000 square foot store—will occupy quarters in the new Freedom Village Shopping Center.

A 10,000 square foot store will be established in a building on Broad Street, Durham, which formerly housed a Colonial Food Store.

When the two stores are completed, the Eckerd chain in North and South Carolina and Tennessee will total thirty units. Edward M. O'Herron, Jr. is vice-president of the chain, which employs about 800 persons.

crowd pleasers a la Lance!

More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

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In Operation

A Poison Control Center

MERCY HOSPITAL POISON CONTROL INFORMATION CENTER

Purpose

The Mercy Hospital has established a Poison Control Information Center to serve local Physicians with all available information in cases of accidental poisoning.

Location and How to Contact Center

By calling Mercy Hospital, telephone number ED 4-6831, and asking for the Poison Control Information Center, physicians will be able to obtain information concerning the toxic ingredients in many industrial and household commercial products and also the latest form of Therapy.

Location of Reference Books and Poison Control Cabinet

A cabinet containing a complete set of reference books is available and a file with the latest information on all toxic agents. Also all types of antidote, drugs, stomach tubes, etc. This cabinet will be located at the Mercy Hospital Out-Patient Department.

Information to Physicians

Information given by all members of the Center will consist of those facts pertaining to particular types of poisoning. THE FACTS WILL BE TAKEN FROM THE LITERATURE and it is suggested that the source of material be given to the requesting physician. All physicians will have access to a complete set of Reference Books and Index Cards located in the Out-Patient Department should they wish to refer to them.

Information to Lay Persons

Answers to calls to the Poison Control Information Center by lay persons will be limited to temporary emergency information as is common in lay literature. All lay persons will be instructed to go to the nearest hospital or hospital of their choice. There will be no referral to a specific physician by members of the Center. In the event that the patient has no physician, the patient will receive attention by physicians called in by the hospital's Emergency Room, or the Emergency Medical Service. The Center will try to contact the patient's private physician, and give him any information that may be of help to him in regard to the case, also inform him as to which hospital his or her patient has gone. The Center will also advise the hospital's Emergency Room that a case of accidental poisoning is coming, that the physician has been contacted or has not been contacted or that it is necessary for them to contact the physician on call at their particular Emergency Room.

The Center will not refuse to talk to any person requesting information, but only in the capacity of aiding that person to obtain medical assistance as quickly as possible. In extreme cases such as shock a Center Physician May Choose to Advise Interim Treatment. Non-physician members of the Center are not expected to participate in Any Definite Therapy in emergency cases, other than advisement as to how to obtain immediate medical care through a physician.

(Continued on page 15)

Here in detail is how a Poison Control Center operates. Existing or future centers will find the information helpful. Gilbert Colina, Chief Pharmacist at Mercy Hospital, was largely responsible for the establishment of center here outlined.

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GREATER VOLUME
for you
MORE PROFIT
per sale
MORE ECONOMY
for your custom

Stanback Co., Ltd., Salisbury, N. C.

POISON CONTROL CENTER

(Continued from page 13)

Administration of the Center

Administration of the Center will be by James F. Crosby, M.D. and Gilbert Colina, Pharmacist.

The Center has the sanction of the Mercy Hospital Administrator, Mecklenburg County Medical Society, Health Department, Mercy Hospital Executive Committee, Mecklenburg Pharmaceutical Society.

Duties of the Center's Members

Lay Call:

Receive calls and get the case in the hands of the private physician or Emergency Room Physicians on call.

Advise Emergency Room patient and physician are to arrive. Inform Emergency Room Nurse type of poisoning if known.

Advise Emergency Room private physician has not been contacted, or located.

Ask patient to bring container and/or poison injected.

Fill out Poison Information Service Log.

The members of the Center will rotate calls in order to have adequate 24 hour coverage. The members on call other than during Mercy Pharmacy period will have this responsibility for one week. There will be an alternate person on call to relieve that 1st man in case of need. The person on call is responsible for all notifications of changes in call status to the Mercy Hospital Switchboard.

Center Hours

The Mercy Hospital Poison Control Center will function on a 24-hour basis. All Calls will be Handled by the Mercy Hospital Switchboard, ED 4-6831 Monday through Saturday from the hours of 9 A.M. to 5 P.M. All calls are routed to the Hospital Pharmacy.

Sunday through Monday from the hours of 5 P.M. to 9 A.M. calls will be referred to the member on call.

Monday through Sunday from the hours of 5 P.M. to 9 A.M. all calls will be referred to the member on call.

Schedule of Members on Call

A complete list of the members on call will be kept at the following Emergency Rooms and Hospital Pharmacies:

Mercy Hospital
Presbyterian Hospital
Memorial Hospital
Good Samaritan Hospital

A complete list of the members on call will be also mailed the following:

Police Department
Life Saving Crew
Fire Department
Ambulance Service
Health Department

There will be a schedule set up on monthly basis.

Records for the Center

Records for the Center will be kept at the Mercy Hospital Pharmacy.

The Center will use the record forms provided by the National Clearing House. These forms are to be made in triplicate. Monthly reports are to be mailed to the following:

National Clearing House for Poison Control Centers, Dept. of Health, Education and Welfare, Washington, D. C.

State Health Department, Attn.: Miss Nettie Day, Raleigh, N. C.

Mecklenburg Health Department, Charlotte, N. C.

All incoming calls to the Center will be recorded in the Mercy Hospital Poison Control Information Center Service Log. It will be kept as a permanent record.

A double post card is to be sent to every physician with request for information as to the outcome of the case. These cards will be kept in the files of the Center.

Statistics will be collected bi-annually and presented to the press, Mecklenburg Medical Society and Mercy Hospital Medical Staff, Mecklenburg Pharmaceutical Society and Mecklenburg Health Dept.

(Continued on page 19)

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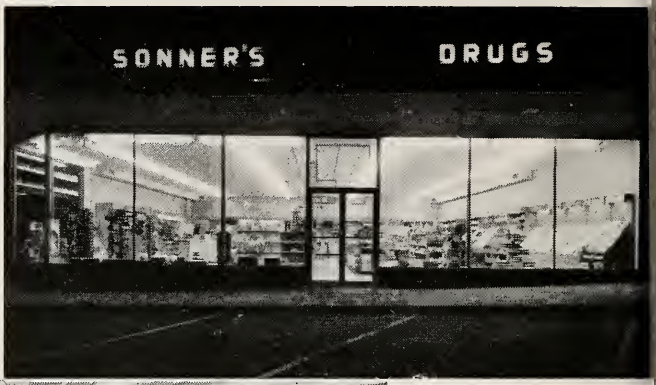

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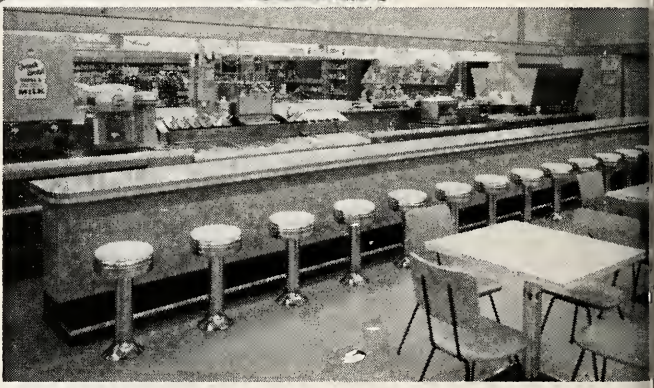
The magnet that brings them back again and again! A department that can contribute 38% or more of your total volume and over 50% of your profits. Bastian-Blessing food fountains add beauty and friendliness, as well as profits to your store. Ask for a design to suit your needs. Use the Coupon below. No obligation.



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Distributors of
Bastian-Blessing

POISON CONTROL INFORMATION CENTER
SERVICE LOG

Mercy Hospital
2000 E. Fifth St.
Charlotte, N. C.

Date..... Time.....

Name..... Tel. No.....

Address.....

Age..... Weight.....

Substance taken..... Trade name.....

Amount ingested..... Toxic Ingredient.....

Time toxic substance was taken.....

Address (Physician)..... Time contacted or located.....

Family Physician..... Time E. R. contacted.....

Hospital of choice.....

Emergency Room Physician.....

Address.....

Notes:.....

.....

.....

.....

.....

.....

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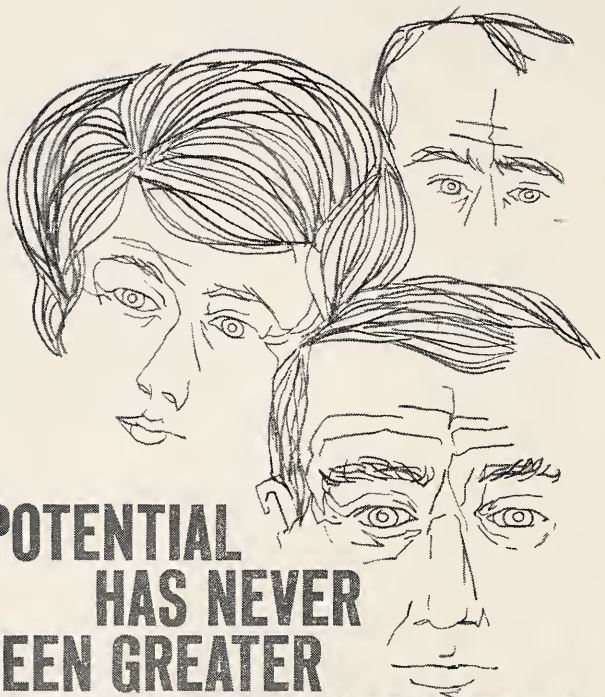

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PARKE-DAVIS

PARKE, DAVIS & COMPANY, Detroit 32, Michigan

63061

POISON CONTROL CENTER

(Continued from page 15)

Public Relations

The center will make available films, pamphlets and other educational materials to any organization.

Members of the Center will do everything possible in propagating an educational program to prevent accidental poisoning in the community.

The Center will accept any offers from the press, radio, television, P.T.A., Civic Organizations to present to the community any program that will prevent accidental poisoning in the community.

Meetings

Meetings of the Center members will be held quarterly.

Directions to Pharmacist Taking Telephone Calls for Emergency Poison Service

1. Calls from Physician:

   Complete information is to be given the physician using pharmacology information available in Pharmacy Library and file cards. Remember—Do Not Depend on Memory. Check All Information With Current Books.
   Fill in log information.

2. Calls from Laymen:

   Give temporary emergency information as is common in lay literature.
   (This should never be more than immediate emergency measures, i.e., in case of lye burn, flush area with dilute vinegar solution and wash with large amounts of water.)

3. Inform patient to go to nearest hospital or doctor's office. Pharmacy will follow up call to doctor's office or hospital of choice.

   Should patient choose Mercy Hospital, give complete information as to how to reach Emergency Department.

Remember

1. Ask patient to bring original container of poison injested.
2. Do not give basic laymen information intended for Physician. Such as: LD 50—Method of treatment other than temporary. (see above)
3. Inform Emergency Room patient and Physician are coming in.

From: Poison Control Information Center To: Emergency Room

1. Cases of accidental poisoning treated in the Emergency Room should be reported to the Poison Control Center in order to obtain all possible information.
2. The Poison Control Center cabinet contains drugs, antidote, etc. These items Are Not To Be Used for any other cases except those dealing with accidental poisoning.
3. All accidental poisoning cases are to be reported in the Poison Control Information Center Service Log. Be sure this information is returned to the Poison Control Information Center, Mercy Hospital, 2000 E. 5th St., Charlotte, N. C.

From: Poison Control Information Center To: Telephone Switchboard

1. All calls coming to the hospital for the Poison Control Center are to be handled with Priority. Should the telephone lines be in use, it will be necessary to interrupt the conversation.
2. There will be a person on call at all times after Pharmacy hours, 5 P.M.
3. The Pharmacy will handle all calls for the Poison Control Center every day from 9 A.M. to 5 P.M. except Sundays.
4. The name or names of persons on call must be posted at the switchboard at all times.
5. All incoming calls to the Poison Control Center after Pharmacy hours must be transferred to the person on call immediately.

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1. **PUBLICITY** for Fruit-Fresh hits newspapers, magazines and radio.
2. **NATIONAL ADVERTISING** to home economists gets Fruit-Fresh used in cooking classes for freezing, canning, preparation of fresh-cut fruits.
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Dr. T. C. Smith Co.	Asheville	The W. H. King Drug Co.	Raleigh
Burwell & Dunn Company (Div. McKesson & Robbins Co.)	Charlotte 1	Bellamy Drug Co.	Wilmington
Scott Drug Company	Charlotte 1	Owens, Minor & Bodeker, Inc. of N. C.	Wilson
The Peabody Drug Co.	Durham	O'Hanlon-Watson Drug Co.	Winston-Salem
Justice Drug Co.	Greensboro		

SOUTH CAROLINA

The Geer Drug Co.	Charleston 9	King Drug Company	Florence
McKesson & Robbins, Inc.	Columbia 1	The Geer Drug Co.	Greenville
		The Geer Drug Co.	Spartanburg
		Smith Wholesale Drug Co.	Spartanburg

TAR HEEL DIGEST

Drexel—a community-wide effort by public-spirited citizens has resulted in the establishment of the Crosby Pharmacy.

Raleigh—Homer C. Starling, president of the W. H. King Drug Company, scored a hole-in-one on No. 8 of the new nine of the Raleigh Golf Association. It was a 106 yard drive.

Monroe—Eddie G. Faulkner, who served on the Monroe City Council from 1954 to 1956, is in the local race for alderman. For many years, he has been associated with Gamble's Drug Store.

Fayetteville—One of the students scheduled to attend the 10th annual short course in sport fishing, sponsored by the Department of Zoology and Extension Division of N. C. State College, is Pharmacist L. E. Reaves, Jr. The course is set for Nags Head, June 11-16. LE hopes to better his record of a 35 pound king mackeral.

Reidsville—Rease Inge, Squibb's Atlanta district manager, was guest speaker at an April 17 meeting of the Rotary Club. According to reports, Rease did his usual good job in presenting accurate facts and figures of the pharmaceutical industry to the Rotarians.

Charlotte—Construction of a 33-unit, $2.5 million dollar Freedom Drive Shopping Village is underway. One of the tenants will be Eckerd's. The center will be opened in early 1962.

Bryson-City—A candidate for the board of alderman is Pharmacist Kelly Bennett. Previously, Mr. Bennett served in this capacity; also mayor, state senator and a member of the State House of Representatives for several terms.

Wilson—Guest speaker at a recent meeting of the Kiwanis Club was Robert Drane, Charlotte district manager, Parke, Davis & Company. Mr. Drane was introduced by Brame Morrison and present for the meeting, as a guest, was PD MSR Harry Tee.

Shelby—Hartwell Smith, a member of the Dixie Ten Pin League, is known as "Shelby's King of Duck Pins." Smith is sundry buyer for the Kendall Drug Company.

High Point—Narcotics stolen from McLarty's Drug Store in early April were quickly recovered by local police. The drugs were found hidden in a drain pipe on premises of a suspect. Police watched the hidden drugs for 36 hours; finally nabbed their man as he stuffed the loot in a bag.

Charlotte—For selling prescription drugs without proper authorization, fines in the Federal District Court of Charlotte have been assessed as follows: Charlotte Drug Company, $750, and Robert F. Holland, $350; Elbert P. Phillips (Queen City Pharmacy) $750 and Lemuel A. Yancey, $350.

Liberty—Charles Deaton has been acquitted of charges of illegal sale of barbiturates without a prescription. The defense pleaded "entrapment" by the State Bureau of Investigation.

Lenoir—Duke Hospital Pharmacy is located in new quarters across from the hospital, where it was formerly operated for a number of years. James Penland is the pharmacist.

Concord—For picking up (and completing) an entra blank at Harry Barringer's Pearl Drug Company in McKesson & Robbins million dollar vitamin calvacade, J. H. Wilkinson won a 1961 Comet automobile. Charlotte M&R manager, Reuben C. Russell, presented the car to the prize winner.

Newton—Paul Walker has been elected vice president of the Newton-Conover Junior Chamber of Commerce.

Boone—To celebrate "Doctor's Day" on March 30, special window displays honoring the doctors of their community were installed by Boone Drug Company and the Carolina Pharmacy.

For seventy-six years

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OF DURHAM

Has been producing good printing, and with promptness. Machines and techniques in printing have changed but the inherent quality is maintained.

We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its forty-second volume, and the first printed copy was "Seeman Printed."

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Personals

John Marshall Sasser, Creech's Pharmacy has been elected president of the Smithfield Lions Club.

The Waynesville Pharmacy has been named franchise dealer for Haywood, Macon and Jackson counties for a line of surgical appliances.

Jack Watts, Lilly MSR, was guest speaker at a recent meeting of the Alamance Pharmaceutical Society. He discussed "Diabetes, Its Treatment by Insulin and Table Drugs."

Notice of dissolution of the Church Street Pharmacy of Winston-Salem, has been announced. The business was operated as a partnership by Mrs. W. L. Flowers and Dr. Perry P. Little.

A new drug store building is under construction in Rolesville.

Ben Daughtry, a 1960 graduate of the UNC School of Pharmacy, has entered military service (Air Force).

Attend A.Ph.A. Meeting

A number of North Carolina pharmacists attended the 108th annual meeting of the American Pharmaceutical Association, held in Chicago, April 23-28.

Voting delegate from the NCPA was I. T. Reamer of Durham.

Present from the School of Pharmacy were Professors H. O. Thompson, Fred Semeniuk and Claude Piantadosi.

The N. C. Society of Hospital Pharmacists was represented by its president, Gerald M. Stahl of Durham, and by H. G. Price of Raleigh.

H. C. McAllister, N. O. McDowell, Jr., Frank Dayvault and Robert Neal Watson represented the State Board of Pharmacy.

The UNC Student Branch of the A.Ph.A. was represented by a number of delegates.

Both Mr. McAllister and Mr. McDowell were program participants of the 57th annual convention of the National Association of Boards of Pharmacy.

Pharmacist Service Record

Despite one of the heaviest work schedules to be carried by any professional group, pharmacists have and are continuing to share in various activities directed to the betterment of their home communities. Here we list a few elective-appointive offices held by members of the North Carolina Pharmaceutical Association. Others will follow. Help us make the list as complete as possible by sending information to NCPA, Box 151, Chapel Hill, North Carolina.

. W. Smith
mith Drug Store
ilot Mountain

Served four years as mayor of Pilot Mountain; master of Pilot Mountain Masonic Lodge No. 493 AF & AM; Supt. of Methodist Church for 4 years; Chm. of Board of Election, Surry County; Vice-chairman of County School Board; Past member of the Board of Directors, Chamber of Commerce.

Now Trustee of the Board of Stewards, Methodist Church and a member of the Board of Trustees of the Northern Surry Hospital. Treasurer of the Pilot Masonic Lodge and the Methodist Church Building Fund and a member of the Board of Directors of the Bank of Pilot Mountain. Now serving sixth year as a member of the Surry County Board of Health.

V. R. McDonald III
Piedmont Pharmacy
Hickory

President of the Hickory Junior Chamber of Commerce.

ohn A. Mitchener, Jr.
Mitchener's Pharmacy
denton

Mayor of Edenton; a trustee of Chowan Hospital; member of the board of directors of the Chamber of Commerce; member of the board of directors of the Cancer Society.

harles Blanton
Kings Mountain Drug Co.
Kings Mountain

President of the Kings Mountain Chamber of Commerce; President of the Kings Mountain Merchants Association; during last year served as treasurer of the American Field Service foreign exchange program for high school students, a member of the Red Cross board of directors and the tuberculosis committee; a deacon of the First Presbyterian Church and teacher, Men's Bible Class.

Fred M. Moss
Moss Rexall Drugs
Gastonia

Member of the Gaston County Board of Health; Supt. of Sunday School.

N. O. McDowell, Jr.
McDowell's
Scotland Neck

Member of the N. C. Board of Pharmacy since 1957.

Ed L. Niles
Roberts Pharmacy
Marshall

Member of the Madison County Board of Health.

Ralph P. Rogers, Jr.
Rogers Drug Company
Durham

Member of the Durham County Board of Health; Chairman of the Downtown Development Association; Director of the Durham Merchants Association.

Brewer Heads GC for GC

William P. Brewer, executive vice president of sales and secretary of Justice Drug Company, has been named chairman of the Greensboro Citizens for Greensboro College.

The newly formed organization is designed to acquaint Greensboro with the services of its oldest college and what the college means to the community.

Mr. Brewer is a graduate of State College, vice president of the Greensboro Community Baseball Club and a past president of the Greensboro Civitan Club. He has served as chairman of the Trade Relations Division of the Chamber of Commerce. He is a member of West Market Street Methodist Church and the Greensboro Country Club.

Be Sure That It's in the Agreement

By ERNEST W. FAIR

Some day, sooner or later, almost every pharmacist will have an opportunity to purchase another business, sell his own or arrange a consolidation. The problems that will arise are manifold. One point stands out—be sure that everything is in that agreement.

We have checked with a number of recent sale transactions, with lawyers and accountants, and secured the following pointers that should be remembered when any such agreement is made.

—Definite legal ownership should be established by not only inspecting titles but checking them against county clerks records.

—Date should be set for taking an inventory, books closed and creditors established before making the actual agreement.

—Make such transfers of title as of the first of the month in order to expedite figuring balance sheets involved.

—The agreement should include a clause prohibiting the selling party from going into the drug business within the territory for a given period of time, preferably five years.

—Experience has shown that it will always pay to have a lawyer, and if possible an accountant, handle technical details.

—Effective date of agreement should be established before entering into details—as many decisions will hinge upon the date itself.

—A definite time should be established in the agreement for closing of the business involved in order to speed up accounting.

—Assets included in the stipulated price should be set out in detail and not generalized.

—A check should be made for mortgages and liens against the business or property before entering into the agreement.

—Where an impartial arbitrator is needed in establishing values a supplier salesman covering the territory can generally be depended upon to do the best job.

—Transfer of accounts past 30 days du should be avoided. Generally such account are transferred only for collection purpose and the new owner receives a fee for hand ling.

—A base method of pricing inventorie should be set at the start of negotiations whether it will be cost or market valu

—A complete analysis of the tax situa tion should receive very close study; thi should include all local, state and federa taxes.

—Most losses in such purchases occur i over-valuation of dead-stock inventory Newest trend is a dual inventory bas figure, i.e., one for movable merchandise o value and another for that fitting into th dead-stock category.

—When such an agreement cannot b reached "pick and choose" arrangement are often made with the purchaser takin only the inventory he deems worthy o purchase.

—Where accounts receivable are to b collected by the purchaser a definite inte val time should be established for remi tance to seller of collections.

—A definition within the agreemer should establish what constitutes reasonabl effort on the part of the buyer to colle accounts.

—Disposition of credit balances in a counts receivable should be established.

—All service contracts, licenses and pe mits should be listed and a determinatio made of their transferability.

—A detailed outline of insurance cove age should be prepared by the seller fo the purchaser and this check with agent

—Seller should arrange with all utililti for "cut off" billing to the date of closin

—Agreement should cover deposits o utilities, if transferable, and how they a to be paid by the purchaser.

—Status of the business being purchase with leading suppliers should be close checked.

—Provision should be established in the greement for handling of unpaid accounts contracts.

—The agreement should provide that the ller notify all vendors regarding sale of e property and request "cut off" statements be rendered both to the seller and e purchaser.

—Stipulation should be made covering all lary and wage liabilities, liability for age claims and retroactive adjustments id transfer of social security or withholding tax funds deducted from employees' ages and salaries, and not remitted.

—Have a complete audit made of the siness and a copy furnished buyer and ller; it will save more expensive auditing ter should the income tax people demand . . . and they have a habit of doing so business close-outs.

—A complete study of the rental situaon or lease on the building is recomended.

—An outline of all zoning regulations overing the operation of the business ould be made.

—Agreements with employees as to vacaons and pay, sick benefits, insurance, etc., ould be outlined by the seller.

—Check should be made on local or state x on personal property involved, status, amount and liability for payment prior to effective date of the agreement.

—An adjustment clause should be made covering prepaid or accrued real estate taxes, mortgage interest, etc., if any.

—Responsibility for violation of any building ordinance, past or present, should be established as well as the method under which it is to be treated and the cost of remedying the situation fixed.

—Definite disposition of all books and accounting records pertaining to the business should be established, the purchaser given the right to examine them for a reasonable length of time, and if they are left on the premises for the convenience of the purchaser, the degree of responsibility should be definitely established.

—An article of the agreement should establish who is to pay for Federal Revenue Stamps on various documents, any local or state taxes involved in the transfer, and any fees for experts hired.

—Recording and registration fees, mortgage taxes and fees and any chattel mortgage filing and fees should be provided for as part of the agreement.

—Agreement should be reached as to future income, franchise or other tax liabilities applicable to periods prior to the date of sale, etc., which may be unknown or contingent at the time of sale.

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Bigger profits...
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HEmlock 7-0486

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SAGINAW Chief
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★ ★ ★

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BATAVIA, NEW YORK

ACA to Meet in Toronto

For the first time in its history, th American College of Apothecaries is holdin a Conference outside the United State The meeting, to which all pharmacists fro the United States and Canada are being in vited, will be held at the ROYAL YORI HOTEL in TORONTO, CANADA on Sa urday and Sunday, June 24, 25th with Pre Convention tour of some of the Toront Prescription Pharmacies planned for Frida evening June 23rd.

The program, which has been arrange by the Canadian Fellows, under the dire tion of Regional Director, C. J. Wade, list some of Canada's top flight scientists an a program for the wives has also bee planned. A large attendance for this firs international meeting is expected and ex tensive plans are being made by the Cana dian pharmacists to welcome their colleague from the United States.

Wilkins Harden of Columbia, South Caro lina is president-elect of the ACA.

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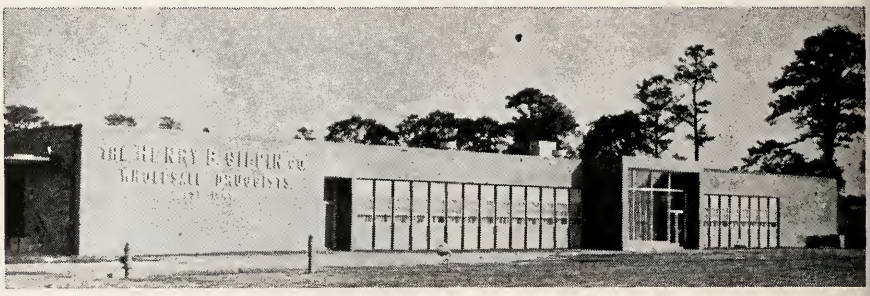

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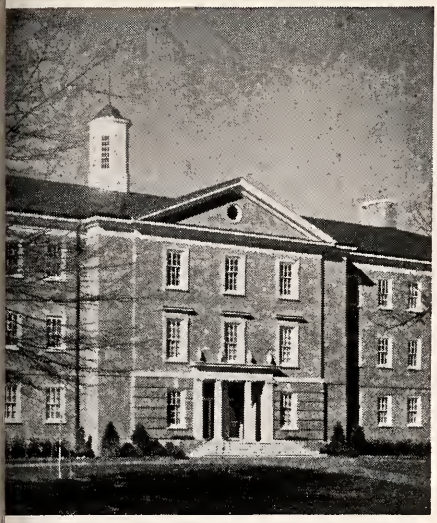
UNC PHARMACY SCHOOL NOTES



The increased activity to recruit pharma- students has met with most pleasing suc- ss. On April 1 the record showed that 120 udents were admitted to the General Col- ge to begin prepharmacy in September of is year. It is expected that additional udents will be added to this number. This ould be compared with 92 students who rolled in prepharmacy last fall.

The pharmacists of Charlotte maintained pharmacy booth at the Career-O-Rama in e Charlotte Coliseum on March 21-24. It as estimated that 17,000 high school stu- nts were visitors during the four days.

The Wayne County Pharmacist Society nducted the most extensive recruitment rogram of the year. In late January ams of two pharmacists from Goldsboro sited each of the twelve high schools in e county to display two films on careers pharmacy and discuss the profession. At ch visit the names of interested students ere collected, which included freshmen, phomores, juniors, and seniors. These udents and appropriate high school officials ere the guests of honor at the March meet- g of the Society held at Griffin's Barbeque n March 22. Dean E. A. Brecht of the chool of Pharmacy addressed the students riefly to answer the most usual questions His talk was followed by an active question and answer period. There were 40 guests in attendance at the meeting. Professor Earl T. Brown accompanied Dean Brecht to Goldsboro for the occasion.

The U. N. C. Visitation Committee of the North Carolina Pharmaceutical Association met at the School of Pharmacy on March 22. Members of the Committee present were Chairman John A. Mitchener, Edenton; Joe P. Barbour, Sr., Burlington; S. D. Griffin, Burlington; G. C. Hartis, Winston-Salem; and L. E. Reaves, Jr., Fayetteville. Four of the Committee members have sons or daughters as current students in the School of Pharmacy.

Mrs. F. F. Potter, president of the Women's Auxiliary of the North Carolina Pharmaceutical Association, was an honored guest at the School of Pharmacy on March 28 to learn how the Auxiliary could be of increased help to the School.

Mrs. G. V. Lawrence, chairman of the Education Committee for the Charlotte Woman's Druggist Auxiliary, was a visitor on March 30 to discuss the two undergraduate scholarships sponsored annually and other financial aid to needy pharmacy students.

The graduating students were excused from classes on April 17 to attend the annual convention of the North Carolina Pharmaceutical Association in Greensboro. A list prepared for pharmacists attending the convention showed that 19 graduating students were still available for employment. Copies of this list may be obtained upon request. Most of the faculty also attended the convention and four members had official parts on the program.

Dean Brecht was honored at a dinner sponsored by ten alumni of the immediate postwar period in Greensboro on April 18 at which a colored television set with an appropiate engraved plate was presented to Dean and Mrs. Brecht.

Mrs. R. E. Ramsay, mother of Mrs. E. A. Brecht, died at her home in Pasadena, California, on April 19.

Plans for the equipment of the Retail

UNC PHARMACY SCHOOL

Laboratory in the School of Pharmacy are now in the hands of the architect, Holloway-Reeves and Associates of Raleigh, and will be offered for competitive bidding in the near future. It is anticipated that this final part of the new building will be completed in time for the beginning of the new fall semester.

Most pleasing information was received from the American Foundation for Pharmaceutical Education that Research Fellowships for the coming school year were awarded to graduate students Allan Hirsch and Carl T. Bauguess.

Two pharmacy students are members of the varsity baseball team this year: Larry Neal from Kannapolis at shortstop and James Hull from Shelby in the field.

The grounds of the new pharmacy building have been particularly beautiful this spring. An attractive showing was made by 500 white iris and 100 tulips of mixed colors. The tulip bulbs were sent from Holland last summer by Miss Peggy Nicholson, former secretary. It was also pleasing to note nearly fifty dogwood trees at th north side of the building.

At the recent NCPA Convention i Greensboro, Miss Alice Noble, Researc Historian, in recognition of her services t Pharmacy with special commendation fo aid to the Auxiliary during its formativ stages, was awarded a Life Membershi in the Woman's Auxiliary of the Nort Carolina Pharmaceutical Association. A appropriate membership certificate was pre sented to Miss Noble on April 18.

Kappa Epsilon

Reported by DOROTHY REAVES, *Presiden*

The officers of the Lambda Chapter o Kappa Epsilon for 1961-1962 were electe as follows: president, Rebecca Harper, Hen dersonville; vice-president, Ellen Pike, Cor cord; secretary, Margaret McCann, Moun Airy; treasurer, Beverly Thompson, Chape Hill; historian, Deane Hughes, Hampto Virginia; pledge mistress, Margaret Patte son, Roxboro; and chaplain, Emily Adam Concord.

Kappa Psi

Reported by EVERETTE DUNN, *Secretary*

Charles Farris Himes was tapped into th Order of the Golden Fleece, highest men' honorary of the University of North Caro lina, on April 17 at Memorial Hall. Hime a native of Brevard, is a senior and Pas Regent of Kappa Psi.

Beta Xi was represented by seven broth ers at the Province III Assembly in Wash ington, D. C., April 15. Those attendin were Jerry Price, Bob Gibson, Everett Dunn, Mickey Watts, Gerald May, Bill Jerr igan, and David Runnion.

Kappa Psi made its annual donation o twenty-five dollars to the Campus Ches Fund of the United Fund Drive.

Miss Brenda Kerman of Raleigh wa formally presented as Sweetheart of Kapp Psi at the annual Pledge Weekend Form at the Chapel Hill Country Club.

At the end of March Kappa Psi was fou teenth in the total point intramural stand ings. John Kennedy, Intramural Manage is responsible for the many fine athleti teams which has made Kappa Psi a majo threat for one of the top ten fraternities o campus.

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Historical Note

By ALICE NOBLE, *Research Historian*

The manuscript of the **History of the chool of Pharmacy** is completed and ready hand over to the publisher. In this olume I am anxious to include a number of napshots showing the activities of phar- acy students during their college days. am confident that in the Memory Books of any alumni there are just the kind of ictures that are needed and that will add nmeasurably to the interest and value of ie book. I am interested in snapshots ken at picnics, dances, parties, pharmacy eek-ends, etc. Perhaps someone snapped picture of the students getting on the bus the way to the industrial plants. I will most grateful for any assistance I can et. The loans will have the best of care nd will be returned as soon as possible. his is an SOS. Please help!

I am enjoying reading the stories that ave been written recently as a contribu- on to the Centennial Celebration of the Var Between the States—particularly the rticles dealing with pharmacy and medi- ne. There are two that I believe phar- acists will enjoy reading especially.

The first is entitled, "A Confederate ecipe Book," by Norman H. Franke, which as first presented under the sponsorship the American Institute of the History of harmacy and was printed later in the **merican Journal of Hospital Pharmacy** 17, pp. 169-71, 1960). The Confederate ecipe Book, a small twenty-four page, aper-bound booklet, published in Richmond 1863, lists more than a hundred recipes. t included formulae gathered from the lk-wisdom of country people versed in the mplest way of living; some, too, were ken from the pages of newspapers. Di- ded into five sections, the booklet con- ined recipes for foods, beer, soap and ndles, remedies and miscellaneous items. ike foods and other necessities, drugs were cking and quite costly when they could be ad; therefore, it is not surprising that a harmaceutical section was included (in the ooklet) to mitigate suffering from com- on ills and complaints." The author takes up one by one the fifteen medical formulae contained in the booklet.

The second article is a two-part feature, published in April issues of **Chemical and Engineering News**, entitled "Chemists and Chemistry in the War Between the States," and authored by Dr. Wyndham D. Miles. "Chemistry," says Dr. Miles, "cropped up in the South's search for substitutes for drugs . . . To a marked degree, chemists of the Civil War period were farsighted, unusual men. Often they were skilled not only in chemistry but also in other fields--Medicine, physics, geology, and botany." The article relates how the Confederacy, aided by chemists, struggled to develop much needed sources of potassium nitrate, lead, iron and mineral acids.

A few months age I published a story about the service of William H. Green to the Confederacy. The day the **Journal** carrying this tribute came from the press his son, Chas. F. Green, died. The father and son were many years associated in the drug business and the younger Green carried on Green's Drug Store until his health failed six months or more ago. In looking over the records of Chas. F. Green, I was interested to recall that he was born on August 12, 1880—while his father was in Raleigh helping to organize the N.C.P.A. It is rather pleasant to think that the younger Green was a sort of birthday gift to the organization which his father helped to found and in which he played such a prominent role for many years. It is fitting to record also that Chas. F. Green volunteered for service in the Spanish-American War when he was only eighteen years old.

Mr. PA Leaves Hospital

Mr. P. A. Hayes is recovering from surgery which necessitated two weeks of hospitalization in the Moses H. Cone Memorial Hospital, Greensboro. He entered the hospital on April 14 and was discharged on April 28.

Mr. Hayes is Chairman of the Board, Justice Drug Company, and a member of the Pharmaceutical Research Foundation.

DOINGS

OF THE AUXILIARIES

- Rowan-Davie—Mrs. Alvin E. Morris
- WNC Auxiliary—Mrs. J. Howard Mock
- Charlotte—Mrs. Ross L. Cooper
- Alamance—Mrs. John Wood
- Pharmacy Wives—Mrs. Frank Raper
- Greensboro—Mrs. Robert Whiteley
- Winston-Salem—Mrs. Don Joyce

Cabarrus Pharmaceutical Auxiliary Organized

Wives of the Cabarrus County Pharmaceutical Society met at the home of Mrs. Jesse Pike, Concord, to organize a local Auxiliary. Mrs. Floyde F. Potter, State Auxiliary President, met with the group.

Eleven women were signed as charter members, and it was decided that those attending the first two meetings would be eligible for charter membership.

Members of the Cabarrus County Pharmaceutical Society honored the new Auxiliary at a dinner party May 4th at Lake Lynn Lodge, Concord. Harry A. Barringer, presided. Hoy A. Moose welcomed special guests Robert B. Hall, NCPA President, and Mrs. Hall; Mrs. Floyde Potter, Immediate past-president of the Woman's Auxiliary, and Mr. Potter; W. J. Smith, Executive Secretary of the NCPA, and Mrs. Smith.

In a very impressive ceremony, using flowers symbolic of the office, Mrs. Potter installed officers of the Cabarrus Auxiliary.

Greensboro

Mrs. Ben F. Collins, Jr. was elected president of the Greensboro Drug Club Auxiliary

Officers of the newly organized Cabarrus Pharmaceutical Auxiliary are (left to right) Mr. Harry A. Barringer, Secretary; Mrs. Ernest Porter, Treasurer; Mrs. Prentiss George President, and Mrs. Bernie J. Nance, Vice-Pesident. (Photo by Babb.)

its April meeting. Named to serve with rs. Collins were Mrs. Lon D. Russell, vice-esident; Mrs. James Waugh, secretary; rs. Robert Lane, treasurer; Mrs. G. D. ndrews, chaplain; Mrs. J. T. Hart, his-rian; Mrs. C. U. Paoloni and Mrs. C. C. raham, advisors.

The Reverend Allen McQueen of Star-ount Presbyterian Church was speaker for e meeting.

During the business session, conducted by rs. Paoloni, president, a letter was read om the president of the Greensboro Junior omen's Club, asking for assistance in ganizing the Auxiliary for the new Wesley ng Community Hospital.

Mrs. S. T. Forrest distributed favors om the convention to all present, and ecial gifts to all committee chairmen. rs. D. D. Claytor, in turn, presented a gift om the Auxiliary to Mrs. Forrest, as a ken of appreciation for the wonderful job e did as State Convention Chairman.

Visitors were Mrs. R. H. Claytor of Hills-ro, who won the door prize, and Mrs. ifus Russell of Greensboro.

Hostesses were Mrs. J. A. Ranzenhofer, airman, assisted by Mrs. R. D. Farrell, rs. G. H. Steele, and Mrs. R. F. Whiteley.

Rowan-Davie

The Rowan-Davie Drug Auxiliary held its ril meeting at the Salisbury Country Club, th sixteen members and one guest attend-g. The President, Mrs. Robert Milton, nducted the meeting. Mrs. Paul Miller esented the devotions with the theme anctifying the Common Task."

Mrs. J. W. Compton, chairman of the minating committee, presented the slate officers to serve for the coming year. ey were unanimously elected.

Mrs. Edwin Fuller introduced the guest eaker, Miss Virginia Jenkins of the wan Museum, who spoke on "Our Herit-e." After the meeting concluded, mem-rs were invited to tour the Museum, es-rted by Miss Jenkins.

Mrs. J. F. Carrigan and Mrs. Will mbard were hostesses for the day. Mrs. vin E. Morris won the draw prize.

Alamance

The Alamance Drug Circle met for the last meeting of the year on May 2 at the home of Mrs. Paul Morrow. After a delicious luncheon, a short business meeting was held.

The following slate of officers were voted in for the coming year:

Mrs. David Hix, President

Mrs. S. D. Griffin, Vice-president

Mrs. Jack Watts, Secretary

Mrs. Millard Denson, Treasurer

Mrs. E. L. McAdams, Chaplain

Mrs. L. A. Wharton, Historian

Pharmacy Wives

Election of officers was the chief item of business at the April 11th meeting of Pharmacy Wives. The new officers are as follows: President, Mrs. Hunter Smith; Vice-President, Mrs. William Medlin; Secretary, Mrs. David Quackenbush; Historian, Mrs. Thomas Lever III; Treasurer, Mrs. Gary Cloninger; Hospitality Chairman, Mrs. Wilkins Anderson; Refreshments Chairman, Mrs. Joe Davis; Publicity Co-Chairmen, Mrs. Bob Lilley and Mrs. Roy Collette.

Hostesses for the meeting were Mrs. Bill Medlin and Mrs. Roy Collette.

The April 25th meeting featured a fashion clinic by The Little Shop. With models selected from the Pharmacy Wives membership, summer fashions were shown, and fabrics and their proper care were discussed.

A short business session was held, in order for final planning to be made for the "Graduation" tea to be held May 21st at the Institute of Pharmacy. This will honor wives of senior Pharmacy School students. Mrs. Leslie Myers, President of the NCPA Woman's Auxiliary, will be the speaker.

Hostesses for the meeting were Mrs. David Quackenbush and Mrs. Luther Wayne Keith.

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☐ Entozyme®
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☐ Donnazyme®
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It's 100 for Gibson's

On April 1, 1861 the late Dr. J. P. Gib son opened Gibson's Drug Store in Concord

After a few years, Dr. Gibson sold th store to Joe Goodman. In 1926, P. M. Laf fert, Sr. purchased Gibson's and operate it until his death in 1950. Today, the firm is managed by Parks M. Lafferty, Jr.

To celebrate its 100 anniversary on Apri 1, Gibson's gave away a number of prize and refreshments were served during th day. In preparation for the celebration the firm recently underwent a major re modeling job, including new fixtures.

Not counting refills, Gibson's, on April 7 had 912,395 prescriptions on file.

Ring Drug Destroyed

An early morning fire on April 20 de stroyed the C. A. Ring Drug Company o High Point. Two adjoining buildings wer damaged extensively.

The drug store was established in 192 by the late C. A. Ring, Sr., who died o March 28 at the age of 91.

To Manage Cedar Cliff

Charles Speranza is the new manager o Cedar Cliff Pharmacy, Burlington.

Mr. Speranza is a native of Boston an a graduate of the New England College o Pharmacy. He did graduate work at th UNC School of Pharmacy.

Formerly assistant manager of Wa green's of Durham, Mr. and Mrs. Speranz liked the Piedmont section of North Car lina so well, they decided to make thi their permanent home. The Speranzas hav five children, including twin boys.

Promoted by FDA

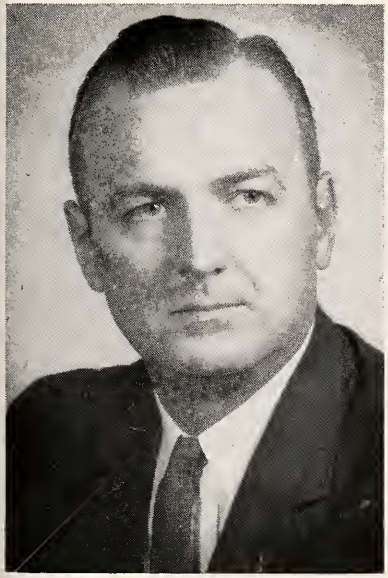
Winton B. Rankin, a native of Boone, ha been promoted to a newly created post a Assistant Commissioner of the Food & Dru Administration.

Mr. Rankin, a licensed pharmacist o North Carolina (license #2873), has bee with the FDA since 1939.

FULLER'S ADDRESS

(Continued from page 7)

In just a matter of a few weeks on May 2, the Pharmacists of Northern California will go to the court room to defend themselves in a criminal anti-trust suit in which they are charged with price fixing. If the courts rule that the Government's charges are true, the professional status of Pharmacy will have been dealt a cruel blow. The indictment describes a Pharmacy as a "store in which prescriptions are sold." They claim that 95% of all drugs used to fill prescriptions in the area are prepared from "pre-compounded drugs" which they define as a "prescription drug compounded by a drug manufacturer and used by pharmacists to fill prescriptions without any additional compounding. Such drugs are repackaged and/or relabeled by pharmacists and sold in containers which do not bear any indication of the manufacturer's name or the brand name of the drug." If such charges are true, Pharmacy will, in effect, be ruled by our government as a trade—not a profession—and it will take us years to overcome this stigma.



EDWIN R. FULLER

Similar suits have been instituted in at least three other states: Arizona, Idaho, and Utah. The American Pharmaceutical Association has thrown itself into the battle to aid the Association of those states in their fights. We are much in prayer that their effort will be successful.

If, by any means, the use of a prescription pricing schedule can be construed as price-fixing, just how are we to interpret the minimum wage pay scale that our government has enacted into law and is continually trying to fix at a higher minimum? The same is true of our interpretation of "Fair Trade." Wherein lies the justice in requiring one, by law, to adhere to a minimum wage scale set by our government and then being forbidden to set a minimum selling price on the merchandise and services he has to offer? I fail to see how price-fixing can be legal and acceptable in one application and a criminal offense when used in another interpretation.

We cannot help but wonder just how much damage may have been caused by overemphasis of the dollar. The profitable operation of some of our drug manufacturers as evidenced by their spectacular growth in the stock market has contributed much toward placing the drug industry in the eyes of the dollar-minded public. Not only has this success caused the public to think of drugs as an expensive commodity, but has caused management to ofttimes lose their sense of values in an effort to keep sales spiraling upward. Utter confusion prevails when manufacturers cannot quite decide to whom they should sell and what prices they should charge.

In some cases we find that the service wholesaler is being by-passed in the ever-changing policies. The role played by the wholesale druggist is an integral phase of drug distribution and any attempt to assign them to an expendable status is bad for the whole drug industry.

The pricing policies used by some manufacturers are not only confusing but unjust. They have four to six different price lists.

(Continued on page 34)

FULLER'S ADDRESS

(Continued from page 33)

There is one price for the retailer, another for the chain store operator, another for the wholesale jobber, another for the hospital, another for local and state welfare agencies and National Health Foundation, and still another to the Veteran's Administration. In some extreme cases the retailer will pay as much as 45 times more than what the government agencies are quoted. It is quite obvious in such cases that the retailer and his customers are subsidizing, through the drug manufacturer, an agency that is not only a competitor but is already being supported by public tax dollars.

We are well aware of the serious deterioration of Fair Trade in our state. Many of us feel that the time has come when we must take steps to determine just where we stand on this matter of Fair Trade. An adverse decision on the part of our courts certainly would not be any worse than the condition that now exists in some sections of our State. If the law that is now on our book is not enforceable, then let us accept this fact and go to work to enact one that can be enforced. As long as we adopt an air of timidity and anxiety about having our law tested, we must accept the fact that in far too many cases the manufacturer is unconcerned as to what we do with his product so long as his sales are good and he gets his price for it. It can be a source of embarrassment when we attempt to collate the progress that has been made in some areas of Pharmacy when we find little or no progress in other areas.

We often become confused in our thinking and our reasoning and so busily engaged in the daily pattern of life that we fail to find the time to do the things necessary to assure over-all progress. Progress does not just happen! Progress must be created! Take a look at our State Pharmacy laws. Basically, our present Pharmacy laws were enacted to meet the needs in the practice of our profession as it existed a half century ago. You will recall that during our last General Assembly an attempt was made to enact certain revised sections of our law. All of the organized local Drug Clubs c the State, as well as many individuals, ha endorsed the proposed revision. Yet whe introduced in the General Assembly, the bil failed to receive the "grass root" suppor necessary to pass. It passed the Hous but was killed in a Senate Committee.

In an effort to determine what could b expected of us in another attempt to hav our Pharmacy laws revised, a questionnair was mailed to the membership of our Asso ciation. This questionnaire simply aske whether or not we were in favor of this legis lation and whether or not we would work for its passage. From a membership o approximately 1,350 pharmacists, 75% failed to voice either approval or disap proval. Even though over 90% of th less than 350 who returned the questionnair indicated both approval and a willingness t work for the passage of the revision, I fea that the only real conclusion to be drawn from this survey is one of apathy and com placency on the part of the majority o North Carolina Pharmacists, in so far as ou Pharmacy Laws are concerned.

There are at least a dozen conditions ove which your Board of Pharmacy should b exercising control in the handling and dis tribution of drugs, but until such time a we, the Pharmacists of this State, see fit t provide the Board with adequate "tools" t properly regulate the practice of Pharmacy there is little more that we can expect from this group toward the solution of many o our problems.

Then take a look at our methods of pre scription pricing. Far too many of us are

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More detailed information and pic tures of the 81st Annual NCPA Con vention and Affiliated Auxiliaries will appear in the June issue of the Carolina Journal of Pharmacy. The Convention was one of the best at tended in years.

FULLER'S ADDRESS

ng the same system (if we use any sys-
n at all), that we resorted to forty to
y years ago. I am conviced that the
jority of apprehension and the com-
ints we hear about the high cost of drugs
the result of the disparity of prices
arged for our prescription services, fre-
ently within the framework of a single
re. I repeat—Progress doesn't just
pen; Progress must be created—created
people correlating their efforts in unity
d harmony.

I would like to take this opportunity to
mit the following recommendations for
ur consideration:

1. I recommend that your President ap-
nt a committee to study the Constitution
d the By-Laws of this Association for the
rpose of revision in order that they might
re adequately meet the needs of the pres-
and the future. Perhaps this is a proj-
that could be assigned to the members of
Academy of Pharmacy.

2. I recommend that every attempt be
de to continue our District Meetings in
Fall, and if at all possible that at least
o meetings be held in each of the five
tricts.

3. Believing that knowledge is the life
od of our profession I recommend that
ur Association continue the policy of co-
erating with the School of Pharmacy, the
rth Carolina Academy of Pharmacy, the
rth Carolina Society of Hospital Phar-
cists, the North Carolina Fellows of the
erican College of Apothecaries, and any
er health organizations necessary in the
nsorship of professional seminars and
t-graduate courses.

4. I recommend that each of you who be-
ve in the principles of Fair Trade use
ry means at your command to notify
nufacturers of specific violations and ask
ir cooperation even to the point of legal
ion to resolve those infractions.

5. I urge the members of this Association
give generous financial assistance to the North Carolina Pharmaceutical Research Foundation and to the North Carolina Pharmaceutical Association Endowment Fund. Their aims, purposes, and accomplishments are already known to you.

6. In order that Pharmacy might have the support of its members at a National level, as well as local and State level, I urge those members of this Association who have not already done so, to apply for active membership in the American Pharmaceutical Association. The active and sustaining support of all pharmacists will lend much strength toward meeting the challenges of the present and the future.

7. I recommend that you, the Pharmacists of our State, take the time necessary to keep our Representatives and Senators apprised of your desires with reference to pending Legislation. They should be urged to enact those bills which will benefit Mankind. A good example is the Sparkman-Ikard-Curtis Bill.

8. I recommend and urge that every member of this Association join me in pledging active support to our President-elect, to the officers of the Association, and to any others dedicated to the advancement of the profession of Pharmacy.

(Concluded on Page 36)

Our Loyal Supporters

The NCPA does not solicit convention aid from out of the state but some of our pharmaceutical friends voluntarily share in the expense, which we welcome. Whenever possible, reciprocal cooperation is indicated.

Johnson & Johnson

Eli Lilly and Company

Parke, Davis and Company

A. H. Robins Company

Smith Kline & French Laboratories

E. R. Squibb and Sons

FULLER'S ADDRESS

Perhaps we can find wisdom and foresight by looking back into History—back almost 2,500 years ago to the time of Nehemiah, a man who was consecrated to rebuilding the walls of Jerusalem. We are told that Nehemiah quietly surveyed the conditions of the walls, determined the needs, and then summoned the people, saying, "You see the distress we are in; come let us build up the walls of the city." The response was enthusiastic and universal. All classes of people, the rich and the poor, the peasants and the nobles joined together side by side, with one purpose in mind—to rebuild the walls of Jerusalem. Even in the process of restoration Nehemiah was mindful of the fact that there would be those who would seek to destroy and the Scripture says that they continued to work with the tools of c struction in one hand and the weapons defense in the other. Because of their un of purpose and spirit of cooperation, walls were completed in 52 days—an alm unbelievable feat.

Now is the time for us to review the c ditions of Pharmacy—determine our ne —and through a coordination of our effo set about to rebuild our professional he tage. Like Nehemiah we must recogn that there has been and will continue to those who will seek to destroy even as rebuild.

Jules Verne, a French writer of a centu ago, is credited with having said, "A thing that man can imagine, man can d Ours is not an easy task—but neither is an impossible one.

on your staff...
but not your payroll

It is the function of our sales representatives to make your job easier, your merchandising more effective, and your operations more profitable. Although their basic role is to sell merchandise, they are always eager to assist you in every way possible in order to contribute to your success. You will find them dependable sources of product information, experts on inventory control, and authorities on sales promotions and modern merchandising. We are proud of our sales representatives and invite you to take advantage of their wealth of experience and helpful service. For the finest wholesale drug service, send your orders to us.

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DURHAM, NORTH CAROLINA

Class A Narcotic List

Includes Those Pure Drugs, Their Compounds and Preparations Which Can Be Dispensed Only on a Written, Signed Prescription

	Name of Article
p.	A.P.C. Demerol (Demerol 30 mg.)
pp.	B&O 15A (Opium 1/2 gr. Belladonna 1/4 gr.)
pp.	B&O 16A (Opium 1 gr. Belladonna 1/4 gr.)
	Chlor-Anodyne (Morphine Hcl. 2 7/8 gr. per oz.)
	Cocaine Solutions
vets	Cocaine Hcl. 2 1/4 gr.
p.	Codeine Phos. 1/2 gr. per cc.
.	Codeine Phos. 1/4 gr.
f.	Codeine Phos. 1/2 gr., 1 gr.
f.	Codeine Sulf. 1 gr.
f.	Codeine Sulf. 1/8 gr., 1/4 gr., 1/2 gr., 1 gr.
.	Codeine Sulf. 1/4 gr., 1/2 gr., 1 gr.
	Codeine, if more than 8 grs. per fl. oz. or more than 1 grain per dosage unit.
	Demerol Solutions
p.	Demerol 25 mg.—1/2 cc.
p.	Demerol 50 mg.—1 cc.
p.	Demerol 75 mg.—1 1/2 cc.
p.	Demerol 100 mg.
p.	Demerol Atropine 2 cc. (Demerol 100 mg.—2 cc.)
p.	Demerol Scopolamine 2 cc. (Demerol 100 mg.—2 cc.)
x.	Demerol (Demerol 50 mg. per 5 cc.)
	Demerol Disp. Syr. 50 mg.—1 cc.
	Demerol Disp. Syr. 75 mg.—1 cc.
	Demerol Disp. Syr. 100 mg.—1 cc.
o.	Demerol 50 mg., 100 mg.
l	Demerol 50 mg. per cc.
l	Demerol 100 mg. per cc.
l	Demerol Scopolamine (Demerol 50 mg. per cc.)
o.	Demerol APAP (Demerol 50 mg.)
o.	Demerol Comp. (Demerol 25 mg.)
o.	Demerol Lotusate (Demerol 100 mg.)
o.	Dicodid 5 mg.
p.	Dilaudid Hcl. 1/32 gr.—1 cc.
p.	Dilaudid Hcl. 1/20 gr.—1 cc.
p.	Dilaudid Hcl. 1/16 gr.—1 cc.
t. Supp.	Dilaudid Hcl. 1/20 gr.
.	Dilaudid (1 mg.—5 cc.)
	Dilaudid Hcl. Solutions
f.	Dilaudid Hcl. 1/64 gr., 1/32 gr., 1/20 gr., 1/16 gr.
l	Dilaudid Sulf. 2 mg. per cc.
	Dionin Solutions
p.	Dolophine Hcl. 10 mg.—1cc. (Methadone Hcl.)
cc. Amp.	Dolophine Hcl. 10 mg. per cc.
.	Dolophine Hcl. (Methadone Hcl. 10 mg. per 30 cc.)
b.	Dolophine Hcl. 5 mg., 7.5 mg., 10 mg.
b.	Donnagesic No. 2 (Codeine Phos. 1 1/2 gr.)

	Name of Article
	Dover's Po. N.F. (Po. Ipecac & Opium)
H.T.	H.M.C. No. 1 (Morphine HBr. 1/4 gr.)
H.T.	H.M.C. No. 2 (Morphine HBr. 1/8 gr.)
	Hycodan Po.
10 cc. Vial	Hymorphan Hcl. 2 mg. per cc.
10 cc. Vial	Hymorphan Hcl. 2 mg. per cc. Atropine Sulf. 0.25 mg. per cc.
Amp.	Leritine 1 cc. 25 mg. per cc.
Amp.	Leritine 2 cc. 25 mg. per cc.
Tab.	Leritine 25 mg.
30 cc. Vial	Leritine 25 mg. per cc.
Amp.	Levo-Dromoran 2 mg.—1 cc.
Tab.	Levo-Dromoran 2 mg.
10 cc. Vial	Levo-Dromoran 2 mg. per cc.
Tubex	Meperidine Hcl. 50 mg.—1 cc.
Tubex	Meperidine Hcl. 75 mg.—1 cc.
Tubex M	Meperidine Hcl. 100 mg.—1 cc.
Tubex	Mepergan 25—50 mg. per 2 cc.
10 cc. Vial	Mepergan 25—25 mg.—1 cc.
Tubex	Mepergan 50—50 mg.—1 cc.
10 cc. Vial	Mepergan 50—50 mg.—1 cc.
100 Tab.	Mercodinone
20 cc. Vial	Methadon Hcl. 10 mg. per cc.
30 cc. Vial	Methadone Hcl. 10 mg. per cc.
Syr.	Methajade
	Morphine Acetate
Elix.	Morphine Hcl. 1 gr. per fl. oz.
	Morphine Solutions
Amp.	Morphine Sulf. 1/4 gr. per cc.
cc. Amp.	Morphine Sulf. 1/4 gr. Atropine Sulf. 1/150 gr. per cc.
H.T.	Morphine Sulf. 1/8 gr., 1/6 gr., 1/4 gr., 1/2 gr., 1 gr.
H.T.	Morphine Sulf. 1/4 gr. Atropine Sulf. 1/150 gr.
T.T.	Morphine Sulf. 1/4 gr.
Amp.	Nisentil Hcl. 40 mg.—1 cc.
Amp.	Nisentil Hcl. 60 mg.—1 cc.
Vial	Nisentil Hcl. 60 mg. per cc.
Tab.	Nodalin (Methadone Hcl. 2.5 mg.)
Amp.	Numorphan Hcl. 1 cc. (1.5 mg. per cc.)
Amp.	Numorphan Hcl. 2 cc. (1.5 mg. per cc.)
10 cc. Vial	Numorphan Hcl. (1.5 mg. per cc.)
Supp.	Numorphan Hcl. 2 mg., 5 mg.
	Opium Po.
	Opium Po. Extract
Rect. Supp.	Opium 1 gr. Belladonna 1/4 gr.
Tr.	Opium U.S.P. Dead.
	Pantopon All
	Papine
Amp.	Prinadol 2 mg. 1 cc.
10 cc. Vial	Prinadol 2 mg. per cc.
Amp.	Spasmalgin 1 cc. (Pantopon 1/6 gr. Papaverine Hcl. 1/3 gr. 1 cc.)
Tab.	Spasmalgin (Pantopon 1/6 gr. Papaverine Hcl. 1/3 gr.)
Cap.	Synalgos DC (Dihydrocodeine 16 mg.)

A daughter, Sharon Louise, to Mr. and Mrs. **James F. Lowder,** Winston-Salem, March 3 . . . A daughter, Janese Lenora, weighing 7 lb. 4 oz., to Mr. and Mrs. **Wesley Dockery,** Valdese, March 28 . . . A daughter, Catherine Ann, weighing 7 lb. 3 oz. to Mr. and Mrs. **Noah Simpson,** Spindale, April 18 . . . A boy, Steven Wayne, born to Mr. and Mrs. Herbert W. Sumner of Burlington, grandson of Mr. and Mrs. **Alfred C. Sumner, Sr.**

Engagements

Mr. and Mrs. Daniel A. McDonald of Carthage are announcing the engagement of their daughter, Phebe Pettingill McDonald to Paul Madison Kirkman, son of Mr. and Mrs. Clay M. Kirkman of Madison. The wedding will take place Sunday, June 4th, in the Carthage Presbyterian Churc Both Miss McDonald and Mr. Kirkman a graduates of the UNC School of Pharmac Miss McDonald is employed in the pha macy at the City Memorial Hospital, Win ton-Salem, and Mr. Kirkman is with Mad son Drug Co.

Miss Vera Jean Caudle of Durham an Charles Glenn Barger, son of the Reveren and Mrs. Glenn L. Barger of Durham, wi be married June 10th. Mr. Barger is graduate of the UNC School of Pharmac and is presently employed as pharmaci and assistant manager of Kerr Rexall Dru Durham.

A September wedding is planned by Mis Dorothy Smith Carpenter of Durham, an Benjamin Walter Bullock of Creedmoo Mr. Bullock, a graduate of the UNC Scho of Pharmacy, is a staff pharmacist at Watt Hospital, Durham.

Marriages

Hardy—Hill

April 24th was the wedding date of Mi Carol Frances Hill, daughter of Mr. an Mrs. Ollie H. Hill of Snow Hill, an Charles Edward Hardy, son of Mr. and Mr S. P. Hardy, Jr. of LaGrange. Mr. Hard alumnus of UNC School of Pharmacy, associated with LaGrange Pharmacy.

Deaths

J. R. ELSON

J. Richard Elson, 50, owner-operator Elson's Drug Store and Enka Drug an Food Store, Enka, died April 14. He ha been in declining health for two years, a though his death was unexpected.

A native of Wheeling, West Virginia, h attended the Georgia Military Academy an the Atlanta College of Pharmacy. Durin WW II, Mr. Elson served as a secon lieutenant in the Medical Administratio Corps. In 1946 he returned to Enka fro military service to manage the Communit Pharmacy (now Elson's) and following th death of his father, assumed control of th pharmacy.

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Make McCourt
Your "Buy-word"
For Labels -in Rolls or Flats
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42-54 BENNETT STREET
THE RIGHT LABEL RIGHT AT HAND
BRADFORD, PENNA.
Specializing in Labels for Drug Stores

W. D. ALLEN

William Donald Allen, 65, manager of rnwell Drug Company, Morganton, died ril 26 following a sudden illness.

A native of Marion, Virginia; a graduate the Medical College of Virginia, Mr. Al- had been associated with the Cornwell ug Store since 1943.

D. M. AUSTIN

David McBride Austin, 72, part-owner of Austin Drug Company of Maxton, died ril 27 following a period of declining alth.

Mr. Austin was a native of Polkton. He s educated at Davidson College and ved in the Navy during WW I.

LOAMIE GILBERT

Loamie Gilbert, 84, owner and operator the Benson Drug Company, Benson, C., for more than a half century, died y 1.

Mr. Gilbert was born in Sampson County, vember 29, 1876. He attended the UNC hool of Pharmacy and was licensed to actice pharmacy in 1903. Following work Dunn, Fayetteville and Four Oaks, he ated in Benson with the Benson Drug mpany in 1905, first as an employee, later owner of the pharmacy.

Mr. Gilbert was a regular attendant at NCPA Conventions and was well known roughout the state. Among the survivors a son, L. Gilbert, Jr., a pharmacist of axton.

ANN TAINTER FLETCHER

Mrs. Ann Tainter Fletcher of Valdese d unexpectedly April 12th in Grace Hos- tal, Morganton, where she had been a tient for a few days. She was the wife Hugh Fletcher, owner of the Valdese ug Company, and daughter of the late an W. Tainter and Mrs. Tainter of arion.

The funeral services were held at Marion, d physicians and pharmactists of Marion d Valdese were honorary pallbearers.

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Pine State
Pine State
MILK
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ICE CREAM
any way you look at it, the finest... and most profitable
Pine State
North Carolina's Choice Since 1919

CLASSIFIED ADVERTISING

This space available at 10¢ per word; minimum of $3.00. Box numbers assigned and replies forwarded to advertiser upon request. Mail copy and payment to **Carolina Journal of Pharmacy,** Box 151, Chapel Hill, North Carolina.

FOR SALE—Reconditioned used soda fountains. Large stock. All sizes—bobtails and complete fountains. 90 day guarantee. Write for prices. Berryhill Fountain Sales Company, P. O. Box 3251, Charlotte 9, North Carolina.

BALANCES—Prescription balances repaired. Contact Phipps & Bird, Inc., P. O. Box 2V, Richmond 5, Virginia. Telephone MI 4-5401.

SWISS OINTMENT—The old prescription skin remedy manufactured for the drug trade. 40% gross profit with local advertising available. $1.00 retail. Write: Taylor Medicine Company, P. O. Box 1135, Jacksonville, North Carolina or your jobber.

FOR SALE—Pharmacist non-fade cloth insignias for professional jackets-coats (25¢ each); pad of Federal Excise Tax blanks ($1); Pharmacist tie bar with mortar & pestle ($1.50). Available from the NCPA.

WANTED—Experienced pharmacist. Top salary and good hours. Burlington area. Old established pharmacy in new building. GS-B5, c/o NCPA.

AVAILABLE—by September 1, UNC graduate pharmacist with 10 years experience. Prefers Central North Carolina in pharmacy with possibility of future ownership. Write 1/Lt Gerald K. Harrington, Box 73, Moody Air Force Base, Georgia.

FOR SALE—In Western Piedmont North Carolina—an old and well established drug drug store. Good business and excellent reputation. About one-third of volume is prescriptions. Many good lines on dire account. Excellent opportunity. Age a poor health reason for offer to sell. HD-L c/o NCPA.

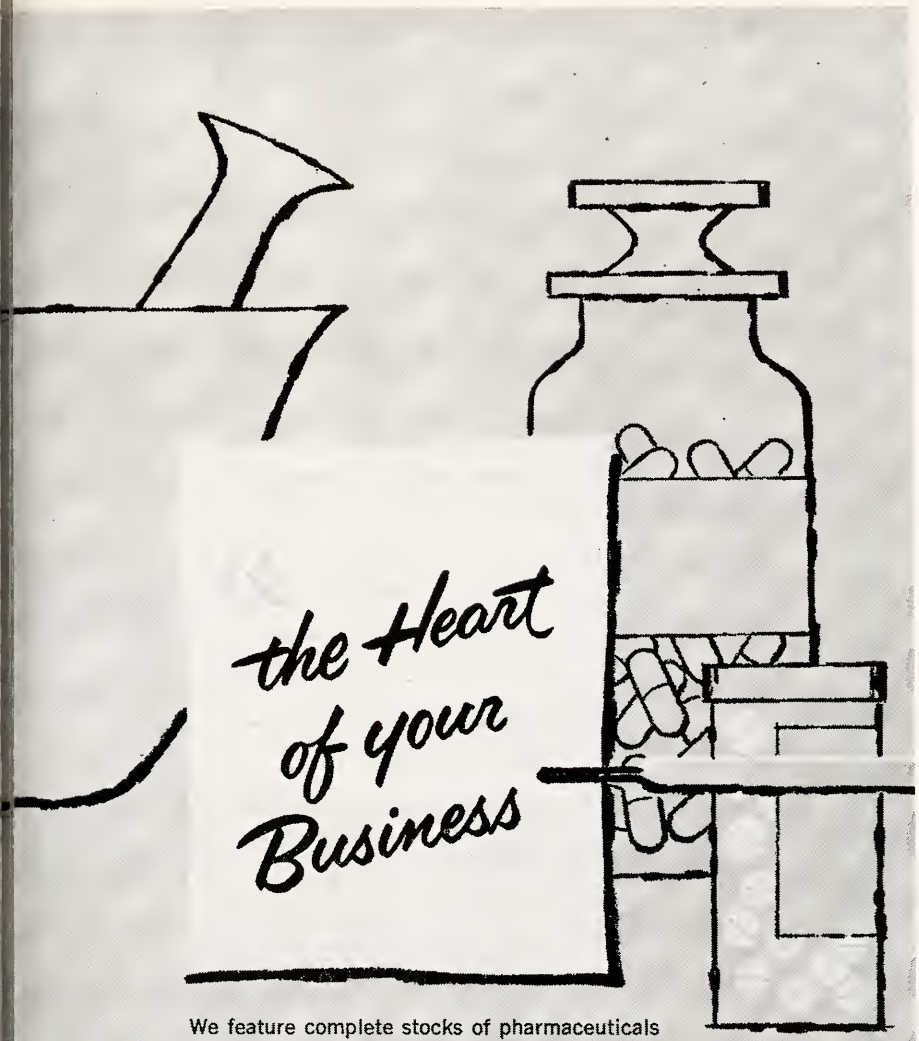
McAllister Installed as President National Board

H. C. McAllister, Secretary-Treasurer the North Carolina Board of Pharmac was installed as President of the Nation Association of Boards of Pharmacy at t just-concluded meeting of the Americ Pharmaceutical Association, held in Chicag He served as vice-president of the Nation Board this past year.

Mr. McAllister and Lee E. Eiler of Da ton, Ohio were nominated for first vi president of the A.Ph.A. The election, mail ballot, will be held early this summ

In recent years, Mr. McAllister has tak an active part in various A.Ph.A. progran particularly in the legislative area (M order Rx drugs, for instance) and proje of the closely-affiliated National Associati of Boards of Pharmacy (pharmacy enfor ment—reciprocity—exam procedures, etc North Carolina Pharmacy is proud to ha one of its own recognized at the natio level.

H. C. MCALLISTER



We feature complete stocks of pharmaceuticals
We stock all new items
We furnish full information on new specialties **and**
We deliver the product when you need it!

help you **OWENS,** *obtain* **MINOR &** *more* **BODEKER** *business & profits*

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You're losing money when you miss sales on ILOSONE®

When the prescription calls for one of the preparations of Ilosone and the empty shelf forces you to say, "Sorry, we are out of stock," you have not only lost money but have compelled your customer to seek prescription service at another pharmacy. To avoid the possibility of such a situation, which causes you to lose both profit and prestige, don't take a chance on "shorts." Take advantage of our complete Lilly stocks and our quick, dependable service.

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"The House of Friendly and Dependable Service"

RALEIGH, NORTH CAROLINA

C29 JUN 19 1961

The Carolina JOURNAL OF PHARMACY

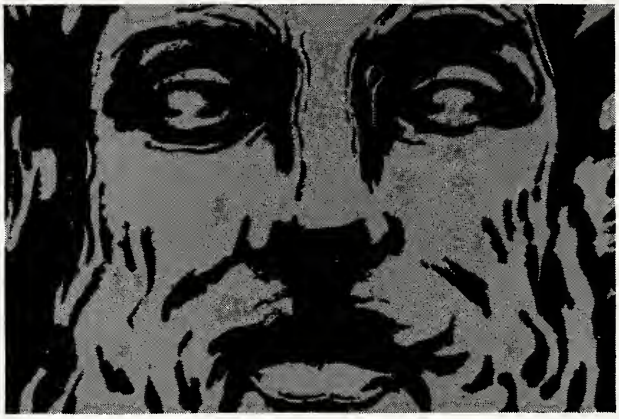
Volume XLII JUNE, 1961 Number 6

*New Product Announcement

a significant
achievement in
corticosteroid research

HALDRONE™

(paramethasone acetate, Lilly)



Æsculapius

Haldrone is a potent synthetic corticosteroid with marked anti-inflammatory activity. In steroid-responsive conditions, it provides predictable anti-inflammatory effects with a minimum of untoward reactions. Gratifying response has been observed in patients transferred from other corticosteroids to Haldrone. There is relatively little adverse effect on electrolyte metabolism. With Haldrone, sodium retention is unlikely, psychic effects are minimal, and there appears to be freedom from muscle weakness and cramping.

Although the incidence of significant side-effects is low, the usual contraindications to corticosteroid therapy apply to Haldrone.

Supplied in bottles of 30, 100, and 500	Tablets Haldrone, 1 mg., Yellow (scored) Tablets Haldrone, 2 mg., Orange (scored)

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Justice Service "of Enduring Quality" . . . .

A Salute to the Justice Telephone Order Department! By Using Our Seven-Trunk-Line Telephone Service Merchandise Is Shipped to You the Same Day Order Is Called In. To Cut Calling Time in Half Ask for Our Recording Service. Use Your Justice Telephone Order Department Daily from 8:00 A.M. to 4:00 P.M. Monday through Friday.

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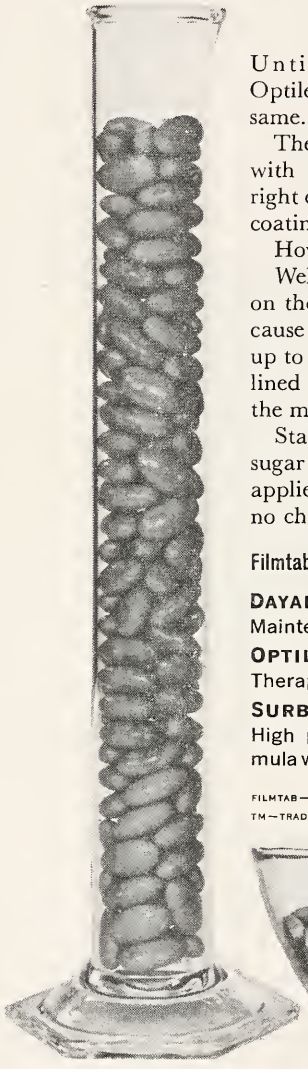
JUSTICE DRUG COMPANY

Greensboro, N. C.

63 Years of Service to North Carolina Retail Druggists

How Filmtab® Vitamins by Abbott Stack Up



Until we put the coatings on the Optilets® below, the tablets were all the same. Now, consider the differences.

The left column contains 125 Optilets with conventional sugar coatings. The right column—125 Optilets with Filmtab coatings.

How do they stack up?

Well it's easy to see that the column on the right is much shorter. That's because the Filmtab coating cuts tablet bulk up to 30%. The result is a small, streamlined vitamin that's easy to swallow—the most compact tablet of its kind.

Stability? Actually enhanced. Unlike sugar coatings, the Filmtab covering is applied without water. There is virtually no chance of moisture degradation.

Filmtab Coatings Protect These Vitamins by Abbott

DAYALETS® and **DAYALETS-M®**
Maintenance formulas.

OPTILETS® and **OPTILETS-M®**
Therapeutic formulas.

SURBEX-T™
High potency B-Complex formula with 500 mg. of vitamin C.

ABBOTT

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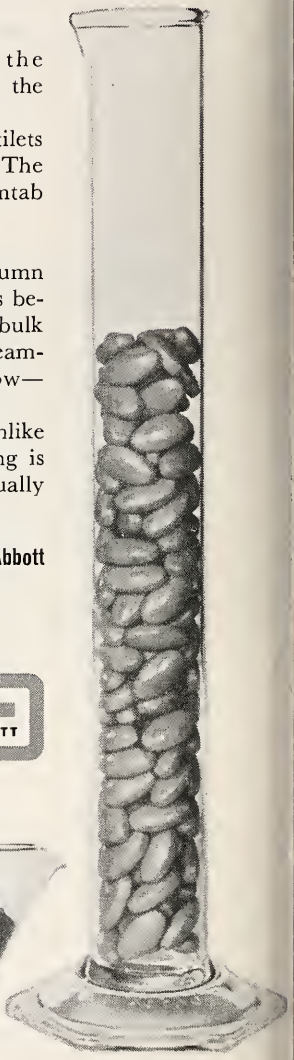

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Service Wholesalers Since 1891

ITCHING FOR MORE SUMMER SALES?

CALADRYL®

Calamine and Benadryl® Hydrochloride* Lotion and Cream

In past years, pharmacists everywhere have discovered that CALADRYL is not only an effective formula for relief of itching... it is also a potent one for increasing summer sales. The reason? CALADRYL combines valuable antipruritic and antihistaminic actions to soothe distress of prickly heat, insect bites, hives, mild sunburn, and other skin irritations prevalent in warm weather. To make those extra sales this summer, feature and recommend CALADRYL. Stock up today... and see your Parke-Davis representative for details of an attractive new merchandising unit designed to spark impulse sales of this popular product. *Benadryl Hydrochloride (diphenhydramine hydrochloride, Parke-Davis)

65561

PARKE-DAVIS

PARKE, DAVIS & COMPANY, Detroit 32, Michigan

The Carolina JOURNAL OF PHARMACY

June, 1961
VOL. XLII No. 6

★

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Wanted

PHARMACISTS WHO WILL DEFEND THE PROFESSION

The American Pharmaceutical Association has launched a fund-raising campaign to defend the principles involved in the Justice Department attacks in Arizona, California, Idaho and Utah. An appeal for contributions has been sent directly to every pharmacy in the United States, supplemented by a follow-up mailing by many state pharmaceutical associations, including the NCPA.

The brochure addressed to the pharmacist emphasizes that "your professional status is at stake today in the Federal Courts. The Justice Department has charged pharmacists with 'price fixing' for using traditional guides to determine professional fees for prescription services. The criminal actions and civil suits against pharmacy associations in Arizona, California, Idaho and Utah now before the Courts equate the professional activities of the pharmacist with the commercial activities of the merchant."

The House of Delegates of the American Pharmaceutical Association at the Chicago Convention during the week of April 23 noted that "whereas certain antitrust cases are now pending which are vital to the entire profession,"; that the House "endorse the action of the Council of the A.Ph.A. to undertake at once a national fund raising drive among individual pharmacists to defend the professional principles involved in these trust cases." With this mandate, the campaign was launched less than 30 days following the House action.

The issues at stake are so important, all pharmacists, irrespective of membership in the A.Ph.A. or any other pharmacy organization, ought to answer this S.O.S. for funds to continue the legal fight. You can do your part by sending your check—we suggest it be a liberal one—to: Defend the Profession, P. O. Box 1921, Washington 13, D. C.

The Carolina Journal of Pharmacy is published monthly by the N. C. Pharmaceutical Association, Box 151, Chapel Hill, N. C. Subscription rate: $3.00 a year; single copy, 25 cents. Entered as second class matter July 5, 1922 at the post office at Chapel Hill, North Carolina under the Act of March 3, 1879.

Members of the 50 Plus Club

Pharmacists-Members of The North Carolina Pharmaceutical Associati who have been licensed as Pharmacists for 50 plus years. 50 year pins a certificates are presented at Annual Conventions of the NCPA. The 19 group will be inducted into Club in Raleigh, April 1962.

1895

D. M. McKay, Durham

1896

Clyde Eubanks, Chapel Hill

1901

John E. F. Hicks, Goldsboro
Thomas S. Simpson, Winston-Salem

1902

Louis W. MacKesson, Statesville
W. F. Welborn, Lexington

1903

A. J. Miller, Hendersonville

1904

W. D. Bryan, Tarboro
C. Macbeth Cain, Henrietta
J. M. Pinnix, Kernersville
L. B. Ring, Tarpon Springs, Fla.

1905

D. L. Boone, Durham
Walter Buhmann, Asheville
Walter R. Dixon, Charlotte
W. F. Holland, Mt. Holly
Thomas M. Stanback, Salisbury

1906

Claude C. Cannon, Durham
R. S. Parker, Murphy
D. W. Tart, Greensboro

1907

Charles M. Andrews, Burlington
Wiltshire Griffith, Hendersonville
R. R. Herring, Oxford

Cover Page

Four of the newly inducted "freshmen members" of the 50 Plus Club are pictured, left to right: Bate C. Toms of Salisbury, W. L. Lamar of Denton, R. R. Copeland of Ahoskie and John C. Hood of Kinston.

Not present for picture: Joe Anderson of New Bern, L. G. Day of Spruce Pine and C. V. Knight of Wilson.

Horace C. Lutz, Hickory
Robert P. Lyon, Wadesboro
H. S. Overman, Elizabeth City
W. M. Pinnix, New Bern
L. W. Richardson, Goldsboro

1908

R. R. Copeland, Ahoskie
L. J. Lea, Laurinburg
W. A. Sappenfield, Statesville
E. L. Vinson, Halifax

1909

J. E. Brison, Gastonia
J. L. Cherry, Charlotte
S. B. Etheridge, Washington
H. M. Gaddy, Asheville
H. C. Greene, Charlotte
Charles G. Hicks, Raleigh
A. Allison James, Winston-Salem
D. Clyde Lisk, Charlotte
T. H. Wilson, Gastonia

1910

L. I. Grantham, St. Pauls
Joseph House, Beaufort
J. Boyce Hunter, Charlotte
J. A. Hutchins, Winston-Salem
W. L. Johnson, Gibson
A. H. McDonald, Durham
C. H. Mock, Boone
M. A. Nicholson, Troy
W. Moss Salley, Asheville
J. H. Stimson, Statesville
H. R. Stowe, Charlotte
J. H. Townsend, Red Springs
George S. White, Lexington
A. H. A. Williams, Oxford
H. W. Wohlford, Charlotte
I. L. Zuckerman, Greensboro

1911

Joe Anderson, New Bern
L. G. Day, Spruce Pine
John C. Hood, Kinston
C. V. Knight, Wilson
W. L. Lamar, Denton
B. C. Toms, Salisbury

What the Wholesaler Expects of the Pharmacist

By JAMES E. ALLEN, President; *The Henry B. Gilpin Company*

It impressed me a great deal to have you vite me to come before you and say out id "What the Wholesaler Expects of the harmacist." Imagine yourself being given invitation like this from your customers! hink your first reaction would be to speak and tell them . . . but then, what would u tell them? I passed a note to our les Manager and asked for his suggesns . . . and I got them, too! I read list, and I wrote at the top of his memo . "A Sales Manager's Dream."

I learned a long time ago to never preach a customer on what's good for him . . . knows somebody who knows better. I know I must speak in gentle tones, but still get my point across.

I do know that what's good for retail Pharmacists is good for wholesale druggists. Let there be no misunderstanding . . . my interest in the retail Pharmacist is selfish when we push for store improvement—remodeling—regularly changed displays—well lighted store—inviting front—raised Rx department that looks professional . . . a confidence building appearance, with the Pharmacist on display to the customers and the store operation in clear view to the Pharmacist. We spearhead this sort of thing

(Continued on page 36)

mes E. Allen (center), President of the Henry B. Gilpin Company, is shown with NCPA esident Robert B. Hall and Edwin R. Fuller. Mr. Allen was a guest speaker at the 1961 nual Meeting of the NCPA.

"$4.80 for 10 little pills?"

For the moment, young Mrs. Brown has forgotten her Jimmy's serious illness a all the worry it has caused. She's remembering what she's heard about the "h cost" of drugs, and unpleasant thoughts are crossing her mind.

What Mrs. Brown is thinking is as important to you as it is to the people beh you that she never sees. Her misconceptions are damaging to us all.

When she presents you with an opportunity like this, won't you take a few minu to set the record straight? You'll be rendering a valuable service to *all* those w develop, produce, distribute and dispense the little pills that help make the li Browns well.

Smith Kline & French Laboratories, Philadelph

Personnel Changes

John W. Moore to Bennett's Drug tore, Asheville; W. H. Kauffman to Kenilorth Drug Store, Asheville; E. A. Smith, r., to Sterling Drugs, Charlotte; and Dale dams to Summey Drug Company, Mount olly.

To Close on Sunday Mornings

By agreement of the owners of the Mone pharmacies, effective immediately the ores will be open only from 3 to 6 P.M. Sundays.

Under the new arrangement, the pharmaes will be open 69 hours a week which it believed is adequate to take care of the blic's drug needs.

Partnership Dissolved

By mutual consent, the partnership in nesville (N.C.) Drugs has been dissolved. E. and Dorothy F. Knight have purchased e interest of W. David Wright and Hazel . Wright in the pharmacy and will conue to operate it under the same firm me.

Life Members of TMA

The Traveling Men's Auxiliary of the PA has honored four of its members by cting them "Life Members" of the orgnization.

The new life members and the firms ich they have been associated are: F. L. Furr, Upjohn Company; D. Frank Hayes, Justice Drug Company; S. S. Woodall, Lance, Inc.; and W. O. Ezell, Geer Drug of Spartanburg.

Previously, the life membership list totaled eighteen. One life member (Ralph Crosson of Columbia) died during the year.

D. A. Geer Commended

For taking a firm stand in favor of the American system of free enterprise, D. A. Geer was the subject of a commendatory editorial in a recent issue of the Spartanburg, S. C. paper.

Mr. Geer, a member of the Spartanburg City Council for past two years, is opposed to Federal handouts. Mr. Geer's position is that the pipeline to Washington, once connected, will not only expand but will be unstoppable.

The editorial was written by Rudy Rivers.

Win Advertising Awards

Drug store winners for excellence in their newspaper advertising, as sponsored by the Newspaper Advertising Executives Association of the Carolinas, included New River Pharmacy of Jacksonville and the Lexington Drug Company and Center Street Pharmacy, both of Lexington.

Secundum Artem

Note from Pharmacist:

"After being unable to get this prescription filled in several drug stores in ———, the party sent it to ——— by a friend to get it filled. He first tried ——— hospital before he came to the right place.

"The reply in every instance was that one or more of the ingredients were not stocked in the Pharmacy."

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Liq. Carb. Detergens	Dr. i
Phenolis	Dr. i
Aqua Hamamelis	F. Ozs. ii
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Sol. Boric Acid q. s.	F. Ozs. viii

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Helpful

By JOE SPIVEY in *The Greensboro Record*

Possible nursing shortages to the contrary, one Greensboro resident will never have any trouble getting nursing care if he needs it.

He is Frank Hayes, 75, vice president of Justice Drug Co. Hayes is an early-to-bed, early-to-rise individual. But since many persons have other schedules, Hayes found himself with a great deal of unfilled time about 6 a.m.

More than a quarter of a century ago, he started taking dawn drives in his automobile each day. He's not sure how or when it first came to his attention, but he became aware on his morning drives of numbers of uniformed nurses trudging toward bus stops or waiting at corners for buses—or trolleys as the case may have been back then.

Sometimes, especially in winter, it still would be dark. Sometimes it would be raining or snowing, but still the nurses made their way toward transportation to meet the 7 a.m. change of shift at a hospital.

It occurred to Hayes that he might turn his early morning travels into a worthwhile service. He began offering a lift to the nurses. Most of the time they accepted gratefully.

As time wore on, his passenger list grew till he had a full carload each morning. He'd take the nurses right to their destinations. Gradually he started waiting at the hospital, reading the paper or talking, until the 7 a.m. shift got off and he'd take a carload of nurses home.

He has no idea how many nurses he's given a helping ride over the years. Some he can't even remember their names. But they all remember him and his kindness.

Today at 75, he still continues to make his rounds. Several nurses he picks up at their homes. They have prearranged signals. Hayes drives by and, if the nurse has duty that day, she leaves the porch light on or pulls up a blind.

Instead of tooting the horn and awakening folks without dawn-rising habits, Hayes waits at the curb till the nurse is ready to go.

In addition to his transportation hobby, Hayes has one other: He plays golf about three times a week.

Wins Spelling Bee

Calvin Stringfield of North Wilkesboro, son of Mrs. Billie Stringfield, a graduate of the UNC School of Pharmacy, won the 21st annual "Spelling Bee" sponsored by the *Winston-Salem Journal and Sentinel.*

Runner-up in the 1960 contest, Calvin returned to take top honors by correctly spelling "demarcate" and "ethereal."

Here are some of the words missed by some of the forty contestants: Plebiscite, taciturn, myriad, meringue, tureen, tragedy and poignant.

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TAR HEEL DIGEST

Scotland Neck—McDowell's Pharmacy has a new front complete with marquee. The new-type marquee will withstand winds up to 125 miles an hour and will hold 40 pounds of snow and ice per foot.

Hope Mills—John T. Henley, pharmacist and member of the N. C. General Assembly, has been nominated to serve a two-year term as director of the N. C. Tuberculosis Association. He is currently president of the Cumberland County Tuberculosis Association.

Spencer—Paul Miller, as a representative of the Chamber of Commerce, is taking an active part in an effort to establish a half million dollar industrial education center in Rowan County.

Wingate—John Bowles, president of Rexall Drug Company, addressed the Wingate College graduates during commencement exercises on May 28. Bowles attended Wingate in 1933-34.

Wadesboro—Bill Bias, pharmacist at Parsons Drug Company, has been reelected president of the Wadesboro Merchants Association.

Gastonia—Captioned "Two-Way Expert" *The Gastonia Gazette* (May 16) carried an interesting, illustrated news story about Earl Williams, who has been associated with Kennedy's Drug Store since 1937, first as a soda clerk, later as a pharmacist (UNC, Class of '51).

Asheboro—Wilbur Faircloth of Kearns Service Drug Store has been named a member of the Asheboro Board of Education. He is superintendent of the First Methodist Church School and president of the Park Street School PTA.

Pilot Mountain—A new customer convenience has been added to the Surry Drug Company with the addition of a drive-in Rx window.

Kernersville—After 32 years of service on the town board of aldermen, J. M. Pinnix, Sr., has retired. J. M. Pinnix, Jr., is now a member of the town board, carrying on the family tradition in civic affairs.

Morganton—John David Hood has joined the staff of the Cornwell Drug Store. A 1959 graduate of the UNC School of Pharmacy, Mr. Hood for the past year has been associated with Lutz Drug Store of Hickory.

Winston-Salem—For being the first visitor to land a tarpon in the Annual Jaycees' Tarpon Roundup at St. Petersburg, Florida, E. G. Green (Eckerd's) received a silver tarpon lapel pin, a gold tarpon lapel pin and a trophy.

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Dr. Dobbins Presented Distinguished Teaching Award

By BILL EAST
Winston-Salem Sentinel City Editor

If Dr. James T. Dobbins, a Surry County native, ever gets lonesome during his retirement, all he has to do is to step into the nearest drug store.

The chances are good that he will find a familiar face behind the counter, busy mixing prescriptions.

For Dr. Dobbins taught practically every pharmacy student at the University of North Carolina from 1918 to 1960.

His former students are scattered throughout the world. But most of them stayed "home" in North Carolina. There are a number of them in the Winston-Salem area.

Dr. Dobbins popped into the spotlight again this week when he became the first winner of a new University of North Carolina School of Pharmacy award for distinguished teaching.

Two Respects

The award was unusual in two respects —Dr. Dobbins won it although he retire from the faculty of the university a yea ago.

—Although presented by the School o Pharmacy, the award must go to someon outside its faculty. Dr. Dobbins was pro fessor of chemistry at Chapel Hill. Phar macy students must take chemistry.

Former students of Dr. Dobbins here sa it's just like him to be achieving unusua honors even in retirement. "He was alway blazing paths," one former student said.

From 1895 to 1902, he attended Rockfor Free School, a oneroom, log building i

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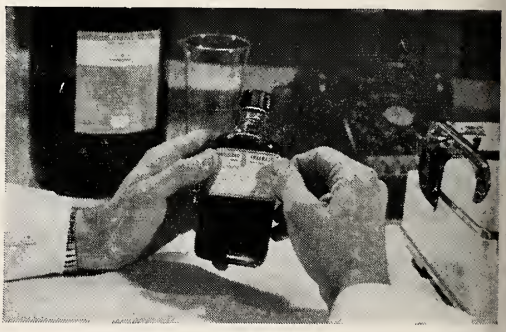

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which school was in session for only four months during the winter.

He attended high school at Dobson for two years and then spent the last two years of high school at Yadkinville under the tutelage of Prof. Z. H. Dixon, who influenced the style in which he would teach in later years.

Named Headmaster

Since at that time a North Carolina law allowed free tuition at the University of North Carolina for any bona fide school teacher, Dobbins secured the position of headmaster at the Rockford school where he had been a student only four years previously.

After one four-month session of teaching 70 students of all grades, he went to Chapel Hill, hopeful of becoming a dentist.

During undergraduate years (1907-11), he began focusing more and more attention on chemistry and related services. He earned $33 a month his senior year as an assistant in the physics department.

Upon graduation he was awarded a merit scholarship by Dr. Herty, a widely-known chemist of that era. He was assured of being able to continue in graduate school until he obtained both master's and doctor's degrees.

During his teaching, he concentrated mainly on instructing sophomore chemistry. His scheme of analysis as presented in a book was adopted in universities throughout the country. The course alone was taught approximately 100 times over a 35 year period.

There were some 175 to 200 students each time, causing speculation that he taught more students in that period than any other faculty member in the history of the university.

Through the years, his ties with the profession of pharmacy grew closer and closer. He watched his students set up their stores or move into already-established stores.

When Dr. E. A. Brecht, dean of the School of Pharmacy, presented the award —an antique American mortar and pestle, symbol of the pharmacy profession—he said:

"Dr. Dobbins was noted for his quiet, purposeful, sympathetic understanding and effective teaching, which was always spiced with a dry humor."

Replied Dr. Dobbins:

"I wish to express to you (Dr. Brecht) and the other members of the faculty my deep appreciation and heartfelt thanks for the honor which you have seen fit to bestow on me. I only hope that the evaluation of my ability has not been too high. I can say that any shortcomings that may have been in my teaching was of the body and mind and not of the will and desire."

Appropriate

Dr. Dobbins said it was appropriate that he receive an antique mortar and pestle. He said the mortar and pestle is used for mixing medicines needed for betterment of the body. The teacher, he said, is instrumental in mixing those mental and spiritual attributions so as to bring out the very best in the student.

In a closing word to the faculty who had selected him for the award, he challenged them to permit no invisible barrier to exist between them and their students so that having earned their respect, there could be a common meeting of the "student anxious to learn, and the teacher, dying to teach."

Dean Brecht (right) shown presenting Award to Dr. Dobbins.

MEDICAL CARE PLANS

Rep. Austin Jones of Ashe County is looking to Western North Carolina legislators for support of his medical care bill—latest attempt started in the General Assembly to boost payments to hospitals for care of the poor.

The issues presented by the several methods proposed for caring for the sick are leaving some legislators more than a little confused.

The Legislature has already enacted a Senate measure providing medical care funds to the Dept. of Public Welfare by which counties will receive substantial matching funds from the Federal government.

In effect, it will provide hospitals a total of about $13.80 per day for a level of persons not eligible to receive old age assistance but who are over 65, and for aid to dependent children or aid for the permanently and totally disabled.

Of the $13.80, a total of $12 would come from Federal, state and county contributions. For persons over 65, the Federal contribution amounts to $9.60 per day and is the bulk of the public money. The remaining $1.80 per day comes to qualified hospitals at a rate of $1 a day from the **Duke Endowment Fund** and about 80 cents a day from the Kate Bittings Reynolds Fund at Winston-Salem.

Actual hospital charges, of course, exceed the total of $13.80 and run generally between $18 to $20 a day. This leaves $4 to $6 a day, which, if it is to be paid by public funds, must be paid in full by the county. If the county cannot or does not pay the additional money, the hospital must absorb the loss.

The second proposal before the General Assembly is commonly called the Davis bill, introduced by Dr. Rachel Davis, Lenoir physician. It has the backing of most medical and hospital groups. A number of legislators from Western North Carolina have received urgent requests to support it.

●

Here in detail the *Asheville Citizen* sets forth a number of medical care proposals now being considered by the General Assembly. Final action is expected by mid-June. The NCPA is supporting the Davis Bill.

●

The bill deals only with the aged and would provide for North Carolina to participate in a federal "medical assistance for the aged" program. It is thus tied to the Federal Social Security Acts.

The Davis bill would qualify the state for funds from the Federal Kerr-Mills act under which states are given aid according to need—and the Federal Government would bear 77.5 per cent of the cost. The state and counties would equally share the remaining 22.5 per cent.

The Davis bill, placing the state under the Federal Program, would make grants-in-aid to the medically indigent over 65:

1. Are not inmates of a public institution (except as a patient in a hospital) and not inmates in a TB or mental diseases institution.

2. Are not recipients of old age assistance.

3. Have no means, funds or resources available for essential medical care without depriving them of food, shelter, clothing or the other necessities of life."

4. Are residents of the state.

The bill would establish a lien upon the estate of any persons receiving aid under at their death.

The bill establishes a fund for the program, supported by contributions from the state, counties and such grants as may be made for medical assistance for the aged under the Social Security Act. It makes contributions by the counties mandatory.

A Council for Medical Assistance for the aged would be set up within the State Dept. of Public Welfare composed of 10 members named by the governor to include 3 physicians (from six nominated by the State Medical Society); two dentists, one registered pharmacist (from two nominated by the State Pharmaceutical Ass.); two hospital administrators (from four nominated by the State Hospital Assn.) and two county commissioners (from four nominated by the State County Commissioners Assn.). The governor would name the chairman.

The Council would have powers of drawing up recommended regulations determining scope of the assistance, eligibility standards and other standards. The State Board of Public Welfare would have final authority in adopting regulations and in general administration of the program.

According to Dr. Davis, the initial cost to the state and counties the first year would be $412,466, bringing in $3.3 million from the Federal government. After the first year, she says the program when fully implemented will cost the state about $225,000 annually.

The benefits will pay the average hospital costs of $20 a day for medically indigent old people qualifying under terms of eligibility. It would also pay other medical costs for the aged.

The proposed bill is opposed by the N. C. Boards of County Commissioners Assn. as "discriminatory" against indigent children and the disabled.

Some WNC legislators sympathetic to the bill believe it has a good basic concept but needs considerable revision.

Dr. Davis says her bill "does not in any way interfere or overlap with Senate bill" already passed into law.

Dr. Ellen Winston, state welfare superintendent, has interpreted the bill as requiring that eligible persons in addition to hospitalization must have at least one non-institutional medical cost program such as drugs, out-patient clinic service, dental care, or home-nursing service. She says if the welfare department had the money, such programs could be developed through the extension of its present machinery. She said the Davis bill "would set up a new program with more restrictive provisions" than the state now uses.

The third measure, the Jones bill, thus stands against that background of legislation and pending legislation.

His bill would appropriate addition funds to the state board of public welfare "to enable the state to provide adequate hospitalization for recipients of public assistance and for the medically indigent."

The effect of Jones' bill would be to take up the slack between the $13.80 provided under the Senate measure, and the actual $20 a day hospital cost, at the expense of the state.

It would provide additional funds of $1,124,417 to meet the full hospital charges.

The measure is expected to arouse the considerable interest of hospitals, as well as of county commissioners.

This is how it would work:

At the present time, the State Dept. of Public Welfare makes payments from the "pooled fund" for hospitalization at the rate of $10 per day for hospitalization of public assistance recipients. Because of the Senate bill, this has been expanded to include certain medical indigents, and the payments to both classes to be increased to $12 as of July 1.

Jones' bill would appropriate an additional $692,417 for the fund for public assistance hospitalization grants, and $432,000 for medically indigents.

These sums, with Federal percentage matching, would meet the full $20 cost to the hospitals.

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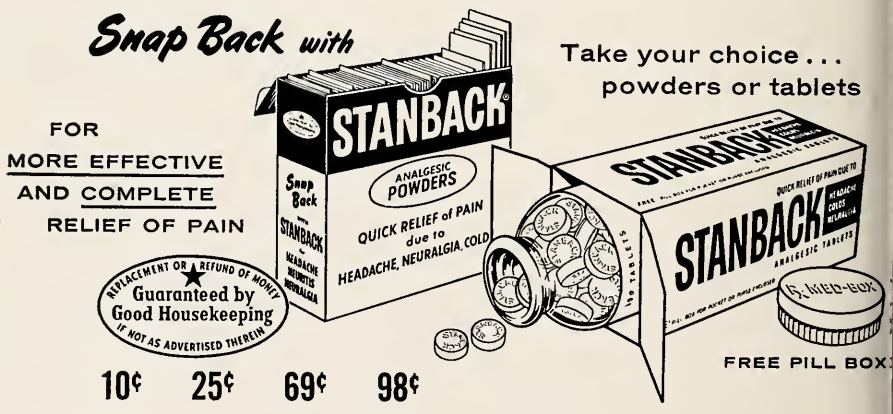

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Narcotic Prescription Requirements

In recent months representatives of the Board have devoted special attention to the proper cancellation of prescriptions for narcotic drugs. Of particular interest to the Board is the degree of compliance with that portion of G. S. 90-93 which states in part "A person filling the prescription shall write the date of filling and his own signature on the face of the prescription." This requirement applies to all narcotic prescriptions regardless of the Class—A, B or C.

In examining narcotic files, it was found that there was no uniformity in identifying oral or telephoned prescriptions for Class B and Class X narcotic preparations. Reply to an inquiry made of the Bureau of Narcotics for clarification of the requirements in this regard states, in part, as follows: "The only requirement is that it must contain the same information as a signed written prescription. . . . the Bureau suggests, but does not require, that an oral prescription be identified in some manner. This may be accomplished by writing the words 'oral prescription' on the prescription, or by preceding the doctor's name with the words 'telephoned by' or 'ordered by.'"

In order that the record of narcotic prescriptions might be complete, it is suggested that all pharmacists place their signatures and the date of filling on the face of all narcotic prescriptions as required by the state law, and in addition use one of the phrases suggested by the Bureau of Narcotics to identify oral or telephoned prescriptions.

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Pharmacy a Half Century Ago

(Reprinted from *The Greensboro Daily News*)

Some old-timers still walk into Greensboro drug stores and ask for some "8s and 10s."

One of the old-timers who knows what they want is Roger McDuffie of the McDuffie-Eubanks Drug Store. Matter of fact, he keeps a bottle of "8s and 10s" in stock. They are capsules containing calomel, rhubarb and ipecac.

Fifty years ago, says McDuffie, almost everybody in town had the notion that he had to take a spring tonic and a dose of calomel every spring. The "8s and 10s" were so named because the dosage consists of two capsules, one taken at 8 p.m. and the other at 10 p.m.

Half a century ago a drug store was much more than just a place that sold medicine and related items. McDuffie remembers when the town's leading citizens used the drug store as a meeting place and where ideas were exchanged. In the evenings, the drug store became a social center, where all the young people gathered, especially after the first evening shows at the movie houses.

The biggest selling items in the drug store of 50 years ago were calomel and quinine. The quinine was in demand because almost everybody had malaria—or thought they did—at one time or another.

Roger McDuffie started in the drug business at 15 as "a soda jerker" at $3 a week. He remembers it well. The biggest selling item at soda fountains in that era was an ice cream soda—lemon, strawberry, pineapple, chocolate and so on.

The ice cream sold in Greensboro then was a brand called "Velvet" and it was made in Richmond and shipped here by express.

"We had to do our own icing," says McDuffie, "and if a soda jerker forgot and left the ice cream sitting on the curb the ice would melt and so would the ice cream."

McDuffie also remembers "shotgun" prescriptions. They were so-called because they contained six or eight drugs—if one didn't cure then maybe one of the others would.

While calomel and quinine were the big items 50 years ago, there's similar demand nowadays for tranquilizers. There were a few people half a century ago who suffered from tension and the doctors usually prescribed some form of celery for them.

"Did you know," McDuffie asks, "that you can eat a big Thanksgiving dinner with a lot of celery and drop right off to sleep?"

McDuffie remembers when Greensboro drug stores stayed open all day on Sunday.

"Then some folks got the idea that if the drug stores were closed during church hours, the loafers and the help would go to church, so we had to close during church hours," he says.

Before that, there was an ordinance decreeing that drug stores could sell only drugs and such on Sundays.

"But that didn't work," McDuffie says, "because customers would come in and pick up things or go behind the soda fountain and make themselves a Coca-Cola and say, 'I'll pay you tomorrow,' and walk out. Of course, the town was much smaller then, about 17,000."

Fifty years ago, the drug store also was a news center.

"People used to call up and ask if so-and-so's baby had been born and how was a certain sick person," McDuffie says. "They knew we'd know."

McDuffie is glad about one change that has taken place in the drug field—the fact that so many items are prepared by the drug and pharmaceutical houses. Fifty years ago druggists had to do their own compounding. For example, McDuffie remembers when druggists made paregoric.

"If we had to do all that compounding ourselves nowadays we'd have to work 24 hours a day," he says.

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Fake Magazine Salesmen

Apparently some magazine salesmen fin it to their advantage to represent them selves as students of the UNC School o Pharmacy since complaints are beginn to come to Dean Brecht. To gain sympath (and an order) the salesmen for some un known reason prefer the School of Phar macy over the Medical School, the Denta School, etc. for supposedly school affiliation

If this situation arises in your area, yo can help by sending the details to Dea Brecht. No one objects to a student earn ing his school expenses but it ought to b done without misrepresentation.

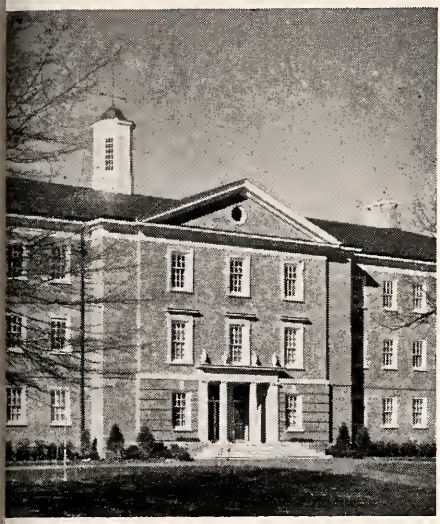
Here is a typical letter written by Dea Brecht:

I was very sorry to learn from your lette of May 16 that you were victimized b magazine salesmen who claimed that the were pharmacy students at the Universit of North Carolina and used my name as reference. This has been going on by thes same people for three years. Complaint have been received on the average of on every four months from such places a Durham, Raleigh, Kinston, Salisbury, an now one from Winston-Salem. We caugh one of them on a return trip to Chapel Hi and I talked to him for three hours at th police station. I was impressed that he wa an excellent salesman and begged him t earn a living in some honest way. A parently, I was unsuccessful.

We have tried to combat this fraud b sending general information to all of th newspapers in the state from the Universit News Bureau. I know that some of th information has been broadcast on som radio stations also.

At my advice, some of the victims hav stated the nature of this fraud and claime a refund for the payments. To the best o my knowledge all requests have bee granted by the company. It is interestin that when this is done, the refund is ma and the subscription continues at the e pense of the salesman. I advise you to mak this claim because if this is done sufficientl often the men will not lie to gain your sym pathy. I hope that this advice will be some help to you and make you feel bett toward our School of Pharmacy.

UNC PHARMACY SCHOOL NOTES



The Pharmacy Library recently received s copy of "The Herbalist" by Joseph E. Meyer. Because botanical drugs are so idely native to North Carolina it is probble that many pharmacists may have spe-ial interest in the 1960 enlarged revision vailable from the Indiana Botanic Gardens, Hammond, Indiana, at a cost of $3.00. The ook contains discussions of a wide variety f botanic drugs with black and white pic-ures of most of them, a large section of olored plates, and a big section of classi-ed uses with recipes.

It is always pleasing when pharmacy tudents can participate successfully in arsity athletics simultaneously with a ull load of coursework. During the spring emester Glenn William Glaser, Jr., of Des Plaines, Illinois won his monogram in restling. Second-year student James Hey-ard Hull, of Shelby, and Larry Kent Neal, f Kannapolis, played regularly on the var-ity baseball team, in the field and at hortstop, respe tively.

Professors Herman O. Thompson, Fred . Semeniuk, and Claude Piantadosi at-ended the annual conventions of the Amer-an Association of Colleges of Pharmacy nd the American Pharmaceutical Associa-tion in Chicago, April 23 through 27. Dr. Semeniuk received a Lederle Faculty Award as the co-author of papers presented at the Scientific Section.

The Student Section of the APhA was attended by fourth-year student Barbara Bell, Jack Horn, and Kent Huffman and second-year student John Myhre. Miss Bell completed her term of office as secretary of the student section, and Mr. Myhre was elected to serve as delegate to the House of Delegates of the APhA.

Another successful Pharmacy Week-end was held on May 5 and 6 with a student-faculty golf tournament, softball game between the two professional fraternities, and picnic and cabin party at the American Legion Hut on Friday, and a formal dance at Schrafft's County Inn on Saturday. The golf tournament was won by Robert Wilkins Anderson, second year student from Roxboro with a low gross score of 83, and by Wayne Arnold Beard, third year student from Jamesville with a low net score of 72. The softball game and the Courts-Copses trophy were won by Kappa Psi.

Robert Rauch passed the final examination for the degree of Master of Science on May 4. The title of his thesis was "The Preparation of Mixed Glycol Acetal Carbonates by Tranacetalation."

Mrs. Rosmarie Fussenegger Faust passed the preliminary oral examination for the degree of Doctor of Philosophy on May 5.

A large number of pharmacy students brought their parents to the new building of the School of Pharmacy during open house on Parent's Day, May 7.

Kappa Epsilon held its annual Founder's Day Tea in the Student Center of Beard Hall on May 7.

The annual election in the pharmacy school was held on May 9 with increased political activity. It was pleasing that 92% of the student body voted both in the election and in the runoff election held a week later. On May 7 the following officers were elected for the Student Branches

(Continued on page 25)

crowd pleasers a la Lance!

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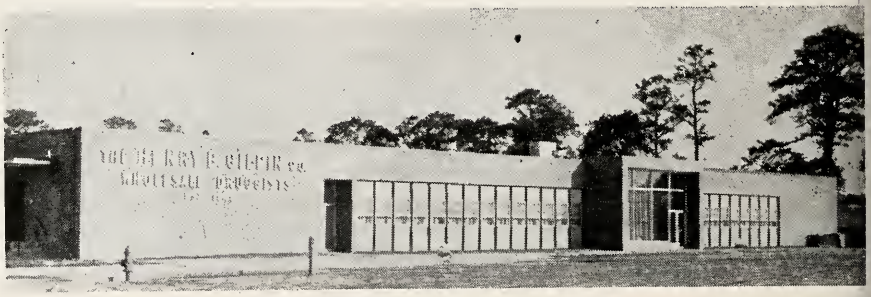

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SCHOOL NOTES

f the NCPA and APhA: President David unnion, Lenior; Vice-president Everette)unn, Leaksville; Secretary Linda Cauble, 'liffside; Treasurer Bill Patterson, Green- ille, S. C.; Assistant to the President Bill 'uller, Smithfield; and Executive Commit- ee Member John Myhre, Wilson. In the unoff election officers for the pharmacy tudent body were elected: President Larry Neal, Kannapolis; Vice-president Mitchell Watts, Tabor City; and Secretary-Treasurer Ellen Pike, Concord.

Awards Night provided the program for he May 9 meeting of the Student Branches. A complete list of the award winners is arried elsewhere in this issue of the Caro- ina Journal of Pharmacy. Great satis- action was received from the newly estab- ished Distinguished Teaching Award pre- ented to Dr. J. T. Dobbins, professor meritus in the Department of Chemistry. This award was created by the faculty to ecognize distinguished teaching over a)eriod of years for basic courses taught on he general campus to pharmacy students. At the conclusion of the Awards Night pro- ram senior gifts from the pharmaceutical nanufacturers were distributed.

Miss Kathryn Freeman, Pharmacy Li-)rarian, was awarded a certificate of Medi- al Librarianship by the Medical Library Association at its annual conference on May 10, 1961. The designation of Medical Librarianship included pharmacy and other Allied sciences. This certificate is awarded)n the basis of education in Library Sci- nce for special study in literature of medi- ine, pharmacy, and other sciences, phar- nacy library experience, and administrative xperience.

The thirteenth annual Justice Drug Co. Banquet honoring the graduating students)f the School of Pharmacy was held at the King Cotton Hotel in Greensboro on May 11. During the afternoon the graduating students and their wives were conducted through the wholesale firm's plant. The dinner was also attended by the faculty, officials of the North Carolina Pharmaceu- tical Association and the North Carolina Board of Pharmacy, and officials of the Justice Drug Co.

Dean E. A. Brecht addressed the members of the Alamance Pharmaceutical Society on May 19. He discussed importance of support, particularly in these trying times, for the national organizations of pharmacists. The Society passed a resolution to gain 100 per cent membership in the American Pharmaceutical Association.

The third annual McKesson & Robbins Modernization Seminar and dinner honoring the graduating students was held on May 18. Mr. Reuben Russell, division manager, presented a Mortar & Pestle plaque to Samuel Stephen Goodwin of Monroe for his leadership during the year as President of the Student Branches.

Eleven third-year pharmacy students and Dr. Paris, Assistant Professor of Zoology, completed the Instructor's Course in American Red Cross First Aid on May 19. The course was taught by Instructor-Trainer Brecht. The pharmacy students who are now authorized instructors of First Aid courses are William Anderson, Zebulon; George Bender, Fayetteville; Roy Collette, Jr., Mocksville; Thomas Eutsler, Marion; William Fred Harris, High Point; Gilbert Hartis, Jr., Winston-Salem; Mac Jones, Elizabeth City; Joseph Miller, Boone; Kader Ramsey, Jacksonville; and Gary Yingling, Silver Spring, Md.

Dr. Loren C. MacKinney, Kenan professor of medieval history, was the author of "Diagnosis by Pulse and Urine" in the Spectrum, house organ, Chas. Pfizer & Co., the January-February issue.

Kappa Psi

Reported by Hal Reaves

During the Pharmacy Week-end at the Kappa Psi banquet the winners of the annual awards were announced as follows: Charles Himes received the Achievement Award, which is given to the brother who excels in his achievements throughout the campus as well as in the fraternity. He was also given a key, which is given to every outgoing president of the fraternity.

John Kennedy received the Reginald Fer-

(Concluded on page 27)

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Sealtest
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SCHOOL NOTES

ll Award, an athletic award based on portsmanship and desire to win.

Robert Taylor received the Best Pledge ward for the 1960-61 pledge class.

Bill Patterson received the Scholarship ward for the 1960-61 pledge class.

Other honors included the recent election Mitchell Watts as secretary of the Uni-rsity Dance Committee. Jerry Price was ected vice-chairman of the Professional terfraternity Council.

Kappa Psi won a new stereophonic record ayer in the Phillip Morris campus-wide ntest. The fraternity takes this oppor-nity to thank the pharmacists throughout e state who showed their interest by lping to save cigarette packs for the ntest.

Kappa Epsilon

The Kappa Epsilon fraternity with help om Kappa Psi won a stereophonic record ayer in the Phillip Morris campus-wide ntest and placed it in the Student Center the new pharmacy building to be enjoyed all pharmacy students.

Phi Delta Chi

On Awards Night the outstanding senior ard was presented to William Sloan rrior of Warsaw.

Historical Note

By Alice Noble, *Research Historian*

Shortly after the inauguration of Presi-nt Kennedy, the First Lady announced e creation of a new post—that of White use Curator—to keep records and data historical items in the President's man-n. Mrs. Kennedy stated further that e planned to issue a catalogue for the blic listing of all items of interest in the hite House. Preserving records and show-g appreciation for gifts has always been important project in the School of Phar-cy and Mrs. Kennedy's plans made all of doubly proud of the fact that all of our ts, including museum items, have been orded carefully in a comprehensive card talogue and filed in locked fire resistant binets.

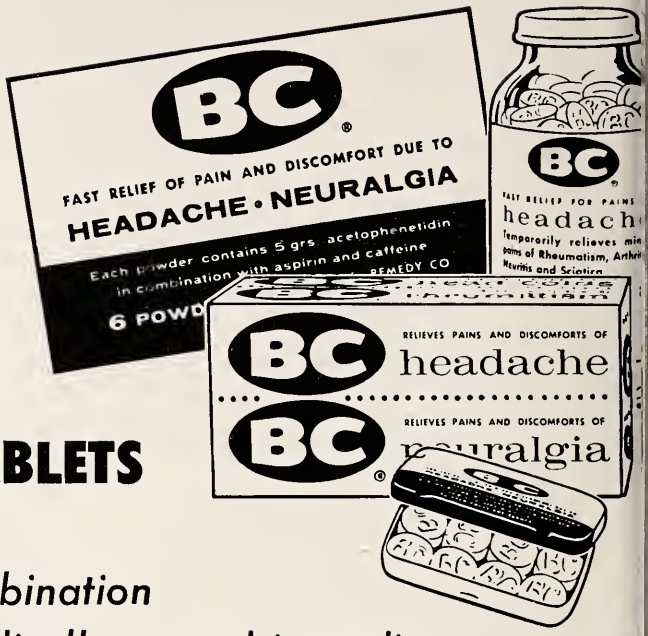
The thought of fire causes me to tell a l story that I think has a moral. Not long ago a former North Carolinian, now living in New England, was here en route to her former plantation home in the eastern part of the State for a week-end visit. She asked if the School of Pharmacy Museum would like to have a pair of old saddle bags, complete with the original medicine bottles, instruments, etc. used by physicians long ago as they traveled by horseback over the countryside ministering to the sick. The saddle bags had been used by three generations of doctors in the family and were stored away in the old home. If the School wanted them the friend would bring them back with her on her return trip to Chapel Hill. Naturally, we were excited over the prospect of securing such rare items. Well, the friend resurrected the old saddle bags as soon as she reached her old home, dusted them off in readiness to bring them back to the University—she even showed them to callers during the evening. About ten o'clock fire broke out in the house; the flames spread rapidly in the ancient wooden structure, and in an amazingly short time there were only ashes to show where the plantation home stood formerly. In the holocaust the saddle bags were destroyed and thereby our museum lost an interesting treasure.

The moral of this story is quite apparent. There are other inflammable old homesteads in which are stored museum items of pharmaceutical interest. Many of them are located off the present main thoroughfares with no fire protection. How we would like to have these treasures. Remember too, that they would be preserved in the museum in fire resistant cabinets, with the names of the donors, original owners, etc. attached and listed carefully in our catalogue.

This is an appropriate time and place to mention that the wife of Lieutenant Governor H. Cloyd Philpott is the granddaughter of a well-known pharmacist of long ago—John Bunyan Smith (1852-1912), of Lexington. Pharmacist Smith was licensed as a pharmacist in 1881—the year of the enactment of the First Pharmacy Act, and served as President of the NCPA 1899-

(Concluded on page 31)

POWDERS



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BC **FAST** . . . *starts working in minutes*

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Annual Awards Night Held at UNC School of Pharmacy

The annual Awards Night of the University of North Carolina School of Pharmacy was held Tuesday night, May 9, with ...n pharmacy students receiving awards.

The Pharmacy Faculty Valedictorian ...ward of a mounted mortar and pestle, ...e emblem of the pharmacy profession, ...as presented to Barbara Jane Bell of ...tatesville. Miss Bell also received the ...uxton Williams Hunter Medal for schol...rship and campus citizenship and a silver ...ay, the Kappa Epsilon Award for leader...hip, character, service and scholarship.

Charles Farris Himes of Brevard won the ...chool of Pharmacy Student Body Award ...s selected by a student committee for the ...reatest promise of future distinction in ...he profession. This was a mortar and ...estle plaque. He also received the gold ...ey as out-going president of the pharmacy ...udent body.

The Lehn and Fink Gold Medal Award, a ...laque, was awarded for noteworthy ...chievement to James Paul Sheets of West ...efferson.

Edward Filmore Swann, Jr. of Icard won the Bristol Award in Pharmacy for noteworthy achievement, a medical dictionary.

Frank Flowers Yarborough of Cary received the Merck Award in Pharmacy, for noteworthy achievement, which was a professional book.

The Rexall Award in Pharmacy Administration, a bronze reproduction of an antique mortar and pestle, was presented to Walter Harold Lasater of Pittsboro.

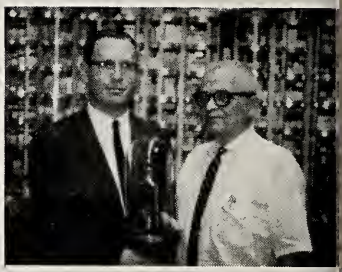
The Pharmacy Senate Award, for loyalty and service, went to Samuel Stephen Goodwin of Monroe. This was a brass mortar and pestle.

A gold key, the M. L. Jacobs Memorial Award for excellence in pharmaceutical organic chemistry during the sophomore year was won by William Fred Harriss of High Point.

The Rho Chi First Year Award, a professional book, was presented for the highest scholarship to Malcolm Winston Burroughs of Wadesboro.

Dr. J. T. Dobbins, Professor of Chemistry, *Emeritus* was the first to receive a new teaching award, consisting of a replica of an antique American mortar and pestle, for distinguished teaching.

...wards to (left to right) Dobbins, Bell, Himes, Sheets, Yarborough, Swann, Lasater, Good...in, Harriss.



Carolina Camera

Top: To mark the filling of the millionth prescription by Eckerd Drug Store #1 Charlotte, George L. Coaker, Eli Lilly and Company district manager, presents an inscribed apothecary jar to Pharmacist H. R. Stowe. Others in the picture are (left to right) C. Sanderson, manager of the pharmacy; G. Grantham, pharmaceutical buyer for the Eckerd drug stores; and W. E. Craig, Lilly medical sales representative.

Top Right: Another pharmacy reaching the million prescription milepost was the Peoples Drug Store of Taylorsville. Here the owner-manager of the pharmacy, Rowe Campbell (right) receives a gold bottle from J. M. Morgan of the Owens-Illinois Glass Company.

Bottom: To celebrate its 100th business anniversary, Gibson's of Concord underwent a complete face-lifting job in the early spring. This interior picture of the pharmacy shows the unique effect created by wall drapes—believed to be the only pharmacy in North Carolina using such decorations. Gibson's was established April 1, 1861; is now managed by Parks M. Lafferty, Jr.

ACA Associates

At a recent meeting of the American College of Apothecaries, J. Cody and Gary Newton of Fayetteville were elected to Associate Fellowship of the ACA.

SCHOOL NOTES

(Continued from page 27)

1900. He became a general merchant at the age of twenty-one and five years later formed a partnership with H. P. Watson in the drug business. Later when Mr. Watson moved to Winston, Mr. Smith bought out his interest in the business and operated the pharmacy until his death. In a prescription book in the School Museum, presented by the Peoples Drug Store, of Lexington, there are a great number of interesting prescription blanks from Smith and Watson. It is rather pleasant, I think, to know that Mrs. Philpott has definite ties with the profession of pharmacy.

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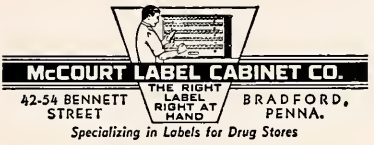
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Owned and Operated by Registered Pharmacists

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We *All* Make Them!!!!
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Greensboro

MRS. R. F. WHITELEY, *Reporter*

The Greensboro Drug Club Auxiliary, its May meeting, presented a Life Membe ship to Mrs. P. A. Hayes, a charter membe

Officers for the coming year were install by Mrs. R. F. Whiteley, as follows: Mr B. F. Collins, Jr., President; Mrs. Lon Russell, Vice-President; Mrs. James Waug Secretary; Mrs. Robert Lane, Treasure Mrs. J. T. Hart, Historian; Mrs. G. D. A drews, Chaplain. The outgoing presiden Mrs. C. U. Paoloni, was presented a pie of silver in appreciation for her services.

Guests present were Mrs. I. W. Rose Chapel Hill and Mrs. J. T. McLean Greensboro. The door prize was won Mrs. Dave Montgomery.

Hostesses were Mrs. V. F. Smith, Mr J. T. Hart, Mrs. J. D. Ervin, and Mr E. S. White.

High Point

MRS. WILLIAM SHOEMAKER, *Reporter*

The High Point Pharmaceutical Aux iary met for the last session of the year May 23, for a luncheon at Al Boling Steak House. After lunch a brief busine meeting was held.

The following slate of officers for th coming year was presented by Mrs. Dav Dowdy, President, and were unanimous elected: Mrs. William Shoemaker, Pres dent; Mrs. Al Bundy, Vice-President; Mr Zollie Collins, Jr., Secretary-Treasure Mrs. Joe Bland, Chaplain; Mrs. S. Bailey, Sunshine Chairman.

FOR SALE

Set of drug store fixtures in excellent condition. Fixtures (Blond Oak) sufficient for building 20′ x 70′. Fountain backbar and show cases to match. Inspection invited. Walter C. Hoffman, Guilford College Drug Company, Greensboro, N. C. Telephone 299-520.

Jackson Named Pharmacist of the Year

The 1961 "Mortar & Pestle Award" will presented to J. C. Jackson at a dinner his honor on Thursday night, June 29, The Pinecrest Country Club, Lumberton.

Mr. Jackson has been named "Pharmast of the Year" by the Executive Committe of the North Carolina Pharmaceutical ssociation—one of the highest honors that n come to a North Carolina pharmacist.

J. C. JACKSON

In announcing the selection of Mr. Jackn as the recipient of the 1961 Award, e committee referred to his unselfish servte to the pharmaceutical profession over e past 35 years; to his lengthy Associaon work which culminated in his heading e NCPA in 1949-50; to his public services a member of the State Board of Health id to his commendable work as a comunity leader of Lumberton and Robeson ounty.

Following the dinner, a number of pharacists and associates of the "Pharmacist of the Year" will comment on Mr. Jackson's career. Included are R. A. Hedgpeth, Mayor of the City of Lumberton; the Rt. Rev. Thomas H. Wright, Bishop of the Diocese of East Carolina; and E. C. Daniel of Zebulon. The award will be presented by NCPA President Robert B. Hall of Mocksville.

Dinner tickets are available from the NCPA at $4.00. Reservations by mail through June 25; after that date, by telephone. Dress for the occasion will be informal.

Former "Pharmacists of the Year" include: E. W. O'Hanlon of Winston-Salem (1948); Clyde Eubanks of Chapel Hill (1949); Julius Suttle of Shelby (1950); E. C. Daniel of Zebulon (1951); and C. M. Andrews of Burlington (1952).

John C. Hood of Kinston (1953); Kelly E. Bennett of Bryson City (1954); R. R. Copeland of Ahoskie (1955); Wade A. Gilliam of Winston-Salem (1956); W. A. Ward of Swannanoa (1957); W. B. Gurley of Windsor (1958); W. L. West of Roseboro (1959); and Roger A. McDuffie of Greensboro (1960).

Pharmacy (Students) Wives

May was a busy month for the Pharmacy Wives organization. On May 9th a business-social meeting was held, with new officers presiding: Mrs. Hunter Smith, President; Mrs. William Medlin, Vice-President; Mrs. David Quackenbush, Secretary. Plans were made for a family picnic held May 19th at the Home of Mr. and Mrs. W. J. Smith, and for the "graduation" of Pharmacy Wives members at the Institute of Pharmacy, May 21st.

A new member, Joyce Woodard, was introduced.

At the program-tea, May 21st, Mrs. Leslie Myers, Woman's Auxiliary President, was guest speaker. Tribute was paid to the "graduating" members of the organization and suitable diplomas were awarded.

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Spotlight on Mrs. Latta

Mrs. Patsy Upchurch Latta of Durha was the subject of a feature story in *Th Durham Herald*, February 12.

Illustrated with two pictures of Mr Latta, one in the prescription departmer of Eckerd's Forest Hills store and one a home with William, her 3½ year-old so she is quoted at the end of the story "Anyone who thinks a diploma means th end of books better think again. Learnir never stops in Pharmacy."

Personnel Changes

Thomas M. Keating from Martin's Canton to Shigley's Grove Park Pharmac of Asheville.

Cecil L. Branan from Mann's Drug Sto of Kannapolis (closed) to Mann's Dru Store, Thomasville.

Pete D. Freeman from Acme Drug Cor pany, Burlington, to Box 985, Staunto Virginia (Lilly MSR).

Wm. R. Griffin, Jr. from Old Fort Winston-Salem.

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BATAVIA, NEW YORK

A daughter was born to Mr. and Mrs. avid Massengill of Bristol, Tennessee, pril 6th, 1961, making two sons and two aughters for the Massengills.

Engagements

August 19th has been selected as the edding date of Nancy Margaret Faison nd Vaughn Douglas Bryson. Nancy is harmacist at Presbyterian Hospital, Charlte, and Vaughn is a medical service repsentative for Eli Lilly Company, with eadquarters at High Point.

Marriages

Speight-Hannon

James Ambler Speight, son of Mrs. E. C. peight of Rocky Mount and the late Mr. peight, and Miss Catherine Louisa Hannon, aughter of Mr. and Mrs. Lacy Bragg Hanon of Henderson, were married May 21st Henderson. Mr. Speight is a 1952 graduate of the UNC School of Pharmacy, and employed by Almand's Drug Store of ocky Mount.

Deaths

C. A. BRADY

Charles Alvin Brady, 71, operator of the ighland Drug Store of Hickory since 938, died May 5 following an illness of ur weeks.

For many years Mr. Brady was associated ith pharmacy in Newton. At the time of s death he had just been inducted into e 50 Plus Club of the NCPA (pharmacy ense for 50 plus years).

JAMES F. LYON

James Fleming Lyon, 55, died May 7 llowing a brief illness. A 1928 graduate the UNC School of Pharmacy, Mr. Lyon d been associated with pharmacies of urham and Rocky Mount. For past eight ars, he had made his home in Arlington, irginia where he was associated with rug Fair as a pharmacist.

GRADY SINCLAIR

Grady Sinclair, at one time operator of a pharmacy in Apex and still later in Raleigh, died in mid-April in Blacksburg, Virginia. He was a native of Norwood and active in association work prior to moving to Virginia about 20 years ago.

E. B. BRISTOW

Ellie Burton Bristow, Rockingham pharmacist and operator of Bristow Drug Store since 1928, died of a heart attack on May 31. He had been in ill health for several years.

Mrs. Holland Declared Woman of the Year at Mt. Holly

Mrs. Thomas M. Holland, at a Community dinner sponsored by the Parent-Teachers Association was named Woman of the Year. She is president of the Presbyterian Women of her Church, as well as church organist. The award was climaxed by the ceremonious pinning of the flowers on the citizens' choice.

Mrs. Holland, a past-president of the NCPA Woman's Auxiliary, served as co-chairman of the Social and Hospitality committee at the Southeastern Regional Convention of the American Guild of Organists which met in Charlotte May 8-10.

Lease Dispute Settled

A legal dispute involving the owners of Old Town Pharmacy, Winston-Salem, and two other persons was recently settled in Forsyth Superior Court.

The suit over a lease agreement was brought by Joseph H. Wilson and Conrad F. Stonestreet, owners of the pharmacy, against the owners of a building occupied by the pharmacy.

Under terms of the agreement the owners of the building agreed to pay Wilson and Stonestreet $2,400 and all court costs in return for possession of the building.

Old Town Pharmacy now occupies a new and larger building adjacent to the building which has been under dispute.

WHAT THE WHOLESALER EXPECTS OF THE PHARMACIST

(Continued from page 7)

because we have learned that these are some of the ingredients for a successful practice and a better business—more buying power. As wholesalers to the Pharmacists, our business progress is throttled or expanded in direct proportion to the growth of retail drug stores.

Sure, we have to worry about whether the retailer buys from us or some other wholesaler. But, our first objective is to provide the stimulus for making sure the the drug store is the primary and permanent outlet to the consumer for the bulk of pharmaceutical, health, beauty, and typical drug store products.

Our first consideration is the man. In our firm we say, "It's the people who make the business." To be a **good Pharmacist** means to be a **good man.** Now, "good," of course, is relative. We like to see a **happy Pharmacist,** for he is a **busy Pharmacist.** He is gaining satisfaction from his work in service to his community—professional service to the sick—and he is earning a high standard of living for himself.

Using the suggested word "expect" . . . we expect to see the Pharmacist identify himself closely will all phases of community life. The public relations program of your Association isn't nearly as important as your personal activities in the affairs of the community. What Pharmacists say and do at the drug counter . . . or fail to say and do . . . constitutes the major influence to public opinion of pharmacy and the total drug industry.

We expect the Pharmacist to be recognized in his community, and by his customers, as a college trained and licensed professional, who is dedicated to serving the medical care needs of sick people, and a substantial member of the health care team. We recognize that this is a natural and proper position for the Pharmacist to hold . . . but, when we see that people are willing to buy drugs, medicines, and a wide list of domestic and household remedies from any and all kinds of outlets, we realize that, in too many cases, the public has a fuzzy view of the basic nature of retail pharmacy an of its great value to the community.

We know that atmosphere and impressio count a great deal, and we expect to s the Pharmacist in a clean white coat . . and no smoking behind the Rx departmen We expect him to have friendly dignity . . to be consistently courteous and obvious concerned about the interests of others . . to invite his Rx customers into the Rx d partment and tell them a little about t professional procedure for filling prescri tions with valuable and potent drugs . . to demonstrate pride . . . to complime the pharmaceutical manufacturers and the accomplishments in research . . . and speak up for the drug industry and bui confidence in the medicine he dispenses a the way it is produced and distributed.

Explain the meaning of so-called "gener equivalent" drugs. If you are speaking to dairy farmer he will understand what generic cow is, but he wouldn't think building a dairy herd with generic cow The dairy farmer wants the best cows can obtain . . . cows that are constantly ing improved through scientific breedi with a registered name to provide contr and identification. Physicians and Pha macists know they can't continue to pr scribe and dispense the very newest a best drugs by leveling off now to status-q drugs produced by any and everybody at t cheapest price chemicals can be poured t gether. You can explain the value of search and quality control in the creati and manufacturing of potent drugs . . most Americans will understand wh through ownership of a brand name, manufacturer has a built-in incentive make sure his product is consistently perfect as possible.

We expect the Pharmacist to be con dent and be an up-lifter for the morale the people around him . . . even if he does feel like smiling, we consider this part his job when he is on duty.

We expect the Pharmacist to administ professional pharmacy service with an o jective view to variable demands of a m chandising business submerged in the pra tice of a profession. It is in this ar where I believe pharmacy and the drug bu

ss is facing a serious dilemma . . . not a
v dilemma, but currently attracting con-
erable attention.
Right now I could make my friends of the
erican College of Apothecaries smile
h satisfaction if I said Pharmacists
uld stick to Rx drugs and avoid mer-
ndising products which are unrelated to
drugs. I could get their nod by calling
r attention to the comments of people
o say . . . "nowadays you can buy any-
ng in a drug store"—"why, it's hard to
il the prescription department"—"why,
hardware friend was complaining that
drug stores are taking his business."
As full line-full service wholesalers, we
ke a choice between being a specialty
tributor or a full supply house to the
erican drug store—all drug stores. We
ose to full supply-full service business
ause . . . many of us have been success-
in it for more than a century . . . but
real reason is that we believe it is a
nder, more secure business because our
tomers require it. One of the secrets
business success is to offer the products
services people need and want, and to
ke the appropriate charges. The Ameri-
people have demonstrated over the years
t they want to buy a wide variety of
ducts in the drug store, and the people
run drug stores insist on buying and
rchandising a wide variety.
Personally, I like the pharmaceutical part
our business best. I guess I should, be-
se this represents over 60% of our sales
80% of our net profit . . . and I might
you, this makes the pharmaceutical
ialty wholesale business look attractive,
those fellows make upwards to 8% net
fit while we full service houses make
% net, and their investment is about
0 of ours. The full line wholesale drug
se maintains an inventory of 2,000
nufacturers' products, but makes a net
fit on only 100 of them. The 1,900 manu-
urers' products are important to the
lesaler because they make him a full
complete supply house to his customer.
t is amazing how many retail Pharma-
s buy direct from some of the very
e manufacturers whose products do not
turn over fast enough for even the whole-
saler to make a profit from them, much less
an individual Pharmacist. There seems to
be more of a psychological motivation to
buy direct than for economic reasons. Be-
cause of small margins, wholesalers are
forced to know where costs and profits exist,
and it is easy for us to recognize the loss so
many retailers experience from tied up capi-
tal in excessive inventories. Statistics show
that over half of all drugs bought by the
retail Pharmacists are bought from a whole-
saler, and these surveys show further that,
of the merchandise lines customarily stocked
by wholesale druggists, about 3/4 of the
retail Pharmacists' purchases of merchan-
dise for retail are from the full line whole-
sale druggist. It would be economically
impossible for the retail drug stores to buy
all of their goods direct, but they can in-
dulge in a portion of their buying on a
direct basis and still survive.

The wholesalers' vital function in heavy
duty distribution is gaining increased at-
tention as business costs increase and profits
are harder to produce. During the past
year, three or four manufacturers gave in-
creased emphasis to their bi-lateral policy of
direct selling to drug stores. However,
hundreds of other manufacturers have re-
affirmed and strengthened their policy in
recognition of the many advantages of
wholesale distribution. The cost squeeze
in pharmacy, as well as in all business, is
not subsiding. As a result, greater em-
phasis must be placed on the profit return
on investment rather than on the gross
profit on sales. As this measurement is
stressed, inventories, which are the major
investment in pharmacies, must be turned
over more often. The full line-full service
wholesaler offers the greatest opportunity
to reduce costs and improve profits for both
Pharmacists and manufacturers.

We believe that conservative growth and
long term objectives supersede short term
expediency, and, for this reason, we spe-
cialize in being a complete bulk supply
house, equipped to serve the exclusive Rx
pharmacy with products and information,
as well as the large department drug stores

(Continued on page 38)

WHAT THE WHOLESALER EXPECTS OF THE PHARMACIST

. . . maintaining full service to the smallest retail drug customers as we fulfill the needs of the largest and most advanced drug stores.

Our full supply inventories include up to 30,000 products, but 4,500 of these products represent 85% of our business. We carry over 20,000 extra products at no profit so that we can be a full supply house to the drug store. We expect the Pharmacist to consider us first when he buys the fast movers and to avoid splitting his business more than necessary, particularly to short suppliers . . . we need the volume on the fast sellers to underwrite the cost of supplying the slow sellers which are needed by the drug store in small quantities daily.

These are days when everyone seems to be getting into everyone else's business . . . an era of diversification . . . and to grow in business means to adjust to change, whether we like it or not. Drug stores are moving to bigness . . . a 6,000 to 10,000 square foot drug store demands many departments and a wide variety of commodities. Part of our role as service wholesalers is to see to it that the prime outlet for our goods—the retail druggists—is a primary force in the mass distribution of drug products to the consumer. It is our job to make sure he is a successful, modern merchant.

There is nothing like hindsight, and we can take advantage of our experience in the past when the big food stores first began merchandising drug store products, and, because of our habit of fundamental loyalty to the retail druggists, we turned down our rightful share of the growth market in health and beauty products. By our omission we created a new element in wholesale distribution which we now call the "rack jobber." In 1952, the total sales of these products amounted to 815 million dollars, with drug stores enjoying 66% of this total, and the food stores doing only 34% of the total business. By 1959, the total sales of these products had increased 61% to 1 billion, 316 million dollars, with drug stores doing only 49% of this total business, or 604 million dollars, while the food stores were enjoying 51%, or 672 million dolla an increase of 142% over 1952 as compa to an increase of only 20% for drug sto This was our business and might have b added to our present growth. Because drug store customers were unprepared a did not adjust to new merchandising tre fast enough, we allowed ourselves to throttled in exact proportion. Part of excuse is that we did not wish to off our retail druggist customers by selling his new, fast-moving competitor, with result that both he and we missed the b The fact of the matter is that neither of was geared for mass merchandising t receptive and growing population.

We expect our retail customers to resp to our services for modern merchandisi and this includes a professional presenta of the Rx department. To increase the ductive capacity of the store and exp when the opportunity presents itself, we pect the Pharmacist to be growth-min . . . because we know to stand still means go backwards. If we aren't alert, our b ness can grow faster than our prepara to manage it. In the old days the head a wholesale drug house could budget time for personal management aid to retail customers. The move toward big has so restricted him now that the prog sive wholesaler is obliged to maint among other departments, a retail mana ment department staffed with special equipped to meet the needs of big retail We expect the Pharmacist to make the n of these timely services.

During the past 10 years the number drug stores increased only a little over but drug store sales increased 80%. M small stores went out of business while stores opened up. 77% of all new d stores opening in 1960 opened in new s ping centers. No retailing innovation recent years has had as much impact urban life as the shopping center. T surburban bazaars, where the custo can step out of his car and fulfill nearly of his buying needs without crossin street, have more than doubled in the 4 years and now number 4,500. In there were only 75 shopping centers op

in the United States. 10,000 shopping ers are expected by 1965 . . . some have nated 15,000 in just 5 years.

100 new shopping centers each year us an equal number of new drug stores, yet we anticipate very little increase in ultimate number of drug stores. We lesalers expect our Pharmacist customers e the owners of these stores. These are stores and we recognize that this just not happen the way things are now. first requirement is for the Pharmacist et on equal footing with triple-A-1 rated s who seek these locations. Second re- ement is extensive capital, and third is know-how for administering a big, mer- dised department drug store.

e wholesalers expect the Pharmacist to k with our sales and merchandising le toward making sure America's grow- drug stores are owned and operated by rmacists.

here will be some locations for profes- al stores in medical buildings and e grade B. shopping centers and neigh- ood locations, but the bulk of drug e products are flowing through these surburban stores. That includes pre- tions, too. When you see diversified stores filling 800 and 1,000 prescrip- s per day, with people lined up at the counter after walking through a store with a variety of commodity lines, you e to realize that mass merchandising in drug store suits the people. Impulse ng is based on the knowledge that the is bigger than the stomach and desire ore compelling than need.

he word "discount" has plagued the odox distributor at retail and whole- , but we can expect this word to be ed down in the future. In fact, if the unt houses have their way, there won't any more discount houses. The word lies . . . cheap—second rate—unreliable . and they know it. Their widespread re to get rid of the very word that ed to build their business is a signal heir problems . . . a signal of encourage- t to their competitors. They will rely versatile mass merchandising of value ducts.

here are retail businesses trying to con- vince the public that they sell at wholesale prices. It can't be done. The wholesale function is essential to all distribution. It entails the use of the four factors of productivity . . . land, labor, capital, and management. These represent costs and add value to the goods and must reflect in the final price to the consumer.

We expect the retailer to understand the productive nature of wholesaling and to speak up and let people know that the wholesaler collects the products from thousands of manufacturers in all states, and, through mass material handling and clerical procedure and one stop delivery, the price of products is kept low and they are available when wanted. When the retailer compliments his suppliers he indirectly compliments himself . . . it's like saying something nice about a friend . . . people respect you for it.

Now, the wholesaler expects the retail Pharmacist to use our friendship, our service, our facilities, and our loyalty to the best interests of pharmacy and the retail drug business . . . to have faith in our best intentions . . . to be loyal to your prime supplier—if he was helpful in credit or special service, stick with him and try to make your business as valuable to the wholesaler as you can—the more valuable you are to him, the more he can afford to spend on you . . . to avoid waste—most of all, avoid the waste of human effort.

It costs the wholesaler 54¢ to fill one line of merchandise on an invoice. 1/4 dozen Bayer Aspirin 100's at $6.50 per dozen extends to $1.63—the gross profit is 25 1/2¢—the loss to the wholesaler is 29 1/2¢. Two 100—Armour Thyroid Tablets, 1/4 gr., extends to 70¢—the gross profit is 14¢—the loss to the wholesaler is 40¢. Of course, the wholesaler makes up for these losses on the higher line extensions. We want the retailer to order economical quantities for himself because ordering time and checking-in time costs the retailer money, too. If you order larger quantities when you can, you save money for yourself and the wholesaler.

North Carolina is one of the most productive states when it comes to drug store

(Concluded on page 40)

CLASSIFIED ADVERTISING

This space available at 10¢ per word; minimum of $3.00. Box numbers assigned and replies forwarded to advertiser upon request. Mail copy and payment to **Carolina Journal of Pharmacy,** Box 151, Chapel Hill, North Carolina.

FOR SALE—Reconditioned used soda fountains. Large stock. All sizes—bobtails and complete fountains. 90 day guarantee. Write for prices. Berryhill Fountain Sales Company, P. O. Box 3251, Charlotte 9, North Carolina.

BALANCES—Prescription balances repaired. Contact Phipps & Bird, Inc., P. O. Box 2V, Richmond 5, Virginia. Telephone MI 4-5401.

SWISS OINTMENT—The old prescription skin remedy manufactured for the drug trade. 40% gross profit with local advertising available. $1.00 retail. Write: Taylor Medicine Company, P. O. Box 1135, Jacksonville, North Carolina or your jobber.

WANTED TO BUY—Drug store with sales in excess of $150,000 volumes. Please submit size of store and all other essential details. WHC-NN6.

FOR SALE—Remington's Practice of Pharmacy, 12th Edition. (1961). 1,866 pages. Price $22.50. Available from NCPA, Box 151, Chapel Hill, N. C.
helpful

The Fair Competitive Practices Bill

S-1722—the newly designed Fair Competitive Practices Bill—has been introduced by Senator Hubert H. Humphrey w Senator William Proxmire as co-sponsor.

In principle and purpose, S-1722 is markably similar to the national fair tra legislation introduced in the past Congr It should be noted, however, that the contains a number of perfecting provisi that were lacking in the fair trade legis ture of the past. Furthermore, the n name, **Fair Competitive Practices Bill,** see to better describe the nature and funct of the bill than would the simple te Fair Trade.

Introduction of the **Fair Competit Practices Bill** was hailed by Executive S retary John W. Dargavel as "an import step forward in the campaign against pre tory and destructive price-cutting practi S-1722 can provide the means of suppress the vicious and anticompetitive pric practices that create monopolies wh eliminate independent retailers. To the tent that the nation's retail pharmac and their small business allies in other tail fields give the bill their all-out supp their competitive future will be assured.

"The task ahead is indeed formida But a thousand difficulties do not consti a single doubt about our ability to do job successfully. What must be done enact S-1722 can and will be done, provi all of us remain unified and determine our efforts."

WHAT THE WHOLESALER EXPECTS OF THE PHARMACIST

(Continued from page 39)

sales. You have a reputation for b progressive and alert to new trends. have somehow created a character for n ing things better, and it is this attitude growth and development which makes confident of the continued success of N Carolina Pharmacists and for the full full service wholesale druggists who s them. I wish you prosperity and com satisfaction from your important busi and honored profession.

TODAY . . . TOMORROW

... and in the years ahead, competent wholesale drug service will play an integral part in the conduct of your business. More than ever before, proper inventories of selected merchandise will be a prime requirement for the successful operation of a pharmacy.

As in the past, we, your service wholesaler, will stand ready to fill your merchandise requirements, to assist you in making your operations more profitable, and to work closely with you in providing the finest pharmaceutical service possible.

The opportunity of serving you is genuinely appreciated, and you are invited to continue using our many management and merchandising services. Send your orders to us for complete filling and prompt delivery.

WE ARE A *Lilly* DISTRIBUTOR

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help you **OWENS,** *obtain* **MINOR &** *more* **BODEKER** *business & profits*

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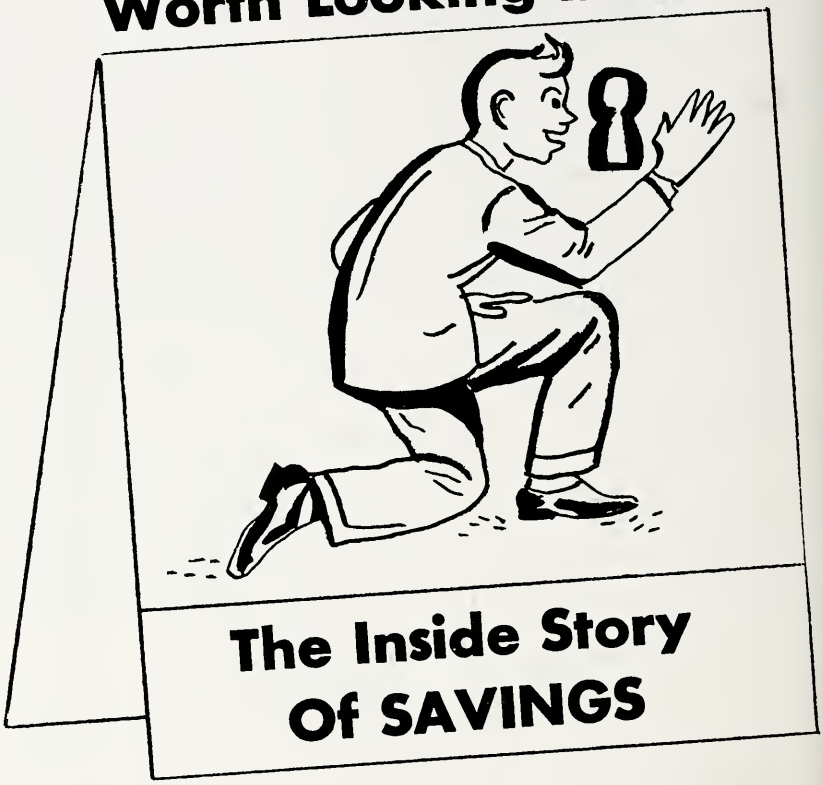
Worth Looking Into...



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When You Send Your
Orders
to

The W. H. King Drug Company

"The House of Friendly and Dependable Service"

Raleigh, North Carolina

JUL 1 8 1961 C29

The Carolina JOURNAL OF PHARMACY

Volume XLII JULY, 1961 Number 7

*New Product Announcement

a significant
achievement in
corticosteroid research

HALDRONE™

(paramethasone acetate, Lilly)

Lilly

Æsculapius

Haldrone is a potent synthetic corticosteroid with marked anti-inflammatory activity. In steroid-responsive conditions, it provides predictable anti-inflammatory effects with a minimum of untoward reactions. Gratifying response has been observed in patients transferred from other corticosteroids to Haldrone. There is relatively little adverse effect on electrolyte metabolism. With Haldrone, sodium retention is unlikely, psychic effects are minimal, and there appears to be freedom from muscle weakness and cramping.

Although the incidence of significant side-effects is low, the usual contraindications to corticosteroid therapy apply to Haldrone.

Supplied in bottles of 30, 100, and 500	Tablets Haldrone, 1 mg., Yellow (scored) Tablets Haldrone, 2 mg., Orange (scored)

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LOOK WHAT'S COMING!!!

MARK YOUR CALENDAR NOW!

THREE BIG DAYS
SUNDAY, MONDAY, TUESDAY
AUGUST 13th, 14th, 15th
HOURS 2:00 P.M. TO 9:00 P.M.

THE FIFTH ANNUAL JUSTICE HOLIDAY GIFT SHOW IN THE SHOWROOM AT JUSTICE DRUG COMPANY.

DINNER EACH DAY 6:00 P.M. TO 7:00 P.M.

This will be your opportunity to shop and prepare for your Holiday trade. Let your Justice representative know which day you prefer to visit the Show. We shall be looking for you.

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JUSTICE DRUG COMPANY

Greensboro, N. C.

63 Years of Service to North Carolina Retail Druggists

ITCHING FOR MORE SUMMER SALES?

CALADRYL®

Calamine and Benadryl® Hydrochloride* Lotion and Cream

In past years, pharmacists everywhere have discovered that CALADRYL is not only an effective formula for relief of itching . . . it is also a potent one for increasing summer sales. The reason? CALADRYL combines valuable antipruritic and antihistaminic actions to soothe distress of prickly heat, insect bites, hives, mild sunburn, and other skin irritations prevalent in warm weather. To make those extra sales this summer, feature and recommend CALADRYL. Stock up today . . . and see your Parke-Davis representative for details of an attractive new merchandising unit designed to spark impulse sales of this popular product. *Benadryl Hydrochloride (diphenhydramine hydrochloride, Parke-Davis)

65561

PARKE-DAVIS

PARKE, DAVIS & COMPANY, Detroit 32, Michigan

The Carolina
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July, 1961
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Prescriptions to Be Exempt

Comparatively, Pharmacy got off light tax-wise at the hands of the 1961 General Assembly. Initially, the Department of Revenue talked of an additional four or five million dollars from Pharmacy during the next two years. Later, this was trimmed, and as the revenue bill was finally adopted, leaving prescriptions in the exempt category, the sales tax dollar take by the State will be just a fraction of the amount originally sought.

Although prescriptions will be exempt from the sales tax, the Governor's "quality education" program will benefit from the now taxable status of medicines, including those compounded, processed or blended.

The Sales and Use Tax Division of the N. C. Department of Revenue, Raleigh, has issued a special bulletin relating to the changes (effective July 1) in the Sales and Use Tax Law. If you failed to receive your copy, write direct to Raleigh.

While the revenue bill was of major concern to the legislators, several thousand other pieces of proposed legislation kept the 50 Senators and 120 Representatives, including Pharmacists John Henley and Keith Fearing, occupied from February to mid-June. Political analysts generally concede this particular "Go Forward" session of The General Assembly the best in more than a decade.

It was disappointing to see the Senate kill the Davis Bill (medical assistance for the aged) during the last week of The Assembly. Although the bill did not provide any funds, it did establish a practical procedure for handling a problem, which grows more acute with each passing day.

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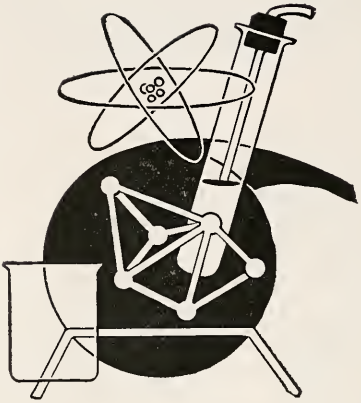

Cover Page

Governor Terry Sanford is flanked by (left) Pharmacists Keith Fearing of Manteo and John Henley of Hope Mills. Both pharmacists served as members of The House during the current session of the General Assembly.

A veteran of several past sessions of the legislative body, this year Mr. Henley spearheaded the Governor's "quality education" program.

Most of the extra $65.5 million dollar tax increase authorized by the Assembly during the next two years will go to the school program.

Although a "freshman" legislator, Mr. Fearing quickly adapted himself to the Raleigh scene. He introduced and saw passage of several important pieces of legislation.

For their public service, which kept them away from their pharmacies and their families and friends from February to mid-June, all North Carolina Pharmacy expresses profound gratitude to Mr. Fearing and Mr. Henley.

Fluoride Resolution Adopted

The Forsyth County Board of Healt has adopted a resolution aimed at steppin up the use of fluoride on a prescriptio basis in the rural area where fluoridate city water is not available.

Roger Sloop, pharmacist-member of th Board, introduced the resolution. He sai members of the Forsyth County Pharma ceutical Society will supply a fluoride pr scription, sufficient for four months, at $1.0 as a non-profit good will gesture on th part of the pharmacists.

Sloop's personal fluoridation program, a carried on in Winston-Salem for past tw years, is now receiving national publicit by the Armstrong Cork Company. A k "How One Pharmacy Gets 200 Extra Pr scriptions a Month" is available from Arm strong Cork Company, 5805 Charles Roa Lancaster, Pa.

Degrees for the Gibsons

Mr. and Mrs. William S. Gibson, Sr., Goldsboro had the unique and pleasa experience of seeing their two sons recei degrees from the University of North Car lina on the same day in June.

On June 5 Bill Gibson, Jr., received h doctor of medicine degree from the UN School of Medicine. He will intern in Da ville, Pa., and then serve as a reserve offic in the U. S. Navy.

His brother, Charles Thomas, with a B. in Pharmacy from UNC on June 5, w join his father at Gibson's Drug Sto Goldsboro.

For many years the Senior Gibson rep sented the Bodeker Drug Company in Nor Carolina. He opened his pharmacy Goldsboro in 1942.

The Coopers Move to Georgia

After a two-year stay on the West Coa as a member of the faculty of the Oreg School of Pharmacy, Dr. Ben F. Coop and family are moving to Athens, Georg Dr. Cooper will be associated with t School of Pharmacy, University of Georg in a teaching capacity.

Get "Ph. T." Degrees

The wives of the graduating seniors of e University of North Carolina School Pharmacy at Chapel Hill have been varded "Ph.T. Degrees" in a special grad- tion ceremony at the Institute of Phar- acy. Unlike the dignified Ph.D. degree of ademic fame, the Ph.T. degree stands r "Putting Hubby Through."

Shown on the steps of the Institute of harmacy (left to right) are Mrs. Kay nith, Reidsville; Mrs. Claudette Yarborough, Cary; Mrs. Sue Gordon, Yadkinville; Mrs. Velma Bradshaw, Rocky Mount; Mrs. Janet Smith, Greensboro; Mrs. Sandra Crouch, Asheville; Mrs. Marion Dixon, Durham; and Mrs. Ann Swan of Hickory.

The senior wives who received "degrees" but not present for the picture: Mrs. Ann Bell, Gastonia; Mrs. Mildred Johnson, Garner; Mrs. Harriett Parker, Southern Pines; and Mrs. Dale Sheets, West Jefferson.

Report of Committee on Prescription Insurance Plans

In recent months and years we have observed a growing national concern about the cost of drugs; we have witnessed the beginning of new plans for prescription insurance; and we have seen pharmacy groups begin to take leading roles in studying organizing these plans. The committee wishes to report to you the work that has been done in the area of prescription insurance.

At the outset we must recognize that prescription insurance presents some unique problems. It is important in a discussion of the problem to recognize that two distinct general types of problems exist. The first one, and one which we will not be concerned with in our discussion, is the one of financing the drug needs of persons on low incomes. The problem is one of insufficient income rather than excessive drug costs. Chronic diseases in low income groups present a burden because of the unit cost of these drugs and the extended periods of time required for their treatment. We should be frank and admit the difficulty of including the chronically ill, low-income person in prescription insurance plans. Not only does this person have difficulty in meeting his drug needs, but he will likely experience difficulty in financing his needs through a prescription insurance plan as well.

The second part of the problem is the one of providing suitable insurance for the cost of drugs. Estimates from various sources show that the drug cost is about 20% of the private expenditure for health care. Historically, the cost of out-of-hospital drugs has not been included in hospitalization insurance plans. In a Health Information Foundation survey of a group comprising individuals over 65 years of age, cited in the January 23, 1961 issue of *The American Druggist*, it was shown that only 1% of drug expenditures in a 12 month period in 1957-1958 was covered by insurance. This compared with 58% and 48% for hospital and surgeon bills re spectively.

The committee's report does not dea with drugs dispensed in hospitals sinc they have been generally covered in th hospitalization plans. The report deal only with out-of-hospital prescribed drug

Two approaches to the problem are unde consideration. The first approach is th one in which prescription insurance is writ ten separately from other medical service The second approach is to extend medica insurance plans to include prescriptio drugs.

Two unique plans for handling prescrip tion insurance have received widespread at tention in pharmacy groups, and their prog ress is being watched with a great deal o interest. Their experience in the area o prescription insurance will yield valuabl information for further plans.

The first of these is the Prescription Ser ices, Inc., of Canada. This non-profit or ganization was formed by pharmacists i 1958, and was capitalized by loans fro Windsor pharmacists. It acts as agent be tween covered persons and the pharmacie

The plan exempts from payment paten medicines, non-prescribed drugs, drugs fo pre-existing conditions, injectibles, diabeti supplies and insulin, non-therapeutic vit mins, and dietary supplements. The wai ing period is 30 days, but there is neither required medical examination nor an ag limit.

Originally the premiums for a group sub scriber were $.95 per month each for th subscriber and spouse, $.65 per month fo the first child, $.55 for the second child, $.4 per month for the third child, and $.95 pe month for unmarried adult dependents un der 60 years of age. No charge wa made for children in excess of three. I June 1959 the premiums were raised t $1.90 per month for an adult and $.65 pe month for a child. The enrollment in th plan was reported to be below expectation Dr. Nathan Sinai of the University o Michigan is making an actuarial and stati

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Presented at the 1961 NCPA Convention by Edward M. Smith, Chairman.

ical study of the plan, and the results of is study may now be available.

The second prescription insurance plan s the one offered by Prescription Service, nc. of Atwater, California. It was or- anized in 1959. Mr. Joseph D. MacDonald, resident, stated that the plan ". . . pro- ides a method whereby it is practical for n interested insurance company to in- lude prescription insurance as one of the enefits in a health insurance policy and lso a method whereby it is practical for a harmacist to accept prescriptions insured y any participating company." Under the lan, Prescription Service, Inc., audits bills ubmitted by pharmacists, verifies the mounts, and submits a consolidated claim o the insurance company. The monthly ate is $1.00 per person.

Mr. MacDonald stated that the service ermits an insurance company to treat rescription drugs as controlled risk and ermits their inclusion in health policies hen desired. He further states that the lan has been "satisfactorily tested" and as been found to be "adequate and satis- actory."

It is obvious that there are some serious bstacles standing in the way of popular, idely-held insurance covering the cost of rugs alone.

In the first place, actuarial and statisti- al data is not available to permit an accu- ate determination of risk. The results of he two plans which were discussed will elp when they become available. Compli- ating the determination of risk is the feel- ng by some persons that drug consumption ill increase for the individual when he as prescription insurance. An increased onsumption of hospital rooms took place hen hospitalization insurance became pop- lar, and it was found in Canada that an ndividual's drug consumption increased hen he was carrying prescription insur- nce.

So far, prescription insurance plans seem o have had limited appeal. In deciding hether or not to purchase insurance the mount of the potential loss is more impor- nt to the individual than is the likelihood f the event occurring. Most people feel hat they can budget their drug expendi- tures. Prescription insurance plans will find their greatest appeal among the chronically ill group, but, in order to be successful, such plans must appeal to all groups to give a wide insured base.

It has been pointed out that the administrative cost of plans offering prescription insurance alone will likely be excessive. The large expense of handling and processing a large number of small claims will be a handicap of the plans.

The consensus of the individuals who have written on the topic seems to be that prescription insurance alone is impractical, and that it can best be included in the "major medical" or "comprehensive medical" type policies. There is a trend under both types to offer greater coverage for drugs.

In a report prepared for the Ohio State Pharmaceutical Association by Nationwide Insurance Company, of Ohio, it was concluded that the sounder approach to the problem at the present time is through "major medical" or "comprehensive medical" plans.

Mr. J. F. Follman, Jr., and Mr. G. E. Tosch both in the November, 1960, issue of the *Journal of the American Pharmaceutical Association* took the same stand.

The American Pharmaceutical Association is in the process of making an extensive study of prescription insurance. We feel that a study of this scope, adequately financed and backed will be of great value to us, and it should be supported by pharmacists in any way possible.

In conclusion, we feel that the topic of prescription insurance should continue to receive our constant and close attention. We as pharmacists must strive to establish prescription insurance of wide appeal and equitable cost under which the freedom of choice of the individual remains intact. We recommend that the committee be continued.

Respectfully Submitted:
E. M. Smith, Chairman
George B. Albright
Ben K. Mobley
Ernest Rabil
W. M. Salley, Jr.

Be More Than A Job Filler

Harry J. Loynd, president of Parke, Davis & Company, is urging 1961 pharmacy graduates to be "more than just a job filler" and not "sink into the swamp of mediocrity."

Speaking of opportunities in pharmacy today, Loynd said ". . . jobs for you will be very easy to find, but this fact of itself points up the urgent necessity for you to be more than just a job filler, and to realize that superior performance is more difficult, but also more desirable, when due to manpower shortages, an average performance is necessarily acceptable to employers who must settle for bodies, instead of brains."

Avoid Mass Security

He called for the graduates to attain "an acute sense of individual responsibility" and avoid "the easy way of mass security."

The Parke-Davis president pointed up a situation which he believes is becoming all too common in this country—that of acceptance of what might be called semi-socialism, the conviction that one need not be outstanding to achieve reasonable security.

"This seems to me to be the philosophy of the least common denominator—the philosophy of 'generic' name people rather than 'brand' name people," he added. "I do hope that none of you will permit yourself to sink into this swamp of mediocrity."

Develop Basic Skills

He explained to the new pharmacists that they should be proud of their jobs, but never satisfied with them.

"If you are satisfied you will never do any better," he said. "The greatest attribute a man can have is the total inability to be completely satisfied with his work."

Aside from the technical education which they have, Loynd told the group of the need to develop basic skills and abilities.

'Tough Problems Are People'

"Two of the most important are those concerning relationship with people and communications. Almost any career requires the ability to get along with others and to be an expert in communications."

He added that the technical problems "we can lick—the really tough problems are people."

He said that the communications of the pharmacy profession need to be better developed, and pointed out "we have no divine right to the drug business, and we must continuously prove to the public that the service we render is preferable because of its efficiency. . . ."

Industry's Been Too Modest

Loynd said that one of the most important problems facing pharmacy today is that of regaining public approval and public confidence in the profession.

He added that the industry had been too modest to publicly claim its share of the credit for the "enormous advances in health and medical care which have characterized recent years."

The former chairman of the Pharmaceutical Manufacturers Association said the solv-

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ing of pharmacy's problems is "certainly a job for all of us—a team job."

He emphasized that "team" did not refer to a "mass of look-alike, act-alike, think-alike people but rather to a group who are individualistic and who intend to stay that way, but who can work together and get along.

Individual Determination Needed

"I refer to individuals who intend to work together toward common goals and aspirations, but who have individual determination to stand out above the great mass. . ."

Loynd explained that while it is true pharmacy faces a number of problems in the fields of legal regulations, public relations and even changes in our educative processes, "it is still obvious that we enjoy, under the American free enterprise system, a rich heritage of accomplishment, of public service and of benefit to our practitioners.

"These are your inheritance and they are also your future responsibility to preserve."

Loynd said pharmacy must not permit itself to accept temporary expedients but must plan for a long range and logical program for the profession and for the individual roles with it, and added:

"The world steps aside to let the man go by who knows where he is going."

North State Speaker

Wade A. Gilliam, President of the N. C. Pharmaceutical Research Foundation and former president of the N. C. Board of Pharmacy, was guest speaker at a June meeting of the Old North State Pharmaceutical Society, held in Greensboro.

Membership of the Society is made up of about 35 of the colored pharmacists of the state.

Gets High Masonic Degree

The highest honorary degree in the York Rite of Freemasonry has been awarded to Pharmacist A. B. Macon of Mount Airy.

The designation of Knight of the York Cross of Honour has been conferred upon Mr. Macon.

A graduate of Medical College of Virginia, Mr. Macon has been associated with Hollingsworth Drug Company for the past 28 years.

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JULY CHECK LIST

Tear out for a handy check of your current stock of these Robins products that are receiving special promotion in your area THIS MONTH

Donnagel®-PG
☐ 6 oz. Donnagel with Paregoric Equivalent

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☐ Tab. 50's ☐ Tab. 500's

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Why not check your stock of all Robins products at the same time —and be prepared

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Service Wholesalers Since 1891

Picnic at Jacksonville

Physicians, dentists and veterinarians of the Jacksonville area were guests of the Onslow Pharmaceutical Society at a picnic on May 20.

The party was under the supervision of Banks Scudder, president of the Pharmaceutical Society, ably assisted by Fred Parker.

Paoloni Elected

Claude Paoloni, chief pharmacist at Cone Memorial Hospital, has been elected president of the Greensboro Drug Club for the coming year. He succeeds G. G. Buchanan.

Other officers are: Clark Russell, vice-president; Carroll C. Graham, secretary; and John A. Ranzenhofer, treasurer.

The new board of directors consists of Roger McDuffie, W. E. Davis and Hampton Langdon.

Robert G. Drane, field manager for Parke-Davis & Company, was guest speaker at the meeting, held in Greensboro on May 25.

The Andrews Visit Europe

Mr. and Mrs. F. J. Andrews of Chapel Hill are on a round the world trip, which is expected to run to about a year.

The Andrews left Chapel Hill in late March. They were in the Mediterranean countries in April and May. By early June their base for visiting was Switzerland, including nearby Germany. July and August will be spent in the British Isles.

Before returning to Chapel Hill, the Andrews will visit India, Japan, South Africa, thence to the West Coast of the U. S. and up to Alaska. South America is the only major area to be missed by the Andrews.

Mr. Andrews is a former president of the Emerson Drug Company. In recent years, the family has made their home near Chapel Hill.

Mebane Pharmacy to Expand

The Carolina Drug Store of Mebane is beginning an extensive expansion program.

James S. White, pharmacist-owner, in announcing the renovation project, said the entire store will be completely departmentalized and will offer self-service. The main emphasis of the program will be on an expanded prescription department, which will occupy space formerly devoted to the Hotel Grill, which is being closed.

Presents Books to Hospitals

The Lenoir County Pharmaceutical Society, meeting in Kinston on May 17, presented copies of "Clinical Toxicology of Commercial Products" to the two local hospitals.

The books will be used in the hospital poison control centers.

Dr. Eugene Keiter, guest speaker, was introduced by Paul Tart. Dr. Keiter reviewed some of the poisoning cases from his files.

Gastonia Pharmacy Sold

Bill Forrest and Truman Hudson are the new owners of the Akers Center Pharmacy, Gastonia.

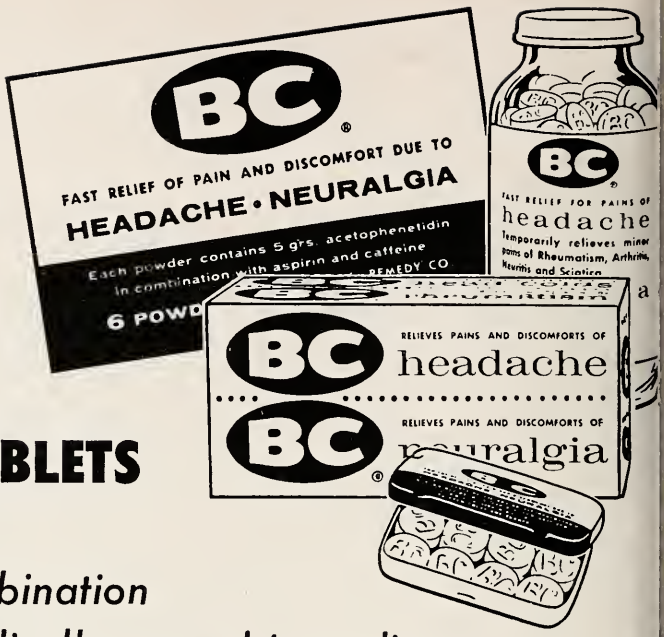
The pharmacy was established by S. A. Pappas and Cliff Hemingway. Mr. Hemingway has not been actively identified with the pharmacy in years and Mr. Pappas, manager of the pharmacy until recently, will devote his time to other business interests.

Officers of the pharmacy are Bill Forrest, president; Truman Hudson, vice president and treasurer; Mrs. Forrest, secretary; and Mrs. Hudson, assistant secretary.

Elson Estate

The estate of the late John Richard Elson, Jr., of Enka, who died on April 14, was estimated at $113,000 in an inventory filed in court. Mr. Elson operated Elson's Drug Store and Enka Drug & Food Store.

POWDERS



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Sam Maguire to Head Fine Products Corporation

At a meeting of the Board of Directors of Fine Products Corporation, held at their offices on the afternoon of May 25, Mr. Samuel O. Maguire, Jr., was elected to the position of President and Treasurer, which position has been held by Mr. N. F. Fiske for many years. Mr. Fiske was elected Chairman of the Board. Mr. Julian Fiske was elected Executive Vice President and Secretary. Mr. Richard L. MacGruder is Vice President in charge of SWEETLY YOURS and general line sales. Mr. Earl C. Hollingsworth is Vice President and Mr. J. W. Slaughter is Production Manager and Assistant Secretary. All changes are effective at once. The directors of the company are: Julian F. Fiske, N. F. Fiske, James M. Hull, Earl C. Hollingsworth, R. L. MacGruder, Samuel O. Maguire, and Kenneth H. Kerry.

The directors declared the usual cash dividend of 50 cents per share payable on June 15 to stockholders of records, June 1. The fiscal year of the company ends on June 30.

Fine Products Corporation are manufacturers of Hollingsworth's Unusual Candies, Nunnally's, The Candy of the South, and Sweetly Yours Candies. These fine confections are sold over a wide area. Many druggists feature Hollingsworth's Unusual Candies and Nunnally's The Candy of the South; and, Sweetly Yours candy in small units of 1c, 5c, and 10c, etc., are sold in all kinds of food and drug stores.

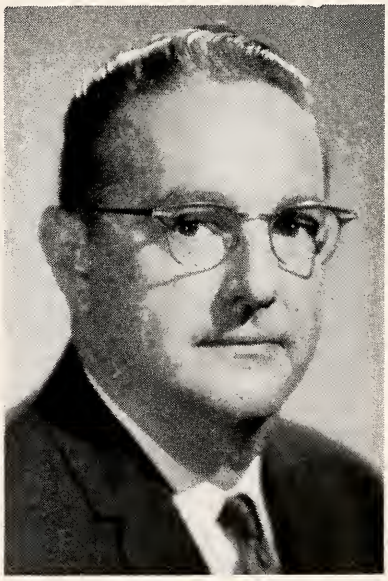
About 300 persons are employed by Fine Products Corporation, most of whom are skilled and devoted persons who have been with the company for many years.

Mr. Maguire stated that E. C. Hollingsworth, Jr., will rejoin Fine Products Corporation as Sales Manager for Hollingsworth's Division. Mr. J. E. Dean is Sales Manager of Nunnally's. Sam W. Pinson, Jr., is Advertising Manager of the company.

A native of Elkins, North Carolina, Mr. Maguire majored in Business Administration at the University of North Carolina. Mr. Maguire's many civic and church activities include membership and past chairman of the official Board of St. John Methodist Church of Augusta. He is past president of the Exchange Club of Augusta and past president of the Georgia State Exchange Clubs, 1951. Mr. Maguire is a member of the board of the Citizens & Southern National Bank, Augusta, Georgia, and a member of their Finance Committee. He was president of the United Fund of Augusta and North Augusta, 1955; vice president of the Augusta Chamber of Commerce and is presently a member of the Civil Service Commission of Augusta.

Mr. Maguire, his wife, Harriet, and son, Bill, reside at 3020 Bransford Road in Augusta. Their oldest son, Sam F. Maguire, is a student in the Lumpkin School of Law at University of Georgia.

Harris & Weinstein, Atlanta advertising agency, handles all advertising and sales promotion of Fine Products Corporation.



Sam Maguire

STATE BOARD OF PHARMACY

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P. O. Box 471
Chapel Hill, North Carolina

Board of Pharmacy Issues Cease and Desist Order to Spiegel's

The Board of Pharmacy has issued Cease and Desist Orders to Modie J. Spiegel, chm. and Anthony A. Indovina, managing pharmacist, ordering these individuals and Spiegel's Mail Order House to refrain from performing pharmacy services for citizens in North Carolina.

In commenting on these orders, a representative of the Board said "These people are not licensed to practice pharmacy in North Carolina. We have no knowledge of their qualifications and we do not know whether they meet the standards that have been set up by our legislature to protect the people of our state. We cannot inspect them and examine them as we do pharmacies and pharmacists in this state. *Being located outside of North Carolina, it would be extremely difficult to hold these people strictly accountable for errors and omissions in prescription filling."

The Cease and Desist Order issued to Spiegel's is consistent with the policy adopted by the Board more than a year ago when similar orders were sent to all known mail order prescription services attempting to do business in North Carolina.

* We have no knowledge of the facilities, equipment and sanitation of this place nor of the qualifications of persons who fill prescriptions. For all we know, they could be filled by the janitor.

Two Justice Employees Retire

Congratulations and best wishes for many years of happiness go to Mrs. Betty T. Hayes and Mr. Carlus V. Cagle upon their retirement from Justice Drug Company June 30, 1961. They have served Justice Drug Company well—Mrs. Hayes as a secretary in the purchasing department for forty years; and, Mr. Cagle, a registered pharmacist, as manager of the pharmaceutical department for thirty-six years.

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353-2777

I am a little bewildered by your article headed "Secundum Artem" on page 9 of your June 1961 issue.

Could this prescription have been turned down by pharmacists, or could they have been "pill counters, who some people think are just as competent as pharmacists," and can be employed for less money? If they were really pharmacists, from what school?

Maybe I am just old fashioned, but if so, our customers and doctors are too, for altho I have never seen this exact prescription before, we rarely ever have a week that we do not use most of these drugs in some combination, and have used all several times in the last year.

Could it be that we really have degenerated from a profession, to a bunch of of pill counters, as some opposition has claimed?

I hope not.

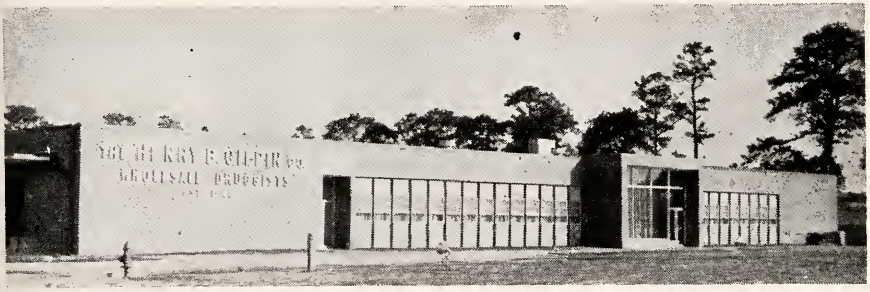
Sincerely,
H. H. Shigley
Grove Park Pharmacy
Asheville, N. C.

Mr. PA Recuperating

P. A. Hayes, Chairman of the Board of Justice Drug Company, Greensboro, is recuperating at home following surgery in April.

Friends of "Mr. PA"—the well liked wholesaler who has been one of Pharmacy's strongest supporters in North Carolina for fifty years—may write him in care of the company or at the home address: 405 Meadowbrook Terrace, Greensboro.

THE HENRY B. GILPIN COMPANY
Full Line, Full Service Wholesale Druggists Since 1845
Baltimore • Dover • Norfolk • Washington



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KEY designed interiors will boost your sales because of better and more distinctive displays

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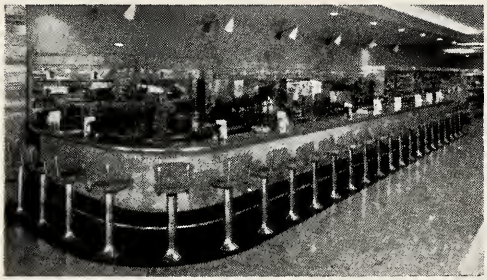

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LYNCHBURG, VIRGINIA

TAR HEEL DIGEST

Valdese—L. R. Burris and his son, Loy Ray, have opened a second pharmacy in Valdese. To be operated as the "Waldensian Pharmacy" the business is located on East Connelly Street.

Greensboro—Due to a financial crisis, the Guilford County Welfare Board has discontinued general welfare assistance for the balance of the fiscal year. Exception was made for two categories—drugs and medicines.

Albemarle—Formal opening of Allen Sinclair's Yadkin Pharmacy was held on June 7-10. Allen is a graduate of the UNC School of Pharmacy (1947) and for eleven years was associated with Phillips Drug Store, Albemarle.

Rockingham—To aid the Bristow Drug Company to reopen after its owner, E. B. Bristow, died on May 31, Pharmacist T. E. Fussell has temporarily assumed management of the prescription department.

Rutherfordton—Students visiting the Rutherford Hospital, on special tour arranged as a part of the Red Cross Youth Leadership Training Program, heard Pharmacist James Cash of the Rutherford Drug Company discuss pharmacy as a career.

Charlotte—On the night of June 8, burglars smashed open a safe at Harris Super Drug Store, 5107 Pineville Road, and made off with about $2,000 in cash. The burglars entered the store through the roof.

Harvey W. Holmes, medical service representative for the Upjohn Company for past 19 years, is the new president of the North Carolina Elks Association. He makes his home in Gastonia.

Guilford College Drug Company will soon occupy larger quarters when the firm moves into a supermarket building now being vacated by Piggly Wiggly. Walter C. Hoffman is owner of the drug company.

Official opening of the second store of Freeze Drug Company, located at 1260 Asheville Highway, Hendersonville, was observed on June 2-3. Wiltshire Griffith, Jr., is manager of the new pharmacy.

Guest speaker at a recent meeting of the Landis Lions Club was Tom Linn. He traced the evolution of the modern pharmacy from its early beginnings.

The Mooresville Tribune (June 1) paid tribute to a veteran pharmacist, John Howard McLelland, under heading: "40 Hour Week is Part-Time Schedule for 'Retired' Pharmacist McLelland." Most of Mr. McLelland's early days in pharmacy were with the George C. Goodman Drug Store of Mooresville.

Current Correspondence

Dear Sir:

Under the Weights and Measures Law we are required to test pharmaceutical scales in drug stores throughout the State. We get from the Association their yearbook which is of great aid to us in locating the various drug stores. In the past few years though, so many new stores have opened that it has delayed our finding of same, as we had no notice of them opening. It is my understanding that you print a monthly publication which lists new stores being opened. If possible, we would greatly appreciate your putting us on your mailing list for this publication.

Sincerely yours,

John I. Moore, Supervisor
Weights and Measures Division
N. C. Department of Agriculture

The Finest Christmas Merchandising Event

THIS YEAR VIRGINIA AND NORTH CAROLINA
WILL EACH HAVE THEIR OWN SHOW.
THERE WILL BE PLENTY OF
ROOM FOR YOU TO
SHOP AND BUY

THERE'S NO GIFT SHOW BETTER

RICHMOND, VA.
HOTEL JOHN MARSHALL
JULY 30, 31
10 A. M. to 10 P. M.

WILSON, N. C.
(IN OUR SHOWROOMS)
JULY 23
9 A. M. to 9 P. M.

PLAN NOW TO ATTEND ★ OMB's HOLIDAY GIFT SHOW

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The Finest Christmas Merchandising Event

SEE THE LATEST LINES OF GIFTS AND TOYS—GET YOUR CHRISTMAS BUYING DONE EARLY••• FOR ON TIME DELIVERY. RELAX AND ENJOY YOURSELF AS OUR GUEST.

WIN VALUABLE GIFTS *and* PRIZES

THIS YEAR VIRGINIA AND NORTH CAROLINA WILL EACH HAVE THEIR OWN SHOW. THERE WILL BE PLENTY OF ROOM FOR YOU TO SHOP AND BUY

FREE PARKING

SEND IN YOUR RESERVATION EARLY!

★ OWENS, MINOR & BODEKER

SEE OTHER SIDE

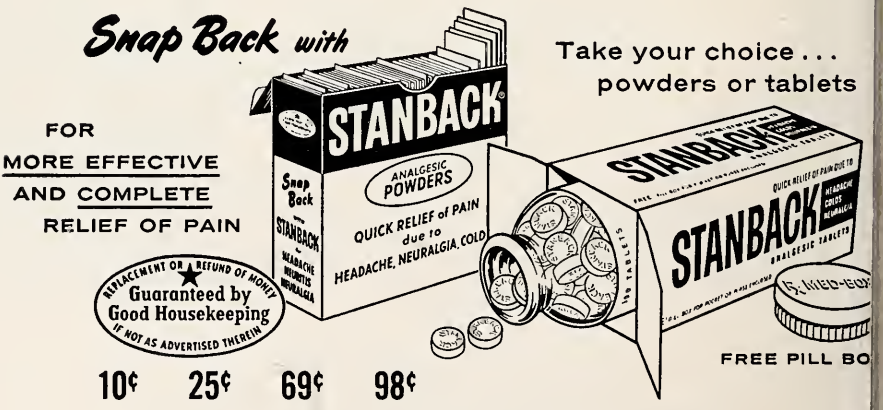
PLEASE NOTE DATE AND HOURS

THE "HEADACHE REMEDY"
Guaranteed by Good Housekeeping

STANBACK Exclusively Listed
In New 5,000,000-Copy Buyers Guide

More than 5,000,000 copies of Good Housekeeping Magazine's new *Buyers Guide* have been distributed to housewives. STANBACK is exclusively listed as a "headache remedy" under the money-back Good Housekeeping Guarantee.

Put this tremendous consumer influence to work for you. Give your store a direct tie-up with Good Housekeeping's new *Buyers Guide* and its Guaranty Seal—display and recommend *all sizes* of STANBACK Headache Powders and Tablets.



Cooperative Advertising Allowance Available
For details, write Stanback Co., Salisbury, N. C.

Goes with Mann

Horace Moore, manager of Peoples Drug ore, Lexington, since 1947, is now asso- ated with the Mann Drug Company of exington.

George Moorefield is now managing the eoples store.

To Spindale

Larry Lazarus, UNC pharmacy graduate d son of Mr. and Mrs. Joe Lazarus of nford, has accepted a position with the indale Drug Company, Spindale.

Joins Johnson's

Norman Pitt Blanchard, Jr. has been em- oyed by Johnson's Drug Store, Jack- nville. He is a native of Wallace and at- nded Mars Hill College and the University North Carolina.

Exchange Head

Willie Harrelson, warehouse manager of Mann Drug Stores, is the newly installed president of the Lexington Exchange Club. He is a native of Fair Bluff.

Personnel Changes

Don Leatherwood from Eckerd's West- gate, Asheville, to Knoxville, Tenn. as a Lilly Medical Service Representative.

Paul M. Kirkman from Madison to Winston-Salem, where he will be a pre- medical student.

Pharmacies Closed

C. A. Ring & Son Drug Store, High Point.
Eccles Drug Store, Greensboro.

New Address

Mann's Drug Store of Reidsville, Inc. #2 from 720 South Scales Street to 664 South Scales.

crowd pleasers a la Lance!

More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

LANCE INC. Charlotte, North Carolina

SKF Steps Up Control on Rx Drug Sample

Smith Kline & French Laboratories has announced a system of drug accountability among its Professional Service Fieldmen—the second major step by SK&F in the past six months to assure tightest control of prescription drug samples.

Last December 450 SK&F representatives a 'Statement of Principles' reaffirming their obligation to exercise strong control of drug samples in their possession.

"Control over sampling is definitely the responsibility of all drug manufacturers," said Thomas M. Rauch, SK&F Marketing Vice President. "With our present program, we believe our method of sample control to be the most comprehensive yet devised."

As explained by Rauch, the new system establishes the rules for accurate, day-to-day inventories of drugs—both samples and clinical supplies—in the possession of company representatives.

Under the program, SK&F representatives are sent enough sample supplies at the beginning of each detail promotion period to service physicians in their territories. As in the past, needs are estimated conservatively. Each representative reports daily on the quantity of samples given to physicians.

Daily records from the fieldmen a tabulated in the Philadelphia office in su a way that it is possible to determine at moment's notice the quantity of any dr left with any physician.

At the conclusion of a detail promoti period, representatives are required to turn unused supplies to the Philadelpl office. Return samples are counted and co pared with reports of distributed sampl Any discrepancies are immediately appare and subject to investigation, Rauch sa

The new system formalizes the strict sponsibility Smith Kline & French alwa has placed on drug sample possession a distribution, Rauch said.

Transferred to Memphis

David W. Gamble of Southern Pin medical service representative of The U john Company, has been promoted to sa contracter and is being transferred Memphis, Tenn.

A native of Waxhaw and a graduate UNC, Mr. Gamble has made his home Southern Pines since 1937. For seve years he taught in the local schools. I mediately prior to going with Upjohn, was with the Employment Service Divisi of the U. S. Department of Labor.

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SAGINAW INDUSTRIES CO.
SAGINAW Chief
SAGINAW, MICHIGAN

Convention Potpourri

Haphazard Impressions of a Delegate Presented in Rambling Sing-Song

By JAMES W. HARRISON, Asheville

Impressions set down in haphazard man-
r without relation to chronology or other
nsiderations of the art and craft of writ-
g may be said to be no more than a
mble of thoughts marching down a page
newsprint. Certainly the formalist
uld say it lacks form; the publisher's
tic might opine it makes an eddy but
es not flow. So I shall not criticize its
obable prolixity, pleonasm or periphrases
its possible hyperbole, because I am too
vere a critic and have the reader's wish to
spared boredom in mind. If I draw on
agery to the extent of being autobio-
aphically suspect, it happens *nolens volens*
d so be it. Proceed at your own risk.

* * *

Phil Link balancing a cup of coffee and a
ir of cookies on his knees with all the
lomb of a duke at a tea party. . . . An
ra of devoutness welling around the as-
mbly as Tom Boone conducted the ritual
the Roses with listeners as silent as wor-
ipers in a cathedral. . . . Carl Durham
lking erectly across the lobby, his Hom-
rg set at precise angle, his cane being plied
th little dancing movements of jaunti-
ss, for all the world like a plenipotentiary
traordinary or an ambassador entering a
lace. . . . Suave Charles Blanton, a little
e a corporation lawyer at a board meeting
t more like a deacon at a synod conclave.
The lovely wallflower sitting in petulant
litude in the Wedgewood Room and the
etamorphosis at the appearance of her
te as her face lit up. (Where are the
arms that sages have seen in thy face?—
wper) . . . Jim Allen's analogy of the
uck driver and the Quakeress; it got a
ted laugh and unfallowed the ground for
e seed of thought he gave us as he told
how we might become more *en rapport*
ith the public. . . . The Falstaffian piano
ayer whose arms barely qualified to reach
e keys. . . . "Spec" McDowell painting his
topian picture of the ideal pharmacist-intern relationship, making his point with almost nonchalant seriousness. . . . W. J. and his 20 years as sec. his naif surprise at the honor of life membership.

The ubiquitous hat check girl who knew everybody, not needing a check system in order to give Joe's hat to Joe instead of to Jack. . . . The loquacious delegate who kept a conversation going by taking his subject by the tail and whirling it about his head. . . . The pint size drawer of Cokes who had a thirst quencher ready before a request for it could land. O vintage rare. . . . Bill Randall running away from his competition in winning awards; if you put in the man hours he did in promoting the profession, you'd break the tape a winner too. . . . Ed Fuller's young son dismissing as "no good" all his dad's speech except the reference to Nehemiah. . . . Floyd Goodrich, thinking himself alone, allowing a crease of tiredness to trace itself across his face, then observed, dissembling into natural cheerfulness.

The rapt listener, still as an ocean calm as the Trexler singers drowned the clatter of china and the shuffling of feet. (And this shall be for music when no one else is near. —*Stevenson*) . . . The 282 attendance of the Womans Auxiliary, almost 44% of the membership attending, which is exceptionally good. (Gathered, not harshly plucked. —*Milton*) . . . Shrill bedlam of voices in the half light of the Plantation changing to rippling undertones as a drum roll sounded for the beginning of an act. . . . Loamie Gilbert watching his son across the gulf of years and son watching father in a pathos that held pride as the 50-plus valiants were honored. . . . Gala setting at the banquet tables, luminaries and lesser lights seated in masterly protocol.

The mixed quartet on the ninth floor, augmented to a double quintet by half a dozen stray males, bursting into song with

(Continued on page 24

CONVENTION POTPOURRI

voices that would be natural in a choir loft. . . . McAllister spending his thoughts at a counter of reality, testing them, savoring their taste, smoothing their texture, then fitting them precisely into words of meaning. . . . The delegates in Pierrette garb giving her mate a flagon to hold; he clutched it carefully and gingerly carried it like a bachelor holding an infant. . . . Being served a fill of coffee, one cup after another, by pretty girls in post-Easter finery. (From whence did come this pulchritude; these lovely maids who gave us food —*Harrison*) . . . Banks Kerr, striving to be neutral in presenting the bid for Pinehurst as the next meeting place and the next afternoon voicing with good natured raillery the choice of Raleigh.

The oddity of the candidates for the first three offices having no opposition. There is no recollection of there ever being as many as three candidates withdrawing. . . . Floyd Potter at his umptieth Convention; many years ago he lived only in the present, catching each little moment at the instant of happening; a few years ago he started to live in the future, licking anticipatory chops on next year; now he found himself looking back, marveling at his innocuous escapades and closing his ears and mind to the creeping, shambling footfalls of relentless time. . . . Marion Edmonds taking time to greet and chat with a wistful delegate and attend him with smiles of welcome and be repaid in seeing him glow with appreciation. . . . An elevator full of sleepy celebrants rubbing eyes of wilting weariness each of them thinking a cup of coffee would dispel the illusion of their thinking last night's happiness held a scurvy trick. I felt for them but let it go at that. After all, what right has one to step in between a person and his remorse.

Edward Wimmer, fire eating exponent of free enterprise, he had us feeling like knights grasping swords or Robin Hoods quivering arrows to battle the juggernauts. What is Communism but a denial of free enterprise. . . . Bob Hall whose gentle allusion to his fishing son and his pride in
family gathered en masse to witness l
installation bespoke a man who makes ti
for life's simple embroideries. . . . T
waitress at the crowded entertainment w
took a surreptitious drink from a gl
left on a table then accepted an overt o
upon invitation. . . . The Mayor willing
take second place for his city because
knew he was to concede when there were
couple of hundred claimants for first pla
and because he was a good host. (Swe
courtesy has done its most if you have ma
each guest forget that he himself is n
the host.—*Aldrich*)

The easy naturalness of Dave Stiles
he named over our assets in reasoning devo
of sophistry. He would have put over l
point no matter the setting, from a tr
stump altar, a lantern-lit wagon or a plu
carpeted pulpit. . . . The bus driver in t
lobby catering for customers like a ha
driver at a depot *circa* World War
. . . E. C. Daniel, a not unwilling foil for
Trumanesque thrust when he quoted HS
as saying he was only the grandfather
Truman's grandchildren. . . . And Sara
Ah, Sarah, whose tremulous, flashing cha
caused palpitating tachycardia in a cir
of business-suited Caesars. . . . The fi
pages at the installation; varied beauty
the aggregate, young charm withal.

The ''Radar-Eye'' demonstration whe
an alarm pierced the silence at nine plus
minus decibels, its dissonant chords taki
us unaware like little boys frightened by
presence behind a tombstone. . . . G.
Andes expounding his Professional F
idea as a theory with practicality. . . . R
Worley, unable to worm his way to t
dance floor; frustrated but feeling if
can't pluck violets, it's nice to be whe
they grow. . . . Herman Thompson givi
his report on Interprofessional Relations
deadly seriousness except in those instanc
lending themselves so adroitly to tongue
cheek reporting. . . . The songsters of Tue
day night, a diabola of endless variatio
. . . The poem of a girl who needed Metr
cal like Walter Johnson needed a curve b
but who brought along a quarter doz
anyway. She planned to chill it and ha
it as breakfast in order to get forty mo

inks of sleep. That might be called uble dosing: extra sleep enhancing the auty she already has enough of and etrecal for an even more winsome embodi- ent. (Note to Edward Dalton: Advertise- ent fully intended.)

Elsie Booker and Bill Randall being leomed into the Academy of Pharmacy; e know how Bill spent his time last year d Elsie has not been idle. The little tra activities add up fast and the re- arding honor points are potatoes in the ew, a seat in the dress circle and Chanel o. 5. . . . The lissome bicycle rider whose stume rode along with her like a second in. . . . Edith Myers, if anything, busier an last year, but a beautifully modulated rd and a stunning smile for all. And e stayed friends with her intimate self. . . All the splendid, dedicated officers; ey do light a flame in us.

Viewing the O. Henry museum on the run a few short minutes between lunch and a ssion but making time stand still long ough to retreat down a lane of memories. . Dave Stiles and Ed Wimmer, both roped the same prancing steed. . . . The couple o lingered so long in the cafeteria it emed they were setting up housekeeping er a dime cup of coffee. . . . Who goes Conventions? They all have the bond finitive even though some are seen every- here but at the business sessions where e heart of the Association beats. Some y to take it all in even though unblest with e necessary ubiquity to be in more than e place at a given time. Some, even ough they attend on their own sufferance cause of being sent instead of deciding attendance for themselves, manage to sorb some of the salubrious atmosphere hough they are anions instead of cations. here is still a difference between them ich like the difference in a millpond that rns a wheel to a little ornamental lake. Harold Vann Day turning the pages of s script with digital gymnastics. . . . Ed echt and his subject control, Ovid in a d trimmed toga, Drake scanning a far rizon. . . . The distaff side; no wonder e WA shows so much growth; they work d put their shining talents to building instead of standing still. They know the profession means the fire in the house, the lining in the coat, the delicate essence in the wardrobe, the chic chapeau. Flirt with the soda jerk but marry the pharmacist. . . . Ed Smith who says in marching poesy what other say in staid prose. . . . The eight Resolutions, all passing and only two evoking amendments. . . . Weather cool enough to turn a friendly radiator but not so cold as St. Agnes' Eve. . . . John Stevenson and Hoy Moose, their air of serenity, the austerity of Shangri-La. . . . Paul Tart, militant for what he feels is right, but irenic in temperament. (By all the eagle in thee, all the dove.—*Crashaw*).

Charlie Andrews, keeper of the portal, sentinel of the books, the heart content; he casts no envious longings for a distant Arcady. Say, Charlie, could not Nancy spell you for just one year? Or do you think the grass on our side of the fence is more verdant? . . . Bill Houser and Harry Murrell, do not renounce; there are rain checks. . . . Finding the car at the Plantation parking lot, like retrieving a dropped coin on a Bowery street. . . . The raven haired Hebe in white blouse and white skirt, chiaroscuro come to life. . . . The milling, swirling waitresses wending their obstructed ways through the density of humanity, leaving a smear of fat against a white coat and a pool of coffee stains again a smart shop gown and only a hurried regret in passing, leaving a feeling of claustrophobia in their wake. . . . The good natured argument between White and Morton with Cox getting in a word now and then. *Ego tecum tanquem mecum loquor.*

The undergrad who tried unsuccessfully to heal a tiff with his party date only to have her retire in petulance to her room. (Elise retires at night, and behaves most sedate. She brushes her hair a hundred strokes, then writes a letter to her folks.—*Tucker*). . . . Artemus Ward, sentry at the door. A fun loving wag gave three short taps on the door, thrust in a head, pulled an imaginary gat from a shoulder holster and whispered, "Big Boy sent me." Artemus let him in. . . . Joe Barbour and Latham West architecting a plan to provide an umbrella for a rainy day for the boys in

(Continued on page 26)

CONVENTION POTPOURRI

the pharmacy and for the senior citizens. . . . Jesse Pike trying to stir a nudge for a new concept, being disappointed, then trying to jump the ravine of his disenchantment. . . . Wade Gilliam, a demeanor postulating all the courtly amenities of a bygone day.

Bill Brewer and Ed Fuller, taking a brief for the wholesaler in the distribution picture, went all out to benzine the grease left on the seat of fairness by some manufacturers. . . . C. H. Smith, impervious to the inroads of age, a curate's face and a fashion clad physique. . . . Six couples and a spare seeking transportation to the Plantation, walking to a trio of cars parked afar. One said, "If I'd known it was this far, I'd have packed a lunch." The perennial Rover boy, espying a Black Maria drawing to the curb, comes up with, "There's my transportation, I'll go in this," which elicited repartee from his companions that rattled like machine gun bullets. . . . Homer Starling, Jimmie Darlington et al, arrayed like royalty in the receiving line while lesser lights hovered attentively, welcoming and catering to wants with individualized, not fixed, smiles finding their aim on this or that person alone.

The smiling innkeeper, the harassing confusion of room registering time brought no frowns to his affable brow; each applicant was for the nonce the most important person in the world to him. . . . The demure dark haired soprano in the Trexler Singers, flashing smiles sculpturing dimples in her cheeks; she traveled to high C in one passage, stayed two weeks, then glided down to her natural forte in rippling feathery notes like a lark creaming its adenoids. . . . Ed Brecht studying the life of William Syndey Porter from shelves and cases of memorabilia with all the fervor of an undergraduate. . . . The Bailey youngster accepting the President's Scholarship sponsored by Pepsodent while his father looked on with an attempted blasé expression losing out to a beaming pride. . . . Rob Roy always sitting up close and hanging on the speaker's words. (Like hungry guests, a sitting audience looks.—*Farquar*).

Monk and Earl, not too busy with pos prandial chit-chat to talk of more porte tious things. Earl: "We need to go fo ward; to create prosperity you have spend money." And Monk, quoting Scot "Cursed war and racking tax have left scarcely raiment to our backs.'' . . . Erlde Potter growing faint from the tensions the day, seeking air after the noxio closeness of a humanity packed roo threatened to pitch her into oblivion, sponded quickly to vapors from an A pirol of Ammonia. That's nothing, reall I always carry a few in a shirt pocket, a when I walk down Elm Street I carry step ladder because if I didn't, someo would be sure to want one and there I'd emptyhanded. . . . Horace Kornegay, Du ham's worthy successor, a gentleman u afraid, carrying the torch for his distri

Gregarious Jack Ranzenhofer, the b like tinkling of his glass blending wi the tinkling timbre of his laughter into amorphous knead of amity with all t world, or at least that part of the wo that mattered to him. . . . Tom Robins without his alter ego Luther Bunch b managing to ride the tide of other affiniti Yet it didn't seem the same. . . . Allowi a fleeting thought of Tom May to flutt into memory, his parting gesture to t Institute of Pharmacy. Bestriding so cloud in the firmament of Valhalla, knows that the way to mourn him is not mourn him; he has built himself a mon ment in the hearts of his fellows where is as he always wanted to be. . . . Ann a Bill Brewer on the dance floor, vibrating t gether as a single molecule in a vast ed of mingled dancers.

Tom Ham, determined to obliterate t boundary between dreams and reality as solicits support for the Institute like a fi eating crusader. . . . Diane McFa watching the installation ritual like one mused. . . . Roger McDuffie, young in hea a smile of contentment banishing all ca as he found himself talking with and down to all the young sprouts who came listen to him as to an oracle. . . . Jasp Jackson and Bill Gurley finding time rest awhile on comfortable lobby seats, small patch of order in the bas relief of c

usion about them. . . . A bevy of beauties yeing Robert Neal Watson like he owned a ink farm.

Beautiful frocks, morning, afternoon and vening, worn with distinction, graee, charm. What might pass the nettle eye of Mrs. rundy in, say, Madison County might be anned in Boston or Monongahela, but we ad no need for Mrs. Grundy or the saints. hese patrician matrons wore their frocks ke Vogue models or choir singers at a eaconess meet. Rocky Lee's Tuesday eve- ing dress was a rhapsodic blue with little equins coruscating myriad tiny lights merg- g into dreamy lucence like a moonpath icing a picture-calendar lake. And she ore it well; no hint of dishabille, no dar- g decollete.

Reuben Russell presented a gavel to Bob all and a watch to Mrs. Hall. In the eartbeat between glum seriousness and e time for congratulations his bit of vity fitted like the half light between night d dawn. Reuben said she could check the time Bob got in. If Bob gets in te he will have been out on Association siness, at other times she can check on hen they both get in for it is more than kely they'll be together. . . . One moment ere were six or seven exuberant youths d harmless horseplay, half barbed, half ueous, then from nowhere the staccato arning, "Here comes the Dean." The rridor emptied instantly, retreating foot- eps making no more noise than a kitten alking over a bed of yarn.

Some of the missing march a parade in y thoughts: The delegate who was so fond quoting Herrick; the lisping cracker ter with ill fitting dentures whose sibi- nts described a parabolic trajectory laden ith cracker dust because he talked instead drank while he ate; the husband who ft his wife at home only to become so nely he sent for her on Monday; the mely bit of plumpness with more freckles an a third grade schoolroom; the blonde mbshell with the face of a saint and the bodiment of a Circe; Blanton *pater* and s call-to-order basso—and many others. e you in Raleigh next year.

Seeks County Dispensary

The Board of County Commissioners of Mecklenburg are investigating the possibility of establishing a county dispensary.

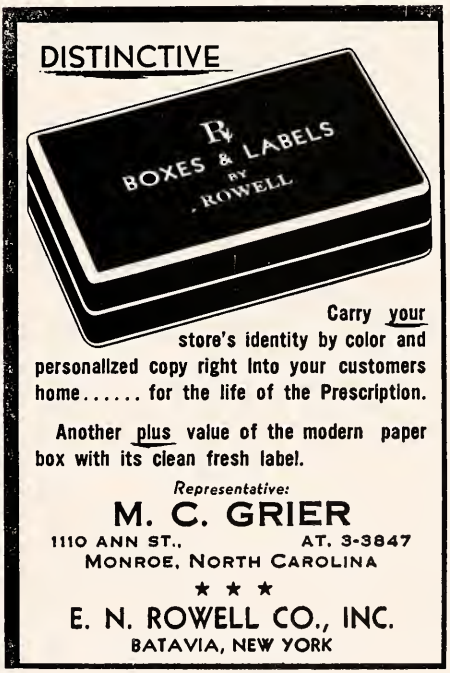
The Charlotte Observer attributes this quote to Commissioner W. Craig Lawing: "We handle enough drugs these days that we could save a lot of money by hiring a pharmacist and setting up a general drug center for county agencies."

The agencies referred to include the Animal Shelter, the Welfare Department, the Health Department, the Charity Hospitalization Program, the County Jail, the Juvenile Court and the Poor Fund.

Formal opposition to the proposal has been registered by the Mecklenburg Pharmaceutical Society.

On the Mend

Charles Blanton has returned to his post at the Kings Mountain Drug Company following surgery, which necessitated a four weeks leave of absence.



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60	12	51.5%	53.1%	51.5%	51.5%	51.1%
21	3	49.1%	50.7%	49.1%	49.1%	48.7%
11	1	46.7%	48.4%	46.7%	46.7%	46.3%

*Based on minimum direct order $50.00 when sold at R.F.T.

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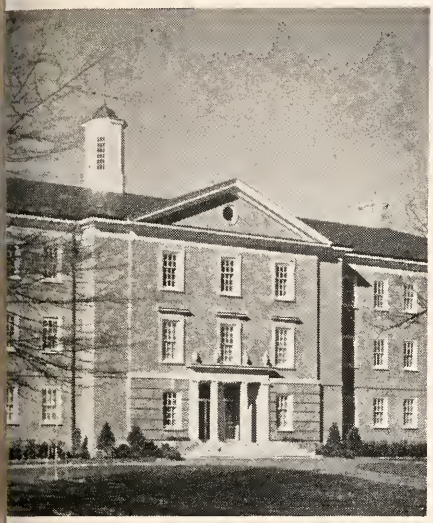
UNC PHARMACY SCHOOL NOTES



Forty-one students graduated with the gree of Bachelor of Science in Pharmacy the University of North Carolina on ne 5.

There were 250 persons in attendance at e Pharmacy Convocation held at 4:00 M. on Commencement Day in the assem- room of the School of Pharmacy. George cLarty, Jr., Pharmacy Senior President, troduced the members of the graduating ss and Dean E. A. Brecht introduced mbers of the faculty and staff and guests. e Convocation speaker was Mr. H. C. cAllister, Secretary of the North Carolina ard of Pharmacy and President of the tional Association of Boards of Phar- cy, who spoke on Professional Pharma- tical Service and Responsibilities. Sam- l Goodwin, President of the Student anches of the NCPA and A.Ph.A. pre- ted a silver pitcher to the School of armacy from the Class of '61 and a gift m the class to Mr. McLarty, its presi- t. Mr. George Eichhorn, President of Vick Manufacturing Division of Rich- lson-Merrell, Inc., presented the honorable tion consisting of a check for $100 and certificate to Mr. Shu-Sing Cheng for paper presented in competition for the Lunsford Richardson Pharmacy Award in the Southeastern District. In the seven years of this national competition students from the School of Pharmacy have been winners five times. First prizes were received by undergraduate student Roger H. Sloop and graduate student Kenneth L. Hoy and honorable mentions were received previously by graduate student Shu-Sing Cheng and undergraduate student Robert L. Hood. The Pharmacy Convocation was followed by the annual cap and gown photograph of the graduating class on the front steps of Beard Hall and by the senior picnic served in the student center of the School of Pharmacy.

A noteworthy highlight of the commencement this year was the conferring of the honorary degree of Doctor of Pharmacy on Roger A. McDuffie of Greensboro. Mr. McDuffie became the third pharmacist to receive an honorary degree. Dr. E. V. Zoeller of Tarboro was the first when he received the honorary Doctor of Pharmacy in 1922 coinciding with the 25th anniversary of the School of Pharmacy. Dr. Carl T. Durham of Chapel Hill received the honorary Doctor of Laws in 1958. A recent note from Dr. McDuffie indicated that he received so many letters, calls, and telegrams of congratulations from pharmacists that it would take some time to acknowledge all of them.

Three graduate students with majors in Pharmaceutical Chemistry received their degrees on June 5: Master of Science Robert K. Rauch and Doctor of Philosophy Metro Fedorchuk and Shu-Sing Cheng.

Professors Fred T. Semeniuk, Claude Piantadosi, and George Cocolas presented a program on Pharmaceutical Chemistry in the Chemistry Series on May 23 over Channel 4, WUNC-TV.

Final changes for the design and fixtures for the Retail Laboratory were completed and presented on June 13 to Holloway-Reeves and Associates, architects for the project.

(Continued on page 30)

UNC SCHOOL NOTES

Admissions to the prepharmacy class b ginning as freshmen in the General Colle in September have been very satisfactor Most of the students visited the campus June 14 and 17 for placement tests and f preregistration conferences with Dr. Cha bers.

On June 17 Dean Brecht and Assista Dean Chambers had the pleasure of showi in detail the facilities of the School Pharmacy to twelve students accompani by J. Norfleet Jarrell, teacher at Reynol High School in Winston-Salem. These hi school students were selected on the bas for talent for science for the National S ence Foundation High School Institut Chemistry Section. Although most of t students were from North Carolina, the were three from Virginia and one ea from West Virginia, New Jersey, a Pennsylvania.

The North Carolina Board of Pharma held its semi-annual practical examinatio at the School of Pharmacy on June 20.

Pharmacists who come to Chapel Hill visit the School of Pharmacy should member that the School is fortunate having its own parking space immediate behind the new building. This parki area is reached from McCauley Street the paved drive behind the two fraterniti immediately north of the School.

There were 70 pharmacy students reg tered for the summer term.

Historical Note

By ALICE NOBLE, *Research Historian*

In the Museum of the School of Pha macy there is a greatly prized framed doc ment. It is the commission, dated April 1881, of Addison Sherwood Lee as a me ber of the first North Carolina Board Pharmacy, signed by Governor Thomas Jarvis and bearing the Great Seal of t State. Affixed to the valuable paper is official statement that Pharmacist Lee p sented his commission to the Clerk of t Superior Court on April 29, 1881 and to the oath that he would "properly and fait

lly discharge the duties of said office." here are very few people today who re- mber this prominent pharmacist of long o but in the Archives of the School there a photograph of Mr. Lee and considerable ta about his personal life and pharmaceu- al career.

He was born in Orange County and died Lincolnton on April 3, 1895 in his fifty- th year. His father was an expert boot aker in Hillsboro in the days when well essed men wore high boots. When the n was still in his 'teens he came over to apel Hill and apprenticed himself as a ug clerk to Richard B. Saunders. (Pre- ously a sketch of Mr. Saunders has been rried in this Journal.) He then clerked r a number of years for Williams and aywood in Raleigh and then entered the ll-known firm of Pescud, Lee and Co. stablished as early as 1840), and after- rds continued with Lee, Johnson and Co., ich succeeded Pescud, Lee and Co. The armacy was located at 118 Fayetteville Later the firm opened a second phar- cy at the corner of Fayetteville and rtin Sts., opposite the post office. The ck averaged $20,000 in value—a high ure in those days. Many years ago Henry Hicks furnished this information about second store: "The new store had very dsome fixtures for those days—elaborate- fashioned and moulded shelving and nters of pine beautifully painted ivory ite above the counter line. One whole side of a long room contained drug shop-bottles with elaborate glass labels, black lettering on backgrounds of blue, white and gold. This pharmacy had one of the first, if not the very first, wall fountain, twelve feet long—very large for those days." On file in the Archives of the School are prescription blanks of the firm.

Later Mr. Lee sold out his interest in the Raleigh firms to Jas. I. Johnson, moved to Charlotte, and became connected with Burwell and Dunn in their laboratory and manufacturing department. In his last years he worked in the drug store of Dr. J. M. Lawing in Lincolnton.

During the War Between the States Mr. Lee served as hospital steward. He believed in organization for pharmacy and several years before the NCPA was organized—1873—he affiliated with the A.Ph.A. He took an active role in the establishment of the State Association in August, 1880, and became a charter member, retaining the affiliation until his death. He served his profession not only as a retail pharmacist and as a member of the Board of Pharmacy, but in many capacities in the NCPA, notably as a member of the Committee on Pharmacy Law and as treasurer from 1882 until ill health made necessary his resignation. The announcement of his death in the 1895 *Proceedings of the NCPA* (p. 38) states, "he was without a doubt one of the best informed and most practical pharmacists in the State."

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PHARMACY

Class of 1961
U. N. C. School of Pharmacy

Forty-one students graduated with the egree of Bachelor of Science in Pharmacy t the University of North Carolina on une 5, 1951. In the cap and gown picture ney were: first row: Phillip Francis Crouch, sheville; Samuel Stephen Goodwin, Mon-oe; Barbara Jane Bell, Statesville; Hazel reen Post, Morrisville; Minnie Bell Barnes, aleigh; Jo Anne Hardin, Boone; Eliza-eth Ann Garrou, Valdese; Dorothy Bing-am Reaves, Fayetteville; Patricia Page utler, Henderson; John Richard White, lenderson; and Donald Judd Smith, Greens-oro.

Second row: Charles Farris Himes, Bre-ard; Norwood Pitt Blanchard, Jr., Wal-ce; James Michael Egbert, Greensboro; eorge David Matthews, Jr., Greensboro; harles Thomas Gibson, Goldsboro; James ackson Horn, Lawndale; William Sidney armon, Ahoskie; Robert Lee Gordon, adkinville; William Lewis Johnson, Jr., Garner; and James Paul Sheets, West Jefferson.

Third row: Arthur Long Bradsher, Jr., Roxboro; Walter Harold Lasater, Pitts-boro; Sterling Gray Dixon, Davis; George Collins McLarty, Jr., High Point; Barry Max Bell, Gastonia; Terre Milton Smith, Reidsville; David Eugene Keever, Lincoln-ton; Charles David Bell, Winston-Salem; Van Darwin Weaver, Spring Hope; and Robert Greer Parker, Southern Pines.

Fourth row: Rufus Lynwood Daughtry, Princeton; Bobby James Kincaid, Greens-boro; Kent Loewe Huffman, Winston-Salem; Jessie Van Putnam, Kings Moun-tain; Adrian Clay Gupton, Louisburg; Wil-liam White Morris, Bessemer City; Edward Filmore Swann, Jr., Icard; and Council Foy Bradshaw, Rocky Mount.

Graduates not present for the photo-graph were: Larry Glenn Snider, Eagle Springs; and Frank Flowers Yarborough, Cary.

nature creates prescriptions . . . too

This is the season when tiny grains of pollen become air-borne and bring misery to people with allergic disorders. As a result of nature's handiwork, it is also the season of increased prescription demand for antihistamines. No longer are pollen-sensitive persons denied relief from the discomfort caused by aller-gens. The constantly increasing number of prescriptions for Co-Pyronil® attests to its effectiveness in providing relief and protec-tion from sensitizing pollens. Co-Pyronil, a combination of antihistaminic and sym-pathomimetic drugs, enjoys year-round pre-scription demand; however, with increased sales, larger stocks are warranted.

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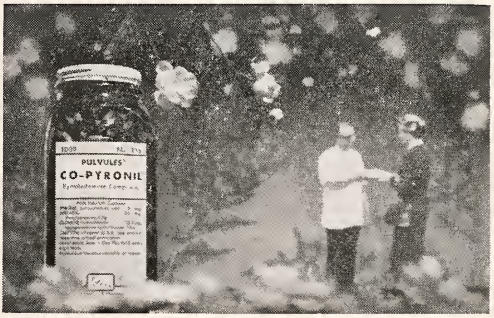

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DOINGS

OF THE AUXILIARIE

Rowan-Davie

Reported by Mrs. Alvin E. Morris, Jr.

The Rowan-Davie Drug Auxiliary i stalled new officers for the coming year the luncheon meeting held May 17, 196 attended by fourteen members and a vi tor, Mrs. J. J. Barger.

Mrs. Robert Milton, out-going presidei installed the following new officers: M Paul Miller, president; Mrs. Billie E. Pi man, vice-president; Mrs. Robert Hoy treasurer; Mrs. Alvin E. Morris, Jr., sec tary; Mrs. Henry Ridenhour, historian a year book; Mrs. Tom L. Linn, devotion chairman; Mrs. Robert Milton, membersh chairman; Mrs. D. A. Thompson and M Frank Carrigan, telephone and hospitalit and Mrs. Robert Julian, hostess chairma

Mrs. Milton reported that the Rowa Davie Auxiliary was well represented the State Convention held April 16-18 Greensboro.

Mrs. Alvin E. Morris, Jr. and Mrs. Fuller were hostesses for the day. M Pat Moore led the devotions. Mr. Norm Clark of Ingle's Jewelers, was guest speak Mr. Clark used slides to illustrate his ta on "Diamonds."

Gaston County

Reported by Mrs. John Friday

The May meeting of the Gaston Coun Pharmaceutical Auxiliary was a lunche held at the Holiday Inn with Mrs. Fr Moss presiding.

Mrs. William Forrest gave the invoc tion. Mrs. B. A. Hamrick and Mrs. Jo Leech from one of our local florists, gave very delightful program on flower arrangi

The following officers were installed: M John P. Friday—President, Mrs. Willi G. Forrest—Vice-President, Mrs. Donald Carter—Secretary, Mrs. Truman Hudson Treasurer, Mrs. John O. McDonald—H torian, Mrs. Fred Moss—Advisor.

One of our members, Mrs. T. M. Holla has been named, "Woman of the Year Mt. Holly."

A son, Robert Wayne, weight 8 pounds, ounces, was born to Mr. and Mrs. Wayne ie of Winston-Salem on June 22. Mr. ie is associated with the Cox Pharmacy. June 16th was the birthdate of John aller Smallwood Biggs, Jr. of Green- le. His father is associated with Biggs ug Store.

Marriages

Kirkman-McDonald

Phebe Pettingill McDonald, daughter of . and Mrs. Daniel Allen McDonald of rthage, and Paul Madison Kirkman, son Mr. and Mrs. Clay M. Kirkman of Madi- n, were married June 4th at the Carthage esbyterian Church. Mrs. Kirkman is armacist at City Hospital, Winston-Salem. . Kirkman is pharmacist at Madison ug Company, but will be entering Bow- n Gray School of Medicine in September.

Barger-Caudle

Vera Jean Caudle and Charles Glenn rger, both of Durham, were married at Watts Street Baptist Church of that y, June 10th. Mr. Barger, son of the v. and Mrs. Glenn L. Barger of Gibson- le, is pharmacist and assistant manager Kerr Rexall Drug Store. Mrs. Barger the daughter of Mrs. Douglas Frye of rham and Herbert L. Caudle, Jr. of Sao ulo, Brazil.

Johnson-Lewis

Walter Philip Johnson and Mrs. Frances non Lewis were married June 10th in Northwest Christian Church of Kinston. . Johnson is manager of the Kinston nic Pharmacy, and Mrs. Johnson teaches the Kinston City Schools.

Lovelace-Lovette

William Monroe Lovelace, Jr. and Nina e Lovette, both of Hudson, were married the First Methodist Church of Hudson on June 18. Mr. Lovelace is manager of the Hudson Drug Company and a graduate in pharmacy of the University of North Carolina. The bride is a graduate of Hudson High School and an employee of the Southern Bell Telephone Company of Morganton.

Former Congressman Durham Marries

Former Congressman Carl T. Durham and Mrs. C. B. Jefferson were married June 7 in Chapel Hill. Mr. Durham recently retired from the United States Congress. He and Mrs. Durham are making their home in Chapel Hill. Congressman Durham was honored at the Sunday evening session of the 1961 NCPA Convention.

Deaths

E. S. BENSON

Ernest Stuart Benson, born May 2, 1895, died in Wilmington, February 10.

Mr. Benson was owner-operator of the Southside Drug Company of Wilmington. He was licensed as a pharmacist in 1916 and joined the NCPA in 1936. At one time he served as an officer of the Wilmington Drug Club.

This note received from his son, Dr. E. Stuart Benson, Jr., is reprinted here since it represents, in effect, a memorial to one of our pharmacists who has served so well:

> "My father was one of that vanishing type of pharmacists who was much more to the people they served than a merchant. He bound wounds, listened to troubles, loaned money, went on bail, waited indefinitely for past due accounts, and never mailed out a bill in his life. But he loved his work, received Father's Day cards from some of his customers, and he lives yet in the hearts of those who loved him."

N. B. HERRING

Needham B. Herring, 65, of Wilson, former owner of Herring's Drug Store, died June 15. He had been in retirement for the past two years.

J. E. JOHNSON

James E. Johnson, 57, a life member of the NCPA and operator of Johnson's Drug Store, Lumberton, since 1928, died June 24 of a heart attack.

A graduate of the University of North Carolina (1924), Mr. Johnson was an officer or a director of several corporations, banks and insurance firms. For 10 years he served as a member of the board of governors of the Border Belt Warehousemen's Association.

During the early 1930s he had a wide reputation as an amateur golf player and participated in many tournaments.

Suviving are his wife and three sons.

The Northern California-Hedgpeth Antitrust Case

In a jury trial, which concluded on June 16 in San Francisco, the North Calif. Pharmaceutical Association and Pharmacist Donald K. Hedgpeth were found guilty of "adopting, printing and distributing a prescription fee schedule."

Later, Federal Judge Louis E. Goodman fined the Northern Calif. Association $40,000 and Hedgpeth, $1,000. The Govt. pressed for a 30 day jail sentence for Hedgpeth but Judge Goodman limited sentence to the $1,000 fine.

The judge ruled out all defense testimony designed to establish Pharmacy as a profession. Present but barred from testifying on the professional angle were H. C. McAllister of Chapel Hill, Dr. T. G. Klumpp of Winthrop Labs., Dr. Leonard Scheele of Warner-Chilcott, Calif., Dean Troy Daniels, Pa. Dean Linwood Tice, Pitt Prof. Joseph McEvilla, A.Ph.A. Journal Managing Editor George Griffenhagen and A.Ph.A. Secretary Apple.

The case has received nation-wide publicity. Here is one paragraph appearing in the *Raleigh Times* (June 17): "The government charged that during the four years the Hedgpeth Schedule was used by the 1,500 members of the Association, the public paid at least $12 million more for prescription drugs than it had before 1957. The Hedgpeth Schedule suggested such prices as charging $2 for a quarter ounce of oi ment which cost only 10 cents and $1. for 10 pills which only cost a half-ce each."

When the defense noted that most the price of a compounded prescripti is a "professional fee" for professional se ices rendered, Judge Goodman is report to have remarked the money does not to the pharmacist—but to a pharma owner, or in some instances, to a corpo tion.

The appeal will cost thousands of dolla If you wish to share in the expense, ma your check payable to "DEFEND TH PROFESSION" and mail to: Defend t Profession, P. O. Box 1921, Washington D. C. We suggest a minimum of ten d lars.

CLASSIFIED ADVERTISING

This space available at 10¢ per word; mi mum of $3.00. Box numbers assigned c replies forwarded to advertiser upon quest. Mail copy and payment to **Caroli Journal of Pharmacy,** Box 151, Chapel H North Carolina.

FOR SALE—Reconditioned used soda fo tains. Large stock. All sizes—bobtails c complete fountains. 90 day guarant Write for prices. Berryhill Fountain Sa Company, P. O. Box 3251, Charlotte North Carolina.

BALANCES—Prescription balances repair Contact Phipps & Bird, Inc., P. O. Box Richmond 5, Virginia. Telephone MI 4-54

FOR SALE—Remington's Practice of Ph macy, 12th Edition. (1961). 1,866 pag Price $22.50. Available from NCPA, 151, Chapel Hill, N. C.
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A Christmas Call In July

Sundry Room Opens August 1st

"We are expecting you!"

The W. H. King Drug Company

"The House of Friendly and Dependable Service"

Raleigh, North Carolina

AUG 7 1961

The Carolina JOURNAL OF PHARMACY

Volume XLII AUGUST, 1961 Number 8

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SOME DRUM BEATING ABOUT THE PHARMACIST WHO PLAYED CHIEF

The day he got his store, he thought, "Now I'm my own boss." And he was.

He began by directing an aggressive buying operation (he did the buying). When the "bargains" arrived, he grunted orders to his warehouseman (himself). Then he cracked the whip over his billing clerk (also himself) and made his accountant (same man) work overtime when his capital got tied up in stock.

It dawned on him one day that being chief isn't much fun when you have to play Indian, too.

Moral

Lilly

The way for a pharmacist to *be* "chief" is to command the services of a Lilly wholesaler. The Lilly policy of wholesale distribution recognizes that a pharmacist's prime concern is the practice of pharmacy. Warehousing, elaborate bookkeeping, and large inventories are the wholesaler's responsibility.

If your operation suffers from tied-up wampum and could use some "Indians," call one of the 300 Lilly service wholesalers who serve the nation.

190257

DO JUSTICE TO YOUR HOLIDAY SELLING SEASON

THANK ALL OF YOU WHO ATTENDED THE FIFTH ANNUAL JUSTICE HOLIDAY GIFT SHOW
YOUR PRESENCE WAS APPRECIATED

THE OPENING OF THE
JUSTICE HOLIDAY SHOWROOM IS
MONDAY, AUGUST 28th

HOURS—9:00 A.M. to 5:00 P.M.
DAILY MONDAY THROUGH FRIDAY
OTHER HOURS BY APPOINTMENT

COME AND DO YOUR SHOPPING LEISURELY

It Is Good Business for You to Support Your Full-Line, Full-Service Wholesaler in Every Way You Can!

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Greensboro, N. C.

63 Years of Service to North Carolina Retail Druggists

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vitamin formula with minerals

Each MYADEC Capsule provides: ***vitamins:*** Vitamin B_{12} crystalline—5 mcg.; Vitamin B_2 (riboflavin)—10 mg.; Vitamin B_6 (pyridoxine hydrochloride)—2 mg.; Vitamin B_1 mononitrate—10 mg.; Nicotinamide (niacinamide)—100 mg.; Vitamin C (ascorbic acid)—150 mg.; Vitamin A—25,000 units (7.5 mg.); Vitamin D—1,000 units (25 mcg.); Vitamin E (*d*-alpha-tocopheryl acetate concentrate)—5 I.U.; ***minerals*** (as inorganic salts): Iodine—0.15 mg.; Manganese—1 mg.; Cobalt—0.1 mg.; Potassium—5 mg.; Molybdenum—0.2 mg.; Iron—15 mg.; Copper—1 mg.; Zinc—1.5 mg.; Magnesium—6 mg.; Calcium—105 mg.; Phosphorus—80 mg. To be sure your stock of MYADEC is adequate, order now. Supplied in bottles of 30, 100, and 250.

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PARKE, DAVIS & COMPANY, Detroit 32, Mich., U.S.A.

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The Carolina
JOURNAL OF PHARMACY

August, 1961
VOL. XLII No. 8

★

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Brand Names Must Be Preserved

By NELSON M. GAMPFER
The Wm. S. Merrell Company

When a citizen enters the voting booth he casts his ballot for a **person**, not just for "man." He votes either for Dick Nixon or for John Kennedy. When a shopper decides on a new refrigerator he buys a specific make, the one that appeals to him for its dependability, durability and feature improvements, and the order reads: Frigidaire, G.E., Norge, Kelvinator, Amana, or some other reliable brand, specified by **name.**

When a physician writes his prescriptions, he too wants to be precise; he too, wants a **certain** product made by a **certain** manufacturer because he has **confidence** in that product and knows that it represents the quality, purity and accuracy he expects of it and that it will do its job reliably for his patient, the welfare of whom transcends all other considerations. He too, therefore, generally specifies by brand name.

The brand name or trademark is much more than just a "gimmick" to attract the buyer's attention and court his specification. Although the brand name, as such, is "property" in which the owner has proprietary rights, it goes beyond just that.

The brand name is a precise symbol of product originality, product quality and product performance.

The brand name is a symbol of its owner's integrity and his responsibility to the public whom he serves.

The brand name is a guarantee and a protection to the buyer and user of the product.

The brand name is one of the foundation stones of the American economy as we know it today.

To destroy the brand-name system or any part of it, would cause irreparable damage to the American way of doing business and would retard economic progress not only in our country but in the world at large.

The brand-name system **must** be preserved and fostered —not destroyed!

The Carolina Journal of Pharmacy is published monthly by the N. C. Pharmaceutical Association, Box 151, Chapel Hill, N. C. Subscription rate: $3.00 a year; single copy, 25 cents. Entered as second class matter July 5, 1922 at the post office at Chapel Hill, North Carolina under the Act of March 3, 1879.

Cover Page

One of North Carolina's most distinguished pharmacists, Roger A. McDuffie of Greensboro, is shown receiving the honorary degree of "Doctor of Pharmacy" at the graduating exercises of the University of North Carolina, held in Kenan Stadium, Chapel Hill, on June 5.

Dr. Ernest Mackie, Professor of Mathematics at the University, is shown placing the traditional hood on Dr. McDuffie. In the background—Dr. A. C. Howell, Professor of English and Secretary of the Faculty.

Two pharmacists have been similarly honored by the University in the past—the late Dr. Edward Victor Zoeller of Tarboro and former Congressman Carl T. Durham of Chapel Hill (Doctor of Laws, 1958).

The official citation read:

Roger Atkinson McDuffie, honor graduate in Pharmacy of this university in 1915, and for more than two score years respected member of the pharmaceutical profession in Greensboro, has epitomized in his career those qualities of selfless devotion to his profession and his fellowmen which are in the highest tradition of the healing arts.

Ever widening his circle of influence, he has held the highest offices in pharmaceutical organizations in this state, and responsible posts in national bodies. For over a quarter of a century, as member and now president of the North Carolina Board of Pharmacy, he has labored to promote higher educational standards and more effective licensing examinations. A founder, a long-time president, and continuing as a director of the North Carolina Pharmaceutical Research Foundation, he has devoted his time and his talents to developing and financing on this campus the center for research and graduate study in pharmacy now housed in the magnificent new School of Pharmacy.

In recognition of his long career of unselfish service to his profession, his effective educational statesmanship, and his loyal devotion to his alma mater, the University of North Carolina is proud to bestow on him the honorary degree of Doctor of Pharmacy.

NCPA District Meetings Get Underway

Two NCPA District 1 meetings—Waynesville on July 19 at The Lodge and Shelby on July 20 at The Elks Club—initiated the Association's new series of district visits for the year.

Present in Waynesville and Shelby were Robert B. Hall, NCPA President; Dr. Melvin Chambers, Assistant Dean of the UNC School of Pharmacy; H. C. McAlister, Secretary-Treasurer of the N. C. Board of Pharmacy; and NCPA Executive Secretary W. J. Smith.

During a 2-hour business session, which followed a dinner, the speakers discussed the antitrust suit in California, changes in the Sales and Use Tax Law, the Kefauver-Washington Hearing, Manpower (Educational) needs and other problems of interest to pharmacists.

Local chairman for the meeting in Waynesville was Henry Leigh of the Waynesville Pharmacy and in Shelby, Robert W. Kiger of Cornwell Drug Company was in charge of arrangements.

In Waynesville, Tom Curtis had printed 20 large directional signs, which aided out-of-town visitors in locating The Lodge. Pet Dairies very generously furnished the ice cream for the desert course.

Bob Kiger's extra effort helped to increase attendance at the Shelby meeting. A reminder notice plus local publicity and work with members of the Cleveland County organization resulted in an attendance of 48 persons at the meeting.

Eight additional district meetings will be held during President Hall's term of office. The next series will be during the early fall months.

Norris Elected

Charles A. Norris of Charlotte has been elected president of the Mecklenburg Pharmaceutical Society for the coming year. He succeeds Clarence L. Swearngan.

Other officers are John Grandy, vice-president, and Keith Denny, secretary-treasurer.

Professional Seminar

At Morehead City, October 22-23-24

The Extension Division Committee of the orth Carolina Pharmaceutical Association, cooperation with the School of Pharmacy, NC, will sponsor a 3-day "Fisherman's harmacy Seminar" at Morehead City on unday-Monday-Tuesday, October 22-23-24, eadquarters will be at the Morehead Biltore Hotel.

The program and general arrangements e in the hands of Dr. Melvin Chambers, hairman of the Extension Division Comittee. Tentative plans call for a general ssion on Sunday night, October 22; busiess sessions on Monday, October 23; and ulf Stream fishing on Tuesday, October 24.

Guest speakers from the pharmaceutical d medical fields are being invited to parcipate. Also, a number of state officials e expected to have a part in the three-day rogram.

Since fishing is by far the most popular sport in the Morehead City area, an entire day is being devoted to this sport. Charter boats will be available for from four to eight persons for those who go after the big ones in the Gulf Stream.

For those who prefer their fishing from a larger boat, The Danco (90 passengers) will be available at $5 per person.

At nearby Atlantic Beach, three ocean piers will be open. The Morehead Biltmore Hotel has a 570 foot pier off Bogue Sound.

For the golfers, the Morehead City Golf Course, a beautifully kept 18 hole grass-green course, is only five minutes from the hotel.

Program details will be announced by bulletin. The registration fee will include preferred accommodations at The Morehead Biltmore Hotel and an opening night banquet—The Biltmore's Supreme Seafood Din-

(Continued on page 21)

ypical of the excellent fishing near Morehead City is this 100 pound plus tch of King Mackerel by Mrs. James R. Casteel of the Durham Drug Comany and her Mother, Mrs. L. P. Pitcher of Morgantown, West Virginia.

Robert B. Hall, President of the North Carolina Pharmaceutical Associatio presents Mortar and Pestle Award to J. C. Jackson, North Carolina's 196 "Pharmacist of the Year." Mrs. Jackson (left) and Mrs. Hall add beaut to the occasion.

A view of the Pinecrest Country Club with some of the early arrivals. Pha macists, friends and members of the Jackson family from several states wer present for the award ceremony. Mr. Jackson is the 14th pharmacist to b designated "Pharmacist of the Year" by the N. C. Pharmaceutical Associa tion.

Pharmacists and Friends Pay Tribute to Jackson

J. C. Jackson's services to his city, county and state as well as more than 35 years of loyal effort as a member of the N. C. Pharmaceutical Association were lauded at a dinner in Lumberton on June 29. The occasion was the awarding of the NCPA's "Mortar and Pestle Award" to Mr. Jackson "for distinguished service in the field of Pharmacy, Public Health and Welfare."

The Pinecrest Country Club near Lumberton, was filled to overflowing by family, friends and business associates who came to hear and see the "Pharmacist of the Year" honored for his numerous contributions to the betterment of Lumberton, Robeson County and the state.

Speakers included The Reverend Robert J. Snell, Rector of the Trinity Episcopal Church, Lumberton; Mayor R. A. Hedgpeth; The Rt. Rev. Thomas H. Wright, Bishop of the Diocese of East Carolina, Wilmington; E. Clifton Daniel, Zebulon, representing the NCPA, and Dr. Hugh A. McAllister, representing the Medical Alumni Association of the University of North Carolina.

The Award was presented to Mr. Jackson by Robert B. Hall, president of the N. C. Pharmaceutical Association and presiding officer at the dinner.

Present for the award dinner were a number of past recipients of the Award: E. C. Daniel of Zebulon (1951); Charles M. Andrews of Burlington (1952); Wade A. Graham of Winston-Salem (1956); W. B. Wiley of Windsor (1958); and W. L. West of Roseboro (1959).

Present and officially representing The Woman's Auxiliary of the NCPA was Mrs. John Stevenson of Elizabeth City. The TMA was represented by Mr. and Mrs. J. Floyd Goodrich of Durham; the State Board of Pharmacy by Robert Neal Watson of Sanford and the School of Pharmacy by Dr. Earl Brown. Some individuals drove hundreds of miles to be present. For instance, Allen Cross came from Norfolk for the ceremony. J. Paul Gamble of Monroe, on the sick list for past two years, and Mrs. Gamble were recognized when it was announced they were present to see their friend honored for his commendable record.

An illustrated program, distributed at the dinner, carried these highlights of Mr. Jackson's career, which were re-emphasized and more fully covered by the speakers:

Native of Sampson County, North Carolina; born November 16, 1903; Graduate of the School of Pharmacy, University of North Carolina; licensed pharmacist since 1927. Associated with Hedgpeth Pharmacy,

(Concluded on page 48)

J. C. JACKSON

Announcement of Officers-Elect, 1962-'63

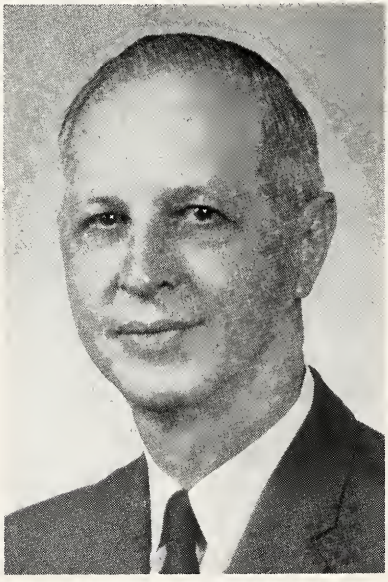
John T. Stevenson of Elizabeth City has been elected president of the North Carolina Pharmaceutical Association for 1962-63 and will be installed at the Association's annual convention, scheduled for Raleigh, April 8-10, 1962.

Other officers-elect, who were chosen in mail balloting, which has been underway for the past 30 days, are Hoy A. Moose of Mount Pleasant, first vice president; Harry A. Barringer of Concord, second vice president; W. T. Boone of Ahoskie, third vice president; and Robert B. Hall of Mocksville, currently serving as president of the Association, member of the executive committee for a three year term.

W. J. Smith of Chapel Hill continues as executive secretary and managing editor of The Carolina Journal of Pharmacy.

Frank W. Dayvault of Lenoir will be recommended by the Association for reappointment as a member of the State Board of Pharmacy.

Joe P. Barbour, Sr., of Burlington, J. Paul Gamble of Monroe, Wade A. Gilliam of Winston-Salem and W. Latham West of Roseboro were elected directors of the North Carolina Pharmaceutical Research Foundation.



JOHN T. STEVENSON

Results of the mail balloting were tabulated and announced by an Elections Committee consisting of Mrs. Jean Bush Prow of Raleigh, Chairman; David D. Claytor of Greensboro, James L. Creech of Smithfield and Roger H. Sloop of Winston-Salem.

President-Elect Stevenson, co-owner of the Overman & Stevenson Pharmacy of Elizabeth City, is a graduate of the School of Pharmacy, University of North Carolina and has been associated with various pharmacies of Elizabeth City since 1911. He is a member of the Pasquotank County Board of Health, a director and a past president of Elizabeth City Boy's Club, a Vestryman of Christ Episcopal Church and a past president of the Northeastern Carolina Pharmaceutical Society. Currently, Mr. Stevenson is serving as first vice president of the N. C. Pharmaceutical Association and chairman of the NCPA committee on resolutions.

big for summer, too

Soltice is the modern Quick Rub that keeps right on selling through Spring and Summer.

That's because more and more warm-weather athletes are discovering that Soltice is great for temporary relief of minor muscular soreness, too. Be sure to keep plenty out where they can see it.

THE CHATTANOOGA MEDICINE CO.
CHATTANOOGA 9, TENNESSEE

If all vitamin products were alike, Betty Miles would be out of a job.

Betty Miles is an inspector in the Upjohn Soft Elastic Capsule Department. Her job is to examine Unicap* vitamins for "leakers."

She does this under "black light" because this puts a fluorescent "spotlight" on leaks so slight as to be invisible to the naked eye under ordinary light.

In view of the fact that an imperfect seal occurs on an average of only once in every 3,000 Unicap capsules produced, it could be argued that this inspection is scarcely worth the trouble. But we believe that *all* the several hundred safeguards used to guarantee the uncompromising quality of Unicaps are important.

And we believe that you will agree that this is important to you and your customers, too.

Unicap

Medicine . . . designed for health . . . produced with care.

Upjohn

75th year

The Upjohn Company, Kalamazoo, Michigan

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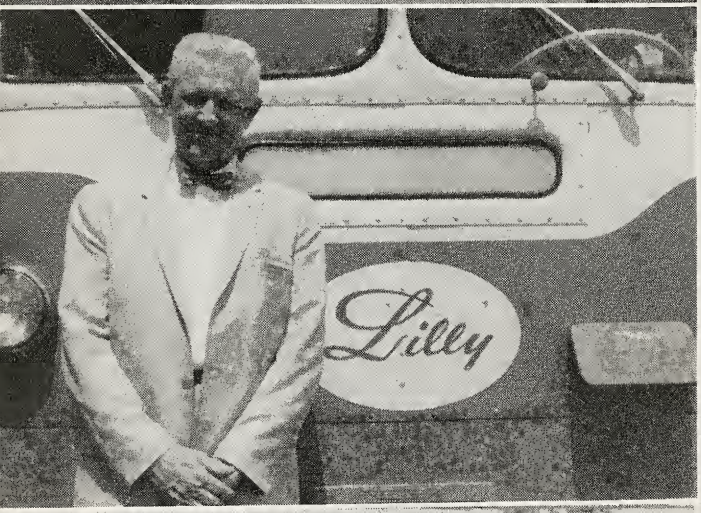
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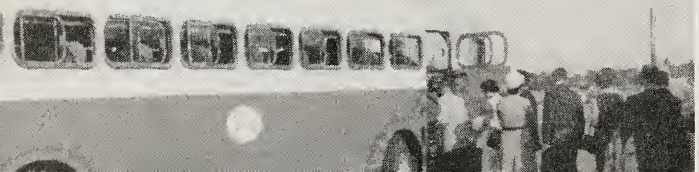
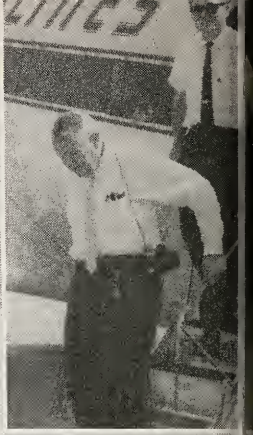
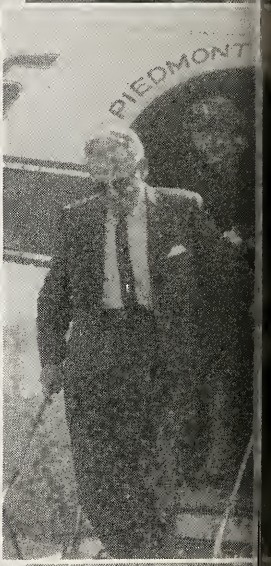
INDIANAPOLIS MOTOR SPEEDWAY



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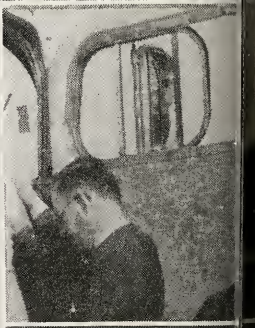

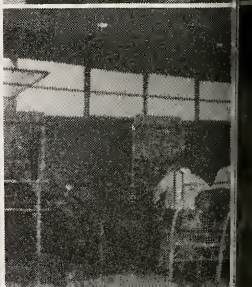

Pharmaceutical Group Tours Lilly Laboratories

A 26-member party of North Carolina harmacists and their wives spent a pleasant nd rewarding three days in June touring he research and manufacturing laboratories f Eli Lilly and Company, Indianapolis. The trip was by Piedmont Airlines charter lane from Smith Reynolds Airport, Win-ton-Salem.

On the opposite page, top left running own: (1) Part of group poses with Cap-ain Benny Walker and First Officer Ralph riffith of Piedmont Airlines. The flight as numbered "1500" to correspond with he number of Lilly products. (2) Plane nded at Lexington, Ky. for fuel. Some embers of the party are shown returning plane.

(3) Val Adams of Lilly's Guest Rela-ons Department, who met party at Weir ook Municipal Airport, Indianapolis, and as in constant attendance during the arty's 3-day visit to the Lilly Laboratories. 4) Part of the itinerary included a visit the Indianopolis Motor Speedway and 5) boarding bus for Lilly's Kentucky venue Plant.

Top right reading down: (1) B. R. Ward of Goldsboro and Jesse Stewart of Fremont leave plane for 15 minute stop at Lexing-ton, Ky. (2) Mr. and Mrs. Fred Ray of Sanford visit the Cincinnati, Ohio airport where plane stopped for fuel; (3) Wesley Viall, Jr., of Pinehurst boards Lilly bus; and (4) winner of the Indianapolis 500 receives this trophy. It is on display in Speedway Museum.

A visit to the Lilly Laboratories is truly an enlightening experience—to see the care that goes into the manufacturing and test-ing of all the products bearing the Lilly trademark; to have the opportunity of meet-ing and discussing mutual problems with Lilly personnel—all friendly and highly trained in their work.

Lilly enjoys an enviable reputation as an "employer." For instance, last year 600 persons were needed as additions and re-placements for employees reaching retire-ment age. The standing of Lilly is so high that 15,000 persons applied for the 600 positions.

The sole disappointment—to learn that "Dr. K" has not yet availed himself of the opportunity to visit Lilly to get the facts first hand.

NCPA Tour Group at main entrance to the Lilly Research Laboratories. David F. McGowan, Lilly MSR in the Chapel Hill Area, is shown front row, extreme right.

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Your Customers Buy MY HOBBY BOX at regular price, receive **free** Bonus Miniature MY HOBBY BOX.

ARE YOU READY? STOCK Hollingsworth's MY HOBBY BOX and miniature sizes NOW. See your Hollingsworth's Representative At Once For Full Details.

GIVE YOUR CUSTOMERS A BONUS. Feature this Bonus Promotion for Bonus Profits!

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Chapel Hill, North Carolina

Results of Pharmacy License Examinations Announced

Fifteen candidates for pharmacy license ssed the N. C. Board of Pharmacy exam- ations given June 20-22 in Chapel Hill at e Institute of Pharmacy and the UNC hool of Pharmacy.

Highest grade on the examination was ade by Charles Farris Himes of Brevard. The 15 passing the final examinations re: Council Foy Bradshaw, Chapel Hill; mes Peter Copses, Charlotte; Rufus Lyn- od Daughtry, Princeton; Charles Farris mes, Brevard; and William Lewis John- n, Jr., Garner.

Phebe McDonald Kirkman, Winston- lem; Eugene James McDonald, Reidsville; nda Jones Parham, Kinston; Dorothy ngham Reaves, Fayetteville; Walter Adri- Rice, Winston-Salem; and John Wesley unders, Raleigh.

Robert Hunter Shearin, Warrenton; mes Paul Sheets, West Jefferson; Terre lton Smith, Reidsville; and Gordon Vin- t Wyche, Weldon.

In connection with the examinations and a regular monthly business session, members of the Board of Pharmacy were in Chapel Hill from Monday night, June 19 thru Thursday, June 22. Harold V. Day of Spruce Pine, who was commissioned a member of the Board on April 28, assisted with the examinations along with Roger McDuffie, R. N. Watson, Frank Dayvault and N. O. McDowell, Jr.

Pharmacies Closed

Caldwell Drug Store, Granite Falls
Southside Drug Company, Wilmington
C. A. Ring & Sons, High Point
Old Fort Drug Company, Old Fort
Independence Drug Club, Charlotte
Dilworth Pharmacy, Charlotte.
Rhyne's Drug Store, Charlotte.
Rockwell Drug Company, Rockwell.

Reciprocity

Roy Lee Garrett, 878 Shenandoah Avenue, Bluefield, West Virginia from Virginia.

James L. Brannon, Jr., 406 Maple Avenue, Carrboro from Illinois.

Herbert James Hames, 334 Dantzler Avenue, Orangeburg, South Carolina from South Carolina. Mr. James has accepted a position with Black's Drug Store, 603 North Cannon Blvd, Kannapolis.

Robert Louis Gregory, 1447 Hampton Street, Columbia, South Carolina from South Carolina. With Goodman Drug Company, Mooresville.

Mr. Arthur A. Anderson, 403 Redd Street, Reidsville from Georgia. With Davis Pharmacy, Reidsville.

New Pharmacy for Spring Hope

Van Weaver and Gerald May have opened the "Weaver & May Pharmacy" in Spring Hope. Stanley Pierce, Rocky Mount pharmacist, is in charge of the prescription department.

Weaver is a '61 graduate of the UNC School of Pharmacy. His partner, May, is completing his pharmacy studies at Chapel Hill. Both gained their practical pharmacy experience in Durham.

How Filmtab® Vitamins by Abbott Stack Up

Until we put the coatings on the Optilets® below, the tablets were all the same. Now, consider the differences.

The left column contains 125 Optilets with conventional sugar coatings. The right column—125 Optilets with Filmtab coatings.

How do they stack up?

Well it's easy to see that the column on the right is much shorter. That's because the Filmtab coating cuts tablet bulk up to 30%. The result is a small, streamlined vitamin that's easy to swallow—the most compact tablet of its kind.

Stability? Actually enhanced. Unlike sugar coatings, the Filmtab covering is applied without water. There is virtually no chance of moisture degradation.

Filmtab Coatings Protect These Vitamins by Abbott

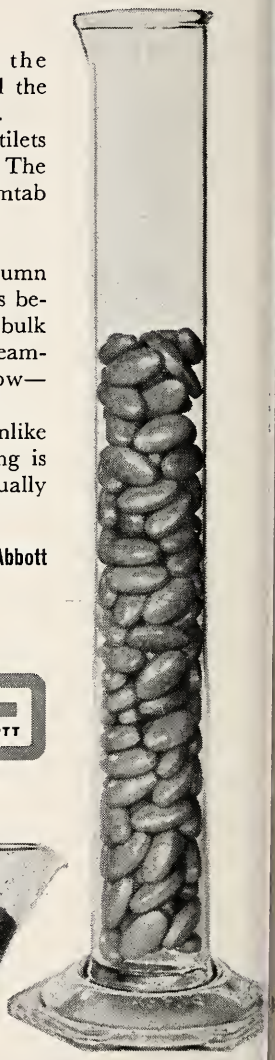
DAYALETS® and **DAYALETS-M®**
Maintenance formulas.

OPTILETS® and **OPTILETS-M®**
Therapeutic formulas.

SURBEX-T™
High potency B-Complex formula with 500 mg. of vitamin C.

ABBOTT

FILMTAB—FILM-SEALED TABLETS, ABBOTT
TM—TRADEMARK



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TAR HEEL DIGEST

Mooresville—Robert L. Gregory has joined the staff of pharmacists at Goodman Drug Company. He is a native of Pomaria, South Carolina and is a graduate of the School of Pharmacy, University of South Carolina.

Shelby—Hoey's Cleveland Drug Company, celebrating its grand opening in new location at 113 West Warren Street, awarded a number of prizes, including a Polaroid camera, a radio and other merchandise. The store moved from its former location beside the First National Bank to make way for new construction.

Greensboro—Annual picnic of the Greensboro Drug Club and auxiliary was held at the Guilford Dairy Club building on June 28. The picnic was served by the women of Mount Pleasant Methodist Church.

Scotland Neck—A description of his recent visit to the laboratories of Eli Lilly and Company, Indianapolis, was the subject of a talk to a local civic club on July 6 by C. C. (Chuck) Turner, Jr.

Kings Mountain—Mrs. John L. McGill has been appointed to the board of trustees of Erskine College by the Synod of the Associate Reformed Presbyterian Church. Mr. McGill is a partner in the Kings Mountain Drug Company.

Wallace—Milton Whaley has been installed as president of the Wallace Rotary Club.

Greensboro—Russell E. Franklin, owner of Franklin Drug Stores, has bought the building and tract at High Point Road and Groometown Road housing Franklin's Sedgefield Drug Store.

Rockingham—Miss Edith Ann Caviness has accepted a position as pharmacist with the Fox Drug Store. Miss Caviness is a native of Lillington and a graduate in pharmacy of UNC. For the past several years she has been associated with North Carolina Memorial Hospital as a pharmacist.

Kernersville—Pinnix Drug Store is being enlarged. Space formerly occupied by a barber shop is being taken over by the pharmacy to provide more display space for merchandise.

Newton—City Pharmacy has moved from the Virginia Shipp Building into a new building just completed on North College Avenue adjoining the Masonic Temple Building. E. B. Clapp is owner and manager of the pharmacy.

Marshville—J. W. Gaddy, Sr., was 80 years old on July 23. He established the Union Drug Store more than 60 years ago. Today the business is managed by his son, Phil, a graduate of the School of Pharmacy, UNC.

Newton—Paul Walker, manager of Newton Rexall Drugs, has been elected vice-president of the firm, according to an announcement by A. H. Cornwell.

Hickory—David Chronister has assumed the duties of manager of Highland Drug Store. The store is owned by the heirs of the late Charles A. Brady.

Laurel Hill—In a July 7 breakin of the Laurel Hill Drug Stores, thieves made off with cash, a quantity of barbiturates and 10 or 12 cartons of cigarettes.

Durham—Grand opening of the third Eckerd store of Durham was observed on July 13. The store is located on Broad Street in a building formerly housing a Colonial store.

Cherryville—The first J. R. Curtis Science Award, established by Pharmacist J. R. Curtis, was won by Ragan Ormand. He has enrolled at State College where he will be in the engineering school.

Valdese—Samuel T. Powell received a BS degree in Pharmacy at the recent commencement exercises, University of Tennessee School of Pharmacy.

The House of Friendly Service

Scott Drug Company

Service Wholesalers Since 1891

Attend Toronto ACA Meet

Two North Carolina pharmacists from North Carolina—Gary Newton of Fayetteville and Ed Eadie of Charlotte—attended the June 23-25 meeting of the American College of Apothecaries, held in Toronto, Canada.

Present and taking an active part in the program was Wilkins Harden of Columbia, South Carolina. Mr. Harden is ACA president-elect.

Tax Men Close Pharmacy

Internal Revenue Service agents closed the Dilworth Pharmacy, Charlotte, on July 3 when the owners failed to pay a tax bill of $2,100 the IRS claims is owed the federal government.

The action followed other incidents concerning the pharmacy that have included three arrests by city police. Two of the stockholders, Miss Sadie Bryan and W. N. Wilkins, are involved in the action.

10 Million Rxs

The Patterson Drug Company chain of professional pharmacies, with headquarters in Lynchburg, Virginia, has been honored for filling more than ten million prescriptions.

Two of the pharmacies are located in Winston-Salem. Leslie M. Myers is manager of the uptown store at 112 West Fourth Street and the Stratford Road unit is under the management of William C. Brantley.

Of the ten million prescriptions, it is estimated the two stores in Winston-Salem account for 15% of the total.

Benson Drug Sold

Frank Clifton of Benson and W. L. Rogers of Pembroke are the new owners of the Benson Drug Company. The late L. Gilbert operated the pharmacy for more than 50 years.

Lowder Elected

Frank Lowder of Winston-Salem has been elected president of the Forsyth Pharmaceutical Society. He will be installed at the September meeting of the Society.

Other officers are: Jim Fulton, first vice president; Bill Insch, second vice-president; and Arthur Johnson, third vice-president.

Otis Sizemore, local MSR for MSD, will serve as secretary-treasurer of the organization.

Abbott MSR

Billie Joe Parsley, 1420 Wembley Drive, Charlotte, N. C., has been appointed a sales representative in Charlotte for Abbott Laboratories.

He came to Abbott after more than seven years as a pharmaceutical sales representative. Parsley served two years in the U. S. Navy and attended Salem College, West Virginia University and Marshall College.

McNeil Appoints Decker Regional Director

The promotion of D. B. Decker, Jr., to the position of regional director for McNeil Laboratories, Inc., has been announced.

Mr. Decker joined the sales staff of the pharmaceutical company in 1950 as a professional service representative, covering the Durham, North Carolina, area. In 1954 he was appointed a supervisor and in 1957 was promoted to district manager of the South Atlantic District.

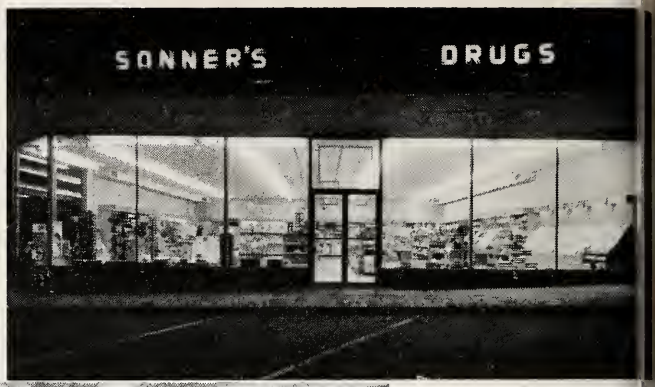
Mr. Decker is a graduate of the University of North Carolina, where he majored in economics. He served in the U. S. Army for three years.

Mr. Decker lives in Chapel Hill, N. C. His regional area will cover the North Central section of the United States.

"KEY" FIXTURES INCREASE SALES

A MODERN FRONT →

Provides the right setting for a modern Pharmacy! It is a picture window thru which your entire store becomes your display window. KEY Fixtures inside your store give that Ultra Modern look!!



← A MODERN STO

Cleancut modern lines at provide maximum dis y space inside your stor at point of sale. A ce where people love to Absence of that 'clutt d' appearance. These are e marks of good design d good display. Ask f a plan for your store. se the Coupon below.

MODERN FOOD-FOUNTAIN →

The magnet that brings them back again and again! A department that can contribute 38% or more of your total volume and over 50% of your profits. Bastian-Blessing food fountains add beauty and friendliness, as well as profits to your store. Ask for a design to suit your needs. Use the Coupon below. No obligation.

☐ Send Sales Engineer ☐ Send Blueprints ☐ Send Catalog

Name.....

Address.....

City and State.....

GRANT E. KEY, INC.

LYNCHBURG, VIRGINIA

Manufacturers of
Key-Line Fixtures
Distributors of
Bastian-Blessing

Extension Program Set

Members of the Extension Division Committee of the North Carolina Pharmaceutical Association met in Chapel Hill at the Institute of Pharmacy on July 2. Purpose of the meeting was to formulate the program for the year.

The Committee decided to:

(1) Provide program-speakers to local pharmaceutical societies on these subjects

Promoting Professional Pharmacy

What is a Profession? Does Pharmacy Qualify?

Protection of Pharmacist's Estate

How Will the Professional Fee Concept Affect the Price and Number of Prescriptions?

State and Federal Pharmacy Laws

Pharmaceutical Ethics

Personnel Management—Selection & Training Policies

Do Limited Store Business Hours Affect Volume?

(2) To sponsor a "Seminar on Modern Pharmaceutical Practice" at the Biltmore Hotel, Morehead City, this fall. The business program will be so arranged to permit ample time for fishing.

(3) To sponsor a 1-week program in the western part of the state during the summer of 1962. It is anticipated many families will want to take advantage of the combined business-pleasure program.

The Extension Division Committee is headed by Dr. Melvin Chambers, Assistant Dean of the School of Pharmacy, University of North Carolina. Other members of the committee present for the July 2 planning session were Mrs. June Bush West of Raleigh, Waits A. West of Raleigh, W. H. Hollowell, Jr., of Edenton, and Eugene W. Hackney of Lumberton.

Raleigh Will Be Host to '62 Convention

The 1962 Convention of the North Carolina Pharmaceutical Association will be held in Raleigh, Sunday-Monday-Tuesday, April 8-9-10. Headquarters will be at The Sir Walter.

Pinehurst was considered for 1962 but the only available date—a Thursday-Friday-Saturday in late May—was rejected at the Greensboro Convention. A Sunday-Tuesday combination appears to be the preference of the majority of members who regularly attend the conventions.

The date selected was third choice. April 15-17 was not open, another organization having reserved the hotel for this time. May 6-8 is part of the convention dates of the Medical Society of North Carolina, which in 1962 will meet in Raleigh. April 22-24 and May 13-15 were eliminated on account of April 22 (Easter) and May 13 (Mothers' Day). Hence the selection of April 8-9-10.

To get the most favored dates, the NCPA plans to book its conventions two to three years ahead, as many organizations are now doing. The Medical Society's schedule is set thru 1964.

clearly the purest...
clearly the best seller

EVERFRESH

CITRATE of MAGNESIA

In the emerald green bottle customers recognize instantly

- sparkling "lemonade" taste
- perfectly pasteurized and manufactured under strict supervision and controls
- Your wholesale druggist has Everfresh, the standard citrate for 35 years

350 cc size: list price, $2.45 per dozen. Minimum retail price, 30¢ each.

This price effective in all New England and Mid-Atlantic states

see the difference in purity
see the difference in sales

Everfresh Manufactured by

THE MIFFLIN McCAMBRIDGE CO.

6400 Rhode Island Avenue • Riverdale, Maryland

NUNNALLY'S Brings Your Gift Chocolates Business to LIFE in a Ful Color, Full Page Ad in October.

LEAD A PROFITABLE LIFE . . . STOCK THESE NUNNALLY'S GIFT CHOCOLATES FAVORITES NOW. Be Ready for this big LIFE promotion Ask your Nunnally's Representative for Full Information.

Whole Nuts . . . $2.50 Gold Box . . . $2.25 Box Bountiful . . . $2.0(

Nunnally's

THE CANDY OF THE SOUTH

Atlanta Augusta

Tax Exempt Status of Rxs - Rx Refills - Insulin Clarified

On July 1, 1961 major changes in the Sales and Use Tax Law became effective. Of primary interest to pharmacists and pharmacy owners are the removal of exemptions on "medicines compounded, processed or blended by the druggist," and a change in the status of drugs and medical supplies sold to physicians and hospitals or to veterinarians and veterinary hospitals. Further, such formerly exempted food products and food supplements as Metrecal, baby foods, packaged ice cream are now taxable at the rate of 3%.

Prior to July 1, the Sales & Use Tax Division of the State Department of Revenue mailed a general notice to all registered retail taxpayers regarding the changes in the Sales & Use Tax Law. Since there was some question about the exempt status of "telephone (oral) prescriptions," Attorney F. O. Bowman and NCPA Executive Secretary W. J. Smith conferred with officials of the State Department of Revenue about this and other matters.

Following a discussion of the general requirement for handling "telephone (oral) prescriptions," the Revenue officials approved the release of this information to all retail pharmacies of North Carolina.

Exempt from 3% Retail Sales Tax

1. Medicines sold on the written prescription of a physician or dentist.
2. Medicines sold pursuant to a telephone (oral) prescription of a physician or dentist, **provided**
   (a) the oral order of the physician or dentist is reduced to writing and is filed in the same manner as an original written prescription;
   (b) the pharmacist filling the telephone (oral) prescription writes his or her name on face of prescription—initials or stamped signature not acceptable.
3. Prescription Refills, provided written record of each refill is maintained with date refilled, prescription number, and price.
4. Insulin is tax-exempt if sold as a "Rx Refill" with same requirement as #3. If not a refill, Insulin is taxable.

No specific record keeping system is required but the system used must accurately and completely indicate all exemptions claimed—to facilitate audit by representatives of the Department of Revenue where necessary. In this connection, the NCPA will soon have available for its members a simplied refill record form. Questions pertaining to sale of drugs to physicians and hospitals should be referred to your local representative of the Sales & Use Tax Division of the N. C. Department of Revenue.

FISHERMAN'S PHARMACY SEMINAR

(Continued from page 5)

ner. Due to the big demand for the Gulf Stream boats, it is suggested that parties of four or more make their arrangements as far in advance as possible.

As an example of the fishing possibilities in the area, last year 7,098 persons using Captain Ottis Purifoy's Sport Fishing Fleet (9 boats), averaged 282 pounds of fish per trip. Included were 19,895 bass, 12,488 King Mackerel and more than 20 other assorted fish.

SMITH WHOLESALE DRUG CO.

SPARTANBURG, S. C.

A Young and Growing Service Wholesale House,
Owned and Operated by Registered Pharmacists

We Appreciate Your Business

Pharmacy Must Bring the Facts to the Public . . .

Tell Our Story During National Pharmacy Week, October 1-7, 1961

. . . As Well as Year-Round

Federal District Judge Louis E. Goodman stated during the San Francisco antitrust trial that he didn't see that the pharmacist was any different than any other merchant, and that the sale of soap by a druggist was no different than dispensing a prescription.

Recent Congressional hearings have led the public to think that a prescription is nothing more than an ordinary commodity, like groceries or hardware.

Critics ask why it takes so long and costs so much to dump a few pills from one bottle into another and hand them out.

The American Pharmaceutical Association has a variety of answers to these questions and criticisms. They have been compiled for your use in a year-round public relations program. The material is available, but it cannot do any good until you take it and put it to work in your own community.

This material to help you tell pharmacy's story is found in the 1961-62 APhA Public Relations Kit, developed in conjunction with National Pharmacy Week. Addresses, radio and TV spots and interviews, newspaper editorials, news stories and ad mats, promotional pieces on pharmacy careers and science fairs, as well as governmental proclamations and information on other available material for a year-round public relations program are all contained in this compact and attractive package. This kit is available at the nominal charge of $3.00 from the American Pharmaceutical Association, 2215 Constitution Avenue, N.W., Washington 7, D. C.

Two main themes are stressed in the kit—

- professional services rendered by the pharmacist—enumerating and discussing the various steps taken by the pharmacist in compounding or dispensing a prescription—relating all of it to the patient's safety and health.
- the pharmacy as a health center—describing the information and materials available in the pharmacy.

Six outstanding and original cartoon advertisements are featured in this year's public relations kit. These eye-catching illustrations portray and explain six phases of professional service rendered by the pharmacist in dispensing a prescription. They come in the form of ad mats as well as reproduction proofs and have been designed for use individually or in any combination on a year-round basis.

Another important feature is the new address, "Behind the Prescription Counter." This 15-minute talk is written in the vernacular of the public and is a thorough discussion of the necessary steps used in dispensing a prescription. The ramifications of each step are explained and amplified to show direct benefit to the patient from every step taken.

Three editorials have been included for use by newspapers covering important aspects of the professional services rendered by pharmacists. One explains why a prescription can never be "trade" merchandise. A news story and an editor's fact sheet are also included for complete National Pharmacy Week news coverage.

Two interviews are included for radio and TV use. One is a five-minute interview dealing with the dangers of mail-order prescription operations; the second deals with the professional services rendered by a pharmacist in the dispensing of a prescription.

New and original spots have been written for use by local radio and TV stations. These vary in length from 10 to 60 seconds and range in subject from professional services rendered—to pharmacy careers—to polio and poison prevention.

A telop for National Pharmacy Week will be mailed to the 650 commercial and 67 noncommercial TV stations in plenty of time to be scheduled for showing the week of October 1-7.

Do you know which vitamin brand is number 1 in drugstore sales?

A leading market research organization* reports that Vi-Sol® vitamins outsell all other vitamins in drugstores...not just infant vitamins...but all vitamins.

Make Vi-Sol vitamins your number 1 promotional line.

TRI-VI-SOL® POLY-VI-SOL® DECA-VI-SOL®

*Name available on request.

Mead Johnson Laboratories

Symbol of service in medicine

43761

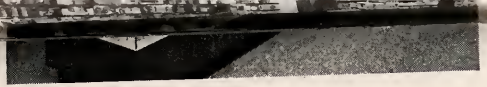
AUGUST · 1961

STORE OF THE MONTH

MOSS DRUG STORE
Gastonia, North Carolina
Owner: Fred Moss

McKesson Drug Store Design Consultant:

TED JOHNSON
Charlotte, North Carolina



Careful planning for traffic dispersal and the creation of a spacious, pleasing store atmosphere are the outstanding features of this store. Through the use of special overhead lighting and a lighted soffit in the cosmetic department, an interesting curved paneled canopy over the fountain area and a brilliantly lighted canopy over the prescription department, this store gains individuality and an interesting change of pace.

It is frequently very difficult to plan for traffic dispersal in square shaped stores. By locating the prescription department and the drug wrapping counter in one rear corner, and the fountain in the opposite rear corner, a basic traffic pattern is established which will provide maximum exposure to open displays.

The prescription department is elevated to provide added dramatization and better supervision. The one-way mirror located in the center of the back wall provides an over-all view of the store from the owner's office.

MAKE YOUR STORE

"PLANNED FOR PROGRESS"

By McKESSON

planned for progress by McKESSON

Use the coupon. It could be your first step to a more profitable store.

To: RETAIL TRADE PROMOTION DEPARTMENT
McKESSON & ROBBINS, INC.
P. O. Box 2175 • Charlotte, N. C.

Please have a McKesson Drug Store Design Consultant call on me to help me with free store design and layout assistance in
.....Remodelling a present store. .....A new store.

STORE_____ADDRESS_____

CITY_____STATE_____TELEPHONE_____

SIGNED_____

Robins

AUGUST CHECK LIST

Tear out for a handy check of your current stock of these Robins products that are receiving special promotion in your area THIS MONTH

Donnatal®
☐ Extentabs 100's ☐ Extentabs 500's ☐ Tab. 100's ☐ Tab. 500's
☐ Tab. 1000's ☐ Cap. 100's ☐ Cap. 500's ☐ Cap. 1000's
☐ Elix. 16 oz. ☐ Elix. 1 gal.

Dimetane®
☐ Extentabs 100's ☐ Extentabs 500's ☐ Tab. 100's
☐ Tab. 500's ☐ Elix. 16 oz. ☐ Elix. Gal.
☐ Amp. 1 cc. 6's ☐ Amp. 1 cc. 100's ☐ Vials 2 cc.

Dimetane® Expectorant
☐ 16 oz. ☐ Gal.

Dimetane® Expectorant-DC
☐ 16 oz. ☐ Gal.

Dimetapp® Extentabs
☐ Tab. 100's ☐ Tab. 500's

Donnagel®-PG
☐ Susp. 6 oz. Donnagel with Paregoric Equivalent

Donnagel® with Neomycin
☐ Susp. 6 oz.

Donnagel®
☐ Susp. 6 oz.

NaClex®
☐ Tab. 100's ☐ Tab. 500's

Why not check your stock of all Robins products at the same time — and be prepared

A. H. ROBINS CO., INC., RICHMOND 20, VA.

McDuffie-Eubanks Drug Sold to Edmonds

The Edmonds Brothers—Marion and George—of Greensboro have purchased the McDuffie-Eubanks Drug Company from Roger A. McDuffie, J. N. Eubanks, Robert Lane and W. P. Rose.

There will be no changes in the operation of the pharmacy with the exception of limited hours for Mr. McDuffie and Mr. Eubanks.

The Edmonds organization—Marion is president and George is vice-president and secretary-treasurer—operate a pharmacy in Greensboro in the Summit Avenue Shopping Center and one near Guilford College (Friendly Road).

The McDuffie-Eubanks Drug Company traces its beginning back to 1888 as Holton's Drug Store. Over the years, the firm name has been (1) Conyers-Sykes Drug Company (2) Conyers & Fordham, (3) Fordham & McDuffie in 1921, and (4) McDuffie-Eubank since 1930. The pharmacy was moved to its present location in 1940.

Attend P-D School

Fifty-nine newly employed Parke, Davis and Company sales representatives from 14 eastern states attended a week-long training class at the Marriott Key Bridge Hotel Washington, on June 19-23.

In attendance were E. Milner Watson of Greensboro, W. T. Powell of Hickory and E. M. Burkett of New Bern.

Guest Speaker at Penn. Meet

H. C. McAllister of Chapel Hill was guest speaker at the July 26 convention of the Pennsylvania Pharmaceutical Association, held in Atlantic City. One of a 5 member panel, Mr. McAllister's remarks were in the area of the function and responsibility of state boards of pharmacy.

Currently serving as President of the National Association of Boards of Pharmacy Mr. McAllister will visit a number of state this fall and winter. He was a witness in the California antitrust (Hedgpeth) case

n Evaluation of

he Practical Pharmacy Training Program

By N. O. McDOWELL, JR., *Chairman*
Committee on Practical Pharmacy Training, N. C. Pharmaceutical Association

In an effort to, in some degree, evaluate e Practical Pharmacy Training Program, ich is now required of all students so at they may qualify for Board examina- n, and to ascertain some facts and figures garding working hours and salary of ose engaged in this program, this com- ttee prepared and sent a questionnaire all stores and hospital pharmacies in the ate, in which such a trainee was em- oyed. The committee would like to ex- ess its sincere thanks to all stores who urned the questionnaire. The results of is questionnaire and a resumé of any mments felt to be sufficiently pertinent to is program will make up this report to u, the members of this Association.

The only identification as to store loca- n which was requested was a designation Eastern, Central or Western, so as to give e store's general location in the State. most all of the figures requested have en compiled on this basis and most of em will be reported in a similar manner. In the Eastern area we find a 52 hour erage work week with an average salary $78.50 per week, which gives an average urly wage of $1.52. The highest paid ainee on which a report was received was e who earned $135.00 for 50 hours work. is trainee and completed 4 years of harmacy School and had several *years* perience. The lowest paid earned $39.00 r 55 hours of work and had completed 2 ars of school with 7 months experience. esults show that in this Eastern section ost pharmacists felt that after 1 year of llege training approximately $50.00 would adequate compensation after 2 years— 5.00, 3 years—$75.00, 4 years—$90.00 d after 5 years $110.00. After receiving license anywhere from $135.00 upward.

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resented at the 1961 NCPA Convention, Greensboro.

TRAINEE PROGRAM

- HOURS
- SALARY
- VALUE OF PROGRAM
- COMMENTS— RECOMMENDATIONS

In the Central area we find a 47 hour average work week with an average salary of $63.50 per week, which gives an average wage of $1.35 per hour. The highest paid trainee received a whopping $157.50 per week for only 42 hours. This with 4 years of Pharmacy School and 7 months experience. The lowest paid trainee in the Central section got $35.00 for 72 hours work per week after only 2 years of school and 9 months experience. In this Central section the average pay after each year of college was about $10.00 below that for each year in the Eastern section. About 40% more trainees were reported on from this section with a corresponding increase in comment. As to how salary was determined it seems that in many cases the locale, hours, experience and personality as well as educational qualifications entered into the picture. Some stated they would pay more if they thought the trainees would remain after being licensed. (This may account for the extremely high pay for some trainees.) There was one indication from this area that the student should consider this work as part of his training and should work for nothing.

In the Western area we find a 48 hour average work week with an average salary of $60.00 per week, giving an hourly wage of $1.25. The highest paid trainee got $125.00 for 50 hours work, this being after 4 years of college and 8 months experience. The lowest paid got $30.00 for 36 hours

(Continued on page 29)

In color or black and white

No Finer Snapshots at Any Price

Supertone Prints

"Truly the Finest in Snapshots"

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B & H PHOTO COMPANY
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P. O. Box 1600
Charlotte 1, N. C.
Phone: Jackson 3-7093

MASTER PHOTO FINISHERS' DEALERS' ASSOCIATION
MEMBER
"Remember the Days with Snap-Shots"

FOISTER-PALM PHOTO SERVICE
161 East Franklin Street
Chapel Hill, N. C.
Phone 942-3025

TRAINEE PROGRAM

(Continued from page 27)

rk, this trainee having completed 3 years college and 5 months experience.

Compiling these figures into averages for entire State we find the following: erage weekly hours—49, Average weekly ary—$67.34, and an Average hourly wage $1.38. In *all* areas 99% of the trainees ployed had accepted an offer of salary ch was proposed by the preceptor or re manager. In most all cases it was that the salary was "earned." There s one comment to the effect that one inee has asked for only $1.00 per hour that he had really earned it. How-r, from the same area a trainee had asked $2.25 per hour but the preceptor was y definite in his comment that this high-aried trainee had failed to earn it. As the question as to whether the preceptor owner would be willing to continue a ary to any trainee who had not really rned" it, but in order to continue his hing on the trainee's behalf, most wered yes, but many left the question nswered, apparently in the dark as to what course they would take. Over % of the replies made thought that the sent outline of study, as recently revised the trainee during his apprenticeship od and as required by the Board of rmacy, was adequate and promoted a ree of education during this period. e critical comment which was made on question was: "too much paper work, e hospital pharmacy should be taught school, daily reports too much duplica-," and one preceptor felt that all phar-ists should be given instructions by on the questions which the trainee had answer, apparently showing a lack of own ability along this line.

s to whether this type of a training gram is beneficial and necessary in or-to properly prepare an individual, along college training, to become a properly pare an individual, along with college ning, to become a properly qualified rmacist, answers indicated 99% of all ceptors felt that it was. Some comment cated that many of the senior students it was not, and some preceptors thought 6 months of such training would be sufficient. Most supervising pharmacists who reported stated they felt they had a good understanding of the objectives of the training program and the mechanics of its operation but quite a number were in doubt as to their responsibility to the trainee. Any who did express this doubt stated that they did desire to learn of this responsibility.

In the final question which asked for comments, recommendations or changes which were felt might make the program of more educational value for the trainee, the answers were many and varied. Many of these have been incorporated in with the answers to other questions already reported on, the others in general are as follows:

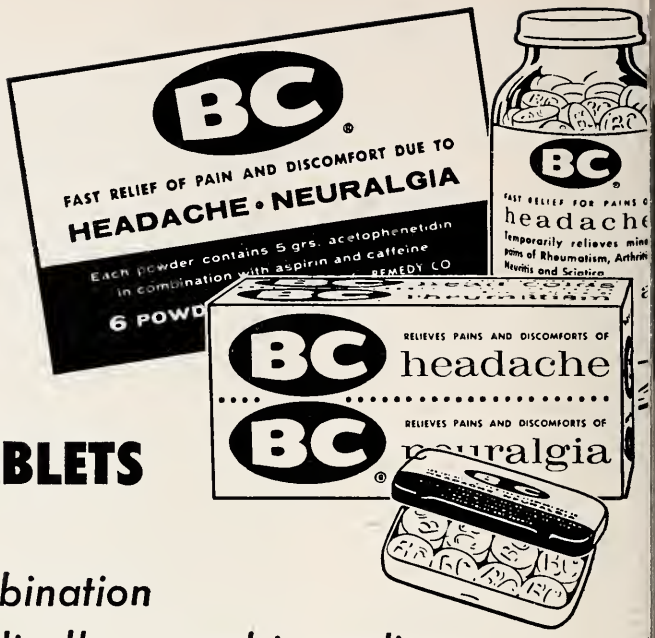
1. "Supervision by the Board of Pharmacy to the degree which it has been given has been good but more such action is needed. If it takes additional funds to do this then perhaps some fees are paid to the Board must be adjusted so this can be brought about."

2. "Indications were that if pharmacy is to succeed on any of the many fronts on which it is struggling today there must be, beyond any shadow of a doubt an elevation

(Continued on page 31)

N. O. McDOWELL, JR.

POWDERS



TABLETS

A combination
of medically-proved ingredients
that speaks for itself
in the relief
of every-day-type aches and pains

BC **FAST** . . . *starts working in minutes*

BC **LONG-LASTING** . . . *keeps working for hours*

BC **GENTLE** . . . *does not upset the system*

Over 100 million packages produced per year
Distributed and advertised nationwide

B. C. REMEDY CO. DURHAM, NORTH CAROLINA

Made and sold in North Carolina for over 50 years

TRAINEE PROGRAM

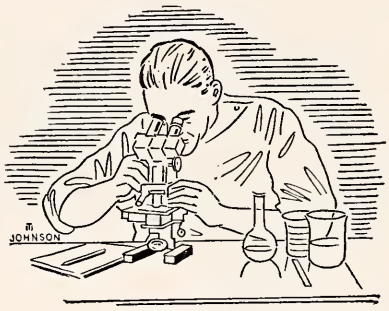
(Continued from page 29)

of our professionalism. This must begin on the trainee level with all supervising pharmacists accepting this challenge and making such sacrifice of time and effort as is required. Failing in this many felt such rules and regulations as would be needed should be instituted so as to require all pharmacists who employ trainees to give definite amounts of time and training." "There were many definite expressions on the subject of requiring 3 to 6 months of training after graduation from a college of pharmacy. Many felt that such a requirement would enable the young graduate to have the needed opportunity to put his knowledge to use and develop confidence in his ability as a pharmacist. Also, no person can function properly, in any type of work, if he has not acquired the training necessary for that type of work. The student's complete training has not been acquired until graduation. 3 to 6 months of experience after this will serve to better instill confidence and maturity. Comments contrary to this stated that a year of experience gained during the summer months plus 5 years of college is sufficient time to properly prepare a student as a pharmacist."

3. "There was an overwhelming number of comments stating the need for additional training at some level in salesmanship, store management, merchandising and bookkeeping. Also something further on legal business problems should be taught. A large percentage reporting felt that stressing to a great degree only prescription work did not serve to make a well-rounded pharmacist. Many stated dissatisfaction at the low level of accuracy displayed by many trainees, particularly those in the latter years of college."

4. "There were numerous comments such as: Teach better communication techniques which may be used between pharmacists and physicians; require only 6 months training after graduation; trainees immaturity prevents thinking for himself; require all preceptors to meet certain standards of professional pharmacy operation; and trainee notebook too complicated."

All that you have heard so far have been figures and comments as compiled from the questionnaire. As such it offers wide and varied ideas as to the needs of a training program. We must arrive as some definite conclusions and bring forth some further food for thought and action for any of this to have any real value. This can be done easily by considering what we have obtained from those who have chosen to help train these students and what, through experience, many of us have found to be lacking or incomplete when the student arrives on the scene of the retail pharmacy.



First, a word to our formal educators in the profession, those of our pharmacy schools, and what is felt to be a tremendous need in that area. I am sure that all of you here today, be you pharmacists or educators will agree that our one big need is to elevate the quality of our professional services that we have to offer. Unfortunately we have never been in agreement as to just what the best method for achieving this really is. Many have felt that the professional side of pharmacy and the commercial side were incompatible. Most of our teaching forces and school curriculum seem to lean somewhat too far toward the side of professionalism and what our students have learned reflects it. It seems to have been felt that the student will have ample time later to learn of the commercial or undesired but necessary, side of pharmacy operation. Most practicing pharmacists find this most difficult to believe. The two divisions of store operation are not incompatible. The innumerable instances of financial success among pharmacy's con-

(Continued on page 33)

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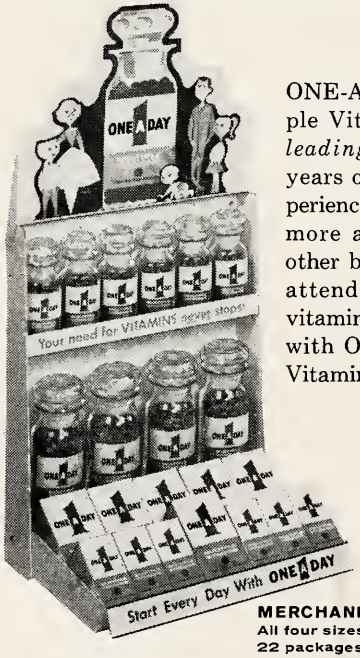

ONE-A-DAY (Brand) Multiple Vitamins are America's *leading* vitamins, with 78 years of pharmaceutical experience behind them . . . *plus* more advertising than any other brand! Booming school attendance means booming vitamin sales! Ride the boom with ONE-A-DAY (Brand) Vitamins!

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All four sizes . . .
66 packages . . . complete with vitamin booklet!

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All four sizes . . .
22 packages . . . in a smart, colorful space-saver!

MILES PRODUCTS M *Division of Miles Laboratories, Inc., Elkhart, Indiana*

TRAINEE PROGRAM

(Continued from page 31)

scientious leaders easily testify to this fact. Indeed, present day facts show that the greater our economic success the larger our chances are for leading a more professional life both in and outside our pharmacy.

It is most evident that we are finding far too many of our trainees, as well as supervising pharmacists, unable to cope with the ever changing economic structure of pharmacy today. We are confronted with economic problems concerning drug prices, fair trade laws, mail order prescription service, distribution of drugs to the aged and indigent, trends to larger stores, shopping center problems, loss of traditional drug store merchandise to other outlets and many other problems known to us all. Our efforts to solve these problems have in many cases failed or have reached an impasse. Those or our ranks who have overcome some of them have either been store owners, not taught in pharmacy but in commerce, or the successful pharmacist businessman, who contrary to popular thinking presents less of a problem professionally than many others in our ranks. Far too long have we thrown up our hands in horror at the thought that it was selfish for a pharmacist to attempt to improve himself economically. After all, it is something he must do to survive and continue practicing.

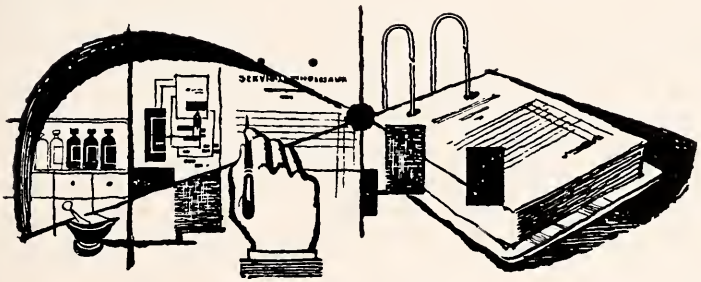
The complaint that there is a lack of instruction in pharmacy administration and that which does exist is unsubstantial is not new. But, the general failure of other methods to improve the profession point up again that perhaps, in our lack of teaching in drug store management and operation to a degree more complete than at present, we may be missing the boat. The successful pharmacist of the future, both economically and professionally, will be the one who is best prepared to meet whatever that future holds. The many factors which complicate pharmacy school curriculum notwithstanding, our pharmacists must insist on some improvement along this line. Such an improvement can be of inestimable value to any practical pharmacy training program. We would like to leave this as one morsel of our food for thought.

Now, a final word to those of you who have been and will continue to be supervising pharmacists, helping train and mold the trainees in your operation.

First, regarding the argument for a portion of the training being required after graduation. It is felt that this would serve the pupose of adding great strength to this program. It is well recognized what the delay of such a move would have on retail pharmacy in North Carolina. However, it is evident that should the supervising pharmacists not assume more of an obligation toward the trainees and make an effort to learn and to practice the responsibilities which he must assume if we are to properly prepare our young students as pharmacists, then some move in the direction of requiring some experience time after graduation might have to be undertaken.

Many of you have shown a lack of understanding as to just what your responsibilities are toward the trainee and that you do want to know. There are no textbooks on this subject. In the balance of this report I will try to, as briefly as possible, present to you some of these respon-

(Continued on page 34)



TRAINEE PROGRAM

(Continued from page 33)

sibilities as have been gathered from various sources and set down in a manner perhaps understandable to the point that you will get the general idea.

The young man or young woman who come to you just out of high school or enrolled in a college of pharmacy is generally an ambitious youth or they would not be considering enrolling in a scholastic field where 5 years of formal education is required. He or she will probably be close to the top of their high school class so please don't "let them down" by just showing them where the cathartics, contraceptives and razor blades are kept.

The trainee must supplement his formal education with practical education of retail pharmacy. Of course, he may need to dust a shelf or sweep the snow from the front walk but don't just stop there. Explain to him that dusting enhances the professional atmosphere of the store and that clearing the snow may prevent a court liability suit. Teach him not just the "how" but the "why" as well.

It is your responsibility also to train your student how to handle new situations that have not been outlined in any handbook, such as when he first encounters a real live patient, who doesn't feel well, has waited 2 hours to see a physician and then finds that you are going to charge her $12.50 for a small vial of capsules. This patient should leave your pharmacy already feeling better and happy that she is able to secure this medication for as little as $12.50. Your guidance can make this possible.

You must of course introduce your trainee to your regular customers and make him feel welcome in the community. This will tend to make him realize that the public expects conduct and manners that are above average and reproach. He must be made to realize he is entering a profession and must act like a professional person to prevent discredit not only to himself but the profession as a whole. Here is where there is no doubt it will be necessary for all of us to change a few of the habits we have developed over the years as certainly, actin as a preceptor, we will set the pattern fo the trainee to follow.

We must face up to the problem of in viting the trainee to ask questions as the are still eager to learn yet they must b made to realize that at this age they don know it all. His solutions to some of you more difficult prescriptions may perha show you a new approach learned in scho that you did not get 15 to 20 years ag You must compliment him when he is co rect and when he is not, show him why an see that he understands. Making corre tions in private rather than in public whe it might prove embarrassing is certainly th best approach.

You must introduce him to the physicia and dentists in your community, advisin him of their likes and dislikes as well a the general rules for handling all doctor Of utmost importance is showing him it best to treat the doctor with respect an courtesy but that it is not necessary to sa rifice your profession and soul for his r spect.

Every prescription must have been fill correctly when it is placed in the patient hands. Mistakes made in the prescripti department must not leave that departmen Each trainee must be taught to check an double check. We all have the habit, times, of getting too smart so perhaps th might apply to the practicing pharmacist well.

Another responsibility you have towa your trainee is teaching him how to prop ly handle a prescription package. He mu learn when and how to call the patien attention to anything unusual about t prescription. This will assure the patie that he is getting special attention and will feel better for it.

There are many other points which cou be brought out but time just will not pe mit. You perhaps think they are petty trivial but a good close look at some the notebooks kept by the trainees mig help open your eyes to the manner in wh some of them are treated.

Both in methods of training and possi pay scales the pharmacy trainee is not

g to want to serve this period of train-
g behind the soda fountain for a mini-
um wage. He should, where possible, look
r persons with whom to serve this time of
arning who will take the time and have
e ability to enhance his formal education.

Your State Board of Pharmacy has been
d is concerned over this program. There
at present a series of changes, and it is
ped improvements, being studied. You
n be assured this group is giving its best
this direction. But, rules and regula-
ons, even at best, are only an artificial
eans to an end, so far as this type of
aining is concerned.

The value of the practical pharmacy
aining program has proven to be a neces-
ry tool in the education of our pharma-
sts-to-be. If pharmacy truly is a profes-
on, then the desire to be of service should
e an inherent responsibility of each and every pharmacist. No other approach can be as positive.

Wanted

Information regarding a product "Neuro-psychol." Name and address of mfg. will be appreciated. Write NCPA, Box 151, Chapel Hill, N. C.

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Honor Roll-Dean's List At UNC School of Pharmac

Dean E. A. Brecht of the School of Pha macy, University of North Carolina, has a nounced the names of pharmacy student making the Honor Roll (average of 92.5 c better) and the Dean's List (average of 9 or better) for the Spring semester, whic ended in June. This list does not includ pre-pharmacy freshmen who are students i the General College.

The Honor Roll included: Barbara Jan Bell, Statesville; Norwood Pitt Blanchard Wallace; Daniel Gilford Bracey, Re Springs; Robert Michael Brown, Rock Mount; Larry Edward Denning, Coats; Wi liam Fred Harriss, High Point; Charle Farris Himes, Brevard; William Lewi Johnson, Jr., Raleigh; Walter Harold Lasa ter, Pittsboro; William David Medlin, Du ham; Jones Haynie Miller, Durham; Job Agrippa Mitchener, III, Edenton; Williar Earl Patterson, Greenville, S. C.; Meredit Gail Patton, Hickory; Joseph Charles Pe kins, Bakersville; Ellen Louise Pike, Co cord; James Paul Sheets, West Jefferson Billy Mac Smyre, Newton; Gary Martin Stamey, Asheville; Lewis Henry Stocks, III Hookerton; Beverly Carol Thompson, Chape Hill; Jack Herndon Upton, Smithfield; Joh Richard White, Henderson.

The Dean's List also included: Emi Lewis Cekada, Durham; Roy Wilson Col lette, Jr., Mocksville; William Hugh Ful ler, Jr., Smithfield; Elizabeth Ann Garrou Valdese; Charles Thomas Gibson, Goldsboro Rebecca Alcestis Harper, Hendersonville Herbert Theodore Huggins, Jr., Dallas David Eugene Keever, Lincolnton; Mar garet Jane McCann, Mount Airy; Willian White Morris, Bessemer City; John Hudso Myhre, Wilson; Richard Buxton Overton Jr., Raleigh; Kadar Roy Ramsey, Jr., Jack sonville; Dorothy Bingham Reaves, Fayette ville; Edward Filmore Swann, Jr., Icard Burwell Temple, Jr., Kinston; Willian Thurston Williams, Wilson; Gary Lee Ying ling, Silver Spring, Maryland.

Highest Public Health Plateau

Reprinted from the *Kannapolis Independent*

The pharmaceutical industry has taken a considerable verbal beating in recent times, both in and out of Congress. It has been accused of making exorbitant profits at the expense of the ill, and its contributions to medical science have been minimized. So something said by Barron's Weekly deserves wide currency:

"During the past 20 years domestic drug makers have produced more remedies for more ills than at any other time. Since 1945 the death rate from eight major diseases including diphtheria, whooping cough and pneumonia, has been cut in half. Tranquilizers, pills for diabetics, oral polio vaccines have moved with record-breaking speed from laboratory to drug store. In the process the industry undoubtedly has made money . . . (even though) the risks, technological and competitive alike, tend to match the rewards. It has also made an unprecedented, if scantily recognized, contribution to U. S. productivity and health."

The critics of this vital industry have often pursued unfair and highly misleading tactics in their attacks. For instance, they will select some particular product which has become unusually successful and profitable—and attempt to make it appear that it is typical of all products. They disregard the fact that huge sums must be spent on research to develop new and needed drugs, that much of this expenditure comes to nothing, and that large numbers of drugs, whose use is limited but which are essential to sufferers from various disabilities, return little or no profit to the producer.

The pharmaceutical industry can point proudly to the record—a record of achievement which has saved numberless lives, and helped to bring the level of public health to the highest plateau yet known.

buying . . . for you

Our buyers of pharmaceuticals and sundry items are important to the success of our operation as a service wholesaler. However, the purchasing of staples is but a small segment of their duties. More important is their responsibility to you; they must keep alert to ever-changing market trends and buying habits, interview manufacturers' representatives, investigate new products, and explore the acceptability of new promotional ideas. You may be assured that we are prepared to meet your store's requirements with the newest pharmaceuticals and latest merchandising promotions. The health needs of your community are foremost in the minds of all our buyers.

When you purchase products based on the information transmitted by our salesmen, it is a tribute to our buyers' judgment and efficiency. For the finest in wholesale drug service, send your orders to us.

QUALITY ℞ PRODUCTS Lilly FOR PRESTIGE AND PROFIT

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THE PEABODY DRUG COMPANY

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CARLUS VANN CAGLE

Cagle of Justice Retires

Carlus Vann Cagle, Justice Drug Company pharmacist, retired Friday, June 30 after 37 years of service. He joined the wholesale drug company in 1924 as manager of the pharmaceutical department.

Mr. Cagle plans to continue his pharmacy practice with various Greensboro pharmacies.

A graduate of the Atlanta School of Pharmacy, where he taught for one year, Mr. Cagle served in World War I. He is a member of the Greensboro Drug Club, the N. C. Pharmaceutical Association and the American Legion.

Prior to his retirement, Mr. Cagle was honored at a dinner party by the employees of Justice Drug Company.

crowd pleasers a la Lance!

More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

LANCE INC. Charlotte, North Carolina

Randall Scott Dunn was born July 2 to Mr. and Mrs. Bill Mack Dunn of 1508 Johnson Street, High Point . . . Mr. and Mrs. Clarence G. Fisher of Thomasville are announcing the birth of a daughter, Anderson Rea, on March 7th. Mrs. Fisher is the former Don Hedrick . . . Rock and Todd McDonald, sons of Mr. and Mrs. W. R. McDonald III of Hickory, are announcing the birth of a brother, Brad Brinkley, June 20th; Mrs. McDonald is the former Joanne Schell . . . Mr. and Mrs. Seth Miller of Lexington are announcing the birth of their third child, John Joseph, June 23; other children are Seth David, age 2 and Mary Beth, age 1 . . . Mr. and Mrs. William H. Page of Washington are announcing the birth of William Howard, Jr., on July 1; Mrs. Page is the former Jane Welch, daughter of Mr. and Mrs. Dorsey Welch, Jr. . . . A son, Sanford Scott, Jr., was born to Jane and Sanford Price of Clinton, on July 4th—weight 9 lbs. 9 oz. . . . Raymond Douglas Needham was born to Jane and Bill Needham of Mount Airy on July 20; Bill is associated with Lamm Drug Company.

Marriages

Davis-Pittard

Miss Barbara Ann Pittard of Warrenton and Thomas Peete Davis of Apex were married July 2 at the Warrenton Wesley Memorial Methodist Church. Mr. Davis, formerly of Warrenton, is pharmacist at Pegram's Pharmacy of Apex.

Raper-Byrd

Donald J. Raper of Rocky Mount and Jaqueline Frances Byrd of Windsor were married July 1st in the Baptist Church of Windsor. Mr. Raper is pharmacist at Thompson Pharmacy, Rocky Mount.

White-Abbott

John Richard White and Peggy Marie Abbott, both of Henderson, were married July 9th, in the Flat Rock Methodist Church. Mr. White is associated with Page Drug Company of Henderson.

Engagements

Mr. and Mrs. C. A. Bergan of Aiken, S. C., have announced the engagement of their daughter, Sonia Carolyn to Dr. Roger A. McDuffie, Jr., of Greensboro and Talahassee, Florida. The wedding will take place August 5 at the Lutheran Church of the Resurrection of Augusta, Georgia. Dr. McDuffie is the son of Roger A. McDuffie, a past-president of the N. C. Pharmaceutical Association, and currently a member of the N. C. Board of Pharmacy and of the Board of Directors of the N. C. Pharmaceutical Research Foundation.

Deaths

JARVIS M. ALLIGOOD

Jarvis Marion Alligood, age 41, a partner of Biggs Drug Store, Greenville, died July 9 at Pitt Memorial Hosiptal.

Mr. Alligood was a native of Beaufort County. He served in the U. S. Coast Guard during World War II and was engaged in action in the Pacific area. He then enrolled in the School of Pharmacy, University of North Carolina, graduating with BS degree in Pharmacy, 1950. Since graduation, he has been associated with John Biggs of Greenville in the operation of Biggs Drug Store.

He was a member of St. Paul's Episcopal Church, the Greenville Kiwanis Club, the Greenville Moose Lodge and the American and North Carolina Pharmaceutical Associations.

Surviving are his wife, Mrs. Grace Elks Alligood; a daughter, Rebecca; and two sisters.

Wedding of the Month

Dear Mr. Smith:

I thought that you might like some interesting news for the next edition of the CAROLINA JOURNAL OF PHARMACY.

On June 24th, I married Miss Carol Moore, a Raeford school teacher, here in the First Presbyterian Church. She made the wedding dress that she wore and I made the wedding cake, a three tiered one, for the reception.

(Continued on page 44)

Carolina Camera

Top: Mr. Rowe Campbell of People's Drug, Taylorsville, North Carolina, receives a crude drug apothecary jar to mark the millionth prescription filled by his store recently. The award is made by Mr. A. L. Noir, representative of Eli Lilly and Company.

Mr. Campbell not only filled the millionth prescription himself, but also filled number one in the sequence some forty years ago. Records of the million prescriptions are still in the store's files.

Center: A crude drug apothecary jar is presented by Eli Lilly and Company to the Mercy Hospital Pharmacy, Charlotte, North Carolina, to mark the filling of the three millionth prescription by the pharmacy.

From left to right are: Mr. W. E. Craig, Lilly representative; Mother M. Raphael, administrator; Mr. G. L. Coaker, Lilly district manager; and Mr. Gilbert Colina, chief pharmacist.

Bottom: New officers of the Rowan-Davie Drug Auxiliary are seated, left to right, Mrs. Robert Milton, out-going president and Mrs. Paul W. Miller, the newly elected president.

Standing, left to right: Mrs. Robert Hoyle, treasurer; Mrs. A. E. Morris, Jr., secretary; Mrs. Henry Ridenhour, historian; and Mrs. Billie E. Pittman, vice-president.

Tripp Sells Seashore Drug

Guy O. Tripp has sold the Seashore Drugs, Wilmington, to Julius Howard and plans semi-retirement.

When he established the store, Mr. Tripp said his plan was to retire on or about the age of 60. With a buyer at hand and the 60 mark approaching, Guy felt it time to follow thru on his retirement plans.

Since the sale of his pharmacy, he has put in a few days at Hall's Drug Store. On his last visit to Chapel Hill, Mr. Tripp indicated he might do a bit of relief work in Shallotte.

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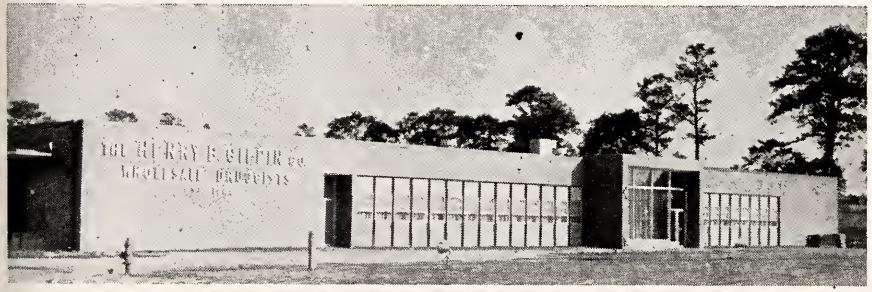

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for you on this fast-seller for chapped lips!

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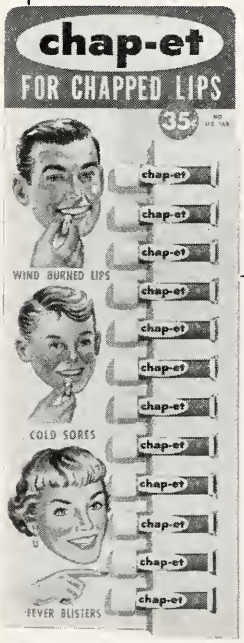
Hanger or Easel Displays
Deal #2

3 free with 12

1 card of 12 tubes, plus 3 tubes free

47% PROFIT

Your Cost.....$2.80
Selling Price.....$5.25
Your Profit.....**$2.45**



Deal #6

12 free with 36

3 cards of 12 tubes, plus 1 card (12 tubes) free

50% PROFIT

Your Cost.....$ 8.40
Selling Price.....$16.80
Your Profit.....**$ 8.40**

Counter Displays
Deal #100

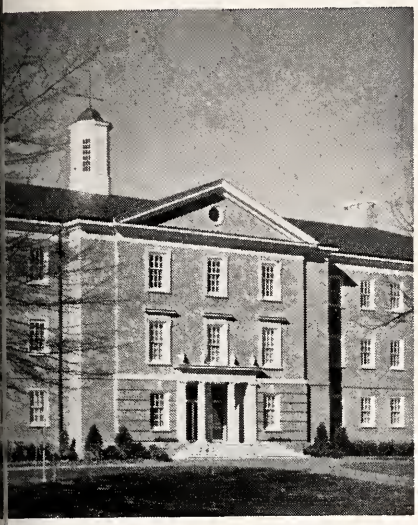
28 free with 72–100 tubes packed in counter display

52% PROFIT

Your Cost.....$16.80
Selling Price.....$35.00
Your Profit.....**$18.20**

ORDER NOW FROM YOUR WHOLESALER

UNC PHARMACY SCHOOL NOTES



ids for the equipment of the Retail oratory in Beard Hall were opened ofally on July 20, and the low bid was mitted by and awarded to McKesson & bins, Inc., Burwell and Dunn Division, rlotte. The specified period for comion of this project was ninety days. Retail Laboratory will look like a re- pharmacy but will have no customers. will serve as an experimental area to be l primarily in connection with Phary Management coursework and special gnments in Dispensing classes.

here were seventy pharmacy and prermacy students registered for courseork during the first summer term.

r. George H. Cocolas, Assistant Profes- of Pharmaceutical Chemistry, received esearch grant at $4,179.00 for each year a three year period from the National ritutes of Health for the "Synthesis of tamic Acid Analogs."

raduate student Vilhjalmur Skulason reed a supplementary financial grant from Harald Quintus Bosz Foundation. This anthropic foundation in Holland has specific purpose to held Icelandic stuts in the sciences.

n interesting note was received from a ly recent alumnus of the School of Pharmacy now engaged in a career of governmental service. When he was assigned to a highly specialized school last year attended by one other pharmacist and a number of physicians and veterinarians it was predicted that the pharmacy majors would be unsuccessful on the basis of insufficient scientific background. The success of the two pharmacy majors prompted the alumnus to send a note of appreciation to the School of Pharmacy to thank the faculty for the soundness of the Pharmacy curriculum as a foundation for continued scientific specialization.

Dean E. A. Brecht became Chairman of the Chapel Hill Chapter of the American Red Cross on July 1. One of the first items of business resulted in the inclusion of the Red Cross annual drive in the Community Chest for the area.

The satisfaction of the students of the National Science Foundation High School Institute, Chemistry Section was so great from their tour through the new pharmacy building that the tour was repeated on July 1 with Dean Brecht and Dr. Claude Piantadosi as guides for the students of the Biology Section.

Dean Brecht and Dr. Earl T. Brown, Associate Professor of Pharmacy, attended the seminar for pharmacy teachers sponsored by the American Association of Colleges of Pharmacy and the American Foundation for Pharmaceutical Education held at the University of Wisconsin on July 9-15. Physical Pharmacy was introduced as a new discipline at the first seminar held at the same place twelve years earlier. The many lectures and work sections were most helpful in showing the progress made toward the introduction of a more quantitative concept into the Pharmacy curriculum.

Assistant Dean M. A. Chambers represented the School of Pharmacy at the district meetings of the North Carolina Pharmaceutical Association held at Waynesville on July 19 and at Shelby on July 20. Dr. Chambers included in his discussion information about the School, the faculty, admissions to the School of Pharmacy, and the

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professional seminar scheduled for Octob 22-24 at Morehead City.

Rising fourth-year student Roy Collet Jr., of Mocksville visited the School Pharmacy on July 19 to report the pleasi progress he was enjoying in teaching First Aid course to the Davie County Rese Squad and the Ladies Auxiliary of t squad, a total of nineteen adult studen

WEDDING OF THE MONTH

(Continued from page 39)

Pictures and write-ups were carried the *Fayetteville Observer* the next da June 25th.

If this were not unusual, (her dress a my cake), then the following events of o honeymoon were quite "un-ordinary."

The first occurrence of amusement w that I left my clothes at home and had call and have them delivered to me Raleigh. Then, upon reaching William burg, Va., we proceeded to have four (flat tires in two (2) days. Then upon a riving home, another flat tire occurred, ma ing five (5) in all.

I think the events just related mig make amusing reading for some of t Journal subscribers. You may print a of this in any manner that you see fit.

Sincerely,
WALTER COLEY
Hoke Drug Company
Raeford, N. C.

Tar Heel Drug Opened

A new 4,000 square foot pharmacy h been opened in Graham at 333 West Hard Street by Pharmacists George Dillard a Robert Coleman. The business will operated under the firm name, Tar He Drug Company.

Dillard is a native of Wallace and 1958 pharmacy graduate of UNC. He h worked at the Wrike Pharmacy in Graha and the Medical Center Pharmacy in Bu lington.

Coleman is a native of Burlington and 1956 graduate of the School of Pharmac UNC. During the past year, he has bee employed in Burlington by Sherard's Pha macy.

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Sealtest Ice Cream—in dishes, cones and cartons—brings customers in, sells the ones that came for other products, and makes your cash register ring.

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And be sure to Feature this Special Flavor

CHERRY PINEAPPLE

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TRADE MARK

Prescriptions

Boone Drug Company Celebrates Completion of Remodeling

Forty-one years ago, Pharmacist G. K. Moose founded the Boone Drug Company. Since that time the pharmacy has been remodeled and expanded several times but none so extensively as has just been completed.

Sweeping changes have been made throughout the entire pharmacy, from an all-glass front to a semi-open Rx department at the rear of the store. Adjacent to the pharmacy is an ultra-modern fountain.

Picture at top shows view toward prescription department. In the center, two of the pharmacy's three pharmacists, O. K. Richardson (left) and G. K. Moose are shown where thousands of prescriptions are filled each year.

The third pharmacist, Wayne R. Richardson, a brother of O. K., is shown with his family in bottom photo.

To show off their pharmacy, of which they are rightfully proud, the Richardsons and Mr. Moose held open house in early June. Ten valuable prizes were given away. The public, like the owners, was impressed by Boone Drug's new home.

Reaco

Reaco B-Complex with C. Tablets
$20.00 Doz. 100s

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$2.25 per 100

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helpful

AVAILABLE—As a relief pharmacy in the Concord-Charlotte area, effective Sept. 1. Write JMC-8, %NCPA, Box 151, Chapel Hill.

FOR SALE—Pharmacist to purchase established sundry store and convert to a pharmacy. At present, town without Rx service. Young, energetic MD will cooperate. Write BA-8, % NCPA.

PHARMACIST WANTED—Excellent opportunity for a young pharmacist who wants to get ahead. Salary open. Write WA-8, % NCPA.

FOR SALE—Well-established, high Rx volume pharmacy in Western N. C. Owner must sell due to health. HDL-8, % NCPA.

FIXTURES—Complete set for sale. Bond Oak. Inspection invited by interested parties. WCH-8, % NCPA.

SPLENDID OPPORTUNITY—For pharmacist, Central N. C. near South Carolina border. Top salary. JL-8, % NCPA.

J. C. JACKSON

(Continued from page 7)

Lumberton, since 1934, first as employe later (1940) as co-owner. Now associate with three Lumberton pharmacies.

Appointed member State Board of Healt 1945; reappointed to the Board in 194 Now serving third term following reappoin ment to the Board by former Governo Luther Hodges.

Past president Lumberton Merchants A sociation; member and past president the Lumberton Rotary Club; Vice-Presider of the Industrial Development Corporatio Treasurer of the Chamber of Commerce.

Member of the Episcopal Church; Mem ber of the Finance and Executive Counci Diocese of East Carolina.

A member of the N. C. Pharmaceutic Association since 1927; has served as member or chairman of most of the pha maceutical association committees; Pres dent of the NCPA, 1949-50; Member N. Academy of Pharmacy since 1957; a d rector of the N. C. Mutual Wholesale Dru Company; has represented the NCPA many meetings of the National Wholesa Druggists Association.

A distinctive feature of Mr. Jackson career is that both his son, William Car ton, and his daughter, Mrs. Eugene W Hackney, and his son-in-law, Eugene W Hackney, are pharmacists. A brother, L onidas Jackson of Erwin, received his pha macist license a few years ahead of J

If a similar award could be presented a member of the Woman's Auxiliary of th NCPA, a worthy candidate would be Mr Jackson, who has served as president the Auxiliary and one of the most tirele workers to be found in the ranks of th supporters of the NCPA program. In r ferring to Mrs. Jackson during his accep ance of the award, JC said his wife ha turned him down on one major request when he asked her to go to Chapel Hi and study pharmacy so he could take easier at home, with another pharmacist duty in the prescription department.

The local paper (The Robesonian) ca ried a full page of congratulatory messag and part of the formal program was tel vized by the Wilmington TV station.

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1961 YEAR BOOK OF THE N. C. P. A.

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The Carolina JOURNAL OF PHARMACY

Volume XLII SEPTEMBER, 1961 Number 9

SOME DRUM BEATING ABOUT THE PHARMACIST WHO PLAYED CHIEF

The day he got his store, he thought, "Now I'm my own boss." And he was.

He began by directing an aggressive buying operation (he did the buying). When the "bargains" arrived, he grunted orders to his warehouseman (himself). Then he cracked the whip over his billing clerk (also himself) and made his accountant (same man) work overtime when his capital got tied up in stock.

It dawned on him one day that being chief isn't much fun when you have to play Indian, too.

Moral

Lilly

The way for a pharmacist to *be* "chief" is to command the services of a Lilly wholesaler. The Lilly policy of wholesale distribution recognizes that a pharmacist's prime concern is the practice of pharmacy. Warehousing, elaborate bookkeeping, and large inventories are the wholesaler's responsibility.

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8. Extend credit.
9. Help you in times of financial difficulty.
10. Offer MODERNIZATION services.
11. Maintain memberships in local, state, and national organizations furthering the cause of pharmacy and business in general.

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P. R. Jenkins ..... Murfreesboro
H. C. McAllister ..... Chapel Hill
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H. C. McAllister ..... Chapel Hill

National Association of Retail Druggists

T. J. Ham, Jr. ..... Yanceyville
J. C. Jackson ..... Lumberton
George Edmonds ..... Greensboro
Marion Edmonds ..... Greensboro
Alfred N. Martin ..... Roanoke Rapids

Cover Page

The quartet pictured includes four persons who played a prominent part in the 81st Convention of the NCPA, which this Year Book covers rather completely.

Shown seated (left) is one of the best known pharmaceutical speakers in this country—David D. Stiles, Abbott's Director of Market Development. There's little about the movement of prescription medication that Dave does not have at his finger tips.

On Mr. Stiles' right is Edward Wimmer, Vice President of the National Federation of Independent Business. After speaking for one hour and twenty minutes without the loss of a single listener, someone remarked at the conclusion of Mr. Wimmer's address: "If he's vice president, the president must be the world's best speaker."

One of the major duties of David Claytor (left, standing), Chairman of the Reception Committee, was to assure the guest speakers of a full quota of southern hospitality. As usual, David did well with his assignment.

The gentleman on the right—Hoy Moose of Mount Pleasant—is 2nd vice president of the NCPA. In a municipal election at Mount Pleasant a few years ago, Hoy was elected mayor without a dissenting vote. We understand a few holdovers from the Bull Moose Party tried to cast their votes for Hoy.

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The Carolina Journal of Pharmacy

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NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
AT CHAPEL HILL, N. C.
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1961 YEAR BOOK

President Fuller presents rod & reel to Carl Durham while Mr. Durham's successor in congress, the honorable Horace Kornegay (center), looks on approvingly.

For outstanding community service W. H. Randall, Jr. (center) is presented Robins "Bowl of Hygeia Award" by Richard Veiz (left). President Fuller presided during the award ceremony.

PROCEEDINGS

Eighty First Annual Convention of the

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

HOTEL KING COTTON

Greensboro, North Carolina

April 16-18, 1961

OPENING SESSION

The opening session of the 81st annual convention of the North Carolina Pharmaceutical Association was held April 16, 1961 in the ballroom of the King Cotton Hotel, Greensboro. Edwin R. Fuller, NCPA president formally opened the meeting of the N. C. Pharmaceutical Association; Mrs. Floyde F. Potter, president of the Woman's Auxiliary opened their session; Bruce Wingate, TMA president, opened the session for the Traveling Men's Auxiliary.

An invocation by Hubert L. Walker preceded the dinner.

Immediately following the dinner, the Honorable George Roach, Mayor of the City of Greensboro, welcomed the convention guests.

The Convention's opening session had been planned as a tribute to Carl T. Durham who had just retired from the Congress of the United States. Selected as guest speaker was his successor, the Honorable Horace Kornegay. Mr. Kornegay paid special tribute to Dr. Durham's long tenure of office, citing the many contributions he had made to the United States and to his fellow North Carolinians.

Mr. Durham was presented a gift from his fellow-members of the North Carolina Pharmaceutical Association as a gesture of appreciation.

Mr. Durham then responded most graciously to the tribute he had received.

Following entertainment by the Don Trexler Chorus, the session was adjourned to reconvene the following morning at 9 a.m.

SECOND SESSION

The second session of the 81st Convention of the N. C. Pharmaceutical Association opened with an invocation by W. Latham West of Roseboro.

W. T. Boone of Ahoskie presented a memorial tribute to members of the NCPA and the Auxiliaries who had died since the 1960 convention.

RITE OF THE ROSES

Conducted by W. T. Boone, Ahoskie

Along with the joys of meeting here at our yearly convention and welcoming those who are with us for the first time, it is only fitting that we pause and pay tribute to those of our fellows who have passed away since we last met. Their passing leaves gaps in the splendid line of defense which our profession forms against disease and suffering. Let us not be too saddened by these gaps, life is not measured by the time we live, but life is long if it achieves the purpose for which God intended it, for every man's life is a plan of God's. Human life may be likened to the flowers in a garden. Each man different as is the rose, the violet, or the lily. Each with his own blemish and his own beauty. As in the life of a flower, we bud, then burst into full bloom. We like to think of God as walking through his garden in the cool of the evening to choose from among them the most perfect and the most beautiful of all his blossoms, to pick and take home in order that he might enjoy and admire them at the peak of their beauty. After we attain this victory, we turn again into seed in order that we may begin a new life in a new world, where there is promise of life eternal. Death's but a path that must be trod, if man would ever pass to God. May we dedicate these thoughts to those whom we will now call by name as a rose is placed in their memory.

C. G. Lasley, Sr., Draper
June 4, 1960

E. L. Feagin, Sr., Hendersonville
June 18, 1960

Vernon L. Strout, Ellerbe
July 4, 1960

J. W. Compton, Salisbury
July 7, 1960

C. T. Council, Durham
July 13, 1960

R. L. Garris, Washington
August 11, 1960

Thomas H. May, Wake Forest
November 10, 1960

P. L. Cloer, Lenoir
November 24, 1960

Lee A. Wharton, Gibsonville
November 27, 1960

Clyde D. Guion, Cornelius
December 30, 1960

J. Carl Wolfe, Hickory
January 7, 1961

Donald A. Plemmons, Asheville
January 8, 1961

A. G. Elliott, Sr., Fuquay Springs
January 14, 1961

Paul W. Elam, Louisburg
February 8, 1961

Ernest S. Benson, Wilmington
February 10, 1961

J. Gomer Davis, Spindale
February 24, 1961

John C. Brantley, Sr., Raleigh
March 15, 1961

W. A. Crabtree, Sanford
March 23, 1961

H. D. Trantham, Asheville
April 2, 1961

John A. Betts, Lumberton
April 8, 1961

J. Richard Elson, Enka
April 14, 1961

From The Woman's Auxiliary:

Mrs. Lois Grice Dawkins, Clinton

From The Traveling Men's Auxiliary:

C. T. Council
V. L. Toms
Ralph Crosson

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PRAYER

Oh Lord, life on this earth is so wonderful, and we're so grateful for having the privilege of living it. But even more glorious than that is the promise of life eternal, and the fact that we know it is something each of us can look forward to and have if we will but conduct ourselves according to Thy Will. Not just on special occasions, but with each breath we draw and each step we take. Have mercy on our Souls and guide us that we too may be picked from God's Garden of Life and transplanted into that marvelous state of immortality. Amen.

Presentation of Awards
"50+" Certificates and Pins

In honoring members of the "50+" Group, NCPA members who have been licensed as pharmacists fifty years or more, President Fuller first greeted prior recipients of this honor. He then awarded certificates to those who were to be inducted in the "Club." Certificates and special pins were awarded to Joe Anderson, New Bern; C. A. Brady, Hickory; J. E. Brison, Gastonia; R. R. Copeland, Ahoskie; L. G. Day, Spruce

Pine; John C. Hood, Kinston; C. V. Knight, Wilson; W. L. Lamar, Denton; B. C. Toms, Salisbury.

National Pharmacy Week

A plaque was presented to F. Phil Link for the Link Brothers Pharmacy window display during National Pharmacy Week.

Academy of Pharmacy

Three NCPA members had qualified for membership in the North Carolina Academy of Pharmacy through their services to their communities and to their profession: Mrs. Elsie Hudson Booker, Chapel Hill; William R. McDonald III, Hickory; William H. Randall, Lillington.

Presidential Scholarship

John W. Bailey of Hendersonville was presented the Pepsodent Presidential Scholarship Award.

Bowl of Hygeia Award

For outstanding community service, William H. Randall of Lillington was presented the Bowl of Hygeia Award.

LIFE Membership

As a tribute to W. J. Smith in recognition of his completion of twenty years as secretary-treasurer of the North Carolina Pharmaceutical Association, he was presented with a Life Membership.

Committee Appointments

President Fuller announced the appointment of the following committees:

Nominating: W. D. Welch, Washington; Joseph Barbour, Burlington; David D. Claytor, Greensboro; M. B. Melvin, Raleigh; W. H. Randall, Lillington; C. Louis Shields, Jacksonville; E. W. Woolard, Henderson.

Time and Place: Banks D. Kerr, Raleigh; Tom Holland, Mt. Holly; J. C. Jackson, Lumberton.

The committees were asked to meet and be prepared to give a report at the fourth session of the convention.

President's Address

The first vice-president, Robert B. Hall, took the chair while Edwin R. Fuller presented the President's Address. The complete text of his remarks was carried in the May issue of the CAROLINA JOURNAL OF PHARMACY. Due to its timely nature, it was felt publication should be made immediately following the convention.

Vice-President Hall appointed the Committee on the President's Address:

President Fuller resumed the chair and introduced John T. Stevenson, who, in turn, introduced James E. Allen, President of the Henry B. Gilpin Company.

"What the Wholesaler Expects of the Pharmacist"

JAMES E. ALLEN

Mr. Allen's remarks appeared in the June issue of the CAROLINA JOURNAL OF PHARMACY, and therefore are not repeated here.

At the conclusion of Mr. Allen's address, the session was adjourned to reconvene at 2 p.m. of the same day.

THIRD SESSION

Committee on Practical Pharmacy Training

The Monday afternoon session was opened with a report of the Committee on Practical Pharmacy Training by the Chairman, N. O. McDowell, Jr. This report was published in the August issue of the CAROLINA JOURNAL OF PHARMACY, and therefore is not repeated here.

Report of N.C.P.A. Legislative Committee

WADE A. GILLIAM, *Chairman*

Your Legislative Committee has held three meetings during the year. The first meeting was held in Chapel Hill in September 1960. At this meeting, which was a joint meeting of the Legislative Committee and the N.C.-P.A. Executive Committee, the advisability of re-introducing the two bills amending the present Pharmacy Act was discussed. As you will recall, the 1960 Convention presented a resolution recommending that this proposed legislation be re-introduced in the 1961 session of the General Assembly. The matter was referred to the Legislative Committee.

At the September 1960 meeting, the Legislative Committee authorized Secretary Smith

to mail a ballot to the Association membership asking whether or not members would favor the two Pharmacy Bills and if so, would they actively support an effort to get the legislation enacted into law. Included with the ballot was a bulletin outlining and explaining the basic purpose of the two bills. The result of this ballot indicated that about 90% of those voting were in favor of the bills and would support an effort for enactment. The disappointing fact to the Committee was that so many of our pharmacists did not send in their ballots.

The Committee again met jointly in Chapel Hill with N.C.P.A. Executive Committee and Health and Welfare Committee on January 25, 1961. At this meeting the results of the ballot relative to two proposed bills were evaluated. The Committee recommended that the bills be re-introduced at the proper time.

Also a bill to provide for medical assistance to the aged was discussed briefly. This proposed legislation was prepared by a group representing the Pharmacy, Medical, Dental and Hospital Associations of the State. The bill provides for a Council for Medical Assistance, to be composed of ten members, to be recommended by the various associations and appointed by the Governor. The Committee took no action on this proposed legislation pending further information and developments. Mr. W. L. West, who is Chairman of the Committee on Health and Welfare, is very ably representing Pharmacy in preparing the bill.

At the January 25 meeting the Committee also discussed proposed changes in examination fees, pharmacist's renewal license and drug store permit fees. Mr. McAllister, Secretary of the Board of Pharmacy, will present these proposed changes in his report later this afternoon. Suffice it to say the Legislative Committee approved the proposed changes.

On March 21st of this year the Legislative Committee met jointly in Raleigh with N.C.P.A. Executive Committee, and the two pharmacist members of the House of Representatives, Mr. John Henley and Mr. Keith Fearing. After much discussion by the group, it was agreed that there was still a lack of understanding and interest on the part of a great majority of pharmacists in the State relative to the two proposed pharmacy bills.

It was recommended that key pharmacists in each of the counties be selected and that copies of the bills along with explanations be forwarded to them. It was further recommended that these key men select others to help them in getting signatures from as many pharmacists as possible within each county, designating that they favor the enactment of the bills and that they will contact their Legislators asking them to support the proposed bills.

Since the March 21st meeting, a copy of a clearer and more concise explanation of the two bills was mailed to all members along with an endorsement form to be signed twice, one by the Representative and one by the Senator. Our Representative who introduced the bills in the last Legislature and others close to the scene stated that the bills were defeated by the apathy and indifference on the part of a great majority of the pharmacists in the State.

The N.C.P.A. Executive Committee and your Legislative Committee concur in the feeling that this Legislation is sound and

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to the best interests of all the pharmacists, as well as in the best interest of Public Health. Referring again to the Medical Assistance for the Aged Bill, we understand that the bill has been introduced and that a hearing is excepted on April 26th.

Mr. Latham West representing the Association, opposed the Syrup Tax on the basis that the record keeping would be impossible.

At the meeting in Raleigh on March 21st, the possibility of getting a pharmacist appointed to the Board of Trustees of U.N.C., and also a pharmacist appointed to the State Board of Public Welfare was discussed. Some work is being done toward this objective.

As to the Association's position on the Sales Tax Issue, the Committee was advised to wait for further developments. It was the feeling of the members of the Committee that if a fight ensues for exemptions from Sales Tax, we should be one of the first to ask for exemptions for drugs and medicine.

In behalf of the Legislative Committee, I want to thank W. J. Smith and H. C. McAllister for doing such a fine piece of work in preparing the thorough explanations of the proposed Legislation and getting this information into the hands of the membership. I see no reason why the pharmacist should not be thoroughly familiar with the bills by this time. I also want to thank F. O. Bowman for his valuable assistance in our behalf. I also want to sincerely thank the members of the Legislative Committee, composed of:

Dean E. A. Brecht	Hoy A. Moose
E. C. Daniels	John T. Stevenson
Sam W. McFalls	W. D. Welch, Jr.

Wade A. Gilliam, Chairman

Interprofessional Relations

Herman O. Thompson, chairman of the Committee on Interprofessional Relations, reported. The text of his remarks will be published in a later issue of the CAROLINA JOURNAL OF PHARMACY.

Public Health and Welfare Committee

W. LATHAM WEST, *Chairman*

The past ten or fifteen years has seen more and more interest and concern in the elder citizens of our country and problems that arise from the increased number of our population who are now over sixty-five years of age. Government, Medicine and Sociology and other areas of concern have expressed increasing interest in these problems and plans have been inaugurated to find some solution to these problems. The North Carolina Pharmaceutical Association Convention which met here in Greensboro, May 1955, had as a feature of its program an address by a past president of the North Carolina Medical Society, in which he presented some of the problems of our aging population. Through medical and pharmaceutical research some of these problems are being solved. However, many more problems arise because of the longer life expectancy which the research and production of new drugs and medical technics have produced.

Many State Governments throughout the nation have for the past several years shown a desire to plan for and attempt to meet the needs of the old people. North Carolina had one of the first of these state-wide conferences on the aging and this conference was held upon call of Governor Kerr Scott in June 1951. This call resulted in the appointment of a continuing committee by Governor Scott. This committee met frequently and in December 1952 it filed its report, making several specific recommendations and then asked that the committee be discharged.

There was no state-wide organization from December 1952 until Governor Luther Hodges established the Governor's Coordinating Committee On Aging in September 1956. This Committee consisted of 15 members, mostly paid personnel from several States Departments and representatives of the three medical schools in the state. Several meetings of this group were held from September 1956 to November 1959. These were meetings devoted entirely to the problems of the aging and much useful information was accumulated and filed for future use. In addition, members of the committee spoke on Radio and Television programs, at various meetings, conferences and clinics and wrote many published articles.

Early in 1960, it was decided that further activity and interest in the program for the

older citizens could be brought about if other groups were brought into the working of the committee. Pharmacy was one of the several health groups which were invited to join the Governor's Coordinating Committee for Aging. N.C.P.A. President, Sam McFalls, asked me as chairman of the Committee on Public Health and Welfare, to represent organized Pharmacy at the meeting of this expanded committee which had been scheduled to be held in Raleigh, January 1960. Information received in this meeting was the basis of a later report which was brought before the Governors' Conference on Aging held in Raleigh, N. C. July 27-29, 1960. The results obtained in the July Conference were contained in a report that went to the White House Conference on Aging called by President Eisenhower and held in Washington January of this year (1961). My connection with this Committee has been both most informative and rewarding.

Further activity on the Committee on Public Health and Welfare developed in December 1960, when the North Carolina Pharmaceutical Association was invited to have representation at a meeting which had been called to give thought to legislation intended to implement the provisions of the Kerr-Mills Federal program of medical care for the aging. The Kerr-Mills Act was passed in the 1960 session of Congress and was accepted by both the House of Representatives and the U. S. Senate instead of the plan which ties Aid to The Aging to Social Security. The North Carolina Medical Society, the North Carolina Dental Society, the North Carolina Association of Hospital Administrators and the North Carolina Pharmaceutical Association had representation at the meeting which had been scheduled to meet in Raleigh, December 30, 1960. President Ed Fuller asked Secretary W. J. Smith and me as Chairman of the Public Health and Welfare Committee to be present and represent organized Pharmacy. The meeting united the thinking and efforts of all the groups present, toward the enactment of proper legislation in the 1961 session of the State Legislature, which would implement the Kerr-Mills Act and bring local, state and federal funds together in a program of Medical Aid to the Aging to assist the needy older citizens of North Carolina. Several meetings of this committee were held with competent legal advisors and as a result a most satisfactory piece of legislation has been drafted. This legislation, which is entitled An Act To Provide Medical Assistance To The Aging, was introduced into the General Assembly on Wednesday, April 5th, and is now in the Health Committee of the House of Representatives for its study and recommendations. Should this legislation be enacted into law and should the funds necessary for its administration be appropriated by the General Asembly, many thousands of needy citizens over 65 years of age will be adequately taken care of so far as their medical needs are concerned. When and if this proposed legislation is enacted into law, all areas of medical care, including physicians, dentists, hospitals and pharmacists must cooperate to make the program of Medical Aid to The Aging a successful operation. If we do not cooperate and make a success of this proposed legislation, then Government with all its power will bring forth a plan, wherein we as pharmacists will suffer economically and also as a professional group. We can't

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predict what the final results would be with a governmental program of medical care. Therefore, we hope that all pharmacists will support this proposed legislation to its final end in the General Assembly, and should it be enacted into law, continued support will be needed for successful administration.

Constitution and By-Laws

As recommended at the 1960 Convention, a Committee was appointed to study the procedure in the counting of ballots. The Committee, with W. B. Gurley, chairman, made the following recommendation for changes in the Association's By-Laws:

RECOMMENDATION

That Section 3, Article I, of the Association's By-Laws be amended to read as follows:

Sec. 3. The ballots received as indicated in the preceding article are to be sent to an "Election Committee" in care of the Secretary-Treasurer, Chapel Hill. The "Election Committee" shall consist of four members, each selected by mail ballot for a term of three years. The "Election Committee" shall count as votes in the annual election only those ballots received from members whose dues have been paid for the current year, and who in turn shall certify to the Secretary-Treasurer the results of the election, after which the latter shall be published.

The Secretary-Treasurer shall notify all candidates of the time and place of the meeting of the "Election Committee" and extend a written invitation to attend the counting of the ballots.

This recommendation as offered, was again considered at the final session of the Convention, as provided in the Association's By-Laws, and was accepted.

REPORT OF THE INSURANCE COMMITTEE

JOE BARBOUR, SR., *Chairman*

Your Insurance Committee has made a study of a plan for major medical insurance submitted to us by agents of the Indemnity Insurance Company of North America and we present it to you as a supplement to your present hospitalization plan.

Many of you are covered at present by a policy with State Capital Insurance Company which is handled through the NCPA. Others of you may have individual policies.

In most instances these policies will pay most of your first few hundred dollars of hospital cost, but will not protect you in the event of a long period of hospitalization.

It is for this reason we submit the following plan (Mr. Barbour, in his remarks, covered eligibility and enrollment, outstanding features of the plan and special benefits).

An effort will be made to secure sufficient membership in the plan to put it into effect as another service of the NCPA.

Report of the N.C. Board of Pharmacy

Report of the N. C. Board of Pharmacy

The report of the N. C. Board of Pharmacy, presented by Secretary-Treasurer H. C. McAllister, follows the text of the proceedings of the Convention, page 77 of this publication.

Report of the School of Pharmacy and the N.C Pharmaceutical Research Foundation

E. A. BRECHT, *Secretary*

This report has been given in the two previous years by Wade A. Gilliam as president of the foundation. While, I am happy to say, Mr. Gilliam continues in his office, it becomes my privilege to give this report because he has been assigned a different part on the program of this convention as chairman of the Legislative Committee.

It is always good to remember that the N. C. Pharmaceutical Research Foundation was incorporated through official action by the N.C.P.A. Two-thirds of the 24 directors must be members of the association and selected in the annual election of the parent organization. This year, you elected E. C. Daniel of Zebulon, W. B. Gurley of Windsor, John C. Hood (Sr.) of Kinston, and W. S. Wolfe of Mount Airy. The board of directors elected Dewey S. Mims of Durham and H. C. Starling of Raleigh. The directorship

left vacant by Mr. C. T. Council's death was filled by Ralph Rogers, Jr., of Durham, through election by the directors.

In a very small capsule, in 14 years the Foundation has received $324,000 and disbursed $77,500 for pharmaceutical education and research, mostly to the University of North Carolina for the School of Pharmacy, and $12,500 for operating expenses. The net worth as of March 1, the beginning of the fiscal year, was $234,000 of which $196,000 was held in permanent endowment funds honoring past leaders in North Carolina Pharmacy.

The disbursement of $6,745 in 1960 included the usual activities of support for the research historianship held by Miss Alice Noble, a research fellowship, undergraduate scholarships, and special library materials. New activities included faculty professional grants to reimburse business expenses, publication of a folder "Study Pharmacy" to aid toward interesting students for careers in the profession, and support as a sponsor of the Science Fairs of the North Carolina Academy of Science. Both of the latter expenditures are good additions to the worthy effort of gaining more good students for pharmacy, and the foundation was happy to join the N.C.P.A. as an organizational sponsor in the N. C. Academy of Science.

At the annual meeting of the directors in March, enthusiastic approval was given to subsidize the publication of the "History of the School of Pharmacy" for which the manuscript has been completed by Alice Noble. The completion of this major work is a triumph of perseverance and ability. I have read the manuscript and it is very good.

The foundation enjoyed a substantial increase in support during 1960. Mrs. Gladys A. Beard contributed 410 paid-up shares of Massachusetts Investors Growth Fund, valued at near $6,000, to the J. G. Beard Memorial Endowment Fund with the designation that income shall be used annually for scholarships to aid worthy pharmacy students.

Three new memorial endowments were created during the year. The C. T. Council Memorial Fund was established through a contribution by the B. C. Remedy Company to honor the memory of its late president. Mr. Council was actively instrumental in the original establishment of the N. C. Pharmaceutical Research Foundation and served continuously as a director and member of the executive committee.

The L. A. Wharton Memorial Fund was established by his fellow members of the Alamance Pharmaceutical Society. All contributions this year and in the future from the group will be designated for this fund, from which the income is designated for undergraduate scholarships. Mr. Wharton was the loved and respected pharmacist of Gibsonville who lost his life in an automobile accident in late November.

The third fund was established by the first bequest to be received by the foundation. Several years ago, Mr. Thomas H. May discussed his plans with President Gilliam, past president Roger A. McDuffie, and me. Soon after his death on November 10, his attorneys notified the foundation of his bequest of 100 shares of General Motors Corporation to establish the Thomas H. and Bertie Redford May Memorial Fund to the memory of him and Mrs. May. The income is designated for undergraduate scholarships.

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Mr. May will be remembered by his friends throughout the state for his activity as an inspector for the Board of Pharmacy.

Contributions by pharmacists to the foundation were increased by 200 per cent both in number and in amount by repeating the county chairman plan of 1958. Appreciation is expressed here to those who contributed and to the pharmacists who worked effectively as county chairmen for the foundation.

Several special actions are worthy of note. The group action of the Alamance Pharmaceutical Society has been mentioned. In addition to individual contributions from its members, the Rutherford County Drug Association contributed $100 from its treasury. The Henderson Drug Club agreed to gain a $10 contribution from each of the 8 member pharmacies and followed through by making it retroactive for an additional year. There were many more individual actions of loyal support.

In summary, from 72 counties there were 382 contributions to an amount $6,467.68. One of the gifts was a stock dividend assigned to the foundation of 23 shares of Incorporated Investors valued at $187.68. This is a good report, but there is room and need for an increased base of support. The foundation has grown steadily. It has helped tremendously at the School of Pharmacy, and it has gained stature for the profession.

Report on the School of Pharmacy

By E. A. Brecht, Dean

President Fuller, Members of the North Carolina Pharmaceutical Association and guests:

A bore has been defined as follows: a bore is a kind of a person who, when you ask him "How are you?" he tells you. This definition will be kept in mind in making this report which will tend to emphasize the positive. The report can be brief because news at the School of Pharmacy is reported to you monthly in the CAROLINA JOURNAL OF PHARMACY.

There were 259 undergraduate students and 17 graduate students enrolled for the fall semester. This total of 276 students, which includes 35 women, is 34 students less than the enrollment of the preceding year, but it should be pointed out that this total does not include 92 students enrolled as prepharmacy students in the General College whereas first-year students were included in the Pharmacy School enrollment in 1959. The prepharmacy students are the first to begin the five-year curriculum for the degree of Bachelor of Science in Pharmacy. Assistant Dean Chambers states that there is excellent prospect that the number of prepharmacy students will be more than 120 for the fall semester of 1961. In looking ahead there should be 43 graduating students this year. The number will increase to 75 in 1962 and approximately 100 in 1963 when the last of the four-year students will graduate. In 1964 the class will be very small, approximately 15 students. Larger and increasing numbers of graduates will begin the following year in 1965.

The recruitment of qualified students for the study of pharmacy is and will continue to be a program worthy of first importance. It is obvious that the caliber of our practicing pharmacists for the future will be directly related to the quality of the student attracted to the School of Pharmacy. In North Carolina we have always been fortunate that the recruitment has been done consistently by those who can do it best, the practicing pharmacists and pharmacy students. Under the leadership of Dr. Chambers this effort has been improved further. It has been pleasing to receive increasing help also from the North Carolina Pharmaceutical Association, local pharmaceutical organizations, and local auxiliaries. The North Carolina Pharmaceutical Research Foundation subsidized the cost of 7,500 new recruitment folders prepared by Dr. Chambers with professional help for the illustration and layout.

Credit for the best recruitment program this year goes to the Wayne County Pharmaceutical Society. In January, teams of pharmacists showed two films on careers in Pharmacy in every high school of the county and discussed the profession with the students. Then 35 students who indicated an interest in Pharmacy and appropriate teachers were invited to the March dinner meeting where a brief address was given by me

followed by an active question and answer period. This effort was extended to all high school students and was not limited to seniors only.

On a different occasion I learned one young man's reasons for wanting to be a pharmacist, which may be amusing if not interesting. This boy was the son of the richest man in the county. In answer to the question, he replied, "Our pharmacist has a boat, a pool, and a horse, and that's what I want."

The School has reasonably good financial aid resources for students. There is increased application for scholarships and loans. This year the School administered 33 special pharmacy scholarships to a value of $6,400. In addition, 34 General University scholarships to a value of $8,350 were awarded to pharmacy students. Students were also enabled to continue their education by loans from the University Loan Fund, the N. C. Medical Care Commission, the North Carolina Pharmaceutical Association, the John W. Dargavel Foundation, and Walgreen Drug Stores.

The School is now completing its second year in the new building. Many of you have seen it and have been very pleased with its excellent quality and functional design. We have found it to be generally excellent and well worth the long planning and waiting which preceded its realization. The only unfinished area is the retail laboratory. A very high degree of interest has been expressed by students and pharmacists in this area which will be an experimental retail pharmacy to be used for study and practice in the management courses. It will not have customers. The architect is now working on final plans and specifications so that bids for the fixtures may be received. The laboratory should be completed early in the fall semester.

In connection with the new building it is most pleasing to report that the name Beard Hall was given final official approval by the Board of Trustees on February 27. This action is an appropriate and most deserved honor to the late Dean John Grover Beard.

At this time I can give only a hint of another honor, which must be kept an absolute secret at this time and which will materialize sometime before the beginning of the next school year in September. It is something that I believe will be pleasing personally to every pharmacist of the State. (Note added later: the University of North Carolina conferred the honorary degree of Doctor of Pharmacy on Roger A. McDuffie of Greensboro at its commencement exercises on June 5.)

It is also pleasing to report that manuscript for the History of the School of Pharmacy has been completed by Miss Alice Noble, Research Historian, and its publication has been subsidized by the North

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This distinction appears to be no longer necessary, however, since glucosamine, a highly acceptable excipient for oral antibiotics, now is being incorporated uniformly in all such forms, thereby simplifying nomenclature and your prescription writing.

Accordingly, and effective immediately, our oral broad-spectrum drug forms, incorporating glucosamine, will be offered simply as Terramycin, Signemycin and Tetracyn, without the "COSA" prefix.

To make clear just which forms are affected, please refer to the brief tabulation on the opposite page of our oral broad-spectrum dosage forms both before and after this change. We are also requesting our representative to call on you at an early date to answer any questions that may arise.

We feel certain that this action, prompted by comments of many physicians, will simplify your writing of prescriptions for these Pfizer Laboratories oral broad-spectrum antibiotics.

We welcome your comments on this action, and on any other phase of our operations, since it is our objective to render every service as efficiently as possible to our friends in the medical profession.

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Cosa-Tetrabon Pediatric Drops	**Tetracyn Pediatric Drops**

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Cosa-Tetrastatin for Oral Suspension	**Tetrastatin for Oral Suspension**
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Carolina Pharmaceutical Research Foundation. The completion of this work is remarkable for its accomplishment in addition to the regular and continuous duties of her position as research historian. I have had the privilege of reading the manuscript, and it is very good. Of greater importance is the enthusiasm of the professional reviewers who approved it for publication by the University Press. It is a book that will enhance the reputation of our profession. It should become available not later than next January.

I am very sorry to report that Pharmacy Extension came to a halt at the School of Pharmacy this year. Carl T. Bauguess, the director, resigned to accept a much lower paying position as a part-time instructor so that he could devote much more time to his graduate study with a major in Pharmacy. All of the faculty members were involved in a shared overload of coursework due to two unfilled positions, the first an assistant professorship in Pharmacognosy due to the resignation of Dr. Goodeve, and the second an unfilled professorship in Pharmaceutical Chemistry due to the untimely death of Dr. Sigurdur Jonsson last July in an automobile accident. The situation has a very much improved outlook for the coming school year when all of the faculty positions will be filled. In keeping with the recommendations made by the American Council on Pharmaceutical Education when it examined the School in 1960, Dr. Chambers has been appointed to coordinate and direct Extension activities.

As usual I have brought to this convention a list of the graduating students who are still available for employment. There are 19 names with brief biographies in the list, and these students will be here in Greensboro to discuss employment opportunities with you. I am always glad to bring you together.

Every summer there are always a few Pharmacy students who find it impossible to obtain positions in Pharmacy to gain practical pharmacy experience credit as required to qualify for the licensing examination of the North Carolina Board of Pharmacy. These students are faced with a paradox all too often that they cannot obtain positions without experience and they can't obtain experience without a first position. This problem needs understanding help by the practicing pharmacists.

The public's image of pharmacy is shaped from a tremendous mass of material with a senator's slanted releases at one end and the pharmacist and his pharmacy at the other. I have brought with me, so that you can see, some of the printed matter released at the School of Pharmacy as a part of our effort in public relations. The first two are the prettiest; they are pictures in full color of the new pharmacy building, Beard Hall, which became available during the year at no cost to the school, the university, or the state. The first is this posteard which is available on a commercial basis from the Book Exchange in Chapel Hill. The second is this large picture suitable for mounting as prepared by Johnson & Johnson and now being distributed to each of the pharmacies of North Carolina. Other printed materials include the "Study Pharmacy" folder, the annual catalog of the School of Pharmacy, a brief summary of progress for the North Carolina Pharmaceutical Research Foundation, an illustrated reprint from the *American Journal of Pharmaceutical Education* on construction details in the new Pharmacy building, and finally, this handsome brochure prepared in connection with the dedication of the new building on April 24 a year ago. Copies of all of these are available on request.

It has been frustrating during the year to receive telephone calls and letters of complaint from all parts of the state concerning aggressive magazine salesmen claiming to be students of the School of Pharmacy. I am quite familiar with their names and even spent three hours at the Chapel Hill Police Department with one of them several years ago. This annoyance and fraud have continued in spite of repeated newspaper and radio releases concerning them. It is mentioned now only to emphasize the fact that they are not and never have been students of the School.

It has been a pleasure to give this brief annual report which is in keeping with the close cooperation between the State association and the School of Pharmacy which goes back to the very beginning of the School in 1897. This cooperation and exchange of

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Following announcements, the third session of the 81st convention of the N. C. Pharmaceutical Association adjourned, to reconvene at 9 a.m. Tuesday morning, April 18, 1961.

FOURTH SESSION

The program of the fourth session was opened with the report of the Secretary-Treasurer, W. J. Smith.

Report of the Secretary-Treasurer

Mr. President, Members of the Association, Ladies and Gentlemen:

We preface our remarks this morning to a reading of the financial report, with comments on various matters delegated to the secretary-treasurer, to emphasize some of the challenges and changes which are on the immediate horizon.

Of special interest is the investigation now underway in California by the Department of Justice. If the Government is sustained in its contention that the use of price schedules is a violation of the antitrust laws, the impact of the decision will be far-reaching, as such schedules have been in use for many years on an optional basis.

State medical care programs involving drugs are on the increase. We will need to work with such programs, making certain that free choice of pharmacist be maintained. We must be constantly on guard to assure the best quality pharmaceutical service consistent with sound economics. Will pharmacy be regimented under a strict set of rules covering prescription practices and pricing or will dispensaries be established under state and federal control?

Fair Trade—now relatively ineffective in the state. The temporary fair trading of some brands of gasoline seriously damaged acceptance of fair trade in North Carolina and the invasion of our state by the discounters did not improve matters. The fact that one discounter dropped $18,000 in five months and has now discontinued its operation ought to serve as a warning to others that below-cost selling can be economic suicide.

In the mid-30's we saw a therapeutic revolution get underway. Today, we are in the midst of a marketing revolution; some are by-passing the wholesaler and others are going wholesaler only; some manufacturers have taken their large size packages from the wholesaler and others now release bulk packages (hospital size) exclusively through the wholesaler. Clearly, the end is not in sight but the final solution is certain to have a profound effect on Pharmacy.

Despite the problems with which we are faced, my personal opinion has been expressed previously by one of our pharmaceutical leaders—"there is nothing wrong with the pharmaceutical industry that cannot be cured by an effective cancer drug, a cure for colds or a new-type sulfa-penicillin drug."

FINANCIAL

Net income from the operation of the Association during 1960 amounted to $2,560.35. Total net worth, as evidenced by the auditor's report, totaled $117,035.73 on December 31, 1960.

During the year we received $49,035.01 from all sources; spent $44,315.43 for all purposes. After a depreciation charge of $4,212.49 and the inclusion of interest earned and contributions received, the net was approximately $2,500.

Most of the Association's assets are fixed assets, represented by the Institute land, building and equipment. In this connection, it is interesting to note the Institute land is valued at purchased price—$12,000. A smaller, adjoining lot was recently sold for $80,000.

MEMBERSHIP

Pharmacist Members	1180
Associate Members	66
Life Members	31
Honorary Members	6
Student Branch Members	193
TOTAL	1476

During 1960, eighty-five new members affiliated with the NCPA. Thirty-one members were dropped for non-payment of dues. The decreased list totaled 19, including two associate and one life member.

"KEY" FIXTURES INCREASE SALES

DEPARTMENT GROUPING

This arrangement of the Candy, Cigar and Tobacco Departments, along with the Camera and Cosmetic Departments, insures efficient operation by one Clerk during dull periods which can be readily expanded and served by two or three sales people during the busy hours.

FOOD-FOUNTAIN SERVICE

Coffee Breaks, Lunch and 'Tween-meal Snacks keep these ten stools, turning and the cash register ringing! With Bastian-Blessing's beautiful, compact, sanitary equipment you invite more customers; you serve them quicker and better; so you get more turnover per stool and more profit per sale. For a layout designed to suit your particular needs, to serve ten or two hundred per hour, use the Coupon below.

PROFESSIONAL DEPARTMENT

In the overall store design the RX Department is given the preferred location for the best control of the complete store operation. In this design the merchandising section is conveniently located near the RX Department and Wrapping Counter. The RX Shelving is arranged in Bays, easily accessible to the work-counter. The bays provide ample space for stock. Use the coupon below for our specialized Pharmacy planning service. Over 25 years experience in serving North Carolina Pharmacists.

☐ Send Sales Engineer ☐ Send Blueprints ☐ Send Catalog

Name.....

Address.....

City and State.....

GRANT E. KEY, INC.

LYNCHBURG, VIRGINIA

Manufacturers of
Key-Line Fixtures
Distributors of
Bastian-Blessing

Our immediate goal is 1500 pharmacist members. In this connection, we call attention to the work of Mr. Tom Boone of Ahoskie who headed the membership committee this past year. Most of the new members added to the membership roll during the latter part of 1960 resulted from a personal letter sent to 100 prospects by Mr. Boone.

ENDOWMENT FUND

Since Mr. Ham will present a detailed report covering operation of the Endowment Fund for past year, we refer to the Fund only by way of expressing our appreciation to Mr. Ham and the members of his committee for their cooperation during the past year. The Fund, like the Institute, started in a small way but it is gaining momentum from year to year.

It is my hope that my successor will find a greater degree of stability in the financial affairs of this Association than was the case in 1940. We recognize and appreciate what you have and are doing for the Endowment Fund and ask that you continue to cooperate with Mr. Ham and the members of his committee.

THE JOURNAL

We are in the 42nd year of publishing THE CAROLINA JOURNAL OF PHARMACY. Started as a quarterly in 1915 and a monthly in 1922, The Journal is Pharmacy's "voice" in North Carolina.

Currently, 2200 copies of THE JOURNAL are printed each month. This provides good coverage in North Carolina for members of the Association and persons in allied groups.

THE JOURNAL is self-supporting. While we are always interested in more high-quality advertising, the percentage of such advertising appears to compare favorably with similar advertising in other state pharmaceutical journals.

One development of which we are particularly proud—the increasing number of requests for permission to reprint something originally appearing in THE JOURNAL. These originate at all levels—from national pharmaceutical manufacturers to state publications similar to our own.

THE DEAN FUND

The W. J. Dean Pharmacy Student Loan Fund was established on October 24, 1960 with a contribution of $250 from the Dean Rubber Company. Two days later—on October 26—the first loan to a pharmacy student was completed.

On March 28, 1961 the fourth $250 contribution from Dean was deposited to the account and we anticipate an additional $250 by early May. In this connection, the cards, valued at 25¢ each, are collected and mailed to the company in 1000 card lots.

During the first six months this fund has been in operation, a total of 14 pharmacy students at Chapel Hill have received assistance, generally loans of $50 each. Effective this fall, it is our plan to increase the loan assistance to a minimum of $100.

At this point, we do not know to what extent the Fund will grow but the North Carolina sales representative of the Dean Rubber Company, Mr. Catanese, speaks of $5 or $10 thousand dollars.

At the rate the cards are now being received, we anticipate receiving a minimum of $2,000 during the first year of operation. The program is unique, appears to be functioning properly and with benefit to the pharmacy students.

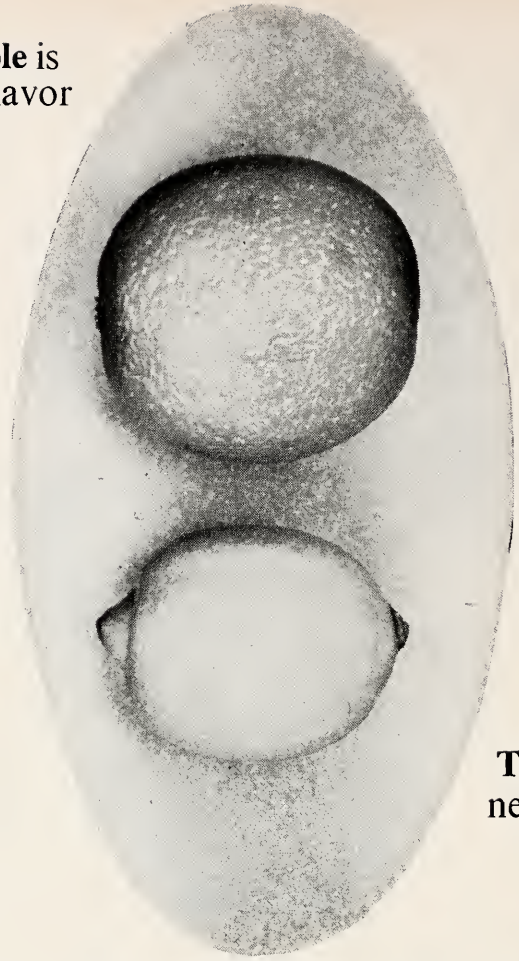
OTHER LOAN FUNDS

For many years, the Association has maintained two non-interest tuition loans at the School of Pharmacy at Chapel Hill. Despite an increase this fall in the tuition from $225 to $250, the loans will be stepped up from two to three, and it is hoped the number can be doubled or tripled in the near future.

The Association occasionally makes special loans to pharmacy students in emergency situations. These funds come from a special loan fund account that has been built up from the repayment of loans made during the past five years.

The Emergency Loan Fund maintained by the Woman's Auxiliary and administered by the NCPA fulfills a worthwhile purpose. Briefly, any pharmacy student can come to the NCPA Office and get a non-interest 30-day loan on his signature. An average year's operation will total approximately $10,000.

The principle is entrapped flavor



The product is new Vi-Daylin® Chewable

ABBOTT

The result is a tablet that's "candy" all the way through (you can't even taste the riboflavin)

How can a potent vitamin tablet — children's or otherwise — ever be made really *chewable?*

Good question.

With the exception of ascorbic acid, the essential vitamins are far from palatable. On top of this, most flavoring oils are volatile. What happens after the bottle has been opened 20 or 30 times?

In new Vi-Daylin Chewable, these problems have been met by the ingenious use of film coatings. Raw-tasting vitamins, for example, have been processed in a fat-soluble film. There's just no chance of them being released in the mouth. They're trapped until they reach the gastrointestinal tract. The flavoring oils, on the other hand, are enveloped in a water-soluble film. This means candy flavors are protected — entrapped — until the moment the tablet is placed in the mouth. Then, instantly, the oils are released, as fresh as the day they were processed.

Is all this so important? In terms of vitamin potency, or performance, not at all. The formula is made not one bit more effective. There's only one person likely to be roundly impressed.

The little guy who takes the vitamins.

109?46

VA PRESCRIPTIONS

The processing of prescriptions for beneficiaries of the Veterans Administration continues to represent a significant part of the Association's program. For the first time since the program was established in 1947, the dollar value of the prescriptions handled by the NCPA during the year passed the $100,000 mark—the exact figure in 1960 being $100,941.75.

The 1960 figure represented an increase of $6,000 over the previous year, and, if January, 1961 can be taken as a criterion, we are headed for another record this year.

APPRECIATION

My grateful appreciation to President Fuller, to the members of the Executive Committee, who have been most faithful in the performance of their duties, and to all members of the Association, whose ready willingness to aid in the solution of mutual problems, has contributed to the continued progress of the NCPA, now in its 81st year. Respectfully submitted,

W. J. SMITH
Secretary-Treasurer

YOU! ARE INVITED TO
GEER'S DISPLAY ROOM
IT'S PACKED FULL — THE BEST SELECTION
of
Gifts - Holiday - Staple
MERCHANDISE
Open after hours by appointment
The Geer Drug Company
846 W. Main St. Spartanburg, S. C.

47% to 52% PROFIT
for you on this fast-seller for chapped lips!

By the Makers of STANBACK

Guaranteed by Good Housekeeping
IF NOT AS ADVERTISED THEREIN
REPLACEMENT OR REFUND OF MONEY

COMMENDED BY THE CONSUMER SERVICE BUREAU OF PARENTS' MAGAZINE
AS ADVERTISED THEREIN

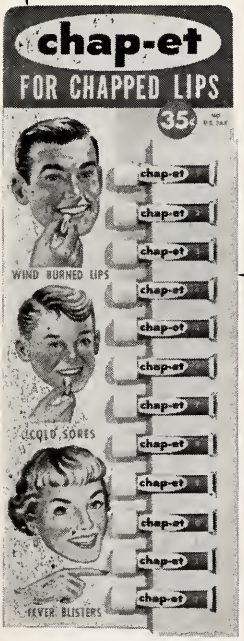
Hanger or Easel Displays
Deal #2

3 free with 12

1 card of 12 tubes, plus 3 tubes free

47% PROFIT

Your Cost.....$2.80
Selling Price.....$5.25
Your Profit.....$2.45



Deal #6

12 free with 36

3 cards of 12 tubes, plus 1 card (12 tubes) free

50% PROFIT

Your Cost.....$ 8.40
Selling Price.....$16.80
Your Profit.....$ 8.40

Counter Displays
Deal #100

28 free with 72–100 tubes packed in counter display

52% PROFIT

Your Cost.....$16.80
Selling Price.....$35.00
Your Profit.....$18.20

ORDER NOW FROM YOUR WHOLESALER

RICCA AND NELSON
Certified Public Accountants
111 corcoran street building
durham, north carolina

March 28, 1961

Mr. W. J. Smith, Secretary-Treasurer
North Carolina Pharmaceutical Association
Chapel Hill, North Carolina

Dear Sir:

We have examined the Statement of Assets and Liabilities of the North Carolina Pharmaceutical Association as of December 31, 1960 and the related Statement of Income and Expenses for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

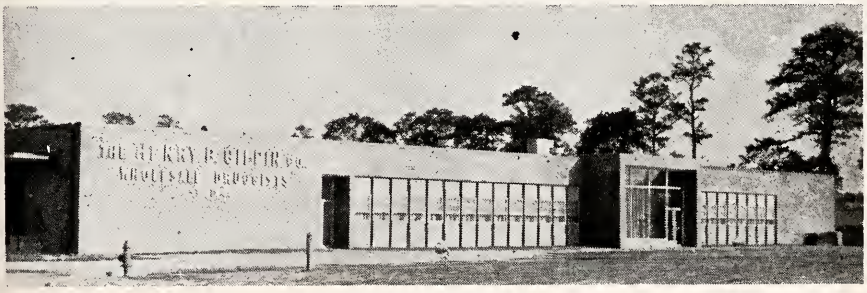
In our opinion, the accompanying Statement of Assets and Liabilities and the related Statement of Income and Expenses present fairly the financial position of the North Carolina Pharmaceutical Association at December 31, 1960 and the results of its operations for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Respectfully submitted,
Ricca and Nelson
C. Anthony Ricca
Certified Public Accountant

THE HENRY B. GILPIN COMPANY

Full Line, Full Service Wholesale Druggists Since 1845

Baltimore • Dover • Norfolk • Washington



Norfolk Division

Equipped for fast, efficient wholesale drug service to the pharmacists of the eastern section of North Carolina

6435 Tidewater Drive • Norfolk, Virginia • Madison 2-6361

EXHIBIT "A"

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
CHAPEL HILL, NORTH CAROLINA

STATEMENT OF ASSETS AND LIABILITIES AS AT DECEMBER 31, 1960

ASSETS

Current Assets:				
Cash on Deposit			$ 5,706.55	
Petty Cash			100.00	
Accounts Receivable—Regular			401.80	
Investment—Building and Loan Stock			12,500.00	
Total Current Assets				$ 18,708.35
Fixed Assets:	*Cost*	*Reserve*	*Book Value*	
Land	$12,074.95	$ -O-	$12,074.95	
Office Equipment	5,989.71	3,408.22	2,581.49	
Building Equipment and Fixtures	11,926.69	8,422.33	3,504.36	
Building	72,922.64	14,490.82	58,431.82	
Automobile	3,200.00	1,200.00	2,000.00	
Total Fixed Assets	$106,113.99	$27,521.37		78,592.62
Other Assets:				
Scholarship Fund			$ 535.00	
Endowment Fund—NCPA			9,628.12	
Prepaid Insurance			284.23	
Loans to Pharmacy Students			2,415.00	
Investments at Cost			6,671.00	
Investments—Auto Fund			1,195.37	
Total Other Assets				20,728.72
TOTAL ASSETS				$118,029.69

LIABILITIES

Current Liabilities:				
Accounts Payable—Regular			$ 858.96	
Prepaid Dues			135.00	
Total Current Liabilities				$ 993.96

NET WORTH

Balance—January 1, 1960			$114,475.38	
Add: Net Income—Exhibit "B"			2,560.35	
Total Net Worth—December 31, 1960				117,035.73
TOTAL LIABILITIES AND NET WORTH				$118,029.69

BAYER ASPIRIN is the most widely used brand of medicinal preparation in the world. If the BAYER ASPIRIN tablets sold only in the United States during 1960 were placed side by side, they would circle the earth nearly twice!

Latest reports from America's leading and largest research organization show that in unit sales—meaning turnover—BAYER ASPIRIN continues to be the *largest selling analgesic* . . . outselling its nearest competitor by 30%! And in addition, BAYER ASPIRIN today is the *fastest growing pain reliever* on the market.

Remember BAYER ASPIRIN is the No. 1 Drug Turnover Item. So give it your No. 1 Display Space and get your full share of sales on "fastest growing" BAYER ASPIRIN.

GLENBROOK LABORATORIES Division of Sterling Drug Inc., 1450 Broadway, New York 18, N. Y.

EXHIBIT "B"

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
CHAPEL HILL, NORTH CAROLINA

STATEMENT OF INCOME AND EXPENSES FOR YEAR ENDED DECEMBER 31, 1960

Income:		
Dues—Year 1960	$18,100.00	
Dues—Year 1959	144.00	
Dues—New Members	978.00	
Dues—Students	386.00	$19,608.00
Journal Advertising		9,519.25
Service Allowance—Veterans Administration		10,282.11
Contribntions		2,125.42
Convention Revenue		3,725.68
Dividends Earned		776.00
Journal Subscriptions		330.00
Institute Maintenance		925.00
Seminars and Registration Fees		894.70
Revenue—Dental Formularies		12.00
Sales—Supplies		316.65
Sales—Fair Trade Books		235.00
Sales—Other Books		60.50
Sales—Professional Supplies		178.30
Other Income—Interest		46.40
Total Income		$49,035.01

QUALITY R PRODUCTS
Lilly
FOR PRESTIGE AND PROFIT

infections
have no holidays . . .

The busy merchandising activities of the holiday season are supplemented by peak prescription volume. One popular item that will be in particular demand this month is the new and improved acid-stable form of Ilosone® (propionyl erythromycin ester lauryl sulfate, Lilly).

To keep from missing sales and seasonal opportunities for profits on this outstanding antibiotic, ask our salesman to check your stock of Ilosone on every call. For quick, dependable service, send your orders to us.

WE ARE A Lilly DISTRIBUTOR

THE PEABODY DRUG COMPANY
DURHAM, NORTH CAROLINA

Expenses:		
Printing—Journal of Pharmacy	$ 7,634.96	
Salaries—Officers	9,000.00	
Salaries—Others	10,086.32	
Allowances—Officers	100.00	
Insurance	1,316.88	
Public Relations Expense	1,177.26	
Dues and Subscriptions	292.00	
Meetings and Seminar Expense	1,651.75	
Office Supplies, Expenses	3,178.39	
Telephone and Telegraph	305.03	
Postage	1,885.06	
Legal and Audit	229.50	
Bank Service Charges	40.76	
Building Maintenance	1,142.83	
Heat, Lights and Water	818.66	
Photographs	162.58	
Payroll Taxes	447.07	
Other Taxes and Licenses	241.11	
Travel	54.52	
Awards	115.98	
Purchases—Books	74.63	
Convention Expense	3,338.99	
Commissions Paid	6.25	
Auto Expense	771.38	
Contributions	40.00	
Purchase—Professional Items	203.52	$44,315.43
		$ 4,719.58
Other Deductions:		
Depreciation		$ 4,212.49
Net Operating Profit		507.09
Endowment Fund:		
Contributions	$ 1,719.00	
Earnings to Fund—Interest	334.26	2,053.26
NET INCOME—TO EXHIBIT "A"		$ 2,560.35

CLASSIFIED ADVERTISING

This space available at 10¢ per word; minimum of $3.00. Box numbers assigned and replies forwarded to advertiser upon request. Mail copy and payment to **Carolina Journal of Pharmacy**, Box 151, Chapel Hill, North Carolina.

BALANCES—Prescription balances repaired. Contact Phipps & Bird, Inc., P. O. Box 2V, Richmond 5, Virginia. Telephone MI 4-5401.

FOR SALE—Remington's Practice of Pharmacy, 12th Edition. (1961). 1,866 pages. Price $22.50. Available from NCPA, Box 151, Chapel Hill, N. C.
helpful

taking the story
to the public

SK&F
Offers Services of
the Speakers Bureau

Jim Redic (pictured above) is one of 350 SK&F representatives who have received special training in public speaking and who are enrolled in the SK&F Speakers Bureau. To date, Jim and his colleagues have spoken to more than a million people, including TV and radio audiences.

The SK&F representatives describe highlights in medical and pharmaceutical progress during the last 30 years, and discuss some of the problems of health care today. The speeches usually end with a lively question-and-answer session.

If you would like to schedule an SK&F Speaker for a civic, social or service group of which you are a member, just fill in and mail the coupon below.

Your name_____

Address _____

Organization_____

Speaking date_____

(Please allow a month, if possible, for necessary arrangements.)
Don't need speaker now. Send information on the Speakers Bureau. ☐

H20

SK&F Smith Kline & French Laboratories,
1500 Spring Garden Street, Philadelphia 1, Pennsylvania

A Professional Fee for a Professional Service

The text of this address, given by G. E. Andes of Wadesboro, is being held for later publication.

The Challenges of Pharmacy in the Sixties

David D. Stiles, Director of Market Development of Abbott Laboratories, presented an impressive address. In the course of his remarks Mr. Stiles said, "Pharmacists should not cower and apologize if a customer complains about the cost of a prescription." Instead, he suggested the pharmacist should reply, "Mrs. Jones, your doctor could have prescribed an older drug which would have cost you less, but he wanted you to have the benefit of the hundreds of millions of dollars being spent for research."

"THE SIXTIES—VALLEY FORGE OF FREE ENTERPRISE"

In one of the most dynamic addresses ever heard by an NCPA convention group—he spoke for more than a hour without the loss of a listener—Ed Wimmer, Vice President of the National Federation of Independent Business, had this to say, in part:

"The independent, retail pharmacists, like the independents in all branches of U. S. business, are the backbone of American community life, and the first line of defense against encroachments of monopoly power in industry, labor, and government. To sell the Independent short is to sell America short.

"A first, among present needs at both the local and national level, is for the citizens and their representatives in government to better understand that fair wages and fair profits must come from fair prices, and when goods are sold at or below cost, the loss must be made up on products which show a profit or the whole system breaks down.

"Educators and the clergy particularly, have been expressing alarm over the apparent breakdown of ethical conduct in the movement of goods and services. Polls taken on the campuses of our colleges indicate that fewer than 10 per cent of the student's voting, believed honesty is essential to success. More than 60 per cent said profits are unnecessary, and fifty-three per cent voted for the communist theory of division of earnings according to need.

"America's first obligation in this twentieth century modern world, is to prove to people everywhere that our freedom of opportunity, capitalistic, independent enterprise system, operating under representative, states rights government, can out-perform any other system known to man. It can—if the gates of opportunity are kept open to youth. If monopoly is constantly broken up. If labor unions are highly decentralized, and if local control over local affairs in government is the central objective of those whom we elect to public office.

"Men do not fight for farms they do not own. Stores they do not run. Professions in which they are not free. Governments in which they do not have a vital voice. Take away these rights and privileges and you have reduced man to the level of slavery to which communism would drag the whole world.

"The big trouble with Americans today, is their lack of interest in the fundamental principles, both economic and political, laid down by the Founding Fathers, and in the law laid down by the Man On The Cross; that spiritual and economic progress is an inseparable problem.

"When interest in fundamental principles is once more aroused in this country, the Revolution will be one of Revelation, and the American Dream will then become a reality."

At the conclusion of Mr. Wimmer's address, the session adjourned, to reconvene at 2 o'clock in the afternoon.

FIFTH SESSION

Price Differentials

The report on "Price Differentials" by Harold Van Day was mimeographed and is available on request. At the conclusion of his report, Mr. Day and the members of his committee were commended for their fine work. Mr. Day continues as chairman of the committee, with additional effort to be put forth in the Association's drive for the adoption, at the national level, of a "one price to all" policy.

If all vitamin products were alike, Betty Miles would be out of a job.

Betty Miles is an inspector in the Upjohn Soft Elastic Capsule Department. Her job is to examine Unicap* vitamins for "leakers."

She does this under "black light" because this puts a fluorescent "spotlight" on leaks so slight as to be invisible to the naked eye under ordinary light.

In view of the fact that an imperfect seal occurs on an average of only once in every 3,000 Unicap capsules produced, it could be argued that this inspection is scarcely worth the trouble. But we believe that *all* the several hundred safeguards used to guarantee the uncompromising quality of Unicaps are important.

And we believe that you will agree that this is important to you and your customers, too.

Unicap

The Upjohn Company, Kalamazoo, Michigan

Medicine . . . designed for health . . . produced with care.

Upjohn

75th year

* TRADEMARK REG. U. S. PAT. OFF.
COPYRIGHT 1961, THE UPJOHN COMPANY

Greetings

Mrs. Floyde F. Potter, president of the Woman's Auxiliary, and Bruce Wingate, president of the Traveling Men's Auxiliary brought greetings from their organizations and reports on work done by them during the year.

NCPA Endowment-Institute

The chairman of the Committee on the NCPA Endowment-Institute, T. J. Ham, Jr., reported for his group.

NCPA Endowment Fund

THOMAS J. HAM, JR., *Chairman*

Mr. President, Members of the Association, Ladies and Gentlemen:

Last year we reported to you the NCPA Endowment Fund had increased from $5,444 to $8,285 during the previous twelve months.

At this time I am pleased to report further progress. The Fund, effective March 1 of this year, totaled $12,722.62—an increase of approximately $4,400.

In addition to the Funds on hand, another $1,000 will soon be a part of our assets. The late Thomas H. May of Wake Forest willed this sum to the Fund. Since the estate is now being settled, it is anticipated the money will soon be received.

Our major effort in 1960 was concentrated during December when a number of letters went out to prospective donors. The theme was "a dollar for a dollar." For each dollar, or ten dollars or one hundred dollars contributed, matching dollars would come from an unnamed donor. The success of this limited effort indicates the program should be made state-wide, provided a generous supporter will come forward with the necessary matching dollars.

The obituary program brings in some funds every month. We refer to the Association's policy of transferring $10 to the Fund in memory of deceased members. This is done in lieu of sending flowers. An appropriate letter is sent to the family of the deceased.

One of the wholesale drug houses of the state participates in this program by contributing $100 in memory of deceased members of the firm. During the past year, two $100 contributions have been received from this source.

During the early part of the year, some members of the Association add something extra to their dues, designating the extra funds to go to the Endowment. While most of these contributions are small, they do add up and are a significant factor in the steady growth of the Endowment Fund.

We are still far short of our immediate goal of $50,000, but if persistence will do the job, eventually we expect to have that sum at work for Pharmacy in North Carolina. In this endeavor, your cooperation and support are vitally necessary.

Visitation Committee

J. A. Mitchener, Chairman, reported for his committee.

Report of the Visitation Committee

JOHN A. MITCHENER, JR., *Chairman*

The Visitation Committee of the NCPA gathered in Chapel Hill during March '61 for its annual visit to the UNC School of Pharmacy, its faculty and student body. The committee functions as the NCPA's representative, not as a director of school policy.

The day's activities began with a conference with the faculty. A one-hour discussion followed concerning such pertinent problems as the work of the Research Foundation and the plans for a model drug store in the school itself.

Next, the committee met with the Class of '61 for an exchange of ideas regarding existing problems concerning the student body. Frank statements suggesting possible improvements in the school's curriculum, etc., were encouraged. Discussion ranged along several lines, the following opinions being among those voiced by the Seniors: 1) Considerable resentment about certain aspects of the "dispensing" portion of the curriculum, 2) A feeling that several courses contained an unnecessary and irrelevant amount of "antiquated" material—that a sufficient amount of the most recent and pertinent material was not being presented, 3) A lack of "extensiveness" in several

Local Newspaper Ads
SELL FOR YOU!

You may choose from many Beautiful Nunnally's Boxes . . . Decorated for Christmas Giving
Box Bountiful, 2.00 per lb. and Gift Boxes to 10.00 At Your Druggist's
The Best Taste in Gifts
Nunnally's
THE CANDY OF THE SOUTH

NUNNALLY'S CANDIES • Atlanta — Augusta

See Your Nunnally Representative:
W. T. Threewitts, 300A Ashland Dr., BR 4-4834, Greensboro, N. C.

courses—this is, that a sufficient "base" of knowledge for subsequent courses was not being given. Also, a closer relationship between the faculty and the work of the Student Branches was requested.

A discussion between the Visitation Committee and Deans Brecht and Chambers followed in the afternoon, the problems cited in the morning sessions being among those analyzed.

The committee summarized several of its thoughts along the following lines. Whereas in years past inadequate facilities have existed and have been a dominant hindrance to the development of a qualified force of pharmacists for this state, fortunately this condition no longer exists. Also, whereas the Research Foundation has contributed invaluably in aiding graduate students, supplementing faculty salaries, and in building an outstanding school of pharmaceutical education, there is, therefore, no excuse for inferior or indifferent pharmacists being graduated. However, the whole burden in this endeavor does not lie with the school faculty. Rather, the faculty's request that each pharmacist of this state solicit the top third of the graduating classes, both men and women, for careers in pharmacy must be met—it cannot be ignored. For to ignore this responsibility is to squander the gains made by the Research Foundation and the presence of highly adequate educational facilities, each of which exists because of the monetary sacrifice of many citizens. But postulating that such irresponsibility will not be the case, the Committee can only expect Carolina to possess one of the world's foremost schools of pharmaceutical education.

Yet, this has not been and is not now the case. For example, the contributions from pharmacy graduates of the last decade to the Research Foundation have been nil. Why? The concern over this problem and the answer to this query is not a simple one of finances. Rather, it is most surely embedded and reflected in the total atmosphere which Pharmacy—the School itself, the NCPA organization, and the state's pharmacists—presents to the non-pharmaceutical public.

Further, study of these and other problems is essential and paramount in the committee's recommendations to the new NCPA administration. Also, the group should like to request the carryover of a present committee member for the purpose of co-ordinating work in solving the above-mentioned problems. Such a carryover would have been invaluable to this year's group. Also, a liaison committee, designed to work closely with the faculty and NCPA officers and organization, is sought.

Report of the Membership Committee

W. T. BOONE, *Chairman*

Our organized membership campaign began for this Association in 1956, and has been an annual program since then. Letters were written to 100 potential members in late 1960, and as a result of this effort, 15 new members were added to the roll. For the entire year of 1960, eighty-five pharmacists were added to the roster. During the first three months of 1961, forty new members have affiliated with the N.C.P.A. Since personal letters written are still bearing results, I recommend this program to be repeated this year. Forty four new members 61.

At our Seminar, which was held in Chapel Hill last November 11-12, we had two prominent out of State guests: Wilkins Harden, from Columbia, S. C., who is president-elect of American College of Apothecaries, and Robert E. Abrams, Professor of Pharmacy Administration at the Philadelphia College of Pharmacy and Science. Both of these men were impressed by and commented on our North Carolina Pharmaceutical Association, and our able Secretary, W. J. Smith. It should be the aim of each of us to want to make known the wonderful benefits available from this organization to every pharmacist in the State. In the months ahead we should increase our efforts to do just exactly that and to encourage every pharmacist to become a member of the N.C.P.A. Each present member can assist by conscientiously trying to reach every non-member known to him. Let us dedicate ourselves now toward the goal of ..... Every Pharmacist a Member.

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Rx Insurance Plans

Edward M. Smith, Chairman, reported for his committee. The text of his report was carried in the July issue of the CAROLINA JOURNAL OF PHARMACY.

Committee on the President's Address

Mr. President-Elect, Officers, fellow members and guests:

This committee thanks you, Mr. President-Elect, for honoring it as representing the members of the Association in voicing their opinion of President Fuller's address. To the members we may say this Committee approached this duty with a keen desire to fulfill it as your voice of opinion and you may accept it as such or disclaim it as is your right. The functions of a committee are serious and should be undertaken with sincere desire to act faithfully with you. This we have tried to do.

The president's address may be judged with fit examples as criteria. As English prose it would rate A-Plus in any liberal arts college; it is free-flowing with staccato rhythm and apt metaphors; it is grammatically and syntactically correct without the ostentation of semantics or pedantry.

He proves himself an able critic in pointing out the causes of the problems facing pharmacy today. We join him in deploring the conditions which are surely and inexorably lowering the status and prestige of pharmacy.

The conditions which have the effect of painting pharmacy in a bad light are many. For example: the attempt of the Government and other agencies to brand pharmacists who use a prescription pricing schedule, either of their own design or one calculated from averages and imponderables typical of a section, as price fixers appears with reason to be as stupid as indicting Christ because He was a carpenter. That suit has been brought against pharmacists in far away states affects us as surely as it affects them.

His analogy of the Government setting up a minimum wage scale and being judged sterile for its action in doing so and our setting a price on the fruits of our skill and creation and being called "dirty" for our action is an apt one.

His belief that the wholesale druggist is eliminated in too many instances of distribution is sound. It may be said that the wholesaler may be eliminated—perhaps—but his function in our economy may never be destroyed, unless we are to be wholly submerged into a socialistic state. Each facet of the industry is dependent on the others and no single one can survive without the others.

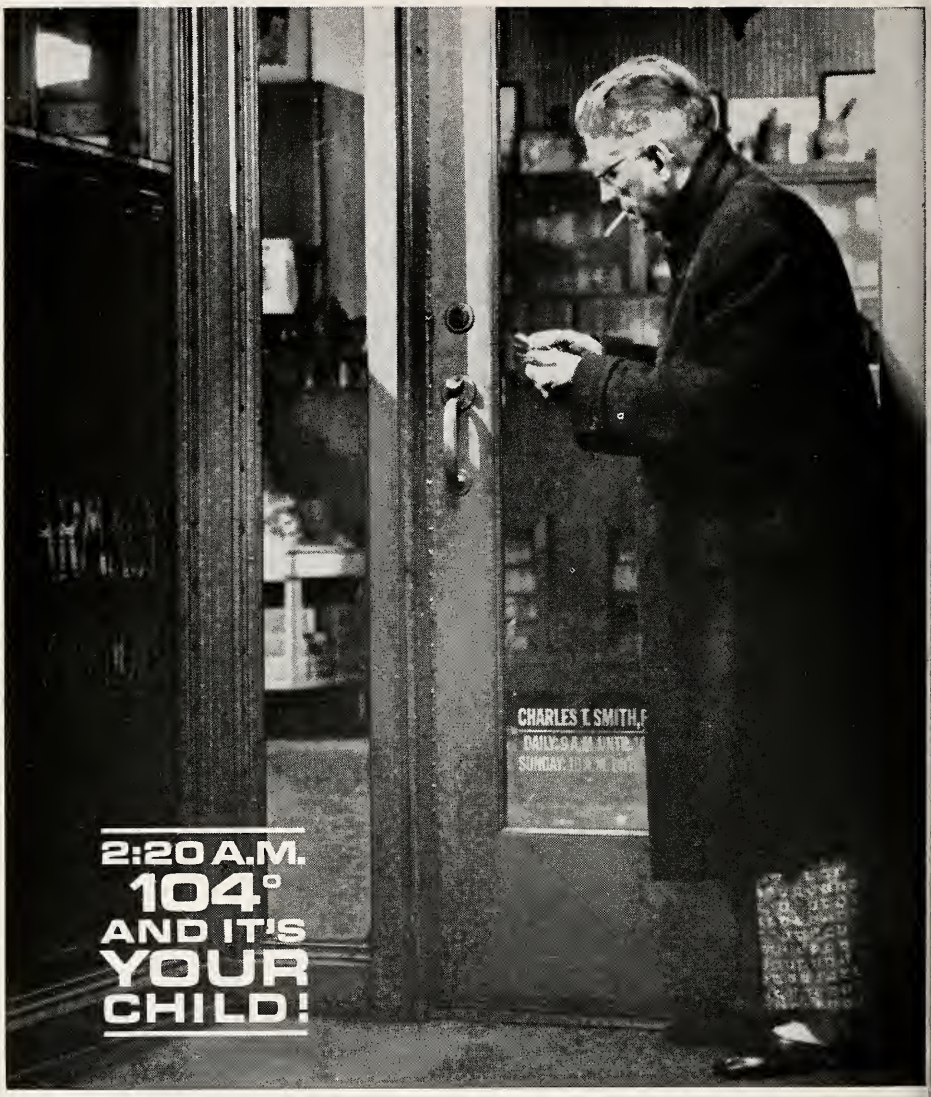
He bemoans the fact that conditions—some of them the result of our own lethargy, indifference and "let George do it" attitude, but most of them not of our making—are giving the dollar-minded public a false picture of pharmacy.

He paints a picture in dreary hues, but like a true artist he paints it as it is with no gilding of the lily.

He holds an excellent brief for the amendment of those of the pharmacy laws which are outmoded and which hamper us as practitioners as much as they hamper the Board of Pharmacy in the exercise of its duties. He believes, as does this committee, that should the necessary amendments be enacted into the statutes all of us and pharmacy would be able to move a giant stride forward if we augment the potency of the statutes with our own professional integrity and sincere efforts to keep pharmacy the honored profession it is.

Even though president Fuller paints in grayish hues, he is no calamity howler. He also has brighter colors. He has us and our apparent and dormant talents to help brighten the picture. Unlike the average critic who criticises then renounces the responsibility of the "brother's keeper" concept, he not only pictures a diagnosis, he may be likened to the surgeon who hones a sharp scalpel to effect a prognosis. This he does in offering his recommendations.

1. Committee study of Constitution and By-Laws for revision to more adequately meen the needs of the present and the future.
2. Continue District meetings with at least two meetings in each District if possible.
3. Continue policy of cooperating with School of Pharmacy, Academy of Pharmacy, NCSHP, the N. C. Fellows of ACA and any other health organization nec-



The doctor gave his prescription, and just like any other parent...you rushed to have it filled. The big difference is—*you* are also the pharmacist...and *you may have a choice in the brand of drug!*

Of course, this is when the "just-as-good" drug could *never* be good enough...when, automatically, you reach for an established brand. What you know about the manufacturer's reputation ...quality control above the "legal minimums" ...experience and research...helps you make this decision.

These are the "extras" that go into a brand-name product and the reason why many pharmacists and physicians select a Lederle product over the generic...for their families and their patients.

LEDERLE LABORATORIES, A Division of AMERICAN CYANAMID COMPANY, Pearl River, New York Lederle

essary in sponsorship of seminars and post-graduate courses.

4. Those who believe in the principles of Fair Trade notify manufacturers of specific violations and ask their cooperation in resolving infractions.
5. Members give generous financial support to NCPRF and NCPA Endowment Fund.
6. Apply for active membership in APhA that pharmacy may have support of its members at the national level as well as at local and state levels.
7. That all pharmacists take the time necessary to keep Representatives and Senators apprised of desides. Urge them to enact those Bills which will benefit Mankind.
8. Recommend and urge that every member join me in pledging active support to the President-Elect, to officers of the Association and to any others dedicated to the advancement of profession.

This committee heartily endorses these recommendations and adds its appeal to the members to actively support the programs and projects embodied in these recommendations.

Respectfully submitted,
James W. Harrison, *Chairman*
W. H. Houser
Paul E. Tart

* * *

With President-Elect Hall presiding, members unanimously accepted report.

Resolutions Committee

Robert B. Hall, Chairman, presented the report of his committee:

RESOLUTIONS ADOPTED

(1) That the NCPA endorse the Ikard-Curtis-Sparkman bills and urge North Carolina's Congressional Representatives to assist in the enactment of this legislation.

(2) That the NCPA make a concerted effort in the field of public relations in order that the general public be educated to the need and stature so richly deserved by the Profession of Pharmacy.

(3) That the NCPA actively work for the appointment of a pharmacist as a member of the Board of Trustees of the University of North Carolina.

(4) That the NCPA commend the drug wholesalers as being a vital and necessary part of our distribution system and urge all manufacturers to make their merchandise freely available from wholesalers at equitable prices.

(5) That the NCPA urge all pharmaceutical manufacturers to adopt a one price to all policy in order to aid in eliminating the price discrimination now existing.

(6) That the NCPA endorse legislation now pending in The General Assembly of North Carolina to implement the Kerr-Mills Medical Aid for the Aged Law passed by Congress in 1960.

(7) That the NCPA express its appreciation to the Woman's Auxiliary, to the TMA, to the sponsors whose names appear on the program and to the people of Greensboro for their support and assistance in planning the 81st annual convention.

Time and Place Committee

Banks D. Kerr, Chairman, reported that his committee recommended that the 1962 Convention be held in Raleigh. The committee further recommended that an effort be made to get a suitable date for Pinehurst, for the first year such date could be obtained.

Nominating Committee

W. D. Welch, Jr., Chairman, offered the following slate of officers:

Committee on Nominations

W. D. WELCH, JR., *Chairman*

For President: John T. Stevenson of Elizabeth City and Paul E. Tart of Kinston.

For First Vice-President: Hoy A Moose of Mount Pleasant and H. T. Murrell of Albemarle.

For Second Vice-President: W. H. Houser of Cherryville and Harry Barringer of Concord.

For Third Vice-President: W. T. Boone of Ahoskie and John A. Mitchener, Jr. of Edenton.

For Member of the Executive Committee,

Pine State

Pine State

Pine State

MILK

Pine State

ICE CREAM

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We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its forty-second volume, and the first printed copy was "Seeman Printed."

The SEEMAN PRINTERY

of DURHAM, NORTH CAROLINA

3-year term: Robert B. Hall of Mocksville and W. Stanford Tate of Lexington.

For Member of the Board of Pharmacy, 5-year Term: Frank W. Dayvault of Lenoir and A. Kirk Hardee of Charlotte.

For Directors of the N. C. Pharmaceutical Research Foundation: Paul B. Bissette, Sr. of Wilson, D. A. Dowdy of High Point, J. Paul Gamble of Monroe, Wade A. Gilliam of Winston-Salem, I. T. Reamer of Durham, W. Latham West of Roseboro, Joe P. Barbour, Sr. of Burlington and Albert P. Rachide of Jacksonville.

Following reading of the list of nominees, due to inability to serve in the event of election, three of the nominees (Tart, Murrell and Houser) requested that their names be withdrawn. Nominations from the floor were called for but there being none, the Secretary was instructed to prepare a suitable mail ballot, omitting the names of the three persons who requested they not be candidates at this time.

Following the report of the Nominating Committee, the session was adjourned, to reconvene jointly with the Woman's Auxiliary and the Traveling Men's Auxiliary for an Officer Installation Ceremony.

J. Floyd Goodrich honored

Prior to the actual installation ceremonies, tribute was paid to J. Floyd Goodrich, TMA secretary-treasurer. Charles M. Andrews, assistant secretary-treasurer of the NCPA, presented a plaque to Mr. Goodrich in recognition of his service to the Association.

In the traditional ceremony, the following officers were then installed:

OFFICERS INSTALLED

North Carolina Pharmaceutical Association: President, Edwin R. Fuller, Salisbury; First Vice-President, John T. Stevenson, Elizabeth City; Second Vice-President, Hoy A. Moose, Mount Pleasant.

Woman's Auxiliary, NCPA: President, Mrs. Leslie Myers, Winston-Salem; First Vice-President, Mrs. J. T. Stevenson, Elizabeth City; Second Vice-President, Mrs. D. D. Claytor, Greensboro; Secretary, Mrs. Robert H. Milton, Salisbury; Treasurer, Mrs. James L. Creech, Smithfield; Parliamentarian, Mrs. George H. Markham, Fayetteville; Historian, Mrs. Rush Hamrick, Jr., Shelby; Advisors, Mrs. Thomas M. Holland, Mount Holly, and Mrs. F. F. Potter, Charlotte.

Traveling Men's Auxiliary, NCPA: President, Leon Kimball, Winston-Salem; Vice-President, William P. Brewer, Greensboro; Secretary-Treasurer, J. Floyd Goodrich, Durham; Assistant Secretary-Treasurer, C. H. Smith, Charlotte.

At the conclusion of the pledges, Mr. Fuller transferred the NCPA President's pin to Robert B. Hall, incoming president. Mr. Hall then presented Mr. Fuller with a past-president's pin.

In well-chosen words of tribute, Mr. Hall presented a plaque to Mr. Fuller in appreciation of the work he had carried on so faithfully as NCPA president.

Mr. Hall then pledged his loyalty and abilities to the Association and its members, and asked for the support of those he served.

The convention then adjourned *sine die*.

A TRIBUTE TO PRESIDENT FULLER

By Jim Harrison

Our N. C. P. A. president,
  Edwin Fuller by name,
Traversed the state from end to end,
  To nurse its strength and name.
A Code of Ethics he devised,
Accepted as if televised.

He found new members by the score,
  Who gave him their support,
And sailed the good ship Pharmacy
  So safely into port.
Now he hands to Bob the gavel,
Hoping Bob is free to travel.

Our part in this ceremony,
  A noble consequence;
We rise to greet our president
  And pledge allegiance.
All officers and members here
Will work for Pharmacy all year.

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
1961 MEMBERSHIP ROSTER

(Corrected to August 1, 1961)

Life Members are shown in bold face type.

—A—

Adair, Walter Holmes—Roxboro
Adams, Charles Edwin—Fuquay Springs
Adams, James Walter—Asheville
Adams, Leron Dale—Mt. Holly
Adams, Wilbur Royster—Carolina Beach
Adams, **William Robert, Jr.—Wilson**
Adkinson, Newton Frank—Avondale
Aiken, L. W.—Mars Hill
Airheart, Jack W.—Concord
Akins, Frank T., Jr.—Asheville
Albright, George Bishop—Salisbury
Allen, Billy Thomas—Raleigh
Allen, Harry H., Jr.—Cherryville
Allen, John W.—Charlotte
Allen, Robert Eugene—Hiskory
Allen, William Franklin—Cherryville
Ameen, John U.—Gastonia
Ammons, Dallas Lee—Salisbury
Ammons, Raymond M.—Red Springs
Anders, G. Howard—Shelby
Anderson, Arthur Alexander—Reidsville
Anderson, Carolyn Cox—Lansing, Michigan
Anderson, Ernest R., Jr.—High Point
Anderson, Joe—New Bern
Andes, Garrette Earl—Wadesboro
Andrews, Charles McDonald—Burlington
Andrews, F. Jackson—Durham
Andrews, John Puett—Winston-Salem
Andrews, John Warren—Winston-Salem
Andrews, Richard Homer—Burlington
Arena, James Edward—Durham
Arnold, Broddie Duke—Raleigh
Ashworth, Ralph Hilliard—Cary
Atkinson, Matthew James—Lumberton
Austell, Ronald Lowery—Shelby
Austin, Beverly Newton—West Jefferson

—B—

Bain, Jones Douglas—Clayton
Bain, Jones Douglas, Jr.—Clayton
Baker, Walter Presley—Raeford
Balas, John B.—Charlotte
Bane, Gordon H.—Concord
Banner, Robert Dale—Spruce Pine
Barber, Cecilia Steorts—Winston-Salem
Barber, Ronald Edward—Durham
Barbour, Joseph Parker—Burlington
Barbour, Joseph P., Jr.—Burlington
Barefoot, Lexie Glenn—Asheville
Barger, Charles Glenn—Durham
Barlow, Edward R.—Durham
Barnett, Charles Mason—Henderson
Barnett, Frank, Jr.—Henderson
Barnett, Jimmie—Henderson
Barringer, Harry Alexander—Concord
Barringer, John Marshall—Carthage
Bartlett, John Bradley—Durham
Barton, William H.—Greensboro
Basart, Jasper M.—New Bern
Bauguess, Carl Thomas, Jr.—Chapel Hill
Beale, Garland Wood, Jr.—Broadway
Beale, Jesse J., Jr.—Burlington
Beason, Robert Hoyle—Boiling Springs
Beavans, Samuel Clark—Enfield
Beck, Albert L., Jr.—Hendersonville
Beck, Quay H.—Fletcher
Beck, William C.—Hendersonville
Beddingfield, Charles Herman—Clayton
Bell, Frank Roland—Beaufort
Bell, Henry C.—Gastonia
Bell, L. R.—Tarboro
Bender, Walker Meares K.—Fayetteville
Bennett, Donald Leon—Albemarle
Bennett, Kelly Edmond—Bryson City
Benson, Harley O'Neil—Graham
Benson, Lawrence Monroe, Jr.—Charlotte
Best, John Harper—Greensboro
Biggs, John Waller Smallwood—Greenville
Birkitt, Sebastian Poisal—Charlotte
Birmingham, John Steele—Hamlet
Bishop, Howard Lewis—Asheville
Bishop, Robert Ellis—Burgaw
Bissett, Donald Hines—Garner
Bissette, Paul Branch—Wilson
Bissette, Paul Branch, Jr.—Wilson
Bius, John H.—Raleigh
Black William E.—Concord
Bland, Joseph F.—High Point
Blanton, Charles Donald—Kings Mountain

Blanton, Charles Donald, Jr.—
Kings Mountain
Blue, D. Adolph—Carthage
Bobbitt, A. Bracey—Winston-Salem
Bobbitt, Hilliard Fletcher—Glen Alpine
Boger, Richard Albert—New Bern
Bolton, James Cener, III—Woodland
Bolton, Robert Baugham—Rich Square
Booker, Elsie Hudson—Chapel Hill
Boone, Demetrius Leonard—Durham
Boone, William Thomas—Ahoskie
Booth, Guthrie Donald—Durham
Bostian, Thomas Richard—Kannapolis
Bostic, Russell Alton—Beulaville
Bowen, Norman George—Roxboro
Bowers, Jimmie C.—Lincolnton
Bowers, John Robert—Bethel
Boyd, Shelton Bickett—Mt. Olive
Bracker, Dale Conrad—Greensboro
Bradley, William Vernon, Jr.—Kannapolis
Bradshaw, Edward Luther—Kinston
Bradshaw, Edward Luther, Jr.—Kinston
Brame, Philip Augustus—North Wilkesboro
Brame, Robert Marvin, Jr.—
North Wilkesboro
Branan, Cecil L.—Thomasville
Brantley, John Calvin, Jr.—Raleigh
Brantley, William Cain—Winston-Salem
Brecht, Edward A.—Chapel Hill
Brewer, Mary Marsh Hood—Pink Hill
Bridges, Albert Reid—Rutherfordton
Brinkley, Clifton Scott—Kernersville
Brison, John Edgar—Gastonia
Brison, Samuel Pressly—Belmont
Brisson, Edward—St. Pauls
Brisson, Lloyd Clifford—Fayetteville
Britt, Grady—Raleigh
Britt, Robert Timothy—Raleigh
Brodie, Thomas Lewis—Fayetteville
Brooks, Baylus Cade—Fayetteville
Brooks, C. McLane—Monroe
Brooks, Frank Gibbons—Siler City
Brooks, Frank Gibbons, Jr.—Siler City
Brooks, Harvey Ray—Goldston
Brookshire, James Edwin—Winston-Salem
Brookshire, Lorain Balfour—Asheville
Brothers, Arthur Etheridge—Elizabeth City
Brown, Earl Triplett—Chapel Hill
Brown, Henry Shelton—Goldsboro
Brown, John Herndon—China Grove
Brown, William Colfax—Greensboro
Browning, Alton Cain—Greensboro
Browning, David Benjamin—Kinston
Browning, Joseph Fletcher, Jr.—Burlington
Bruce, Thomas Milton—Hot Springs
Bryan, W. D.—Tarboro
Bryant, Alvin—Durham
Bryson, Vaughn Douglas—Winston-Salem
Buchanan, Christine Tunstall—Boise, Idaho
Buchanan, Elmer William—Greensboro
Buchanan, Ernest Chadwell—Kinston
Buckner, Wilfred B.—Statesville
Buhmann, Walter L.—Asheville
Buie, Wayne M.—Winston-Salem
Bullock, Benjamin W.—Creedmoor
Bullock, John Chester, Jr.—Wilmington
Bunch, Luther Elmo—Carolina Beach
Bunn, Richard Speight—Elizabeth City
Burch, Eidson U.—Andrews
Burgiss, Thomas Reeves—Elkin
Burgiss, Thomas Roy—Sparta
Burnett, John Paul, Jr.—Rocky Mount
Burris, Loy Ray—Valdese
Burris, Loy Ray, Jr.—Valdese
Burrus, Brainard M.—Canton
Burrus, Samuel Brainard—Canton
Burt, Milton Stanley—Durham
Burwell, William Armistead—Raleigh
Butler, Alman Byron—Clinton
Bynum, Carney Washington—New Bern

—C—

Cable, Maurice LeRoy—Asheville
Cagle, Carlus Vann—Greensboro
Cain, Charles Macbeth—Henrietta
Cain, Leighton Dewey—Kannapolis
Caldwell, Palmer L.—Faison
Calhoun, Rudgely Millwee—High Point
Callahan, Virginia L.—Asheville
Callicutt, Richard Douglas—High Point
Cameron, Marcus—Sanford
Campbell, Charles Clifford—Maiden
Campbell, Francis Earle—Hamlet
Campbell, Howard Turner—Maiden
Campbell, Rowe B.—Taylorsville
Campbell, Rowe Bogle, Jr.—Taylorsville
Canaday, Ralph Clarence—Four Oaks
Cannon, Claude Claiborne—Durham
Capps, Earl U.—Ahoskie
Cardell, Jeremiah Curtin—Lenoir
Carraway, Ernest L., Jr.—Wilmington
Carrigan, James Frank—Salisbury

Carroll, G. Leon—Wilmington
Carroll, William Wright, Sr.—Dunn
Carswell, A. Paul—Durham
Carswell, John H.—Chapel Hill
Carswell, Virgilia H.—New Bern
Carter, Donald Kermit—Lowell
Carter, Lee C.—Sanford
Carter, Leo Harrison—Asheboro
Carter, Ralph Edward, Jr.—Wilmington
Carter, Wade A.—Lowell
Cassel, A. S.—North Wilkesboro
Caudle, Virginia—Winston-Salem
Causey, John H.—Rutherford College
Cavanaugh, Samuel MacDonald—Rose Hill
Caviness, Edith Ann—Rockingham
Chambers, Melvin A.—Chapel Hill
Champion, Herbert O.—Waynesville
Chandler, Peggy Black—Kannapolis
Chapman, Donald Kenneth—Winston-Salem
Charles, Fred Richard—Charlotte
Cherry, James Lunsford—Charlotte
Christensen, Carl Viggo—Gastonia
Chronister, David Lee—Hickory
Clark, Claude Baxter, Jr.—Williamston
Clark, George Edward—Warsaw
Clark, Hugh Mercer—Goldsboro
Clarkin, John R., Jr.—Hamlet
Clay, Albert S.—Durham
Clay, James Baker—Oxford
Clayton, Albert Winfrey, Jr.—Durham
Claytor, David Dortch—Greensboro
Clelland, Alec W., Jr.—Fayetteville
Clifton, William Horace—Gastonia
Cline, Frederick Herman—Charlotte
Clodfelter, Walter Allen, Jr.—Asheboro
Cobb, Clarence Harper—Durham
Cobb, James Louis—High Point
Coble, George S.—Stanley
Cochrance, Arthur Linwood, Jr.—Jackson
Cohen, Robert I.—Kinston
Cole, Alfred F., Jr.—Roxboro
Cole, Thomas R.—Sanford
Coleman, Robert Astor—Burlington
Coley, Walter Newton—Raeford
Colina, Gilbert—Charlotte
Collette, Roy Wilson—Mocksville
Collins, Ben F., Jr.—Greensboro
Connell, James Paul Beardsley—Henderson
Copeland, Robert Royal—Ahoskie
Coppedge, John Benjamin—Charlotte
Copses, Charles Peter—Charlotte
Cornwell, Amos Halsted—Lincolnton
Cornwell, George Thomas—Morganton
Courts, Ben Carter—Chapel Hill
Courts, Ellyn Gardner—Chapel Hill
Cowan, Leo B.—Sylva
Cowan, Marvin Russell—Greenville
Cowan, William L.—Forest City
Coward, Billy Thomas—Kannapolis
Cox, Robert Olin—Winston-Salem
Cox, Rupert—Dunn
Craig, Lyle Benjamin—Aberdeen
Craig, William Franklin—Charlotte
Crawford, Harvey Dinsmore—
Black Mountain
Creech, Howard Welda—Jacksonville
Creech, James Leonard—Smithfield
Creech, Leonard Ralph—Oxford
Creech, W. Grover—Selma
Creeh, William H.—Selma
Creekmore, Raymond L.—Acme
Croft, Curtis D.—Belmont
Cromley, Robert Irvin—Raleigh
Cromley, Robert I., Jr.—Raleigh
Crowell, Charles Milton—Mooresville
Crumpler, Leonard H.—Raleigh
Crumpler, Wilbur Aubrey—New Bern
Crutchfield, Thomas Garrett—Greensboro
Culbreth, Graham McKenzie—
Southern Pines
Curtis, James Richard—Bessemer City
Curtis, Thomas E.—Waynesville

—D—

Dameron, Hubert Gordon—Tabor City
Daniel, Elbert Clifton—Zebulon
Daniels, H. Hallet—Ahoskie
Darden, Robert Jackman—Clinton
Darlington, James M.—Winston-Salem
Daughtry, Ben Philip—Smithfield
Davis, Arch Lyle—Statesville
Davis, Charles E., Jr.—Winston-Salem
Davis, David Ramsey—Williamston
Davis, David Ramsey, Jr.—Williamston
Davis, Marvin Lee—Elm City
Davis, Thomas Peete—Apex
Davis, William Edward—Reidsville
Dawkins, William Atlas, Jr.—Clinton
Day, Harold Vann—Spruce Pine
Day, Lewie Griffith—Spruce Pine
Dayvault, Frank Wilson—Lenoir
Deal, Harland Murlee—Lenoir

Dean, Fletcher Sims—Lumberton
Deaton, Donald Jason—Winston-Salem
Dees, Robert Register—Burgaw
Dement, William Taylor—Oxford
Denny, Keith Earl—Charlotte
Denson, Millard D.—Burlington
Dever, James Henry—Greensboro
Dewar, Robert L.—La Grange
Dillon, Henry Edwards—Elkin
Dimmick, Graham B., Jr.—Charlotte
Dixon, Charles Thomas—Winston-Salem
Dixon, Walter Reginald—Charlotte
Dockery, Wesley Prichard—Valdese
Dollar, Aubrey Chester, Jr.—Winston-Salem
Donnelly, Thomas Milton—Asheville
Dowdy, David Astor—High Point
Dowdy, David Astor, Jr.—High Point
Dowdy, Donald Carlisle—Greensboro
Dowdy, J. Henry—High Point
Doyle, Lewis Benton, Jr.—Goldsboro
Dudley, William Garland, Jr.—Reidsville
Duffy, Henry Bryan—New Bern
Duggins, Jack Steven—Asheboro
Duguid, Helen—Kinston
Dukes, Wyndham Stloe—Greensboro
Dunlap, Henry H., Jr.—Siler City
Dunlap, Ralph Harry—Winston-Salem
Dunn, Bill Mack—High Point
Durham, Carl Thomas—Chapel Hill
Dutton, Gene Raymond—Fayetteville
Dutton, Marshall Wilson—Charlotte
Duvall, Clyde Jefferson—Brevard

—E—

Eadie, Edward Blease—Charlotte
Eakle, Allan Fairfax—Albemarle
Edmonds, George Heston—Greensboro
Edmonds, Marion Myers—Greensboro
Edmondson, Edwin Wilson—Pollocksville
Edwards, Charles Ruffin—Albemarle
Edwards, Gail B.—Wake Forest
Edwards, James C.—Wilmington
Edwards, James W.—Winston-Salem
Edwards, Kenneth—Stantonsburg
Edwards, Otho Crowell—Raleigh
Edwards, Sherwood McDonald, Jr.—Ayden
Edwards, Snowdie McGroover—Ayden
Eidam, Ben H., Jr.—Asheville
Elliott, Augustus Green, Jr.—Fuquay Springs
Ennett, William Borden—Swannsboro
Erwin, Joe D.—Greensboro
Etheridge, Samuel Bushell—Washington
Etheridge, Thomas Jarvis—Bailey
Eubanks, Clyde Lee—Chapel Hill
Eubanks, James Norwood—Greensboro
Evans, Dallas Mason—Raleigh
Evans, Floyd Herbert—Greensboro
Evans, Harold E.—High Point
Evans, James Edward—Marion
Evans, William Bryant—Greensboro

—F—

Faircloth, Vernon L.—Charlotte
Fairley, Allene Warren—Dunn
Fairley, Robert Brittain—Dunn
Faison, Nancy Margaret—Charlotte
Farrar, Joseph Ernest—Greensboro
Farrington, John Vanstory—Greensboro
Faucett, John William, Jr.—Greensboro
Faulkner, Edward Garfield—Monroe
Feagin, Eugene Lloyd, Jr.—Hendersonville
Feagin, Laurence Edward—Hendersonville
Fearing, Malcolm Keith, Jr.—Manteo
Fearing, Woodson Bradford, Jr.—Manteo
Ferguson, Clarence McDonald, Jr.—Siler City
Ferguson, Howard Quinn—Randleman
Ferguson, J. Frank, Jr.—Durham
Ferguson, Lewis M.—Taylorsville
Ferguson, Louis Edward—Winston-Salem
Fincher, Ellis M.—Cliffside
Finger, Zack Lester—Morganton
Fishel, Arthur L.—Winston-Salem
Fisher, Clarence G.—Thomasville
Fisher, Don Rea Hedrick—Thomasville
Fisher, Lester Jerry—Statesville
Fisher, Paul Lewis—Jonesville
Fleming, Oliver G.—Smithfield
Fleming, Robert Edward, Jr.—Rocky Mount
Fletcher, James Hugh—Valdese
Floyd, Calvin Moore, Jr.—Roanoke Rapids
Flynn, Hubert Lanier—Winston-Salem
Fordham, Christopher Columbus, Jr.—Greensboro
Forrest, Bedford Brosier—Hillsboro
Forrest, William G.—Gastonia
Forrester, Preston Reynolds—Albemarle
Foster, Dan William—Asheville
Foster, J. C. Coke—Tryon
Foster, Robert William—Greensboro
Fowler, Evelyn Blanchard—Salisbury

Fox, Carolyn Twiggs—Winston-Salem
Fox, Howard Spencer—Winston-Salem
Fox, James Hamilton—Asheboro
Fox, Junius Claude, Jr.—Chapel Hill
Fraley, Thomas Maurice—Statesville
Franklin, Russell Edmund—Greensboro
Friday, John Paul—Gastonia
Fulbright, Keith Norman—Greensboro
Fuller, Edwin Rudolph—Salisbury
Fulton, James W.—Winston-Salem
Furr, Fitzhugh Lee—Louisburg
Fussell, Thomas Edmund—Hamlet
Futrell, Clyde Loraine—Cary

—G—

Gabriel, James Chandler—Troutman
Gaddy, Henry M.—Asheville
Gaddy, Phil—Marshville
Gamble, Charles Franklin—Monroe
Gamble, Joseph Paul—Monroe
Gammon, Hunter Oakley—Reidsville
Gardiner, Paul L.—Greensboro
Gardner, John T.—Mooresville
Gardner, Windfield Scott—Burlington
Garren, Falton O.—Mt. Airy
Gaskins, William Floyd—Havelock
Gattis, Philip D.—Raleigh
Gaylord, Jeremiah Thomas—
Overland Park, Kansas
Gibson, John Howard—Whiteville
Gibson, Willie Stephen—Goldsboro
Giblert, Lacy Earl, Jr.—Wagram
Gilbert, Loamie Mercer, Jr.—Maxton
Giles, Robert Troy—Morven
Gillespie, Charles B., Jr.—Burnsville
Gilliam, Alvis B., Jr.—Reidsville
Gilliam, Wade Axom—Winston-Salem
Gilmore, Lamar M.—Kannapolis
Glenn, Jamerson Samuel—Mt. Olive
Glenn, Roland A.—Denton
Godwin, Clyde Fillmore—Pine Level
Goforth, J. Philip—Thomasville
Goodrum, Cloyd Smith—Davidson
Gordon, Freda Hobowsky—Norfolk, Va.
Gowan, Steve W.—Wallace
Graham, Carroll C.—Greensboro
Graham, Henry Neill—Charlotte
Graham, John Calhoun—Red Springs
Graham, Leon Irvin—Wallace
Graham, William Wilson—Monroe
Grandy, John I.—Charlotte
Grantham, James G.—Charlotte
Grantham, Lewis Irvin—St. Pauls
Grantham, Reid Bridgers—Red Springs
Greene, Henry Wilson—Wilmington
Greene, Herbert Cooper—Charlotte
Greene, James Paul—Boone
Greene, James Simpson—Morganton
Greenspan, Joseph—Charlotte
Gregory, Walker S.—Shelby
Gresham, John William—Wilson
Greyer, Mary Alice Bennett—Bryson City
Griffin, Ellerbe Wilson, Jr.—
Kings Mountain
Griffin, Octavus—Roanoke Rapids
Griffin, Sandy D., Jr.—Burlington
Griffin, William Cicero—Raleigh
Griffin, William Crane—Roanoke Rapids
Griffin, William Russell—Old Fort
Griffin, William Russell, Jr.—
Winston-Salem
Griffith, Wiltshire—Hendersonville
Griffith, Wiltshire, Jr.—Hendersonville
Grimes, George David—Robersonville
Gross, Nicholas R.—Whiteville
Guion, Howell Newton—Marshville
Gurley, William Burden—Windsor
Guthrie, Clarence Hudson—Beaufort

—H—

Hackney, Eugene W.—Lumberton
Hackney, Sara Alice Jackson—Lumberton
Hagwood, Ray Gordon—Apex
Hair, R. C.—Pineville
Haithcock, Jimmy Reid—Mount Gilead
Hall, James Malcolm, Jr.—Wilmington
Hall, John Perry—Oxford
Hall, Robert Buckner—Mocksville
Hall, Sam Cannady—Oxford
Hall, Stacy Buckner—Mocksville
Ham, Thomas J., Jr.—Yanceyville
Hammond, Henry A.—Charlotte
Handy, Kenneth E.—Raleigh
Hankey, Lewis C.—Asheville
Hardee, A. Kirk, Jr.—Charlotte
Hardee, W. E.—Charlotte
Harden, Wilkins—Columbia, S. C.
Hardy, Charles Edward—La Grange
Hardy, Rudolph—Concord
Hargett, Christopher Barker—Washington
Harman, John F., Jr.—Lexington
Harper, Wendell J.—Rocky Mount
Harper, William Lacy—Hendersonville

Harrell, Ollie Cecil—Winston-Salem
Harrelson, William Howard—Tabor City
Harrington, Gerald Kelly—Sanford
Harris, George Wesley—Chapel Hill
Harris, Joseph Claxton—Durham
Harris, Joseph Claxton, Jr.—Durham
Harris, Larry C.—Cliffside
Harris, William B.—High Point
Harrison, James William—Asheville
Harrison, John R.—Troy
Harrison, Robert Franklin—Draper
Harrison, Steven Vance—Walnut Cove
Hartis, Gilbert Clyde—Winston-Salem
Harward, Ben Russell—Raleigh
Haupt, Edward—Newton
Hauss, Harry Lynn—China Grove
Hawkins, Charles Bruce—Bryson City
Hawkins, Clayburn Irvin—Madison
Hawkins, Hal Burgess—Moravian Falls
Heath, Raymond E.—Burlington
Heath, R. Veston—Kinston
Hedgepeth, Romulus Augustus—Lumberton
Hege, Gerald Dean—Whiteville
Hemby, Samuel Eustace, Jr.—Charlotte
Hemingway, Frank M.—Bethel
Henderson, G. E.—Shallotte
Hendrick, Arthur Boyd—Kannapolis
Hendrix, Jennings O'Neal—Canton
Henley, John Tannery—Hope Mills
Henriksen, Harold Eugene—Wilmington
Herndon, Harris Howard—Winston-Salem
Herrin, J. Clegg—Henderson
Herring, Elbert N.—Myrtle Beach, S. C.
Herring, Robert Roscoe—Oxford
Herring, Rufus McPhail—Clinton
Hickman, Jack H.—Charlotte
Hickmon, James Ralph—Wilmington
Hicks, Allen Milton—Pikeville
Hicks, Charles G.—Raleigh
Hicks, Jean Snyder—Charlotte
Hicks, John E. F.—Goldsboro
Higdon, Milton L.—Forest City
High, Paul J.—Lincolnton
Hill, Jonathan Adoneran—Wake Forest
Hines, Robert Milton—Tuscaloosa, Ala.
Hinton, Malory Hugh—Raleigh
Hix, David T.—Burlington
Hobbs, Alden—Kinston
Hobbs, Martha Ann Smith—Kinston
Hocutt, Delma Desmond—Henderson
Hoffman, E. N.—Lumberton
Hoffman, Joe F., Jr.—High Point
Hoffman, Walter Conrad—Guilford College
Hogan, Alexander Lacy—Kinston
Hogue, Alice Virginia—Boiling Springs
Holland, John S.—Winston-Salem
Holland, Louis Lea—Hamlet
Holland, Tom—Mount Holly
Holland, Willis Froneberger—Mount Holly
Hollowell, Aubrey Ellis—Raleigh
Hollowell, William Clyde—Greenville
Hollowell, W. Herbert, Jr.—Edenton
Holt, Fred A.—North Wilkesboro
Holt, Maryellen Millaway—Burlington
Holt, W. Seymour—Charleston, S. C.
Honeycutt, George W.—Rockingham
Hood, John Cogdell—Kinston
Hood, John C., Jr.—Kinston
Hood, Robert Lonn—Pink Hill
Hood, Thomas Ruffin—Dunn
Hooper, Fred Lambert—Sylva
Horne, Henry Ruffin—Fayetteville
Horner, Lucille Earl—Charlotte
Horton, John Palmer, Jr.—Wilkesboro
Horton, William Donald—North Wilkesboro
House, Joseph—Beaufort
House, Joseph, Jr.—Grifton
Houser, William Edward—Cherryville
Houser, William Henry—Cherryville
Howard, William McCarrell—Winston-Salem
Howe, Alfred Gregory—Richmond, Va.
Howell, Viola Richards—Dobson
Howell, William Lawrence, Jr.—Raeford
Hoyle, Edgar D.—Cooleemee
Hoyle, Marion Hudson—Cooleemee
Hudson, Gus William—New Bern
Hudson, Ray Truman—Gastonia
Humphries, A. T.—Charlotte
Hunsucker, Evelyn Stutts—Gibson
Hunter, James Boyce—Charlotte
Hunter, Jeanette—Jacksonville, Florida
Hunter, Joseph Everett, Jr.—
Columbia, S. C.
Huntley, Clarence Oscar—Lenoir
Huntley, Winfred Arlington—Lexington
Huss, Kelly William—Cherryville
Hutchins, James Alexander—Winston-Salem

—I—

Inabinet, James Lewis—Winston-Salem
Ingle, Calvin Eldridge—Weaverville
Ingram, James Thomas—Roanoke Rapids

Inman, George Graham—Rockingham
Irwin, Dwayne Alton—Elkin
Irwin, Robert Louis—Elkin

—J—

Jackson, Jasper Carlton—Lumberton
Jackson, Leonidas—Erwin
Jackson, Payton Donald—Dunn
Jackson, William Carlton—Lumberton
James, Albert Allison—Winston-Salem
James, Francis Duke—Hazelwood
James, William Allen—Belmont
Jarrett, Charles Leonard—Lincolnton
Jefferies, C. L.—Raleigh
Jenkins, Ingram, Jr.—Biscoe
Jenkins, Paul Ronald—Murfreesboro
Jenkins, Sam—Walstonburg
Jenks, Keithan Blanchard—Pittsboro
Jernigan, Rupert Watson—Chapel Hill
Johnson, Arthur Richardson—Winston-Salem
Johnson, Graham Page—Jacksonville
Johnson, James Edwin, Jr.—Lumberton
Johnson, Rowland H.—Robbins
Johnson, Roy Josiah—Asheville
Johnson, Sidney B., Jr.—Charlotte
Johnson, Troy Humphrey—Raleigh
Johnson, Walter P.—Kinston
Johnson, William Lewis, Jr.—Garner
Johnson, William Luther—Gibson
Johnson, William Spurgeon—Rocky Mount
Johnson, Woodrow Wilson—Fuquay Springs
Johnston, Clyde Anthony—Littleton
Joiner, Arthur Eugene—High Point
Joiner, Leon Benjamin—Salisbury
Jolley, Carl Edgar—Forest City
Jones, Alpheus, Jr.—Warrenton
Jones, Charles Flourney, Jr.—Oxford
Jones, David Edward—Beaufort
Jones, George Haywood—Zebulon
Jones, John Lee—Canton
Jones, John Lee, Jr.—Canton
Jones, William Warren—Charlotte
Jordan, William Merritt, Jr.—Marion
Josey, Charles William—Old Fort
Jowdy, Albert W., Jr.—New Bern
Joyce, Gladys Elizabeth—Mayodan
Julian, Leslie B.—Tryon

—K—

Kale, Robert Glenn—Durham
Kauffman, William H.—Asheville
Keating, Thomas M.—Asheville
Keever, Zeb Thomas, Jr.—Lincolnton
Kelly, Hunter Liggett—Durham
Kerr, Banks D.—Raleigh
Kiger, Robert W.—Shelby
Kinard, Edward R., Jr.—Greensboro
King, Alfred Henderson—Durham
King, Roland Gabriel—New Bern
King, Winfred A.—Mount Airy
Kirby, Carl M., Jr.—Southport
Kirby, James T.—Raleigh
Kirkman, Paul Madison—Winston-Salem
Kirkman, Phebe McDonald—Winston-Salem
Kirkpatrick, Thomas Morgan, Jr.—Leaksville
Kiser, Arthur George—Asheville
Kiser, Frank—Asheville
Kiser, Ray Alexander—China Grove
Kluttz, John—Black Mountain
Knight, C. V.—Wilson
Knight, James Oliver—Rocky Mount
Knight, Richard A.—Pinehurst
Koonce, Samuel G.—Chadbourn
Koonts, Archie Alva—High Point
Kritzer, Everett Loftus—Albemarle

—L—

Lamar, W. L.—Denton
Lambeth, Donald C.—Morganton
Lamm, Lewis Marion—Mount Airy
Lane, Oveda Fisher—Wilmington
Lane, Robert L.—Greensboro
Langdon, F. Hampton—Greensboro
Langdon, Ralph Edward—Fayetteville
Langdon, Roscoe—Columbia, S. C.
Langston, Douglas O.—Franklinton
Langston, Milton Beron, Jr.—New Bern
Lanier, LeRoy, Jr.—Fayetteville
Lanning, Edward Ray, Jr.—Lexington
Larson, Verl Allen—High Point
Lassiter, Lucious Melvin, Jr.—Kinston
Latta, Patsy Ruth Upchurch—Durham
Lawing, Kenneth Lee—Conover
Lazarus, John Michael—Sanford
Lazarus, Joseph—Sanford
Lea, Lumartin John—Laurinburg
Leatherwood, Donald Ray—Asheville
Leatherwood, Jerry Robert—High Point
LeGett, John S.—Belmont
Leigh, Henry A.—Waynesville
Leonard, Holland Braudis, Jr.—High Point

Leonard, Thomas Donald—Charlotte
Lewis, Robert L.—Charlotte
Lewis, William Clyon—Kannapolis
Lewis, Wilson Knowles—Mount Olive
Libbus, Thomas Anthony—New Bern
Lindsay, Bobby Clay—Salisbury
Link, Francis Philip—Reidsville
Linn, Tom Latan—Landis
Lisk, Daniel Clyde—Charlotte
Lloyd, Allen Alexander—Hillsboro
Lloyd, William L.—Garner
Lockhart, Bernard Otis—Raleigh
Lombard, William Oly—Rockwell
London, Lawton W., Jr.—Kings Mountain
Lore, Sara Fountain—Winston-Salem
Lovekamp, Wilbur A.—Winston-Salem
Lovelace, W. M., Jr.—Hudson
Lovett, Herbert Edward—Liberty
Lowder, James Franklin—Winston-Salem
Lowder, John Henry—Marion
Lowder, Thomas M., Jr.—Greensboro
Lowry, Fred W.—Statesville
Lutz, Horace Cleveland—Hickory
Lutz, Howard R.—Hudson
Lynch, Herman Wright—Dunn
Lynch, William F.—Hillsboro
Lyon, Robert Phillips—Wadesboro

—M—

Mabry, Charles Snellings—Hamlet
Macon, Arthur Boise—Mt. Airy
Malion, Harold Edward—Fairmont
Mancini, Lawrence Harold—Fayetteville
Markham, George Wilbur—Fayetteville
Marsh, John W.—Charlotte
Marsh, William Luther—Marshville
Martin, Alfred Newman—Roanoke Rapids
Martin, John Wilford—Macclesfield
Martin, Robert Milus—Ahoskie
Martin, Roy J.—Charlotte
Martin, S. L., Jr.—Leaksville
Massengill, David Waugh—Bristol, Tenn.
Mast, William H.—Henderson
Mathews, George W.—Asheville
Matthews, John Ivey—Raleigh
Mauney, Harry McCombs—Hayesville
Mauney, Walter McCombs—Murphy
Maurer, William Burland—Statesville
Mayberry Herbert Clarence—
Winston-Salem
Mayrand, Louis Phillip—Winston-Salem
McAdams, Jack Webster—Burlington
McAllister, Harmon Carlyle—Chapel Hill
McAllister, Larry Bikle—Graham
McBride, Thomas L.—Marshville
McCollum, Numa Hill, Jr.—Leaksville
McCorkle, Mack Elmo—Burlington
McCrimmon, Dan Grier—Pittsboro
McCurdy, Marion Boger—Greensboro
McDaniel, Paul L.—Wilmington
McDonald, A. H.—Durham
McDonald, Eugene James—Jacksonville
McDonald, Joanne Schell—Hickory
McDonald, John Cameron—Durham
McDonald, William Russell III—Hickory
McDowell, Norfleet Owen, Jr.—
Scotland Neck
McDowell, Norfleet Owen, Sr.—
Scotland Neck
McDuffie, Roger Atkinson—Greensboro
McFall, Charles D.—Madison
McFalls, Oliver Wendell—Greensboro
McFalls, Samuel Woodrow—Greensboro
McFarland, Thomas W.—Charlotte
McGee, James Conrad, Jr.—Asheville
McGugan, Vance G.—Mocksville
McKay, Daniel McNeill—Durham
McKeithan, Herbert, Jr.—Laurinburg
McKenzie, C. B.—Winston-Salem
McKnight, L. E., Jr.—Coats
McLean, Alton Lee, Jr.—Fuquay Springs
McLean, George Woodrow—Clinton
McNeely, Jimmy L.—Charlotte
McNeill, John Albert—Whiteville
McNeill, John Parker—Norwood
Means, Mack R.—Hickory
Mebane, Alfred Holt III—Greensboro
Medlin, W. E.—Gastonia
Melvin, Marion Butler—Raleigh
Meroney, Carl P.—Columbus
Merritt, Morris E.—Wilmington
Metts, Horace M.—Charlotte
Miles, Morton Clifton—Henderson
Millaway, Eugene Delano—Burlington
Miller, Archibald James—Hendersonville
Miller, James Monroe—Hickory
Miller, Joseph Larry—Hiskory
Miller, Paul W.—Spencer
Miller, Robert Edward—Elizabeth City
Miller, Seth George—Lexington
Miller, William James—Statesville
Milliones, Peter T.—Charlotte

Mills, John Craton—Mt. Airy
Mills, John E.—Mt. Airy
Mills, Oscar Walter—Spray
Mills, Roger Carlton—Tabor City
Milton, Robert H.—Salisbury
Mitchell, Clarence Eugene—Highlands
Mitchell, Henry Gaither—Burlington
Mitchell, John D.—Kannapolis
Mitchell, Russell Gray—Greensboro
Mitchell, Thomas Wayne—Cary
Mitchener, James W.—Concord
Mitchener, John Agrippa, Jr.—Edenton
Mitchener, Nancy Pike—Edenton
Mobley, Benjamin K.—Burlington
Mock, Charles Henry—Boone
Montesanti, Joe, Jr.—Southern Pines
Montgomery, David Weatherspoon—Greensboro
Moore, A. Roy—Wilson
Moore, Horace W.—Lexington
Moore, John W.—Asheville
Moore, Milton Alvin—Tarboro
Moore, Milton Alvin, Jr.—Tarboro
Moore, Thomas B.—Salisbury
Moorefield, George M.—Lexington
Moose, Hoy Archibald—Mount Pleasant
Moose, Hubert Foy—Statesville
Moose, Walter Lee—Greensboro
Moose, William Whitaker—Charlotte
Morris, Alvin E., Jr.—Faith
Morris, Eugene M.—Brevard
Morris, Stephen Carroll—Newton Grove
Morrison, Brame P.—Wilson
Morton, William A.—Wilmington
Moseley, Marina—Warrenton
Moss, Fred Morris, Gastonia
Mosteller, William H.—Albemarle
Mueller, Reinhold Ernst—High Point
Murr, George Frank—Thomasville
Murray, Billy Roger—Raleigh
Murrell, Harry Thomas—Albemarle
Musgrove, William McKinley—Catawba
Myers, Leslie M.—Winston-Salem

—N—

Nance, Bernie J.—Concord
Nance, John S., Jr.—Atlanta
Neal, David Ellison—Kannapolis
Needham, Billy Wright—Mount Airy
Neil, Joseph W.—Huntersville
Nelson, Stacy Gordon—Aulander
Neville, Augustus—Spring Hope
Newton, J. Cody—Fayetteville
Newton, J. Gary—Fayetteville
Nichols, Lois W.—Charlotte
Nicholson, Michael Albright—Troy
Niles, Ed Lee—Marshall
Norris, Barbara Adams—Matthews
Norris, Charles Allen—Matthews
Northcott, William Warren—Winston-Salem

—O—

Oakley, Calvin Sneed—Mebane
Oakley, Curtis Hill—Roxboro
Oakley, James Ray—Ahoskie
O'Briant, Gordon Lee—Durham
O'Daniel, James Sidney, Jr.—New Bern
Odom, Lindsey A.—Wilmington
Oliver, Elery W.—Greensboro
O'Neal, Walton Prentiss—Belhaven
Osborne, Doris Hinshaw—Asheboro
Overman, Harold Speight—Elizabeth City
Owen, Fred R.—Tryon
Owens, Thurman Quinton—Whiteville
Owens, Thurman Quinton, Jr.—Lexington
Oxendine, Jesse E.—Charlotte

—P—

Pace, Thomas Aiken—Hendersonville
Paderick, Hatherly C.—Kinston
Padgett, Hughel F.—Durham
Page, Clarence Eugene, Jr.—Henderson
Page, Jane Welch—Washington
Paoloni, Claude U.—Greensboro
Pappas, Steve A.—Gastonia
Paramore, Rex A.—Nashville
Parham, Mrs. Fred M.—Kinston
Parker, Fred B.—Jacksonville
Parker, Richard Smith—Murphy
Parker, Walter Wellington, Jr.—Henderson
Parks, William Allen—Salisbury
Parrish, Alton Sherwood—Newton Grove
Parrish, Leland Frederic—Rocky Mount
Patterson, Forrest Tribble—Burlington
Patterson, James L.—Hickory
Patton, James B., Jr.—Canton
Patton, William Harrison—Marion
Pearson, Sarah Pegram—Apex
Pegram, Addie Bradshaw—Apex
Peile, James I., Jr.—Burlington
Peterson, Donald V.—Wilmington
Petrea, Fred Smith—Greensboro

Phifer, Fred Owen—Dunn
Phillips, Millard Brown—Albemarle
Phillips, William Penn—Morganton
Phillips, William Webster—Charlotte
Piantadosi, Claude—Chapel Hill
Pickard, Jefferson Franklin—Greensboro
Pickard, John Milton—Durham
Pike, Jesse M.—Concord
Pike, Joseph William, Jr.—Concord
Pilkington, Edward Lee, Sr.—Goldsboro
Pinnix, John M., Sr.—Kernersville
Pinnix, Joseph Leak—Kernersville
Pinnix, William Maple—New Bern
Pittman, Billie E.—Salisbury
Pittman, G. Rudolph—Smithfield
Polk, John Wayne—Greenville
Ponder, William N.—Hendersonville
Poole, Laurie B.—Thomasville
Porter, Charles Davis—Concord
Powell, Edward Sholar—Oxford
Powell, Fred L.—Burlington
Powell, William P.—Mars Hill
Pressly, Charles Payson—Charlotte
Price, Billy Lee—Conover
Price, Herman Corthell—Creedmoor
Price, Samuel Howard—Mooresville
Price, Samuel Howard, Jr.—Mooresville
Price, Sanford Scott—Salemburg
Proctor, William Vinson—Charlotte
Propst, Gold Blanton—Morganton
Provo, Jean Bush—Raleigh
Pruett, Irvin J.—Angier
Puckett, W. Moorefield—Robbins
Pugh, Edward Stuart—Windsor
Purcell, D. Craig—Salisbury

—R—

Rabil, Ernest John—Winston-Salem
Rachide, Albert Paul—Jacksonville
Rancke, John McMillan—Lumberton
Randall, William Hurley, Jr.—Lillington
Ranzenhofer, John Arthur—Greensboro
Raper, Donald J.—Rocky Mount
Rauch, Robert K.—Mocksville
Ray, Frederick, Jr.—Sanford
Reamer, I. Thomas—Durham
Reaves, Dorothy B.—Fayetteville
Reaves, Charles Adams—Asheboro
Reaves, Hallie Craven—Asheboro
Reaves, L. E., Jr.—Fayetteville
Reese, Joe Neal—Kannapolis
Register, Milton Otis—Clinton
Reinhardt, Bruce Bastian—Rocky Mount
Rhodes, Charles Reginald—Charlotte
Rhodes, Daniel Edward—Morganton
Rhyne, Clarence Little—Charlotte
Rice, Harry Curtis—Winston-Salem
Rice, Leslie D.—Maxton
Rich, Harold C.—Garland
Rich, Renus Edgar, Jr.—Brevard
Richardson, Luther Wyatt—Goldsboro
Richardson, Odell Kellie—Boone
Richardson, Vernon Herbert—Walnut Cove
Richardson, Wayne Robert—Boone
Ridenhour, Davidson Giles—Mount Gilead
Ridenhour, Henry Baxter—Spencer
Riggsbee, Edgar Lloyd—Chapel Hill
Riggsbee, Victor Lee, Jr.—Charlotte
Ring, Luther Branson—Tarpon Springs, Fla.
Rives, Herbert Lisle—Bethel
Roberts, Stephen Burgin—Black Mountain
Robertson, William N., Jr.—Laurinburg
Robinson, Carlton—Morehead City
Robinson, Derwood Paul—Oxford
Robinson, Don B.—Fort Mills, S. C.
Robinson, Harriett Agnes—Lumberton
Robinson, Thomas Ruffin, Jr.—Goldsboro
Rogers, Hubert Newton, Jr.—Lumberton
Rogers, Ralph Peele—Durham
Rogers, Ralph Peele, Jr.—Durham
Rollins, Ernest William—Winston-Salem
Rollins, Stuart Wingo—Winston-Salem
Roper, Harold Edward—Indialantic, Florida
Rose, Willie C.—Goldsboro
Rose, Winfield P.—Greensboro
Roughton, Rawlings H.—Charlotte
Rouse, Louis Livingston—Fayetteville
Royall, George Edwin, Jr.—Elkin
Russell, G. Clark—Greensboro
Russell, Jesse Milton, Jr.—Asheville
Russell, Joe Terrell—Canton
Russell, Lon D.—Greensboro
Russell, Ritchie A.—Winston-Salem
Russell, Thomas Wayne—Greensboro

—S—

Salley, William Moss—Asheville
Salley, William Moss, Jr.—Asheville
Sanders, Charl H.—Granite Quarry
Saunders, Walter K., Jr.—Greensboro
Savage, Matthew Council—Roanoke Rapids
Scarboro, William Louis—Raleigh

Schaefer, Brownie Dickson—Fayetteville
Scharff, Robert Edgar—Clemmons
Scott, Milon A., Jr.—Skyland
Seabock, Robert Lee—Mebane
Seaborn, Robert H.—Greenville
Secrest, Vann V., Jr.—Monroe
Selden, Joseph Stancell—Weldon
Semeniuk, Fred—Chapel Hill
Senter, Lloyd M.—Carrboro
Senter, Plennie Lloyd—Carrboro
Setzer, E. S., Jr.—Greensboro
Sewell, Evelyn Salter—Beaufort
Sewell, Guion Linwood—Kinston
Shaheen, William Maxwell—Blowing Rock
Shearin, Robert H.—Greensboro
Sheffield, Barnard Cleveland, Jr.—Warsaw
Shepherd, Dale M.—West Jefferson
Shepherd, Roy C., Jr.—Lexington
Sherard, Gene S.—Burlington
Sherard, John Frank—Burlington
Sherrill, Fred Lee, Jr.—Conover
Sherwood, Norman W.—Lenoir
Sheets, James P.—West Jefferson
Shields, Clarence Louis—Jacksonville
Shigley, Henry Hall—Asheville
Shoemaker, William Preston—High Point
Shook, Eulan—Hickory
Shore, Vollie A., Jr.—Durham
Shouse, W. Darle—King
Shuford, Grady W.—Forest City
Shultman, Simon L.—Charlotte
Sigmon, Russell Grady, Jr.—Conover
Simmons, Foster Joel—Hickory
Simmons, Hansford R.—Jacksonville
Simmons, Peggy Costner—Lincolnton
Simmons, William Alfred—Winston-Salem
Simpson, John Thomas, Jr.—Statesville
Simpson, Noah J.—Spindale
Simpson, Thomas Skinner—Winston-Salem
Sinclair, Allen—Albemarle
Sisk, Charles Jones—Asheville
Sisk, William T.—Asheville
Skakle, Sybil Austin—Chapel Hill
Slaughter, Thomas G.—Charlotte
Slayton, Mary Thomasine—
Washington, D. C.
Slesinger, Stanley S.—Charlotte
Sloan, William Lee—Chapel Hill
Sloop, Roger Hester—Winston-Salem
Smith, Edward M.—Chapel Hill
Smith, Edwin Harrison, Jr.—Tarboro
Smith, Emmett Aaron, Jr.—Charlotte
Smith, Henry Edwin—Thomasville
Smith, James Grey—Stokesdale
Smith, Joe E.—Valdese
Smith, John Hubert, Jr.—Varina
Smith, L. Wriston, Jr.—Kannapolis
Smith, Oscar Wilbur—Pilot Mountain
Smith, Ralph Wright, Jr.—Charlotte
Smith, Robert Garland—Mount Airy
Smith, Roger A.—Raleigh
Smith, Sue Ballantine—Chapel Hill
Smith, Terre M.—Chapel Hill
Smith, Verner F.—Greensboro
Smith, William Julius—Chapel Hill
Smith, William Oscar—Arlington, Va.
Snyder, Shuford E.—Asheville
Soler, Urbano—Star
Solomon, A. Melvin—Charlotte
Southern, Joseph Carson—High Point
Sparks, Betty Tate—Charlotte
Sparks, James Ellis—Elizabeth City
Spencer, B. W., Jr.—Durham
Speranza, Charles F.—Chapel Hill
Spittle, Roger Y.—Asheville
Stahl, Gerald M.—Durham
Stalvey, John C.—Knightdale
Stamps, J. N.—High Point
Stanback, Thomas Melville—Salisbury
Stanford, Joyce Nelson—Chapel Hill
Stanley, Verner E.—Charlotte
Stanton, William Harper—New Bern
Steele, George H., Jr.—Greensboro
Stevens, Charles L.—Garner
Stevens, Mac Watson—Broadway
Stevenson, John Thomas—Elizabeth City
Stevenson Paul A.—Elizabeth City
Stevenson, Ralph S.—Concord
Stewart, Jesse Southerland—Fremont
Stimson, J. H.—Statesville
Stine, Charles R.—Charlotte
Stone, Benjamin Franklin—Elizabethtown
Stone, Harry Curtis, Jr.—Salisbury
Stone, Joe D.—Pilot Mountain
Stone, Wilbert L.—Franklinton
Stonestreet, Dewey Harding—
Winston-Salem
Stoots, John K.—Troy
Stowe, Harry Reid—Charlotte
Street, James Thomas—Roxboro
Stroupe, L. S.—Kings Mountain
Summey, Purvey Burpee—Mount Holly

Summey, William Lewis—Dallas
Suttlemyre, Claude Philip—Hickory
Swan, William J.—Hazelwood
Swauey, Charles Arthur—Winston-Salem
Swearngan, Clarence LeRoy—Charlotte
Sykes, Ralph James—Greensboro

—T—

Talbert, George Robert—Winston-Salem
Tart, David Whitfield—Greensboro
Tart, Paul Edwin—Kinston
Tate, Earl Henry—Lenoir
Tate, Samuel B.—Asheville
Tate, W. Stanford—Lexington
Tatum, Joseph Myron—Asheville
Tatum, Mary Ellington—Winston-Salem
Taylor, James G.—Conway
Taylor, LeRoy Boone—Conway
Taylor, Norwood T.—Raleigh
Taylor, Sue Sheek—Yadkinville
Taylor, William P.—Roanoke Rapids
Taylor, William West—Chapel Hill
Teague, James Ralph—High Point
Temple, Herbert A.—Charlotte
Tennant, Walter Douglas—Crossnore
Terrell, John Arthur, Jr.—Sanford
Thomas, Henry Grady—Wilson
Thomas, John Ivey—Dunn
Thomas, James Seymour—Derita
Thomas, Philip Langston—Shallotte
Thompson, Charles Dale—Graham
Thompson, Delma Adair—Salisbury
Thompson, Herman O.—Chapel Hill
Thompson, James L.—Reidsville
Thompson, Paul Herman—Fairmont
Thorne, Samuel Thomas—Charlotte
Thornton, George Palmer—Goldsboro
Thornton, John W., Jr.—Dunn
Tilles, Irving—High Point
Tilley, John Everett—Jamestown
Timberlake, Claude Vernon, Jr.—
Washington, D. C.
Timberlake, Harry Wilson—Roanoke Rapids
Tollison, Robert B.—Oakboro
Tomlinson, Leon C.—Fayetteville
Toms, Bate C.—Salisbury
Toms, Elmo Reid—Wilmington
Townsend, James H.—Red Springs
Tripp, Guy Oscar—Wilmington
Trosper, Edith Woodman—Chapel Hill
Tunstall, Joe Peyton—Washington
Turlington, Jesse E.—Lumberton
Turner, Charles F.—Lawndale
Turner, Christopher Columbus, Jr.—
Scotland Neck
Turner, George Wilson—Wilmington
Turner, Joseph Kelly, Jr.—Weldon
Tyler, Jack Loyd—Greenville
Tyson, Jesse Williams—Greensboro
Tyson, Wendell Brown—Rocky Mount

—U—

Umphlett, Harry Bassett, Jr.—
Elizabeth City
Umstead, Oscar Logan—Durham
Underhill, John A.—High Point
Underwood, Dannie Davis—Greensboro
Underwood, Hamilton Polk, Jr.—
Fayetteville
Underwood, Maurice Edward—Wilmington
Upchurch, Julian Emmett, Jr.—Durham
Upchurch, Malcolm Thurston—Smithfield
Usher, Harold Griffin—Burlington
Uzzell, Steve C. C.—Brevard

—V—

Vanderburg, William Lee—Burlington
Van Valkenburgh, William B.—Asheville
Varner, Sebron Edward, Jr.—
Huntsville, Alabama
Viall, Wesley Russell, Jr.—Pinehurst
Vinson, Emmett Littlebury—Halifax
Vinson, Joe Battle—Zebulon

—W—

Wade, Clifton Elsworth—Colerain
Wagner, John Wesley—Charlotte
Walker, Archie Duval—Wilmington
Walker, Harry Wilbur—Norlina
Walker, Hubert Long—Greensboro
Walker, Paul M.—Newton
Wallace, A. C.—Star
Walters, James Edward—Morven
Ward, Bernard Rudolph—Goldsboro
Ward, Joseph Willard—Wallace
Ward, Waits Artemus—Swannanoa
Ward, Wilbur Shepherd—Swannanoa
Warren, Bowman Glidewell—Rural Hall
Warren, Claude F.—Statesville
Warren, J. C.—Benson
Watson, Emory Milner—Greensboro
Watson, Robert Neal—Sanford

Way, James Arthur, Jr.—Winston-Salem
Weatherwax, Fuller Garner—Clemmons
Webster, Charles D.—Fairmont
Webster, Park E.—Concord
Webster, Willie Broox—Fairmont
Welborn, John Henry—Lexington
Welch, William Dorsey, Jr.—Washington
Wells, Franklin Ennis—Raleigh
Wells, Robert Rodney—Shelby
Wells, William Potter—Durham
West, June Bush—Raleigh
West,Waits Artemus—Roseboro
West, Wilbur Latham—Roseboro
Whaley, Hobart Glenn—Wilmington
Whaley, Lloyd Milton—Wallace
Wheeler, Claude Cameron, Jr.—Chapel Hill
Wheeler, Cyrus Rankin—Oxford
White, Clarence Bernard—Henderson
White, George Spencer—Lexington
White, Grey Bullock—Burlington
White, James Stark—Mebane
White, Joseph Graham—Burlington
White, Luther—Wilmington
White, Ralph Lawrence—Troy
Whitehead, Charles Raymond—Ramseur
Whitehead, Willis Lee—Yanceyville
Whitehurst, Paul Adams—Murfreesboro
Whiteley, Iley C.—Morganton
Whiteley, Roland Scott—Greensboro
Whitley, Howard Emsley—Concord
Whitford, Bryan Henry—Rocky Mount
Whitley, Wyatt Yelverton—Fremont
Whitson, William James—Phelps, New York
Wiggins, Kenneth L.—Goldsboro
Wiggins, William Winston—Raleigh
Williams, Archibald Hunter A.—Oxford
Williams, Bruce—Hendersonville
Williams, Charley Harold—Asheboro
Williams, Earl Gaston—Gastonia
Williams, Glenwood Lee—Fayetteville
Williams, James E.—Rockingham
Williams, John Cossie—Bessemer City
Williams, Lawrence Lanier—Lexington
Williams, Martin H.—Lexington
Williams, Martin Van Buren—Winston-Salem
Williams, William Alexander—Williamston
Williford, Evelyn Doris—Angier
Williford, Earl Hardy—Kannapolis
Williford, John Samuel—Pinetops
Willis, Robert Moore—Southport
Wilson, Carol Bray—Durham
Wilson, Claude Arthur—Monroe
Wilson, Harry W., Jr.—Winston-Salem
Wilson, Joseph Helsebeck—Winston-Salem
Wilson, Robert Charles—Hendersonville
Wilson, Thomas Harvey—Gastonia
Wilson, William Hooper—Raleigh
Winstead, D. D., Jr.—Washington
Winter, Carlton O.—Jacksonville
Wohlford, Herbert William—Charlotte
Wolfe, Benjamin Houston—Burlington
Wolfe, Robert P.—Mount Airy
Wolfe, William Samuel—Mount Airy
Womble, Logan Nyal—Plymouth
Wood, John Dee—Burlington
Woodard, Barney Paul—Princeton
Woodard, George F.—Matthews
Woodard, John Bennett—Kannapolis
Woodward, Grover Ben—Franklin
Woody, Robert Rickman—Burlington
Woolard, Edward Watson—Henderson
Wooten, Ruth Aycock—Raleigh

—Y—

Yandle, Howard Avant—Chapel Hill
Yost, Thomas Marion—Greensboro
Young, Charles W., Jr.—Elizabeth City
Young, Thomas F.—Leicester
Youngblood, Thomas Watson—Raleigh

—Z—

Zachary, James Neville—Cashiers
Zambito, Joseph—Raleigh
Zuckerman, Isaac L.—Greenboro

HONORARY MEMBERS

Bowman, Frederick O.—Chapel Hill
Dargavel, John W.—Chicago, Ill.
Graham, Frank Porter—New York City
Holton, Charles William—Essex Falls, N. J.
Jones, Rowland, Jr.—Washington, D. C.
Noble, Alice—Chapel Hill

ASSOCIATE MEMBERS

Adams, James C.—Landis
Almand, Charles Aubrey—Rocky Mount
Anderson, William A.—High Point
Angel, T. W., Jr.—Franklin
Barbour, Thelbert Alonzo—Burlington
Biggerstaff, Raymond W.—Gastonia
Black, Baxter F., Jr.—Kannapolis
Brown, Samuel James—Gastonia

Bryan, J. E.—Lumberton
Cahill, Edgar Leon—Winston-Salem
Chandler, James Thomas—Leaksville
Correll, Leslie James—Kannapolis
Coxe, James Sherwood—Raleigh
Creech, Joseph A.—Selma
Dallas, G. L.—Leaksville
Elks, Chester A.—Scotland Neck
Faulkner, Edward G.—Monroe
Gamble, Joe Paul, Jr.—Monroe
Garland, Robert G.—High Point
Gwin, Charles Eugene—Salisbury
Hedrick, Hoyt Carlynn—Monroe
Hickman, Sam G.—Statesville
Holmes, Ralph T.—Statesville
Horton, Victor Walter—Asheville
Jenkins, Edmund Thomas—Winston-Salem
Ketchum, W. L.—Jacksonville
Littlefield, Gary Anderson—Gastonia
Lovingood, Jack B.—Hendersonville
McGhee, Joseph T.—High Point
McGill, J. L.—Kings Mountain
McLarty, George—High Point
McNeill, W. C.—Whiteville
Matthews, George David—Stoneville
Matthews, Johnnie Lee—Rocky Mount
Matthews, Weldon C.—Morehead City
Niven, Howard Archibald—Charlotte
Overton, John Tyler—Southern Pines
Pearce, Ennis Lee—Rocky Mount
Pelt, Adie Grey, Jr.—Goldsboro
Pinner, Beaman L.—Asheville
Pinnix, John Marshall, Jr.—Kernersville
Reeves, Elmer J.—Charlotte
Richardson, Joseph Phillips—Winston-Salem
Riddle, Steve W.—Burlington
Royal, J. Weldon—Denton
Royall, George E.—Elkin
Rumfelt, Jack Norman—Belmont
Russell, Rufus C.—Greensboro
Secrest, Vann V.—Monroe
Sumner, Alfred Cooper—Burlington
Suttle, Julius Albert, Jr.—Shelby
Taylor, Charles Alexander—Mount Holly
Threewitts, George A.—Littleton
Treadwell, John E.—Raleigh
Upchurch, John O.—Salisbury
Viall, Wesley R.—Pinehurst
Vinson, James Thomas, Jr.—Goldsboro
Walters, Chester R.—Salisbury
Wharton, Charles A.—Gibsonville

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LANCE INC. Charlotte, North Carolina

WOMAN'S AUXILIARY

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

OFFICERS 1961-1962

President.....Mrs. Leslie Myers, 420 Lawndale Drive, Winston-Salem
First Vice-President.....Mrs. J. T. Stevenson, 817 W. Church St., Elizabeth City
Second Vice-President.....Mrs. D. D. Claytor, 1208 Quail Drive, Greensboro
Secretary.....Mrs. Robert H. Milton, 329 Club Drive, Salisbury
Treasurer.....Mrs. J. L. Creech, 107 Meadowbrook Drive, Smithfield
Parliamentarian.....Mrs. George W. Markham, 2208 West Haven, Fayetteville
Historian.....Mrs. Rush Hamrick, Jr., 904 Crescent Avenue, Shelby
Advisor.....Mrs. Thomas M. Holland, Stanley Road, Mt. Holly
Advisor.....Mrs. F. F. Potter, 1227 Wendover Road, Charlotte

COMMITTEE MEMBERS—1961-1962

Nominating

Mrs. Robert Hall, Chairman
Mrs. P. W. Kendall
Mrs. Hoy A. Moose

Ways and Means

Mrs. M. M. Edmonds, Chairman
Mrs. D. A. Dowdy, Jr.
Mrs. W. W. Morton

Membership

Mrs. J. T. Stevenson, Chairman
Mrs. Keith Fearing, Jr.
Mrs. W. D. Welch, Jr.

Hospitality

Mrs D. D. Claytor, Chairman
Mrs. N. O. McDowell, Jr.
Mrs. M. B. Melvin

Publicity

Mrs. J. M. Darlington, Chairman
Mrs. Ben Mobley
Mrs. H. C. Starling

Doings

Mrs. George Cocolas, Chairman
Mrs. A. W. Jowdy, Jr.
Mrs. R. P. Rogers, Jr.

Resolutions

Mrs. W. T. Boone, Chairman
Mrs. C. D. Blanton, Jr.
Mrs. S. T. Forrest

Liaison

Mrs. W. R. Adams, Jr.
Mrs. J. D. Bain, Jr.
Mrs. John Bius
Mrs. J. H. Brown
Mrs. L. R. Burris, Sr.
Mrs. Marcus Cameron
Mrs. F. E. Campbell
Mrs. Leo H. Carter
Mrs. M. A. Chambers
Mrs. Ben F. Collins, Jr.
Mrs. A. G. Cox
Mrs. Grover Creech
Mrs. Harold V. Day
Mrs. O. G. Duke, Jr.
Mrs. S. M. Edwards, Jr.
Mrs. John P. Friday
Mrs. P. L. George, Jr.
Mrs. Kirk Hardee
Mrs. P. H. Heaton, Jr.
Mrs. David Hix
Mrs. John Hood, Jr.
Mrs. G. G. Inman
Mrs. David Jones
Mrs. W. A. King
Mrs. W. L. Lloyd
Mrs. E. J. McDonald
Mrs. H. E. Malion
Mrs. Paul Miller
Mrs. H. T. Murrell
Mrs. H. S. Overman
Mrs. C. E. Page, Jr.
Mrs. W. H. Randall
Mrs. T. R. Robinson
Mrs. Hubert Rogers
Mrs. G. E. Royall, Jr.
Mrs. M. A. Scott
Mrs. Norman Sherwood
Mrs. W. P. Shoemaker
Mrs. Roger Sloop
Mrs. Hunter Smith

THIRTY-FOURTH ANNUAL BUSINESS MEETING

WOMAN'S AUXILIARY

NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

April 18, 1961

The Woman's Auxiliary of the North Carolina Pharmaceutical Association met for its thirty-fourth Annual Business Meeting at twelve noon on April 18, 1961 at the Greensboro Country Club in Greensboro, North Carolina. Mrs. Floyde F. Potter, President, presided.

The Invocation was sung by Mrs. R. Dewey Farrell of Greensboro, accompanied by Mrs. Thomas M. Holland of Mt. Holly.

Following lunch, Mrs. C. U. Paoloni, President of the Greensboro Drug Club Auxiliary, welcomed state auxiliary members and brought greetings from the hostess auxiliary. The response was given by Mrs. Edwin R. Fuller of Salisbury, wife of the President of the North Carolina Pharmaceutical Association and a past president of the Woman's Auxiliary.

The Minutes of the 1960 Meeting were published in the CAROLINA JOURNAL OF PHARMACY, therefore, Mrs. W. D. Welch, Jr. moved that we dispense with the reading of the Minutes and the Roll Call. The motion was seconded and carried.

Mrs. Potter appointed the following members to serve on the Minutes Committee: Mrs. N. O. McDowell, Jr., Mrs. Robert Milton, Mrs. W. W. Morton.

The Treasurer, Mrs. N. O. McDowell, reported a balance of $397.31 at this date. She stated that a complete report of the Treasurer would be published at a later date. Mrs. Potter stated that the Treasurer's Report would be filed for audit. The following members were appointed on the Auditing Committee: Mrs. D. D. Claytor, Mrs. J. L. Creech and Mrs. Fred Hawkins.

Mrs. B. W. Spencer
Mrs. James Street
Mrs. C. P. Suttlemyre
Mrs. W. S. Tate
Mrs. J. P. Tunstall
Mrs. H. P. Underwood, Jr.
Mrs. Wilbur S. Ward
Mrs. W. A. West

The Parliamentarian, Mrs. Leslie Barnhardt, reported that as a representative of the Woman's Auxiliary, NCPA, she had attended the Leadership Training Workshop sponsored by the North Carolina Council of Women's Organizations and was appointed by the Council to serve as chairman of its Policy Committee; and that on invitation from the President, Mrs. Potter, she had prepared and presented a program at the Fall Workshop on *Leadership Techniques.*

The Historian, Mrs. Robert B. Hall, reported that it had been a pleasure to keep the Scrapbook and to serve on the Executive Board.

STANDING COMMITTEE REPORTS

EXECUTIVE

Mrs. David D. Claytor, Secretary

The Executive Board of the Woman's Auxiliary of the North Carolina Pharmaceutical Association met five times during the year. Mrs. F. F. Potter, President, presided at all meetings.

On May 10, 1960, Mrs. Potter called a brief meeting in Winston-Salem, North Carolina for the purpose of appointing a Nominating Committee. The members appointed by Mrs. Potter and approved by the Executive Board were: Mrs. Thomas M. Holland, Mrs. W. D. Welch, Jr., Mrs. E. E. Merchant.

On July 21, 1960, the officers attending the annual Leadership Training Workshop in Chapel Hill, sponsored by the North Carolina Council of Women's Organizations, met to discuss plans for the Fall Workshop. Also, at this meeting, it was decided that the Executive Committee membership be polled by mail concerning possible modification of the Convention prize program.

On October 27, 1960, state and local officers and committee members met jointly at the Institute of Pharmacy in Chapel Hill for the Fall Workshop. "Leadership Technique" was the subject for study. Mrs.

Leslie Barnhardt, Parliamentarian, was speaker for the day. Guests present and reporting to the group were: Edwin R. Fuller, President of the N. C. P. A.; W. J. Smith, Executive Secretary of the N. C. P. A.; Dr. E. A. Brecht, Dean of the School of Pharmacy; Charles Hines, President of the Student Body at the School of Pharmacy; Miss Alice Noble, Historian for the School of Pharmacy; Mrs. Stephen T. Forrest, 1960-61 Convention Chairman.

Committee and local auxiliary reports were heard. Mrs. Ralph P. Rogers, Sr. presented silver candelabra to the School of Pharmacy, gift of the Woman's Auxiliary. Mr. and Mrs. W. J. Smith were recognized in tribute and appreciation for their twenty years of service to the North Carolina Pharmaceutical Association and its affiliated Auxiliaries. "The growth of these organizations over the twenty years has been due to their leadership and ability to correlate related activities." The buffet luncheon was prepared and served by Mrs. Smith and members of the two Chapel Hill Auxiliaries.

On February 2, 1961, the Executive Board met at the Institute of Pharmacy. Mrs. W. J. Smith was luncheon hostess for the N. C. P. A. Mrs. Potter announced that the results of the poll concerning the Convention prize program favored modification. Actions taken by the Board at this meeting were:

1. That a die for Woman's Auxiliary, N. C. P. A. past presidents' pins and/or charms be purchased at the cost of $30.00.

2. That $35.00 designated for extra kitchen help and $150.00 designated for clerical help be alloted to the Institute of Pharmacy.

3. That Greensboro be allotted an amount up to $250.00 for Convention expenses.

4. That a Budget Advisory Committee be appointed to review, study, and report Auxiliary expenses and projects.

5. That Convention Registration Fees be increased from $2.00 to $3.00 to avoid possible infringement upon present and future Auxiliary projects.

6. That Life Membership in the Woman's Auxiliary, N. C. P. A. be awarded to Miss Alice Noble in recognition of her faithful interest in and service to the Pharmacy students, both past and present, and for her contributions to the profession of Pharmacy in North Carolina.

7. That the Pharmacy (Student) Wives Auxiliary be allotted the amount of $35.00 for their Christmas Party and Senior Tea and that members of this Auxiliary be exempt from payment of State Auxiliary dues for the current year in appreciation of and to encourage continuation of their enthusiastic participation and support of the affairs of Pharmacy in North Carolina.

8. That the amount of $150.00 be transferred from the Reserve Fund to the Student Loan Fund in order that this Auxiliary project be able to continue uninterrupted service of Pharmacy students.

9. That the following recommendations be submitted to Dean E. A. Brecht of the School of Pharmacy for consideration in the selection of recipients of the Vivian Spradlin Smith Scholarship in order that this Scholarship serve both its recipient and North Carolina:

   1. That, if possible, the boy or girl selected to receive this Scholarship intends to practice Pharmacy in North Carolina following graduation.
   2. That the boy or girl selected to receive this Scholarship be requested to practice Pharmacy in North Carolina one year for each year he received the Scholarship or to repay the amount he received from the Scholarship, without interest, to the Woman's Auxiliary of the North Carolina Pharmaceutical Association.

On April 17, 1961, the Executive Board held its last meeting for the year. The following actions were taken:

1. That the amount of $35.00 designated for extra kitchen help at the Institute of Pharmacy be redesignated for "miscellaneous expense" incurred by the Auxiliary during official meetings held at the Institute.

2. That the Proposed Budget for 1961-1962 submitted by the Budget Advisory Committee be accepted by the Executive Board and submitted at the Annual Business Meeting for adoption.

3. That the Auxiliary give to the School of Pharmacy the amount of $100.00; $75.00 of this amount designated for the purchase of a literature stand and $25.00 of this amount designated for the purchase of a silver serving tray.

4. That the Auxiliary give to the Institute of Pharmacy the amount of $250.00 to be used toward the purchase of a sound projector; *and* that all remaining funds be placed in the Lucile Swaringen Rogers Scholarship Fund.

HOSPITALITY

Mrs. J. T. Stevenson, Chairman

There have been 237 messages sent to members of the "Pharmaceutical family" since the 1960 Convention, at the cost of $19.96.

MEMBERSHIP

Mrs. Leslie M. Myers, Chairman

A general letter was sent to Auxiliary members and a letter to members of the Liaison Committee. A bulletin was printed in the NCPA "Tar Heel Digest". There were 600 acknowledgment cards and 200 reminder cards mailed. New members to date: *118*: Members attending Convention: *282*: Total membership: *643*. Sixteen of our members are attending their first Convention. Local auxiliaries having 100% state membership are: Gaston, Raleigh, Rowan-Davie, Chapel Hill, Greensboro, Charlotte, Burlington-Alamance, Winston-Salem and Cabarrus County.

RESOLUTIONS

Mrs. Rush Hamrick, Jr., Chairman

Whereas, the Women of Greensboro have made extensive plans for our entertainment during the 1961 Convention and have sacrificed their personal interests in our behalf, we give them a rising vote of thanks for making our visit so pleasant.

Whereas, officers and committee members of the Auxiliary have performed their duties in a spirit of loyalty and cooperation and the work of the Auxiliary has progressed under their efficient guidance.

Be it resolved that the members extend to them, through this medium, their heartfelt thanks.

Whereas, Vivian Smith has given most generously and untiringly of her time and talents, thus rendering invaluable service to our organization, therefore—

Be it resolved that the Woman's Auxiliary express to her its deepest appreciation.

Whereas, each year the Auxiliary loses from its Executive Board one Advisor, a person who usually serves as Vice-President, President and then as Advisor for two years, this person has merited the admiration and affection of her co-workers by her many contributions to the Woman's Auxiliary, therefore

Be it resolved that special appreciation be expressed to Lucile Rogers, the retiring member of the Board this year.

Whereas, many manufacturers, wholesale houses, retail establishments, the NCPA, and TMA and various individuals have graciously entertained our members through contributions of prizes, sponsorship of events and other media, therefore—

Be it resolved that the Woman's Auxiliary express its thanks to every person and to every organization contributing in any way to our pleasure.

Mrs. Hamrick moved that the Resolutions be adopted. The motion was seconded and carried.

PUBLICITY

Mrs. Robert F. Whiteley, Chairman

The most important duty of this Committee was publicizing the Fall Workshop held at the Institute of Pharmacy on October 27, 1960. With the cooperation of local auxiliary Publicity Chairmen, information concerning this Workshop appeared in newspapers throughout the state. It is through the combined efforts of the state and local publicity committees that the important activities of the Woman's Auxiliary receive proper and appropriate notice in North Carolina. The challenge of serving the Auxiliary has been most rewarding.

DOINGS

Mrs. George Cocolas, Editor

There were two issues of "Doings" during the year. The first issue was mailed in September, 1960 to approximately 640 Auxiliary members. This issue contained 1960 Convention news and a roster of state officers and committee members and local auxiliary officers. The second issue was mailed in March, 1961 to more than 700 Auxiliary members. This was a Pre-Convention issue. This committee appreciates the help of the

Chapel Hill Woman's Auxiliary, Institute of Pharmacy Staff, and the W. J. Smiths.

WAYS AND MEANS

Mrs. Romas White, Jr., Chairman

This Committee has been inactive for a number of years.

NOMINATING

Mrs. Thomas H. Holland, Chairman

The Nominating Committee submits the following slate of officers:

President, Mrs. Leslie M. Myers, Winston-Salem

First Vice-President, Mrs. John T. Stevenson, Elizabeth City

Second Vice-President, Mrs. David D. Claytor, Greensboro

Secretary, Mrs. Robert H. Milton, Salisbury

Treasurer, Mrs. J. L. Creech, Smithfield

Parliamentarian, Mrs. George W. Markham, Fayetteville

Historian, Mrs. Rush Hamrick, Jr., Shelby

Advisor, Mrs. Thomas M. Holland, Mt. Holly

Advisor, Mrs. Floyde F. Potter, Charlotte

Mrs. Potter called for nominations from the floor. There were none. Mrs. W. P. Rose moved that the slate submitted by the Nominating Committee be accepted. The motion was seconded and carried.

Mrs. Potter introduced the new officers and announced that the installation of the officers for 1961-1962 would be at four-thirty in the afternoon at the King Cotton Hotel.

SPECIAL COMMITTEE REPORTS

Mrs. T. M. Holland, chairman of the Budget Advisory Committee, submitted a proposed budget for 1961-1962. Mrs. C. H. Smith moved that the Proposed Budget be adopted, and upon adoption by the new Executive Board, be published in the next issue of "Doings". The motion was seconded and carried. (The itemized budget has not been reprinted here since it will appear in the Auxiliary bulletin, "Doings". ed.)

ENDOWED SCHOLARSHIP FUND

Mrs. Ralph P. Rogers, Sr.

As reported on February 17, 1961, The Lucile Swaringen Rogers Scholarship Fund amounts to $1,296.62. Also reported on this date: *Student Loan Fund* stands at $1,000.00 less bank service charges of $5.42: *Reserve Fund* has a balance of $503.89.

Local Auxiliary Reports were heard as follows:

Asheville by Mrs. William T. Sisk, President

Burlington-Alamance by Mrs. Ben Mobley, President

Chapel Hill by Mrs. Melvin Chambers, Vice-President

Chapel Hill Pharmacy Wives by Mrs. Frank Raper, President

Cabarrus County by Mrs. P. L. George, Jr. President

Gaston by Mrs. T. M. Holland, Advisor

Greensboro by Mrs. C. U. Paoloni, President

High Point by Mrs. David Dowdy, Jr. President

Lizzie Hancock by Mrs. C. E. Page, Jr., President

Raleigh by Mrs. Tom Sanders, President

Rowan-Davie by Mrs. Robert H. Milton, President

Wilmington by Mrs. P. H. Heaton, President (report read by secretary)

Winston-Salem by Mrs. William E. Insch, President

Mrs. Potter recognized Mrs. Leon Kimball, luncheon hostess for Sealtest Foods, Mrs. William P. Brewer, luncheon chairman, and Mrs. James Waugh, Chief Page. Also present and representing Sealtest Foods, Mrs. Brown and Mrs. Bruce Wingate, wife of T. M. A. President.

Miss Alice Noble was recognized and presented a Certificate of Life Membership in the Woman's Auxiliary, N. C. P. A. Miss Noble thanked the Auxiliary for this Honor and pledged continued efforts in behalf of Pharmacy affairs. Mrs. Leslie M. Myers,

First Vice-President, took the Chair while the President, Mrs. Potter, gave her report.

President's Report

Mrs. Floyde F. Potter

Madam Chairman,

My term of Office as President of the Woman's Auxiliary of the North Carolina Pharmaceutical Association now expires. It has been a bounteous year for me; a year rich in knowledge, in fellowship and in good times with friends new and old. I was impressed with the high standards maintained in the operation of each auxiliary, the cooperation of the members and the effort to bring Pharmacy to young people by providing Scholarships for worthy students. It is an honor to have served this organization whose loyalty and teamwork gave me inspiration and in this unity, I feel confident we have the power to promote the honored profession of Pharmacy not only in communities, but in the nation and the world.

The Executive Board held a brief meeting immediately following the business session luncheon at the Forsyth Country Club, Winston-Salem.

Appointments were made during the months of April and May.

The Ninth Annual Leadership Training Workshop, sponsored by the North Carolina Council of Women's Organizations, was held July 18 to 21 in Chapel Hill. Your President, First Vice-President, Second Vice-President, Secretary, and Parliamentarian attended. During the Workshop, we had a call meeting of the Executive Board.

During September, I attended the Board Meeting of the North Carolina Council of Women's Organizations at Chapel Hill. Also, it was my privilege to speak at the first meeting of the new Pharmaceutical Auxiliary in Charlotte. Members received the first issue of "Doings", September 22.

In October, I began visitations to local auxiliaries in the "land of the sky". This was a visit to the Asheville Auxiliary.

A Workshop was held at the Institute of Pharmacy, the program being Leadership Techuique and Parliamentary Procedure. The President of the North Carolina Pharmaceutical Association, Mr. Edwin R. Fuller, brought a message of interest to all Auxiliary members. Dean Brecht delivered greetings from the School of Pharmacy. Mrs. W. J. Smith, the hostess for the day, served a delicious buffet luncheon.

November was the month I visited the Winston-Salem Auxiliary.

During December, I visited Rowan-Davie Auxiliary.

February activities consisted of an Executive Board Meeting, visits to the Raleigh Auxiliary, Burlington-Alamance Auxiliary, Gaston Auxiliary, and the Greensboro Auxiliary. I had planned to visit the Wilmington Auxiliary during this month, but was unable to do so, due to illness in my family.

During March, the second edition of "Doings" was mailed to members. I attended the World Affairs Conference at Chapel Hill and the North Carolina Council of Women's Organizations Board Meeting. I visited the Charlotte Auxiliary and attended the four day Career-O-Rama held at the Charlotte Coliseum. The President's file was brought up-to-date. The History from 1935 to 1954 has been put in pamphlet form. March 22 marked the organization of the Woman's Auxiliary of the Cabarrus County Pharmaceutical Society. I visited the School of Pharmacy upon invitation and also visited the Pharmacy Wives Auxiliary at a night meeting held at the Duke Power Building in Durham. Mrs. W. J. Smith was hostess to the Lizzie Hancock Chapter and the State President at a luncheon at the Carolina Inn. The Chapel Hill Auxiliary, Lizzie Hancock Chapter, Pharmacy Wives Auxiliary, and eleven women from Durham met to hear the President's message. Immediately following the business session, a reception was held. This concluded my visits to the local auxiliaries. It was a wonderful experience and what I most enjoyed was the opportunity of becoming better acquainted with the members.

The Endowment Principal of the Vivian Spradlin Smith Scholarship is now $6,500. The Scholarship for this year was $300. The recipient was a most deserving girl in the senior class.

The Lucile Swaringen Rogers Scholarship Fund now totals $1,296.26.

The Student Emergency Loan Fund is $994.58.

Our Reserve Fund has a balance of $503.89.

The Official Seal of the State Auxiliary has been printed as a letterhead on Auxiliary Stationery.

At this time I would like to recommend:

1. That increased Scholarships for worthy students be given priority.
2. That the incoming State President contact Dr. Melvin Arthur Chambers, Assistant Dean of the School of Pharmacy, regarding a program to promote Pharmacy recruitment in high schools.
3. That incoming Officers of all Auxiliaries, especially Presidents, attend the Annual Leadership Training Workshop at Chapel Hill.

I give my sincere thanks—

To Officers, Chairmen of Committees and all members for their loyal support during the year.

To Mrs. W. J. Smith for cooperation and help.

To Mrs. Stephen T. Forrest, State Convention Chairman, and her Assistants, Mrs. D. D. Claytor and C. U. Paoloni, for the success of this Convention.

Mrs. J. M. Darlington moved that the President's report be adopted and the recommendations approved. The motion was seconded and carried.

Mrs. N. O. McDowell, Jr. presented Mrs. Potter with a gift of silver from the Auxiliary as a token of appreciation for her work during the year.

Following announcements by Mrs. Forrest, Mrs. Myers, and Mrs. Stephen Frontis, Convention Prize Chairman, Mrs. Floyde F. Potter, President, declared the Thirty-fourth Annual Business Meeting adjourned.

Officers of the Woman's Auxiliary, NCPA, 1961-62. Standing, left to right: Mrs. Leslie Myers, president; Mrs. Robert H. Milton, secretary; Mrs. J. L. Creech, treasurer; Mrs. Thomas M. Holland and Mrs. F. F. Potter, advisors. Seated, left to right: Mrs. D. D. Claytor, second vice president; Mrs. J. T. Stevenson, first vice president; and Mrs. George W. Markham, parliamentarian.

1961-1962 ROSTER TRAVELING MEN'S AUXILIARY OF THE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

HONOR ROLL

OFFICERS

Leon Kimball, *President*
W. P. Brewer, *Vice President*
J. Floyd Goodrich, *Secretary-Treasurer*
C. H. Smith, *Asst. Secretary-Treasurer*

BOARD OF GOVERNORS

Bruce Wingate ..... 5 years
O. G. Duke ..... 4 years
Reuben C. Russell ..... 3 years
A. G. Cox ..... 2 years
Stephen Forrest ..... 1 year

Mr. Druggist—These men and these men only contributed financially toward your entertainment at the TMA party held in Greensboro this year. Support those representatives who are interested in you and your Association. Ask the man who calls on you if he is a member.

Abbott Laboratories, R. Vance Eller, 1817 Dublin Drive, Greensboro
Abbott Laboratories, Eugene E. Merchant, Jr., 210 Loch Drive, Winston-Salem
Albers Drug Company, N. O. Phillips, Box N, Bristol, Tennessee
American Greetings Corp., Lacy M. Hatchell, Box 8717, Guilford College
American Pharmaceutical Co., A. W. Baker, Box 715, Valdese
American Pharmaceutical Co., C. H. Davies, 120 Bruckner Blvd., New York, N. Y.
Ascher, B. F. & Co., Inc., Carl Lewis, Box 236, Kenly
Austin, J. H. Co., J. H. Austin, Box 4142, Charlotte
Ayerst Laboratories, J. Howard Mock, 16 Forestdale Dr., Asheville
B. C. Remedy Co., H. M. Adams, Rt. #7 Rock Spring Dr., Winston-Salem
B. C. Remedy Co., L. P. Bullock, Jr., 503 Louise St., Wilson
B. C. Remedy Co., F. T. Clayton, 113 Academy Rd., Roxboro
B. C. Remedy Co., A. G. Cox, 2513 Club Blvd., Durham
B. C. Remedy Co., W. T. Hamlin, 1102 N. Gregson St., Durham
B. C. Remedy Co., W. W. Morton, % Company, Durham
B. C. Remedy Co., R. F. Norton, Box 119, Carolina Beach
B. C. Remedy Co., R. T. Scott 2123 Sprunt St., Durham
B. C. Remedy Co., T. W. Shepherd, Jr., 631 Brookhurst Drive, Charlotte
B. C. Remedy Co., W. W. Wall, Box 521, Hickory
B & H Photo Company, W. S. Barnett, Box 1600, Charlotte
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Bauer & Black, Walter A. Wardlaw, 1206 James Place, Greensboro
Becton, Dickinson & Co., J. A. Hessen, Jr., 265-A Hillside Ave., Charlotte
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Bellamy, R. R. & Son, W. B. Lennon, 2918 Park Ave., Wilmington
Bellamy, R. R. & Son, H. H. Montgomery, Box 540, Wilmington
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Borden Co., The, E. R. Barnette, 7836 Bellhaven Road, Charlotte
Borden Co., The, Burgess Moore, Charlotte Highway, U. S. 74, Asheville
Borden Co., The, J. P. Morgan, 1309 Marlborough Rd., Raleigh
Borden Co., The, O. Warren Newton, 315 S. Grace St., Rocky Mount
Borden Co., The, Bob Yarbrough, 461 Oakdale Rd., Charlotte
Bristol-Myers Co., F. F. Potter, 1227 Wendover Road, Charlotte

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Brockway Glass Company, Inc., H. S. Goad, 3607 Oak Street, Jacksonville, Fla.
Brockway Glass Company, Inc., J. Lowell Smithey, 701 Green Glen Dr., DuBois, Pa.
Brockway Glass Company, Inc., Richard Sturm, 83 Cain St., N. E., Atlanta, Ga.
Burroughs Wellcome & Co. (U.S.A.) Inc., Dean J. Shelton, 921 N. Eugene, Greensboro
C. B. Drug Co., Furman R. Stewart, 2219 Freedom Dr., Charlotte
Chicopee Mills, Inc., John F. Johnson, 2553 Vail Ave., Charlotte
Ciba Pharmaceutical Prod., C. G. Perry, 506 Peach St., Kannapolis
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Cliff-Weil, Inc., D. W. Dominey, 8407 Zell Lane, Richmond, Va.
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Coca-Cola Co., David G. Britt, 1104 E. 10th St., Greenville
Coca-Cola Co., L. G. Fulford, Jr., 1813 Pembroke Rd., Greensboro
Coca-Cola Co., E. M. Greeson, Jr., 1813 Pembroke Rd., Greensboro
Coca-Cola Co., Warren Portwood, 3411 Leonard St., Raleigh
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Geer Drug Co., W. H. Davis, 268 Royal Pines Dr., Arden
Geer Drug Co., F. O. Ezell, 894 Greenville Highway, Spartanburg, S. C.
Geer Drug Co., Holmes C. Geer, 846 W. Main St., Spartanburg, S. C.
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Geer Drug Co., D. A. Geer, 102 Greenbriar Rd., Spartanburg, S. C.
Geer Drug Co., R. Glenn Holt, 319 Amherst Dr., Spartanburg, S. C.
Geer Drug Co., Charles Trippe, 203 Midway Dr., Spartanburg, S. C.
Gilpin, H. B. Co., Charlie Daughtridge, Box 818, Washington
Gilpin, H. B. Co., L. Scott Grauel, 6435 Tidewater Drive, Norfolk, Va.
Glenbrook Lab. Div., R. L. Baker, 102 Hill St. Ext., Sistersville, W. Va.
Globe Laboratories, Bennett Early, Box 5177, Roanoke, Va.
Glover, H. Clay, Inc., Irving Standiford, 2817 Sherwood St., Greensboro
Hart Drug Company, J. E. Shipley, Box 1319, Reidsville
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Johnson & Johnson, Arthur F. Fowler, 100 Tipperary Lane, Winston-Salem
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Kendall Drug Co., J. P. Grice, % Co., Shelby
Kendall Drug Co., C. R. Hamrick, Sr., Box 39, Shelby
Kendall Drug Co., C. R. Hamrick, Jr., Box 39, Shelby
Kendall Drug Co., G. G. Hamrick, % Company, Shelby
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Lederle Laboratories, C. A. Mishoe, 3208 Fitzgerald Pl., Greensboro
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O'Hanlon-Watson Drug Co., H. L. Lancaster, 311 Gray Court Apts., Winston-Salem
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Scott Drug Co., R. B. Julian, Box 571, Salisbury
Scott Drug Co., Walter Scott, P. O. Box 10627, Charlotte

Scott Drug Co., Walter Scott, III, % Co., Charlotte
Scott Drug Co., E. Pannie Smith, Box 10671, Cameron Village, Raleigh
Scott Drug Co., Lee Talton, % Co., Charlotte
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Sealtest Foods, C. Ray Black, 2040 Oleander Dr., Wilmington
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Sealtest Foods, H. W. Diggett, 3026 Medlin Dr., Raleigh
Sealtest Foods, W. Vance Hart, 1309 Spry St., Greensboro
Sealtest Foods, R. C. Hutcherson, Box 769, Durham
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Sealtest Foods, R. L. Kimball, 646 Roslyn Rd., Winston-Salem
Sealtest Foods, E. L. Kivett, 2010 Hamilton Rd., Greensboro
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Sealtest Foods, R. W. Ward, 1225 Runyon Dr., Greensboro
Sealtest Foods, Bruce Wingate, % Co., Charlotte
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Searle & Co., B. W. Sams, Jr., 1910 Ann St., Wilmington
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Smith, Dr. T. C. Co., Stacy Smith, % Co., Asheville
Smith, Dr. T. C. Co., W. H. Worley, Jr., 45—31st Ave., Hickory
Smith, Dr. T. C. Co., N. F. Young, 7 Forestdale Rd., Asheville
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Smith, Kline & French Labs., J. T. McGhee, 714 E. Hammond St., Durham
Smith, Kline & French Labs., C. W. Walker, 500 Chancery Pl., Greensboro
Smith, Kline & French Labs., C. J. Wheeler, 1308 N. Jefferson St., Goldsboro
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Smith Wholesale Drug Co., M. S. Michael, 182 Dorchester Ave., Asheville
Smith Wholesale Drug Co., Frank Milstead, 3331 Eastwood Dr., Charlotte
Smith Wholesale Drug Co., Chas. Rhoden, Box 56, Shelby
Smith Wholesale Drug Co., A. C. Vickers, 1250 Partridge Rd., Spartanburg, S. C.
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Squibb, E. R. and Sons, L. E. Lee, 2838 Selwyn Ave., Charlotte
Squibb, E. R. and Sons, M. G. Morris, 315 Isabelle St., Greensboro
Squibb, E. R. and Sons, R. E. Weathers, 2310 Sprunt St., Durham
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Stanback Co., L. S. Bright, 2212 Shannon St., Raleigh
Stanback Co., L. J. Handy, 4530 Ogburn Rd., Winston-Salem
Stanback Co., T. J. Matthews, % Co., Salisbury
Stanback Co., F. J. Stanback, % Co., Salisbury
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Strother Drug Co., H. F. Miller, Box 6561, Richmond, Va.
Strother Drug Co., D. J. Odom, Box 95, Morehead City
Sylvania Electric Co., Bruce Brannon, 4513 Pineridge Rd., Columbia, S. C.
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Upjohn Company, Ralph Billeter, 2616 Glendale Ave., Durham
Upjohn Company, D. V. Walker, 1405 Garland Dr., Greensboro
Upjohn Company, Jerry D. Rhoades, 235 Crestview Rd., Southern Pines
VanPelt & Brown, Inc., W. L. Jones, 327 McIver St., Greensboro
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Weco Products Co., R. C. Long, 2508 Shady Lawn Dr., Greensboro
Welton Laboratories, Inc., Francis X. Stanley, 177 Verona Ave., Newark 4, N. J.
Welton Laboratories, Inc., C. S. Welton, 177 Verona Ave., Newark, N. J.
White Laboratories, Chas. D. Andrews, 1104 Meade Dr., Greensboro
Whitman's Candies, Ed Cook, 4314 Ruskin Drive, Charlotte
Whitman's Candies, Ray McArtan, 801 E. Morris Circle, Dunn
Winthrop Laboratories, C. H. Blanton, Rt. 3, Guilford College Station, Greensboro
Winthrop Laboratories, W. C. Simmons, 821 Shoreland Rd., Winston-Salem
Youngs Rubber Corp., Jim Branson, 1124 Westover Terrace, Greensboro
Youngs Rubber Corp., Henry A. Trudeau, 3915 Winfield Dr., Charlotte

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Life Membership, F. L. Furr, Box 161, Louisburg
Life Membership, J. Floyd Goodrich, 2121 Club Blvd., Durham
Life Membership, J. W. Harrell, 1917 Sunset Dr., Raleigh
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Life Membership, F. J. Williams, Sr., 1302 Broad St., Durham
Life Membership, S. S. Woodall, Box 8688, Richmond, Va.

NCPA officers, 1961-62. Left to right: Hoy A. Moose, 2nd vice president; W. J. Smith, secretary-treasurer; John T. Stevenson, 1st vice president; and Robert B. Hall, president.

TMA officers, 1961-62: left to right—R. C. Russell, O. G. Duke, Bruce Wingate, Leon Kimball (president), W. P. Brewer, J. Floyd Goodrich, C. H. Smith and Stephen Forrest.

EIGHTIETH ANNUAL REPORT
NORTH CAROLINA BOARD OF PHARMACY
MAY 1, 1960 - APRIL 30, 1961
MEMBERS AND ORGANIZATION

COMMISSIONED BY HIS EXCELLENCY. THE GOVERNOR OF NORTH CAROLINA

Frank W. Dayvault, Lenoir	Term expires April 28, 1962
Roger A. McDuffie, Greensboro	Term expires April 28, 1963
N. O. McDowell, Jr., Scotland Neck	Term expires April 28, 1964
Robert Neal Watson, Sanford	Term expires April 28, 1965
Harold V. Day, Spruce Pine	Term expires April 28, 1966

President
Roger A. McDuffie

Vice-President
Robert Neal Watson

Secretary-Treasurer
H. C. McAllister, Chapel Hill

General Counsel
J. Ruffin Bailey, Raleigh

Special Counsel
F. O. Bowman, Chapel Hill

Inspector
John B. Balas, Charlotte

Chapel Hill, N. C.
May 1, 1961

To His Excellency
Governor Terry Sanford
Raleigh, N. C.
Dear Sir:

In compliance with Article 4, Section 90-57 of the General Statutes of North Carolina, we are pleased to submit to you and to the North Carolina Pharmaceutical Association the Eightieth Annual Report of the North Carolina Board of Pharmacy. This report contains the proceedings of the Board for the fiscal year ending April 30, 1961.

Respectfully yours,
N. C. BOARD OF PHARMACY
H. C. McAllister
Secretary-Treasurer

EIGHTIETH ANNUAL REPORT
OF THE
NORTH CAROLINA BOARD OF PHARMACY

MEMBERSHIP

The term of W. Moss Salley, Jr., expired April 28, 1961. He was succeeded by Harold Vann Day, of Spruce Pine. At the June meeting the officers of the previous year were re-elected to serve for a period of one year. The officers and members are as follows:

Roger A. McDuffie.....*President*
R. N. Watson.....*Vice-President*
H. C. McAllister (non-member)
Secretary-Treasurer
F. W. Dayvault
N. O. McDowell, Jr.
Harold V. Day

Other personnel of the Board:

General Counsel.....J. Ruffin Bailey
Special Counsel.....F. O. Bowman
Inspector.....J. B. Balas

MEETINGS

The Board has held eleven meetings during the year. Examinations for license were held at the June and February meetings. All meetings were held at the office of the Board, 109 Church Street, in Chapel Hill, with the exception of the April meeting which was held at the King Cotton Hotel in Greensboro.

ADMINISTRATION

The office of the Board and the personnel complement have remained the same except for the loss of Thomas H. May through death on November 9th. The Board deeply regrets this loss. Mr. May had served faithfully with the Board since October 10, 1946. In appreciation of his devoted service to the state, the Board entered the following resolution in its minutes.

TRIBUTE TO MR. MAY

Whereas, Thomas Hilliard May was associated with the North Carolina Board of Pharmacy as an inspector from October 10, 1946, to November 9, 1960, and; Whereas, in this capacity he rendered valuable services to the Board of Pharmacy, to the profession of pharmacy, and to the citizens of North Carolina, and; Whereas, through his diligent efforts, patience, and understanding he won the respect and friendship of all those with whom he was associated; Now, therefore be it resolved:

That the Board of Pharmacy expresses its appreciation for his services and does hereby honor his memory by entering this in the official records of the Board.

The Board anticipates filling the position of inspector held by Mr. May as soon as a suitable replacement can be found. In addition, it will be necessary to increase the office personnel and acquire additional office space due to the large increase in the work load and expanded activities of the Board during the past ten years. More will be said about this subject later in the report.

The cooperative and liaison arrangement previously established by the Board with state and federal agencies and organizations continue. These have all been detailed in previous reports of the Board.

EXAMINATIONS

During the year there were two examinations held. These were as follows:

In June, 1960, thirty-five candidates qualified for admission to the examination; twenty-seven passed and were registered. They are as follows:

John Bradley Bartlett, Elizabeth City
Stanley Lawrence Bialick, Brooklyn, N. Y.
John Robert Bowers, Bethel
Allan Craig Boyd, Raleigh
Virgilia Hankins Carswell, Providence Forge, Virginia
James Baker Clay, Oxford
Donald Carlisle Dowdy, Roseboro
Helen Jean Dunlap, Durham
Philip Franklin Edwards, Chadbourn
Julian Neil Hawkins, Asheville

Doris Leigh Hinshaw, Asheboro
Herman Ross Honeycutt, Raleigh
John David Hood, Morganton
Delvin Sylvanus Huffstetler, Shelby
Dwight Maurice Jacob, Palm Beach, Fla.
Jerome Karl Johnson, Clayton
John Parker McNeill, Norwood
Joseph Larry Miller, Hickory
Joe Carroll Myers, Fuquay Springs
Gordon Lee O'Briant, Jr., Sanford
Forrest Tribble Patterson, Burlington
William Preston Shoemaker, Thomasville
Sue Ballantine Smith, Chapel Hill
Shirley Evonne Snyder, North Wilkesboro
Charles Dale Thompson, Snow Camp
Willis Lee Whitehead, Chapel Hill
Carol Bray Wilson, Durham

William Preston Shoemaker scored the highest grade, and John David Hood scored the second highest grade.

In February, 1961, forty-one candidates qualified for admission to the examination; Thirty-seven passed and were registered. They are as follows:

Sylvia Meade Bonner, Greenville
Norman George Bowen, Roxboro
Vaughn Douglas Bryson, Gastonia
Hugh Mercer Clark, Goldsboro
Howard Welda Creech, Jacksonville
Ben Philip Daughtry, Raleigh
Thomas Peete Davis, Apex
Wesley Prichard Dockery, Valdese
Marshall Wilson Dutton, Charlotte
John Warren Elkins, Fayetteville
Nancy Margaret Faison, Charlotte
Edward Garfield Faulkner, Monroe
Ray Carlton Gaddy, Ingold
Hobson Ivan Gattis, Jr., Raleigh
Willie Stephen Gibson, Sr., Goldsboro
Edwin Leroy Hansen, Charlotte
Wendell James Harper, Deep Run
James Ralph Hickmon, Wilmington
Robert Lonn Hood, Chapel Hill
William Warren Jones, Charlotte
Paul Madison Kirkman, Madison
Billy Worth Lanier, Coats
Lucious Melvin Lassiter, Jr., Kinston
William Henry Leonard, Marion
Howard Robert Lutz, Hudson
Robert Warner Mendes, Chapel Hill
James Monroe Miller, Hickory
William Whitaker Moose, Charlotte
Donald Vance Peterson, Wilmington
Sanford Scott Price, Clinton
Henry Baxter Ridenhour, Spencer
John Marshall Sasser, Smithfield
LuRuth Sutton, Raleigh
Harold Griffin Usher, Burlington
James Edward Williams, Rockingham
Evelyn Doris Williford, Angier
James Neville Zachary, Sylva

Hugh Mercer Clark scored the highest grade, and Wesley Prichard Dockery and John Marshall Sasser scored the second highest grade.

Beal Membership Award

Robert William Barber, of Clayton, made the highest average score of all candidates taking the examination during the calendar year 1960 with a score of 91%. He has been awarded the prize of 1 year's membership in the North Carolina Pharmaceutical Association in recognition of this achievement.

Registration by Reciprocity

Forty-four applications for reciprocal registration have been accepted and the applicants registered. One application was rejected because of the applicant's conviction of narcotic irregularities.

Sixteen pharmacists registered in North Carolina have been certified to other states. All applications from North Carolina have been accepted by the states to which application was made. Those registered in this state are as follows:

Frank Warren Bennett, May 17, 1960, from Virginia
Stephen Grover Honaker, May 17, 1960, from West Virginia
William Burland Maurer, May 17, 1960, from Georgia
Raymond Rudolph Cooke, June 27, 1960, from South Carolina
Jane Craig Carter, July 20, 1960, from Georgia
Benjamin Jefferson Collier, July 20, 1960, from Arkansas
John Robert Gore, July 20, 1960, from South Carolina
Don Cameron Haney, August 22, 1960, from South Dakota

Charles Dwight Bailey, September 20, 1960, from Virginia
Nancy Gibson Barr, September 20, 1960, from Virginia
George Horace Barr, September 20, 1960, from Virginia
Cletus Carnell Gardner, September 20, 1961, from South Carolina
Harold Thomas King, September 20, 1960, from South Carolina
Wallace Donald McNair, September 20, 1960, from Alabama
Sherwood Clifton Tate, September 20, 1960, from Georgia
Dale Conrad Bracker, October 18, 1960, from Pennsylvania
Allan Fairfax Eakle, October 18, 1960, from West Virginia
Robert Parker Harris, October 18, 1960, from South Carolina
William Roy Spence, October 18, 1960, from District of Columbia
William Franklin Hutchinson, November 1, 1960, from Indiana
William Horace Clifton, November 15, 1960, from South Carolina
George Frederick Grasnick, November 15, 1960, from New Jersey
Savannah Barbara Harris, November 15, 1960, from South Carolina
Joe Frederick Jones, November 15, 1960, from Tennessee
William Clyde McManus, November 15, 1960, from South Carolina
Annie Louise Walden, November 15, 1960, from Louisiana
Wallace Lee Pennington, December 9, 1960, from West Virginia
Edward Robert Barlow, January 17, 1961, from Alabama
George Wolfred Caisse, January 17, 1961, from Massachusetts
William Turner Deavers, January 17, 1961, from Louisiana
Henry Lewis Hammond, January 17, 1961, from Georgia
Willard Lee Crosby, February 22, 1961, from South Carolina
Plan Lanneau Elvington, Jr., February 22, 1961, from South Carolina
Floyd George Henry, February 22, 1961, from Michigan
Edwin Cavanaugh Howard, February 22, 1961, from Georgia
Douglas Rhett Mowrey, February 22, 1961, from Pennsylvania
John Thomas Simpson, Jr., February 22, 1961, from South Carolina
Irwin Hartman, March 6, 1961, from New Jersey
Hughes Dulin Lowry, March 6, 1961, from South Carolina
Rudgely Millwee Calhoun, March 13, 1961, from South Carolina
William Ransford Cobb, March 21, 1961, from Alabama
Herman Malcolm Robbins, March 21, 1961, from Virginia
Benjamin Clifford Caddell, Jr., April 24, 1961, from South Carolina
Frank Allen O'Neil, April 18, 1961, from South Carolina

PHARMACISTS REREGISTERED

Fifteen pharmacists whose licenses were allowed to lapse or who were on the inactive list have been reinstated during the fiscal year. They are as follows:

T. D. Williams, Jr.
Jose D. Ramos
Frank B. Ham
R. Henry Temple
Johnnie M. Holmes, Jr.
Hal B. Hawkins, M.D.
T. J. Everett
Elmer L. Rigsbee
F. Kirby Smith
Levan W. Richardson
Fred Owen Phifer
R. B. Jones
Louis B. Simpson
Urbano Soler Esteban
E. P. Judy

PHARMACISTS REMOVED FROM THE REGISTERED LIST BY REQUEST OR FAILURE TO RENEW—32

Harold Lee Ball
Lewis Harold Carter
Temple Martin DeLozier
Otho Crowell Edwards
Victor Ward Ferrin
Herbert Cooper Greene
Wilbur Aten Griffin
Reeves Hawkins

Donald Hewitt Hazelrig
Hugh Fonvielle Hurst
Charles Glenn Lasley
Julius Joseph Lisatinski
Louis Walton MacKesson
Wilbur Orlander McNair
Lawrence Harold Mancini
Robert James Moore
Ruth Estes Moran
Margaret Virginia Neal
Michael Albright Nicholson
George Stephen Nottingham
Judson Garrett Parker
Norman Rabinowitz
Jose Duarte Ramos
Elmer Lawson Rigsbee
Douglas Weeks Stokes
Charles Dennis Stowe
Winston Deforrest Teat
Willard Dale Thacker
Julian Carter Watkins
Rose Stacy Watkins
Emory Milner Watson
John Harold Wright

WHICH WOULD YOU CHOOSE?

The bottle on the left is relatively safe in doses of 300 milligrams, while the bottle on the right is highly toxic in doses of a single milligram. The wrong drug could mean instant death. Yet your pharmacist makes such decisions every hour of every day to save lives and maintain health.

In Memoriam

PHARMACISTS WHO HAVE DIED DURING THE YEAR
(36 PHARMACISTS)

William D. Allen—4-26-61 ..... Morganton
Weax E. Armstrong—10-11-60 ..... Rocky Mount
A. J. Ashford—8-9-60 ..... Kinston
E. S. Benson—2-10-61 ..... Wilmington
J. A. Betts—4-8-61 ..... Lumberton
John C. Brantley—3-15-61 ..... Raleigh
Lawrence E. Britt—11-5-60 ..... Miami, Florida
David S. Chapman—8-30-60 ..... Durham
Paul L. Cloer—11-24-60 ..... Lenoir
James W. Compton—7-7-60 ..... Salisbury
C. T. Council—7-13-60 ..... Durham
William A. Crabtree—3-23-61 ..... Sanford
J. Gomer Davis—2-24-61 ..... Spindale
Augustus Green Elliott—1-14-61 ..... Fuquay Springs
John R. Elson, Jr.—4-14-61 ..... Enka
Eugene L. Feagin—6-18-60 ..... Hendersonville
Charles F. Greene—12-17-60 ..... Wilmington
Clyde Doyle Guion—12-30-60 ..... Cornelius
Isaac B. Hall, Jr.—1-1-61 ..... Winston-Salem
Milford Hinnant, M.D.—8-2-60 ..... Micro
Thomas H. May—11-9-60 ..... Wake Forest
Roland J. Noell—7-24-60 ..... Asheville
Donald A. Plemmons—1-8-61 ..... Asheville
James DeWitt Porter—2-17-61 ..... Franklin
John Darius Richardson—3-1-61 ..... Charlotte
C. A. Ring, Sr—3-28-61 ..... High Point
L. E. Scoggin—3-26-61 ..... Louisburg
Fred B. Singletary—5-6-60 ..... Durham
George W. Smith—12-27-60 ..... Chapel Hill
William Marsh Stewart—12-8-60 ..... Charlotte
Vernon L. Strout—7-4-60 ..... Ellerbe
Harold Trantham—4-2-61 ..... Asheville
R. C. Walton—3-9-61 ..... Raleigh
Lee A. Wharton—11-27-60 ..... Gibsonville
John C. Wolfe—1-7-61 ..... Hickory
Cicero Lucius Yates—2-24-61 ..... Mt. Holly

SUMMARY OF PHARMACISTS ON THE ACTIVE ROSTER

	Under 30	30-39	40-49	50-59	60-64	65-70	Over 70	Total
A. Total number of pharmacists in good standing on roster	352	634	339	279	133	141	141	2019
B. Total number actively engaged in pharmaceutical pursuits (in State)	289	546	282	238	113	114	89	1659
1. In retail pharmacy	258	495	256	212	92	89	65	1467
a. As owners	11	91	88	90	32	40	24	376
b. As partners	30	115	76	53	24	15	18	331
c. As employees	217	289	92	69	36	34	25	760
2. Part-time retail employees	10	17	5	6	6	14	21	79
3. In hospital pharmacy (civilian)	14	17	9	5	4	0	0	49
4. In hospital pharmacy V.A. (in State)	0	2	2	1	0	0	0	5
5. In wholesale & mfg. labs	0	1	1	4	6	1	3	16
6. As field rep. for mfg. & wh	0	8	6	5	4	0	0	23
7. Teaching (students) & govt	5	6	2	3	0	0	0	16
8. In misc. ph. pursuits	0	0	1	2	1	0	0	4
C. Total number who reside IN State & NOT engaged in ph. pursuits	8	14	4	13	6	31	42	118
1. Unemployed (at time of renewal)	0	2	0	2	0	0	0	4
2. Retired	0	0	0	4	4	24	41	73
3. Otherwise engaged	8	12	4	7	2	7	1	41
D. Number who reside OUT of State	45	74	53	28	14	6	10	230
E. Number serving with Armed Forces	12	0	0	0	0	0	0	12
F. Number in "B" who are women	30	39	11	2	3	0	0	85
G. Number in "A" who are women	40	59	17	4	4	0	0	124
H. Number of women not engaged in pharmacy pursuits (G minus F)	10	20	6	2	1	0	0	3

EDUCATIONAL QUALIFICATIONS OF PHARMACISTS ACCORDING TO AGE

	Under 30	30-39	40-49	50-59	60-64	65-70	Over 70	Total
Qualifications of Pharmacists in "B" (Summary)								
Non-graduates	0	0	20	34	36	65	57	212
Graduates of 2 year courses	0	0	0	101	66	29	24	220
Graduates of 3 year courses	0	0	32	80	7	10	8	137
Graduates of 4 year courses	287	546	230	23	4	0	0	1090
Total in "B"	287	546	282	238	113	104	89	1659
Qualifications of Pharmacists in "A" (Summary)								
Non-graduates	0	0	22	38	41	89	96	286
Graduates of 2 year courses	0	0	0	117	76	39	33	265
Graduates of 3 year courses	0	0	39	95	9	12	12	167
Graduates of 4 year courses	352	634	278	29	7	1	0	1301
Total in "A"	352	634	339	279	133	141	141	2019

SUMMARY OF PHARMACIES REGISTERED

Total number of pharmacies in State			993
Number classified as hospital pharmacies		30	
Number serviced by one pharmacist	19		
Number serviced by two pharmacists	8		
Number serviced by three pharmacists	1		
Number serviced by four pharmacists	1		
Number serviced by six pharmacists	1		
Number classified as retail pharmacies		963	
Number serviced by one pharmacist	431		
Number serviced by one pharmacist and one or more part-time pharmacists	121		
Number serviced by one pharmacist and one or more assistant pharmacists	15		
Number serviced by two pharmacists	299		
Number serviced by two pharmacists and one or more part-time pharmacists	21		
Number serviced by two pharmacists and one or more assistant pharmacists	2		
Number serviced by three pharmacists	57		
Number serviced by four or more pharmacists	6		
Number serviced by permitted physicians	9		
Number serviced by permitted physician and one assistant pharmacist	1		
Ownership of retail pharmacies (hospitals excluded) is vested as follows:			
Stores owned solely by pharmacists	510		
Stores owned by pharmacists & non-pharmacists (pharmacist over 50%)	88		
Stores owned by pharmacists & non-pharmacists (non-pharmacist over 50%)	70		
Stores owned by pharmacists & non-pharmacists (50%-50%)	91		
Stores owned solely by non-pharmacists	204		

CHAIN STORES

Local—Two or more stores in North Carolina under same ownership control	152
Regional—Two or more stores in two or more states in Southeast	24
National	6

HOURS OPEN PER WEEK OF RETAIL PHARMACIES

Under 60	7.1%	80-84	16.0%
60-64	11.0%	85-89	11.1%
65-69	11.2%	90-94	6.2%
70-74	12.4%	95-99	4.1%
75-79	20.0%	Over 100	0.9%

Prescriptions

Seven hundred seventy-eight pharmacies reported filling a total of 15,868,231 new and refill prescriptions during the year. This is an average of 20,396 per pharmacy. It represents an increase of 1,364, or slightly more than 7%, over last year. Projecting the average figure to the total number of stores, it would appear that there were 20.25 million prescriptions filled in North Carolina last year, or a per capita average of 4.45. In this connection, it is interesting to note that in 1950 the per capita average of prescriptions was 3.15, which means that there has been an increase of 1.3 prescriptions per capita, or more than 41%, during the ten-year period. This does not necessarily indicate that there has been greater incidence of illness in our population. It more likely means that the physician has a wider variety of medical tools with which to work. Although no studies have been conducted that would objectively account for this tremendous increase in prescription medication during the past ten years, it is believed that it can be largely explained by the splendid progress that has been made in all areas of therapeutics, but particularly in the antibiotic drugs and in those drugs used to treat mental illnesses. Not only has this decade witnessed the developments in the drugs just mentioned, but it has brought to us the oral antidiabetics, efficient diuretics and anthelmentics, marked improvement in the chemical anti infectives, sustained dosage release medications, and a host of others. The best part of the development is, however, that the most effective medical agents in the world are now available to the remotest areas of our state almost within hours of their release.

Pharmacists

As of May 1st, there was a total of 2,019 pharmacists on the active roster. This is a net increase of 53 over the previous year. There was a net increase in those engaged in retail pharmacy of 45 and an increase of 1 in those in hospital practice. There has been a loss of 13 in the number of pharmacists who represent manufacturers and wholesale houses as field representatives.

Pharmacies

There were 993 pharmacy permits in force on May 1st. Thirty of these were to hospitals and 963 to retail pharmacies. This represents a loss of two hospital permits and an increase of 12 retail outlets. Comparing the total outlets serviced by pharmacists with the number of outlets, the ratio of pharmacists per outlet has increased from 1.50 to 1.54. This is about the same rate of improvement that has been noted during the past several years.

There has been a decrease of three in the number of outlets being operated by "permitted physicians." This number now stands at 10.

Special Report

The remainder of this report will depart from the procedure normally followed in the Board report in order to bring to the attention of the Governor and the pharmacists of the state certain matters which the Board feels are of great urgency. Although this message is presented in "editorial" style, it is believed that the conclusions drawn are firmly lodged in fact and the problems posed merit the most careful consideration.

It has been said that all vocational activity is controlled by three forces—competition, government, and profession. In most vocations all three forces exercise varying degrees of influence. We have always felt that profession has been the dominant force in controlling pharmacy. The purpose of this message is to call for a reappraisal and reaffirmation of this position and to point out the necessity for such action in the interest of public health and the profession.

For a number of years, all of us have heard the statement "Pharmacy is at a crossroads." This was indeed true. We have now passed that crossroads, but perhaps not too far that we should stop and read the road signs to determine whether we have taken the right road—to see whether this road that we are on is going to take us where we want to go. The signs which mark our present course can be compared to our highway signs—they are both federal and state. Time here will permit only the briefest notice of each. The Board

recommends, however, that you read them well.

Let us first examine the federal signs to see in which direction they point.

Antitrust Suits in California, Arizona, Utah, and Idaho

The federal antitrust laws were enacted to deal with monopolies and restraint of trade. Read especially well here—restraint of TRADE. It continues to be unfortunate that the Kefauver hearings pointed up a matter that lends itself so well to political haymaking. The politicians have passed up no opportunity to exploit it to their fullest advantage. We have long known that people hate to pay for things they wish they didn't have to buy. This includes all forms of medical care, and especially drugs, so the public complains loud about it. Spread around a little misinformation about drug prices, and there is really something to cry about. This emotion is what the politicians are capitalizing on. In the process, however, they are, wittingly or unwittingly, doing irreparable damage to our profession.

Let us get back to the antitrust suits. The indictments served on the defendants say that the associations and certain individuals of those states are conspiring, through recommended price schedules for prescriptions, to restrain *trade*. What these indictments really say is that the defendants are fixing prices on a *commodity*. No mention is made of any *professional service* rendered in connection with the prescription commodity. It is presumed that the Justice Department does not consider that a professional service has been rendered and simply considers the distribution of prescription commodities in the same light as it does any other commodity sold at any place by any person. (The Antitrust Laws have not been interpreted to apply to the professions.) If the government wins these cases, it will be extremely difficult to *prove legally* that the situation is other than this. Your professional function is then reduced to the distribution of a trade commodity. Where does that leave you and your future professional aspirations? Again, read this sign well and inform yourself on what it says.

Medical Care for the Aging

That segment of our population commonly referred to as "our senior citizens" has increased significantly during the past ten years, and this increase can be expected at an even greater rate due to the advances being made in lifesaving and life-prolonging medical discoveries. It is paradoxical that this group in our population is exercising one of the most significant influences on the direction to be taken by medical care in this country. Can it be that they will bite the hand that feeds them? This group exercises a tremendous influence on our socio-economic development, which is reflected not only by their vote but also by the sympathies for them from other age groups, and by the desire for assistance in the care for them by relatives. These feelings are, of course, shared by all of us, but in endeavoring to ease the burden of our older people, let us not be carried away by the emotional appeal of the problem. Unless we view this issue objectively, we are very likely to overlook the fact that care for the aging is only a part of the whole system of medical care, but it cannot be divorced from the whole. Any pattern that is set with regard to the medical care of the aged will most certainly have an influence on the development of the total plan of medical care for the future. Once the salesman's foot is in the door, more often than not he goes away with a sale. It is, therefore, of extreme importance that each pharmacist know what is happening in this and other similar areas, and that he express his views where they will count most.

Mail Order Prescription Services

Not only has drug price consciousness reflected itself in the demands for assistance in medical care, but it also has provided an atmosphere in which there seems to be developing all sorts of unorthodox drug distribution plans. One of these is the mail order prescription service. About a year ago this development was described to you in the Carolina Journal of Pharmacy. The mail order arrangement is another instance in which the professional service of the pharmacist is de-emphasized, especially

in the mind of the patient, who receives a *commodity* from an impersonal business house. He pays only, he believes, for a commodity. What is perhaps more important than the de-emphasis of professional service, at least from the point of view of patient welfare, is the partial and, in some instances, the total destruction of the all important physician-patient-pharmacist relationship, with an associated loss of the equally important medication control. I know that it is unnecessary for me to convince you of the dangers associated with the mail order and other unorthodox prescription services. What I don't know is whether you realize the seriousness of this threat. I am advised on good authority that one of these mail order services has placed an order for a full page ad in one of our most popular magazines. (This ad was run in the April 10 West Coast edition of NEWS WEEK.) The price of a one-issue run for such an ad is about sixty thousand dollars. That kind of money is not invested unless a good return is expected. I am also advised by the same authority that one of the well established major mail order houses currently has under consideration the addition of mail order prescription service to its line. If one of these houses takes that step, the others will most certainly follow.

The Board of Pharmacy has made a good effort in its attempt to prohibit the operation of these mail order prescription services in our state—both within and from without. We are told that this has been one of the most effective programs in the nation—but it is not yet good enough. Although we have evidence that our cease and desist orders have been effective in some areas, we have reason to believe that they have not been in others. The Board believes that it can adequately prohibit such operations within our state, but there is inadequate legal machinery to properly regulate those from without. One thing is certain—some way must be found to eliminate this cancer from the body of our profession before those who have millions in resources can become involved and established and can combat any litigation which we might have to bring beyond our financial ability to carry on the fight. The Board will continue its efforts to eliminate these unsafe mechanisms both at the state and national levels. As stated above, present legal machinery seems inadequate to effect strict control. The search for furthur available procedures will continue; and if new legislation is found to be necessary, it will be sought. Both the North Carolina Medical Society and American Medical Association have condemned these mail order operations as being contrary to patient interest. Pharmacists should inform the public of these views and explain the reasons upon which they rest. This is not an economic issue. The considerations involved are purely and solely professional, and each pharmacist owes it to his patrons to see that they are fully informed on the dangers inherent in any distribution plan wherein the profession-patient relationship is curtailed or destroyed. The public presently sees and understands the issue solely as economic. It must be better explained.

Operations of the Federal Food, Drug & Cosmetic Act

The passage of the Durham-Humphrey Amendment to the Federal Food, Drug and Cosmetic Act (which incidentally was opposed by the American Pharmaceutical Association) extended the requirement of the law far beyond the original intent, which was supported by pharmacists. This amendment has operated to effect changes in our profession which result in denying the pharmacist the right to exercise professional judgment in his day-to-day practice. Full compliance with the law places him in a position of intolerable frustration, especially with regard to refilling prescriptions. In order to carry out his work adequately, he has had to reach "understandings" or "make arrangements" with physicians relative to refilling certain types of prescriptions. All of you know what is referred to here. You and your patrons are constantly inconvenienced and you are often abused because of your desire to comply fully with the law. Evidence of the pharmacist's dissatisfaction with the present unrealistic requirements of the law and its administration is reflected in the resolutions

calling for change which have been passed by the state, regional, and national pharmaceutical organizations. Patient and pharmacist inconvenience is only part of the story. What is perhaps more important from our point of view is the effect that these things are having on professional practice. It is beneath the dignity of the profession for its members to have to resort to "arrangements" with physicians in order to fully discharge their functions, and there is serious question as to whether these "arrangements" would meet the test of compliance with the law and the regulations promulgated thereunder. There is something badly out of adjustment when our profession must be constantly faced with the liability of violation of law in order to adequately perform the functions that are expected of it by the allied professions and by the public. The ultimate position of the pharmacists under the present arrangement becomes simply that of a technician, and we are moving rapidly toward that position under the present and ever-increasing restrictions.

No one wants adequate and *proper* controls on the distribution of drugs more than does the pharmacist. Proof of this fact is self-evident in the many laws that he has sponsored in this area. The value of restrictive requirements breaks down, however, when these requirements become unrealistic and in some instances unreasonable. The suggestion has been made that relief for the pharmacist from this burden can be had by several relatively simple changes in the Food, Drug and Cosmetic Act, which would reclassify drugs as follows:

Class A—Present legend drugs with present restrictions

Class B—Drugs dispensed on prescription, which prescription might be refilled through the exercise of professional judgment for a specified, limited number of times and under a stated time schedule

Class C—Drugs which might be sold without prescription but only by or under the supervision of a pharmacist. This class would include those drugs which have been removed from the legend requirement and other drugs such as the potent antihistamines, etc.

Class D—Drugs which can be sold indiscriminately as at present.

Making the changes in the law such as have been suggested would not only *not* weaken the usefulness of the law, but would tend to secure better compliance as a result of the removal of unreasonable features. Most important of all, the public would be better served by the elimination of unwarranted delays which presently create irritations, frustrations and, in some instances, even anxieties. If the relief suggested above is to be had, an organized and concerted effort on the part of all of you must be made. Such an effort will not be made, however, until the need for it has been demonstrated in the proper places and has been made felt. If you as pharmacist will devote only one-tenth of the time that you are currently having to spend in dealing with this problem each day to a concerted effort for corrective legislation, the sheer magnitude of this endeavor would be such as to command attention and change.

The Public Image of Pharmacy

For many years the proposition of commercialism vs. professionalism has been debated in the forum of pharmacy's professional and trade organizations. It has also been dealt with in our press. We became excited or wrought up, in order, over the chain stores, cutrate stores, merchandising techniques, self service, solely professional pharmacies, and now discount and mail order houses. Some say that we have weathered all of these storms and have come out stronger for the experience. Others are not so sure. They think that perhaps this house which we now occupy is gaudy and flimsy and that it will doubtless be largely destroyed in the first wave of an economic storm of a depression. The object here is not to debate the question of commercialism vs. professionalism, although it needs desperately to be resolved. Our purpose is to call your attention to some of the things that have happened to us in the laboratory

where experiments inquiring into the questions have been conducted—to what is happening in your stores today, with or without your knowledge.

Few of us are so young that we do not remember when we conducted a drug store or pharmacy in which we had departments—baby departments, first aid departments, sick room supplies, camera departments, etc. It was one organization with a few departments centered around our principal service—pharmaceutical service. What is the trend today? Bigger, shinier, wider variety stores with a prescription department. Our principal reason for existence has been de-emphasized and relegated to the status of a department, and in many instances a very minor department in a good-sized business enterprise. If this is the public image of pharmacy, is it any wonder that supermarkets, variety and department stores and even discount houses are seeking to establish prescription departments? What is this doing to you and to your profession?

Let us look for a moment at what these changes have done and are doing to the individual pharmacist. A short ten years ago every pharmacist who was licensed and who had the inclination and a reasonable amount of industry could hope to own his own pharmacy. To a lesser extent, that is still true today in our state, but our state is not representative in that regard. Let us take a broader look at the opportunities that are available and are likely to be available here if present trends continue.

Changes in our socio-economic life have brought about many changes in living patterns. One of the most significant changes which has occurred insofar as we are concerned is the development of the shopping center. (What will be said about shopping centers applies equally to business renewal districts.) One of the basic units in the planning of any shopping center, large or small, is a drug store—not pharmacy. The manner of financing these shopping center developments or renewed business districts is such that long-time, high-rent leases must be obtained. These in turn are used as collateral for financing funds. Only those pharmacists who have demonstrated their ability for financial success can qualify for these leases. The individual pharmacist who has done this is usually to that point in his career that he does not care to undertake new ventures. As a result, the lease goes to big and well financed organizations who operate a store with a prescription department. This is not all of the picture. To meet the rent payments and to realize a profit on investments, the matter of business volume becomes one of primary consideration. So what do they do? They stock anything that will sell. They use "come-on" gimmicks, loss leaders, or any other of the hundred and one tricks to create traffic on which they hope to unload some of the junk with which they have now cluttered up the place—garbage pails, antifreeze, shrubbery, or war surplus. What does all of this do to the public image of pharmacy?

And, again, this is not all. There is more that is happening and will happen to you as individual pharmacists. This year our schools of pharmacy throughout the nation admitted the first classes that will spend five years studying for a degree in pharmacy. When these boys and girls have finished their course, they will be well educated and qualified to perform a high level of professional service. They will then locate in practice. Will they be able to fully utilize their knowledge and training or will they be required to sell garbage pails and war surplus? Unless conditions are provided wherein these men and women who have launched themselves in a professional career can utilize their talents and abilities, they will most certainly become frustrated and disillusioned. This is when the labor unions step in. The unions will say to these young people, "Look, we can provide conditions under which you will have to do nothing but fill prescriptions, and leave the junk to others." What I have just said is not idle speculation. It has actually already happened in some areas of this country. Is this the public image you want for the pharmacists—a unionized guild of tradesmen?

We have been reading some of the national road signs on the route pharmacy is now traveling. There are others, generic

name vs. brand name, discriminatory price differentials, supply of drugs through voluntary health agencies, such as Heart Association, etc., to mention a few. But let's look for a moment at some of the state signs.

Revision of Pharmacy Law

More than twenty years ago the legislative committee of this association concluded that our pharmacy laws were outmoded and should be brought up to date through revision. A total and orderly rewriting of the laws was suggested, and these drafts were made. As a result of the necessity of expending our energies in defeating unfavorable legislation, it was decided that our positive legislative program be deferred. It then became necessary to work for our new pharmacy school building about which now we are all well pleased. However, our revision program is twenty years behind schedule.

In view of the extensive changes that should be made in the law, the decision was reached that only a few of these changes should be undertaken at any one session of the legislature. As a result, two measures were introduced at the 1959 session of the General Assembly. These measures affected the most basic functions of the Board: (1) regulatory measures taken against the licenses of pharmacists and (2) a procedure for the issuance of drug store permits. Presently our law in these two areas is broad and vague. The revisions sought only to clarify the law and to make it applicable to present-day conditions. These two measures passed the House but were defeated in a Senate committee by a margin of one vote. The vast majority of our pharmacists have favored this legislation. A few of our pharmacists and some non-pharmacist owners have opposed it. There were many, and this is the group to whom we are appealing now, there were many who were passive about the whole thing. It has been well established through experience that we are able to handle most of our local problems of law infraction administratively before the Board. However, the Board has been severely handicapped by a lack of adequate tools to do all of the jobs that are expected of it. It was stated earlier that the Board has broad authority in the area of regulatory powers. This is true—it has a sledge hammer in a good many unsuspected situations, but it is utterly ridiculous to use a sledge hammer to drive tacks. The Board can no more perform its function adequately without proper tools than can a cabinet maker build a fine piece of furniture without his tools. Fine wood is marred by sledge hammers.

The revisions mentioned above are again being considered. There will be opposition again this time from the same sources. Whether or not these measures will pass on this second effort will depend upon the support which you give them. One thing is sure (and this is true of all regulatory legislation), it takes ten persons favoring a measure to counteract one who opposes it. (I wonder how many of you have certified your support of this legislation?) We have a full legislative agenda ahead of us. Unless more interest on the part of our pharmacists is displayed in the problems that face us—and interest in their solution —twenty more years will have elapsed and we will find ourselves in a considerably worse position that we are today.

Let me speak bluntly. Controls of drug distribution and of professional practice we must have—whether this control be by a Board of Pharmacy, a State Board of Health (as in some states), or by a "super board" (as in other states)—*but control we will have.* It is up to you whether you will permit the present system over which you have control to function adequately or whether by default through lack of adequate machinery the state is forced to adopt some other system. Such a threat is not immediate as it relates to our present situation, but it is certainly in the offing unless we take the necessary steps now to modernize our machinery.

Extension of Inspection and Regulatory Control of the Board in Areas not now Adequately Covered

For the most part, the Board's past regulatory and enforcement activities have been traditionally devoted largely to retail

pharmacy outlets. This has been due to the fact that it was through this channel that the vast majority of all drugs flowed. The changing social patterns referred to above have caused other outlets to become important as sources of supply for drugs. These need now to be supervised and controlled. Some of the more important drug sources which are not now receiving adequate supervision are enumerated below. They also represent signs to be read on the road pharmacy is traveling.

a. *Hospitals.* Recent figures show that thirty-two percent of prescription drugs being presently dispensed and used are being distributed through hospitals. Only slightly more than ten percent of these hospitals in North Carolina employ pharmacists and are registered with the Board. The proper correction of this situation is among the prime "projects" of the Board. Unless this problem is adequately solved, we are likely to find ourselves faced with a drug distribution system which does not utilize the services of pharmacists and which pose grave dangers to the public.

b. *Nursing and Rest Homes.* As a result of the high cost of hospital operation, a system of nursing care for recuperating and chronically ill patients has developed in the form of nursing and rest homes. There are differences which exist in the services offered by these two types of institutions, as well as the supervision to which each is subjected. However, the use of drugs is involved in the services which both offer, and these must be surrounded by adequate control for public protection. This protection is not only for the patients of these institutions but for the public generally, by preventing unauthorized drug distribution leading to abuse.

c. *Health Departments.* Procedures for supplying drugs to indigent and mentally ill patients have already been set up by the State Public Health system working through the local county health units. Protests have been registered against this practice by the Board, the N. C. P. A., and by representatives of the State Medical Society. There is no doubt that some facility must be made available through which necessary drugs can be distributed to this group of our citizens, but here again certain restraints must be exercised lest a system of state pharmacy service be developed which bypasses the pharmacist.

d. *Industrial Health Services.* It has been the practice of industrial plants to maintain first aid services for many years. As a result of labor union demands in the form of fringe benefits, these first aid services have been expanded until, in some areas, they have developed into full-fledged health services. In certain areas of West Virginia, for example, the private practice of pharmacy has become non-existent due to the development of industrial and/or labor unior health services. In view of the expansion of the industrialization of our state, we must be sensitive to similar developments here and not permit, through default, the establishment of these socialistically inclined arrangements which invariably alter and depress pharmacy practice.

e. *Medical Clinics.* Not only are changes occurring with the devolopment of the practices such as outlined above, but other changes are occurring in our traditional health services. Group practices, medical clinics, and one-stop health services seem to be in the offing. Some of these arrangements seem to have the blessings of organized medicine. Medical educators talk more and more about the one-stop health service. There is no doubt but that this will also include pharmacy service. Our concern here is who will provide that service? Not only are we concerned that it will be rendered by pharmacists but also as to who will determine policies. Will these be doctor-owned pharmacies in which the pharmacist is only an employee (if his services are utilized), or will it be a community-owned installation in which a pharmacist holds a franchise? Or will it eventually become a state-owned outlet? This is a very sensitive area of development and will require constant attention during many years to come.

f. *State-Rendered Services (Mental Hospi-*

tals, Prisons, etc.) A practice through which our state mental hospitals furnish medication to persons discharged from the hospitals has already become rather well established. This practice does not meet the requirements of our state pharmacy law insofar as pharmacist supervision and pharmacy permit are concerned. Correction of this situation is likely to be a difficult procedure in view of the fact that it is state operated and in further consideration of the fact that there is not presently an acceptable alternate system that can compete with the state. This, of course, results in part from the price concessions given to the state by pharmaceutical manufacturers and which are not available to the pharmacist in private practice. This latter problem must be resolved before any effective representation can be made to the state about the existing procedure. The same basic concern exists here as was expressed above about the health department. It is understood that both of these programs are currently receiving the support of the State Department of Welfare.

g. *Drug Manufacturers and Distributors.* As stated earlier, the Board has traditionally directed its control activities to the retail level of distribution. This has been true because the law provides virtually no control of drug distribution at the wholesale level. It is surprisingly simple for anyone simply by means of a postal card, or a telephone call, to get virtually unlimited supplies of dangerous drugs. Recently the SBI found nearly a million tablets and capsules of barbiturate and amphetamine drugs in the hands of a bootleg wholesaler who had been selling to anyone who would buy. This and other less dramatic sources of drug diversion point to the glaring need for adequate controls at the wholesale level. The Board is not only concerned about the fringe operators, but it is not entirely satisfied with the situation as it presently obtains with regard to the operation of our legitimate wholesale houses. A better understanding needs to be had with regard to what outlets may properly receive legend and other dangerous drugs. Consideration is presently being given to legislation designed to correct this whole situation.

h. *School & College Infirmaries.* Information has reached the Board to the effect that the health services of some of our schools need attention. These reports have not involved serious situations, but they are of such nature as to warrant the establishment of certain policy decisions and perhaps routine inspection.

i. *Miscellaneous Outlets.* The matter of what so-called medicinal items can and cannot be sold by the general merchant has been one which has caused concern to the Board through the years. Developments resulting from the administration of the Federal Food, Drug and Cosmetic Act have served to aggravate this situation. Manufacturers of proprietary drugs have seized the opportunity thus provided to extend their number of outlets. As a consequence of these developments, an almost chaotic situation has resulted. For example, one day a particular preparation may be sold only on prescription, which may not be refilled except on specific authorization. The next day, when the prescription ban is lifted, it must be fully labeled for public use and being so labeled can be sold in any filling station or grocery store. This causes frustration, not only for the pharmacist, but for the public as well. But more important, it places in the hands of the general merchant certain potent drugs which he is ill equipped to handle. The reclassification procedure outlined above would solve this problem.

The description of problems which face us—the road signs that we have been reading—could go on and on. You have seen enough of these, however, to adequately determine where you are today and in which direction you are going. Whether or not you want to continue on this course is up to you.

In Dickens' *Christmas Carol,* Ebenezer Scrooge had three very real dreams. When he awoke he wanted to go back and rectify some of the mistakes he had made. The

picture which has been drawn for you is no dream—it is grim reality. Fortunately, however, we have not yet traveled this road so far that it is not possible to take a different course. There are doubtless some who will continue on this economic superhighway which lends itself so well to reckless and careless driving. Others will take the more scenic and satisfying professional route along which their friends and neighbors live. Regardless of which road any of you take, we must continue to regulate traffic on both. Such regulation, in order to be adequate, will of necessity mean an expansion in the scope of Board activity. This will require additional facilities and personnel.

In November of 1960 the Board made a report to the Executive and Legislative Committees of this association. In that report the Board outlined the steps it planned to take immediately in order to meet the demands of the present situation and of future developments. It would be desirable to review that report in full here, but time permits only the briefest mention. The steps the Board proposes to take are:

1) addition of an inspector—administrative assistant
2) additional office personnel
3) additional office space and equipment
4) expansion of and more extensive Board member participation in the regulatory processes (this is already considerable) with a corresponding compensation for the present out-of-pocket loss sustained annually by each member.

It is estimated that this extended program will cost between twenty and twenty-two thousand dollars annually. This, of course, will be over and above the present cost of operation. The only way by which this additional revenue can be secured is by a change in the fees collectible by the Board. In determining what suggestions are to be made with regard to these changes, the fees collectible by boards of pharmacy in other states were reviewed. Based upon this review, the following changes are suggested, which will increase the Board's annual income by about twenty-one thousand dollars:

Examination Fee (original)	from	$10.00	to	$25.00
Re-examination (no change)	"	10.00	"	10.00
Pharmacist Renewal License	"	10.00	"	15.00
Drug Store Permits				
Original (new store)	"	25.00	"	50.00
Original (transfer of ownership—no change)	"	25.00	"	25.00
Renewal	"	15.00	"	25.00

Retail pharmacy in North Carolina is close to a $100,000,000.00 self-regulating operation. It is presently spending 0.00039% of that income for the privilege of self-regulation.

The Executive and Legislative Committees of the Association endorsed the fee changes listed above, subject to the approval of the convention. The Board hopes that you will carefully consider this matter and that you will vote your honest conviction on it. This is *not* an appeal for funds by the Board. The real issue on which you will vote will be whether or not you want the practice of our profession in this state adequately regulated to protect the public.

We believe that in general we have a high brand of pharmacy being practiced in North Carolina. From some of the things that have been pointed out to you, it can be seen that it is not good enough. Nor will the increase in fees in itself make it good enough. Professionalism cannot be bought. To attain this status we must adequately finance our regulatory processes, yes, but we must also give a fuller measure of support to our professional organizations —local, state and national—than has been the case in the past, so that they might also see to fruition those programs designed to develop the ethical considerations which are so essential to professionalism. The problems that have been brought to your attention are sapping away at our very professional life. They are not of the kind which if left alone will go away. Their solution will require the best positive ef-

forts of each of you. The choice is yours for now and for the future.

REPORT OF ATTORNEY

North Carolina Board of Pharmacy
Post Office Box 471
Chapel Hill, N. C.
In re: Annual Report

Gentlemen:

It is our pleasure to submit this our Annual Report of our activities during the fiscal year 1960-61.

The business of the Board of Pharmacy has been great in volume, and varied, this past year; and the undersigned has been in attendance at all meetings and many conferences in connection with the work of the Board. Many of the problems handled by the Board this past year have been of the same routine, but mostly we have found new and much more grave situations. It is the feeling of this office that the members of the pharmaceutical profession, like many other professions, have been somewhat disillusioned or seem to have lost faith in themselves. We have had a rash of flagrant violations in the handling of dangerous legend drugs and have been called in on many investigations by the Federal Food and Drug Administration, the State Bureau of Investigation, and in some instances by local authorities. These investigations have been of serious offenses in most cases and possibly tedious in others. However, it is apparent that the pharmacists in this state must again take inventory and see just where they are headed.

The national scene has also been unsettled and it has been established that the standards maintained by one state may be meaningless if not maintained to a substantially equal degree in the other states. The mail order device continues to be a problem and will remain one until each state takes and maintains a firm stand.

It is necessary that all pharmacists take on themselves more responsibility in the raising of standards of practice in this state. The legislation which had been carefully thought out and studied, and which is so vitally needed in order to establish uniform practices and procedures before the Board, was not even introduced. This was not because your two pharmacist members of the Legislature were not in favor of it, but because the pharmacists throughout the state sat back and did nothing. It is disturbing to see a profession with no more faith in itself, and not enough faith in itself to provide its Board with the tools to do a job which would be more in keeping with its purposes.

As it now stands, many of the trades boards appear more professional in their statutory authority than this important professional licensing and regulatory board. The measures which must be taken in cases before the Board in many instances are too drastic, and in most cases cause too much embarrassment to the delinquent parties. It would be a great achievement if the new administration of the Association could arouse enough interest to have every licensed pharmacist in the state study and understand the new proposed revisions of our antiquated law.

This office is happy to have served the Board during the past year, and in spite of the many unhealthy situations which have been handled by the Board, it is felt that much has been accomplished even though at times it is apparent that we are only scratching the surface. We will continue to be frank and outspoken with the hope that some day these dreams of a well regulated professional activity will be a reality.

Yours very truly,
BAILEY AND DIXON
J. Ruffin Bailey

Report of Inspector Balas

Charlotte, N. C.
May 3, 1961

To: The Members of the
North Carolina Board of Pharmacy
In re: Annual Report

I submit herewith my report for the period from May 1, 1960 to April 30, 1961 inclusive.

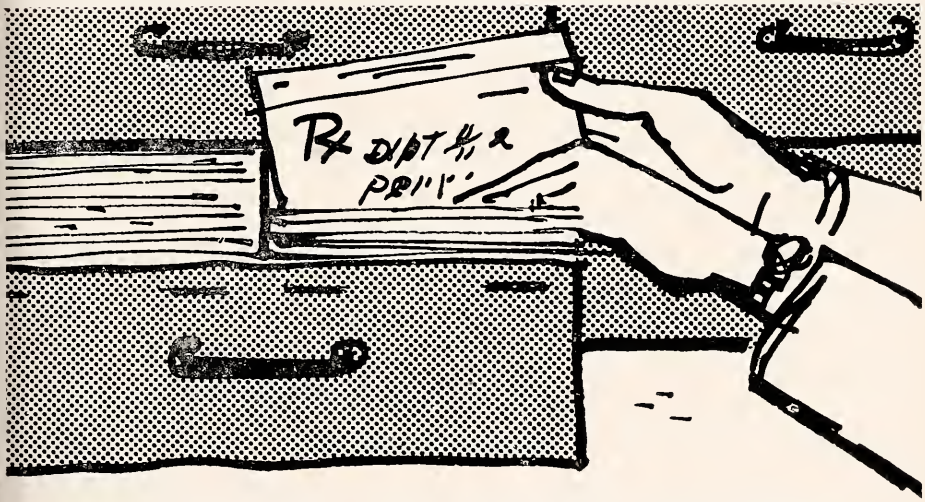
The following inspections and investigations were made:

Retail Pharmacies	1196
Hospitals	23

Class 5 (Narcotic)	51
Sundry Stores	22
Manufacturers	4
Investigations	35
Total	1331

During the period of this report I have attended all of the regular meetings of the Board and two examinations held during this time.

Respectfully submitted,
John B. Balas



14 BILLION LIFE-SAVING RECORDS

That's how many prescription orders are now on file in our nation's pharmacies. Some date back to the early 1900's. One of them might save your life. They are instantly available to your physician or hospital in an emergency — anywhere in the country. This is another life-saving professional service rendered by your community pharmacist.

REPORT ON AUDIT
OF
NORTH CAROLINA BOARD OF PHARMACY

CHAPEL HILL, N. C.
May 1, 1960 to April 30, 1961

BOARD MEMBERS

Roger A. McDuffie	Greensboro
R. N. Watson	Sanford
W. Moss Salley, Jr.	Asheville
Frank W. Dayvault	Lenoir
N. O. McDowell, Jr.	Scotland Neck

OFFICERS

Roger A. McDuffie	President
R. N. Watson	Vice President
H. C. McAllister	Sec.-Treas.

May 13, 1961

To The Officers & Members of the
North Carolina Board of Pharmacy:

Gentlemen:

Pursuant to engagement, we have made an audit of the financial records of Mr. H. C. McAllister, Secretary & Treasurer of the North Carolina Board of Pharmacy, for the period from May 1, 1960 to April 30, 1961, and the attached statement of Cash Receipts & Disbursements presents a summary of Operations for the fiscal year.

All Receipts entered on the Cash Book were in agreement with duplicate receipts on file and were properly deposited in the bank. Disbursements for the fiscal year were made for apparently proper purposes and are supported by signed, paid checks, receipted bills, etc.

The Balance On Hand at April 30, 1961 consists of the following:

Cash in Banks:		
The Bank of Chapel Hill	$21,332.12	
The University Nat'l Bank of Chapel Hill (Savings)	10,108.70	$31,444.82
Investments:		
U. S. Treasury Bonds (2½%)		5,000.00
Total Balance April 30, 1961		$36,440.82

The Cash in Banks was reconciled and verified. The five U. S. Treasury Bonds of $1,000.00 each were inspected.

The fidelity bond for the Secretary & Treasurer, in the amount of $5,000.00, has been continued to October 1, 1961. Two fire insurance policies of $2,500.00 each, or a total of $5,000.00, on office equipment were examined.

The records, as heretofore, are in excellent condition and no difficulty was experienced in the verification thereof. We acknowledge the assistance rendered and courtesies extended during the progress of the examination.

Respectfully submitted,
R. L. Price
Certified Public Accountant

RLP:FMB

NORTH CAROLINA BOARD OF PHARMACY, CHAPEL HILL, N. C.

CASH RECEIPTS AND DISBURSEMENTS

From May 1, 1960 to April 30, 1961

RECEIPTS

Pharmacists Renewal Licenses	$19,560.00
Asst. Pharmacist Renewal Licenses	250.00
Physician Renewal Licenses	45.00
Pharmacist Re-registrations	420.00
Examination Fees	980.00
Reciprocal Registrations	1,100.00
Drug Store Permits—Originals	2,175.00
Drug Store Permits—Renewals	14,280.00
Drug Store Re-registrations	175.00
Drug Store Listings	73.00
Sale of Poison Registers	462.18
Sale of Supplies	210.05
Returned Checks Collected (Contra)	135.00
Certificate Grades $16.00 Overpayments $30.25	46.25
Refunds	64.28
Interest on Bonds $125.00, On Savings $296.38	421.38
Reimbursement: Travel Expense	34.10
Miscellaneous	21.00
Total Receipts	$40,452.24
Balance May 1, 1960	35,173.42
Total Receipts & Balance	$75,625.66

DISBURSEMENTS

Salaries:		
Secretary & Treasurer	$ 7,800.00	
Office Assistants	6,288.63	$14,088.63
Office Expense:		
Rent	900.00	
Telephone	500.84	
Supplies	624.48	
Postage	722.90	
Printing	674.43	
Equipment	918.98	4,341.63
Inspection Expense:		
Salaries	5,700.00	
Travel Expense	3,682.99	
Legal Expense: Attorney	3,000.00	
All Other	117.98	12,500.97
Board Meetings:		
Per Diem $1,480.00, Expense $2,185.01	3,665.01	
Examination Material & Expense	587.87	4,252.88
Miscellaneous Expense:		
Expense: Attending Meetings	1,495.87	
Lettering Certificates	232.00	
Health & Accident Insurance	221.75	
Social Security Taxes	520.76	
Publishing Annual Report	694.29	
Credit Reports $165.75, Audit $125.00	290.75	
Dues $66.00, Bond Premium $20.00	86.00	
Apprentice Teaching	154.50	
Returned Checks (Contra)	135.00	
Refunds $65.00, Court Costs $13.00	78.00	
All Other	91.81	4,000.73
Total Disbursements		39,184.84
Balance April 30, 1961:		
The Bank of Chapel Hill	21,332.12	
The University Nat'l. Bank (Savings)	10,108.70	
Investments: U. S. Treas. Bonds	5,000.00	36,440.82
Total Disbursements & Balance		75,625.66

This report is respectfully submitted,

NORTH CAROLINA BOARD OF PHARMACY

Roger A. McDuffie, *Pres.*
R. N. Watson, *V. Pres.*
F. W. Dayvault
W. Moss Salley, Jr.
N. O. McDowell, Jr.
H. C. McAllister, *Sec.-Treas.*

List of Registered Pharmacists

Revised July 1, 1961

The registration number immediately precedes the name of the pharmacist. The state of original registration appears in ( ) after the names of those pharmacists registered by reciprocity. The year immediately preceding the location of the pharmacist is the year of registration.

Please notify the Secretary promptly of any errors or change in address.

A

4104. Ackerman, Harvey 1958 Brooklyn, N. Y.
2161. Adair, W. H. (Ala.) 1924 Roxboro
4249. Adams, C. E. (S.C.) 1959 Fuquay Springs
2207. Adams, E. E. 1924 Lincolnton
3496. Adams, J. W. 1951 Asheville
3929. Adams, L. D. 1956 Mt. Holly
2503. Adams, W. J. 1929 Charlottesville, Va.
2653. Adams, W. R. 1933 Carolina Beach
3930. Adams, W. R., Jr. 1956 Wilson
3357. Adelson, I. (Va.) 1950 Newport News, Va.
3966. Adelstein, Jerome (Ohio) 1956 Greensboro
2974. Adkinson, N. F. 1941 Avondale
3518. Agnew, Ruth Elizabeth (Ga.) 1951 Atlanta, Ga.
3590. Ahlin, Bjorn (S.C.) 1952 Sylva
1784. Aiken, J. H., Jr. 1914 Asheville
1874. Aiken, L. W. 1916 Mars Hill
4041. Airheart, J. W. (Ga.) 1957 Concord
3835. Akins, F. T., Jr. (Ga.) 1955 Asheville
3181. Allbright, G. B., Jr. 1947 Salisbury
2118. Alderman, Jacob Leroy 1923 Rolesville
4263. Allen, B. T. 1960 Raleigh
1838. Allen, H. H. 1915 Cherryville
3027. Allen, H. H., Jr. 1943 Cherryville
2865. Allen, J. W. 1939 Charlotte
3454. Allen, R. E. 1951 Hickory
3455. Allen, W. F. 1951 Cherryville
2937. Allgood, W. W. 1941 Roxboro
3360. Alligood, J. M. 1950 Greenville
2552. Allison, J. B. (Ga.) 1930 Lancaster, S. C.
3847. Alphin, Barbara (Mrs.) 1955 Richmond, Va.
3961. Altschul, J. A. (Ohio) 1956 Greensboro
4096. Ameen, J. U. (S.C.) 1958 Gastonia
3931. Ammons, D. L. 1956 Salisbury
3842. Ammons, R. M. 1955 Red Springs
3619. Anders, G. H. 1953 Shelby
3280. Anderson, E. R., Jr. 1949 High Point
4059. Anderson, J. W. 1958 Norfolk, Va.
1605. Anderson, J. M. 1911 New Bern
2470. Andes, G. E. (Va.) 1929 Wadesboro
1346. Andrews, C. McD. 1907 Burlington
1702. Andrews, J. P. 1913 Winston-Salem
3932. Andrews, J. W. 1956 Winston-Salem
1739. Andrews, R. H. 1914 Burlington
4060. Arena, J. E. 1958 Durham
2654. Arnold, B. D. 1933 Raleigh
2048. Arps, E. G. 1921 Plymouth
1864. Arps, P. M. 1916 Plymouth
4190. Artemes, A. L. (S.C.) 1959 Charlotte
2471. Artice, A. R. (Pa.) (col.) 1928 Newport News, Va.
3875. Ashworth, R. H. 1955 Cary
3415. Atkinson, M. J. (S.C.) 1950 Lumberton
3163. Aull, Betty H. (Mrs. A. H.) 1947 Kannapolis
4150. Austell, R. L. 1959 Shelby
2449. Austin, B. N. 1928 W. Jefferson
4015. Austraw, R. F. (Md.) 1957 Asheville
2280. Avner, Samuel 1925 Montgomery, Ala.

B

4341. Bailey, C. D. (Va.) 1960 Hampton, Va.
2212. Bain, J. D. 1924 Clayton
3548. Bain, J. D., Jr., 1952 Clayton
3630. Bain, M. McG. (Tenn.) 1953 Wilson
2216. Baker, E. R. (col.) 1924 Rocky Mount
3329. Baker, J. H. 1950 Wilson
2051. Baker, W. P. 1921 Raeford
3729. Balas, J. B. (Pa.) 1954 Charlotte
2499. Ballance, G. H. 1929 Alexandria, Va.
3964. Bane, G. H. (S.C.) 1956 Concord
3519. Banner, R. D. (Kan.) 1951 Spruce Pine
4264. Barber, Cecilia S. (Mrs.) 1960 Winston-Salem
3987. Barber, R. E. 1957 Durham
4265. Barber, R. W. 1960 Clayton

2405. Barbour, J. P. 1927 Burlington
3988. Barbour, J. P., Jr. 1957 Burlington
3733. Barbrey, H. S., Jr. 1954 Raleigh
2573. Barefoot, L. G. 1931 Asheville
4062. Barger, C. G. 1958 Gibsonville
4361. Barlow, E. R. (Ala.) 1961 Durham
3117. Barnes, H. J. (Miss.) 1946 Portsmouth, Va.
3979. Barnett, C. M. (Va.) 1956 Henderson
3456. Barnett, Frank, Jr. 1951 Henderson
3549. Barnett, J. 1952 Henderson
2462. Barnhardt, M. R. 1928 Rockwell
4343. Barr, G. H. (Va.) 1960 Raleigh
4342. Barr, Nancy G. (Va.) 1960 Raleigh
1959. Barrett, R. E. 1917 Burlington
2912. Barringer, H. A. 1940 Concord
4019. Barringer, J. M. 1957 Carthage
4310. Bartlett, J. B. 1960 Durham
3494. Barton, W. H. (Ga.) 1951 Pleasant Garden
2818. Basart, J. M. 1938 New Bern
4048. Bass, G. M. (Ill.) 1957 Albion, Ill.
4260. Batten, W. M. (W.Va.) 1960 Elizabeth City
3734. Bauguess, C. T., Jr. 1954 Chapel Hill
4266. Beale, G. W., Jr. 1960 Broadway
4151. Beale, J. J., Jr. 1959 Graham
3041. Beam, W. G. 1944 Roanoke, Va.
3550. Beason, R. H. 1952 Boiling Springs
3013. Beavans, S. C. 1943 Enfield
3116. Beck, A. L., Jr. (S.C.) 1946 Hendersonville
3162. Beck, Q. H. (S.C.) 1947 Hendersonville
3151. Beck, W. C. (S.C.) 1946 Hendersonville
3551. Beddingfield, B. B. 1952 Greenville
1904. Beddingfield, C. H. 1917 Clayton
3073. Beddingfield, C. H., Jr. 1945 Clayton
1686. Bell, F. R. 1912 Beaufort
2551. Bell, H. C. 1930 Gastonia
2725. Bell, L. R. 1936 Tarboro
3602. Belton, C. N. (Ga.) 1952 Mt. Airy
2458. Bender, W. M. K. 1928 Fayetteville
3361. Bennett, D. L. 1950 Albemarle
4308. Bennett, F. W. (Va.) 1960 Richmond, Va.
1638. Bennett, K. E. 1912 Bryson City
3552. Bennick, J. E. 1952 Lenoir
3281. Benson, H. O. 1949 Graham
3867. Benson, L. M., Jr. (S.C.) 1955 Charlotte
2128. Best, J. H. 1923 Greensboro
4311. Bialick, S. L. 1960 Brooklyn, N. Y.
3924. Bias, W. C. (W.Va.) 1956 Wadesboro
2253. Biddy, O. D. 1925 Brevard
1450. Biggs, J. W. 1909 Williamston
3004. Biggs, J. W. S. 1942 Greenville
3248. Bigham, J. H. (S.C.) 1948 Charlotte
1640. Birmingham, J. S. 1912 Hamlet
3864. Bishop, E. L., Jr. (Miss) 1955 Asheville
2958. Bishop, H. L. 1941 Asheville
3638. Bishop, H. T. (W.Va.) 1953 Wilmington
4267. Bishop, R. E. 1960 Burgaw
3782. Bissett, D. H. 1955 Garner
2135. Bissette, P. B. (Va.) 1923 Wilson
3186. Bissette, P. B., Jr. 1947 Rocky Mount
3614. Bius, J. H. (Ga.) 1953 Raleigh
2002. Bizzell, H. L. 1920 Charlotte
3187. Black, Eleanor Holden (Mrs. S. N.) 1947 Ormond Beach, Fla.
2454. Black, F. L. 1928 Charlotte
2408. Black, O. R. (Ariz.) 1927 Bessemer City
3009. Black, Samuel (Fla.) 1942 Hollywood, Fla.
3074. Black, S. N. 1945 Ormond Beach, Fla.
3783. Black, W. E. 1955 Concord
3277. Blackmore, N. J. (Ind.) 1949 Wilmington
2340. Blades, M. W. 1926 Apex
3647. Bland, J. F. 1953 High Point
4020. Bland, Miriam (col.) 1957 Sanford
2337. Blanton, C. D. 1926 Kings Mountain
3648. Blanton, C. D., Jr. 1953 Kings Mountain
3830. Blanton, R. P. (S.C.) 1955 Asheville
2977. Blower, Anna Burks (Mrs. E. R.) 1941 Akron, Ohio
2324. Blue, D. A. 1926 Carthage
1980. Bobbitt, A. B. 1919 Winston-Salem
2671. Bobbitt, H. F. 1934 Glen Alpine
3118. Boger, R. A. (Ga.) 1946 New Bern
2409. Bolinger, C. E. (Ga.) 1927 Asheville
4105. Bolton, J. C., III, 1958 Woodland
2575. Bolton, R. B. 1931 Rich Square
1721. Bonner, Brem 1913 Sarasota, Fla.
4370. Bonner, Sylvia M. 1961 Durham
3784. Booker, Elsie (Mrs.) 1955 Chapel Hill
1231. Boone, D. L. 1905 Durham
3042. Boone, W. T. 1944 Ahoskie
2708. Booth, G. D. (S.C.) 1936 Durham
4252. Booth, J. D. (S.C.) 1959 Miami, Fla.

3014. Borders, M. L., Jr. 1943 Chadbourn
3649. Bostian, T. R. 1953 Kannapolis
4152. Bostic, R. A. 1959 Beulaville
3423. Boulware, R. H. (S.C.) 1951 Rock Hill, S. C.
4371. Bowen, N. G. 1961 Roxboro
3331. Bowers, J. C. 1950 Lincolnton
4312. Bowers, J. R. 1960 Bethel
2828. Bowman, C. E. 1938 Conover
1843. Boyce, J. B., Jr. 1915 Warrenton
4313. Boyd, A. C. 1960 Greensboro
4243. Boyd, J. H. (S.C.) 1959 Lumberton
2845. Boyd, S. B. 1939 Mt. Olive
3450. Boyd, W. T. (Wyo.) 1951 Dobson
3362. Boyles, J. H. 1950 Atlanta, Ga.
4351. Bracker, D. C. (Penn.) 1960 Greensboro
3735. Bradley, W. V., Jr. 1954 Kannapolis
2384. Bradshaw, E. L. 1927 Kinston
3843. Bradshaw, E. L., Jr. 1955 Kinston
4016. Bradsher, H. T. (Mo.) 1957 High Point
3698. Braman, William Collins (La.) 1954 Asheville
2650. Brame, M. M. 1933 High Point
2772. Brame, P. A. 1937 N. Wilkesboro
2959. Brame, R. M., Jr. 1941 N. Wilkesboro
4153. Branan, C. L. 1959 Kannapolis
3544. Brandon, L. R. (S.C.) 1952 Hildebran
4415. Brannon, J. L., Jr. (Ill.) 1961 Chapel Hill
2534. Brantley, J. C., Jr. 1930 Raleigh
1786. Brantley, P. C. 1914 Wendell
3259. Brantley, W. C. 1949 Winston-Salem
3271. Brauer, Evelyn S. (Mrs.) 1949 Jersey City, N. J.
4143. Brazell, M. B. (Ga.) 1959 Warner Robins, Ga.
3701. Brecht, Dorothy V. (Minn.) 1954 Minneapolis, Minn.
3069. Brecht, E. A., Jr. 1944 Chapel Hill
1393. Bretsch, Albert 1908 Southern Pines
3028. Brewer, Marsha Hood 1943 Pink Hill
1781. Brewer, S. O. 1914 Durham
3031. Brewer, S. O., Jr. 1943 Durham
3928. Brickle, R. M. (S.C.) 1956 Charlotte
3773. Bridges, A. R. (Ga.) 1954 Rutherfordton
3225. Brinkley, C. S. 1948 Kernersville
2636. Brison, J. E. (S.C.) 1933 Gastonia
2021. Brison, S. P. (S.C.) 1920 Belmont
3488. Brisson, Edward (S.C.) 1951 St. Pauls
3427. Brisson, L. C. 1951 Fayetteville
3135. Britt, G. H. 1947 Raleigh
3650. Britt, R. T. 1953 Raleigh
3276. Britt, W. O., Jr. (Ga.) 1949 Roanoke Rapids
2461. Brodie, T. L. 1928 Fayetteville
3553. Brooks, B. C. 1952 Fayetteville
2063. Brooks, F. G. 1921 Siler City
3785. Brooks, F. G., Jr. 1955 Siler City
3124. Brooks, H. R. 1946 Goldston
3363. Brookshire, J. E. 1950 Winston-Salem
2208. Brookshire, L. P. 1924 Asheville
3015. Brookshire, L. B. 1943 Asheville
3428. Brothers, A. E. 1951 Elizabeth City
2574. Brown, B. C. 1931 Wilmington
3089. Brown, C. G. (Ga.) 1944 Roanoke, Ala.
3554. Brown, E. T. 1952 Chapel Hill
3190. Brown, Ellen M. (Mrs. Wm. C.) 1947 Greensboro
4106. Brown, H. P. 1958 High Point
3157. Brown, J. H. (Ga.) 1946 China Grove
3019. Brown, Mary G. (Mrs.) 1943 Deerfield Beach, Fla.
3982. Brown, M. L. (Colo.) 1957 Fletcher
3226. Brown, W. C. 1948 Greensboro
2913. Browning, A. C. 1940 Greensboro
1394. Browning, B. H. 1908 Littleton
2501. Browning, D. B. 1929 Kinston
1590. Browning, H. R. 1911 Wilson
4268. Browning, J. F., Jr. 1960 Greensboro
3643. Bruce, E. W. (S.C.) 1953 Charlotte
2853. Bruce, T. M. 1939 Hot Springs
4063. Brummitt, R. E. 1958 Raleigh
2316. Bryan, R. B. 1926 Belmont
1200. Bryan, W. D. 1904 Tarboro
3498. Bryant, Alvin 1951 Durham
4372. Bryson, V. D. 1961 Gastonia
3445. Buchanan, Christine T. 1951 Boise, Idaho
2645. Buchanan, E. W. 1933 Greensboro
2808. Buchanan, E. C. 1938 Kinston
2352. Buchanan, G. G. 1926 Greensboro
2676. Buchanan, R. A. 1934 Greensboro
3642. Buckner, J. J. (S.C.) 1953 Blacksburg, S. C.
4051. W. B. Buckner (S.C.) 1957 Statesville
1284. Buhmann, Walter 1905 Asheville
4154. Buie, W. M. 1959 Winston-Salem
2779. Bullard, R. E. 1937 Spring Lake

4269. Bullock, B. W. 1960 Durham
4155. Bullock, J. C., Jr. 1959 Wilmington
4064. Bumgardner, Shirley W. 1958 Norfolk, Va.
2651. Bunch, L. E. 1933 Carolina Beach
3968. Bundy, J. A. 1956 High Point
2745. Bunn, R. S. 1936 Elizabeth City
4054. Burch, E. U. (Ga.) 1958 Andrews
3898 Burgiss, Thomas 1956 Elkin
2259. Burgiss, T. R. 1925 Sparta
2789. Burlage, H. M. (Wash.) 1937 Austin, Texas
1650. Burnett, J. P. 1912 Whitakers
3016. Burnett, J. P., Jr. 1943 Rocky Mount
2858. Burris, L. R. 1939 Valdese
3555. Burris, L. R., Jr. 1952 Valdese
3228. Burrus, B. M. 1948 Canton
2165. Burrus, S. B. (Ga.) 1923 Canton
3984. Burson, J. D. (Ala.) 1957 Reidsville
2544. Burt, M. S. 1930 Durham
1681. Burwell, W. A. 1912 Raleigh
3526. Busbee, J. A. (S.C.) 1951 Claremont
3520. Bush, W. E. (Ga.) 1951 Decatur, Ga.
1872. Butler, A. B. 1916 Clinton
4204. Butler, J. G. 1959 Shelby
3008. Butler, Josephine E. (Mrs. G. B.) 1942 Gainesville, Fla.
4107. Butler, R. D. 1958 Valdese
2450. Bynum, C. W. 1928 New Bern

C

2914. Cable, M. LeR. 1940 Black Mountain
4413. Caddell, B. C. (S.C.) 1961 Nichols, S. C.
2225. Cagle, C. V. (Ga.) 1924 Greensboro
2473. Cain, C. M. (S.C.) 1929 Henrietta
2050. Cain, L. D. 1921 Kannapolis
4363. Caisse, G. W. (Mass.) 1961 St. Petersburg, Fla.
2292. Caldwell, P. L. (Ga.) 1925 Faison
4142. Calhoun, Katherine D. (S.C.) 1959 Lake Junaluska
4409. Calhoun, R. M. (S.C.) 1961 High Point
3364. Callahan, Virginia L. (Mrs.) 1950 Asheville
3876. Callicutt, R. D. 1955 Thomasville
3989. Cameron, Marcus 1957 Sanford
2637. Cameron, W. L. (S.C.) 1933 Vass
3651. Campbell, C. C. 1953 Maiden
2962. Campbell, E. G., Jr. 1941 Rocky Mount
2219. Campbell, F. E. 1924 Hamlet
1894. Campbell, H. T. 1916 Maiden
3260. Campbell, Lena Silver (Mrs.) 1949 Lima, Ohio
1955. Campbell, R. B. 1917 Taylorsville
3652. Campbell, R. B., Jr., 1953 Taylorsville
3051. Canady, M. S. 1944 Four Oaks
1706. Canady, R. C.. 1913 Four Oaks
1837. Canady, W. H. 1915 Wichita Falls, Tex.
3125. Canipe, J. C., Jr. 1946 Charlotte
3246. Cannon, C. C. (S.C.) 1948 Durham
2823. Capps, E. U. 1938 Ahoskie
2502. Cardell, J. C. 1929 Lenoir
3592. Carmel, H. L. (Conn.) 1952 Wash., D. C.
3543. Carpenter, G. A. (S.C.) 1952 Durham
4065. Carraway, E. L., Jr. 1958 Mt. Clemens, Mich.
4156. Carraway, Loretta J. (Mrs.) 1959 Mt. Clemens, Mich.
4061. Carriker, Loretta B. (Mrs.) 1958 Greensboro
3641. Carroll, G. L. (S.C.) 1953 Wilmington
2617. Carroll, W. W. 1932 Dunn
3499. Carson, Barbara B. (Mrs.) 1951 Taylors, S. C.
2331. Carswell, A. P. 1926 Durham
3017. Carswell, J. H. 1943 Chapel Hill
4314. Carswell, Virgilia H. 1960 Durham
4108. Carter, D. K. 1958 Lowell
4337. Carter, Jane C. (Mrs.) (Ga.) 1960 Chapel Hill
4205. Carter, L. C. 1959 Sanford
3556. Carter, L. H. 1952 Asheboro
3457. Carter, R. E., Jr. 1951 Wilmington
1659. Carter, Stamey, 1912 Salisbury
3844. Carter, W. A. 1955 Gastonia
3084. Caruthers, M. R. 1945 Durham
3871. Cash, J. E. (S.C.) 1955 Rutherfordton
3458. Cash, W. D. 1951 N. Y. C.
1787. Cassel, A. S. 1914 North Wilkesboro
3247. Cates, L. R. (S.C.) 1948 Blacksburg, S. C.
2900. Caudill, Altajane H. (Mrs. J.) 1940 Elizabethtown, Tenn.
3164. Caudle, Virginia 1947 Winston-Salem
2831. Causey, J. H. 1938 Burnsville
3283. Cavanaugh, S. Mac.D 1949 Rose Hill
4206. Caviness, Edith Ann 1959 Lillington
2326. Champion, H. C. 1926 Rutherfordton
2274. Champion, H. O. 1925 Waynesville

2555. Chandler, E. O. (Va.) 1930 Leaksville
3429. Chandler, J. W. 1951 Draper
4066. Chandler, Peggy B. (Mrs.)
1958 Kannapolis
2920. Chandley, A. B. 1940 Asheville
4110. Chapman, D. K. 1958 Winston-Salem
2744. Chapman, H. C. 1936 Durham
1775. Chappell, J. C. 1914 Raleigh
4021. Charles, F. R. 1957 Charlotte
4022. Charney, G. B. 1957 Brooklyn, N. Y.
3545. Cheatham, A. B. (Va.)
1952 Wilmington
1453. Cherry, J. L. 1909 Charlotte
1562. Cherry, W. C. 1910 High Point
4023. Cherson, Arnold 1957 Brooklyn, N. Y.
4270. Christensen, C. V. 1960 Charlotte
4271. Chronister, D. L. 1960 Hickory
2711. Civil, J. K. (S.C.) 1935 Charlotte
2683. Clapp, E. B. 1934 Newton
2668. Clark, C. B., Jr. 1934 Williamston
4301. Clark, D. C. (S.C.) 1960 Boonville
2978. Clark, G. E. 1941 Warsaw
4373. Clark, H. M. 1961 Goldsboro
2341. Clark, W. A. 1926 Hope Mills
3786. Clarkin, J. R., Jr. 1955 Hamlet
4157. Clay, A. S. 1959 Durham
4315. Clay, J. B. 1960 Oxford
2392. Clayton, A. W., Jr. 1927 Durham
3229. Claytor, D. D. 1948 Greensboro
3557. Clelland, Alec W., Jr.
1952 Fayetteville
3921. Clelland, Susan (Mrs.) (S.C.)
1956 Fayetteville
4354. Clifton, W. H. (S.C.) 1960 Gastonia
2205. Cline, C. E. 1924 New Orleans, La.
1999. Cline, F. H. 1920 Charlotte
3459. Clodfelter, W. A., Jr. 1951 Asheboro
3492. Cloer, R. A. (Ga.) 1951 Franklin
2042. Cobb, J. L. 1921 High Point
3353. Cobb, T. E. (Ala.)
1950 Lake City, Fla.
4410 Cobb, W. R. (Ala.) 1961 Greensboro
3603. Coble, G. S. (S.C.) 1952 Stanley
2608. Coble, J. C. 1932 Greensboro
2747. Cochrane, A. L., Jr. 1936 Jackson
3620. Cocolas, G. H. 1953 Chapel Hill
3500. Coffee, H. M. 1951 Thomasville
4189. Coffey, R. A. (Va.)
1959 Jonesville, Va.
3558. Cogdell, H. P. 1952 Goldsboro
3787. Cohen, R. I. 1955 Kinston
3653. Cole, A. F., Jr. 1953 Roxboro
2226. Cole, T. R. (Ga.) 1924 Sanford
4040. Coleman, C. C. (col.) (Va.)
1957 Raleigh
3990. Coleman, R. A. 1957 Graham
4024. Coley, W. N. 1957 Raeford
2886. Colina, G. D. (S.C.) 1940 Charlotte
3091. Collette, R. W. (S.C.)
1945 Mocksville
4338. Collier, B. J. (Ark.) 1960 Jacksonville
3085. Collier, H. B.
1945 St. Petersburg, Fla.
3366. Collier, W. T. 1950 Greenville, S. C.
3284. Collins, B. F., Jr. 1949 Greensboro
3288. Collins, Doris M. (Mrs.)
1949 Greensboro
3460. Collins, R. E. 1951 Fayetteville
4067. Comstock, S. E. 1958 Charlotte
2542. Connell, J. P. B. 1930 Louisburg
1981. Cooke, D. B. (col.) (Tenn.)
1919 Weldon
2876. Cooke, H. M., Jr. 1939 Winston-Salem
4101. Cooke, Lucius (S.C.)
1958 Rutherfordton
4309. Cooke, R. R. (S.C.)
1960 Hickory
4193. Cooley, G. A. (Va.) 1959 Smithfield
3788. Cooper, B. F., Jr. 1955 Corvallis, Ore.
1900. Copeland, R. R. 1916 Ahoskie
1667. Coppedge, J. B. 1912 Charlotte
4272. Coppedge, R. F., Jr. 1960 Asheville
4068. Copses, C. P. 1958 Charlotte
3107. Corbett, Muriel U. (Mrs.)
1945 Lake Charles, La.
4137. Corbitt, Homer Verlon (Ga.)
1958 Charlotte
2777. Cornwell, A. H. 1937 Lincolnton
2669. Cornwell, G. T. 1934 Morganton
3075. Corwith, F. H. 1945
Southampton, N. Y.
4069. Courts, B. C. 1958 Chapel Hill
4111. Courts, Ellyn G. (Mrs.)
1958 Chapel Hill
4207. Cowan, Leo Braughton 1959 Sylva
4273. Cowan, M. R. 1960 Greenville
3140. Cowan, W. L. (S.C.) 1946 Forest City
4253. Coward, B. T. (S.C.) 1959 Kannapolis
1452. Cox, M. H. 1909 Asheville
2138. Cox, R. O. (Mich.)
1923 Winston-Salem
2925. Cox, Rupert 1940 Dunn
2992. Cox, Ruth M. (Mrs.)
1942 Winston-Salem
3252. Craft, R. E. (S.C.)
1948 Gastonia

2825. Craig, L. B. 1938 Aberdeen
3640. Craig, W. D., Jr. (S.C.) 1953 Charlotte
2276. Craig, W. F. 1925 Charlotte
1684. Craven, C. H. 1912 Wilmington
2864. Crawford, H. D. 1939 Swannanoa
4374. Creech, H. W. 1961 Jacksonville
2822. Creech, J. L. 1938 Smithfield
2699. Creech, L. R. 1935 Oxford
3736. Creech, W. G. 1954 Selma
2623. Creech, W. H. 1932 Selma
3933. Creekmore, R. L. 1956 Acme
3834. Creticos, S. P. (S.C.) 1955 Charleston, S. C.
4158. Crevar, George Edward 1959 Buffalo, N. Y.
3608. Crispens, W. E. (Md.) 1952 Portsmouth, Va.
4246. Crocker, A. A., Jr. (S.C.) 1959 Greer, S. C.
4188. Croft, Curtis Dowling (Ala.) 1959 Belmont
2752. Cromley, R. I. (Ga.) 1937 Raleigh
4208. Cromley, Robert Irving, Jr. 1959 Raleigh
4258. Crosby, E. D. (S.C.) 1960 So. Pines
4366. Crosby, W. L. (S.C.) 1961 Drexel
3169. Crowe, D. F. (Ga.) 1947 Oteen
2773. Crowell, C. M., Jr. 1937 Mooresville
2681. Crumpler, L. H. 1934 Raleigh
4070. Crumpler, W. A. 1958 New Bern
2001. Crutchfield, T. G. 1920 Greensboro
2862. Culbreth, G. McK. 1939 Southern Pines
2414. Culp, W. W. (S.C.) 1928 Spartanburg, S. C.
1609. Culpepper, F. D. 1911 Louisburg
2464. Curtis, J. R. 1928 Bessemer City
3789. Curtis, T. E. 1955 Waynesville

D

3977. Dagold, D. J. (Md.) 1956 Pikesville, Md.
3076. Dameron, H. G. 1945 Tabor City
2863. Daniel, A. G. 1939 Norfolk, Va.
1692. Daniel, E. C. 1913 Zebulon
3654. Daniels, H. H. 1953 Ahoskie
3136. Dantzler, S. A. (S.C.) 1946 Waynesville
2830. Darden, R. J. 1938 Clinton
3274. Darling, A. J. (Idaho) 1949 Asheville
2099. Darlington, J. M. (Va.) 1922 Winston-Salem
4375. Daughtry, B. P. 1961 Smithfield
3033. David, J. P. 1943 Wilson
3367. Davis, A. L. 1950 Statesville
3092. Davis, Bernard (Mo.) 1944 Winston-Salem
2888. Davis, C. E., Jr. (S.C.) 1939 Winston-Salem
2343. Davis, D. R. 1926 Williamston
4112. Davis, D. R., Jr. 1958 Williamston
1350. Davis, I. I. 1907 Concord
1740. Davis, J. W. 1914 Edenton
1731. Davis, K. W. 1913 Winston-Salem
2855. Davis, M. L. 1939 Elm City
3352. Davis, M. W., II (S.C.) 1950 Fair Bluff
2965. Davis, McDonald, Jr. 1941 Roseboro
4376. Davis, T. P. 1961 Apex
3533. Davis, W. E. 1952 Reidsville
3934. Dawkins, W. A., Jr. 1956 Clinton
1485. Dawson, M. P. 1909 Rocky Mount
3559. Day, H. V. 1952 Spruce Pine
2521. Day, L. G. (S.C.) 1930 Spruce Pine
2498. Dayvault, F. W. 1929 Lenoir
2281. Deal, H. M. 1925 Lenoir
3690. Dean, F. S. (S.C.) 1953 Lumberton
3897. Dean, J. A. (Ga.) 1956 Asheboro
3832. Deaton, C. E. 1955 Liberty
4209. Deaton, D. J. 1959 Winston-Salem
4362. Deavers, W. T. (col) (LA.) 1961 Charlotte
3119. Dees, R. R. 1946 Burgaw
3368. Dement, W. T. 1950 Oxford
2476. Dennis, C. M. (S.C.) 1928 Shelby
4210. Denny, Keith Earl 1959 Charlotte
3790. Denson, M. D. 1955 Burlington
3176. Dente, M. A. (N.J.) 1947 Charlotte
2832. Dever, J. H. 1938 Greensboro
3877. Dever, R. J. 1955 Greensboro
3501. Dewar, R. L. 1951 La Grange
4043. Dickerson, R. M. (Ky.) 1957 Greensboro
3935. DiFazio, Constance J. (Mrs.) 1956 Miami, Fla.
3845. DiFazio, C. A. 1955 Miami, Fla.
2386. Dill, G. W., Jr. 1927 Morehead City
4211. Dillard, George Johnston 1959 Graham
2923. Dillon, H. E. 1940 Elkin
3369. Dimmick, G. B., Jr. 1950 Derita
3143. Dingler, K. L. 1946 Statesville
1773. Dinwiddie, P. H. 1914 Marshall

4159. Dixon, Charles Thomas
1959 Winston-Salem
3359. Dixon, W. R. (Ga.) 1950 Charlotte
4377. Dockery, W. P. 1961 Valdese
2600. Dodd, C. N. (Va.) 1932 Raleigh
3560. Dollar, A. C., Jr. 1952 Winston-Salem
3655. Dollar, L. C. 1953 Cary
4200. Donnelly, Thomas Milton (Tenn.)
1959 Asheville
3676. Douglas, F. L. (col.) (La.)
1953 Winston-Salem
1218. Douglas, J. D. (col.)
1904 Henderson
3607. Dover, B. F. (Ga.)
1952 Memphis, Tenn.
3824. Dover, H. J. (Ala.) 1955 Asheville
1911. Dowdy, D. A. 1917 High Point
3737. Dowdy, D. A., Jr. 1954 High Point
4316. Dowdy, D. C. 1960 Greensboro
3431. Dowdy, J. H. 1951 High Point
3991. Doyle, L. B., Jr. 1957 Goldsboro
2702. Dudley, W. G., Jr. 1935 Reidsville
2817. Duffy, H. B. 1938 New Bern
4212. Duggins, Jack Steven 1959 Asheboro
2964. Duguid, Helen W. 1941 Kinston
3561. Dukes, W. S. 1952 Greensboro
3878. Dunlap, H. H., Jr. 1955 Siler City
3502. Dunlap, R. H. 1951 Winston-Salem
4274. Dunn, B. M. 1960 High Point
3978. Dunn, M. O. (Va.) 1956 Bristol, Va.
1961. Durham, C. T. 1917 Chapel Hill
4173. Dutton, Christine Becky
1959 Columbia, S. C.
4113. Dutton, G. R. 1958 Columbia, S. C.
4378. Dutton, M. W. 1961 Charlotte
3738. Duvall, C. J. 1954 Brevard

E

2791. Eadie, E. B. (S.C.) 1938 Charlotte
4349. Eakle, A. F. 1960 (W. Va.)
Albemarle
2712. Easley, Willa V. (col.) (D.C.)
1935 Wilson
2975. Eatman, G. A. 1941 Wilson
3114. Eberly, M. D. (Ind.)
1946 St. Petersburg, Fla.
3093. Edmonds, G. H. (S.C.)
1944 Greensboro
2891. Edmunds, M. M. (Mo.)
1940 Greensboro
4071. Edmondson, E. W. 1958 New Bern
2619. Edwards, C. R. 1932 Albemarle
3094. Edwards, G. B. (Ga.)
1944 Wake Forest
3491. Edwards, J. C. (Ala.)
1951 Wilmington
3286. Edwards, J. W. 1949 Winston-Salem
2867. Edwards, L. K., Jr.
1939 Stantonsburg
4318. Edwards, P. F. 1960 Whiteville
2940. Edwards, S. McD. 1941 Ayden
1922. Edwards, S. McG. 1917 Ayden
3919. Eidam, B. H., Jr. 1956 (Ga.) Asheville
4126. Eidam, Carol J. P. (Mrs.) (Ga.)
1958 Asheville
4379. Elkins, J. W. 1961 Fayetteville
3077. Eliott, A. G., Jr.
1945 Fuquay Springs
2266. Ellis, W. D. 1925 Martinsville, Va.
3221. Ellison, J. M. (Fla.) 1948 Miami, Fla.
3791. Elmore, O. A., Jr. 1955 Raleigh
3936. Ennett, W. B. 1956 Mt. Airy
4364 Elvington, P. L. (S.C.) 1961 Fair Bluff
4244. Erwin, J. D. (Ky.) 1959 Greensboro
3070. Estes, J. C., Jr. 1944 Haw River
1457. Etheridge, S. B. 1909 Washington
2008. Etheridge, T. J., Jr. 1920 Bailey
837. Eubanks, C. L. 1896 Chapel Hill
1859. Eubanks, J. N. 1916 Greensboro
4114. Evans, D. M. 1958 Raleigh
3937. Evans, F. H. 1956 Greensboro
3432. Evans, Flora Nell 1951 Durham
4014. Evans, H. E. (S.C.) 1957 High Point
2686. Evans, J. E. 1934 Marion
2170. Evans, W. B. (Ga.) 1923 Greensboro
3781. Everett, T. J. (col.) (S.C.) 1955
High Point

F

3358. Faircloth, V. L. (S.C.)
1950 Charlotte
3588. Fairley, Allene (Mrs.) 1952 Dunn
3562. Fairley, R. B. 1952 Dunn
4380. Faison, Nancy M. 1961 Charlotte
2687. Farmer, W. F. 1934 Warrenton
4275. Farrar, J. E. 1960 Greensboro
1908. Farrell, R. D. 1917 Greensboro
2328. Farrington, J. V. 1926 Greensboro
4196. Faucett, J. W., Jr. (S.C.) 1959
Greensboro
1459. Faulconer, R. C. 1909 Burlington
4381. Faulconer, E. G. 1961 Monroe
4276. Fayed, F. T. 1960 Roanoke Rapids
3255. Feagin, E. L., Jr. (Ala.)
1949 Hendersonville

3521. Feagin, L. E. (Iowa)
1951 Hendersonville
3127. Fearing, M. K., Jr. 1946 Manteo
4277. Fearing, W. B., Jr. 1960 Manteo
3678. Feeney, B. A., Jr. (Ga.)
1953 Salisbury
3370. Ferguson, C. McD., Jr.
1950 Siler City
2194. Ferguson, H. Q. 1924 Randleman
3705. Ferguson, J. F., Jr. 1954 Durham
2467. Ferguson, J. S. 1928 Fayetteville
3706. Ferguson, L. M. 1954 Taylorsville
3769. Ferguson, L. E. (Ky.)
1954 Winston-Salem
1920. Fields, J. T., Jr. 1917 Laurinburg
3332. Fincher, E. M. 1950 Cliffside
3287. Finger, Z. L. 1949 Morganton
1800. Finley, G. B. 1915 Marion
3707. Fisher, C. G. 1954 Thomasville
3795. Fisher, Don. (Mrs.) 1955 Lexington
1946. Fisher, Lester 1917 Statesville
3938. Fisher, L. J. 1956 Statesville
3462. Fisher, P. L. 1951 Elkin
1861. Fitchett, C. E. 1916 Dunn
3679. Fitzgerald, F. B., Jr. (Ala.)
1953 Hickory
3261. Fleming, O. G. 1949 Smithfield
4160. Fleming, R. E., Jr. 1959 Rocky Mount
3201. Fleming, Velma (Va.)
1947 Portland, Ohio
3621. Fletcher, J. H. 1953 Valdese
3739. Floyd, C. M., Jr.
1954 Roanoke Rapids
3018. Flynn, H. L. 1943 Winston-Salem
3433. Forbus, B. M. 1951 Louisville, Ky.
2255. Fordham, C. C., Jr. 1925 Greensboro
1487. Fordham, C. McK. 1909 Greensboro
2652. Forrest, B. B. 1933 Hillsboro
3333. Forrest, W. G. 1950 Gastonia
3896. Forrester, P. R. (S.C.) 1956 Albemarle
4050. Forsyth, A. R. (Ohio) 1957 Kannapolis
3637. Foss, E. L. (Maine)
1953 Virginia Beach, Va.
2332. Foster, D. W. 1926 Asheville
1685. Foster, J. C. C. 1912 Tryon
4278. Foster, R. W. 1960 Greensboro
3258. Fowler, Evelyn B. (Mrs.)
1949 Salisbury
3862. Fowler, J. D. (S.C.) 1955 Clarkton
3672. Fox, Carolyn E. (Mrs.)
1953 Winston-Salem
1322. Fox, C. M. 1906 Asheboro
3846. Fox, E. L. 1955 New York, N. Y.
2781. Fox, H. S. 1937 Winston-Salem
2942. Fox, J. C., Jr. 1941 Chapel Hill
2843. Fox, J. H. 1939 Asheboro
3036. Fox, Margaret (Mrs.)
1943 Chapel Hill
4279. Fraley, T. M. 1960 Statesville
3150. Franklin, R. E. (Miss)
1946 Greensboro
3879. Freeman, J. H. 1955 Fayetteville
4072. Freeman, P. D. 1958 Staunton, Va.
3916. French, Donald (Ala.)
1956 Lynchburg, Va.
3622. Friday, J. P. 1953 Gastonia
3644. Fritsche, T. R. (N.J.)
1953 Palmetto, Fla.
2536. Frontis, S. W. 1930 Greensboro
3792. Frostick, W. L. 1955 Laurinburg
3563. Fulbright, K. N. 1952 Greensboro
1434. Fullenwider, Phifer 1908 Raleigh
2979. Fuller, E. R. 1941 Salisbury
4213. Fulton, James Wade
1959 Winston-Salem
2086. Furr, F. L. 1921 Louisburg
3055. Fussell, T. E. 1944 Hamlet
2928. Futrell, C. L. 1940 Raleigh

G

3463. Gabriel, J. C. 1951 Troutman
3611. Gaddy, C. B., Jr (S.C.)
1952 Charlotte
3464. Gaddy, C. H. 1951 Clinton
2898. Gaddy, E. P. 1940 Greensboro
1488. Gaddy, H. M. 1909 Asheville
2943. Gaddy, Phil 1941 Marshville
4382. Gaddy, R. C. 1961 Clinton
3139. Gaddy, R. L., Jr. (Fla.)
1946 Tallahassee, Fla.
2770. Galloway, A. E. 1937 Charlotte
2319. Gamble, A. A. 1926 Rocky Mount
1810. Gamble, C. F. 1915 Monroe
2060. Gamble, J. P. 1921 Monroe
3416. Gammon, H. O. (Mo.) 1950 Reidsville
3414. Gardiner, P. L. (R.I.) 1950 Greensboro
4344. Gardner, C. C. (S.C.)
1960 Rock Hill, S. C.
3319. Gardiner, J. T. 1949 Mooresville
2286. Gardner, Mattie S. (Mrs. W. K.)
1925 Charlotte
1403. Gardner, T. L. 1908 Reidsville
3334. Gardner, W. S. 1950 Burlington
1954. Garner, C. V. 1917 Warsaw
2465. Garren, F. O. 1928 Mt. Airy

4420. Garrett, R. L. (Va.) 1961
Bluefield, W. Va.
2039. Garrett, Y. D., Jr. (col.)
1920 Durham
2093. Gary, J. R. 1922 Arlington, Va.
1877. Gaskins, W. F. 1916 Havelock
4261. Gaskins, W. F., Jr. (S.C.)
1960 New Bern
2022. Gatling, T. R. (col.) (S.C.)
1920 Reidsville
4383. Gattis, H. I. 1961 Raleigh
1886. Gattis, P. D. 1916 Raleigh
3740. Gaylord, J. T. 1954 Annandale, Va.
3760. Geis, V. L. (Ill.) 1954 Hendersonville
3230. Gerlinger, J. J. 1948 Rocky Mount
3927. Gibson, J. H. (S.C.) 1956 Whiteville
4214. Gibson, Robert Alexander, Jr.
1959 Rochelle, Ill.
4384. Gibson, W. S. 1961 Goldsboro
4026. Gidney, C. E. (col.) 1957
Chillicothe, Ohio
3371. Gilbert, L. E., Jr. 1950 Wagram
2784. Gilbert, L. M., Jr. 1937 Maxton
2069. Gilbert, W. B. (Ga.) 1921 Raleigh
4245. Giles, C. N. (S.C.)
1959 Spartanburg, S. C.
4149. Giles, R. T. (S.C.) 1959 Morven
3793. Gillespie, C. B., Jr. 1955 Burnsville
3465. Gilliam, A. B., Jr. 1951 Reidsville
2257. Gilliam, W. A. 1925 Winston-Salem
2557. Gillikin, C. E. (S.C.) 1931 Kenly
3682. Gilmore, L. M. (S.C.)
1953 Kannapolis
3922. Gleissner, Amata, (Mrs.) (S.C.)
1956 Gaffney, S. C.
2588. Glenn, E. F. 1931 Morehead City
2270. Glenn, J. S. 1925 Mount Olive
2701. Glenn, R. A. 1935 Denton
4215. Glover, W. F., Jr. 1959 Pensacola, Fla.
4280. Godette, Wallace (col.)
1960 New York, N. Y.
3868. Godfrey, J. K. (Ga.) 1955 Murphy
2624. Godwin, C. F. 1932 Pine Level
4216. Goforth, Joseph Philip
1959 Thomasville
2119. Goode, B. S. 1923 Statesville
2294. Gooden, D. T. (Va.)
1926 Grottoes, Va.
1709. Goodrum, C. S. 1913 Davidson
2899. Goodwin, M. N. 1940 Beaufort, S. C.
3884. Gordon, Freda H. (Mrs.)
1955 Norfolk, Va.
2629. Gordon, T. W. 1932 Thomasville
4339. Gore, J. R. (S.C.) 1960 Albemarle
3708. Gowan, S. W. 1954 Wallace
3623. Graham, C. C. 1953 Greensboro
3693. Graham, G. R. (S.C.) 1953 Charlotte
3992. Graham, H. N. 1957 Charlotte
1916. Graham, J. C. 1917 Red Springs
3262. Graham, L. I. 1949 Wallace
3880. Graham, W. W. 1955 Monroe
3656. Grandy, J. I. 1953 Charlotte
3466. Grantham, J. G. 1951 Charlotte
1565. Grantham, L. I. 1910 St. Pauls
2771. Grantham, R. B. 1937 Red Springs
4356. Grasnick, G. F. (N.J.)
1960 Hendersonville
3972. Gray, J. W., Jr. (Texas)
1956 Thomasville
2944. Greene, H. W. 1941 Wilmington
3534. Greene, J. P. 1952 Boone
4027. Greene, J. S. 1957 Lenoir
3165. Greenspan, Joseph 1947 Charlotte
2217. Greenwood, A. M. (col.) 1924
High Point
3467. Greeson, H. C. 1951 Sanford
4417. Gregory, R. L. (S.C.) 1961
Mooresville
3096. Gregory, W. S. (S.C.) 1944 Shelby
3564. Gresham, J. W. 1952 Wilson
3895. Gretz, Margaret (Mass.)
1955 Hendersonville
2736. Greyer, Mary Alice B. (Mrs.)
1936 Bryson City
3231. Griffin, E. W., Jr.
1948 Kings Mountain
2295. Griffin, Octavus (Va.)
1926 Roanoke Rapids
3289. Griffin, S. D., Jr. 1949 Burlington
3565. Griffin, W. C. 1952 Raleigh
3848. Griffin, W. Crane 1955 Roanoke Rapids
2508. Griffin, W. R. 1929 Old Fort
4281. Griffin, W. R., Jr. 1960 Old Fort
1374. Griffith, Wiltshire
1907 Hendersonville
3741. Griffith, Wiltshire, Jr.
1954 Hendersonville
1829. Grimes, G. D. 1915 Robersonville
3542. Gross, N. R. (S.C.) 1952 Whiteville
2055. Guion, C. L. 1921 Aberdeen
2056. Guion, H. N. 1921 Marshville
1856. Gurley, W. B. 1916 Windsor
2829. Guthrie, C. H. 1938 Beaufort

H

3794. Hackney, E. W. 1955 Lumberton
3993. Hackney, Sara (Mrs.)
1957 Lumberton
4161. Hagwood, Ray Gordon 1959 Apex
3104. Hahl, Marguerite W. (Mrs. J. W.)
1945 Raleigh
2273. Hair, R. C. 1925 Pineville
1939. Hariston, R. S. (col.)
1917 Winston-Salem
3050. Haith, J. W., Jr. (col.)
1944 Washington, D. C.
4282. Haithcock, J. R. 1960 Mt. Gilead
2381. Hall, J. M., Jr. 1927 Wilmington
2265. Hall, J. P. 1925 Oxford
3290. Hall, R. B. 1949 Mocksville
2282. Hall, S. B. 1925 Mocksville
2189. Hall, S. C. 1924 Oxford
2844. Halsey, W. B. 1939 Sparta
2684. Ham, F. B. 1934 Orlando, Fla.
3020. Ham, R. G. 1943 High Point
2146. Ham, T. J., Jr. (Va.)
1922 Yanceyville
4283. Hambright, Joanne, B. (Mrs.)
1960 Fayetteville
3197. Hamer, M. S. 1947 Hughesville, Md.
4416. Hames, H. J. (S.C.) 1961 Kannapolis
3917. Hamilton, S. W. (Ga.)
1956 Starke, Fla.
1307. Hamlet, Reginald 1906 Raleigh
2147. Hamlin, J. T. (col.) (W.Va.)
1922 Raleigh
2945. Hamlin, V. C., Jr. (col.) 1941 Raleigh
2792. Hammond, H. A. (S.C.)
1937 Charlotte
4360. Hammond, H. L. (Ga.)
1961 Greensboro
3232. Handy, K. E. 1948 Raleigh
4340. Haney, D. C. (S.D.) 1960 Asheville
3609. Hankey, L. C. (Pa.) 1952 Enka
4385. Hansen, E. L. 1961 Charlotte
2850. Hardee, A. K., Jr. 1939 Charlotte
2388. Hardee, W. E. 1927 Charlotte
4284. Hardy, C. E. 1960 LaGrange
3129. Hardy, R. W. 1946 Concord
3899. Hargett, C. B. 1956 Washington
3709. Harmon, J. F., Jr. 1954 Lexington
3495. Harper, J. E. (S.C.) 1951 Asheville
4386. Harper, W. J. 1961 Rocky Mount
2456. Harper, W. L. 1928 Hendersonville
4115. Harrell, O. C. 1958 Winston-Salem
3731. Harrelson, W. H. (S.C.)
1954 Tabor City
4148. Harris, Fenton Hayes, Jr. (col.)
(D.C.) 1959 Asheville
3710. Harris, G. W. 1954 Chapel Hill
3940. Harris, J. F. 1956 (col.)
Washington, D. C.
2209. Harris, J. C. 1924 Durham
3566. Harris, J. C., Jr. 1952 Durham
3263. Harris, L. C. 1949 Cliffside
3634. Harris, R. O. (S.C.) 1953 Charlotte
4348. Harris, R. P. (S.C.)
1960 Rocky Mount
4355. Harris, Savannah B. (S.C.)
1960 Rocky Mount
4217. Harris, T. E., Jr.
1959 Thomasville
2616. Harris, W. B. 1932 High Point
3123. Harrison, J. W. 1946 Asheville
3567. Harrison, J. R. 1952 Troy
2321. Harrison, L. S. 1926 Greenville
3264. Harrison, R. F. 1949 Draper
4218. Harrison, S. V. 1959 Walnut Cove
1462. Harrison, T. N., Jr. 1909 Greenville
2682. Hartis, G. C. 1934 Winston-Salem
4408. Hartman, Irwin, (N.J.)
1961 Ft. Bragg.
3536. Harward, B. R. 1952 Raleigh
3657. Hatcher, J. E. 1953 Kenansville
4134. Hatfield, Charles Newman (Tenn.)
1958 Waynesville
2251. Haupt, Edward, 1925 Newton
3568. Hauss, H. L. 1952 China Grove
3489. Hawkins, A. R., Jr. (N.D.)
1951 Jamestown, N. Dak.
3335. Hawkins, C. B. 1950 Bryson City
3624. Hawkins, C. I. 1953 Madison
3291. Hawkins, H. B. 1949 Moravian Falls
4319. Hawkins, J. N. 1960 Asheville
3772. Hawkins, P. E. (Ga.) 1954 Charlotte
1865. Hayes, G. E. 1916 Lenoir
4163. Heath, I. L., Jr. 1959 Kecoughton, Va.
3336. Heath, R. E. 1950 Hickory
3941. Heath, R. V. 1956 Kinston
3617. Heaton, P. H., Jr. (S.C.)
1953 Wilmington
3078. Hege, G. D. 1945 Whiteville
3827. Hemby, S. E., Jr. (Ga.) 1955 Charlotte
3292. Hemingway, C. E. 1949 Charlotte
4285. Hemingway, F. Mc. 1960 Bethel
3664. Hemingway, Mary F. (Mrs.)
1953 Charlotte
1949. Henderlite, J. W., M.D.
1917 St. Louis, Mo.

1437. Henderson, A. J. (col.)
1908 Fayetteville
2376. Henderson, G. E. 1927 Shallotte
1718. Henderson, J. L. 1913 Salisbury
2756. Hendrick, A. B. (S.C.)
1937 Kannapolis
2877. Hendrix, J. O'N. 1939 Canton
3032. Henley, J. T. 1943 Hope Mills
2841. Henriksen, H. E. (S.C.)
1939 Wilmington
4365. Henry, F. G. (Mich) 1961 Greensboro
3829. Henry, W. W. (Pa.)
1955 Allentown, Pa.
2929. Herndon, H. H. (Ga.)
1940 Winston-Salem
3796. Herrin, J. C. 1955 Henderson
3797. Herring, E. N. 1955 Raleigh
3058. Herring, R. McP. 1944 Clinton
1375. Herring, R. R. 1907 Oxford
3985. Hickman, J. H. (S.C.)
1957 Charlotte
4387. Hickmon, J. R. 1961 Wilmington
2643. Hickmon, W. L. 1933 Wilmington
2677. Hicks, A. M. 1934 Pikeville
1493. Hicks, C. G. 1909 Raleigh
3337. Hicks, Jean Snyder (Mrs.)
1950 Charlotte
1007. Hicks, J. E. F. 1901 Goldsboro
3881. Higdon, M. L. 1955 Forest City
2595. High, P. J. (S.C.) 1932 Lincolnton
2509. Hill, G. L. (col.) 1929 New Bern
3882. Hill, J. A. 1955 Wake Forest
3883. Hines, R. M. 1955 Tuscaloosa, Ala.
4219. Hinton, Malory Hugh 1959 Raleigh
4220. Hirsch, Allen, Frederick 1959 Carrboro
3711. Hix, D. T. 1954 Burlington
2390. Hobbs, Alden 1927 Kinston
3747. Hobbs, Martha S. (Mrs.)
1954 Kinston
2012. Hocutt, D. D. 1920 Henderson
3105. Hoffman, E. N. (S.C.)
1945 Lumberton
1752. Hoffman, J. F., Jr.
1914 High Point
3601. Hoffman, W. C. (Va.)
1952 Guilford College
2122. Hogan, A. L. 1923 Kinston
2549. Hoggard, C. R.
1930 Falls Church, Va.
4286. Hogue, Alice V. 1960 Boiling Springs
4129. Hogue, Elizabeth A. (S.C.)
1958 Blacksburg, S. C.
3685. Holland, J. S. (S.C.)
1953 Winston-Salem
3007. Holland, L. L. 1942 Hamlet
2019. Holland, R. F. (Ga.) 1919 Charlotte
3002. Holland, T. M. 1942 Mount Holly
1240. Holland, W. F. 1905 Mount Holly
4164. Hollowell, Aubrey Ellis 1959 Raleigh
2734. Hollowell, W. C. 1936 Greenville
3043. Hallowell, W. H., Jr. 1944 Edenton
3600. Holmes, J. M., Jr. (col.) (La.)
1952 Clinton
4049. Holmes, W. B., III (Tenn.)
1957 Knoxville, Tenn.
3171. Holt, Ernest (S.C.) 1947 Forest City
2695. Holt, F. A. 1935 North Wilkesboro
3266. Holt, Maryellen, (Mrs.)
1949 Burlington
3840. Holt, R. L. (Miss).
1955 Nederland, Tex.
3658. Holt, W. S. 1958 Charleston, S. C.
4307. Honaker, S. G. (W.Va.)
1960 Winston-Salem
2868. Honeycutt, G. W. 1939 Rockingham
4321. Honeycutt, H. R. 1960 Raleigh
1494. Hood, H. C. 1909 Smithfield
3918. Hood, India (Tenn.) 1956 Richlands
1595. Hood, J. C. 1911 Kinston
3293. Hood, J. C., Jr. 1949 Kinston
4322. Hood, J. D. 1960 Morganton
1712. Hood, P. C. 1913 Dunn
4388. Hood, R. L. 1961 Pink Hill
2283. Hood, T. R. 1925 Dunn
1101. Hood, W. D. 1903 Smithfield
1782. Hooper, F. L. 1914 Sylva
2930. Hooper, J. L., Jr. (Ga.)
1941 Hiawassee, Ga.
3188. Horne, H. R. 1947 Fayetteville
3338. Horner, Lucille Earl (Mrs.)
1950 Charlotte
1844. Horsley, H. T. 1915 Shelby
2085. Horton, J. P. 1921 N. Wilkesboro
3537. Horton, J. P., Jr. 1952 Wilkesboro
3570. Horton, W. D. 1952 N. Wilkesboro
3503. Horton, W. P. 1951 Wilson
2175. Hough, J. T. (S.C.) 1923 Charlotte
1522. House, Joseph 1910 Beaufort
3267. House, Joseph, Jr. 1949 Grifton
4165. Houser, William Edward
1959 Cherryville
2705. Houser, W. H. 1935 Cherryville
4367. Howard, E. C. (Ga.) 1961 Greensboro
3849. Howard, J. F. 1955 Wilmington

3339. Howard, W. McC.
1950 Winston-Salem
3372. Howe, A. G. 1950 Richmond, Va.
3268. Howell, Viola R. (Mrs.)
1949 Dobson
3061. Howell, W. L., Jr. (Ga.)
1943 Raeford
1408. Howerton, J. L. 1908 Greensboro
3778. Howle, W. W. (S.C.)
1954 Marion
3373. Hoyle, E. D. 1950 Cooleemee
1813. Hoyle, M. H. 1915 Cooleemee
4010. Hubbard, Anna (Mrs.) (Ky.)
1957 Greensboro
3798. Hudson, G. W. 1955 New Bern
3468. Hudson, R. T. 1951 Gastonia
4323. Huffstetler, D. S. 1960
Raleigh
3314. Hunsucker, Evelyn Stutts
(Mrs. Keith) 1949 Gibson
3799. Hunter, Helen, J.
1955 Jacksonville, Fla.
1546. Hunter, J. B. 1910 Charlotte
3850. Hunter, J. E., Jr.
1955 Columbia, S. C.
3006. Huntley, C. O. 1942 Lenoir
2696. Huntley, W. A. 1935 Winston-Salem
2633. Huss, K. W. 1933 Gastonia
1542. Hutchins, J. A. 1910 Winston-Salem
4352. Hutchinson, W. F. (Ind.)
1960 Fontana Dam

I

4166. Inabinet, James Lewis
1959 Winston-Salem
2878. Ingle, C. E. 1939 Weaverville
4073. Ingram, J. T. 1958 Roanoke Rapids
2009. Ingram, L. M. 1920 High Point
2980. Inman, G. G. 1941 Rockingham
4197. Inman, R. M. (S.C.)
1959 Greenville, S. C.
2946. Irwin, D. A. 1941 Elkin
3021. Irwin, R. L. 1943 Elkin
4029. Isaac, D. W. 1957 Mebane
1753. Isler, W. A. (col.) 1914 Kinston

J

2385. Jackson, J. C. 1927 Lumberton
2222. Jackson, Leonidas 1924 Erwin
2559. Jackson, Osceola (col.) (Tenn.)
1930 Goldsboro
4287. Jackson, P. D. 1960 Dunn
4167. Jackson, W. C. 1959 Lumberton
4324. Jacob, D. M.
1960 Atlanta, Ga.
1463. James, A. A. 1909 Winston-Salem
3800. James, C. I. 1955 Asheville
4168. James, F. D. 1959 Hazelwood
4030. James, Geraldine K. (Mrs. F. D.)
1957 Hazelwood
3374. James, S. A. (col.) 1950 Rocky Mount
4091. James, W. A. (S.C.) 1958 Belmont
4288. Jarrett, C. L. 1960 Lincolnton
1545. Jarrett, L. M. 1910 Biltmore
3639. Jefferies, C. L. (Va.)
1953 Raleigh
4095. Jenkins, Jane B. (Pa.)
1958 Asheville
1244. Jenkins, J. V. 1905 Asheville
3434. Jenkins, P. R. 1951 Murfreesboro
2375. Jenkins, Sam 1927 Walstonburg
2596. Jenkins, W. I. (Va.) 1931 Biscoe
3885. Jenkins, W. I., Jr. 1955 Charlotte
4289. Jenks, K. B. 1960 Graham
3635. Jennings, R. N. (Ga.)
1953 Martinsville, Va.
1756. Jernigan, R. W. 1914 Chapel Hill
2947. Johnson, A. R. 1941 Winston-Salem
3375. Johnson, C. E. 1950 Greenville
2396. Johnson, G. P. 1927 Jacksonville
4325. Johnson, J. K. 1960 Dunn
4012. Johnson, J. M. (col.) (D.C.)
1957 Raleigh
2716. Johnson, O. L. (Md.) 1935 Charlotte
3022. Johnson, R. H. 1943 Robbins
2232. Johnson, R. J. (S.C.) 1924 Asheville
3801. Johnson, S. B., Jr. 1955 Belmont
2733. Johnson, T. B. 1936 Hickory
3034. Johnson, T. H. 1943 Raleigh
3407. Johnson, W. A. (Ala.) 1950 Mt. Airy
2200. Johnson, Wm. Lewis 1924 Raleigh
1518. Johnson, Wm. Luther 1910 Gibson
3376. Johnson, W. P. 1950 Kinston
2006. Johnson, W. R. 1920 Raleigh
3659. Johnson, W. Roland
1953 Poplarville, Miss.
2632. Johnson, W. S. 1933 Rocky Mount
4250. Johnson, Wilson, Jr. (Va.)
1959 Murfreesboro
2739. Johnson, W. W.
1936 Fuquay Springs
930. Johnston, A. S. 1899 Smithfield
3049. Johnston, C. A. 1944 Littleton
4300. Johnston, J. J. (W.Va.)
1960 Winston-Salem
2151. Joiner, A. E. (Ga.) 1923 High Point

2034. Joiner, L. B. (S.C.) 1920 Salisbury
3435. Jolley, C. E. 1951 Forest City
4074. Jones, Alpheus, Jr. 1958 Warrenton
3962. Jones, Betty Jane (S.C.)
1956 Lincolnton
3377. Jones, C. F., Jr. 1950 Oxford
3086. Jones, Constance D. (Mrs. O. M., Jr.)
1945 Lakewood, Ohio
3660. Jones, D. E. 1953 Beaufort
2233. Jones, Dolan (Ga.) 1925 Monroe
4262. Jones, D. P. (S.C.) 1960 Charlotte
3378. Jones, F. E., Jr.
1950 Norfolk, Va.
2851. Jones, G. H. 1939 Zebulon
4130. Jones, J. D. (S.C.)
1958 Chesterfield, S. C.
4358. Jones, J. F. (Tenn.) 1960
Madison, Tenn.
2152. Jones, J. L. (Ga.) 1922 Canton
3379. Jones, J. L., Jr. 1950 Canton
1693. Jones, J. H. 1913 Haw River
3915. Jones, R. B. (Ga.) 1956
Ft. Myers, Fla.
3294. Jones, Waverly W. (col.)
1949 Norfolk, Va.
4389. Jones, Wm. W. 1961 Charlotte
2041. Jordan, D. L. 1921 Raleigh
3295. Jordan, W. M., Jr. 1949 Marion
3296. Jordan, W. W. 1949 Raleigh
3942. Josey, C. W. 1956 Old Fort
3023. Jowdy, A. W., Jr. 1943
Chapel Hill
4169. Joyce, Gladys Elizabeth
1959 Madison
3770. Joye, M. L. (S.C.) 1954
Murfreesboro, Tenn.
1766. Joyner, J. D. 1914 Lexington, S. C.
3685. Judy, E. P. (S.C.) 1953 Asheville
3980. Julian, L. B. (Tenn) 1956 Tryon

K

2576. Kale, R. G. 1931 Durham
4141. Katzman, M. D. (Pa.)
1959 Levittown, Pa.
3900. Kauffman, W. H. 1956 Asheville
3113. Kearns, T. N. (Ga.) 1946 Asheboro
3994. Keating, T. M. 1957 Asheville
2809. Kee, H. J. 1938 Norfolk, Va.
2690. Keenum, R. F. (Tenn.)
1935 Hazelwood
3192. Keetsock, I. A. (Mrs.)
1947 Durham
1892. Keever, J. W., M.D. 1916 Hickory
3995. Keever, Z. T., Jr. 1957 Lincolnton
3839. Keith, R. M. (S.C.) 1955 Suffolk, Va.
2350. Kelly, G. C. 1926 Lillington
2967. Kelly, H. L. 1941 Durham
4057. Kemper, R. J. (Ohio)
1958 Winston-Salem
4031. Kendrick, M. C. 1957 Greensboro
3024. Kerr, B. D. 1943 Raleigh
2848. Kessler, M. M.
1939 Miami Beach, Fla.
3683. Keys, C. M., M.D. (Va.)
1953 West Jefferson
1356. Kibbler, R. E. 1907 Morganton
3436. Kiger, R. W. 1951 Shelby
3890. Kight, H. O. (Ga.)
1955 Tarawa Terrace
3851. Kimball, Jacquelyn (Mrs.)
1955 Louisburg
3380. Kinard, E. R., Jr. 1950 Greensboro
2999. King, A. H. 1942 Durham
3712. King, D. G. 1954 Wilmington
4221. King, Glenn Alden 1959 Hickory
4347. King, Harold T. (S.C.)
1960 N. Charleston, S. C.
1496. King, J. R. 1909 Durham
3996. King, V. H., III 1957 Goldsboro
3340. King, W. A. 1950 Mount Airy
2027. King, W. H. (col.) (S.C.)
1919 Greensboro
3997. Kirby, C. M., Jr. 1957 Southport
4170. Kirby, James Thomas 1959 Raleigh
4390. Kirkman, Paul Madison,
1961 Winston-Salem
3297. Kirkpatrick, T. M., Jr.
1949 Leaksville
3189. Kiser, A. G. 1947 Asheville
3298. Kiser, F. C. 1949 Asheville
3381. Kiser, J. C. 1950 Cramerton
2948. Kiser, R. A. 1941 China Grove
2758. Klein, B. F. (Pa.) 1936 Asheville
4194. Kline, Albert Raymond, Jr. (S.C.)
1959 Greenville
3802. Kluttz, J. A. 1955 Black Mountain
4147. Kneece, John Broadus (Mich.)
1959 Chesterfield, S. C.
1620. Knight, C. V. 1911 Wilson
3079. Knight, E. H. 1945 Old Fort
3852. Knight, J. O. 1955 Rocky Mount
3299. Knight, J. E. 1949 Jonesville
3571. Knight, R. A. 1952 Pinehurst
3714. Knott, Carolyn, (Mrs.)
1954 Raleigh
3341. Knox, R. L. 1950 Charlotte

3223. Koonce, S. G. 1948 Chadbourn
2580. Koonts, A. A. 1931 High Point
4032. Kopp, R. S. 1957 Brooklyn, N. Y.
3000. Kornfield, Abraham
1942 Rocky Mount
3891. Kouzel, Howard (Md.)
1955 Washington, D. C.
4055. Kramer, S. H. (Md.)
1958 Washington, D. C.
2931. Kraus, Emma Myrtle (Va.)
1940 Charlotte
2586. Kritzer, E. L. 1931 Albemarle
4191. Krohn, George (Missouri)
1959 Nashville, Tenn.
3538. Kubiak, Dolores (Mrs.)
1952 Pittsburg, Pa.

L

2178. Lamar, W. L., Jr. (Ala.)
1923 Denton
4092. Lambeth, D. C. (S.C.)
1958 Morganton
2116. Lamm, L. M. 1923 Mount Airy
4257. LaMonica, A. J. (Mass) 1960 Carrboro
3505. Lamore, W. P. 1951 Oteen
3939. Lane, Oveda F. (Mrs.)
1956 Wilmington
3409. Lane, R. L. (Ga.) 1950 Greensboro
3901. Langdon, F. H. 1956 Greensboro
2120. Langdon, R. E. 1923 Fayetteville
2746. Langdon, Roscoe 1936 Columbia, S. C.
3080. Langston, D. O'B. 1945 Franklinton
3572. Langston, M. B., Jr. 1952 New Bern
4391. Lanier, Billy Worth 1961 Coats
3300. Lanier, LeRoy 1949 Fayetteville
3902. Lanning, E. R., Jr. 1956 Lexington
4222. Larson, Verl Allen, 1959 High Point
4392. Lassiter, L. M., Jr. 1961 Kinston
3749. Latta, Patsy (Mrs.) 1954 Durham
4223. Lawing, Kenneth Lee 1959 Conover
3730. Lawson, H. A. (S.D.)
1954 Weaverville
3200. Lawson, J. I., Jr. (Ga.)
1947 Ocala, Fla.
2049. Layton, C. C. 1921 High Point
4224. Lazarus, J. M. 1959 Sanford
2457. Lazarus, Joseph, 1928 Sanford
1439. Lea, L. J. 1908 Laurinburg
2013. Lea, V. D. 1920 Durham
4171. Leatherwood, D. R. 1959 Asheville
4075. Leatherwood, J. R. 1958 High Point
1942. Ledbetter, E. DeB. 1917 Lexington
2932. Ledford, J. E. (Ga.)
1940 McCaysville, Ga.
2387. LeGette, J. S. 1927 Charlotte
4242. Leigh, H. A. (Iowa)
1959 Waynesville
3681. Leitch, H. K. (Mich.)
1953 Albemarle
2261. Le Mon, H. H. (col.) 1925 High Point
3807. Lemos, Thalia Andrew
1955 Athens, Greece
3382. Leonard, H. B., Jr. 1950 High Point
4076. Leonard, J. W. 1958 Charlotte
3762. Leonard, T. D. (S.C.)
1954 Charlotte
4393. Leonard, Wm. H. 1961 Marion
2481. Lever, T. H. (S.C.) 1928 Charlotte
1671. Lewis, H. R. 1912 Asheville
3903. Lewis, R. L. 1956 Charlotte
2783. Lewis, W. C. 1937 Kannapolis
2949. Lewis, W. K. 1941 Mount Olive
2749. Libbus, T. A. 1936 New Bern
3661. Liles, R. H. (col.)
1953 Washington, D. C.
3220. Lindenschmidt, V. J. (Ind.)
1948 Wilmington
3912. Lindsay, Bobby Clay (Tenn.)
1956 Salisbury
2821. Link, F. P. 1938 Reidsville
2788. Linn, T. L. 1938 Landis
1467. Lisk, D. C. 1909 Charlotte
3213. Little, G. L. 1948
Fort Lauderdale, Fla.
4414. Liverman, J. S., Jr. (S.C.)
1961 Charlotte
2901. Lloyd, A. A. 1940 Hillsboro
2011. Lloyd, T. P. 1920 Louisburg
3803. Lloyd, W. L. 1955 Garner
3146. Lockhart, B. O. 1946 Raleigh
3383. Lockwood, Mary Elizabeth
1950 Brunswick, Ga.
1468. Loftin, J. U. 1909 Albemarle
3328. Loftin, T. G. (Miss.) 1949 Albemarle
3764. Logan, H. M. (Ind.)
1954 Clifton, N. J.
4116. Lombard, W. O. 1958 Rockwell
3384. London, L. W., Jr.
1950 Kings Mountain
3998. Lore, Sara 1957 Winston-Salem
2927. Lorek, L. A. 1940 Radford, Va.
3573. Loritts, T. D. (col.)
1952 Cleveland, Ohio
3323. Lott, A. B. (S.C.) 1949 Clyde

4187. Lovekamp, Wilbur Albert
1959 Winston-Salem
3804. Lovelace, W. M., Jr.
1955 Hudson
2706. Lovett, H. E. 1935 Liberty
3301. Lovette, J. F. 1949 Liberty
3999. Lowder, J. F. 1957 Winston-Salem
3385. Lowder, J. H. 1950 Marion
3779. Lowder, T. M., Jr. (S.C.)
1954 Greensboro
3212. Lowe, Bonnie H. (Mrs.)
1948 Archdale
3302. Lowe, J. D. 1949 Archdale
3825. Lowry, F. W. (S.C.)
1955 Statesville
4407. Lowry, Hughes, D. (S.C.)
1961 Pembroke
1670. Lunn, F. H. 1912 Winston-Salem
1357. Lutz, H. C. 1907 Hickory
4394. Lutz, Howard, R. 1961 Hudson
2852. Lynch, Ernestine, B. (Mrs. H. W.)
1939 Dunn
3437. Lynch, H. W. 1951 Dunn
2872. Lynch, W. F. 1939 Durham
1666. Lyon, O. H. 1912 N. Wilkesboro
1379. Lyon, R. P. 1907 Wadesboro
2180. Lyon, W. B. (Va.) 1923 Greensboro

Mc

2997. McAdams, J. W. 1942 Burlington
2694. McAllister, H. C. 1935 Chapel Hill
3574. McAllister, L. B. 1952 Graham
2023. McBride, T. L. (Penn.)
1919 Marshville
2787. McBryde, R. V. 1937 Fayetteville
2741. McCarn, M. R. M. (Mrs.)
1936 Mount Pleasant
3420. McClincy, Stanley, (Penn.)
1950 Jersey Shore, Pa.
2704. McCollum, N. H., Jr. 1935 Leaksville
2628. McCombs, L. M. 1932 Creedmoor
4077. McCorkle, M. E. 1958 Burlington
3469. McCormac, D. A.
1951 So. Boston, Va.
4117. McCormick, D. F. 1958 Fayetteville
2996. McCrimmon, D. G. 1942 Pittsboro
2277. McCrummen, D. C. 1925 Aberdeen
4172. McCurdy, Marion Boger
1959 Greensboro
4058. McDaniel, Eldon (S.C.)
1958 Charlotte
2540. McDaniel, P. L. 1930 Wilmington
1569. McDonald, A. H. 1910 Durham
3269. McDonald, J. C. 1949 Durham
4033. McDonald, Joanne (Mrs.)
1957 Hickory
4000. McDonald, W. R., III 1957 Hickory
2053. McDowell, N. O. 1921 Scotland Neck
3052. McDowell, N. O., Jr.
1944 Scotland Neck
1742. McDuffie, R. A. 1914 Greensboro
2902. McFalls, C. D. 1940 Madison
2859. McFalls, O. W. 1939 Greensboro
2903. McFalls, S. W. 1940 Greensboro
3422. McFarland, T. W. (S.C.)
1951 Derita
2960. McGee, J. C. 1941 Asheville
3470. McGee, J. C., Jr. 1951 Asheville
2995. McGowan, D. F. 1942 Chapel Hill
3904. McGugan, V. G. 1956 Mocksville
3386. McGuire, J. M. 1950
Sacramento, Calif.
805. McKay, D. McN. 1895 Durham
1767. McKay, J. W. 1914 Asheville
1914. McKeel, C. B., Jr. 1917 Charlotte
3506. McKeithan, Herbert, Jr.
1951 Laurinburg
3279. McKenzie, C. B. (S.C.)
1949 Winston-Salem
3645. McKenzie, P. H. (S.C.)
1953 Jacksonville
3351. McKittrick, R. L. (S.C.)
1950 Stony Point
2993. McKnight, L. E., Jr. 1942 Coats
2444. McLaughlin, J. McD.
1928 Mercersburg, Pa.
3106. McLean, A. L., Jr. 1945 Angier
2767. McLean, G. W. 1937 Clinton
1472. McLelland, J. H. 1909 Mooresville
4353. McManus, William C. (S.C.)
1960 Kannapolis
1825. McMillan, B. F., Jr.
1915 Lumberton
4345. McNair, Wallace, D. (Ala.)
1960 Greensboro
4131. McNeely, J. L. (Va.) 1958
Charlotte
2550. McNeill, A. D. 1930 Norwood
2904. McNeill, J. A. 1940 Whiteville
4326. McNeill, J. P. 1960 Norwood
2679. McNeill, L. J. 1934 Norwood
3943. McQueen, Nancy W. (Mrs.)
1956 Clearwater, Fla.

M

1902. Mabry, C. S. 1917 Hamlet
3126. Mackie, Frances, C. (Mrs.)
1946 Winston-Salem

1833. Macon, A. B. 1915 Mount Airy
3214. Malion, H. E. 1948 Fairmont
2609. Maness, R. C. 1932 Greensboro
3775. Manfred, F. A. (Pa.)
1954 Youngstown, Ohio
2469. Markham, G. W. 1928 Fayetteville
4290. Marks, R. K. 1960 Danville, Va.
3859. Marple, K. E. (Ky.)
1955 Louisville, Ky.
4102. Marsh, J. W. (Ga.) 1958 Charlotte
1330. Marsh, N. F. 1906 Asheboro
4174. Marsh, W. L. 1959 Wadesboro
1994. Martin, A. N. 1920 Roanoke Rapids
1626. Martin, B. M. 1912 Baltimore, Md.
3905. Martin, J. W. 1956 Pinetops
4225. Martin, Roy James 1959 Charlotte
3387. Martin, R. M. 1950 Ahoskie
1849. Martin, S. L., Jr. 1915 Leaksville
4078. Mast, W. H. 1958 Henderson
1687. Mathes, T. J. 1912 Durham
3234. Mathews, G. W., Jr. 1948 Asheville
2780. Matthews, J. I. 1937 Raleigh
3823. Matthews, O. A. (S.C.)
1955 Oteen
2729. Matthews, W. F., Jr. 1936 Raleigh
3575. Mauney, H. McC. 1952 Hayesville
2268. Mauney, W. McC. 1925 Murphy
4306. Maurer, W. B. (Ga.) 1960 Hickory
3763. Maxwell, W. L. (Ga.)
1954 South Boston, Va.
3191. Mayberry, H. C. 1947 Winston-Salem
2971. Mayrand, L. P. 1941 Winston-Salem
4093. Mayson, W. L. (S.C.)
1958 Hendersonville
3697. Mazzolini, E. J. (Vt.)
1953 Winston-Salem
3327. Means, M. R. (S.C.) 1949 Hickory
3944. Mebane, A. H. III 1956 Greensboro
2016. Mebane, W. M. 1920 Tryon
3424 Medlin, W. E. (S.C.) 1951 Gastonia
4198. McLikian, Harrout Earle, (R.I.)
1959 Winston-Salem
2213. Melvin, M. B. 1924 Raleigh
4395. Mendes, Robert W. 1961 Chapel Hill
3945. Meroney, C. P. 1956 Columbus
3321. Merrill, G. B., Jr. (Fla.)
1949 Lakeland, Fla.
3662. Merritt, M. E. 1953 Wilmington
3742. Meschke, Barbara (Mrs.)
1954 Grifton
3626. Meschke, R. W. 1953 Grifton
3761. Meserve, J. C. (Mass.)
1954 Charlotte
3411. Metts, H. M. (S.C.) 1950 Charlotte
4118. Mikeal, Shirley May 1958 Charlotte
1963. Miles, M. C. 1917 Henderson
4291. Miley, J. J., Jr. 1960 Edenton
2970. Millaway, E. D. 1941 Burlington
2304. Miller, A. J. (Mich.)
1925 Hendersonville
3780. Miller, C. H. (Ohio)
1954 Fontana Village
4035. Miller, D. J. 1957 Orlando, Fla.
4327. Miller, J. L. 1960 Statesville
4396. Miller, J. M. 1961 Hickory
2919. Miller, P. W. 1940 Spencer
2717. Miller, R. E. (S.C.)
1935 Elizabeth City
4175. Miller, Seth George 1959 Lexington
3663. Miller, W. J. 1953 Statesville
1883. Millican, A. G. 1916 Wilmington
3805. Milliones, P. T. 1955 Charlotte
3981. Mills, F. W. (W.Va.)
1956 Guilford College
2062. Mills, J. C. 1921 Mount Airy
3853. Mills, J. E. 1955 Mount Airy
3507. Mills, O. W. 1951 Leaksville
4079. Mills, R. C. 1958 Tabor City
2121. Milton, R. H. 1923 Salisbury
3576. Minnick, W. K. 1952 Bristol, Va.
2922. Minton, S. S., Jr. 1940 Candler
2693. Mitchell, C. E. (S.C.) 1934 Highlands
1707. Mitchell, H. G. 1913 Nags Head
2738. Mitchell, J. D. 1936 Kannapolis
4292. Mitchell, R. G. 1960 Greensboro
3388. Mitchell, T. W. 1950 Cary
3235. Mitchener, J. W. 1948 Concord
2775. Mitchener, J. A., Jr. 1937 Edenton
2748. Mitchener, Nancy, P. (Mrs. J. A., Jr.)
1936 Edenton
3715. Mobley, B. K. 1954 Burlington
2897. Mock, C. H. (Tenn.) 1939 Boone
3696. Moir, A. L. (S.C.) 1953 Burlington
3081. Montesanti, Joseph, Jr.
1945 Southern Pines
4226. Montgomery, David Weatherspoon
1959 Greensboro
2425. Mooneyham, O. J. (Ga.)
1928 Forest City
2426. Moore, A. L. (Ga.) 1927 Salisbury
2004. Moore, A. R. 1920 Wilson
2994. Moore, B. McI. 1942 Eastport, N. Y.
3716. Moore, J. T. 1954 Hertford
1588. Moore, J. P. 1911 Wilmington

3687. Moore, J. W. (Ga.) 1953 Asheville
3508. Moore, K. E. 1951 Kinston
3419. Moore, L. V. (Penn.) 1950 Oteen
2327. Moore, M. A. 1926 Tarboro
3471. Moore, M. A., Jr. 1951 Tarboro
4227. Moore, Thomas Banks 1959 Salisbury
2339. Moore, T. J. 1926 Wilson
3866. Moore, W. D. (Va.) 1955 Tarboro
3509. Moorefield, G. McD. 1951 Lexington
1747. Moose, G. K. 1914 Boone
2372. Moose, H. A. 1927 Mount Pleasant
2365. Moose, W. L. (Md.) 1926 Greensboro
4397. Moose, W. W. 1961 Charlotte
3270. Morgan, G. D. 1949 Zebulon
1966. Morgan, J. T. 1918 Benson
4133. Morris, A. E., Jr. (S.C.) 1958 Faith
2819. Morris, A. F. 1938 Burlington
3439. Morris, E. M. 1951 Brevard
3493. Morris, H. V. (Ga.) 1951 Waynesville
4002. Morris, S. C. 1957 Newton Grove
3946. Morrison, B. P. 1956 Wilson
4293. Morrison, G. A. 1960 Southern Pines
3771. Morse, L. D., Jr. (Ga.) 1954 Raleigh
3053. Morton, W. A. 1945 Wilmington
3389. Moseley, Marina P. C. 1950 Warrenton
3472. Moskowitz, Eugene, 1951
Flushing, N. Y.
2648. Moss, F. M. 1933 Gastonia
3525. Mosteller, W. H. (S.C.)
1951 Albemarle
4369. Mowrey, Douglas R. (Penn.)
1961 Fort Bragg
4001. Mueller, R. E. 1957 High Point
3577. Mullen, J. L. 1952 Chapel Hill
1733. Munday, C. C. 1913 Winston-Salem
3743. Muratori, A. J. 1954 Charlotte
3099. Muratori, Francis 1945 Lincolnton
1657. Murchinson, E. E. 1912 Rocky Mount
1727. Murphrey, L. W. 1913 Rocky Mount
1606. Murphy, J. C. 1911 Charlotte
2548. Murr, G. F. 1930 Thomasville
3744. Murray, B. R. 1954 Raleigh
2730. Murrell, H. T. 1936 Albemarle
4328. Myers, J. C. 1960 Louisburg
3236. Myers, L. M. 1948 Winston-Salem
4259. Myrick, W. G. (S.C.)
1960 Winston-Salem

N

4176. Nance, Bernie Joe 1959 Kannapolis
2096. Nance, J. S. 1922 Charlotte
4036. Nance, J. S., Jr. 1957 Charlotte
2672. Neal, C. L. 1934 Elizabeth City
4294. Neal, D. E. 1960 Locust
3207. Neal, J. C. (Ga.) 1947 Rome, Ga.
3886. Needham, B. W. 1955 Mt. Airy
3923. Neeland, E. C. M.D. (Ala.)
1960 Wilson
3144. Neely, C. M. (col.)
1946 Winston-Salem
2785. Neil, J. W. 1937 Huntersville
2497. Nelson, J. B. 1929 Leaksville
2325. Nelson, S. G. 1926 Aulander
1913. Nelson, W. G. 1917 Atlanta, Ga.
3869. Nemargut, Joseph (Mich.)
1955 Wilmington
2380. Neville, Augustus, Jr.
1927 Spring Hope
4146. Newton, J. C. (S.C.) 1959 Fayetteville
4145. Newton, J. G. (S.C.) 1959 Fayetteville
3828. Nichols, Lois W. (S.C.)
1955 Charlotte
4047. Niles, E. L. (Tenn.) 1957 Marshall
3833. Nixon, N. F., Jr. (S.C.)
1955 Cherry Grove Beach, S. C.
2181. Norman, J. P. (Va.) 1924 Greensboro
3947. Norris, Barbara A. (Mrs.)
1956 Matthews
3948. Norris, C. A. 1956 Charlotte
3342. Northcott, Jean L. (Mrs. W. W.)
1950 Winston-Salem
3473. Northcott, W. W.
1951 Winston-Salem

O

2950. Oakley, C. S. 1941 Mebane
2466. Oakley, C. H. 1928 Roxboro
4119. Oakley, J. R. 1958 Ahoskie
2802. Oates, C. C., Jr. 1938 Hendersonville
4329. O'Briant, G. L., Jr. 1960 Durham
2879. O'Daniel, J. S. 1939 Winston-Salem
4120. O'Daniel, J. S., Jr. 1958 New Bern
3925. O'Dell, B. B. (Ga.)
1956 Granville, S. C.
3597. Odom, L. A. (S.C.) 1952 Wilmington
4046. O'Donnell, P. F., Jr. (Ind.)
1957 Amarillo, Tex.
4228. Oh, Yung Yoon 1959 Chapel Hill
4177. Oldham, James Allen III 1959 Kenly
2665. Oliver, E. W. (Ala.) 1933 Greensboro
3012. Oliver, G. G. (S.C.) 1943 Whiteville
2315. O'Neal, W. P. 1926 Belhaven
4412. O'Neil, Frank A. (S.C.)
1961 Winston-Salem
4320. Osborne, Doris H. (Mrs.)
1960 Asheboro

1381. Overman, H. S. 1907 Elizabeth City
3343. Overton, D. S. 1950 Sanford
3154. Owen, F. R. (Ga.) 1935 Tryon
3766. Owenby, Paul, Jr. (Ga.)
1954 Brevard
3040. Owens, T. Q. 1943 Whiteville
4295. Owens, T. Q., Jr. 1960 Lexington
3913. Oxendine, J. E. (S.C.)
1956 Charlotte

P

3303. Pace, T. A. 1949 Hendersonville
3806. Paderick, H. C. 1955 Kinston
3510. Padgett, H. F. 1951 Durham
2803. Page, C. E., Jr. 1938 Henderson
3636. Page, G. A. (Ala.) 1953 Hickory
4229. Page, Jane Welch (Mrs.)
1959 Washington, N. C.
4230. Page, Patsy Rooney 1959 Fairmont
2220. Palmer, A. W. 1924 Sanford
3612. Paoloni, C. U. (N.J.)
1952 Greensboro
3390. Pappas, S. A. 1950 Gastonia
3391. Paramore, R. A. 1950 Nashville
4231. Parker, Frederick Beecham, Jr.
1959 Jacksonville
3215. Parker, L. J. 1948 Memphis, Tenn.
2474. Parker, N. M. (col.)
1929 Fayetteville
1333. Parker, R. S. 1906 Murphy
2123. Parker, W. W., Jr. 1923 Henderson
2827. Parks, W. A. 1938 Salisbury
3440. Parrish, A. S. 1951 Newton Grove
2569. Parrish, L. F. 1931 Rocky Mount
3101. Parsons, R. H.
1945 Middleburg, N. Y.
4330. Patterson, F. T. 1960 Burlington
3451. Patterson, J. L. (S.C.)
1951 Lenoir
3808. Patton, J. B., Jr. 1955 Canton
3745. Patton, W. H. 1954 Marion
3167. Paull, Shirley (Mrs.)
1947 Montreal, Canada
3356. Payne, Jean W. (Mrs.) (Va.)
1950 Greensboro
1500. Peacock, M. A. 1909 Benson
3474. Pearson, Sarah P. (Mrs. J. K.)
1951 Apex
3131. Pecora, Ruth P. (Mrs. John)
1946 Erwin
2089. Pegram, Addie B. (Mrs. C. W.)
1922 Apex
4232. Piele, James Iroan, Jr.
1959 Burlington
3809. Penland, J. T. 1955 Lenoir
3490. Penn, W. C. (col.) (La.)
1951 Winston-Salem
4359. Pennington, Wallace L. (W.Va.)
1960 Concord
4003. Perkins, L. P., Jr.
1957 South Boston, Va.
3665. Perrow, W. S. 1953 Lynchburg, Va.
3532. Perry, M. B. (Mrs.) 1952 Apex
3392. Perry, V. H. 1950 Franklin
2568. Perry, W. R. (col.) 1931 Burlington
4398. Peterson, Donald V. 1961 Wilmington
1995. Petrea, F. S. 1920 Greensboro
4080. Phifer, Fred Owen
1958 Sacramento, Calif.
2675. Phillips, J. E. 1934 Raleigh
2014. Phillips, M. B. 1920 Albemarle
2833. Phillips, O. J. 1938 Bronxville, N. Y.
2329. Phillips, W. P. 1926 Morganton
4178. Phillips, W. W. 1959 Charlotte
3666. Piantadosi, Claude 1953 Chapel Hill
3029. Pickard, J. F. 1943 Greensboro
2951. Pickard, J. M. 1941 Durham
1998. Pierce, J. S. 1920 Rocky Mount
2349. Piggott, D. S. 1926 Morehead City
2905. Pike, J. M. 1940 Concord
2861. Pike, J. W., Jr. 1939 Concord
2880. Pilkington, E. L. 1939 Goldsboro
1180. Pinnix, J. M. 1904 Kernersville
2533. Pinnix, J. L. 1930 Kernersville
1382. Pinnix, W. M. 1907 New Bern
3725. Pistole, C. E. (Tenn.)
1954 Morristown, Tenn.
3810. Pittman, B. E. 1955 Salisbury
3304. Pittman, G. R. 1949 Smithfield
3223. Pittman, J. H. (Tex.)
1948 Fayetteville
3305. Plemmons, Charlotte B. (Mrs.)
1949 Asheville
4004. Polk, J. W. 1957 Dunn
3911. Ponder, R. F. (S.C.)
1956 Mt. Holly
4179. Ponder, William Norman, Sr.
1959 Hendersonville
2204. Poole, L. B. 1924 Thomasville
1821. Porter, C. D. 1915 Concord
1660. Porter, Ernest 1912 Concord
3906. Porter, Ernest, Jr. 1956 Charlotte
3098. Porter, J. B. (Kansas)
1945 West Jefferson
3237. Powell, E. S. 1948 Oxford

1958. Powell, F. L. 1917 Burlington
3811. Powell, W. P. 1955 Mars Hill
3177. Prather, N. L. (Ga.)
1947 Blue Ridge, Ga.
2881. Pressly, C. P. 1939 Charlotte
4180. Prevo, J. M. 1959 High Point
4192. Prewitt, R. W. (Ohio)
1959 Painsville, Ohio
3746. Price, Billy L. 1954 Conover
3841. Price, H. C. (S.C.) 1955 Creedmoor
2804. Price, H. G. 1938 Raleigh
2007. Price, S. H. 1920 Mooresville
3578. Price, S. H., Jr. 1952 Mooresville
4399. Price, Sanford S. 1961 Clinton
4081. Priest, Janice, P. (Mrs.)
1958 Charleston, W. Va.
2910. Proctor, W. V. 1940 Charlotte
4082. Proffit, Bill 1958 Spruce Pine
3238. Propst, G. B. 1948 Morganton
2801. Provo, Jean Bush (Mrs.)
1938 Raleigh
3863. Pruett, I. J. (Ind.) 1955 Angier
3777. Pryce, R. V. (Pa.)
1954 Warren, Ohio
2697. Pucket, U. S. 1935 Stovall
3307. Puckett, W. M. 1949 Robbins
2111. Pugh, E. S. 1922 Windsor
3393. Pulliam, H. F. 1950 Winston-Salem
2732. Purcell, D. C. 1936 Salisbury
2915. Purcell, S. M., Jr. 1940 Salisbury
4317. Purser, Helen D. (Mrs.)
1960 Virginia Beach, Va.

Q

3627. Quick, J. D., Jr. (col.)
1953 Winston-Salem

R

3394. Rabil, E. J. 1950 Winston-Salem
3193. Rachide, A. P. 1947 Jacksonville
3395. Rancke, J. M. 1950 Lumberton
3579. Randall, W. H., Jr. 1952 Lillington
4011. Rankin, R. A. (Miss.)
1957 Hendersonville
2873. Rankin, W. B. 1939 Arlington, Va.
3216. Ranzenhofer, J. A. 1948 Greensboro
3831. Raper, D. J. 1955 Rocky Mount
4121. Rauch, R. K. 1958 Chapel Hill
1884. Ray, E. L. 1916 Asheboro
2611. Ray, Frederick, Jr. 1932 Sanford
2269. Rayburn, H. L. 1925 Charlotte
2607. Reamer, I. T. (Md.) 1931 Durham
3580. Reaves, C. A. 1952 Asheboro
2724. Reaves, H. C. 1936 Asheboro
2535. Reaves, L. E., Jr. 1930 Fayetteville
3581. Reese, J. N. 1952 Kannapolis
2615. Register, M. O. 1932 Clinton
4140. Reinhardt, Bruce Bastian (Pa.)
1958 Ayden
4103. Reynolds, E. H. (S.C.)
1958 Salisbury
3239. Rhem, J. F. 1948 Florence, S. C.
3949. Rhoades, J. D. 1956 Fayetteville
2612. Rhodes, C. R. 1932 Charlotte
4233. Rhodes, Daniel Edward
1959 Morganton
2110. Rhyne, C. L. (Ga.) 1922 Charlotte
3413. Rice, C. F. (col.) (D.C.)
1950 Charlotte
3530. Rice, H. C. (N.D.) 1952 Charlotte
2262. Rice, L. D. 1925 Maxton
3308. Rich, H. C. 1949 Garland
4083. Rich, R. E., Jr. 1958 Brevard
4056. Richardson, Levan, W. (Tenn.) 1958
New York, N. Y.
1389. Richardson, L. W. 1907 Goldsboro
2546. Richardson, O. K. 1930 Boone
3704. Richardson, V. H. (S.C.)
1954 Walnut Cove
2584. Richardson, W. R. 1931 Boone
1680. Ridenhour, D. G. 1912 Mt. Gilead
4400. Ridenhour, Henry B. 1961 Spencer
3102. Riegel, M. S. 1945 Owego, N. Y.
3103. Riggsbee, E. Lloyd 1945 Chapel Hill
3628. Riggsbee, V. L., Jr. 1953 Charlotte
2882. Rigsbee, Elmer Linieth
1939 Burlington
3350. Rimerman, H. B. (Pa.)
1950 Cape May, N. J.
2916. Rimmer, Helen B. (Mrs.)
1940 Reidsville
2468. Ring, C. A., Jr. 1928 High Point
1182. Ring, L. B. 1904 Tarpon Springs, Fla.
4097. Rivers, J. B. (S.C.)
1958 Chesterfield, S. C.
1827. Rives, H. L. 1915 Bethel
4411. Robbins, H. M. (Va.) 1961 Durham
2511. Roberson, Culas, 1929 Spray
3475. Roberts, D. A. 1951 Fayetteville
4122. Roberts, S. B. 1958 Black Mountain
1517. Robertson, E. G. 1910 Va. Beach, Va.
3539. Robertson, W. N., Jr.
1952 Laurinburg
4203. Robey, G. W. (W.Va.)
1959 Sarasota, Fla.

2674. Robinson, Carlton
1934 Morehead City
2740. Robinson, D. P. 1936 Oxford
3971. Robinson, D. B. (Ga.) 1956 Charlotte
3137. Robinson, Harriet A. (S.C.)
1946 Lumberton
3950. Robinson, J. C., Jr.
1956 Roanoke Rapids
4045. Robinson, Margaret A. (Mrs.) (Ala.)
1957 Winston-Salem
2816. Robinson, T. R., Jr. 1938 Goldsboro
3253. Rodgers, M. E., Jr. (S.C.)
1948 Wilmington
3582. Rodgers, O. J. 1952 Salisbury
3667. Rogers, H. N., Jr. 1953 Lumberton
3309. Rogers, R. P., Jr. 1949 Durham
1644. Rogers, R. P., Sr. 1912 Durham
2527. Rogers, W. LeR. (S.C.)
1929 Benson
3202. Rogers, W. P. (Tenn.)
1947 Asheville
2720. Rollins, E. W. (S.C.)
1935 Winston-Salem
4005. Rollins, Stuart Wingo
1957 Rural Hall
3344. Roper, H. E. 1950 Indialantic, Fla.
3310. Rose, W. C. 1949 Goldsboro
3311. Rose, W. P. 1949 Greensboro
3345. Ross, R. McG. 1950 Gastonia
3059. Rosser, J. H. 1944 Charlotte
3965. Roughton, R. H. (Ga.)
1956 Charlotte
2700. Rouse, L. L. 1935 Fayetteville
4162. Royal, Pearl (Mrs.)
1959 Virginia Beach, Va.
2952. Royall, G. E., Jr. 1941 Elkin
2263. Roycroft, W. R. 1925 Shallotte
3855. Rubin, S. P. 1955 Havelock
3583. Russell, G. C. 1952 Greensboro
2874. Russell, J. M., Jr. 1939 Asheville
3240. Russell, J. T. 1948 Asheville
3527. Russell, R. A. (Ga.)
1951 Winston-Salem
2924. Russell, T. W. 1940 Greensboro

S

3064. Salley, B. M., Jr. (S.C.)
1944 Charlotte
1554. Salley, W. M. 1910 Asheville
3397. Salley, W. M., Jr. 1950 Asheville
3812. Salter, R. L., Jr. 1955 Burlington
3511. Sampson, R. R. (col.) 1951 Greensboro
1658. Sanders, A. J. 1912 Gastonia
3241. Sanders, C. H. 1948 Granite Quarry
3227. Sanders, Patsy B. (Mrs. Charl H.)
1948 Granite Quarry
1852. Sanford, R. D. 1916 Lumberton
1421. Sappenfield, W. A. 1908 Statesville
4401. Sasser, John M. 1961 Smithfield
3398. Sauls, Doris H. (Mrs.)
1950 Raleigh
3476. Sauls, H. B. 1951 Raleigh
4123. Saunders, W. K., Jr. 1958 Reidsville
2917. Savage, M. C. 1940 Roanoke Rapids
2308. Sawyer, R. B. (Colorado)
1925 Springfield, S. C.
2528. Saxon, H. A. (Ga.) 1930 Hong Kong
3887. Scarboro, W. L. 1955 Raleigh
3951. Schaefer, B. D. 1956 Fayetteville
3399. Scharff, R. E. 1950 Clemmons
4006. Schlagel, A. P., Jr.
1957 Winston-Salem
2991. Scoggin, H. P. 1942 Louisburg
2572. Scoggin, L. E., Jr. 1931 Louisburg
4098. Scott, M. A., Jr. (S.C.)
1958 Skyland
3757. Scudder, B. H. (Tenn.)
1954 Jacksonville
3952. Seabock, R. L. 1956 Mebane
3242. Seaborn, R. H. 1948 Greenville
3312. Secrest, V. V., Jr. 1949 Monroe
3860. Segars, J. H. (S.C.) 1955 Marion
3686. Seibert, JoAnne (Ga.)
1953 Greensboro
2379. Selden, J. S. 1927 Weldon
2908. Senter, L. M. 1940 Carrboro
2889. Senter, P. L. 1921 Carrboro
3813. Setzer, E. S., Jr. 1955 Greensboro
4144. Setzer, Thomas Sherman (Ga.)
1959 Waynesville
3132. Sewell, Evelyn S. (Mrs. J. B., Jr.)
1946 Morehead City
2313. Sewell, G. L. 1926 Kinston
4256. Shaheen, W. M. (Ga.)
1959 Blowing Rock
3872. Sharp, H. D. (S.C.) 1955 Cornelius
1929. Shaw, R. S. 1917 Enfield
3814. Shaw, W. B. 1955 Mt. Olive
2953. Sheffield, B. C., Jr. 1941 Warsaw
3184. Sheffield, W. J. 1947 Austin, Texas
3967. Shelton, W. D. (Ky.)
1956 Louisville, Ky.
3540. Shepherd, D. M. 1952 West Jefferson
3758. Shepherd, R. C., Jr. 1954 Lexington
3478. Sherard, G. S. 1951 Burlington
2075. Sherard, J. F. (S.C.) 1920 Burlington

3953. Sherrill, F. L., Jr. 1956 Conover
2721. Sherrod, W. I. (Tenn.)
1936 Bristol, Va.
3400. Sherwood, N. W. 1950 Lenoir
1988. Shieder, G. A. (Ga.) 1918 Asheville
3030. Shields, C. L. 1943 Jacksonville
2666. Shigley, H. H. (Ohio) 1934 Asheville
4331. Shoemaker, W. P. 1960 High Point
1973. Shook, Eulon 1918 Hickory
3196. Shook, Eulon, Jr. 1947 Hickory
3401. Shore, V. A., Jr. 1950 Durham
3907. Shouse, W. D. 1956 King
3954. Shuford, G. W. 1956 Forest City
3616. Shultman, S. L., Jr. (S.C.)
1953 Charlotte
3955. Sigmon, R. G., Jr. 1956 Hickory
3759. Simmons, F. C., Jr. (S. C.)
1954 Vera Beach, Fla.
2989. Simmons, F. J. 1942 Hickory
2585. Simmons, H. R. 1931 Jacksonville
3313. Simmons, Peggy C. (Mrs.)
1949 Lincolnton
3168. Simmons, W. A. 1947 Winston-Salem
2856. Simmons, W. C. 1939 Winston-Salem
1730. Simpson, J. F. 1913 Wendell
4368. Simpson, J. T., Jr. (S. C.)
1961 Mooresville
2434. Simpson, L. B. 1927 Charlotte
3717. Simpson, N. J. 1954 Spindale
3199. Sinclair, F. A. 1947 Albemarle
2221. Sisk, C. J. 1924 Asheville
2742. Sisk, R. C. 1936 Asheville
3888. Sisk, W. T. 1955 Asheville
3976. Sistrunk, L. F., Jr. (S.C.)
1956 Charlotte
3718. Skakle, Sybil (Mrs.) 1954 Chapel Hill
2935. Skinner, F. LaF. (Va.) 1941 Spencer
4017. Slaughter, T. G. (S.C.) 1957 Charlotte
3153. Slayton, Mary T.
1946 Washington, D. C.
3111. Slesinger, Stanley (D.C.)
1945 Charlotte
2435. Sloan, R. R. (Va.)
1927 Rutherfordton
2875. Sloan, W. L. 1939 Chapel Hill
3956. Sloop, R. H. 1956 Winston-Salem
1878. Small, Bessie B. (Mrs.) (col.)
1923 Denton, Md.
4234. Smith, Alfred Gene
1959 Elizabethtown
4124. Smith, A. T. (col.) 1958 New Bern
2195. Smith, D. A. 1924 High Point
3727. Smith, E. A., Jr. (S.C.)
1954 Charlotte
3728. Smith, E. D. (Tenn.)
1954 Danville, Va.
2972. Smith, E. H., Jr. 1941 Tarboro
4085. Smith, E. M. 1958 Chapel Hill
3594. Smith, F. K., Jr. (Miss.)
1952 Fairfax, Va.
3615. Smith, G. C. (Ga.) 1953 Ocala, Fla.
3970. Smith, G. L. (S.C.) 1956 Charlotte
2810. Smith, H. E. 1938 Thomasville
4125. Smith, J. E. 1958 Valdese
3320. Smith, J. G. (Ga.) 1949 Stokesdale
4235. Smith, J. H., Jr. 1959 Varina
2183. Smith, J. P. F. (S.C.) 1923 Gibson
3251. Smith, J. R. (S.C.)
1948 Rock Hill, S. C.
1634. Smith, Leon 1912 Kannapolis
2926. Smith, L. W. 1940 Kannapolis
3449. Smith, N. A. (col.) (S.C.)
1951 Gastonia
2768. Smith, O. W. 1937 Pilot Mt.
3668. Smith, R. W., Jr. 1953 Ahoskie
3856. Smith, R. H. L. 1955 Greensboro
3669. Smith, Robert, G. 1953 Mt. Airy
3632. Smith, Roger A. (Va.) 1953 Raleigh
4332. Smith, Sue B. (Mrs.) 1960 Gibsonville
2403. Smith, T. E. 1927 Goldsboro
1259. Smith, T. L. 1905 Plymouth
2488. Smith, V. F. (Mo.)
1928 Pleasant Garden
3700. Smith, V. L. (Vt.)
1954 Bradenton, Fla.
2776. Smith, W. J. 1937 Chapel Hill
1678. Smith, W. O. 1912 Arlington, Va.
4333. Snyder, Shirley E. 1960 Raleigh
3195. Snyder, S. E. 1947 Clyde
2184. Snypes, C. L. (Ga.) 1923 Wake Forest
2199. Soler, Urbano, 1924 Star
3914. Solomon, Melvin (S.C.) 1956 Charlotte
3272. Southern, J. C. 1949 High Point
2603. Sparkman, D. D., Jr. (Va.)
1931 St. Pauls
3670. Sparks, Betty 1953 Charlotte
2336. Sparks, J. E. 1926 Elizabeth City
2961. Sparks, L. R., Jr. 1941 Durham
3479. Speight, E. C. 1951 Rocky Mount
3719. Speight, J. A. 1954 Rocky Mount
4350. Spence, William R. (D.C.)
1960 Rocky Mount
2641. Spencer, B. W., Jr. (S.C.)
1932 Durham

4139. Speranza, Charles Fred (Mass.) 1958 Burlington
4255. Spirko, Paul (Ohio) 1959 Clearwater, Fla.
4296. Spittle, R. Y. 1960 Asheville
2346. Spoon, J. M. 1926 Charlotte
2451. Spoon, K. B. 1928 Charlotte
3426. Sprinkle, J. B. (Ga.) 1951 King
2437. Stacy, L. B. (Ga.) 1928 Gastonia
3591. Stahl, G. M. (Va.) 1952 Durham
3138. Stalcup, H. R. (Ind.) 1946 Kinston
3957. Stalvey, J. C. 1956 Knightdale
3926. Stamey, D. D. (Ga.) 1956 Waynesville
2505. Stamps, J. N. 1929 High Point
1260. Stanback, T. M. 1905 Salisbury
3854. Stanford, Joyce, E. (Mrs.) 1955 Chapel Hill
3418. Stang, David, Va.) 1950 Greensboro
3442. Stang, W. S. 1951 Greensboro
2678. Stanley, V. E. 1934 Charlotte
3748. Stanton, W. H. 1954 New Bern
3865. Steele, G. H., Jr. (Ohio) 1955 Greensboro
2565. Stein, Meyer (Penn.) 1930 Philadelphia, Pa.
3121. Stephens, Frank 1946 Triangle, Va.
1818. Stephens, J. L., M.D. (col.) 1915 Cleveland, Ohio
4236. Stevens, Charles, Lee 1959 Garner
2921. Stevens, M. W. 1940 Broadway
1919. Stevenson, J. T. 1917 Elizabeth City
4181. Stevenson, Paul Augustus 1959 Elizabeth City
4251. Stevenson, R. S. (W.Va.) 1959 Concord
3826. Stewart, J. R. (Tenn.) 1955 Knoxville, Tenn.
3180. Stewart, J. S. 1947 Fremont
3480. Stich, W. C. 1951 Clearwater, Fla.
1557. Stimson, J. H. 1910 Statesville
4007. Stine, C. R. 1957 Charlotte
2506. Stone, B. F. 1929 Elizabethtown
2762. Stone, B. M. (Fla.) 1936 St. Petersburg, Fla.
2626. Stone, E. V. 1932 Charlotte
3889. Stone, H. C., Jr. 1955 Salisbury
3815. Stone, J. D. 1955 Pilot Mountain
3816. Stone, R. B. 1955 King
2094. Stone, W. L. 1922 Franklinton
3443. Stonestreet, D. H. 1951 Winston-Salem
4237. Stoots, J. K. 1959 Albemarle
1558. Stowe, H. R. 1910 Charlotte
4182. Street, James Thomas 1959 Roxboro
3071. Stringfield, B. J. (Mrs.) 1944 N. Wilkesboro
2496. Stroud, Dortch, 1929 Kinston
3694. Stroupe, L. S. (D.C.) 1953 Shelby
2453. Sullivan, L. S. 1928 Hickory
1926 Summey, P. B. 1917 Mt. Holly
3584. Summey, W. L. 1952 Dallas
4099. Sumner, E. D. (S.C.) 1958 Chapel Hill
2869. Suominen, Maggie, M. (Mrs.) 1939 Lancaster, Pa.
3046. Sutphin, E. C. 1944 Galax, Va.
2698. Suttlemyre, C. P. 1935 Hickory
4402. Sutton, LuRuth 1961 Durham
3908. Swan, W. J. 1956 Waynesville
2224. Swaney, C. A. 1924 Winston-Salem
3512. Swearngan, C. L. 1951 Charlotte
3585. Swicegood, Shirley W. (Mrs.) 1952 Galveston, Texas
1592. Swindell, E. S. 1911 Durham
1388. Sykes, R. J. 1907 Greensboro

T

3817. Talbert, G. R. 1955 New Bern
1312. Tart, D. W. 1906 Greensboro
3025. Tart, P. E. 1943 Kinston
2703. Tate, D. O. 1935 St. Petersburg, Fla.
2256. Tate, E. H. 1925 Lenoir
4044. Tate, J. McC. (D.C.) 1957 Washington, D. C.
4195. Tate, Samuel Byars (S.C.) 1959 Asheville
4346. Tate, S. C. (Ga.) 1960 Shelby
3818. Tate, W. S. 1955 Lexington
2455. Tatum, J. M. 1928 Asheville
3444. Tatum, Mary E. 1951 Winston-Salem
1577. Taylor, D. G. 1910 Leaksville
2797. Taylor, H. R. (col.) (Tenn.) 1938 Tarboro
2786. Taylor, H. T. 1937 Goldsboro
3402. Taylor, J. G. 1950 Conway
2398. Taylor, L. B. 1927 Conway
4084. Taylor, Mary Sue (Mrs.) 1958 Yadkinville
3183. Taylor, Nancy Hunt (Mrs. Wm. F.) 1947 Washington
2737. Taylor, N. T. 1936 Raleigh
3218. Taylor, W. W. 1948 Chapel Hill
1627. Taylor, W. P. 1912 Roanoke Rapids
3047. Teague, J. R. 1944 High Point
4247. Teal, E. W. (S.C.) 1959 Winnsboro, S. C.
2988. Tee, H. C., Jr. 1942 Wilson

3244. Temple, H. A. 1948 Charlotte
2610. Temple, R. H. 1932 Kinston
2353. Templeton, G. S. 1926 Gastonia
2333. Tennant, W. D., Jr. 1926 Crossnore
3038. Terrell, J. A., Jr. 1943 Sanford
3173. Thayer, S. S. (Ohio)
1947 Orlando, Fla.
1701. Thomas, E. E. 1913 Roxboro
2839. Thomas, F. E. (Ala.) 1938 Charlotte
3541. Thomas, H. G. 1952 Wilson
3531. Thomas, J. S. (Ala.) 1952 Charlotte
2883. Thomas, J. I. 1939 Dunn
2577. Thomas, P. L. 1931 Shallotte
4202. Thomaston, B. L. (Ala.)
1959 Auburn, Ala.
4334. Thompson, C. D. 1960 Graham
3909. Thompson, D. A. 1956 Salisbury
2811. Thompson, H. O. 1938 Chapel Hill
2258. Thompson, J. L. 1925 Reidsville
2242. Thompson, J. V. (S.C.)
1924 Wilmington
2190. Thompson, P. H. 1924 Fairmont
2987. Thompson, T. H. (col.)
1942 Burlington
4127. Thorne, J. P. (Va.)
1958 Roanoke Rapids
3130. Thorne, Lucy K. (Mrs.)
1946 Morehead City
3857. Thorne, S. T. 1955 Charlotte
2884. Thornton, G. P. 1939 Goldsboro
2986. Thornton, J. W., Jr. 1942 Lillington
3920. Thorpe, Suzanne (Mrs.) (Ohio)
1956 Knoxville, Tenn.
3112. Tiles, Irving, (N.J.)
1946 High Point
2159. Tilley, J. E. 1923 Jamestown
3133. Timberlake, C. V., Jr.
1946 Alexandria, Va.
3721. Timberlake, H. W.
1954 Roanoke Rapids
3838. Tollison, R. B. (S.C.) 1955 Oakboro
2440. Tolson, J. G., Jr. (S.C.)
1927 Henderson
3605. Tomlinson, L. C. (Ga.)
1952 Fayetteville
1600. Toms, B. C. 1911 Salisbury
1990. Toms, E. R. (Ga.) 1919 Wilmington
1520. Towsend, J. H. 1910 Red Springs
1703. Trent, J. A. 1913 Galax, Va.
2160. Tripp, G. O. 1923 Wilmington
3958. Trosper, Edith 1956 Chapel Hill
1343. Trotter, J. R. 1906 Salisbury
2847. Tunstall, J. P. 1939 Washington
1808. Turlington, J. E. 1915 Lumberton
3481. Turner, C. C., Jr. 1951 Scotland Neck
3587. Turner, C. F. 1952 Lawndale
3671. Turner, G. W. 1953 Wilmington
3315. Turner, J. K., Jr. 1949 Weldon
2045. Turnmyre, A. P. 1921 Mt. Airy
4086. Tyler, J. L. Greenville
2778. Tyson, J. W. 1937 Greensboro
2834. Tyson, W. B. 1938 Rocky Mount

U

4038. Umphlett, H. B., Jr.
1957 Elizabeth City
2570. Umstead, O. L. 1931 Durham
2493. Underhill, J. A. (S.C.)
1928 Raleigh
3346. Underwood, D. D. 1950 Greensboro
2954 Underwood, H. P., Jr.
1941 Fayetteville
4087. Underwood, M. E. 1958 Wilmington
4008. Upchurch, J. E., Jr. 1957 Durham
2667. Upchurch, M. T. 1934 Smithfield
4403. Usher, Harold G. 1961 Burlington
3403. Ussery, E. McD. 1950 Raleigh
3316. Uzzell, S. C. C. 1949 Brevard

V

4297. Vanderburg, W. L. 1960 Burlington
3482. Van Valkenburgh, W. B.
1951 Asheville
2909. Varner, S. E. 1940 Athens, Ga.
3054. Viall, W. R., Jr. 1944 Pinehurst
1445. Vinson, E. L. 1908 Halifax
3483. Vinson, J. B. 1951 Zebulon

W

3722. Wagner, J. W. 1954 Charlotte
3750. Wagner, M. T., Jr.
1954 Staten Island, N. Y.
3523. Wakefield, Griffin (col.) (La.)
1951 Charlotte
4357. Walden, Annie L. (col.) (La.)
1960 Fayetteville
3108. Waldrop, J. E. (Ga.) 1946 Gastonia
2278. Walker, A. D. 1925 Wilmington
2010. Walker, H. W. 1922 Norlina
2504. Walker, H. L. 1929 Greensboro
4303. Walker, M. H. (Ga.) 1960 Rowland
4183. Walker, Paul Morgan 1959 Newton
2192. Wallace, A. C. 1924 Star
2441. Walters, J. E. (S.C.) 1928 Gibson
2583. Ward, B. R. 1931 Goldsboro
1761. Ward, E. H. 1914 Tarboro

3160. Ward, J. L., Jr. (Ga.) 1946 Canton
4238. Ward, Joseph Willard 1959 Wallace
2186. Ward, W. A. 1924 Swannanoa
3484. Ward, W. S. 1951 Swannanoa
2330. Warren, B. G. 1926 Rural Hall
3122. Warren, B. S., Jr. 1946 Greenville
3695. Warren, C. F., Jr. (Ga.) 1953 Statesville
1816. Warren, J. C. 1915 Benson
1923. Warren, L. A. 1917 Garland
2849. Warren, L. A., Jr. 1939 Winston-Salem
2846. Waters, P. V. 1939 Mooresville
2805. Watson, R. N. 1938 Sanford
2813. Way, J. A., Jr. 1938 Winston-Salem
3646. Weatherwax, F. G. (Ga.) 1953 Clemmons
1526. Webb, R. K. 1910 Charlotte
3485. Webster, C. D. 1951 Fairmont
3726. Webster, P. E. (S.C.) 1954 Concord
2936. Webster, W. B. (S.C.) 1941 Fairmont
3589. Welborn, J. H. 1952 Lexington
1089. Welborn, W. F. 1902 Lexington
3198. Welborn, W. F., Jr. 1947 Lexington
2541. Welch, W. D., Jr. 1930 Washington
4239. Wells, F. E. 1959 Raleigh
3599. Wells, F. R. (Ohio) 1952 Pinehurst
3963. Wells, K. F. (Tenn.) 1956 Canton
2685. Wells, R. R. 1934 Shelby
2870. Wells, V. D., Jr. 1939 Columbus, Ohio
3751. Wells, W. P. 1954 Durham
3513. Welsh, O. H. 1951 Fayetteville
3755. West, J. R. (Ga.) 1954 Asheville
2800. West, June Bush, (Mrs.) 1938 Raleigh
3514. West, W. A. 1951 Roseboro
2254. West, W. L. 1925 Roseboro
3959. Whaley, E. F. 1956 Elizabeth City
4088. Whaley, H. G. 1958 Wilmington
3515. Whaley, L. M. 1951 Wallace
3347. Wheeler, C. C., Jr. 1950 Chapel Hill
1979. Wheeler, C. R. 1919 Oxford
2670. Wheless, J. M., Jr. 1934 Farmville
2459. White, C. B. 1928 Henderson
2448. White, D. F. 1928 Mebane
2059. White, E. S. 1921 Greensboro
1574. White, G. S. 1910 Lexington
3858. White, Grey B. (Mrs. J. G.) 1955 Burlington
3752. White, J. G. 1954 Burlington
2054. White, J. S. 1921 Mebane
1741. White, Luther 1914 Wilmington
2532. White, R. L. (S.C.) 1929 Troy
2211. Whitehead, C. R. 1924 Ramseur
3026. Whitehead, J. D., III 1943 Enfield
4335. Whitehead, W. L. 1960 Yanceyville
4184. Whitehead, Paul Adams 1959 Roanoke Rapids
2806. Whiteley, I. C. 1938 Morganton
2673. Whiteley, R. S. 1934 Greensboro
2956. Whitford, B. H. 1941 Rocky Mount
2507. Whitford, C. P. 1929 Washington
2547. Whitley, H. E. 1930 Concord
1898. Whitley, J. R. 1916 Hendersonville
2885. Whitley, W. Y. 1939 Wilson
1888. Whitmire, W. P., Jr. 1916 Tucson, Ariz.
3082. Whitson, W. J. 1945 Phelps, N. Y.
4136. Wiesener, Carl Vernon (Ark.) 1958 Shelby
3723. Wiggins, K. L. 1954 Goldsboro
1625. Wilkerson, I. O. 1911 High Point
1525. Wilkerson, J. L. 1910 Durham
4018. Wilkes, Ernestine B. (Mrs.) 1957 High Point
3056. Wilkins, Jessie L. (Mrs.) 1944 Durham
4304. Wilkinson, J. A. (S.C.) 1960 Wilmington
1573. Williams, A. H. A. 1910 Oxford
3405. Williams, B. A. 1950 Hendersonville
4089. Williams, C. S. 1958 Miami, Fla.
3175. Williams, C. H. (Va.) 1947 Asheboro
3516. Williams, E. G. 1951 Gastonia
4240. Williams, Franklin Ervin 1959 Wilmington
3629. Williams, G. L. 1953 Fayetteville
4404. Williams, James E. 1961 Rockingham
2084. Williams, J. C. 1921 Bessemer City
3134. Williams, Laurel, L. 1946 Newport News, Va.
4241. Williams, Lawrence Lanier 1959 Salisbury
2077. Williams, L. L. (Ga.) 1920 Morven
2969. Williams, M. H. 1941 Lexington
1899. Williams, M. V. B. 1916 Winston-Salem
3152. Williams, Nina Fish, (Mrs.) (Kan.) 1946 High Point
3732. Williams, T. D., Jr. (S.C.) 1954 McColl, S. C.
3517. Williams, W. A. 1951 Williamston
3182. Williamston, Fate B. (Mrs.) 1947 Albany, Ga.
3819. Williford, E. H., Jr. 1955 Kannapolis

4405. Williford, Evelyn D. 1961 Raleigh
3219. Williford, John S. 1948 Pinetops
2088. Willis, Beatrice A. (Mrs.)
1922 Fayetteville
2112. Willis, R. M. 1922 Southport
2442. Williston, F. D. (col.) (Tenn.)
1927 Fayetteville
3969. Willson, C. P. (Ga.) 1956 Conyers, Ga.
4336. Wilson, Carol B. 1960 Durham
2158. Wilson, C. A. (Ga.) 1922 Monroe
1534. Wilson, Connie, H. 1910 Hickory
4305. Wilson, G. W. (Ala.)
1960 Winston-Salem
3318. Wilson, H. W., Jr.
1949 Winston-Salem
4009. Wilson, J. H. 1957 Winston-Salem
3406. Wilson, R. C. 1950 Hendersonville
1511. Wilson, T. H. 1909 Gastonia
3486. Wilson, W. H. 1951 Raleigh
2017. Wimberly, R. E. (col.) 1920 Raleigh
3753. Wimberly, W. P. (col.) 1954 Durham
2957. Windecker, G. H.
1941 Lake Hiawatha, N. J.
4185. Winstead, D. D., Jr. 1959 Washington
3453. Winter, C. O. (S.C.)
1951 Jacksonville
4186. Winter, Margaret Warren
1959 Bennington, Vermont
1575. Wohlford, H. W. 1910 Charlotte
1822. Wolfe, B. H. 1915 Burlington
3820. Wolfe, R. P. 1955 Mt. Airy
1717. Wolfe, W. S. 1913 Mt. Airy
2203. Womble, D. J. 1924 Durham
2726. Womble, L. N., Jr. 1936 Plymouth
3821. Wood, John D. 1955 Burlington
2857. Woodard, B. P. 1939 Princeton
1770. Woodard, E. V. 1914 Four Oaks
4299. Woodard, G. F. (S.C.) 1960 Mathews
3446. Woodard, J. B. 1951 Concord
3756. Woodson, J. T., Jr. (Tenn.)
1954 Woodbury, Tenn.
2723. Woodward, G. B. (Tenn.)
1936 Franklin
3447. Woody, R. R. 1951 Burlington
1809. Woolard, E. W. 1915 Henderson
2351. Wooten, J. W. F. 1926 Fayetteville
3083. Wooten, Ruth Aycock (Mrs. C. C.)
1945 Raleigh
3606. Wurthmann, B. A. (S.C.)
1952 Sullivan's Island, S. C.
2854. Wyatt, Blanche B. 1939 Wilson
2545. Wynn, W. McK. (col.)
1930 Greensboro

Y

1428. Yancey, L. A. (col.) 1908 Charlotte
3206. Yandell, C. R. (S.C.) 1947 Pineville
3487. Yandle, H. A. 1951 Chapel Hill
2798. Yearwood, T. C. (Ill.)
1938 Nicholasville, Ky.
4298. Yost, T. M. 1960 Greensboro
3410. Young, C. W., Jr. (S.C.)
1950 Elizabeth City
3348. Young, R. L., Jr. 1950 Winston-Salem
2799. Young, T. F. (Ark.) 1938 Leicester
3048. Youngblood, Frances Rimmer
(Mrs. R. L.) 1944 Charlotte
4199. Youngblood, Thomas Watson (S.C.)
1959 Raleigh

Z

4406. Zachary, James N. 1961 Sylva
4090. Zambito, Joseph 1958 Raleigh
3243. Zirkle, Mildred S. (Mrs.)
1948 Berwyn, Pa.
1576. Zuckerman, I. L. 1910 Greensboro

REGISTERED ASSISTANT PHARMACISTS

79. Badgett, E. W. 1935 Mt. Airy
30. Barnhardt, L. E. 1931 Charlotte
50. Bass, J. A. 1932 Wilson
41. Birkitt, S. P. 1931 Charlotte
20. Branch, B. C. 1928 Rocky Mount
28. Brooks, C. M. 1931 Monroe
48. Brown, H. S. 1932 Raleigh
106. Bryant, Nan 1938 Tarboro
23. Carrigan, J. F. 1930 Spencer
61. Chadwick, S. T. 1933 Morehead City
27. Griffin, T. W. 1930 Statesville
96. Gwynn, A. A. 1938 Greensboro
4. Heslep, F. W. 1923 Beaufort
72. Humphries, A. T. 1934 Charlotte
56. King, R. G. 1933 New Bern
7. McConnell, Ethel 1926 Newton
19. Maus, F. B. 1928 Greensboro
64. Moore, H. W. 1933 Lexington
74. Moose, H. F. 1934 Statesville
68. Munns, R. F. 1934 Whiteville
5. Musgrove, W. M. 1924 Catawba
88. O'Brien, C. C. 1936 Greensboro
53. Porter, J. N. 1933 Charlotte
26. Russell, L. D. 1930 Greensboro
77. Wade, C. E. 1935 Colerain

LIST OF PHYSICIANS HOLDING PERMITS TO CONDUCT DRUG STORES (LIVING IN TOWNS OF NOT MORE THAN 800 INHABITANTS TO WHOM PERMITS TO CONDUCT DRUG STORES HAVE BEEN GRANTED.)

203. Beard, Grover Cleveland
Atkinson, Pender County
139. Beasley, Edward Bruce
Fountain, Pitt County
204. Bonner, John Bryan
Aurora, Beaufort County
361. Cole, Walter Franklin
Bunn, Franklin County
178. Currie, Daniel Smith
Parkton, Robeson County
332. Fulp, James Francis
Stoneville, Rockingham County
162. Long, Fred Yount
Catawba, Catawba County
271. Parker, John Wesley, Jr.
Seaboard, Northampton County
384. Parks, John Edward, Jr.
Robbinsonville, Graham County

Mutual respect and responsibility

List of Drug Stores

Revised July 1, 1961

The number preceeding the name of the drug store indicates the permit number of that store. Addresses for each store are listed where given. Person listed immediately following drug store was certified as pharmacist in charge (or permitted physician) on the application for the renewal of the permit. "*" denotes drug store operated under physician's permit.

ABERDEEN—Moore County

1. Bryan Drug Company, Inc.
122 W. Main Street (C. L. Guion)

1059. Craig Drug Co.
107 Sycamore St. (L. B. Craig)

2. McCrummen's Drug Store
South Street (D. C. McCrummen)

ACME—Columbus County

1539. Raymond L. Creekmore, Pharmacist
Highway 74 & 76
(Raymond L. Creekmore)

AHOSKIE—Hertford County

1310. Boone's Pharmacy
109 W. Main St. (W. T. Boone)

1555. Capps Drug Co.
418 Peacock Street (H. H. Daniels)

1474. Copeland Drug Co.
104 Main St. (E. U. Capps)

1512. Walker Drug Co., Inc.
117 East Main Street
(R. W. Smith, Jr.)

ALBEMARLE—Stanly County

1099. Albemarle Drug Co.
260 E. Main St. (C. R. Edwards)

1635. Drug Centre, Inc.
121 N. First St. (D. L. Bennett)

1101. K and L Drug Store
316 Montgomery Ave. (T. G. Loftin)

6. Loftin's Drug Store
116 W. North St. (J. U. Loftin)

1152. Murrell's Pharmacy
167 N. Second Street (H. T. Murrell)

7. Phillips Drug Co.
111 N. Second Street (M. B. Phillips)

8. Purcell Drug Co.
134 W. Main St. (E. L. Kritzer)

1674. Stanly County Hospital Pharmacy
N. 4th Street (J. K. Stoots)

1802. Yadkin Pharmacy
123 Yadkin St. (F. A. Sinclair)

ANDREWS—Cherokee County

9. Davis Drug Co.
Second St. (E. U. Burch)

ANGIER—Harnett County

1327. McKnight's Drug Store
Main St. (A. L. McLean, Jr.)

841. Talton Drug Store
100 Depot Street (I. J. Pruett)

APEX—Wake County

1320. Apex Pharmacy
Box 128 (Margaret B. Perry)

821. Pegram's Pharmacy
Salem Street (Mrs. A. B. Pegram)

ARCHDALE—Randolph County

1163. Lowe's Pharmacy, Inc.
(John D. Lowe)

ASHEBORO—Randolph County

1522. Asheboro Drug Co., Inc.
132 Sunset Ave. (C. H. Williams)

1174. Fox Professional Drug Co., Inc.
516 S. Fayetteville St. (J. H. Fox)

957. Kearns Service Drug Store
803 W. Salisbury (T. N. Kearns)

1580. Mann's Drug Store of Asheboro,
North Carolina, Inc.
341 N. Fayetteville St.
(L. H. Carter)

1415. Reaves Pharmacy
212 S. Fayetteville St. (C. A. Reaves)

17. Reaves Walgreen Agency Drug Store
119 Sunset Ave. (H. C. Reaves)

ASHEVILLE—Buncombe County

1575. Adams-Blauvelt, Inc.
16 Battery Park Ave.
(G. W. Mathews)

1466. Adams Professional Pharmacy, Inc.
Doctors Bldg., Doctors Drive
(J. W. Adams)

64. Aiken's Pharmacy
14 Lodge St. (J. H. Aiken)

1281. B. & B Pharmacy
462 Haywood Rd.
(H. L. Bishop, L. B. Brookshire)

884. Barefoot & Tatum Drugs, Inc.
2 N. Pack Square (L. G. Barefoot)

1496. Barefoot & Tatum, Inc., No. 2
645 Biltmore Ave. (J. M. Tatum)

1427. Bennett's Drug Store
472 Haywood Road
(J. W. Moore)

1697. Beverly Hills Pharmacy
948 Tunnel Road (R. F. Austraw)

66. Biltmore Drug Store
1 Kitchen Place (L. M. Jarrett)

867. Charlotte St. Drug Co., Inc.
100 Charlotte St. (B. F. Klein)

1472. Eckerd's of Asheville, Inc.
Westgate Shopping Center
(S. B. Tate)

23. Eckerd Drugs, Inc.
31 Patton Ave. (H. R. Lewis)

1187. Eckerd's-Haywood, Inc.
21 Haywood St. (C. E. Bolinger)

1446. Economy Drug Store
157 Charlotte St. (R. J. Johnson)

1371. Ideal Drug Store
733 Haywood Road (W. C. Braman)

1506. Kenilworth Drug Store
489 Biltmore Avenue
(J. C. McGee, Jr.)

28. Lord's Drug Store, Inc.
793 Merrimon Ave. (J. C. McGee)

882. Malvern Hills Drug Store
1288 Haywood Road (C. J. Sisk)

1070. Memorial Mission Hospital Pharmacy
500 Biltmore Ave. (A. J. Darling)

1323. Merrimon Ave. Pharmacy
229 Merrimon Ave. (Albert Chandley)

1089. Montford Pharmacy
231 Montford Ave. (A. G. Kiser)

1787. Northland Drug
946 Merrimon Ave. (R. F. Coppedge)

1201. Pack Square Pharmacy
22 N. Pack Square (J. T. Russell)

736. Palace Pharmacy
783 Haywood Road (Dan W. Foster)

36. Pinner's Drug Store
619 Haywood Rd. (J. M. Russell)

1132. Saint Joseph's Hospital Pharmacy
428 Biltmore Ave.
(Frank Akins)

37. Salley's Drug Store
85 Patton Ave. (W. M. Salley)

1622. Salley's Eastgate Drugs
253 Tunnel Road (W. M. Salley, Jr.)

1462. Shigley's Grove Park Pharmacy
250 Charlotte St. (Thomas Keating)

1739. Sisk Drug Store
31 Hendersonville Rd. (R. C. Sisk)

1111. Trantham's Drug Store
38 Broadway (J. V. Jenkins)

1607. Y.M.I. Drug Store
29 Eagle St. (F. H. Harris, Jr.)

ATKINSON—Pender County

41. Atkinson Drug Co.*
Cor. Church and 1st Ave.
(G. C. Beard, M.D.)

AULANDER—Bertie County

42. Aulander Pharmacy
(S. G. Nelson)

AURORA—Beaufort County

43. Windley's Drug Store*
Main St. (J. B. Bonner, M.D.)

AVONDALE—Rutherford County

44. Adkinson Drug Co.
(N. F. Adkinson)

AYDEN—Pitt County

1603. Edwards Pharmacy
203 S. Lee Street
(S. M. Edwards, Jr.)

1779. Purser's Drug Store
137 E. Second St.
(B. R. Reinhardt)

BAILEY—Nash County

48. Etheridge Drug Store
(T. J. Etheridge, Jr.)

BEAUFORT—Carteret County

50. F. R. Bell, Druggist
Front Street (F. R. Bell)

51. Guthrie-Jones Drug Company
507 Front Street (C. H. Guthrie)

BELHAVEN—Beaufort County

54. O'Neal Drug Store
230 E. Main St. (W. P. O'Neal)

BELMONT—Gaston County

55. Belmont Drug Co.
9 Main St. (R. B. Bryan)

1500. Catawba Pharmacy
403 Catawba St. (S. P. Brison)

1647. Robinson Drug Store
16 Main St. (C. D. Croft)

1655. Watkins Pharmacy, Inc.
132 N. Main St. (W. A. James)

BENSON—Johnston County

1821. Benson Drug Co.
104 E. Main St. (W. L. Rogers)

59. Peacock Drug Company
Main St. (M. A. Peacock)

60. Warren Drug Company
211 E. Main St. (J. C. Warren)

BESSEMER CITY—Gaston County

61. Central Drug Store
112 W. Virginia Ave. (J. C. Williams)

62. Curtis Pharmacy
102 W. Virginia Ave. (J. R. Curtis)

BETHEL—Pitt County

1823. Bethel Pharmacy, Inc.
(J. R. Bowers)

63. H. L. Rives Drug Company
Railroad St. (H. L. Rives)

BEULAVILLE—Duplin County

1760. Bostic Drug Co., Inc.
(R. A. Bostic)

BISCOE—Montgomery County

67. Biscoe Drug Store
Carthage Road (W. I. Jenkins)

BLACK MOUNTAIN—Buncombe County

69. Black Mountain Drug Co.
101 W. State St. (M. L. Cable)

1359. Key City Pharmacy
204 Sutton Ave. (S. B. Roberts)

1743. Knight's Pharmacy
116 State St. (J. A. Kluttz)

BLOWING ROCK—Watauga County

1684. Walkers Pharmacy
(William Shaheen)

BOILING SPRINGS—Cleveland County

1096. Boiling Springs Drug Company, Inc.
(R. H. Beason)

BOONE—Watauga County

73. Boone Drug Co.
Main St. (W. R. Richardson)

1592. Carolina Pharmacy
231 E. King St.
(J. P. Greene)

BOONVILLE—Yadkin County

1503. Boonville Pharmacy
(F. G. Weatherwax)

BREVARD—Transylvania County

77. S. M. Macfie Drug Co.
Main and Broad (C. J. Duvall)

1556. Morris Pharmacy
Cor. Broad & Main Sts.
(E. M. Morris)

1744. Varner's Drug Store
Broad and Jordan Sts.
(Paul Owenby, Jr.)

BROADWAY—Lee County

1036. Broadway Drug Co.
(M. W. Stevens)

BRYSON CITY—Swain County

80. Bryson City Drug Company
108 Everett St.
(Mary Alice B. Greyer)

1083. Swain Drug Store
Everett St. (C. B. Hawkins)

BUNN—Franklin County

83. Bunn Drug Co.*
(W. F. Cole, M.D.)

BURGAW—Pender County

1198. Dees Drug Store
(R. R. Dees)

1030. Durham Drug Company
Fremont St. (R. E. Bishop)

BURLINGTON—Alamance County

85. Acme Drug Co., Inc.
Spring and Davis Sts.
(J. G. White)

1192. Alamance County Hospital **Pharmacy**
Graham-Hopedale Road
(R. L. Salter, Jr.)

1123. Alamance Drug Company
223 Maple Ave. (B. K. Mobley)

92. Andrews Drug Co.
138 Maple Ave. (J. I. Peile, Jr.)

86. Asher-McAdams Drug Co.
305 Trollinger (J. W. McAdams)

1816. Barbour Drugs, Inc.
Edgewood Ave., Ext.
(J. P. Barbour, Jr.)

87. Burlington Drug Company, Inc.
East Front St. (R. E. Barrett)

1529. Cedar Cliff Pharmacy
1623 Vaughn Road (Chas. Speranza)

89. Davis Street Pharmacy, Inc.
751 E. Davis St. (Robert Woody)

1407. Griffin's Pharmacy
1701 Old Alamance Road
(S. D. Griffin, Jr.)

93. Mann's Cut Rate Drug Store
414 S. Main St. (E. D. Millaway)

1207. Medical Center Pharmacy, Inc.
274 Graham-Hopedale Rd.
(M. E. McCorkle)

1547. Medical Village Apothecary
1610 Vaughn Road
(W. S. Gardner)

1413. Sherard's Pharmacy
1425 S. Webb Ave. (G. S. Sherard)

1188. Thompson's Pharmacy
804 Rauhut St. (T. H. Thompson)

94. Worth Street Drug Store
525 S. Worth Street (W. R. Perry)

BURNSVILLE—Yancey County

1724. Pollard's Drug Store
West Main St. (C. B. Gillespie, Jr.)

1251. Yancey Pharmacy
Main St. (John Causey)

CANDLER—Buncombe County

1173. Valley Drug Co., Inc.
(S. S. Minton)

CANTON—Haywood County

97. Canton Drug Store
137 Main St. (J. L. Jones, Jr.)

98. Champion Cut-Rate Drug Store, Inc.
147 Main St. (J. R. West)

99. Hendrix Drug Store
108 Main St. (J. B. Patton)

100. Martin's Drug Store, Inc.
24 Park St. (B. M. Burrus)

CAROLINA BEACH—New Hanover County

1766. Carolina Beach Drug Company
(L. E. Bunch)

CARRBORO—Orange County

1707. Senter's Drug Store
132 E. Main St. (L. M. Senter)

CARTHAGE—Moore County

104. Shields Drug Co., Inc.
Court House Square (J. M. Barringer)

CARY—Wake County

1490. Ashworth Rexall Drugs
105 W. Chatham St. (R. H. Ashworth)

1444. Mitchell's Pharmacy
138 E. Chatham St. (T. W. Mitchell)

CATAWBA—Catawba County

106. Catawba Drug Company*
(F. Y. Long, M.D.)

CHADBOURN—Columbus County

899. Derrick's Pharmacy
(M. L. Borders, Jr.)

107. John E. Koonce Drug Co.
(S. G. Koonce)

CHAPEL HILL—Orange County

1184. Colonial Drug Co.
420 W. Franklin St. (J. H. Carswell)

109. Eubanks Drug Co.
E. Franklin St. (Clyde Eubanks)

1516. Glen Lenox Pharmacy, Inc.
Glen Lennox Shopping Center
(G. W. Harris)

1754. Mann's Drug Store, Inc. of Chapel Hill, N. C. (Ben Courts)

1218. N. C. Memorial Hospital Pharmacy
U.N.C. (W. W. Taylor)

994. Sloan Drug Company
101 E. Franklin St. (W. L. Sloan)

110. Sutton's Drug Store
159 E. Franklin St.
(Howard A. Yandle)

972. The Village Pharmacy, Inc.
306 W. Franklin St. (J. C. Fox, Jr.)

CHARLOTTE—Mecklenburg County

1829. Amity Gardens Drugs, Inc.
Amity Gardens Shopping Center
(S. Slesinger)

977. Avondale Pharmacy
2204 Park Road (Charles Norris)

1636. Benson's Rexall Drugs
2724 Remont Road (L. M. Benson, Jr.)

1796. Biddleville Pharmacy
1023 Beatties Fd. Rd.
(Wm. Deavers)

1722. Bizzell's Freedom Drive Drugs
2416. Freedom Dr. (R. M. Brickle)

113. Bizzell Pharmacy
3300 Tuckaseegee Rd. (H. L. Bizzell)

116. Carolina Cut-Rate Drug Store, Inc.
225 W. Trade St. (F. E. Thomas)

117. Carolina Pharmacy
401 E. Trade St. (T. H. Lever)

1142. Cay Drug Store, Inc.
221 W. Trade St. (Joe Greenspan)

1437. Central Avenue Drug Center
2611 Central Ave. (J. M. Spoon)

1195. Charlotte Drug Company
200 E. Trade St. (C. F. Rice)

119. Charlotte Memorial Hospital Pharmacy
1400 Scott Ave. (Myrtle Kraus)

1672. Eastwood Pharmacy of Charlotte, Inc.
1419 Potters Rd. (C. B. Gaddy, Jr.)

1315. Eckerd Drug Co.
1025 Providence Rd. (Lois Nichols)

121. Eckerd Drugs, Inc. (No. 1)
128 N. Tryon St. (H. R. Stowe)

122. Eckerd Drugs, Inc. (No. 2)
109 S. Tryon St. (E. V. Stone)

1155. Eckerds, Inc.
1332 Central Ave. (J. H. Bigham)

1653. Eckerd's-Charlottetown, Inc.
444 Charlottetown Mall
(W. W. Phillips)

1452. Eckerd's-Park, Inc.
4133 Park Road (Betty Sparks)

1569. Godley Center Pharmacy
5040 Mount Holly Road (J. W. Allen)

124. Hardee's Pharmacy
2909 Selwyn Ave. (A. K. Hardee, Jr.)

1567. Harris Super Drugs
Sharon Amity Road (G. L. Smith)

1736. Harris Super Drugs
1300 The Plaza (C. V. Christensen)

1772. Harris Super Drugs
5107 S. Blvd. (Jack Hickman)

125. Hawthorne Pharmacy
1629 Elizabeth Ave.
(V. L. Riggsbee, Jr.)

126. Hoskins Drug Co.
3626 Rozzell Ferry Rd.
(Kenneth Spoon)

128. Independence Drug Store
801 N. Graham St. (J. T. Hough)

1514. Kiser Drug Co. Inc.
2408 Wilkinson Blvd.
(Perry Hawkins)

1544. Kiser Drug Company, (No. 2) Inc.
127 Scalybark St. (S. E. Hemby, Jr.)

1565. Kiser Drug Co. #3, Inc.
Eastway & Central Avenue
(J. E. Oxendine)

893. Liggett Drug Company, Inc.
100-102 N. Tryon St. (C. R. Rhodes)

131. Lisk Pharmacy
826 E. Trade St. (D. C. Lisk)

1139. Medical Pharmacy
1010 Kings Drive (J. I. Grandy)

1069. Mercy Hospital Pharmacy
2000 E. 5th St. (Gilbert Colina)

815. Myers Park Pharmacy
1340 Romany Rd. (Ralph Knox)

136. Niven Drug Co.
131 E. Park Ave.
(Frances Youngblood)

1750. Niven Drug Co., Inc. #2
4812 York Rd. (R. L. Lewis)

1781. North Charlotte Pharmacy, Inc.
3201 N. Davidson St. (C. P. Copses)

137. Park Place Pharmacy
613 Providence Road (S. L. Shultman)

1073. Plaza Hill Pharmacy, Inc.
2513 Plaza Road (J. W. Wagner)

932. Presbyterian Hospital Pharmacy
200 Hawthorn Lane (J. H. Rosser)

934. Queen City Pharmacy
422 E. Second St. (L. A. Yancey)

143. Selwyn Cut-Rate Drug Store, Inc.
406 W. Trade St. (J. S. Nance)

1342. Shamrock Drugs, Inc.
3209 Plaza Rd. (Melvin Solomon)

1756. Southern Drug Co.
1400 E. Morehead St.
(V. L. Faircloth)

1383. Southside Pharmacy
2819 South Blvd. (W. E. Hardee)

144. Stanley Drug Stores, Inc.
1949 E. 7th St. (V. E. Stanley)

1790. Star Drugs #1, Inc.
2116 Independence Blvd.
(J. C. Murphy)

1791. Star Drugs #2, Inc.
625 Woodlawn Rd.
(R. H. Roughton)

1792. Star Drugs #3, Inc.
2044 N. Graham St.
(L. B. Simpson)

1793. Star Drugs #4, Inc.
705 Sharon Amity Rd.
(H. L. Rayburn)

1122. Sterling Drug Company, Inc.
1501 Elizabeth Ave. (W. V. Proctor)

145. Sterling Drug Stores, Inc.
401 N. Tryon St. (E. W. Bruce)

1648. Sterling Drug Store No. 3, Inc.
3922 Park Rd. (H. V. Corbett)

1649. Sterling Drug Store No. 4, Inc.
2316 Central Ave. (H. A. Hammond)

146. T. A. Walker, Inc.
332 N. Tryon St. (J. S. Thomas)

1432. T. A. Walker, Inc.
Hawthorne Medical Center
227 Hawthorne Lane
(C. L. Swearngan)

1524. Westerly Hills Drugs, Inc.
3438 Wilkinson Blvd.
(A. L. Artemes)

1473. Westside Drug Center, Inc.
1910 Rozzell Ferry Road
(J. W. Leonard)

CHERRYVILLE—Gaston County

150. Allen Drug Co.
110 E. Main St. (H. H. Allen, Jr.)

151. Houser Drug Co., Inc.
100 E. Main St. (W. H. Houser)

CHINA GROVE—Rowan County

913. Brown Drug Company
Main St. (J. H. Brown)

1141. China Grove Drug Co.
S. Main St. (R. A. Kiser)

CLAREMONT—Catawba County

1824. Busbee's Pharmacy
Cor. Main & Lookout Sts.
(J. A. Busbee)

CLARKTON—Bladen County

1386. Fowler's Drug Store, Inc.
College St. (J. D. Fowler)

CLAYTON—Johnston County

155. Beddingfield's
325 E. Main St. (C. H. Beddingfield)

156. Whitley-Bain Drug Co., Inc.
333 Main St. (J. D. Bain)

CLEMMONS—Forsyth County

1247. Clemmons Pharmacy
In The Triangle (R. E. Scharff)

1752. Weatherwax Pharmacy
Clemmons Center (F. G. Weatherwax)

CLIFFSIDE—Rutherford County

1685. Harris Drug Store
Main St. (L. C. Harris)

CLINTON—Sampson County

159. Butler's Pharmacy
204 Main St. (A. B. Butler)

1651. Darden Pharmacy
120 Main St. (R. J. Darden)

1670. Gaddy Pharmacy
604 Beamon St. (C. H. Gaddy)

1436. McLean Hospital Pharmacy
612 Beauman (G. W. McLean)

162. Register Drug Store
Vance St. (W. A. Dawkins)

160. Reynold's Drug Co.
Main and Lisbon Sts.
(R. M. Herring)

CLYDE—Haywood County

1486. Clyde Pharmacy
Main Street (A. B. Lott)

1624. Midway Professional Pharmacy, Inc.
Rt. 2 (Shuford Snyder)

COATS—Harnett County

1113. McKnight's Drug Store
Main St. (L. E. McKnight, Jr.)

COLERAIN—Bertie County

165. Wade's Pharmacy*
Main St. (Andrew McElroy, MD)

COLUMBIA—Tyrell County

166. Tyrell Drug Co.
Main St. (J. P. David)

COLUMBUS—Polk County

1727. Columbus Pharmacy
Main Street (C. P. Meroney)

CONCORD—Cabarrus County

167. Airheart Pharmacy
Market St. (J. W. Airheart)

1613. Black's Pharmacy, Inc.
1017 N. Church St.
(W. V. Bradley, Jr.)

168. Cabarrus Drug Co.
16 S. Union St. (W. E. Black)

944. Cabarrus Memorial Hospital Pharmacy
U. S. H'way 29 (J. W. Mitchener)

170. Gibson's, Inc.
1 S. Union St. (L. M. Gilmore)

1572. Medical Center Pharmacy
195 Lake Concord Road (J. W. Pike)

171. Pearl Drug Co.
2 S. Union St. (H. A. Barringer)

1335. Pike's Drug Store
Wil-Mar (J. M. Pike)

1681. Pike's South Union Drug Store, Inc.
722 S. Union St. (G. H. Bane)

172. Porter Drug Company, Inc.
8 S. Union St. (C. D. Porter)

173. Whitmore Drug Company
80 S. Union St. (H. E. Whitley)

CONOVER—Catawba County

175. Bowman Drug Co.
Main St. (C. E. Bowman)

1753. Conover Drug Co.
121-1st Ave. (Billy Lee Price)

CONWAY—Northampton County

177. Taylor Drug Co.
(L. B. Taylor)

COOLEEMEE—Davie County

178. Cooleemee Drug Co.
(E. D. Hoyle)

CORNELIUS—Mecklenburg County

1623. Mid Way Pharmacy, Inc.
North Main Street
(H. D. Sharp)

CRAMERTON—Gaston County

1389. Cramerton Drug Co.
(J. C. Kiser)

CREEDMOOR—Granville County

182. Creedmoor Drug Co.
Main St. (H. C. Price)

CROSSNORE—Avery County

181. Crossnore Drug Store
Box 186 (W. D. Tennant, Jr.)

DALLAS—Gaston County

919. Summey Drug Company
(W. L. Summey)

DAVIDSON—Mecklenburg County

184. White Drug Company
131 Main St. (C. S. Goodrum)

DENTON—Davidson County

185. Denton Drug Store
Main St. (W. L. Lamar)

DERITA—Mecklenburg County

1399. Derita Drug Co.
Box 154 (G. B. Dimmick, Jr.)

DOBSON—Surry County

1718. Dobson Drug Store
129 Atkins St. (Viola Howell)

1730. Surry Drug of Dobson, Inc.
(W. T. Boyd)

DRAPER—Rockingham County

1228. Draper Pharmacy
Fielderest Rd. (J. W. Chandler)

1711. Lasley Drugs, Inc.
Fielderest Ave. (R. F. Harrison)

DREXEL—Burke County

1801. Crosby's Rexall Pharmacy
Main St. (W. L. Crosby)

DUNN—Harnett County

188. Butler & Carroll Drug Co., Inc.
129 E. Broad St. (W. W. Carroll, Sr.)

189. Dunn Pharmacy
218 E. Broad St. (Allene W. Fairley)

1617. Hood Drug Store
112 E. Broad St. (H. W. Lynch)

1593. Hospital Pharmacy
200 N. Ellis Ave. (Rupert Cox)

1202. Thomas Drug Store
323 E. Broad St. (J. I. Thomas)

DURHAM—Durham County

1676. Al's Pharmacy
314 S. Gregson St. (Alvin Bryant)

193. Boone Drug Company
100 W. Parris St. (D. L. Boone, Sr.)

738. Brewer's Drug Store
639 Broad St. (S. O. Brewer, Sr.)

900. Broad Street Drug Company, Inc.
1139 Broad St. (O. L. Umstead)

192. Don Booth Drug Co.
1009 W. Chapel Hill St.
(G. D. Booth)

1526. Center Drug Store of Durham, Inc.
2844 Roxboro Rd. (J. M. Pickard)

213. Crabtree Pharmacy
2100 Angier Ave. (A. H. King)

197. Duke Hospital Pharmacy
Duke University (I. T. Reamer)

1633. Durham Drug Co.
330 W. Main St. (W. P. Wells)

1815. Eckerd's-Broad, Inc.
1116 Broad St. (Elsie Booker)

199. Eckerd Drugs, Inc.
122 W. Main St. (V. A. Shore, Jr.)

1419. Eckerd's Drugs of Durham, N. C., Inc.
1223 University Drive (W. F. Lynch)

200. Garrett's Biltmore Drug Store
332 E. Pettigrew St. (Y. D. Garrett)

1340. Garrett-Parker Drug Store
702 Fayetteville St. (W. P. Wimberly)

201. Halloway St. Pharmacy
1026 Halloway St. (Carol B. Wilson)

202. Hospital Pharmacy
1124 Broad St. (B. W. Spencer, Jr.)

1065. Kale Drug Co.
933 E. Main Street (R. G. Kale)

1614. Kerr Rexall Drugs
123 Wellons Village Shopping Center
(James Arena)

1759. Kerr Rexall Drugs
Chapel Hill Rd.
(R. E. Barber)

1741. Kerr Drugs of Durham, Inc.
Northgate Shopping Center
(J. E. Upchurch, Jr.)

1297. Lincoln Hospital Pharmacy
1301 Fayetteville St. (Ida Keetsock)

739. McDonald's Drug Store
732 Ninth St. (J. C. McDonald)

1236. McPherson Hospital Pharmacy
1110 W. Main St. (H. F. Padgett)

1620. Mangum St. Pharmacy
806 N. Mangum St.
(L. R. Sparks, Jr.)

205. North Durham Drug Store
714 Mangum St. (E. S. Swindell)

1344. Northgate Pharmacy
2909 Roxboro Road (H. C. Chapman)

1291. The Professional Pharmacy, Inc.
1200 Broad St. (H. L. Kelly)

207. Rogers Drug Co., Inc.
202 Mangum St. (R. P. Rogers, Sr.)

840. Sawyer & Moore, Inc.
1014 W. Main St.
(J. F. Ferguson, Jr.)

209. Walgreen Co.
102 W. Main St. (E. R. Barlow)

210. Watts Hospital Pharmacy
Broad St. (G. M. Stahl)

211. West Side Pharmacy
701 Chapel Hill St. (J. C. Harris)

1128. Womble's Pharmacy
601 E. Main St. (D. J. Womble)

EDENTON—Chowan County

1464. Hollowell's, Inc.
323 S. Broad St.
(W. H. Hollowell, Jr.)

1476. Mitchener's Pharmacy
301 S. Broad St.
(J. A. Mitchener, Jr.)

ELIZABETH CITY—Pasquotank County

1775. The Apothecary Shop
406 E. Main St. (E. F. Whaley)

905. Jacock's Pharmacy
205 S. Poindexter St.
(R. E. Miller)

219. Overman & Stevenson
512 E. Main St. (R. S. Bunn)

1725. Sparks Rexall Drugs
West Ehringhaus St.
(H. B. Umphlett, Jr.)

1422. Todd's Pharmacy
216 S. Poindexter St.
(C. W. Young, Jr.)

ELIZABETHTOWN—Bladen County

221. Bennett-Stone Pharmacy
Broad Street (B. F. Stone)

1545. Smith Pharmacy
Broad Street (A. G. Smith)

ELKIN—Surry County

1404. Abernethy's Pharmacy
109 W. Main St. (P. L. Fisher)

1663. Bridge Street Pharmacy, Inc.
817 N. Bridge St. (T. R. Burgiss)

224. Elk Pharmacy, Inc.
115 E. Main St. (D. A. Irwin)

225. Royall Drug Co., Inc.
128 W. Main St. (G. E. Royall, Jr.)

ELLERBE—Richmond County

226. Warner Drug Co.
Main St. (W. L. Johnson)

ELM CITY—Wilson County

228. Elm City Pharmacy
Main St. (M. L. Davis)

ENFIELD—Halifax County

230. W. E. Beavans Drug Store
(S. C. Beavans)

1795. Harrison Drug Company
Railroad St. (R. S. Shaw)

231. Whitehead Drug Co.
120 Whitfield St. (J. D. Whitehead)

ENKA—Buncombe County

233. Elson's Drug Store
(L. C. Hankey)

ERWIN—Harnett County

1470. E. R. Thomas Drug Co., Inc.
103 East H. Street
(Leonidas Jackson)

FAIR BLUFF—Columbus County

1814. Elvington's Pharmacy
(P. L. Elvington, Jr.)

235. Floyd-Anderson Drug Co.
Main St. (M. W. Davis II)

FAIRMONT—Robeson County

1303. Fairmont Drug Co.
Main St. (H. E. Malion)

1026. Webster's Pharmacy
Main St. (W. B. Webster)

FAISON—Duplin County

1350. Faison Drug Co.
(P. L. Caldwell)

FAITH—Rowan County

1550. Faith Drug Co., Inc.
(A. E. Morris, Jr.)

FARMVILLE—Pitt County

1176. City Drug Company
103 S. Main St. (J. M. Wheless, Jr.)

FAYETTEVILLE—Cumberland County

243. Bender's Drug Store
201 Hay St. (L. L. Rouse)

1325. Bender's Drug Store No. 3

1226. Fort Bragg Rd.
(L. R. Lanier, Jr.)

1643. Cape Fear Drug Co., Inc.
2631 Raeford Rd. (D. A. Roberts)

1431. Cape Fear Valley Hospital Pharmacy
Owen Drive (JoAnne B. Hambright)

244. Fayetteville Drug Co.
114 Gillespie St. (B. C. Brooks)

1618. Fayetteville Drug Co.—Hamont
1201 Hay St. (Alec Clelland)

246. Henderson's Drug Store
125 Person St. (A. J. Henderson)

247. H. R. Horne & Sons
124 Hay St. (H. R. Horne)

1205. K and F Drug Store
1212 Fort Bragg Rd. (T. L. Brodie)

1600. MacKethan & Company
102 Person St. (H. P. Underwood, Jr.)

1209. Markham Drug Co.
101 Hay St. (G. W. Markham)

1602. Massey Hill Drug Co., Inc.
1061 Southern Ave. (L. C. Tomlinson)

249. Matthews' Pharmacy
451 Hay St. (R. V. McBryde)

1702. Prescription Center
907 Hay St. (Gary Newton)

1576. Professional Drug Co.
Owen Drive (Dan McCormick)

982. Reaves' Drug Stores
2706 Bragg Blvd. (L. E. Reaves, Jr.)

250. Service Drug Store
113 Gillespie St. (F. D. Williston)

890. Williams' Drug Store
502 Hillsboro St. (N. M. Parker)

FLETCHER—Henderson County

1301. Asheville Agricultural School and Mountain Sanitarium, Inc.
Howard Gap Road (M. L. Brown)

912. Fletcher Pharmacy
Asheville Highway (Q. H. Beck)

FONTANA VILLAGE—Graham County

1324. Fontana Drug Store
(C. H. Miller)

FOREST CITY—Rutherford County

1398. Forest City Pharmacy, Inc.
111 S. Powell St. (W. L. Cowan)

1597. Piedmont Drug Company, Inc.
6 W. Main St. (W. W. Culp)

1457. Smith's Drug, Inc.
227 E. Main St. (M. L. Higdon)

1661. Smith's Drug #2, Inc.
West Main St. (Carl Jolley)

FOUNTAIN—Pitt County

256. Beasley Drug Co.*
(E. B. Beasley, M.D.)

FOUR OAKS—Johnston County

1158. Austin's Drug Store
Main St. (E. V. Woodard)

257. Four Oaks Drug Company
E. Main St. (R. C. Cannady)

FRANKLIN—Macon County

258. Angel Drug Store
(R. A. Cloer)

1216. Carolina Pharmacy
Main St. (G. B. Woodward)

1402. Perry's Drug Store
Main St. (V. H. Perry)

FRANKLINTON—Franklin County

995. Corner Drug Store
2 N. Main St. (D. O. Langston)

260. L. W. Henderson's Pharmacy
102 Main St. (W. L. Stone)

FREMONT—Wayne County

1042. Fremont Pharmacy
(J. S. Stewart)

FUQUAY SPRINGS—Wake County

262. Elliott's Pharmacy
202 S. Main St. (A. G. Elliott, Jr.)

263. Johnson's Drug Store
(W. W. Johnson)

GARLAND—Sampson County

1079. Garland Drug Company
(H. C. Rich)

264. L. A. Warren & Son
(L. A. Warren)

GARNER—Wake County

1650. Forest Hills Pharmacy, Inc.
Aversboro Road (Don Bissett)

1439. Lloyd's Drug Store
Main Street (Wm. L. Lloyd)

GASTONIA—Gaston County

1831. Akers Center Pharmacy, Inc.
1425 Wilkinson Blvd. (W. G. Forrest)

1532. Brown-Medlin Drug Store, Inc.
1514 S. York Road
(W. E. Medlin)

1085. Caldwell Drug Store, Inc.
611 E. Franklin Ave. (J. U. Ameen)

269. Franklin Drug Store
1402 W. Franklin Ave. (H. C. Bell)

1191. Gaston Memorial Hospital Pharmacy
401 N. Highland (W. A. Carter)

1477. Hillcrest Pharmacy, Inc.
1713 S. York Rd. (J. E. Waldrop)

270. Kennedy's Inc.
215 W. Main St. (K. W. Huss)

268. Moss Rexall Drugs
1051 W. Franklin Ave. (F. M. Moss)

1405. Rhyne's Drug Store, Inc.
2501 Lowell Rd. (J. P. Friday)

272. Smith's Cut-Rate Drugs
121 W. Main Ave. (G. S. Templeton)

1157. Square Pharmacy
254 W. Page Ave. (N. A. Smith)

GIBSON—Scotland County

1244. Gibson Drug Co.
(Evelyn Hunsucker)

740. Smith's Drug Store
E. Main St. (J. P. F. Smith)

GIBSONVILLE—Guilford County

275. Gibsonville Drug Co.
Main St. (Sue Smith)

GLEN ALPINE—Burke County

276. Clinic Drug Store
(H. F. Bobbitt)

GOLDSBORO—Wayne County

1694. Ash Street Pharmacy
814 E. Ash St. (G. P. Thornton)

1489. Brown Drug Co.
130 E. Walnut St.
(E. L. Pilkington, Sr.)

1780. Bunch's Drug Co., Inc.
144 N. Center St. (H. T. Taylor)

279. Cash Drug Company
133 E. Walnut St. (T. E. Smith)

1257. Gibson's Drug Store
Cor. William and Ash Sts.
(J. E. F. Hicks)

280. Goldsboro Drug Co.
101 N. Center St. (B. R. Ward)

281. Jackson Drug Co.
400 S. James St. (Osceola Jackson)

1482. Kerr Drugs of Goldsboro, Inc.
Cor. Bernard & Ash Sts.
(L. B. Doyle)

283. Robinson's Drug Store
143 S. Center St. (T. R. Robinson, Jr.)

1261. Vinson's Drug Store
138 W. Walnut St. (W. C. Rose)

GOLDSTON—Chatham County

962. Lee Drug Store
(Ray Brooks)

GRAHAM—Alamance County

1392. Graham Drug Store
142 N. Main St. (H. O. Benson)

1810. Tar Heel Drugs, Inc.
333 W. Harden St.
(Robert Coleman)

287. Wrike Drug Company
108 N. Main St. (L. B. McAllister)

GRANITE QUARRY—Rowan County

1322. Granite Drug Co., Inc.
(C. H. Sanders)

GREENSBORO—Guilford County

1659. Barton's Pharmacy, Inc.
2238 Asheboro St. (M. C. Kendrick)

1406. Bessemer Drug Co.
2805 Bessemer Ave. (R. C. Maness)

291. Best Drug Store
1104 Asheboro St. (J. H. Best)

1521. Brown-Gardner Drug Co., Inc.
110 E. Northwood St.
(Wm. C. Brown)

824. College Drug Store
1003 Spring-Garden St.
(R. A. Buchanan)

1242. The Moses H. Cone Memorial Hospital Pharmacy
1200 N. Elm St. (C. Paoloni)

1784. Crutchfield-Browning Drug Store No. 2, Inc.
2166 Lawndale Drive
(Ben Collins)

1494. Eckerd's of Greensboro, N. C., Inc.
635 Friendly Road Shopping Center
(Justin Altschul)

1671. Eckerd's-Summit, Inc.
Northeast Shopping Center
(J. W. Faucett, Jr.)

1630. Edmonds Friendly Road Drug, Inc.
5603 Friendly Road
(E. R. Kinard, Jr.)

1110. Edmonds Summit Center Drug Store
952 Summit Avenue (G. H. Edmonds)

1215. Elam Drug Company, Inc.
2112 Walker Ave. (J. V. Farrington)

816. Elm Street Pharmacy, Inc.
376 N. Elm St. (G. C. Russell)

1827. Fairview Pharmacy
1227-4th St. (C. C. Graham)

292. C. C. Fordham Drug Store
514 S. Elm St. (J. H. Dever)

897. Franklin's Drug Stores, Inc. #1
401 Tate St. (A. H. Mebane, III)

1300. Franklin's Drug Stores, Inc. #2
2140 Lawndale Drive
(R. E. Franklin)

1504. Franklin's Drug Stores, Inc. #3
4701 High Point Road
(F. H. Langdon)

1579. Franklin's Drug Stores, Inc. #4
3813 E. Bessemer Avenue
(K. N. Fulbright)

1742. Gate City Pharmacy, Inc.
357 N. Elm St. (Marion McCurdy)

298. Greene Street Drug Company
124 S. Greene Street (G. H. Steele)

299. Greensboro Drug Co.
230 W. Market St. (R. D. Farrell)

1138. Guilford Drug Company
100 S. Elm St. (David Stang)

300. Home Drug Store
1204 Grove St. (J. F. Pickard)

981. Hotel Pharmacy
235 N. Elm St. (J. C. Coble)

1798. Lane Rexall Drugs
2254 Golden Gate Shopping Center
(I. L. Zuckerman)

1818. McDuffie-Eubanks Drug Co.
100 N. Elm St. (T. M. Lowder, Jr.)

1768. McFalls Hillsdale Park Drug Co.
2901 High Point Rd.
(W. S. Dukes)

1181. McFalls Sunset Drug Co.
1610 Madison Ave. (S. W. McFalls)

1417. Medical Center Pharmacy
408 E. Wendover Ave. (D. D. Claytor)

1484. Oliver's Drug Store
457 W. Market St. (E. W. Oliver)

540. Pomona Drug Store
804 Merritt Dr. (O. W. McFalls)

1246. Sampson's Pharmacy
914 Gorrell St. (R. R. Sampson)

1443. Textile Drug Company
2109 Church St.
(R. M. Dickerson)

1294. Tyson's Plaza Drug Co.
1726 Battle Ground Ave.
(J. W. Tyson)

310. Walgreen Co.
218 S. Elm St. (J. D. Erwin)

1068. White Oak Drug Co.
3212 Summit Ave. (D. D. Underwood)

1343. Wilkerson Drug Co.
123 N. Elm St. (D. C. Bracker)

295. Wynn Drug Store
814 Gorrell St. (W. M. Wynn)

GREENVILLE—Pitt County

1304. Beddingfield Pharmacy
Five Points & 7th St.
(B. B. Beddingfield)

1016. Biggs Drug Store
300 Evans St. (J. W. S. Biggs)

314. Bissette's Drug Store No. 2
416 Evans St. (Russell Cowan)

316. Harrison Drug Store
908 Dickerson Avenue
(T. N. Harrison & L. S. Harrison)

838. Hollowell's Drug Store
922 Dickinson Ave. (W. C. Hollowell)

1828. Pavilion Pharmacy
1800 W. 5th St.
(Jack Tyler)

318. Warren's Drug Store
408 Evans St. (B. S. Warren, Jr.)

GRIFTON—Pitt County

319. Grifton Pharmacy
(R. H. Seaborn)

1595. H. &. H. Drug Co.
313 Queen St. (Joe House, Jr.)

GUILFORD COLLEGE—Guilford County

1762. Guilford College Drug Company
Friendly Road (W. C. Hoffman)

HALIFAX—Halifax County

321. Vinson's Pharmacy
Main St. (E. L. Vinson)

HAMLET—Richmond County

322. Birmingham Drug Co.
27 Main St. (J. S. Birmingham)

820. Campbell Pharmacy
23 Hamlet Ave. (F. E. Campbell)

1668. Mabry's Drug Store
41 Main St. (T. E. Fussell)

HAVELOCK—Craven County

1761. Bob Clark's Pharmacy
Commercial Center (W. F. Gaskins)

1629. Pollard's Drugs
Slocum Village Shopping Center
(S. P. Rubin)

HAW RIVER—Alamance County

1330. Estes Drug Co.
(J. C. Estes, Jr.)

HAYESVILLE—Clay County

327. Hayesville Pharmacy
(H. M. Mauney)

HAZELWOOD—Haywood County

1015. Hazelwood Pharmacy
102 Main St. (R. F. Keenum)

HENDERSON—Vance County

1745. Douglas Drug Store
120 Horner St. (J. D. Douglas)

1735. Henderson Drug Co.
Chestnut & Horner Sts. (W. H. Mast)

1213. Hocutt Drugs
315 S. Garnett St. (D. D. Hocutt)

331. Miles Pharmacy
S. Garnett St. (M. C. Miles)

332. Page Drug Co., Inc.
226 S. Garnett St. (C. E. Page, Jr.)

333. Parker's Drug Store
208 Garnett St. (W. W. Parker, Jr.)

334. Peoples Service Drug Store
112 Garnett St. (J. G. Tolson, Jr.)

335. Southside Drug Company
1046 S. William St. (C. B. White)

337. Woolard's
130 S. Garnett St. (Charles Barnett)

1365. Woolard's No. 2
Raleigh Road (Jimmie Barnett)

HENDERSONVILLE—Henderson County

1033. Beck Bros. Pharmacy
231 N. Main St. (A. L. Beck, Jr.)

1594. Economy Drug Store
451 Main St. (R. C. Wilson)

339. Freeze Drug Company, Inc.
527 N. Main St. (Wiltshire Griffith)

1806. Freeze's Northgate Pharmacy
1260 N. W. Main St.
(Wiltshire Griffith, Jr.)

1733. Jackson Pharmacy
4th Ave. West (L. E. Feagin)

1509. Justus Pharmacy
303 N. Main St. (Robert Rankin)

1783. Mayson's Pharmacy
417-7th Ave., East (W. L. Mayson)

1309. Margaret R. Pardee Memorial
Hospital Pharmacy
Fleming Street (Margaret Gretz)

342. Rose Pharmacy
351 North Main St. (W. L. Harper)

1598. Whitley Drugs
607 Greenville H'way (W. N. Ponder)

343. Wilson Drug Company
330 7th Ave. (Bruce Williams)

HERTFORD—Perquimans County

1705. S. and M. Pharmacy
101 N. Church Street (J. T. Moore)

HICKORY—Catawba County

1691. Black's Drug Store, Inc.
264 Union Square (C. H. Wilson)

345. Highland Drug Store
813 Highland Ave., N.E.
(W. B. Maurer)

1660. King's Drugs
1024 2nd St., N.E. (G. A. King)

347. Lutz Drug Co., Inc.
270 Union Square (H. C. Lutz)

1284. Medical Center Pharmacy, Inc. of
Hickory
5 Second Avenue, N.E. (M. R. Means)

1820. Miller Drug Co.
1475 Highland Avenue, N.E.
(J. M. Miller)

349. Ninth Avenue Pharmacy
15 2nd St. Place, S.W.
(C. P. Suttlemyre)

350. Shook Drug Co.
1809 1st Ave., S.W. (Eulon Shook)

1800. Simmons Pharmacy, Inc.
2nd St., N.E. (F. J. Simmons)

1552. Smith's of Hickory, Inc.
242 Union Square (Garland Page)

1043. Sullivan's Pharmacy
862 16th St., N.E. (L. S. Sullivan)

1776. Viewmont Pharmacy
1247 2nd St. N.E.
(W. R. McDonald, III)

HIGHLANDS—Macon County

351. Highlands Drug Store
4th St. (C. E. Mitchell)

HIGH POINT—Guilford County

1714. Anderson Drug Store #2
2401 English St. (C. C. Layton)

1469. Anderson's West End Drug Store
1550 English St. (E. R. Anderson, Jr.)

353. Arthur's Pharmacy
1248 S. Main St. (A. E. Joiner)

1808. Atlantic Cut-Rate Drugs
612 E. Washington St.
(T. J. Everett)

853. Cecil's Drug Store
121 N. Main St. (Irving Tilles)

357. Eckerd Drugs, Inc.
140 S. Main St. (H. P. Brown)

1654. Eckerd's of High Point, Inc.
College Village Shopping Center
(J. N. Stamps)

1448. Evans Pharmacy, Inc.
521 N. Main St. (H. E. Evans)

1807. Harris Drug Store, Inc.
1231 Montlieu Ave. (R. M. Calhoun)

358. Hoffman Drug Co.
1001 E. Green St. (J. F. Hoffman, Jr.)

359. Ingram's Pharmacy
1301 N. Main St. (L. M. Ingram)

361. Koonts-McGhee Drug Co., Inc.
308 S. Main St. (A.A. Koonts)

362. Leonard's Drug Store
1401 N. Main St. (H. B. Leonard, Jr.)

365. McLarty Drug Co.
128 Church St. (W. C. Cherry)

363. Mann Drug Store No. 1
104 N. Main St. (J. C. Southern)

364. Mann Drug Co. No. 2
660 N. Main St. (R. D. Callicutt)

1409. Mann Drug Store No. 3
842 S. Main St. (J. F. Bland)

1535. Mann's Suburban Drug Store, No. 4
1910 N. Main Street
(D. A. Dowdy, Jr.)

366. Ring-Harris Pharmacy, Inc.
122 N. Main St. (W. B. Harris)

368. Washington St. Pharmacy
731 E. Washington St.
(H. H. LeMon, A. M. Greenwood)

HILDEBRAN—Burke County

1210. Brandon's Pharmacy
Highway 70 (L. R. Brandon)

HILLSBORO—Orange County

920. Corner Drug Store
(B. B. Forrest)

1511. James Pharmacy
109 N. Churton St.
(A. A. Lloyd)

HOPE MILLS—Cumberland County

859. Clinic Pharmacy (J. T. Henley)

HOT SPRINGS—Madison County

845. Mountain Park Pharmacy
(T. M. Bruce)

HUDSON—Caldwell County

1540. Hudson Drug Co., Inc.
Main Street (Wm. Lovelace, Jr.)

HUNTERSVILLE—Mecklenburg County

1382. Neil Drug Co.
(J. W. Neil)

JACKSON—Northampton County

373. Jackson Drug Co.
(A. L. Cochrane, Jr.)

JACKSONVILLE—Onslow County

1782. College Street Pharmacy, Inc.
613 College St. (Howard Creech)

1729. Howard Drug Co., Inc.
705 New Bridge St. (P. H. McKenzie)

374. Johnson's Drug Co., Inc.
(C. L. Shields)

1716. Johnson Drug Co., Store No. 2
714 New Bridge St. (H. R. Simmons)

375. W. L. Ketchum Drug Co.
(C. O. Winter)

1221. New River Pharmacy
New River Apts. Business Center
(Fred Parker)

1825. Northwoods Pharmacy, Inc.
328 Henderson Drive (A. P. Rachide)

JAMESTOWN—Guilford County

1098. Jamestown Drug Store
(J. E. Tilley)

JONESVILLE—Yadkin County

1817. Jonesville Drugs
Highway 21 (J. E. Knight)

KANNAPOLIS—Cabarrus County

1581. Baxter's Drug Store, Inc.
903 S. Main St. (T. R. Bostian)

1586. Black's Drug Store No. 2, Inc.
603 N. Cannon Blvd. (H. J. Hames)

1587. Black's Drug Store No. 3, Inc.
110 West Ave., (Peggy Chandler)

1588. Black's Drug Store No. 4, Inc.
119 West Avenue (L. D. Cain)

1619. Eastwood Pharmacy, Inc.
S. Cannon Blvd. (J. N. Reese)

381. Kannapolis Drug Co., Inc.
128 S. Main St. (L. W. Smith)

1060. Lewis Drug Co., Inc.
149 West Ave. (W. C. Lewis)

1027. Martin Drug Company
1111 N. Main St. (J. D. Mitchell)

384. F. L. Smith Drug Co., Inc.
148 S. Main St. (J. B. Woodard)

1777. Williford Drug Co.
119 S. Main St.
(E. H. Williford, Jr.)

KENANSVILLE—Duplin County

1262. Kenansville Drug Store
Main St. (J. E. Hatcher)

KENLY—Johnston County

387. Kenly Drug Co.
Main St. (C. E. Gillikin)

941. Talton Drug Co.
(James Oldham)

KERNERSVILLE—Forsyth County

389. Pinnix Drug Store
(J. M. Pinnix)

1461. Tri-City Pharmacy
108 S. Main St. (C. S. Brinkley)

KING—Stokes County

1706. King Drug Co.
(R. B. Stone)

KINGS MOUNTAIN—Cleveland County

391. Griffin Drug Co.
129 Mountain St. (E. W. Griffin, Jr.)

392. Kings Mountain Drug Company
Battleground Rd. (C. D. Blanton)

1357. Medical Pharmacy of Kings
Mountain, Inc.
231 Battleground Road
(L. W. London, Jr.)

KINGSTON—Lenoir County

394. College Street Pharmacy
1009 College St. (E. L. Bradshaw)

961. Hogan's Pharmacy
815 N. Queen St. (A. L. Hogan)

397. J. E. Hood and Co., Inc.
110 E. Gordon St. (J. C. Hood, Jr.)

1418. Hood's Prescription Shop
405 Glenwood Ave. (Helen Duguid)

1222. Kinston Clinic Pharmacy
400 Glenwood Ave. (W. P. Johnson)

1095. Lenoir Drug Co.
129 S. Queen St. (E. C. Buchanan)

1307. Marston Drug Co., Inc.
132 N. Queen St. (D. B. Browning)

1290. Parkview Drug Co.
Parkview (P. E. Tart)

1606. Sewell's Pharmacy
121 E. Gordon St. (G. L. Sewell)

398. Standard Drug Co. No. 1
216 N. Queen St. (Robert Cohen)

399. Standard Drug Co. No. 2
Cor. Queen & Caswell Sts.
(K. E. Moore)

1179. Standard Drug Co. No. 3
135 W. North St. (Alden Hobbs)

1317. Standard Walgreen Drugs
203 N. Queen Street (R. V. Heath)

400. Temple Drug Co.
304 N. Queen St. (H. R. Stalcup)

KNIGHTDALE—Wake County

402. Knightdale Pharmacy
(J. C. Stalvey)

LA GRANGE—Lenoir County

1265. La Grange Pharmacy
Caswell St. (R. L. Dewar)

LANDIS—Rowan County

405. Linn-Edwards Drug Co., Inc.
(T. L. Linn)

LAUREL HILL—Scotland County

1717. Laurel Hill Drug Company
(J. E. Walters)

LAURINBURG—Scotland County

406. Everington Drug Store
110 S. Main St. (W. N. Robertson)

407. J. T. Fields, Jr.
302 Main St. (J. T. Fields, Jr.)

823. Legion Drug Store
301 Main St.
(Herbert McKeithan, Jr.)

410. Scotland Drug Co., Inc.
Main St. (W. L. Frostick)

LAWNDALE—Cleveland County

1662. Lawndale Drug, Inc.
Main & Casar Rd. (C. F. Turner)

LEAKSVILLE—Rockingham County

411. Carolina Drug Co.
101 W. Washington St.
(N. H. McCullum, Jr.)

412. Chandler Drug Co.
Washington St. (E. O. Chandler)

413. Chandler Drug Co. No. 2
Blvd St. (S. L. Martin, Jr.)

1183. Kirkpatrick Drug Co.
117 Monroe St.
(T. M. Kirkpatrick, Jr.)

LEICESTER—Buncombe County

1388. Young's Drug Store
(T. F. Young)

LENOIR—Caldwell County

415. Blackwelder Hospital Pharmacy
209 S. Boundary St. (C. O. Huntley)

416. Dayvault's Drug Store
113 West Ave. (F. W. Dayvault)

1379. Dula Hospital Pharmacy
Cor. Boundary and W. Ashe
(J. T. Penland)

417. Lenoir Drug Co.
110 West Ave. (E. H. Tate)

1625. McNairy's Drug Store
111 West Ave. (H. M. Deal)

1770. Medical Arts Pharmacy Inc.,
of Lenoir
354 S. Mulberry St.
(Norman Sherwood)

LEXINGTON—Davidson County

1585. Center Street Pharmacy
E. Center St. (J. F. Harmon, Jr.)

419. City Drug Co., Inc.
E. First Ave. (M. H. Williams)

958. Community Drug Store
114 N. Main St. (W. S. Tate)

421. Lexington Drug Co.
16 S. Main St. (W. F. Welborn)

1626. Lexington Drug Co. #2
E. Center St. (John Welborn)

1037. Mann's Drug Store
112 S. Main St. (J. R. Teague)

422. Peoples Drug Store, Inc.
23 S. Main St. (Geo. Moorfield)

LIBERTY—Randolph County

1380. Deaton Pharmacy
Swannanoa at Graham Sts.
(C. E. Deaton)

1533. Liberty Drug Co.
117 Swannanoa (H. E. Lovett)

LILLINGTON—Harnett County

1794. Kelly & Randall Drug Co.
728 Main St. (W. H. Randall, Jr.)

918. LaFayette Drug Co.
Front Street (J. W. Thornton, Jr.)

LINCOLNTON—Lincoln County

1703. Costner Drugs
116 S. Academy St. (Paul J. High)

1203. Crowell Hospital Pharmacy
410 S. Aspen St. (Peggy Simmons)

427. The Economy Drug Co.
117 E. Main St. (Jimmie Bowers)

1050. Lawing-Keziah Drug Co., Inc.
E. Main St. (Zeb Keever)

429. Lincoln Cut Rate Drugs, Inc.
E. Main St. (E. E. Adams)

LITTLETON—Halifax County

431. Threewitt's Drug Store
134 E. South Main St.
(C. A. Johnston)

LOCUST—Stanley County

1751. Pike's Drug Store, Inc.
(Ellison Neal)

LOUISBURG—Franklin County

432. Boddie Drug Store
Cor. Nash and Main Sts.
(F. L. Furr)

1758. Harris Pharmacy
Main St. (J. P. B. Connell)

1771. O'Neal Pharmacy
Main St. (Jacquelyn Kimball)

1356. Pleasant's Drug Store
104 E. Nash St. (T. P. Lloyd)

435. Scoggin Drug Store
Cor. Main and Nash Sts.
(L. E. Scoggin, Jr.)

LOWELL—Gaston County

1639. Lowell Drug Co., Inc.
105 First St. (D. K. Carter)

LUMBERTON—Robeson County

1566. Dean's Pharmacy
104 W. 27th St. (F. S. Dean)

438. Hedgpeth Pharmacy, Inc.
4th and Chestnut Sts. (J. C. Jackson)

440. Johnson's Drug Store
East 4th and Elm Sts.
(Harriet Robinson)

1501. Lumberton Drugs
419 N. Elm St. (J. A. Betts)

1292. Medical Arts Pharmacy
14th & Chestnut (E. N. Hoffman)

1528. North Elm Pharmacy
N. Elm & 26th Sts.
(E. W. Hackney)

1679. Pine Street Drugs, Inc.
1810 N. Pine St. (H. N. Rogers, Jr.)

MADISON—Rockingham County

446. Brown-McFalls Drug Co., Inc.
106 Murphy St. (C. D. McFalls)

445. Madison Drug Co., Inc.
Cor. Market and Murphy Sts.
(C. I. Hawkins)

MAIDEN—Catawba County

1688. Campbell's Drug Store
16 W. Main St. (C. C. Campbell)

MANTEO—Dare County

975. Fearings, Inc.
Highway St. (M. K. Fearing, Jr.)

MARION—McDowell County

451. Evans Rexall Drugs
12 S. Main St. (J. E. Evans)

1531. Service Pharmacy
Cor. Railroad & S. Main Sts.
(J. H. Lowder)

1541. Tainter's Drug Store
Main Street (James Segars)

MARSHALL—Madison County

454. Moore's Pharmacy
(P. H. Dinwiddie)

1480. Roberts Pharmacy
Main St. (E. L. Niles)

MARS HILL—Madison County

1289. Community Medical Center Pharmacy
1 Chestnut Street (W. P. Powell)

1520. Mars Hill Pharmacy
Main Street (L. W. Aiken)

MARSHVILLE—Union County

457. Guion's Drug Store
Main and Elm Sts. (H. N. Guion)

458. McBride's Drug Store
Main St. (T. L. McBride)

459. Union Drug Store
(Phil Gaddy)

MATTHEWS—Mecklenburg County

1709. Matthews' Pharmacy
Cor. John & Main Sts.
(G. F. Woodard)

MAXTON—Robeson County

461—Austin-Gilbert Drug Co.
(L. M. Gilbert, Jr.)

980. Rice's Drug Store
(L. D. Rice)

MEBANE—Alamance County

463. Carolina Drug Company
111-115 E. Center St. (J. S. White)

464. Mebane Drug Co.
111 N. Fourth St. (D. F. White)

465. Warren's Drug Store
114 W. Clay St. (C. S. Oakley)

MOCKSVILLE—Davie County

468. Hall Drug Co.
N. Main St. (R. B. Hall)

469. Wilkins Drug Co., Inc.
Court Square (R. W. Collette)

MONROE—Union County

470. Gamble Drug Store
317 N. Main St.
(J. P. Gamble)

471. Jones Drug Co., Inc.
218 N. Main St. (Dolan Jones)

472. Secrest Drug Company, Inc.
101 W. Franklin St.
(V. V. Secrest, Jr.)

473. Wilson Drug Co., Inc.
118 N. Main St. (C. A. Wilson)

MOORESVILLE—Iredell County

1162. Goodman Drug Co.
215 S. Broad St. (John Simpson)

1206. Medical Centre Pharmacy
Statesville Ave. (J. T. Gardner)

476. Miller Drug Co., Inc.
152 N. Main St. (S. H. Price)

857. Mooresville Drug Company
287 N. Main St. (C. M. Crowell, Jr.)

MORAVIAN FALLS—Wilkes County

1749. Moravian Falls Drug, Inc.
(Hal B. Hawkins)

MOREHEAD CITY—Carteret County

1316. Carteret Drug Store
1207 Arendell St. (D. S. Pigott)

478. Morehead City Drug Co.
815 Arendell St. (G. W. Dill, Jr.)

1568. Robinson Prescription Shop
1021 Arendell St. (Carlton Robinson)

MORGANTON—Burke County

1403. Community Pharmacy
401 S. King St. (G. B. Propst)

480. Cornwell Drug Company
Union St. (J. D. Hood)

481. Kibler Drug Co., Inc.
115 W. Union St. (D. C. Lambeth)

482. Phillips Drug Co.
120 N. Sterling St. (W. P. Phillips)

483. Spake Pharmacy, Inc.
100 Sterling St. (Z. L. Finger)

1041. Whiteley's Pharmacy
136 Union St. (I. C. Whiteley)

MORVEN—Anson County

1732. Morven Drug Co., Inc.
Main St. (R. T. Giles)

MOUNT AIRY—Surry County

485. Hollingsworth Drug Co.
243 N. Main St. (A. B. Macon)

1583. Hospital Pharmacy
817 Rockford Street (R. G. Smith)

487. Lamm Drug Co.
175 N. Main St. (L. M. Lamm)

1266. Square Pharmacy
South & Pine Sts. (F. O. Garren)

1543. Turnmyre's Drug Store
N. Main St. (W. A. Johnson)

1689. W. S. Wolfe Drug Co., Inc.
159 N. Main St. (W. S. Wolfe)

MOUNT GILEAD—Montgomery County

490. Cochran-Ridenhour Drug Co.
Main St. (D. G. Ridenhour)

MOUNT HOLLY—Gaston County

984. Charlie's Drug Sundries, Inc.
125 W. Central
(R. F. Ponder)

491. Holland Drug Co.
101 N. Main St. (W. F. Holland)

1454. Summey Drug Co., Inc.
107 S. Main St. (P. B. Summey)

MOUNT OLIVE—Wayne County

1075. Clinic Drug Co.
212 N. Center St. (S. B. Boyd)

493. Glenn & Martin Drug Co.
101 S. Center St. (J. S. Glenn)

494. Lewis Drug Co.
128 N. Center St. (W. K. Lewis)

MOUNT PLEASANT—Cabarrus County

495. A. W. Moose Co.
Main St. (H. A. Moose)

MURFREESBORO—Hertford County

1696. Johnson Drug Company of
Murfreesboro, N. C., Inc.
205 E. Main St. (Wilson Johnson, Jr.)

496. Murfreesboro Pharmacy, Inc.
(P. R. Jenkins)

MURPHY—Cherokee County

497. The Mauney Drug Co.
100 N. Valley River Ave.
(W. M. Mauney)

498. Parker's Drug Store
100 S. Valley River Ave.
(R. S. Parker)

NAGS HEAD—Dare County

1627. Miller's Pharmacy
(H. G. Mitchell)

NASHVILLE—Nash County

1483. Nashville Drug Co.
301 W. Washington St.
(C. L. Jefferies)

1296. Ward Drug Co.
320 Washington St. (R. A. Paramore)

NEW BERN—Craven County

1669. Anderson's Drug Store
901 Broad St. (R. A. Boger)

1326. Boger-Ball Drug Store
1515 National Ave. (J. M. Basart)

502. Bynum's Drug Store
240 Middle St. (C. W. Bynum)

1641. Bynum's Pharmacy, Inc.
705 Pollock St. (Gus Hudson)

872. City Drug Store
202 Middle St. (M. B. Langston, Jr.)

1693. Clark's Drug Store of
New Bern, N. C., Inc.
402 Broad St. (W. F. Gaskins, Jr.)

505. Hill's Five Points Drug Store
1006 Broad St. (G. L. Hills, Sr.)

506. Pinnix Drug Store
Hancock & Queen Sts.
(W. M. Pinnix)

1577. Smith's Drug Store
1038C Broad St. (A. T. Smith)

1507. Stanton's Pharmacy
405 Broad Street (W. H. Stanton)

507. Tony's Drug Store
114 Queen St. (T. A. Libbus)

NEWTON—Catawba County

833. City Pharmacy
College and A Sts. (E. B. Clapp)

510. H. & W. Drug Co.
12 First St. (Edward Haupt)

1578. Newton Rexall Drugs
33 N. College Ave. (P. M. Walker)

NEWTON GROVE—Sampson County

1804. Newton Grove Drug Co.
(A. S. Parrish)

NORLINA—Warren County

512. Walker Drug Co., Inc.
Main St. (H. W. Walker)

NORTH WILKESBORO—Wilkes County

514. R. M. Brame & Sons
833 B. St. (P. A. Brame)

515. Horton's Drug Store
819 B. St. (J. P. Horton, Sr.)

517. Red Cross Pharmacy
224 Tenth St. (R. M. Brame, Jr.)

1395. Wilkes Drug Co.
B and 9th Sts. (O. H. Lyon)

NORWOOD—Stanly County

519. Norwood Drug Co.
Main St. (A. D. McNeill)

OAKBORO—Stanley County

1421. Tollison's Pharmacy
Main St. (R. B. Tollison)

OLD FORT—McDowell County

1657. Center Pharmacy
Main St. (C. W. Josey)

OTEEN—Buncombe County

1086. Oteen Drug Store
U. S. H'wy. No. 70 (W. P. Lamore)

OXFORD—Granville County

523. Hall's Drug Store
125 Main St. (J. P. Hall)

1537. Hall's Drug Store #2
College St. Extension
(S. C. Hall)

524. Herring & Williams
111 Williamsboro St. (E. S. Powell)

1377. Jones Drug Store
Hillsboro St. (C. F. Jones, Jr.)

525. Lyon Drug Co.
112 College St. (D. P. Robinson)

526. Williams Drug Co.
101 College St. (L. R. Creech)

PARKTON—Robeson County

527. Gram Drug Co.*
(D. S. Currie, M.D.)

PEMBROKE—Robeson County

1788. Rogers Drug Store
(Hughes Lowry)

PIKEVILLE—Wayne County

1133. Pikeville Drug Store
Railroad and Main Sts.
(A. M. Hicks)

PILOT MOUNTAIN—Surry County

530. Smith Drug Store
Main St. (O. W. Smith)

1394. Surry Drug Company
124 W. Main St. (J. D. Stone)

PINEHURST—Moore County

532. Carolina Pharmacy, Inc.
(W. R. Viall, Jr.)

1698. Moore Memorial Hospital Pharmacy
Page Rd. (R. A. Knight)

PINE LEVEL—Johnston County

533. Godwin Drug Company
(C. F. Godwin)

PINETOPS—Edgecombe County

1190. Service Drug Store
Main St. (J. S. Williford)

PINEVILLE—Mecklenburg County

534. Pineville Drug Co.
Main St. (R. C. Hair)

PINK HILL—Lenoir County

1124. Brewer Drug Co.
(Marsha Brewer)

PITTSBORO—Chatham County

536. McCrimmon Drug Company
(D. G. McCrimmon)

PLEASANT GARDEN—Guilford County

1786. Pleasant Garden Drug Store
(W. H. Barton)

PLYMOUTH—Washington County

538. E. G. Arps
Water St. (E. G. Arps)

539. Womble Drug Co.
2 Water St. (L. N. Womble)

PRINCETON—Johnston County

541. Woodard Drug Store
(B. P. Woodard)

RAEFORD—Hoke County

542. Hoke Drug Co.
Main St. (W. N. Coley)

927. Howell Drug Company
Main St. (W. L. Howell, Jr.)

RALEIGH—Wake County

572. Arnold Rexall Drugs
3025 Hillsboro St. (B. D. Arnold)

545. Brantley & Sons, Inc.
508 Hillsboro St. (J. C. Brantley, Jr.)

1551. Brookside Pharmacy
1034 Brookside Rd. (R. A. Smith)

546. Central Drug Store
317 S. Swain St. (R. E. Wimberley)

549. College Court Pharmacy
1900 Hillsboro St. (P. Fullenwider)

550. Community Drug Store
600 S. Blount St. (J. T. Hamlin)

1400. Cromley's Drug Store
408 Fayetteville St.
(R. I. Cromley)

1171. Cromley's Pharmacy
1902 Bernard St. (O. A. Elmore)

1746. Del's Pharmacy
5267 Six Forks Rd.
(Delvin Huffstetler)

552. Eckerd Drugs, Inc.
222 Fayetteville St. (C. L. Futrell)

1497. Hamlin's Drug Co., Inc.
118 E. Hargett St. (J. M. Johnson)

563. Hayes-Barton Pharmacy
2000 Fairview Rd. (W. L. Scarboro)

1012. Johnson's Pharmacy
2519 Fairview Road
(T. H. Johnson)

1338. Kerr Drugs, Inc.
2017 Cameron St. (W. H. Wilson)

1719. Kerr Drugs of Ridge Rd., Inc.
3532 Faircloth St. (F. E. Wells)

1336. Longview Pharmacy
2008 New Bern Ave.
(L. H. Crumpler)

551. Melvin's Pharmacy
1217 Hillsboro St. (B. R. Murray)

1306. Melvin's Pharmacy
2905 Essex Circle-Glennwood Village
(G. H. Britt)

1805. Memorial Hospital of Wake
County Pharmacy
3000 New Bern Ave.
(B. T. Allen)

1003. Person St. Pharmacy, Inc.
620 N. Person St. (N. T. Taylor)

564. Pine Drug Company
600 W. South St. (W. R. Johnson)

1673. Prescription Shop
1110 Wake Forest Rd.
(Joseph Zambito)

1481. Professional Pharmacy
123 W. Hargett St. (Jean Provo)

566. Rex Hospital Pharmacy
1311 St. Mary's St. (H. G. Price)

568. Saunders Street Pharmacy
315 Glenwood Ave. (Reginald Hamlet)

1117. Village Pharmacy
2010. Clark Ave. (H. S. Barbrey)

570. Walgreen Co.
200 Fayetteville St. (John Bius)

RAMSEUR—Randolph County

1785. Ramseur Pharmacy, Inc.
308 Main St. (C. R. Whitehead)

RANDLEMAN—Randolph County

574. Economy Drug Co.
Main St. (H. Q. Ferguson)

RED SPRINGS—Robeson County

577. Red Springs Drug Co.
Main St. (R. B. Grantham)

578. Townsend's Pharmacy
111 Main St. (R. M. Ammons)

REIDSVILLE—Rockingham County

830. Carolina Apothecary
219 Gilmer St. (W. G. Dudley, Jr.)

1414. Davis Pharmacy
230 Gilmer St. (W. E. Davis)

580. Link Bros. Pharmacy
118 S. Scales St. (F. P. Link)

581. Mann's Drug Store
Scales and Gilmer Sts.
(Helen Rimmer)

1687. Mann Drug Store of Reidsville, N. C., Inc. No. 2
720 S. Scales St. (J. D. Burson)

1502. Reidsville Drug Store
108 W. Market St. (T. R. Gatling)

RICH SQUARE—Northampton County

583. Bolton's Drug Co.
(R. B. Bolton)

ROANOKE RAPIDS—Halifax County

1686. Central Pharmacy
(J. C. Robinson)

1451. Franklin Street Pharmacy
Cor. 8th & Franklin Sts.
(W. O. Britt)

584. Griffin Drug Co., Inc.
1008 Roanoke Ave. (Octavus Griffin)

1704. Roanoke Pharmacy Co., Inc.
199 Roanoke Ave. (J. P. Thorne)

587. Rosemary Drug Co., Inc.
1017 Roanoke Ave. (A. N. Martin)

588. Savage's Drug Store
1018 Roanoke Ave. (M. C. Savage)

1361. Timberlake's Drug Store
215 Roanoke Ave. (Harry Timberlake)

ROBBINS—Moore County

589. Johnson-Puckett Drug Co.
(R. H. Johnson)

949. Tar Heel Drug Company
(W. M. Puckett)

ROBBINSVILLE—Graham County

590. Ingram's Drug Store*
(J. E. Parks, M.D.)

ROBERSONVILLE—Martin County

592. David Grimes Drug Co.
Main St. (G. D. Grimes)

ROCKINGHAM—Richmond County

593. Bristow Drug Co.
132 E. Washington St. (C. S. Mabry)

1011. Federal Pharmacy
118 S. Hancock St. (G. W. Honeycutt)

594. Fox Drug Company, Inc.
114 E. Washington St.
(J. E. Williams)

ROCKWELL—Rowan County

1640. Crescent Pharmacy, Inc.
(W. O. Lombard)

ROCKY MOUNT—Nash County

1519. Almand's Drug Store
130 S. Main St. (E. C. Speight)

1757. Bissette's Drug Store #4
420 W. Thomas St.
(P. B. Bissette, Jr.)

1778. Burnett Drug Co.
140 E. Thomas St. (E. R. Baker)

599. Douglas-Armstrong Drug Co.
201 N.E. Main St. (S. A. James)

600. H. L. Hicks Drug Co.
234 S. Main St. (W. S. Johnson)

602. Matthews Drug Store
334 S. Main St. (J. O. Knight)

1298. May & Groham, Inc.
132 Tarboro St. (L. W. Murphrey)

1048. Park View Hospital Pharmacy
404 Falls Rd. (J. J. Gerlinger)

604. I. W. Rose Drug Co.
112 N. Main St. (R. E. Fleming, Jr.)

1708. Standard Pharmacy
124 Sunset Ave. (W. B. Tyson)

1220. The Sunset Pharmacy
Cor. W. Thomas & Bryant Sts.
(J. P. Burnett, Jr.)

606. Thompson Pharmacy
365 Falls Road (L. F. Parrish)

ROLESVILLE—Wake County

1021. Alderman's Drug Store
(J. L. Alderman)

ROSEBORO—Sampson County

608. Davis Pharmacy
(McDonald Davis, Jr.)

609. Tart and West Druggists
(W. L. West)

ROSE HILL—Duplin County

1358. Sam's Drug Store
E. Railroad St. & Charity Rd.
(S. M. Cavanaugh)

ROWLAND—Robeson County

1713. The Drug Center
(M. H. Walker)

ROXBORO—Person County

613. Adair Drug Store
Highway 501 North (W. H. Adair)

1445. Cole's Pharmacy
S. Main St. (A. F. Cole, Jr.)

1596. Hambrick, Austin & Thomas
109 Main St. (W. W. Allgood)

1764. Street's Pharmacy
303 Reams Ave. (J. T. Street)

616. Thomas & Oakley
Main St. (C. H. Oakley)

RURAL HALL—Forsyth County

1826. Stanleyville Pharmacy
Rt. 1 (S. W. Rollins)

1013. Warren's Drug Store
(B. G. Warren)

RUTHERFORDTON—Rutherford County

1645. Rutherford Drug Co., Inc.
225 N. Main St. (J. E. Cash)

1471. Smith's Drug Store, Inc.
217 N. Main St. (A. R. Bridges)

SAINT PAULS—Robeson County

1175. Brisson Drugs
123 W. Broad St. (Edward Brisson)

681. St. Pauls Drug Company, Inc.
200 W. Broad St. (D. D. Sparkman)

SALISBURY—Rowan County

1609. Bailey Drug Co.
100 S. Main St. (B. C. Lindsay)

1424. Doctors Building Drug Co., Inc.
828 W. Henderson St.
(D. A. Thompson)

1721. Fulton St. Pharmacy
916 S. Fulton St. (L. L. Williams)

987. Innes Street Drug Company
Cor. Main & Innes Sts. (E. R. Fuller)

1510. The Innes St. Drug Co., #3
West Innes St.
Ketner Shopping Center
(Billie Pittman)

624. Main Drug Co., Inc.
128 N. Main St. (L. B. Joiner)

1062. The Medical Center Pharmacy
Barker St. & Mocksville Ave.
(Thomas Moore)

626. Purcell Drug Co.
111 W. Innes St. (D. C. Purcell)

627. Purcell Drug Co. No. 2
101 N. Main St. (S. M. Purcell, Jr.)

1264. Rowan Memorial Hospital Pharmacy
612 Mocksville Ave. (O. J. Rodgers)

1728. Salisbury Pharmacy, Inc.
126 W. Innes St. (G. B. Albright)

SANFORD—Lee County

629. Acme Drug Co.
148 Steele St. (A. W. Palmer)

1631. Bland's Drug Store
718 Wall St. (Miriam Bland)
630. John's Pharmacy
132 Carthage St. (J. A. Terrell)
376. Jonesboro's Lee Drug Store
114 E. Main St. (R. N. Watson)
632. Lee Drug Store
101 S. Steel St. (Joe Lazarus)
1311. Mann's Drug Store of Sanford, N. C.
137-139 Wicker St. (H. C. Greeson)

SCOTLAND NECK—Halifax County
635. Hall's Drug Store
108 S. Main St. (C. C. Turner, Jr.)
637. McDowell's
1005 N. Main St. (N. O. McDowell)

SEABOARD—Northampton County
903. Community Drug Store*
Main St. (J. W. Parker, M.D.)

SELMA—Johnston County
640. Creech Drug Co., Inc.
Raeford and Waddell Sts.
(W. G. Creech)
639. Selma Drug Co., Inc.
Anderson and Raeford Sts.
(W. H. Creech)

SHALLOTTE—Brunswick County
641. Coastal Drug Store
(P. L. Thomas)
1675. Shallotte Drug Store
(W. R. Reycroft)

SHELBY—Cleveland County
643. Cleveland Drug Co.
113 W. Warren St. (C. V. Wiesener)
1224. Cornwell Drug Co.
809 N. Lafayette St. (R. W. Kiger)
1710. Cornwell Rexall Drugs
Huxley Village Shopping Center
(Ronald Austell)
647. Shelby Drug Co., Inc.
312 S. Washington St. (R. R. Wells)
953. Smith's Drug Store
4 E. Warren St. (W. S. Gregory)
644. Suttle's Drug Store
Warren at DeKalb (G. H. Anders)
1680. Webb Drug Co.
109 N. Lafayette St. (J. G. Butler)

SILER CITY—Chatham County
649. Siler City Drug Company
101 S. Chatham Ave. (F. G. Brooks)
1612. Taylor Drug Store
E. Raleigh St. (H. H. Dunlap)

SKYLAND—Buncombe County
1695. Skyland Drug Store
Hendersonville Rd. (M. A. Scott, Jr.)

SMITHFIELD—Johnston County
1151. Creech's Pharmacy
3rd St. (J. L. Creech)
1396. Fleming Pharmacy
202 Market St. (O. G. Fleming)
652. Hood Brothers, Inc.
Market and Third Sts. (W. D. Hood)
1628. Smithfield Pharmacy, Inc.
Market St. (George Cooley)
655. Upchurch Pharmacy
Third and Market Sts.
(M. T. Upchurch)

SOUTHERN PINES—Moore County
656. Broad Street Pharmacy
110 Broad St. (Joe Montesanti, Jr.)
1656. Sandhill Drug Co.
154 N. W. Broad St. (E. D. Crosby)
837. Southern Pines Pharmacy
Broad St. (Graham Culbreth)

SOUTHPORT—Brunswick County
1765. Kirby Prescription Center
Howe St. (C. M. Kirby, Jr.)
1513. Watson's Pharmacy Co.
Moore St. (R. M. Willis)

SPARTA—Alleghany County
1061. B. & T Drug Company
(T. R. Burgiss)
1093. Halsey Drug Co.
(W. B. Halsey)

SPENCER—Rowan County
1275. Rowan Drug, Inc.
500 Salisbury Ave. (P. W. Miller)

SPINDALE—Rutherford County
1611. Spindale Drug Co.
101 W. Main St. (N. J. Simpson)

SPRAY—Rockingham County

1238. Spray Drug Co.
Canal St. (O. W. Mills)

665. Tri-City Pharmacy
533 Morgan St. (Culas Roberson)

SPRING HOPE—Nash County

666. Southside Pharmacy
107 N. Pine St.
(Augustus Neville, Jr.)

1819. Weaver & May Pharmacy
(J. S. Pierce)

SPRING LAKE—Cumberland County

1773. Spring Lake Drug Co.
N. Main St. (Rupert Bullard)

SPRUCE PINE—Mitchell County

667. Day's Drug Store
110 Oak Ave. (H. V. Day)

668. Spruce Pine Pharmacy
Locust Ave. (R. D. Banner)

STANLEY—Gaston County

1666. John's Pharmacy
150 South Main St. (F. L. Black)

1121. Stanley Drug Company
Main St. (G. S. Coble)

STANTONSBURG—Wilson County

669. Stantonsburg Drug Co.
Main St. (Kenneth Edwards)

STAR—Montgomery County

670. Wallace Drug Store
(A. C. Wallace)

STATESVILLE—Iredell County

1204. Dingler's Drug Store
1321 W. Front St. (K. L. Dingler)

671. Fisher Drug Co.
436 Western Ave. (Lester Fisher)

673. Holmes Drug Co., Inc.
101 E. Broad St. (W. J. Miller)

1615. Lowry Drug Co.
123 N. Center St. (F. W. Lowry)

675. Purcell Drug Co., Inc.
111 E. Broad St. (C. F. Warren, Jr.)

1690. Statesville Drug Company, Inc.
101 S. Center (A. L. Davis)

674. Logan Stimson & Son
123 W. Front St. (J. H. Stimson)

STOKESDALE—Guilford County

1084. Smith's Drug Store
(J. G. Smith)

STONEVILLE—Rockingham County

678. Stoneville Drug Store*
(Dr. J. F. Fulp)

STONY POINT—Alexander County

1642. Mack's Pharmacy
Main St. (R. L. McKittrick)

STOVALL—Granville County

679. Puckett Drug Co.
(U. S. Puckett)

SWANNANOA—Buncombe County

1538. Ward's Drug Store
Alexander St. (W. S. Ward)

SYLVA—Jackson County

683. Hooper Drug Store
Main St. (F. L. Hooper)

921. Professional Drug Store
Main St. (Bjorn Ahlin)

933. Sylva Pharmacy
Main St. (L. B. Cowan)

TABOR CITY—Columbus County

917. Dameron Drug Store
3 W. Fifth St. (H. G. Dameron)

685. Harrelson's Pharmacy
R. R. Street (W. H. Harrelson)

TARAWA TERRACE—Onslow County

1276. Almand's Drug Stores, Inc.
Tarawa Terrace (H. O. Knight)

TARBORO—Edgecombe County

1723. Edgecombe Drug Company, Inc.
2018 N. Main St. (W. D. Moore)

1608. Moore's Pharmacy
301 Main St. (M. A. Moore)

692. Tarboro Drug Company
421 Main St. (L. R. Bell)

834. Taylor's Pharmacy
110 W. Granville St. (H. R. Taylor)

1274. Thorne's Drug Co.
1510 N. Main St. (E. H. Smith, Jr.)

689. E. V. Zoeller & Co.
403 Main St. (E. H. Ward)

TAYLORSVILLE—Alexander County

693. People's Drug Store
Main St. (R. B. Campbell)

1435. Town and Country Drugs
Main St. (R. B. Campbell, Jr.)

THOMASVILLE—Davidson County

694. Mann's of Thomasville, N. C., Inc.
2-4 E. Main St. (G. F. Murr)

1822. Mann's Drug Store No. 2
S. Randolph St.
(T. E. Harris, Jr.)

1616. Medical Arts Pharmacy, Inc.
402. Randolph St. (C. G. Fisher)

695. Poole's Drug Store
26. W. Main St. (L. B. Poole)

1557. Thomasville Drug Company, Inc.
20 Salem St. (H. E. Smith)

TROUTMAN—Iredell County

698. Troutman Drug Store
(J. C. Gabriel)

TROY—Montgomery County

699. Standard Drug Co.
Main St. (R. L. White)

1429. Troy Drug Co.
401 N. Main St. (J. R. Harrison)

TRYON—Polk County

701. Missildine's Pharmacy
(J. C. C. Foster)

702. Owen's Pharmacy
Trade St. (F. R. Owen)

1811. Tryon Pharmacy
S. Trade St. (L. B. Julian)

VALDESE—Burke County

826. Rock Drug Store
225 W. Connelly St.
(L. R. Burris, Jr.)

1637. Valdese Drug Co.
E. Connelly St. (J. H. Fletcher)

1045. Valdese General Hospital Pharmacy
(J. E. Smith)

1803. Waldensian Pharmacy
(L. R. Burrus)

VARINA—Wake County

1701. Thomas' Pharmacy
Broad St. (J. H. Smith, Jr.)

VASS—Moore County

1063. Vass Drug Store
Main St. (W. L. Cameron)

WADESBORO—Anson County

1799. Fox & Lyon
100 W. Trade St. (R. P. Lyon)

708. Parsons Drug Co., Inc.
100 S. Green St. (G. E. Andes)

WAGRAM—Scotland County

1726. Wagram Drug Store
(L. E. Gilbert, Jr.)

WAKE FOREST—Wake County

911. Edwards' Pharmacy
101 S. White St. (G. B. Edwards)

711 T. E. Holding & Co.
White St. (K. E. Handy)

WALLACE—Duplin County

951. Gowan Drug Co.
113 Norwood St. (S. W. Gowan)

1475. Graham Drug Co.
Main St. (L. I. Graham)

713. Wallace Drug Company, Inc.
100 W. Main St. (Lloyd Whaley)

WALNUT COVE—Stokes County

1312. Ray's Drug Store
Main St. (V. H. Richardson)

1747. Steve's Drug Store
S. Main St. (S. V. Harrison)

WALSTONBURG—Green County

1087. Jenkins Drug Store
(Sam Jenkins)

WARRENTON—Warren County

1460. Boyce Drug Company
Main St. (W. F. Farmer)

1601. Hunter Drug Co., Inc.
240 S. Main St. (Alpheus Jones, Jr.)

WARSAW—Duplin County

960. Clark's Drug Store
E. College St. (G. E. Clark)

718. Warsaw Drug Co.
E. Railroad St. (B. C. Sheffield, Jr.)

WASHINGTON—Beaufort County

724. S. B. Etheridge Drug Store
169 W. Main St. (S. B. Etheridge)

1809. Hospital Pharmacy
600 E. 12th St.
(D. D. Winstead)

721. Tayloe Drug Company
239 W. Main St. (J. P. Tunstall)

722. Welch's Drug Store
100 W. Main St. (W. D. Welch, Jr.)

1549. Whitford Drug Co.
Market & Second Sts.
(C. P. Whitford)

WAYNESVILLE—Haywood County

1678. Curtis Drug Store
201 Main St. (T. E. Curtis)

1561. Medical Arts Pharmacy
N. Main St. (Charles Hatfield)

1153. Smith's Drugs, Inc.
226 Main St. (H. V. Morris)

1774. Waynesville Pharmacy
307 Main St. (Henry Leigh)

WEAVERVILLE—Buncombe County

1270. Weaverville Drug Co.
Main St. (C. E. Ingle)

WELDON—Halifax County

728. Selden's Pharmacy
123 Washington Ave. (J. S. Selden)

729. Terminal Drug Store
19 W. First St. (D. B. Cooke)

1167. Weldon Drug Co.
112 Washington Ave.
(J. K. Turner, Jr.)

WENDELL—Wake County

1438. Nowell's Drug Store
Cor. Main & 3rd Sts. (Chas. Hicks)

731. Wendell Drug Company
Main and Third Sts. (P. C. Brantley)

WEST JEFFERSON—Ashe County

1767. Peoples Rexall Drug Store
(Dale Shepherd)

1103. Roberts' Drug Store
Jefferson Ave. (B. N. Austin)

WHITAKERS—Edgecombe County

1605. Burnett's Drug Store
Main St. (J. P. Burnett, Sr.)

WHITEVILLE—Columbus County

743. Columbus Drug Store
629 S. Madison St. (G. G. Oliver)

745. Guiton's Drug Store
801 Madison St. (G. D. Hege)

746. J. A. McNeill & Sons
612 S. Madison St. (J. A. McNeill)

901. Simmons Drug Co., Inc.
Court House Square (T. Q. Owens)

1208. Simmons Drug Co., Inc.
104 E. Main St. (N. R. Gross)

WILKESBORO—Wilkes County

1136. The Peoples Drug Store of
Wilkesboro, Inc.
Main St. (J. P. Horton, Jr.)

WILLIAMSTON—Martin County

748. Clark's Pharmacy, Inc.
142 W. Main St. (C. B. Clark, Jr.)

749. Davis Pharmacy
150 Main St. (D. R. Davis)

1135. Martin General Hospital Pharmacy
Liberty St. (W. A. Williams)

WILMINGTON—New Hanover County

1468. Cape Fear Pharmacy
5307 Wrightsville Ave.
(J. C. Edwards)

1560. Carter's Pharmacy
2001 Princess Place Dr.
(R. E. Carter, Jr.)

963. Center Drug Co., Inc.
1706 Dawson St. (H. W. Greene)

1268. Coley's Pharmacy
615 Greenfield St.
(J. V. Thompson)

753. Futrelle's Pharmacy
129 Princess St. (A. G. Millican)

1199. Hall's Drug Store
421 Castle St. (J. M. Hall, Jr.)

1149. Henriksen's Pharmacy
4713 Oleander Drive
(H. E. Henriksen)

1812. Jarman's Pharmacy
16th and Market Sts. (G. L. Carroll)

751. Lane's Brooklyn Pharmacy
902 N. 4th St. (Oveda Lane)

1737. Long Leaf Pharmacy
Vance Street (Hobart Whaley)

1401. Morton's Service Drug Store
802 Market St. (W. A. Morton)

1582. Peoples Drug Company
1122 N. 4th Street (M. E. Merritt)

1632. Professional Pharmacy
922 Grace St. (J. C. Bullock)

1731. Saunders Drug Store
1608 Market St. (A. B. Cheatham)

1830. Seashore Drugs
2603 S. Front St. (Julius Howard)

1715. Shew's Drug Store
105 S. 46th St. (H. T. Bishop)

1459. The Standard Pharmacy of Wilmington, Inc.
213 N. Front St. (Paul McDaniel)

766. Toms Drug Co.
Front and Market Sts.
(P. H. Heaton, Jr.)

1349. Turner's Drug Store
Bryants N. 17 (G. W. Turner)

1252. Walgreen Co.
226 N. Front St.
(V. J. Lindenschmidt)

904. James Walker Memorial Hospital Pharmacy
10th & Rankin Sts. (M. E. Underwood)

WILSON—Wilson County

768. Bissette's Drug Store No. 1
114 E. Nash St. (W. R. Adams, Jr.)

769. Bissette's Drug Store No. 3
132 S. Goldsboro St.
(W. Y. Whitley)

1590. Fairview Pharmacy
620 Fairview Ave. (H. R. Browning)

1667. Herring's Drug Store
211 E. Nash St. (J. W. Gresham)

771 Morrison's Drug Store
121 N. Douglas St. (B. P. Morrison)

773. Terminal Drug Store
408 E. Nash St. (T. J. Moore)

1259. Thomas Drug Store
303 W. Nash St. (H. G. Thomas)

774. Wilson Drug Co., Inc.
114 S. Tarboro St. (G. A. Eatman)

WINDSOR—Bertie County

776. Pugh's Pharmacy
King St. (E. S. Pugh)

777. Windsor Pharmacy Company, Inc.
King St. (W. B. Gurley)

WINSTON-SALEM—Forsyth County

1052. Acadia Pharmacy
301 Acadia Ave. (H. F. Pulliam)

1217. Andrews Pharmacy
1302 S. Hawthorne Rd.
(J. P. Andrews)

781. Bobbitt's College Pharmacy, Inc.
100 Lockland Ave. (E. J. Rabil)

783. Bobbitt's Pharmacy, Inc.
4th and Main Sts. (J. E. Brookshire)

809. City Memorial Hospital Pharmacy
1 Hospital St. (Virginia Caudle)

1066. Cox Pharmacy
College Village (R. O. Cox)

1664. Davis Pharmacy
1201 Waughtown St. (Benard Davis)

1067. Eckerd Drugs, Inc.
420 N. Trade St. (J. J. Johnston)

1387. Eckerd's of Winston-Salem, Inc.
240 S. Stratford Rd. (J. S. Holland)

1562. Eckerd's Northside, Inc.
Northside Shopping Center
(W. A. Simmons)

1734. Eckerd's-Parkway Plaza, Inc.
1205 Corporation Parkway
(Frank O'Neil)

1116. Economy Pharmacy
2500 N. Liberty St. (H. C. Mayberry)

1314. Flynn's Drug Store
11 E. Clemmonsville Road
(A. R. Johnson)

1408. Gordon Manor Pharmacy
4001 W. 1st St. (R. A. Russell)

793. Rufus Hairston's Drug Store
100 E. Church St. (R. S. Hairston)

939. Hutchins' Cloverdale Pharmacy
Cloverdale at Miller (J. A. Hutchins)

1599. Model Pharmacy
562 Patterson Ave. (F. L. Douglas)

788. Nissen Drug Co., Inc.
308 West 4th St. (C. B. McKenzie)

819. North Carolina Baptist Hospital Pharmacy
300 S. Hawthorne Rd. (E. W. Rollins)

1570. Ogburntown Pharmacy, Inc.
4218 N. Liberty Ext.
(E. J. Mazzolini)

789. E. W. O'Hanlon, Inc.
402 N. Liberty St. (M. V. Williams)

1478. Old Town Pharmacy
3716 Reynolda Rd. (J. H. Wilson)

1523. Parkview Pharmacy
Cor. Nicholson & Kernersville Roads
(A. C. Dollar)

790. Patterson Drug Company, Inc.
112 W. 4th St. (L. M. Myers)

1525. Patterson's Stratford Pharmacy, Inc.
141 S. Stratford Rd., S.W.
(Wm. C. Brantley)

989. Professional Building Pharmacy, Inc.
2240 Cloverdale Ave. (H. S. Fox)

792. Read's Drug Co.
431 N. Liberty St. (H. H. Herndon)

1129. Kate Bitting Reynold's Memorial
Hospital Pharmacy
1101 E. 7th St. (C. M. Neely)

795. Standard Drug Co., Inc.
3712 Reynolda Rd. (K. W. Davis)

1273. Stonestreet Drug Co.
2230 N. Patterson Ave.
(D. H. Stonestreet)

1001. Summit Street Pharmacy, Inc.
454 West End Blvd. (W. A. Gilliam)

797. Swaney Drug Store No. 1
2112 Lexington Rd. (C. C. Munday)

801. Walgreen Co.
201 4th St. (L. E. Ferguson)

WOODLAND—Northampton County

1546. Bolton Drug Co.
(J. C. Bolton, III)

YADKINVILLE—Yadkin County

1634. Sheek-Taylor Drugs
W. Main St. (Mary Taylor)

1319. Yadkin Drug Store
Main St. (H. T. Bradsher)

YANCEYVILLE—Caswell County

806. Yanceyville Drug Co.
(T. J. Ham, Jr.)

ZEBULON—Wake County

1285. Morgan Drugs
Arrendell Ave. (G. D. Morgan)

808. Zebulon Drug Company, Inc.
(E. C. Daniel)

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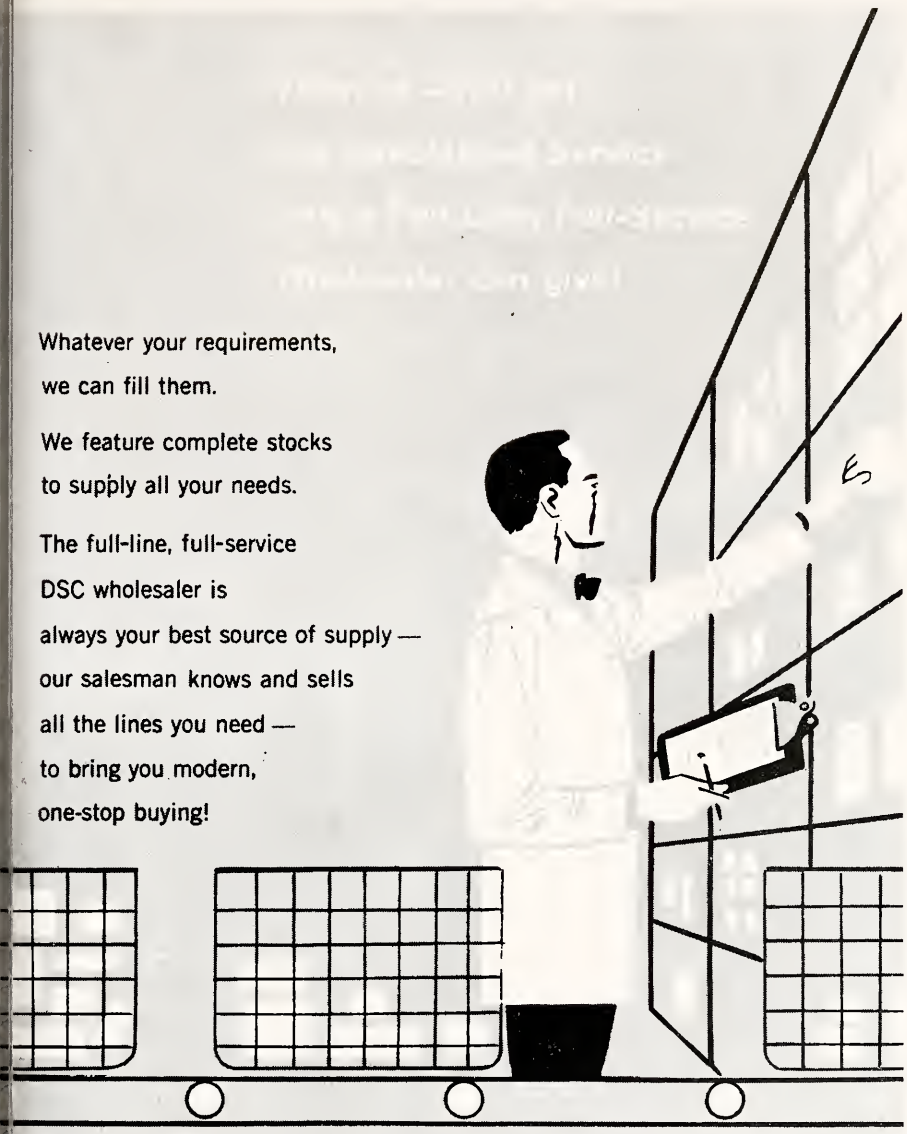

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RALEIGH, NORTH CAROLINA

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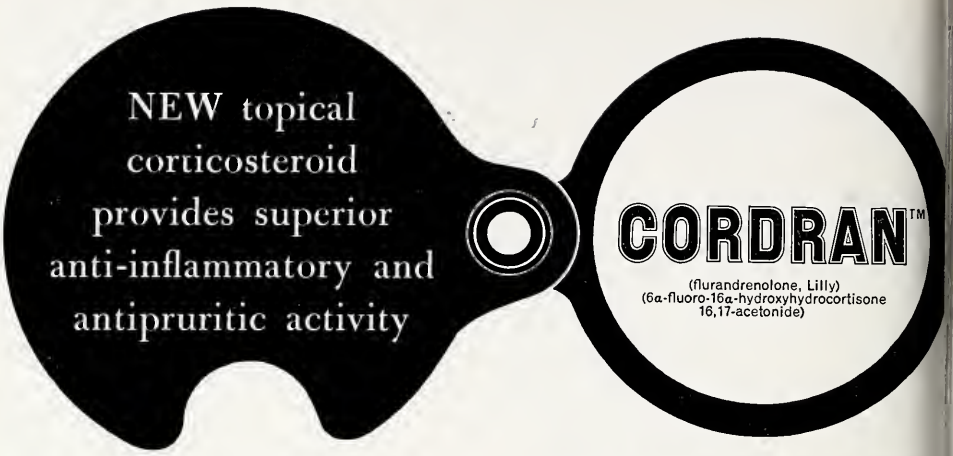
Volume XLII OCTOBER, 1961 Number 10



. . . and to combat infection **CORDRAN™-N**

(flurandrenolone with neomycin sulfate, Lilly)

To provide greater flexibility in usage, Cordran and Cordran-N ar available in both a cosmetically acceptable vanishing cream and hydrophilic ointment base.

Description: Cordran cream and ointment are new corticosteroid preparations for topical use. Each Gm. contains 0.5 mg. Cordran.

Cordran-N cream and ointment combine Cordran and a safe, effective wide-spectrum antibiotic, neomycin. Each Gm. contains 0.5 mg. Cordran and 5 mg. neomycin sulfate (equivalent to 3.5 mg. base).

The cream base is composed of stearic acid, cetyl alcohol, liquid petrolatum, polyoxyl 40 stearate, ethyl parahydroxybenzoate, glycerin, and purified water. The ointment base is composed of white beeswax, cetyl alcohol, sorbitan sesquioleate, and white petrolatum.

Side-Effects: No side-effects have been reported to date from the use of either the cream or ointment forms of Cordran and Cordran-N.

Contraindications and Precautions: Cordran and Cordran-N should not be used in the presence of tuberculosis of the skin, nor should they be used in the eyes.

If secondary bacterial infections of the skin are present prior to the use of Cordran, they should be treated also with appropriate anti-infective measures. If the infection present before the application of Cordran or Cordran-N, or developing during its use, does not respond promptly, discontinue the preparation until the infection has been adequately controlled.

Patients with superficial fungus or yeast infections should be treated with additional appropriate metho and must be under constant medical observation.

Although sensitivity has not been reported, a few in viduals may be sensitive to these preparations. If a reaction indicating sensitivity is observed, discontin the use of the product. If a patient has a proved idiosy crasy to neomycin, another antibiotic may be used alo with Cordran.

Since use of antibiotic agents may cause overgrowth nonsusceptible organisms, constant observation of t patient is essential.

Administration and Dosage: Cream—For moist, weepi lesions. Rub a small quantity of cream gently into affected areas two or three times daily. Vigorous appli tion is not necessary and may damage the skin.

Ointment—For dry, scaly lesions. Apply a small qua tity of ointment as a thin film to the affected areas two three times daily.

How Supplied: All product forms are supplied in 7.5 a 15-Gm. tubes.

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vitamin formula with minerals
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Vitamins: Vitamin B_{12} crystalline—5 mcg.; Vitamin B_2 (riboflavin)—10 mg.; Vitamin B_6 (pyridoxine hydrochloride)—2 mg.; Vitamin B_1 mononitrate—10 mg.; Nicotinamide (niacinamide)—100 mg.; Vitamin C (ascorbic acid)—150 mg.; Vitamin A—25,000 units (7.5 mg.); Vitamin D—1,000 units (25 mcg.); Vitamin E (*d*-alpha-tocopheryl acetate concentrate)—5 I.U. *Minerals* (as inorganic salts): Iodine—0.15 mg.; Manganese—1 mg.; Cobalt—0.1 mg.; Potassium—5 mg.; Molybdenum—0.2 mg.; Iron—15 mg.; Copper—1 mg.; Zinc—1.5 mg.; Magnesium—6 mg.; Calcium—105 mg.; Phosphorus—80 mg.
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The Carolina
JOURNAL OF PHARMACY

October, 1961
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★

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What Will We Do About It?

By H. C. McALLISTER
Secretary-Treasurer, N. C. Board of Pharmacy

For a good many years all of us have heard about the ancient and honorable profession of pharmacy, the professional stature of pharmacy, and similar appellations. Developments in recent years have caused some to reappraise the application of the term "profession" to pharmacy. Indeed, about the only inference I can gather from the cases in Northern California is that the government asked . . . nay, it contended that pharmacy is not a profession. I submit that this contention is inevitable because of the impossibility of separating the prescription product from the pharmacy service rendered in connection therewith.

We were all happy to learn a few days ago that perhaps the government has reconsidered its position in regard to the professional status of pharmacy, as is evidenced by its stipulation in the Utah case that pharmacy is a profession. It now remains for us to prove the inseparability of product and service. As to whether or not the anti-trust laws apply to professional service, this is a separate question.

Let us ask then, "Is pharmacy a profession? What does it mean to us—to those of us who are engaged in the various aspects of this vocation?" In the approach of the "ought to be," I think there is no question but that pharmacy is a profession. But in the reality of the "is," how is it to be classified? There is no doubt that there are some in pharmacy who have fully and adequately fulfilled the requirements of profession. There is also no doubt that there are others who have so prostituted their vocational opportunities that, by no stretch of the imagination, could their activities be classed as professional.

It is generally agreed that there are three basic requirements prerequisite to profession: (1) that practitioners acquire an intellectually based technique; (2) that practitioners assume a relationship of responsibility toward clients; and (3) that practitioners are organized into responsible associations, which set standards of practice and exert control over the actions of their members through codes of ethics.

(Continued on page 6)

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Old Remedies - I Don't Trust Them

Carlton Morris, writing in the *Roanoke-Chowan Times News* of Rich Square, has this to say, in part, about the cost of drugs:

Sometimes we who spend all our money on drugs, get the feeling we are being cheated out of the better things of life. When I fork over $23.52 for enough drugs to last about a week or 10 days, seems like my wife starts showing me all the worn places in the living room rug and the spots where the children have pulverized the furniture. Then I get a real guilt complex, for all the drugs are for me and are supposed to keep me alive—I hope.

I can always go back to the good old days and the old remedies that pulled some of us through to middle age at least, but for some reason I don't trust them.

Jennings to Manage Andrews Drug

R. Neal Jennings has purchased stock and taken over active management of Andrews Drug Company, Inc., Burlington, according to an announcement by R. Homer Andrews, president of the firm.

Under the new management and operations, Mr. Andrews will continue as president; Jennings as secretary-treasurer and manager. Serving as directors will be C. M. Andrews and Mrs. R. Homer Andrews.

Jennings is a 1950 graduate of the School of Pharmacy, University of Georgia. He was formerly associated with Andre Drug Company but resigned in 1958 to a cept a position with a drug firm in Virgin

NCPA Assistant Secretary-Treasurer C. Andrews continues with the firm on a pa time basis.

Cover Page

Two budding scientists—Cleveland's Ri Manak and Chris Cherniak of Eau Gall Florida—examine The Upjohn Company functioning model of the human brain the recent American Medical Associati meeting in New York. Guide to the "Brain, left, is Dr. A. G. Macleod, Upjohn Speci Projects Director. Miss Manak and M Cherniak were winners of AMA awards the International Science Fair competitio

FOR SALE

Whiteley's Pharmacy
102 Union Street
Morganton, North Carolina
(due to death of owner)

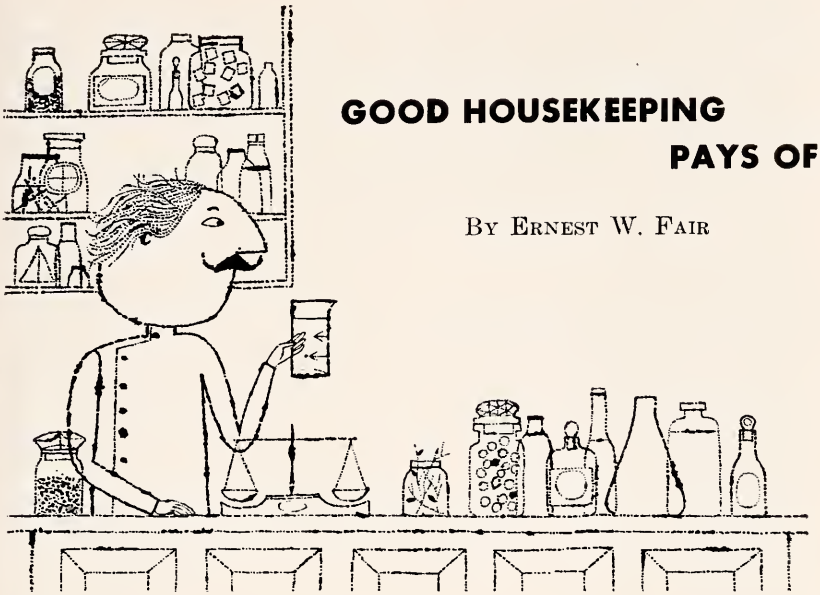
Write—Call

Mrs. Norine R. Whiteley
Morganton, N. C.

What Will We Do About It?

I am not so naive as to believe that once having determined a national purpose for pharmacy—a motivation or reference point—the pharmacist's desire for profession is such that he will automatically do those things necessary to fulfill that purpose. But responsible associations which set standards, we do have. However, I seriously question whether they have explored to the fullest their usefulness in developing and administering codes of ethics to the extent that these codes exert control over the actions of the members.

I have heard it said that the associations in pharmacy do not have the necessary sanctions to effect ethical control. That these are not comparable to those in medicine and law, for example, I simply do not believe this. I think we have just failed to develop our potential in this area. The challenge is to all of the organizations in pharmacy, but it is particularly directed to the pharmaceutical associations. Pharmacy has a membership that is earnestly seeking identity and salvation. What will we do about it?



GOOD HOUSEKEEPING PAYS OFF

By Ernest W. Fair

Customers expect pharmacies to have as ear a perfect atmosphere as it is possible o give them. The store that falls down in his respect loses business before its owners now what has happened.

Good housekeeping is just as applicable in he pharmacist's business home as it is in is personal residence. For that matter, t's much easier applied in a business home han in the latter.

In paragraphs to follow are the easy steps oward good housekeeping for any phar- nacy, large or small. Before we review hese, however, it is well to point out that hey should always be the responsibility of very person working in the store and not f just one individual.

Every employee in the store should con- ribute to its neatness and cleanliness. No ne can be a good salesperson who does not ave pride in the store wherein he or she vorks.

It is also worth mentioning that the con- istent application of good housekeeping rocedures not only builds business through resenting a more attractive store but it lso increases the sales efficiency of the eople working therein, reduces the cost of aintenance of every part of the store, and helps to keep merchandise therein in top shape all of the time.

And this program starts from the outside of the store and works in, for the exterior is of just as much importance as the interior, from every standpoint. Keeping one's store clean, repainted, and refinished all of the time makes it inviting to one's customers.

The front itself is of utmost importance, for it must sell the customer even before he or she can see anything displayed in its windows. Proper attention to cleanliness thereon is of great importance. Keeping the signs on the front freshly painted is also a necessary step. Attention to light bulbs in store signs (or neon tubing) is most advisable for it's never good business to have a half lighted sign.

Windows should be washed at least twice a week, and preferably daily in locations making it advisable. Soaps and chemicals which leave a high sheen on glass are worth their extra cost. It is advisable to have this done the first thing in the morning so that every customer will be greeted by a bright and attractive store, and also to keep

(Continued on page 34)

TAR HEEL DIGEST

Reidsville—Robert Barbour, son of Pharmacist Joseph P. Barbour of Burlington, has joined the staff of the Carolina Apothecary. Mr. Barbour completed his work for a B.S. degree in Pharmacy at UNC this past summer.

Fairmont—Webster's Pharmacy has been extensively remodeled. A new tile floor has been installed and a modernistic curved prescription counter placed at the rear of the store.

Raleigh—Major renovations of Cromley's Sir Walter Drug Store, which doubled the size of the pharmacy, have been completed. The prescription department features a dropped canopy with luminous ceiling.

Apex—One of the area contestants in the "Miss North Carolina Pageant" in July was Miss Martha Capel of Apex. Miss Capel, now a pre-pharmacy student at UNC, entered the contest as "Miss Apex." She was Miss Wake County of 1958 and first runner-up in the Miss Sun Fun in 1960.

Mocksville—Bob Rauch, a part-time pharmacist with Wilkins Drug for two years, has now joined the firm on a full-time basis.

Statesville—Davis Realty Company has announced plans for a new Brookdale Square Shopping Center. One of the tenants will be Medical Center Pharmacy, owned by John Gardner of Mooresville, who is also an official of the realty company.

Hamlet—An extensive remodeling program is underway at Mabry's Drug Store, which includes enlarging the sales area of the store to include an adjoining building. The store's soda fountain is being closed; a number of cold and hot vending machines are being installed.

Moravian Falls—Effective September 1 Sam Cassel assumed his duties as pharmacist at the Moravian Falls Drug Company.

Rocky Mount—A shoplifting incident left the I. W. Rose Drug Company minus three cameras valued at more than $200.

Reidsville—Mrs. Martha H. Davis, wife of Pharmacist William Davis, has been included in "Who's Who of American Women." Mrs. Davis is a librarian.

Bryson City—Formal opening of Swain Drug Store, now in its new quarters on Everett Street, was observed on August 26. The store is owned by Bruce Hawkins and Felix Potts.

Monroe—The unencumbered assets of the Jones Drug Company, Inc., closed in June, were bought by M. J. Armeen of Charlotte on a bid of $1,800.

Waynesville—Now part-owner and manager of the Waynesville Jewelry Store is Zeb Curtis, who will continue to devote some time to the management of the Curtis Drug Store.

Washington—To observe the formal opening of Hospital Pharmacy, under management of Pharmacist Joe Tunstall, customers will be given an opportunity to win a mink stole. Ernest Griffin and Pat Winstead are directly in charge of the prescription department.

Mebane—James T. Burton, a graduate of the Southern College of Pharmacy of Mercer University, has joined the staff of the prescription department of Carolina Rexall Drug Company.

North Wilkesboro—R. M. Brame, III, son of Pharmacist and Mrs. R. M. Brame, Jr. has purchased the Wilkes Drug Store from O. Henry Lyon. The pharmacy will now be operated as Little Bob's Drug Center.

Gibsonville—The Gibsonville Drug Company, Inc. has announced new ownership with David T. Hix and C. A. Wharton as chief stockholders.

If all vitamin products were alike, Betty Miles would be out of a job.

Betty Miles is an inspector in the Upjohn Soft Elastic Capsule Department. Her job is to examine Unicap* vitamins for "leakers."

She does this under "black light" because this puts a fluorescent "spotlight" on leaks so slight as to be invisible to the naked eye under ordinary light.

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Upjohn

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Carolina Camera

Top—Officers of the Wake County Pharaceutical Association are shown, left to ght: Tommy Youngblood, treasurer; Troy hnson, president; Oscar Elmore, president-ect; Pete Barbrey, vice-president; and hirley Snyder, secretary.

Bottom—John Alexander, Davol Rubber mpany's district sales manager, is shown esenting Homer Starling, president; Earle nes, vice president and sales manager of he W. H. King Drug Company, Raleigh, orth Carolina, with a plaque recognizing e company for distributing Davol merandise for more than fifty years.

During this time The W. H. King Drug Company has grown to be the largest full line, independent drug wholesaler in the southeast. It was incorporated in 1899 on the corner of Wilmington and Martin Streets. With continued growth it moved to 117 East Main Street, 117 South Wilmington Street, and finally to its spacious new location at 712 Tucker Street. This building comprises approximately 96,000 square feet. In addition the company has acquired the following subsidiaries: Bellamy Drug Company, Wilmington; Carolina Surgical Supply, Raleigh; King Photo Supply, Raleigh; O'Hanlon-Watson Drug Company, Winston-Salem; Peabody Drug Company, Durham, and King Drug Company, Florence, South Carolina.

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Asher-McAdams Drug Undergoes Complete Remodeling

Under a remodeling and expansion program just completed, the Asher-McAdams Drug Store, Burlington, has more than doubled its size and now has more than 2,700 square feet of floor space, with a 42 foot front and a depth of 65 feet.

Also included is a parking space at the rear of the building for customers, with space for 20 cars.

The store has been completely redecorated, with new fixtures and equipment installed. A gift department also has been added.

Asher-McAdams was started in its present location in 1934 by Don Asher and E. L. McAdams. Mr. McAdams became sole owner in 1936 and remained with the firm until 11 years ago when he retired.

His son, Jack W. McAdams, a partner and general manager of the store, has been with the firm since 1944 following graduation from the UNC School of Pharmacy and two years of military service.

John Wood, also a UNC pharmacy graduate, has been with Asher-McAdams for the past three years. Charles Piles, Jr., the assistant manager, has a 25-year service record with the store.

New Service Available in State

Effective September 1, L. P. Mayrand, consulting pharmaceutical chemist of Winston-Salem, announced a number of services heretofore not generally available in North Carolina.

Mr. Mayrand, who organized the L. P. Mayrand Company of Greensboro and is now asociated with Drug Specialties, Inc. of Winston-Salem on a part-time basis, is available for these specialized services: Consultation, research projects, clinicals, formulas, trade marks, patents, product development and improvement, medical and pharmaceutical copy writing and labeling, ghost writing, F.D.A. and F.T.C. counsel, new drug applications and advertising copy and layout.

Persons having need of such services may get in touch with Mr. Mayrand at 105 N. Sunset Drive, Winston-Salem. Telephone PArk 4-1670.

These Papers Are on the Ball

As one phase of the observance of National Pharmacy Week, the NCPA prepared and mailed a feature article to more than 100 North Carolina newspapers. An accompanying letter offered appropriate ad mats, with the suggestion that perhaps pharmacists might like to underwrite them on a cooperative basis.

These papers requested the mats—see if your paper is represented (for daily papers, mats sent to local pharmaceutical societies):

The McDowell News, Marion; Lincoln County News, Lincolnton; Stanly News & Press, Albemarle; The Wallace Enterprise, Wallace; and The Hertford County Herald, Ahoskie.

The Waynesville Mountaineer, Waynesville; The Enterprise, Williamston; The Wake Weekly, Wake Forest; The Havelock Progress, Havelock; and The Pilot, Southern Pines.

Pictures (8 x 10 in duplicate) of National Pharmacy Week window displays to be entered in the state and national contests should be sent to the NCPA by November 1. Copy of the official entry form will be mailed on request.

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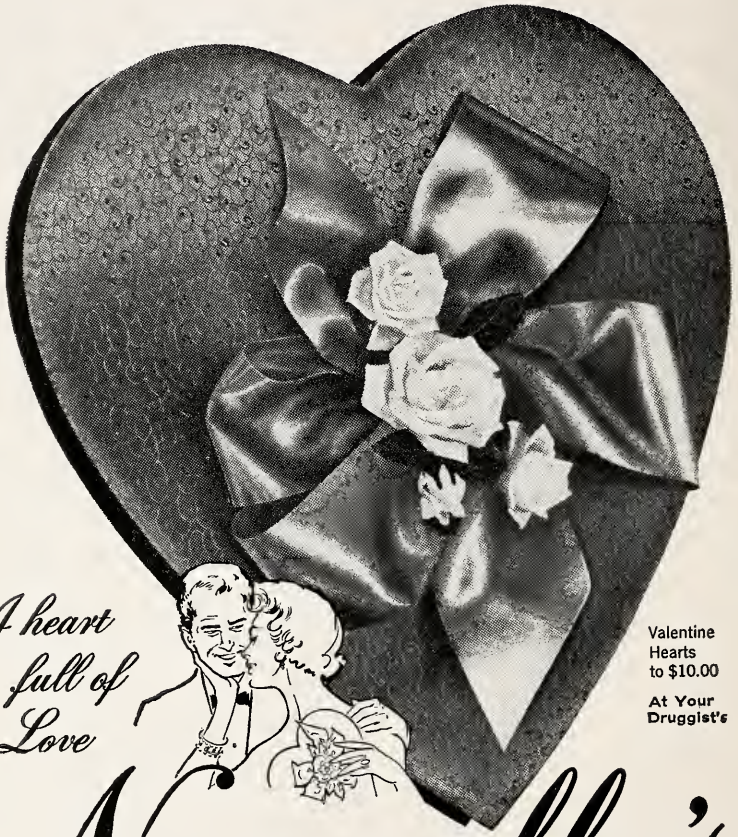
February 14



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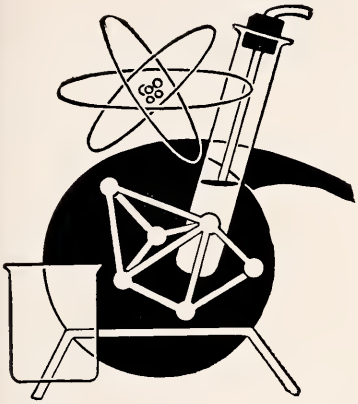

To Head Health Board

Leonidas Jackson, pharmacist at the E. R. Thomas Drug Store in Erwin for the past 39 years, has been elected chairman of the Harnett County Board of Health.

Prominent in the affairs of Erwin, Mr. Jackson was a charter member of the Erwin Lions Club. He has served a total of about 31 years as a member of the board of deacons of the Erwin Baptist Church and was Sunday School Superintendent for 14 years.

A brother, J. C. of Lumberton, is a member of the State Board of Health.

Modern Pharmacy Constructed with 122 Year-Old Brick

The Clinic Pharmacy of Hope Mills, owned by John Henley, has moved into a new building constructed of old brick dating back to 1839.

The new pharmacy is 32 feet wide and 93 feet long. Modern glass slanted windows contrast with the old brick lending a unique appearance to the structure.

Barbour Drugs Opened in Burlington

Barbour Drug, Inc. has opened on Edgewood Avenue Extension, Burlington, in a new building with 4,000 square feet of selling area.

Manager of the pharmacy is Joe Barbour, Jr., a graduate of the University of North Carolina School of Pharmacy. He has worked for Melvin's Pharmacy of Raleigh, Franklin Drugs of Greensboro, and immediately prior to opening the new pharmacy in Burlington, was associated with Nissen Drugs of Winston-Salem.

Pharmacist-School Teacher Open Pharmacy

Stuart Rollins and Martin E. Wall are the owners of the recently established Stanleyville Pharmacy, near Winston-Salem.

Rollins is a 1956 graduate of the UNC school of Pharmacy. He served as a pharmacist in the U. S. Army for two years and has had extensive experience in hospital and retail pharmacy at O'Hanlon's Drug Store, Standard Drug Company and the Baptist Hospital Pharmacy, where his father, E. W. Rollins, is chief pharmacist.

Wall is a graduate of High Point College and holds a masters degree from Appalachian State Teachers College. He spent 12 years in the Surry County and Winston-Salem school systems, and was recently assistant principal of Central School, Winston-Salem.

He has had experience in pharmacy operations, having worked at Winston-Salem, High Point and Pilot Mountain.

The pharmacy contains 2,000 square feet of floor area. Adjacent is office space for a doctor.

Northwoods Opens

Grand opening of the Northwoods Pharmacy, Jacksonville, was observed in late August. Seven valuable prizes, including a 3-speed automatic phonograph, were given away.

Banks Scudder is part owner and manager of the pharmacy. He has been associated with the New River Pharmacy since 1954.

Seminar

Details of the Morehead City Pharmacy Seminar will appear in the November issue of The Carolina Journal of Pharmacy.

SALES AND USE TAX

This letter from the State Depart ment of Revenue to the Executiv Secretary of the State Hospital Assn is reproduced herein since it will be o interest to Hospital Pharmacists an to Persons who sell drugs to Hospitals

I have your letter of July 24, 1961, in regard to the application of sales and/or use taxes to purchases by hospitals of drugs and medicines which are administered to patients in the hospitals on written direction of physicians. You ask whether the drugs and medicines so administered are exempt from tax under the provisions of G. S. 105-164.13 (13) of the 1961 Sales and Use Tax Law. This subsection exempts "medicines sold on prescription of physicians and dentists."

This is to advise that the Department has carefully considered this matter and has discussed the operation of some hospitals, and during the conference held with you in this office on August 1, the matter was pursued further. Rule 28 of the Regulation of the Interpretation of the Sales and Use Tax Law as amended through 1959 provides that hospitals and sanitariums are primarily engaged in the business of rendering services and are the users of consumers of tangible personal property purchased for use of consumption in connection with the operation of such institutions. It further provides that the sellers of tangible personal property to these institutions must collect from them the appropriate sales and use tax. It also contains references to drugs and medical supplies.

The 1959 Sales and Use Tax Law did exempt in part "sales of drugs and medical supplies to . . . hospitals or by . . . hospitals to patients in connection with medical treatment." This Exemption was removed effective July 1, 1961, and, of course, Rule 28 of the Regulation will have to be revised to take this into account.

In view of the nature of the hospitals' operation and the fact that the rule, referred to above, provides that such institutions are engaged in the business of rendering services, it is our opinion that hospitals are not engaged in the business of selling drugs, medical supplies of similar items to patients when drugs or medical supplies are administered, applied or used in connection with medical treatment of patients. Since the Statute exempts medi cines sold on prescription of physicians o dentists, and in view of the fact that it i our opinion that hospitals are renderin services and are therefore using such tan gible personal property in connection wit their services and are not selling suc tangible personal property, purchases o drugs and medical supplies by hospitals ar subject to sales and/or use tax at the tim of purchase and the drugs or medicines ad ministered to patients in the hospitals ar not exempt from tax as sales of medicine on prescription of physicians or dentists.

If hospitals operate a division, such a a pharmacy or cafeteria, which sells tan gible personal property, then that divisio would be engaged in the business of sellin tangible personal property and would b liable for payment of sales tax on it taxable sales. In the case of hospital which do not operate a pharmacy for th purpose of making "across-the-counter sales of medicines on prescription of physi cians and dentists, the hospitals should pa the tax to their vendors on purchases o such drugs and medicines.

In the event hospitals operate a pharmacy which makes "across-the-counter" sales o

medicines or drugs and all of the medicines and drugs for the hospitals are purchased through the pharmacy, the drugs or medicines can be purchased on a Certificate of Resale provided the hospitals are registered with this Department for sales and/or use tax purposes. The hospitals, by executing the Certificate of Resale in such a situation, would assume responsibility for payment of sales and/or use taxes directly to the Department on the drugs and medicines which are used by the hospitals in administering to and caring for its patients.

The sales of drugs and medicines made by the pharmacy on prescription of physicians and dentists are exempt from tax; however, sales of drugs and medicines not on prescription of physicians and dentists are taxable at 3%. This would include sales to physicians who use the drugs or medicines to administer to their patients in rendering professional services. The hospitals would be responsible for payment of the sales tax on any such sales.

It is further understanding that, generally, the hospitals purchase medical supplies on separate purchase orders and since the medical supplies are purchased for use in carrying on the work of the hospitals, the vendors should charge the 3% rate of tax on these purchases. In the event medical supplies are purchased from vendors outside of this State who do not charge North Carolina sales and use tax thereon, the hospitals would be responsible for payment of the 3% rate of use tax directly to the Department of Revenue.

G. S. 105-164.13 (12) exempts sales of "crutches, artificial limbs, artificial eyes, hearing aids, false teeth, eye glasses ground to prescription of physicians or optometrists and other orthopedic appliance when the same are designed to be worn on the person of the owner or user"; therefore, any sales of such property to hospitals or by hospitals are exempt from the tax.

G. S. 105-164.13 (2) provides for an annual refund to hospitals not operated for profit of sales and/or use taxes paid on their purchases of tangible personal property for use in carrying on their work and for sales or use taxes indirectly incurred by the hospitals on purchases by their contractors of building materials, supplies, fixtures and equipment which shall become a part of or annexed to any building or structure being erected, altered or repaired for such hospitals. Of course, the necessary supporting documentary evidence must be available as prescribed by Sales and Use Tax Bulletin No. 3. The hospitals not operated for profit that are entitled to the refund under this subsection must file a written request within sixty days from the close of each calendar year. Application for refund forms can be obtained from any office of the North Carolina Department of Revenue.

The refund provisions for hospitals not operated for profit do not apply to those organizations, corporations and institutions which are governmental agencies, owned and controlled by Federal, State and local governments. County hospitals and city hospitals may submit requests for refund to the respective counties or cities which in turn should include the amount of the claims in their requests for refund. Such refunds are to be filed within six months from the close of the fiscal year of counties and incorporated cities and towns.

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KEY designed interiors will boost your sales because of better and more distinctive displays

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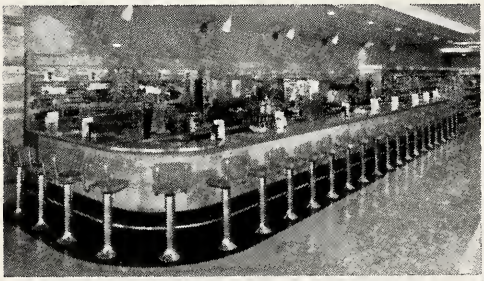

A modern Bastian-Blessing Food-Fountain is a magnet that draws customers back into your store time and time again. It helps make your store a friendly place to shop.

Continuous KEY-LINE Wall Cases give you the maximum in uncluttered display space and convenience of self-selection.

Meet the challenge of today's ke competition with modern KEY-D SIGNED Store fixtures.

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LYNCHBURG, VIRGINIA

New Bern—Paul S. Greer of Lederle Laboratories was guest speaker at a recent meeting of the Vanceboro Rotary Club.

Canton—Kermit F. Wells has succeeded Shuford Snyder as manager of the Midway Professional Pharmacy. A graduate of the School of Pharmacy, University of Georgia, Wells has been associated with Martin's Drug Store for the past three years.

Greensboro—The owners of Lane's Rexall Stores have been commended by the State Civil Defense Commission for agreeing to supply complete medical and first aid equipment for the North Carolina protype fallout shelter now under construction in Greensboro.

Canton—Larry G. Snider has accepted a position with Martin's Drug Store. He comes to Martin's from Phillips Drug Store, Albemarle.

Lillington—W. H. Randall, Jr. heads a $10,000 Harnett County fund drive as the county's share to a 4-H Development Association Fund.

Personnel Changes

Donald J. Deaton from Patterson Stratford Pharmacy #11, Winston-Salem to Patterson Drug Company #8, Martinsville, Virginia. Mr. Deaton has been promoted; will manage the #8 pharmacy.

Robert L. Hood from Sloan's Drug Store, Chapel Hill, to Brewer Drug Company, Pink Hill.

J. Philip Goforth from Thomasville to Wilson Drug Company, Hendersonville.

Russell Cowan from Greenville to Tayloe Drug Company, Washington.

M. V. Williams from O'Hanlon's (closed) to Walgreen's, Winston-Salem.

Steve C. C. Uzzell from Morris Pharmacy, Brevard, to Medical Arts Pharmacy, Waynesville.

Jack L. Tyler from Eubanks Drug Store, Chapel Hill, to Greensboro as owner of a new pharmacy.

Tommy Kirby from Raleigh to Kirby Prescription Center, Southport.

A. G. Howe from Richmond to Physicians Product Company, Petersburg, Virginia.

William J. Swan from Waynesville to Eckerd's 31 Patton Avenue, Asheville.

Martin DeLozier from Medical Arts Pharmacy, Waynesville, to Mars Hill Pharmacy, Mars Hill.

Donald V. Peterson from Morton's Service Drug Store, Wilmington, to Dees Drug Store, Burgaw.

James I. Peile, Jr. from Burlington to Crowell Hospital Pharmacy, Lincolnton.

Whitaker Moose from Charlotte to A. W. Moose Company, Mount Pleasant.

Edward Smith from School of Pharmacy, University of North Carolina, to School of Pharmacy, University of Alabama (Tuscaloosa).

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Reaco B-Complex with C. Tablets $20.00 Doz. 100s
Reaco A & D Capsules $10.00 Doz. 100s
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Pyridoxine HCl (B6) 10 mg. Tablets $2.25 per 100
Pyridoxine HCl (B6) 25 mg. Tablets $4.50 per 100
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Pays and Pays and Pays

Sealtest Ice Cream—in dishes, cones and cartons—brings customers in, sells the ones that came for other products, and makes your cash register ring.

Well-known quality keeps Sealtest preferred. National and local advertising keeps Sealtest pre-sold. And regular special flavors help keep Sealtest predominant.

So, stock up with Sealtest Ice Cream. Display the Sealtest sign of quality. Then, count up your extra Sealtest profits!

* * * * *

And be sure to Feature this Special Flavor

BANANA NUT FUDGE

for your Fountain and Take-Home Customers!

Sealtest

TRADE MARK

BC at Trade Fair

One of North Carolina's oldest and most respected pain-relieving preparations, "BC" Powders and Tablets, will be well represented at the North Carolina Trade Fair.

The "BC" exhibit will occupy a booth in the Coliseum near one of the two main entrances. Theme of the overall exhibit will be the manufacturing process of the popular pain-relieving preparation which, since its beginning back in 1910, has gained nationwide acceptance.

Backdrop for the exhibit will be a huge 4 x 10 foot mural showing an artist's conception of the "BC" manufacturing process. Front and center will be facsimiles of the actual machinery in continuous motion bringing the "BC" packages off the production line.

Standing watch over the proceedings will be two of television's well-known characters, both "native" North Carolinians. They are none other than the "Boss" and "Charlie," the two little animated fellows that show up so often on television for "BC" Powders and Tablets.

The makers of "BC" were among the first to sign up for space at the Trade Fair, and work on the exhibit has been going on for months. The company's advertising agency, C. Knox Massey and Associates, created the idea for the display, and facsimile machinery was built in the "BC" plant under the direction of Worth H. Whitfield, plant engineer. Woodrow W. Morton, sales promotion manager, will be in charge of the exhibit during the Fair.

Burch Drug Store Opened

Official opening of the Burch Drug Store, Andrews, was observed on September 1.

Mr. E. U. Burch, the owner, is a native of Nichols, Georgia. He was part owner of a partnership drug store in Blue Ridge, Georgia from 1950 to 1955. He and his family moved to Knoxville, Tenn. in 1955 where he was manager of one of the Cole drug stores until moving to Andrews in 1958 to assume management of the Davis Drug Store.

In the Andrews town election this past spring, Mr. Burch was elected to the Board of Aldermen.

Author's Oath for OAS

Frank Muratori, Charlotte pharmacist, author of a nationally circulated "Pharmacist's Oath" has prepared an oath for the Otic Appliance Society. Here it is:

Otic Appliance Society

I, ..., a member of the Society do hereby, Dedicate myself to the high purpose of aiding, through strictly ethical practices, the members of the MEDICAL PROFESSION, and particularly those who specialize in the field of OTOLOGY and all persons who accept my status in our flowering profession, that assures improvement of the auditory faculty.

I am pledged to the ideals, shared by all members of the profession, devoted to the welfare of Mankind.

I am honor bound to offer the proper instruments to those who place their trust in me and to be fair and equitable in my charges in all instances.

My true recompense will always be the miracle of recapturing sound for those I serve: giving added joy and purpose to their lives.

May God guide me in my efforts to reclaim this precious gift.

SMITH WHOLESALE DRUG CO.

SPARTANBURG, S. C.

A Young and Growing Service Wholesale House,
Owned and Operated by Registered Pharmacists

We Appreciate Your Business

For seventy-six years

- - - - since 1885

SEEMAN
OF DURHAM

Has been producing good printing, and with promptness. Machines and techniques in printing have changed but the inherent quality is maintained.

We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its forty-second volume, and the first printed copy was "Seeman Printed."

The SEEMAN PRINTERY
of DURHAM, NORTH CAROLINA

Win at Justice Gift Show

Winners of the three $179.95 General Electric Portable TV sets at Justice Drug Company's 5th annual holiday gift show were:

Ned Belton of Mount Airy and C. C. Fordham and J. Frank Pickard of Greensboro.

The prize winning numbers were drawn by Jesse Tyson of Greensboro, Ernest Rabil of Winston-Salem and Jack Watts, Lilly MSR, of Burlington.

Lion of the Year

Jimmie C. Bowers of Lincolnton was elected "Lion of the Year" by the Lincolnton Lions Club.

In addition, Jimmie is Zone Chairman of the District Lions Club and is a director of the Lincolnton United Fund.

Heads Wilson Club

President of the Wilson County Drug Club for the coming year is Brame Morrison, Morrison's Drug Store, Wilson. He succeeds Paul Bissette, Jr.

Goes with Upjohn

George Morrison, pharmacist with Broad Street Pharmacy of Southern Pines for the past two years, has accepted a position as MSR with The Upjohn Company. Headquarters will be in Suffolk, Virginia.

Tour New England

Mr. and Mrs. N. O. McDowell, Sr. of Scotland Neck toured New England and Cape Cod on their vacation. Joining a tour in Richmond they made the trip by bus.

30 Months in Jail

Federal Judge Algernon Butler sentenced DeWitt Clinton Bowman of Sampson County to 30 months in jail for possession of "enough amphetamine drugs to supply every drug store in North Carolina for years."

In addition, Judge Butler fined Bowman $1,000.

Records showed Bowman bought 8 million tablets of amphetamines in two lots, together with a large quantity of barbiturates.

A. Gregory Howe Joins Physicians Products Co. as Director of Production

A. Gregory Howe has been appointed to the newly created position of Director of Production of the Petersburg, Va. pharmaceutical manufacturer Physicians Products Co., Inc., it was announced today by W. Roy Smith, President.

He is a 1943 graduate of the University of Virginia from which he has a B.S. degree in chemistry. He also has a B.S. in pharmacy from the School of Pharmacy of the University of North Carolina (1950).

Prior to joining Physicians Products Co., Inc., he was associated with the Division of Chemistry, Commonwealth of Virginia where he had five years of experience in analytical chemistry and laboratory procedures. He has also worked in retail pharmacy in several locations in North Carolina.

O'Hanlon Drug Sold—Closed

A pharmacy landmark in Winston-Salem, O'Hanlon's, was sold on August 11 to Patterson Drug Company. The pharmacy has been closed, with the two Winston-Salem Patterson stores taking the merchandise and providing employment for some of the former O'Hanlon employees.

O'Hanlon's was established in 1896 by the late E. W. O'Hanlon. Pharmacists associated with the firm for more than 40 years include Mr. O'Hanlon, Sam Ireland and Charles H. Knight.

City Pharmacy in New Building

After 25 years in one location, the City Pharmacy of Newton has moved into a new building.

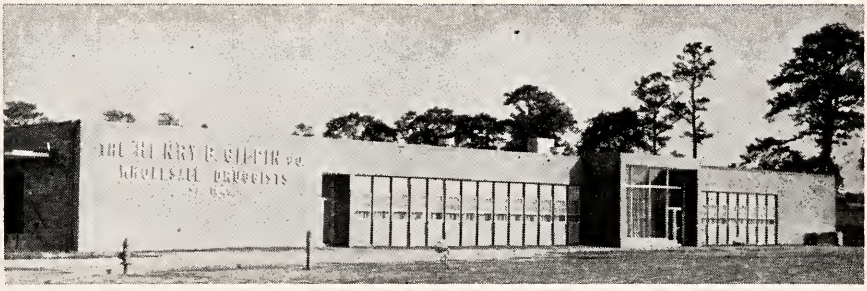
Established in 1937 by E. B. Clapp, the City Pharmacy occupied the first floor of the Virginia Shipp Hotel building until moving recently to the new Cloninger Building on North College Avenue. Clapp continues as pharmacist owner-manager.

Assisting Mr. Clapp is Richard Little, a 1961 graduate of the University of South Carolina School of Pharmacy. During the summer, Gene Shuford, a UNC Pharmacy School senior, and Jimmie O'Daniel, relief pharmacist, were associated with the pharmacy.

THE HENRY B. GILPIN COMPANY

Full Line, Full Service Wholesale Druggists Since 1845

Baltimore • Dover • Norfolk • Washington



Norfolk Division

Equipped for fast, efficient wholesale drug service to the pharmacists of the eastern section of North Carolina

6435 Tidewater Drive • Norfolk, Virginia • Madison 2-6361

Robins

OCTOBER CHECK LIST

Tear out for a handy check of your current stock of these Robins products that are receiving special promotion in your area THIS MONTH

Robanul™ NEW

☐ Tab. 100's ☐ Tab. 500's

Robanul™-PH NEW

☐ Tab. 100's ☐ Tab. 500's

Dimetapp®

Extentabs®

☐ Extentab 100's ☐ Extentab 500's

Dimetane®

Expectorant

☐ 16 oz. ☐ Gal.

Dimetane®

Expectorant-DC

☐ 16 oz. ☐ Gal.

Why not check your stock of all Robins products at the same time —and be prepared

A. H. ROBINS CO., INC., RICHMOND 20, VA.

A Pharmacy for Snow Hill

The Snow Hill Pharmacy, owned by Veston Heath, was opened in September.

Mr. Heath is a graduate of Campbell Junior College and the School of Pharmacy, UNC. Prior to opening the pharmacy in Snow Hill, he was associated with Standard Pharmacy of Kinston for five years.

In the past, Snow Hill was the largest town in the state without a licensed pharmacy. Through the efforts of Sam Jenkins of Walstonburg, who owns the building, the town will now have competent pharmaceutical service.

Earl Tate Honored

More than 200 city, county and state officials and friends turned out for a party in honor of Earl H. Tate, Mayor of Lenoir for 24 years.

As a token of appreciation, Tate was presented with a plaque making him honorary chief of police of Lenoir. He was also presented with a beautiful diamond-studded Shrine pin. He is now serving as potentate of Oasis Temple of the Shrine.

Mrs. Tate was presented with a pair of silver candelabra "for giving up her husband for service to others during so many years."

Arnold Opens in New Quarters

Arnold's Rexall Drugs, owned and operated by B. D. Arnold, has moved into new quarters at 3021 Hillsboro Street, Raleigh.

For the past 21 years, Arnold's was located at 3025 Hillsboro Street. In its new location, Arnold's has twice as much space as formerly. New fixtures including a semi-open prescription counter are part of Arnold's new business home.

"Open House" was observed on September 17 with free gifts and refreshments for all comers. Several radios and a year's supply of vitamins were given away in a prize drawing.

In addition to Pharmacist Arnold, the professional staff includes two additional pharmacists: Eugene M. Ussery and John I. Matthews.

STATE BOARD OF PHARMACY

Members

HAROLD V. DAY, Spruce Pine

FRANK W. DAYVAULT, Lenoir

N. O. McDOWELL, JR., Scotland Neck

ROGER A. McDUFFIE, Greensboro

ROBERT NEAL WATSON, Sanford

H. C. McALLISTER
Secretary-Treasurer
P. O. Box 471
Chapel Hill, North Carolina

Notice of Rule Making

At the October 31, 1961, meeting of the oard of Pharmacy, the Board proposes amend its rules and regulations as fol- ws: Amend Article IV, Section 1, by add- g two new subsections to be labeled sub- ction "f" and "g" and to read as follows:

(f) All prescriptions, whether original or fill, shall have affixed to the immediate con- iner a label bearing (1) the name and ldress of the establishment from which ich prescription is delivered, (2) the date n which the prescription is filled (in cases refills the date of the original prescrip- on shall be necessary), (3) the number of ich prescription as filed in the prescription es of the pharmacy where filled, (4) the ame of the practitioner who issued the escription, (5) the name of the patient, 6) the directions for use of such prescrip- on, (7) any cautionary statements as con- ined in the prescription, and (8) the ords "Filled by," or "This prescription led by," or words of like import as shall approved by the Board, and followed by e name of the pharmacist who filled or mediately, personally and directly super- vised the filling of such prescription. Such statement and name shall be placed on the label at the time the prescription is filled. The use of auxiliary printed labels bearing the words "Filled by" or such other words as might be approved by the Board of bear- ing the name of the pharmacist shall be deemed as fulfilling the requirements of this subsection;

(g) That the pharmacist and/or owner(s) of the establishment and all unlicensed clerks have been instructed and do understand and AGREE, that none of the items as required for a prescription label as set forth in subsection (f) shall be placed on such label unless all other legal requirements for the filling or refilling of the prescription have been met; and that any evidence, either obtained by the Board or submitted to the Board, which shall satisfy the Board that any one or more of the above items have been placed on a label when all other legal requirements have NOT been met, shall be considered evidence that any permit out- standing to such establishment shall have been obtained by false representation, and acording to G. S. 90-65 such permit shall be void and of no effect in law.

This Rule and Regulation shall become effective as of the issuance of all permits, either original or renewal, for the year 1962 and shall be in effect and in force January 1, 1962.

Pharmacy Week

Mail 8 x 10 pictures, in duplicate, of National Pharmacy Week window displays to N.C.P.A. on or before November 1.

Reciprocity

Thomas Lee Richards, Fayetteville (from Alabama).

Harry Mallchok, Jacksonville (from Michigan)

Richard Lee Cox, Bluefield, W. Va. (from W. Va.)

Don Douglas Norman, Asheville (from Georgia)

James Thomas Burton, Carolina Drug Company, Mebane (from Georgia)

IMPORTANT ANNOUNCEMENT:

Product names
for Pfizer broad-spectrum antibiotics
have been **simplified**

the name now is simply... **Terramycin®**

OXYTETRACYCLINE WITH GLUCOSAMINE

formerly named	*now named*
Cosa-Terramycin® Capsules	Terramycin® Capsules*
Cosa-Terrabon® Oral Suspension	Terramycin Syrup
Cosa-Terrabon Pediatric Drops	Terramycin Pediatric Drops

and simpler names for these Terramycin-containing formulations:

Cosa-Terrastatin® Capsules	Terrastatin® Capsules
Cosa-Terrastatin for Oral Suspension	Terrastatin for Oral Suspension
Cosa-Terracydin® Capsules	Terracydin® Capsules

the name now is simply... **Tetracyn®**

TETRACYCLINE WITH GLUCOSAMINE

formerly named	*now named*
Cosa-Tetracyn® Capsules	Tetracyn® Capsules*
Cosa-Tetrabon® Oral Suspension	Tetracyn Syrup
Cosa-Tetrabon Pediatric Drops	Tetracyn Pediatric Drops

and simpler names for these Tetracyn-containing formulations:

Cosa-Tetrastatin® Capsules	Tetrastatin® Capsules
Cosa-Tetrastatin for Oral Suspension	Tetrastatin for Oral Suspension
Cosa-Tetracydin® Capsules	Tetracydin® Capsules

the name now is simply... **Signemycin®**

TETRACYCLINE WITH GLUCOSAMINE-TRIACETYLOLEANDOMYCIN

formerly named	*now named*
Cosa-Signemycin® Capsules	Signemycin® Capsules
Cosa-Signebon® Oral Suspension	Signemycin Syrup
Cosa-Signebon Pediatric Drops	Signemycin Pediatric Drops

*Terramycin and Tetracyn Capsules without glucosamine are no longer available.

Science for the world's well-being® Pfizer PFIZER LABORATORIES Division, Chas. Pfizer & Co., Inc. New York 17, N. Y.

NEW PHARMACIES

Snow Hill Pharmacy, Snow Hill. Richard V. Heath, owner and pharmacist in charge.

Langston Drug Store, Professional Drive, New Bern. M. B. Langston, Sr. and Jr., owners; Howard Creech, pharmacist in charge.

Mount Airy Pharmacy, 195 North Main Street, Mount Airy. Robert P. Wolfe, owner and pharmacist in charge.

Spencer Pharmacy, Inc., 108 Fourth Street, Spencer. Henry B. Ridenhour, part owner and pharmacist in charge.

Hutchinson's Drug Store, Broad Street, Elizabethtown. James M. Hutchinson, owner; Benjamin C. Caddell, pharmacist in charge.

Chatham Drug Company, 226 East Raleigh Street, Siler City. Henry Dunlap and Ike V. Andrews, owners; Robert L. Seabock, pharmacist in charge.

Transfer of Ownership

Wagram Drug Store, 621 Main Street, Wagram. Lacy E. Gilbert, owner and pharmacist in charge.

Little Bob's Drug Center, 901 B Street, North Wilkesboro. R. M. Brame, III, owner; James W. Harrison, pharmacist in charge. (formerly Wilkes Drug Company)

Bruce's Drug Store, 137 East 2nd Street, Ayden. Bruce B. Reinhardt, owner and pharmacist in charge. (formerly Purser's Drug Store)

Medical Center Pharmacy, Inc., 274 Graham-Hopedale Road, Burlington. D. C. and Sarah Williams, owners; M. E. McCorkle, pharmacist in charge.

Sterling Drug Store #2, Inc., 1501 Elizabeth Avenue, Charlotte. W. V. Proctor, owner and pharmacist in charge.

Gibsonville Drug Company, Inc., 119 Main Street, Gibsonville. C. A. Wharton and D. T. Hix, owners; D. T. Hix, pharmacist in charge.

Home Drug Store, Inc., 1204 Grove Street, Greensboro. R. H. L. Smith, part owner and pharmacist in charge.

Change in Name-Address

Worth Drug Store, 325 South Worth Street, Burlington is now Perry's Pharmacy, 910 Rauhut Street, Burlington.

Change in Address

Pleasants Drug Store, 104 East Nash Street, Louisburg has, moved to 113 North Main Street, Louisburg.

Change in Name

Harris Drug Store, 1231 Montlieu Avenue, High Point, is now Calhoun Drug Store.

Closed

Atkinson Drug Store, Atkinson
Laurel Hill Drug Company, Laurel Hill
O'Hanlon's, Inc., Winston-Salem
Walton's Pharmacy, Raleigh

Jim Harrison Returns to Retail Pharmacy

James W. (Jim) Harrison, after more than 18 years with the Dr. T. C. Smith Company of Asheville, returns to retail pharmacy as pharmacist in charge of the prescription department, Little Bob's Drug Center, North Wilkesboro.

Prior to his association with the Smith wholesale house as sales representative and director of Smith's professional service department, Mr. Harrison was employed by Salley's of Asheville for ten years.

STROTHER
DRUG COMPANY
of Richmond, Inc.
3700 Saunders Avenue
POWERS-TAYLOR DRUG CO.
Richmond, Va.

WHOLESALE DRUGGISTS
Full Line
Full Service

Member of
Druggists Service Co.
National Wholesale
Druggists Association

For Best Service Call Us
Collect
353-2771

After Hours Call
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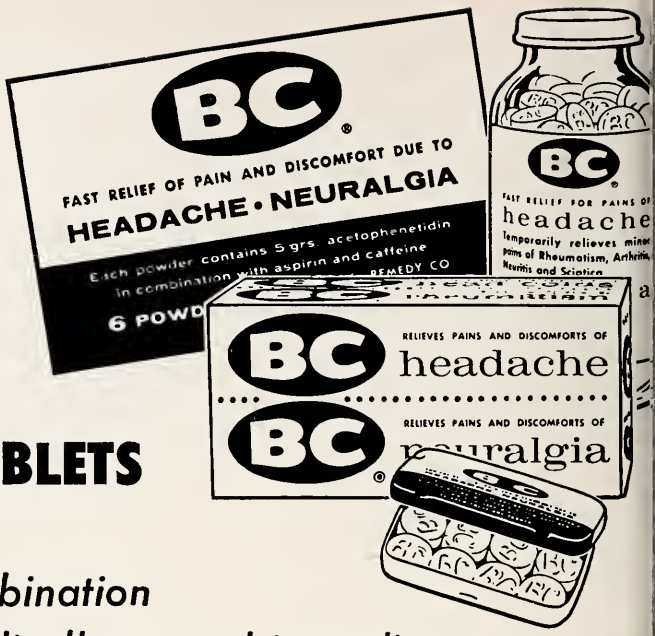
POWDERS



TABLETS

A combination
of medically-proved ingredients
that speaks for itself
in the relief
of every-day-type aches and pains

BC **FAST** . . . *starts working in minutes*

BC **LONG-LASTING** . . . *keeps working for hours*

BC **GENTLE** . . . *does not upset the system*

Over 100 million packages produced per year
Distributed and advertised nationwide

B. C. REMEDY CO. DURHAM, NORTH CAROLINA

Made and sold in North Carolina for over 50 years

Report

Committee on Interprofessional Relations North Carolina Pharmaceutical Association

The relations between pharmacists, between pharmacists and physicians and the other segments of the health team, and between pharmacists and the public are admittedly subject to improvement. In light of recent political events the public relations of pharmacy have emphatically been shown to have been, and are, poor. The industry and profession of pharmacy have made contributions to public health second to none and yet detractors, critics, and some politicians have managed to obscure these contributions with charges of overpricing, excess profits, substitution and counterfeiting. The prestige of pharmacy and other health professions has declined under such attacks. President Beesley of Eli Lilly and Company has stated: "Recent history . . . makes it perfectly clear that each segment of the health team—physicians, pharmacists, hospitals, manufacturers—must assume responsibility both for improved performance and for improved public understanding; and all segments must work together to bring about more satisfaction with all aspects of patient care." (1) A summation of the major problems in pharmacy has been stated as follows: "Today, the profession of pharmacy is faced with three major problems. If we expect to emerge from our present situation unencumbered by needless legislation, we must recognize and solve these three problems: We must (1) restore public confidence in our system of researching, producing, prescribing, and dispensing medicinal products, (2) strengthen the confidence between the professions of medicine and pharmacy, and (3) overcome the possibility of restrictive legislation which could conceivably hamstring the creative forces that have made available to the American people, in every pharmacy throughout the land, the largest number of effective pharmaceuticals and biologicals the world has ever known."

(2) A prominent pharmaceutical educator has commented in the same vein as follows: "In our efforts to promote good public relations, we, as pharmacists, are more dependent upon good interprofessional relations than is generally believed. In fact, it can truthfully be said that, unless pharmacy and medicine have a mutual respect for each other and make this fact apparent to the general public, both of the professions suffer greatly and lose prestige . . . Thus . . . good public relations and good interprofessional relations are mutually dependent. Let us do our best to achieve both." (2)

Interprofessional relations might be divided into three classes or placed upon three levels: a) The relations between individual pharmacists and individual doctors, b) The relations between state and national pharmaceutical and medical organizations, and c) The relations at the local group level between the county or district organizations of the two groups.

Individual relations between pharmacists and physicians are the most widespread of all contacts between the professions. In general this area and type of contact could be improved. These contacts usually pertain to a specific problem or question of the physician and/or the pharmacist which relates to a particular patient or client. Sound, healthy, mutually satisfactory relations at this level form a good foundation for the group level activities and relations.

Interprofessional relations at the state and national level is frequently carried on by our state and national organizations. The North Carolina Pharmaceutical Association chiefly through the office of Secretary Smith is currently involved in discussions with, for example, physicians, dentists, and hospital administrators on a bill introduced by Representative Davis, of Lenoir, HB384, ". . . TO PROVIDE FOR THE ESTABLISHMENT OF A MEDICAL ASSISTANCE PROGRAM FOR THE AGED IN NORTH

(Continued on page 40)

Presented by Dr. Herman O. Thompson at the 1961 NCPA Convention

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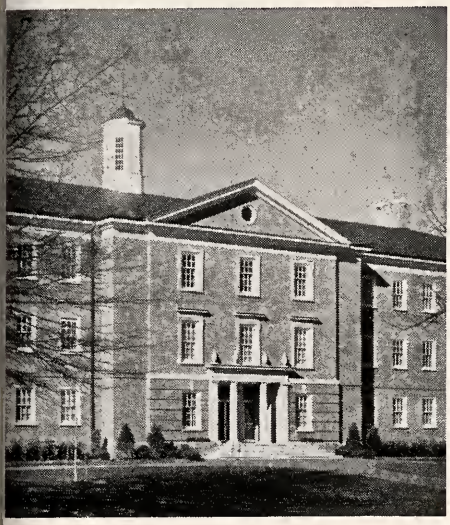
UNC Pharmacy School Notes



Classwork for the new fall semester began on Friday, September 15, with 249 undergraduate and 16 graduate students in the School of Pharmacy. This total of 265 students was eleven less than last year and forty-three less than the projected enrollment. There were 29 less students in the second-year class of the five-year curriculum than had been expected due to an unusually large loss of students from the prepharmacy class in General College of the previous year.

For the first time in several years the full-time teaching faculty was filled to its full authorized strength by the addition of four assistant professors, two of these to fill positions left unfilled last year. The new teachers are the following.

Dr. James Clarence Kellett was appointed Assistant Professor of Pharmaceutical Chemistry. He is a native of South Carolina. He received the degrees of Bachelor of Science in Pharmacy at the University of South Carolina and Master of Science and Doctor of Philosophy at Purdue University. He is married and the father of three children, two of them being twins born in July.

Dr. Margaret Ann Shaw was appointed Assistant Professor of Pharmacy. She is a native of Kentucky and received the degrees of Bachelor of Science in Pharmacy at the University of Kentucky and Doctor of Philosophy at the University of Florida. She has the distinction of being the last graduate student to be advised for the Doctorate Degree by Dr. William J. Husa, who is now retired.

Dr. Jack Knight Wier was appointed Assistant Professor of Pharmacognosy. He is a native of Nebraska and received the degrees of Bachelor of Physics at the University of Wisconsin, Bachelor of Science in Pharmacy at the University of Nebraska, and Master of Science and Doctor of Philosophy at the University of Washington. Mrs. Wier's first name is Dixie.

Dr. Paul J. Wurdack was appointed Assistant Professor of Pharmacy. He is a native of Pennsylvania where he received the degrees of Bachelor of Science in Pharmacy, Master of Science, and Doctor of Philosophy at the University of Pittsburgh. There are a number of pharmacists in his parents' family and his wife is also a pharmacist. They have three children, all boys.

Mr. Edward Donald Sumner was appointed Instructor of Pharmacy to replace Mr. Edward M. Smith, Instructor of Pharmacy Administration, who resigned to continue graduate study at the University of Alabama. Mr. Sumner holds Bachelor degrees from Wofford College and the Medical College of South Carolina. He had retail and hospital experience before beginning graduate work at the University of North Carolina two years ago. He is married and the father of two children.

Edward M. Smith, Instructor of Pharmacy Administration, completed all requirements for the degree Master of Business Administration with a major in Marketing and a minor in Economics on August 9. The title of his thesis was "The Franchising System of Operation in Retail Drugstores."

A final touch to the new pharmacy build-

(Continued on page 33)

NEW!
foil-sealed
Alka-Seltzer®
BRAND
12's

- 12 foil-wrapped tablets per pkg. Handy for pocket, purse, travel.
- Heavy advertising support on 11 network TV shows starting August 14th.
- Already successfully tested and sold in over 24 major markets.

ORDER
COUNTER DISPLAY
UNIT #4042

CONTAINS:

2 Doz. Pkgs. Alka-Seltzer 12's. List Price.....$9.60
(less your regular discounts)

Retail Value.....$11.76
(at 49c F. T. or suggested minimum retail price*)

Packed One Unit per Shipping Case

*Suggested and Fair Trade prices only in those states where such are authorized by law.

MILES PRODUCTS M *Division of Miles Laboratories, Elkhart, Indiana*

UNC NOTES

(Continued from page 31)

ng was completed on August 19 when BEARD HALL was engraved as the official name over the main entrance.

Mr. D. R. Davis of Williamston made a generous gift valued at more than $1,000 in the form of stock in two local corporations to the I. W. Rose Memorial Fund of the North Carolina Pharmaceutical Research Foundation. In designating his gift for this permanent endowment, Mr. Davis stated, "I worked with Dr. Rose immediately before establishing my store here in 1932, and greatly admired his fine traits of honor, gentleness, integrity, and usefulness and dedication to the profession."

On August 19 Dean Brecht and Assistant Dean Chambers went to Robinson's Drug Store in Goldsboro to pick up a gift of almost one thousand vials of homeopathic drugs for the musuem of the School of Pharmacy. The exact history of these old drugs has not been established, but they were found in a boarded-up room behind a photographic supply store where they were discovered during remodeling. It was good thinking when these museum pieces were claimed for the School by T. R. Robinson, Jr. and Hugh Clark.

The School of Pharmacy maintained a display in Peabody Hall, School of Education in Chapel Hill, on September 7-9 during a regional conference of the National Science Teachers Association. The display was installed and directed by Dr. Chambers.

Miss Kathryn E. Freeman, Pharmacy Librarian, visited the libraries of Winthrop Laboratories in New York City and Burroughs-Welcome in Tuckahoe, N. Y. during the summer. The primary purpose of these visits was to observe and hear about the operations of industry libraries in comparison with the operation of a college library. Worthwhile ideas and suggestions were noted for possible use in the future operation of the Pharmacy School Library.

Larry Lazarus, recent graduate, put his authorization as an Instructor of First Aid to good use in Spindale this summer by teaching the Red Cross course to 25 men of the Rutherford County Rescue Squad.

The School of Pharmacy will have a Pharmacy booth at the North Carolina State Fair, October 16-21. The display has been directed by Assistant Dean Chambers.

Historical Note

By ALICE NOBLE, *Research Historian*

August 11 is the 81st birthday of the State Association. It is appropriate, therefore, at this time, to honor Captain Edward Hughes Meadows, of New Bern, the pharmacist and Confederate soldier who made the motion at the first meeting in 1880 to call the organization the North Carolina Pharmaceutical Association. Born on April 26, 1843, he received his preparatory education at the local schools and later was a student at Trinity College. He withdrew from college in 1859 to make plans to study medicine. When the War Between the States began in 1861 Mr. Meadows volunteered as a member of the Elm City Rifles, but after about one month's service as a private, he was assigned to the medical department at New Bern, where he was on duty until its evacuation in 1862 when the Federal troops captured the town. He was assigned to similar service at Goldsboro where he remained until September of the same year. He was then appointed assistant commissary of subsistence with the rank of captain and assigned to the 31st regiment, North Carolina troops. In this capacity and later as assistant to Major Gage, commissary of Clingman's brigade, he continued until the spring of 1864 when he went into active service at the front as first sergeant of Company K of the 31st regiment. He fought in the desperate battles of Drewry's Bluff, Bermuda Hundred and Second Cold Harbor until in the last named engagement he was shot in the right wrist, completely disabling him for duty in the field. The wound had healed sufficiently in November following to enable him to be assigned to duty in the medical department at Goldsboro and afterwards at High Point until the surrender.

Shortly after the war ended Captain

(Concluded on page 38)

GOOD HOUSEKEEPING PAYS OFF

(Continued from page 7)

the cleaning mess away from these early arrivals.

The use of rubber cement or scotch tape in attaching advertising to store windows is the best procedure, for neither leave damaging marks on the window glass. Such signs should be used for only short periods of time as they soon become dingy.

All metal on the store front should be cleaned with a good metal polish at least once a month and, after this cleaning, it is good procedure to apply a thin film of light oil to the surface. This preserves the finish of the metal and cuts down the amount of polishing that must be done to keep it attractive.

Keeping sidewalks clean is of the utmost importance and many store managers are now sweeping them twice a day rather than once a day as formerly. A good half day's collection of litter on a sidewalk can make one's place of business most unattractive. This sweeping applies right down to the curb for it will do one little good to sweep the sidewalk refuse into the curb and have it blow back a half hour later.

Store fronts and awnings deserve regular inspection. Loose brick on a store front may not fall for months or years, and then again they may fall within five minutes from the time they are noticed, and they are sure to fall on someone's head.

Besides this important point, it is also well to bear in mind that repairs to awnings and fronts are generally inexpensive if caught early; always expensive if let go until they become serious.

Store awnings, by the way, should always be dry before being rolled up, for moisture will only rot the canvas if well protected by several rolls of the fabric. They should also be rolled up when storms approach for even the smallest storm can do costly damage to fragile awnings.

The interior of the store requires constant attention. Every moment an individual on the sales floor is free from taking care of customer needs should be spent in the good housekeeping practices of dusting, cleaning, rearranging, etc. It should be viewed as a never ending job, and when this is done the store interior will generally be most attractive to the customers who enter.

Wood floors should be washed frequently and oiled from time to time, and linoleum floors should be washed with warm soapsuds (never strong washing powders or lye). After washing linoleum, it should be polished with wax and varnished or lacquered occassionally.

The condition of show windows should be minutely checked at least once a month. Too often we neglect the general condition of windows because we can cover them up with advertising and merchandise displays, but no matter how skillful we may be in doing this, some tiny corner is bound to show through and destroy the whole effect of a paintakingly constructed show window.

Whenever we inspect our show windows or displays we have erected therein, we should bear in mind that these are the frames in which we have mounted a picture. Unattractive frames will speedily lose the magnificent effect of the finest picture displayed therein.

It is also wise to frequently check the spot most overlooked in every store—the ceiling. Few people look up toward it, but a dingy ceiling badly in need of paint is costing any pharmacist just about twice as much as he should be spending for lighting. The best results from store lighting are never obtained without clean ceilings painted with a good light reflecting paint and kept that way.

Fixtures should be cleaned and polished at least once a year and preferably every six months. They are just like our store windows in that their purpose is not just to house the merchandise we have to sell but to set it off attractively to every customer who comes into the store.

Clean, neat, and modern fixtures are always of the utmost importance. Fresh paint is also a worth-while expenditure. No matter how carefully merchandise may be arranged, it will appear just as dull and dingy to the customer as the fixtures presenting it are dull and dingy. And just as surely bright, modern, well-kept fixtures will set off any merchandise and make it more inviting. Good housekeeping in the

ore itself can go for naught if it doesn't clude every store fixture therein.

Good housekeeping also applies to every echanical unit in the store. Cash regis- rs should be kept clean if they are to erate properly and one should, by all eans, avoid using them for other purposes. cash register is no filing case or catchall. Not only is such a mess unattractive, but ese items can easily work into its delicate echanism and bring about an expensive re- ir bill.

Wherever wheels or shafts turn in store uipment, from fans to air conditioning its, there should be the same close atten- n to good housekeeping. Every such unit ould be checked closely for proper oiling fore it is put into use.

The daily store housekeeping procedures ould be made into habits. The injection pride in appearance of the store into ery salesperson's consciousness will al- ys make the task much easier and much ore certain of being done properly.

Part of these housekeeping habits should in giving attention to the store proper d such things as always keeping store sles clear of boxes, ladders, merchandise, c. A cluttered aisle never makes a store tractive.

Keeping merchandise accessible is another int of good store housekeeping, for when is not, the item is not only hidden from e customer but everything around it must disarranged to reach it. On such occa- ns the salesperson is too busy waiting on customer to rearrange things, and the sarray generally remains for some time be- re it is cleaned up.

If one has a small store and great deal merchandise, this can be avoided by ocking fewer of each item in the store self and working from underneath coun- rs in making sales or by more frequent ips to the storeroom.

Another point of good store housekeeping equently overlooked is in the use of dis- ay material, signs, standees, etc., for too any can give any pharmacist's store a uttered and unattractive appearance. eaving such advertising on the floor for o long a period of time is also unwise nce it loses its effectiveness by being seen o often.

Such signs should never be set up near the front of the store, and, particularly so, if they are large ones, for they thus not only hide part of the displays but interfere with the planned light distribution in the store itself.

Good housekeeping in the pharmacy is an easy procedure if nothing is overlooked and every person working in the store makes it part of his or her daily duties.

Lenoir County

Dr. Melvin Chambers, Assistant Dean of the School of Pharmacy, University of North Carolina, was guest speaker at the September 27 meeting of the Lenoir County Pharmaceutical Society, held in Kinston.

Title of Dr. Chamber's talk was "Moneychangers in the Temple of Pharmacy."

Plans for observance of National Pharmacy Week were discussed.

The speaker was accompanied by Dr. James Brannon, UNC pharmacy professor.

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DOINGS

OF THE AUXILIARIES

- **Rowan-Davie—Mrs. Alvin E. Morris**
- **Asheville—Mrs. J. Howard Mock**
- **Charlotte—Mrs. C. H. Smith**
- **Winston-Salem—Mrs. G. F. Benton**
- **Chapel Hill—Mrs. George Cocolas**
- **Cabarrus—Mrs. H. A. Barringer**
- **Gaston County—Mrs. Donald K. Carter**

Asheville

The officers of the WNC Drug Club Auxiliary were hostesses at a bridge-luncheon for prospective members on Sept. 12 in the John Cecil Room of the Biltmore Dairies. Mrs. M. A. Scott, President, presided at the short business session and introduced Mrs. Leslie Myers of Winston-Salem, State Auxiliary President, who was honor guest. Mrs. Myers spoke briefly of some of the past achievements of the NCPA Auxiliary and of plans for the coming year.

Two new members were introduced, and score prizes were won by Mrs. Ray Coppedge, Jr., Mrs. Elmer Bishop, and Mrs Glenn Rogers.

The officers for the new year are: Mrs. M. A. Scott, President; Mrs. Rush Blanton, V. President; Mrs. T. D. Bennett, Secretary; Mrs. G. F. Bryan, Treasurer; Mrs. S. E. Snyder, Corresponding Secretary; Mrs. E. C. Brown, Parliamentarian; Mrs. J. Howard Mock, Reporter; Mrs. H. R. Laidlaw, Historian.

Winston-Salem

The Winston-Salem Apothecary Club met Thursday evening, September 7, 1961 at the home of Mrs. Don Joyce. Assistant hostess was Mrs. A. C. Dollar.

The president, Mrs. Roger Sloop, presided over the business meeting. The minutes wer read by Kathy Joyce, secretary from the pr vious year, and were approved.

The treasurer reported a balance of $29.1 The president announced club dues of $3.0 are payable by November. Betty Insch r ported for the Ways and Means Committe that $1.00 per person can be made by hav ing a group tour the Winn-Dixie Store o Waughtown Street.

The president read a letter from Mr Darlington that requested we keep the Car lina Journal of Pharmacy informed of ou club activities. She also announced plan for a work shop in Chapel Hill on Octobe 3.

Mildred Merchant, hostess chairman, an nounced a covered dish supper for th October meeting. Everyone was requeste to invite prospective members. The Noven ber meeting will feature a tour of Harvels

Club members were asked to notify Nanc Mayberry, membership chairman, of an prospective members. The president the announced that our newly elected secretar had moved out of town and opened the floo for nominations. Kathy Joyce nominate Pat Benton. Mrs. Fishel moved that nom nations be closed and Pat was elected. Th president closed the meeting.

Eighteen members were present in add tion to three new members: Mrs. Dor Steel, Mrs. Otis Sizemore, and Mrs. Nanc Bryson.

Chapel Hill

For their first meeting of the new yea members of the Chapel Hill Parmaceutic Auxiliary and their husbands held a pien at the home of Mr. and Mrs. W. J. Smit September 23rd.

Special guests were Mr. and Mrs. Lesl Myers of Winston-Salem.

Mrs. M. A. Chambers, president, co ducted a short business session in which sh announced programs and plans for the yea

Officers for 1961-1962 in addition to Mr Chambers, are Mrs. David McGowan, Vic President; Mrs. George Cocolas, secretary Mrs. George Harris, treasurer; Mrs. Donal Skakle, historian.

Cabarrus

The Cabarrus County Woman's Auxiliary met for their July meeting at the Polynesian Restaurant, The Luau, in Charlotte.

Two new members were added to the membership, bringing it to a total of nineteen. Mrs. Prentiss George, Jr. is president.

Charlotte

OBJECT: *To interest and encourage qualified women to concern themselves more actively with the annual convention of N. C. P. A. and to foster a closer friendship with each other, in the mutual interest of our husbands.*

The first meeting of the season was held Sept. 12 at the Kirkwood Room with Mrs. A. K. Hardee, President, conducting the session. Mrs. J. A. Monroe gave the devotion.

After the luncheon Mrs. Ross L. Cooper introduced the speaker, Mr. Jack Callahan of WSOC-TV, who gave a most interesting talk on television programs and the importance of watching television. He placed special emphasis on learning what to watch and teaching children to evaluate programs.

He urged viewers to write the station, remembering to comment on the programs which were liked, as well as those which they were not happy about. He said that the station was in operation 18 to 20 hours a day, and during these hours they tried to give the public programs of information, education, and entertainment.

The business session included reports from officers. The President urged members to attend the Woman's Auxiliary Workshop to be held October 3 at the Institute of Pharmacy, Chapel Hill.

The guests, Mrs. James M. Morgan and Mrs. Ernest Porter, Jr., and members were welcomed by the Reservations and Hospitality Committees. Door prizes were awarded to Mrs. L. E. Barnhardt, Mrs. Leonard House, and Mrs. J. O. Parks.

Officers serving for the new year are: President, Mrs. A. K. Hardee; First Vice President, Mrs. Ross L. Cooper; Second Vice President, Mrs. Edward Jackson; Recording Secretary, Mrs. Floyd Johnson; Corresponding Secretary, Mrs. C. H. Smith; Treasurer, Mrs. Leonard House; Advisor, Mrs. J. W. Bennick; Parliamentarian, Mrs. P. W. Kendall, Mrs. L. E. Barnhardt.

Gaston County

The regular meeting of the Gaston County Pharmaceutical Auxiliary was held on September 20, 1961 at the Holiday Inn Restaurant, Gastonia.

Mrs. Richard Curtis gave the invocation and the business session was presided over by Mrs. Jack Friday.

Yearbooks were distributed to the sixteen members present. Plans were discussed for sponsoring a Square Dance, with funds raised to go toward a scholarship fund.

Mrs. Leslie M. Myers gave a very interesting talk on the history and work of the State Auxiliary.

Co-hostesses for the meeting were Mrs. Fred Moss, Mrs. T. M. Holland, and Mrs. W. F. Holland.

Rowan-Davie

The Rowan-Davie Drug Auxiliary opened their new year with a luncheon meeting, September 20th at the Salisbury Country Club, with 20 members and Mrs. A. E. Morris of Augusta, Ga., as the guest of her daughter-in-law, Mrs. A. E. Morris, Jr.

The meeting called to order by the President, Mrs. Paul Miller, with Mrs. Billie Pittman giving devotions on the theme of "Praising our Fellowman."

Mrs. Robert Milton of the membership committee reported three new members; Mrs. J. J. Barger, Mrs. Charl Sanders, and Mrs. John Upchurch. Mrs. Henry Ridenhour distributed the new Yearbooks.

Mrs. Miller encouraged all members to make plans to attend the Auxiliary Workshop to be held October 3, at the Institute of Pharmacy, Chapel Hill.

Mrs. Pittman introduced Mr. E. L. Hardin as the speaker, who gave a very educating talk on Stocks, Bonds, and Investments. A token gift of appreciation was presented to Mr. Hardin.

Hostesses for the day were Mrs. John H. Brown, Mrs. R. A. Kiser, and Mrs. Tom L. Linn. Mrs. Morris, the guest, won the draw prize.

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in
Pine State
MILK
and
ICE
CREAM
people like it
and buy it
Tastes Great . . . It's
Pine State

On Northern Trip

H. C. McAllister, Secretary-Treasurer of the North Carolina Board of Pharmacy, attended the National Congress of Medical Quackery held in Washington on October 6-7.

In his capacity as President of the National Association of Boards of Pharmacy, Mr. McAllister continued on to Boston following the Washington meeting for a business session and a speaking engagement at a District Board meeting.

HISTORICAL NOTE

(Continued from page 33)

Meadows purchased the drug store of R. S. Primrose, M.D., at the corner of Middle and Pollock Streets in New Bern. The name of the pharmacy was changed to E. H. Meadows and Co.

Captain Meadows was one of the leaders in forming the State Association and was a member of several important committees during the organization's first decade. He served successively as third, second, and first vice-presidents in 1880-81, 1881-82, and 1882-83 respectively. He was elected a member of the first board of pharmacy in 1881 and held this position until 1887 when he resigned. He was president of the board in 1886-87.

In 1893 he sold his drug store to C. D. Bradham and entered the fertilizer business as a manufacturer. He became one of New Bern's wealthiest and best known citizens. He was mayor of New Bern 1884-1888; chairman of the New Bern district school committee and chairman of the county board of education for many years. He was at one time a director of the Atlantic and North Carolina railroad, vice-president of the New Bern cotton exchange and of the Citizens Bank of New Bern. He died in New Bern following an illness of several months on January 21, 1921.

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When the prescription calls for one of the preparations of Ilosone and the empty shelf forces you to say, "Sorry, we are out of stock," you have not only lost money but have compelled your customer to seek prescription service at another pharmacy. To avoid the possibility of such a situation, which causes you to lose both profit and prestige, don't take a chance on "shorts." Take advantage of our complete Lilly stocks and our quick, dependable service.

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DURHAM, NORTH CAROLINA

INTERPROFESSIONAL RELATIONS

(Continued from page 29)

CAROLINA.'' The officers and our Secretary could cite other instances of joint action and cooperation between the professions at the level of our state organization. A reading or perusal of our national pharmaceutical journals will give us information and instances of interprofessional relations at the national organizational level. (At the A.Ph.A. Convention in Washington, D. C. in 1960 the American College of Apothecaries had a program on this subject in which four speakers presented their thoughts and some suggestions for the development of this area. It was the chairman's privilege to attend this meeting.) (3)

Interprofessional relations at the local level between the county or district organizations have been the immediate interest of this committee in that it has made an effort to determine the extent and nature of the contacts and activities between such groups. The committee contacted the twenty-one local-district pharmaceutical societies or organizations in North Carolina in an attempt to get some facts about the interprofessional relations at this level. A summary of this activity is presented as follows:

Ten of the twenty-one organizations replied to the committee's request.

The Burke County Drug Club reported: ''The Burke County Pharmaceutical Society has failed to do enough on Inter-Professional Relations to warrant filling out the form. However, we are interested and . . . sure that you and your committee will give us some ideas that we can use."

The Cabarrus County Pharmaceutical Society reported: The report should be prefaced with the fact that this is a newly organized group, being founded in 1960. Through March of 1961, they reported a total of six meetings, one of which was interprofessional. In the December meeting the Society entertained 149 guests, including 48 physicians, 10 dentists, 3 veterinarians. The event was of a social nature and included a dinner and cocktain party at the country club.

The Forsyth Pharmaceutical Society reported: A total of five interprofessional meetings was held in 1960. One of them was of a social nature involving dinner and golf with ninety guests attending. The four other meetings related to ''A Study of present day problems encountered between Physician and Medical Service Representative.'' These four meetings were held by a ''Special Joint Committee on Interprofessional Relations between Physician and Medical Service Representatives'' to study the problems encountered between the physicians and the representatives. This committee consisted of four physicians, five detail men, and three pharmacists. The following problems were studied: ''1. a specific case, whereby a local physician pressured by increasing demands on his time and his patients' time by M. S. R. visits, increased mailings by manufacturers and a significant increase in the number of detail men in this area declined to see all but ten selected companies' representatives. 2. the practices of M. S. R. and their company which have caused the increased resistance of physician to M. R. S.'s visits and the before mentioned specific problem. 3. solutions to these and other various problems which would protect this vital information and promotion link between manufacturer and physician." This joint committee made five recommendations to help solve these problems, which are as follows: ''1. limit time of retail to minutes or less and always be courteous of the physician's time and busy schedule. 2. limit number of products detailed to three or less 3. make appointments whenever possible for the convenience of M.D. and limit number of visits by district managers to a minimum 4. be thoroughly familiar with your products. 5. use display methods whenever possible; if M.D. visits display, it should not be necessary to visit him again in office within detail period. 6. limit frequency of detailing each M.D. within reasonable limit (request this information of each individual physician.)''

The Gaston County Pharmaceutical Society reported: They had a meeting in 196 with all of the dentists and pharmacist and an orthodontist gave a talk on the subject ''Pharmacy's Role to Dentistry.'' It was a good presentation on drugs and their uses for dentists. It resulted in a

crease in Rx's from dentists. Approxi-tely thirty dentists and thirty pharmacists e present. They also had a social meet- given by the pharmacists for all of the sicians and the dentists and their wives m the entire county. It was regarded as y successful and has promoted good will improved working relationships. They had a physician in general practice at meeting as guest speaker and at another eting the local pathologist.

The Greensboro Drug Club reported: They a total of thirteen meetings of their anization in 1960 and through March of 1. They had an average attendance from ir pharmacist members of about 25 or 30. ey had two meetings of an interprofes-nal nature, one of which was an annual f match with prizes and a social hour h 36 physicians in attendance. The er meeting was an annual barbecue, which n informal, get-acquainted, eating, social aking, and poker until the "wee small rs of the morning." Seventy physicians twenty-four other guests attended. se functions are sponsored by the Greens-o Drug Club.

The Henderson County Pharmaceutical sociation reported: They held a total of lve meetings during 1960 and through rch 1961. All of their meetings were of rofessional, commercial, and social nature. ne of the meetings were of an interpro-sional nature.

The Mecklenburg Pharmaceutical Society orted: They held no meetings of an inter-fessional nature. Any interprofessional ivity is carried on an individual basis during store hours. They expressed in-st in the usefulness of interprofessional tions on a broader statewide basis.

The Rutherford County Drug Association orted: "Our club was formed in 1959. February 1959 the County Medical So-y invited our members to a joint meeting. then invited them to our June meeting. h were social events and were well at-ded. There was not a meeting with the tors in 1960. We do plan one for 1961 also one with the Dental Society."

The Wake County Pharmaceutical Asso-tion reported: "On the 25th of this nth, the pharmacists are extending an in-vitation to the doctors of Wake County to a cocktail hour and dinner. Its the first time we have attempted to meet with the doctors (but we've been in existence just 4 years) and have had to get started with the assurance that the club itself should hold together! Since we have several prob-lems worked out, we decided to try this meet-ing and see how it goes. Already we are assured of a fairly large crowd—and the pharmacists will make a special effort to be at this one . . ." A subsequent newspaper report stated that the meeting was attended by one hundred members of the Wake County Medical Association.

The Wilson County Drug Club reported: They held nine meetings in the nine months between July 1960 and March 1961. One of these meetings had fifty physicians as guests of the society.

Although the Durham-Orange Drug Club made no report, several meetings of the organization in recent years have involved talks by invited physicians, which have in-cluded such topics as alcoholism, dermatolog-ical practice and two or three panel dis-cussions with invited physicians and phar-macists serving on the panel discussing dif-ferent topics of mutual interest. Some of these meetings have been valuable from the informational point of view and some have evoked favorable comment from the partici-pating physicians.

A number of topics or problems exist which are suitable materials for interpro-fessional relations and possible solution or joint action. What are some of these mutual areas of interest? A recent issue of one of our national pharmacy journals (4) con-tained an interesting article on "10 Top Headaches for Pharmacy in 1961." A list of these problems plus some others is hereby included as possible areas of contact and discussion. The so-called ten top headaches were compiled from a spotcheck of selected pharmacists across the nation.

1. The price of prescriptions and the con-cept of professional fees. The cost of prescriptions has been for a number of years a lively subject. The professional fee concept in its simplest terms refers to the pricing of prescriptions upon a

INTERPROFESSIONAL RELATIONS

cost-plus-fee basis. This tends to minimize or discard the percent markup on the cost of the drug.

2. The counterfeiting of drugs. This has been reported widely as a possible area of investigation by the Kefauver committee. If this activity of certain manufacturers of drugs and supported by some pharmacists were to be publicized by the Kefauver committee in their typical fashion, it could serve to cast an unfavorable light on pharmacy in general.
3. Medication for the aged. Governmental activity in this area becomes greater and greater. Let us recall the previous reference to the bill before the present North Carolina legislature. National attention to this subject is considerable and partly shown by the references in the past presidential campaign.
4. Strong unified action by national organizations. One pharmacist has commented: "The first order of business is to establish an organization of pharmacists (only) with a strong sense of responsibility to the profession . . . Strong local organizations of pharmacies are essential . . . Local leadership can be stimulated by a strong state organization and this thought can be extended through the national level." (4)
5. Unbranded drugs versus brand-named drugs. There is much misunderstanding on the part of the public here. And physicians and pharmacists often have differing ideas on the advantages and disadvantages of brand or copyright names.
6. Non-drug outlet competition. In the distribution of drugs today the role of the traditional pharmacy or drug store is being seriously challenged. Dean Jenkins (5) of Purdue University in an address before the Indiana Pharmaceutical Association in June 1960 stated: ". . . it may be said that dangerous drugs are distributed as follows: 1. One-third through hospitals, nursing homes, sanitoriums, and other established health centers . . . no more than one-half of the drugs so distributed are under tl supervision of a licensed pharmacis 2. One-third of all dangerous drugs a distributed through physicians' offic . . . often by untrained and unqualifie personnel. Some from first-aid statio in industrial plants. Other sources . . include mail order houses, peddlers, an . . . in a few instances the infirmari or clinics of our colleges. 3. This leav about one-third of all dangerous f dispensation through the licensed reta pharmacy outlets . . . Obviously, tl physician and the nurse, and lay perso masquerading as nurses, have greatly i fringed upon the rights and prerog tives of the pharmacist." Jenkin placed before the Indiana Pharmaceut cal Association the following resolutio which was adopted: "Whereas, tl rights and privileges of the pharmaci as a professional man are being tran gressed in many physicians' office clinics, nursing homes, small hospital and other places where drugs are di tributed, Therefore, Be It Resolved, tha the control of the distribution of pr scription legend drugs in accordan with the law, and through and by tl pharmacist, be made a major objecti of this Association in the decade ahea

1. By joint meeting between groups pharmacists and physicians at the loc level, the state level, and the nation level;

2. By devoting a major share of tl Association's resources and effort to tl protection and safeguarding of our pr fessional rights;

3. By legislation and more rigid la enforcement and by other means as the may develop through further study ar action."

7. Fair trade. One pharmacist's commen upon this are: "Each day, we get mo requests from people to charge les than-fair-trade prices. We need to kno all the better answers to give custome making these requests." (4)
8. Mail order prescriptions. This has bee one of the liveliest topics in journa and pharmaceutical discussions f months. This is a problem to whi

partial solution can be made at all levels of intra- and interprofessional relations and actions.

9. Union pharmacies. Several New York Labor Unions have been reported to favor the establishment of a chain of non-profit drug stories. This is likely not a problem of immediate concern to us.

0. Another problem or headache for pharmacy and one which might be amenable to interprofessional discussion and action is the position of the American Medical Association in its change of position to the effect that physician-owned pharmacies are not unethical provided they function to the best interest of the patient. This is a very serious threat to pharmacy and its prerogatives and rights. With the increasing number of medical clinics and grouping of physicians in their practice, further inroads on the remaining one-third of dangerous drugs now dispensed by retail pharmacies could be catastrophic to the professional aspects of pharmacy. Drugs today are substances of tremendous prestige and efficacy. They are no longer luxuries, but necessities. Pharmacy must vigorously and jealously work to preserve and improve its function.

Another possible subject of interest on an erprofessional basis is the recent report) that a restricted local study showed that one community about 2.4% of the phyians prescriptions were unfilled in a iod of ten days. Obviously, more study l facts need to be obtained about this t of subject.

In conclusion the Committee on Interprosional Relations recommends that the rth Carolina Pharmaceutical Association e full consideration to the improvement interprofessional relations with special erence to those problems of significance l solution at the local, county, and district els.

spectfully submitted,
Herbert E. Lovett
Fred M. Moss
A. L. Moir
James W. Mitchener
E. W. Rollins
W. Stanford Tate
Herman O. Thompson, Chairman

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Restrained from Violating FT Act

In a recent fair trade enforcement action, Eli Lilly and Company obtained a permanent injunction against a pharmacy in Hickory, North Carolina.

Smith's of Hickory, Inc., is permanently restrained from violating the North Carolina Fair Trade Act in connection with the sale of Lilly products.

The decree, which was consented to by Smith's, was granted September 5 in the Superior Court of Catawba County, North Carolina.

Answers Charge

Dart Drug Company, Inc. of Winston-Salem has filed an answer that it should not be bound by the N. C. Fair Trade Act as claimed by the J. B. Williams Company.

The Williams Company brought suit on claims that Dart Drug has sold its products at prices below those established as minimums.

Dart Drug asserts that that section of the law which makes minimum prices effective on nonsigners of fair trade agreements is unlawful and in conflict with the state and U. S. Constitution.

Also, the Winston-Salem firm asserts that the Williams Company should not have to ask the court to help it enforce prices, which Dart terms "exorbitant." Dart Drug said it had never sold Williams products at prices less than wholesale cost, and had always made what it considered a fair profit on the items.

The answer was filed in the U. S. Middle District Court of Greensboro.

Hole-in-One

D. Frank Hayes, seventy-six year old Vice President of Justice Drug Company, Greensboro, North Carolina, an ardent golfer participated in a "one-in-a-million" golf incident on Saturday, August 5, 1961. Playing the 103 Yard Par 3 No. 3 Hole at his home Starmount Forest Country Club, he had a Hole-In-One and his partner immediately followed with the second consecutive Hole-In-One. Their opponents had a "Birdie" and a Par for a total of Seven Strokes against a foursome aggregate Par of Twelve Strokes. National Sports Publicity has been given this accomplishment through Associated Press and other wire services.

Mr. Hayes has been with Justice Drug Company for fifty-five years.

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Consolidated

The Turnmyre Drug Store of Mount Airy as been moved to and consolidated with the ospital Pharmacy, located across from the ospital on Rockford Street.

Three pharmacists are now associated with ospital Pharmacy: Robert Smith, Wallace ohnson and Bill Ennett.

Hurricane Protector

A specially-designed barricade to withand hurricane winds was used by Al achide, owner of the New River Pharmacy, acksonville, during September. Perfected y Mr. Rachide, the device consists of 3-uarter inch plywood reinforced by 2 x 4's nd is so placed that exterior windows are rotected.

In previous hurricanes, the pharmacy lost uch of its 170 lineal feet of exterior glass; one to Hurricane Esther when the Rachidesigned barricade was in place.

Hicks Addresses Rotarians

John E. F. Hicks, dean of the pharmasts in the Goldsboro area, was guest peaker at the August 29 meeting of the oldsboro Rotary Club.

Mr. Hicks told the Rotarians that reearch comes costly but it is thru research hat science has discovered and perfected many drugs which have greatly lengthened the span of life in recent years.

Mr. Hicks was introduced by B. R. Ward, a former president of the NCPA.

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his is 21-month-old Katharyn Prudence Herring, daughter of Pharmacist and Mrs. R. M. lerring of Clinton. Picture was made by Katharyn's Brother, Mac, Jr., now a Preharmacy Student at UNC.

A daughter, Dorothy Louise, born May 6th, is the fifth child in the family of Mr. and Mrs. Arthur Anderson of Reidsville, the four older children being boys. . . . David Thomas Hix, Jr. third child of Mr. and Mrs. Hix of Burlington, born July 12, is the first boy in the family. . . . Mr. and Mrs. Russell Mitchell of Greensboro are announcing the birth of their third child, Earl Stanley, born July 14. . . . Mr. and Mrs. John Edwards Mills of Mt. Airy are happy about the birth of John Edward, Jr. on July 17th; the two older children are girls. . . . A son, Donald Kenneth Chapman, Jr., was born July 29th to Don and Sue Chapman of Winston-Salem. . . . Victoria Ann Ward, born August 1st, is the newest grandchild in the W. A. Ward family, Swannanoa. Born to Mr. and Mrs. Waites Ward of Black Mountain. . . . John and Elizabeth Barringer of Carthage are announcing the birth of their second daughter, Elizabeth Ann, born August 7th. . . . Mr. and Mrs. Jonathan (Don) A. Hill of Wake Forest are announcing the birth of a son August 13th, named for his father, but to be called "Jon." Mr. and Mrs. Jim Greene of Morganton are happy about the new daughter born to them August 25th, Karen Naomi. From Florida comes news of the birth of Ethel Ann August 30 to Mr. and Mrs. Sam Black. They say their family is now complete with two sons and two daughters. . . . And from Hampton, Virginia the Herbert Pursers are announcing the birth of Edith Grace, born September 3rd. Mrs. Purser is the former Helen Dunlap. . . . Mr. and Mrs. M. E. McCorkle of Burlington are announcing the birth of Christina Adriene, August 22 . . . . A son, Alexander Dunn Mebane, was born to Mr. and Mrs. A. H. Mebane of Greensboro, September 2.

Marriages

Rhoades-Hall

June 30th was the wedding date for Miss Kay Neill Hall of Rowland and Jerry Delano Rhoades of Southern Pines. Jerry a UNC graduate, is a medical service representative for the Upjohn Co.

Medlin-Snyder

Miss Shirley Evonne Snyder, pharmacist at Rex Hospital, Raleigh, and Lawrence Newton Medlin were married August 12th in the North Wilkesboro Presbyterian Church

Cooke-Starling

Miss Mary Ruth Starling, daughter of Mr. and Mrs. Homer Starling of Raleigh, and a graduate of the UNC School of Pharmacy, was married to Robert Cameron Cooke of Durham, August 19th.

Bryson-Faison

Miss Nancy Margaret Faison and Vaughn Douglas Bryson were married in Rockingham August 21st. Both are graduates of the UNC School of Pharmacy. Mr. Bryson is a medical service representative for the Eli Lilly Company, with headquarters at Winston-Salem. Until her marriage, the bride was associated with Presbyterian Hospital, Charlotte.

Bullock-Carpenter

Benjamin Walter Bullock and Miss Dorothy Smith Carpenter were married September 2 at the Grace Baptist Church, Durham. Mr. Bullock is pharmacist at Watts Hospital.

Clinard-Sparks

Miss Betty Tate Sparks, pharmacist at Eckerd's of Charlotte, and Jones R. Clinard of Charlotte, were married September 9th at the Park Road Baptist Church.

Smithwick-Brock

Edward Lee Smith, Jr., graduate student at the UNC School of Pharmacy, and Miss Daisy Ray Brock of Raleigh were married September 10 in the First Methodist Church of Morehead City.

Peterson-Straughan

Donald V. Peterson of Wilmington and Miss Dixie Ann Straughan of Sanford were married September 17 at Trinity Methodist Church of Wilmington. Mr. Peterson has recently joined the staff of Dees Drug Company, Burgaw, as pharmacist.

Putnam-Moore

esse Van Putnam and Miss Janice Moore, h of Kings Mountain, were married Sep- ber 16th at Patterson Grove Baptist urch. Mr. Putnam is pharmacist with ntral Drug Store of Bessemer City.

Deaths

ILEY C. WHITELEY

ley C. Whiteley, 52, operator of White- 's Pharmacy, Morganton, died on Septem- 7 following a heart attack.

A native of Sparta, Mr. Whiteley had de his home in Morganton since child- od. He graduated from the University North Carolina, A.B. degree in chemistry 2, and later returned to the University ere he received a B.S. degree in Phar- cy, 1938.

He was employed as a pharmacist in rganton at Kibler's and Spake Pharmacy. December, 1948 he established his own rmacy.

He was a charter member of the Mor- ton Optimist Club, a member of the Elks dge and at the time of his death was sident of the Burke County Camera Club. His widow, the former Miss Norine Rollins Shelby, survives.

R. R. HERRING

Robert R. Herring, 77, Oxford pharmacist, d September 17.

A native of Sampson County and a gradu- of the School of Pharmacy, UNC (1908), . Herring was with Hall's Drug Store, ford, from 1912 to 1925. Herring's Drug re (now Herring & Williams) was estab- ed in 1938.

Active in the affairs of Oxford and nville County for many years, Mr. Her- g was for ten years a commissioner of ford and also mayor pro tempore.

LEONARD W. AIKEN

Leonard W. Aiken, 70, Asheville, retired rmacist, died August 8 following a long ess.

Mr. Aiken was a former owner of the ken and Hester Drug Store of Asheville d was a veteran of World War I.

MOSES A. PEACOCK

Moses A. Peacock, 74, operator of the Peacock Drug Company, Benson, for 51 years, died August 27.

G. A. EATMAN

Garland A. Eatman, born August 22, 1902, died in Wilson on October 1.

At one time the owner-manager of a pharmacy in Middlesex, in recent years Mr. Eatman had been associated with the Wilson Drug Company of Wilson.

J. P. HORTON

John Palmer Horton, 69, North Wilkesboro pharmacist, died October 5.

A graduate (1922) in pharmacy of UNC, Mr. Horton operated retail pharmacies in North Wilkesboro for forty years. He also was founder and owner of Economy Gas Company in North Wilkesboro and he owned extensive real estate properties in Wilkes County.

Survivors include the widow and two sons, both pharmacists: William Donald Horton and John Palmer Horton, Jr.

DR. WALTER H. HARTUNG

Dr. Walter H. Hartung, professor of pharmaceutical chemistry and chairman of the department of chemistry and pharmaceutical chemistry at the Medical College of Virginia, died unexpectedly September 29 at his home in Richmond. He was 66.

Dr. Hartung was born at Welcome, Minnesota, January 4, 1895. He received the B.A. from the University of Minnesota in 1918 and Ph.D. from the University of Wisconsin in 1926. After service in the U. S. Marine Corps, he served as research chemist with Sharpe and Dohme until 1936, at which time he resigned to enter the teaching profession: University of Maryland, '36 to '48; University of North Carolina, '48 to '57 and School of Pharmacy, Medical College of Virginia, '57 to present.

Dr. Hartung was active in the American Chemical and Pharmaceutical Societies; was co-author of a book and contributed numerous scientific papers, mainly in the area of medicinal chemistry. He received the Ebert prize in 1947.

Surviving are his wife, Mrs. Corda Hartung; three sons, Homer Hartung of Buffalo, N. Y., Richard Hartung of Madison, Wis. and Victor Hartung of Deerfield, Wis.

Oddis Guest Speaker At Hospital Pharmacists Meeting

Reported by J. FRANK LOWDER

The North Carolina Society of Hospital Pharmacists held its quarterly meeting September 30, in Durham, with Gerald Stahl and Watts Hospital serving as host. An excellent panel of speakers were programed, the first beginning at 3:30 P.M. Dr. Robert Golby presented as his topic "Automation in the Hospital Laboratory," Dr. Evelyn Coonrad "The Chemotherapy of Lymphomas and Malignancies"; Dr. M. Bourgeois-Gavardin "Fluothane and Fluoride Compounds in Anesthesiology." A question and answer period followed each presentation.

Dinner was served to those attending in the hospital cafeteria. The Society was very fortunate in having as an after-dinner speaker Mr. Joe Oddis, Executive Secretary of the American Society of Hospital Pharmacists and Director of the Hospital Pharmacy Division of the American Pharmaceutical Association, who flew down from Washington, D. C., to be with us during this occasion. Mr. Oddis was enthusiastically received as he spoke on "Pharmacy and Hospital Pharmacy," during which he outlined the organizational structure of the American Society of Hospital Pharmacists in relation to its parent organizations, the American Hospital Association and the American Pharmaceutical Association, and also the past-present history and future of Hospital Pharmacy as a profession.

Dean Melvin Chambers of the N. C. School of Pharmacy was welcomed as a guest; he proceeded to present plans for a seminar to be presented by the Educational Extension Division specifically designed for Hospital Pharmacists.

Officer-nominees for coming election were announced as being: For President: Mrs. Margaret Gretz, Mr. J. Frank Lowder; For Vice President: Mr. Wade Carter, Mr. Roy Salter; For Secretary-Treasurer: Miss Shirley Mikeal, Mr. A. J. Darling.

It was voted that the next meeting would be held in Raleigh, N. C., at the Rex Hospital—the date to be announced later.

Bryson—New Lilly MSR

Vaughn D. Bryson, a registered pharmacist in North Carolina, has joined Eli Lilly and Company as a salesman in Winston-Salem, announces George L. Coaker, manager of the firm's Charlotte District.

Born in Gastonia, North Carolina, Bryson was graduated from Gastonia's Ashley High School in 1956. He received a Bachelor of Science degree in pharmacy from the University of North Carolina in 1960.

Prior to joining Lilly, Bryson was employed as a pharmacist in Gastonia. He is a member of the American Pharmaceutical Association and the North Carolina Pharmaceutical Association.

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The Carolina JOURNAL OF PHARMACY

Volume XLII NOVEMBER, 1961 Number 11

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Cordran-N cream and ointment combine Cordran and a safe, effective wide-spectrum antibiotic, neomycin. Each Gm. contains 0.5 mg. Cordran and 5 mg. neomycin sulfate (equivalent to 3.5 mg. base).

The cream base is composed of stearic acid, cetyl alcohol, liquid petrolatum, polyoxyl 40 stearate, ethyl parahydroxybenzoate, glycerin, and purified water. The ointment base is composed of white beeswax, cetyl alcohol, sorbitan sesquioleate, and white petrolatum.

Side-Effects: No side-effects have been reported to date from the use of either the cream or ointment forms of Cordran and Cordran-N.

Contraindications and Precautions: Cordran and Cordran-N should not be used in the presence of tuberculosis of the skin, nor should they be used in the eyes.

If secondary bacterial infections of the skin are present prior to the use of Cordran, they should be treated also with appropriate anti-infective measures. If the infection present before the application of Cordran or Cordran-N, or developing during its use, does not respond promptly, discontinue the preparation until the infection has been adequately controlled.

Patients with superficial fungus or yeast infections should be treated with additional appropriate methods and must be under constant medical observation.

Although sensitivity has not been reported, a few individuals may be sensitive to these preparations. If any reaction indicating sensitivity is observed, discontinue the use of the product. If a patient has a proved idiosyncrasy to neomycin, another antibiotic may be used along with Cordran.

Since use of antibiotic agents may cause overgrowth of nonsusceptible organisms, constant observation of the patient is essential.

Administration and Dosage: Cream—For moist, weeping lesions. Rub a small quantity of cream gently into the affected areas two or three times daily. Vigorous application is not necessary and may damage the skin.

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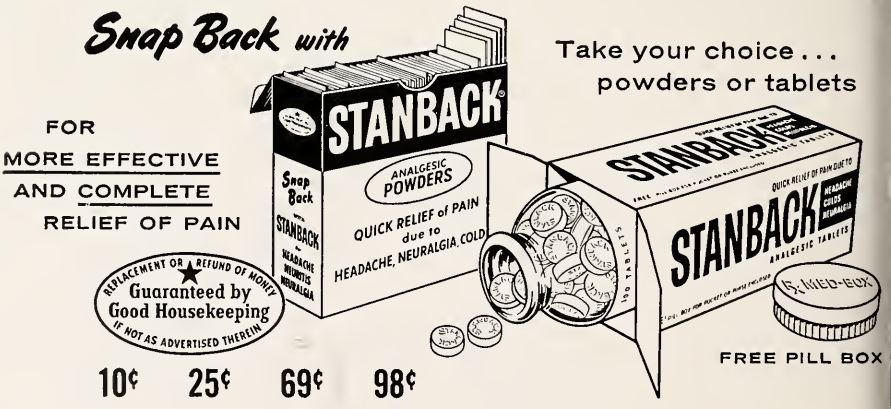

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The Carolina
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November, 1961
VOL. XLII No. 11

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A Suggested Change in FDA Act

By H. C. MCALLISTER
Secretary-Treasurer, N. C. Board of Pharmacy

No one wants adequate and **proper** controls on the distribution of drugs more than does the pharmacist. Proof of this fact is self-evident in the many laws that he has sponsored in this area. The value of restrictive requirements breaks down, however, when these requirements become unrealistic and in some instances unreasonable.

The suggestion has been made that relief for the pharmacist from this burden can be had by several relatively simple changes in the Food, Drug, and Cosmetic Act.

To enumerate, drugs would be classified as follows:

Class A—Present legend drugs with present restrictions

Class B—Drugs dispensed on prescription, which prescription might be refilled through the exercise of professional judgment for a specified, limited number of times and under a stated time schedule

Class C—Drugs which might be sold without prescription but only by or under the supervision of a pharmacist. This class would include those drugs which have been removed from the legend requirement and other drugs such as the potent antihistamines, which may now be sold indiscriminately in most states, etc.

Class D—Drugs which can be sold without other than labeling restrictions, as at present.

Making the changes in the law such as have been suggested would not only **not** weaken the usefulness of the law, but would tend to create more respect for the law and to secure better compliance with it as a result of the removal of unreasonable features. Most important of all, would not the public be better served by the elimination of unwarranted delays which presently create irritations, frustrations and, in some instances, even anxieties? One thing is sure—the present status of the law is adding momentum to the practicing pharmacist's unwilling drive down this route to frustration.

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Cover Page

Bill O'Malley catches the holiday spirit with our cover this month although one has to have a lively imagination to picture one of the Pilgrim Fathers with the latest issue of THE CAROLINA JOURNAL OF PHARMACY, which was not established until 1915. While THE JOURNAL is missing from The Plymouth Museum, if you happen to be in that section of Massachusetts you will see some of the mortar and pestles brought over on the Mayflower and used by the Pilgrims during the 1620's.

Miller Promoted

Don Miller, Eli Lilly MSR in Orlando, Florida for past two years, has been promoted and transferred to Washington, D.C. as a special government representative of the firm.

Mr. Miller will make his home at 3309 Moline Road, Silver Spring, Maryland.

A graduate of the UNC School of Pharmacy, Mr. Miller has a pharmacist-brother in North Carolina: Seth Miller of Lexington.

Clinic Pharmacy Has New Home

To celebrate the grand opening of his new pharmacy in Hope Mills, which occupies a modernistic building adjacent to former quarters of the Clinic Pharmacy, John Henley gave away a number of prizes on October 20-21. Included were a bicycle, blankets, watches and vitamins.

The first 100 ladies who visited the pharmacy on October 20 received perfume; the first 100 men were given pens. And John did not forget the kiddies—free ice cream for all.

Fletcher Appointed

Hugh Fletcher, owner of the Valdese Drug Company, has been appointed to head the committee for the Advance-Gift Division of the 9th Annual Valdese-Lovelady United Fund Campaign.

The responsibilities of Fletcher's committee will be to contact the industries of the area for the firm donations. The Fund's goal is a minimum of $24,000.

Narcotics-Cash Stolen

Between $350 and $400 in cash and quantity of narcotics were stolen from th Boiling Springs Drug Company in a October 11 break-in.

The front door of the pharmacy wa forced and a small safe, located in th rear of the firm, was opened and looted o its contents.

Two for Frank Errigo

On a recent trip to Western North Car lina, Frank Errigo spoke to the Hende sonville Rotary Club and the West Ashevill Rotary Club. A familiar figure throughou the state, Frank works out of the Atlant Office of Parke, Davis and Company.

Tour Vick's New Plant

In mid-October a number of Greensbor pharmacists and wholesale druggists toure Vick's new addition to the Wendover Coug Drop Plant. Following luncheon, th guests heard an address by George C. Eich horn, president of the Vick Manufacturin Division of Richardson-Merrell, Inc.

Ridenhour Opens Pharmacy in Spencer

Henry Ridenhour, a graduate of th UNC School of Pharmacy, 1960, opene the Spencer Pharmacy, Spencer, N. C., o October 21 in the building formerly oc cupied by Bailey's Drug.

While a student at the University, M Ridenhour worked in Carrboro with Sente Drug Store and in Durham with Brewer Drug Store. Since graduation he has bee employed by Rowan Drug Company o Spencer.

Moves to New Location

On October 16 the Cooleemee Drug Com pany moved into its new building locate at the Shopping Center now being develope in Cooleemee.

The Hoyles will continue to operate soda shop in the former pharmacy locatio on Main Street.

The Morehead City Seminar

Speakers Emphasize Challenging Times Ahead

Pharmacists who attended the Seminar n Modern Pharmaceutical Practice, held t Morehead City, October 22-24, came way with the impression that Pharmacy ust exert its utmost in the years ahead f it is to retain a favorable professional nage. The mixing of merchandise lines, gradual change in community health pro- rams and various by-product "fallouts" rom the Kefauver Investigation were pic- ured as having a vital influence on the uture of Pharmacy.

One speaker said "the consumer's image f what a pharmacist is, and of what he oes, is not only blurred, but, more often han not, is distorted," and "a substantial umber of consumers, especially those in he younger age groups, would as soon ave their drug needs served in a de- artment, food, or variety store as in a rug store."

And another speaker posed this question: Would a move by the voluntary, non- rofit hospitals toward a program of selling rescriptions to patients at cost be in the est public interest?"

The significance of the various papers resented by the Seminar speakers is so ar-reaching, beginning with the December sue of THE JOURNAL one or more of the apers will be published each month.

The Seminar opened on Sunday night, ctober 22, with NCPA President Robert . Hall, presiding. Following invocation y Waits A. West of Roseboro and a din- er, Dr. Edgar T. Beddingfield, Jr., 4th Dis- ict Councilor of the Medical Society of orth Carolina, spoke on "The Image of harmacy—A Physician's Point of View."

The attendance prize for traveling long- st distance (389 miles) was awarded to . C. McGee, Jr. of Asheville. O. K. ichardson of Boone was runner-up.

Dr. Melvin A. Chambers, Chairman of he NCPA Extension Division Committee, opened the Monday morning session with some comments on the importance of "keeping up" with pharmaceutical progress and introduced these speakers: Wilkins Harden, President of the American College of Apothecaries whose subject was "Professional Pharmacy—Its Survival or Collapse,"; Raymond J. Dauphinais, Director of the Legal Division of the American Pharmaceutical Association, who discussed "Professional Practice and the Law," and Clarence H. McGregor, Burlington Industries Professor of Business Administration, UNC, who spoke on "How the Public Views the Pharmacist."

The afternoon session was initiated by an address, "Changing Patterns of Medical Care—Some Related Consideration for Pharmacy" by Dr. Henry T. Clark, Jr., Administrator, Division of Health Affairs, UNC. Some of the major points brought out by Dr. Clark were commented upon by a panel consisting of Roger A. McDuffie, chairman; Edwin R. Fuller and I. T. Reamer. James C. Briley, Supervisory Auditor, New Bern District, State Department of Revenue, brought the Department's latest information on the "North Carolina Sales and Use Tax Law."

The day's business session was concluded with a panel discussion "A Brief Look at Some of Pharmacy's Problems" with W. J. Smith serving as moderator, assisted by panelists C. D. Blanton, Jr. of Kings Mountain, W. T. Boone of Ahoskie, W. H. Randall of Lillington and O. K. Richardson of Boone.

The final day of the Seminar (optional) was devoted to fishing—about half of the Seminar delegates remaining over for this part of the program. Although a number of ten and fifteen pounders were caught, this part of the program did not measure up to expectation.

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if you can arrange the financing... National surveys have shown that you should be prepared to spend $11,000 for the fixtures and technical equipment you must have in the "average" drugstore; and invest $20,000 in a permanent inventory of the best possible variety of available drugs (several hundred new drugs appear yearly). Then, in order to cover initial operating expenses, you must have $2,500 in cash on hand. You must further expect to spend $2,400 for a year's rent and $9,000 annually for "other" expenses, including 12 types of personal and casualty insurance to compensate for accidental injuries to people on your premises, fire, theft, even for "misinterpretations of patrons' instructions." Finally, figure on a weekly payroll (for clerks, messengers) just less than $200, and in addition, of course, your own salary.

if you can wait for slow returns on a continuing investment... Besides your training and financing, your greatest investment will be in time: the long hours you will spend working in the pharmacy; the time you must devote in your continuous professional education; the time it will take to establish yourself in the community. Once physicians, dentists, nurses and their patients know they can rely on you, you will have the great satisfaction and responsibility of being of vital service to your community. But only hard work and time will help you develop your community standing so that eventually you have the "average" drugstore. Then you will find that the returns on your financial investment are both slow and small. The "average" pharmacy shows a profit of 5 to 6 per cent. A profit, incidentally, you might obtain *without* special knowledge and effort from many another good investment.

Overwhelmed? If not now discouraged, join the more than 100,000 dedicated men who are America's licensed pharmacists rendering their unique and vital services in their communities.

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Extension Division Aids

): Presidents of Local Drug Clubs

This is a follow-up to a previous letter in hich I indicated the NCPA Committee on xtension Division along with the School Pharmacy are interested in helping lo- l drug clubs in programming their meet- gs. The nature of this aid is to help you d speakers. Listed below are subjects or les and sources or suggested sources for eakers.

A. Brecht

Moderator for Questions and Answers to a Panel of Physicians and Pharmacists
The National Organizations of Pharmacy
Economic Problems in the Pharmaceutical Industry
The 5-year Curriculum in Pharmacy
Special Topics by Request

. A. Chambers

Moneychangers in the Temple of Pharmacy or The Need to Return to Professionalism
Progress in the Drug Industry and What It Means to the Consumer (for civic club meetings)
The Need for Recruiting Pharmacy Students
Special Topics by Request

W. Jowdy

Discussion on Pharmaceutical Ethics

O. Thompson

Do Drugs Cost Too Much?
Authelmintics in this Wormy World
Drugs which Affect the Mind

J. Wurdack

Diagnostic Aids
Generic Names

aculty Members at UNC School of Busiess Administration Personnel Manageent

a. Human relations
b. Training and development
c. Selection and counselling
d. Personnel administration

If you would like to have one of the ove-mentioned speakers on your program, suggest you extend your invitation through me and that you list an alternate speaker. This procedure will reduce confusion and save time if the first speaker is unavailable. It is also requested that arrangements be made at least two weeks prior to the meeting. Since a budget is not available to underwrite the expenses of the speaker, the local drug club is expected to do this. These would include mileage and hotel accommodations if necessary. (*Speakers from the School of Business Administration receive expenses and an honorarium.)

Two other topics for your consideration are:

1. Protection of Pharmacist's estate—you may want to invite a trust officer from a nearby bank or I can possibly obtain a speaker from the UNC School of Business Administration.
2. Discussion of state pharmacy laws—you may want to invite the local district member of the Board of Pharmacy.

Please let me know whenever I might be able to assist you with your program.

Sincerely,
M. A. Chambers
Assistant Dean

MAC:kkt

This letter directed to the Presidents of the Local Drug Clubs is reproduced since the available service should be familiar to all pharmacists. If interested in one or more of the programs, write or call Dr. Melvin Chambers, School of Pharmacy, UNC Tel.—Chapel Hill 942-5121.

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P. O. Box 471
Chapel Hill, North Carolina

Mr. H. C. McAllister, Secretary
State Board of Pharmacy
P. O. Box 471
Chapel Hill, North Carolina.

Re: U. S. vs Shamrock Drugs, Inc. and Arthur Melvin Solomon, Charlotte, N. C.
F. D. C. No. 46010—Cr. No. 1543

Dear Mr. McAllister:

As a follow-up to our letter of August 28, 1961, we wish to advise this case was called before Judge Wilson Warlick on October 2, 1961, at Charlotte, North Carolina, at which time Defendant Solomon entered a Plea of Guilty and the Corporation entered a Nolo Contendere Plea to the seven Count Information, alleging the unauthorized refilling of two prescriptions, one for Miltown, which was refilled five times, four for 50/400 mg. and one for a double amount. The prescription for Dexedrine was refilled twice, each for 50/5 mg. The offenses occurred from January 30, 1961 to March 17, 1961.

Judge Warlick fined the Defendants as follows:

Shamrock Drugs, Inc. $500., unspecified as to Counts

Arthur Melvin Solomon $250., unspecified as to Counts

During our investigation of this firm it was revealed that large quantities of dangerous drugs could not be accounted for by prescription or otherwise.

Sincerely yours,

Joseph J. Milunas

Acting Director—Atlanta District

Dear Mr. McAllister:

Dewitt Clinton Bowman, T/A Carolina Drug Associates, Salemburg, North Carolina, entered a plea of guilty to a thirteen count information charging the illegal sale of amphetamine drugs to Federal and State Agents. Judge Algernon L. Butler fined Bowman a total of $1,000 and committed him to prison for 2½ years. One of the conditions of his release from prison is the payment of the $1,000 fine.

Bowman had purchased six million amphetamines from the Lustgarten Laboratories alone over the last three years.

Sincerely yours,

JAMES R. GREEN

Assistant to Director

Personnel Changes

John W. Polk from Greenville to Thomas Drug Store, Dunn.

Willis L. Whitehead from Yanceyville to John's Pharmacy, Sanford.

Howard Creech from Jacksonville to Langston Drug Store, New Bern.

Guy O. Tripp from Wilmington to Eubanks Drug Store, Chapel Hill.

J. B. Vinson from Zebulon to Corner Drug Store, Franklinton.

Norman Bowen from military service to Eckerd's Drug Store, Broad Street, Durham.

For seventy-six years

- - - - since 1885

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Has been producing good printing, and with promptness. Machines and techniques in printing have changed but the inherent quality is maintained.

We are proud of our long association with North Carolina druggists through The Carolina Journal of Pharmacy and its editors. *The Journal* is now in its forty-second volume, and the first printed copy was "Seeman Printed."

The SEEMAN PRINTERY
of DURHAM, NORTH CAROLINA

Dr. William S. Apple, Secretary
American Pharmaceutical Association
2215 Constitution Avenue
Washington 7, D. C.

Dear Dr. Apple:

It is my great pleasure to enclose completed application forms and checks for fourteen members of the Alamance Pharmaceutical Society for membership in the American Pharmaceutical Association and renewal forms and checks for two additional pharmacists. It is my understanding that two pharmacists sent their applications and checks directly to you.

This makes a total of eighteen members in the A.Ph.A. from Alamance County which is 100% membership because there are eighteen pharmacists who are members of the local organization.

I hope that you will receive many more letters like this because we are in full agreement that there never was a time when active organization has been more necessary to promote the profession of pharmacy and every one of its useful services to the American public.

A copy of this letter is being sent to Jack C. Watts who served as local chairman for this project.

With best personal regards, I am

Sincerely,
E. A. Brecht
Dean

Bill O. Howard to Represent Physicians Products Co.

Bill O. Howard recently joined Physicians Products Co., Petersburg, Va., as Medical Representative in Asheville, North Carolina and surrounding area, it has been announced by W. C. Comstock, Director of Sales.

A native of Rutherfordton, North Carolina, he is a graduate of Gardner-Webb College.

Miles Brings Suit

Miles Laboratories, Inc. has filed two suits in the U. S. Middle District Court of Greensboro against three pharmacies on claims the firms have engaged in unfair competition by selling its products at less than fair trade minimums.

Named in one suit is Eckerd Drugs, Inc. of Charlotte. The Charlotte Company was identified as the parent organization of two Greensboro-based Eckerd stores.

The other suit is directed against Dard Drugs of Winston-Salem. It is the third fair trade suit brought against Dard Drug within a year.

Revlon Granted Injunction

On October 31, 1961 in the Superior Court of North Carolina, Greensboro Division, Revlon, Inc., was granted an injunction against G. D. Reddick, Inc., Charlotte Surplus Company, Burlington Surplus Company, G. I. Surplus Store, Inc., Greensboro Surplus Company and Mecklenburg Surplus Company, their agents, servants and employees and people under their control prohibiting them from selling or advertising Revlon Products at prices other than Revlon's suggested resale retail prices.

The defendants named above operate the G. I. 1200 Discount Stores among others.

New Medical Pavilion Opens

A new medical pavilion building has been opened in Greenville near the Pitt Memorial Hospital. The structure houses the offices of seven doctors, a medical laboratory and a pharmacy.

The pharmacy is owned and operated by Jack Tyler, who for the past several years was associated with Eubanks Drug Store, Chapel Hill.

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How can a potent vitamin tablet — children's or otherwise — ever be made really *chewable?*

Good question.

With the exception of ascorbic acid, the essential vitamins are far from palatable. On top of this, most flavoring oils are volatile. What happens after the bottle has been opened 20 or 30 times?

In new Vi-Daylin Chewable, these problems have been met by the ingenious use of film coatings. Raw-tasting vitamins, for example, have been processed in a fat-soluble film. There's just no chance of them being released in the mouth. They're trapped until they reach the gastrointestinal tract. The flavoring oils, on the other hand, are enveloped in a water-soluble film. This means candy flavors are protected — entrapped — until the moment the tablet is placed in the mouth. Then, instantly, the oils are released, as fresh as the day they were processed.

Is all this so important? In terms of vitamin potency, or performance, not at all. The formula is made not one bit more effective. There's only one person likely to be roundly impressed.

The little guy who takes the vitamins.

109246

I'll Sue You! ! !

By DAVID P. PICKREL
Secretary and General Counsel
The American Druggists' Insurance Co.

Dreadful words to hear, but the practicing pharmacist is hearing them with increasing frequency. It is a fact, that the general public, including customers in every drug store, is becoming increasingly conscious of the possibility of making a claim against someone, whenever anything unusual happens.

This growing "loss conscious" trend on the part of the public is a direct result of the increasing use of the automobile, which must now be insured under the laws of most states; of the growing popularity of various types of accident, health and hospitalization insurance, including the several Blue Cross plans; of the new "all risk" types of homeowners insurance, and of the very popular pastime of trying to get something for nothing.

The fact that the profession of pharmacy stands so preeminently in the public image and that the retail druggist has an outstanding reputation to protect, makes him a prime target. The increasing demand upon the pharmacists' time, the shortage of competent assistance and the rush and pressures of modern day business life, all help to increase the opportunity for error, with resultant claim for damages.

Claims against the retail druggist arise from every conceivable direction. Not all of them develop from the professional end of the business, from the compounding of prescriptions. Many arise out of the sale of well known, nationally advertised, popular items.

There are many cases arising out of the sale of the various brands and types of hair preparations, skin creams and deodorants. It has been amazing to learn of a number of people who injure their eyes with a spray deodorant. Several cases, of a claimed serious poisoning, have come up because someone in the store sold camphor oil, when castor oil was requested, and the customer took it internally.

Foreign matter in ice cream or candy can cause injury and even "bugs" in tobacco have created claims. Defective humidifiers and bottle warmers can lead to claims of serious injury. Small appliances do not always perform properly, or possibly customers do not read or follow the instructions, leading to injury.

However, most claims, certainly the more serious injuries, arise in the prescription department. Here error is the principal cause and usually there is carelessness, which causes the error. One important cause of error is the attempted filling of two prescriptions at one time, by one pharmacist. Labels, in such case, get switched an appalling number of times and this can lead to serious injuries.

Interruption by the telephone, or by a customer, during the process of filling a prescription can lead to error. Misreading, or incorrect interpretation of the physician's handwriting happens frequently, to the injury of the patient. Doctors make mistakes and the pharmacist can be blamed if he does not catch the overdose or the improper instruction. The delivery boy can mix up his delivery, which the patient will not catch, unless he can, or does read the name on the package.

Then there are the many claims which arise out of the use of the premises. These include, those people who fall in the store, either in or out of the entrance, or on the sidewalk outside. They trip over items in the aisles; they slip on wet or waxed floors, dirty floors or rough floors. They slip on candy wrappers, spilled items, such as ice cream, smooth places and for no reason at all.

There is the case of the man having a cup of coffee at the fountain, when the proprietor in wiping the counter, knocked the coffee into the customer's lap. The man, trying to get out of danger, tangled his feet in the fountain stool, fell to the floor and broke his back. It was expensive.

Then, in a resort city, a plump tourist snagged her shorts on a counter and demanded a large sum for humiliation and embarrassment.

So—how do you, as a retail druggist, protect yourself from the trouble and expense of such claims?

(Continued on page 17)

POWDERS

TABLETS

A combination
of medically-proved ingredients
that speaks for itself
in the relief
of every-day-type aches and pains

BC **FAST** . . . *starts working in minutes*

BC **LONG-LASTING** . . . *keeps working for hours*

BC **GENTLE** . . . *does not upset the system*

Over 100 million packages produced per year
Distributed and advertised nationwide

B. C. REMEDY CO. DURHAM, NORTH CAROLINA

Made and sold in North Carolina for over 50 years

I'LL SUE YOU!

The first and best protection is extreme care. Every possible safeguard must be set up and double checked on each prescription. The premises must be watched constantly, to see that floors are clear and safe. Entrances, steps and sidewalks must be kept in good repair. Carelessness must be prevented.

In spite of every care and precaution, there will still be claims—both legitimate and trumped-up. Human error does appear occasionally, resulting in someone claiming personal injury.

Your insurance then becomes most important. It is then too late to get insurance, or to revise it, to cover a possible event which has already happened. You must have it beforehand, in adequate amount and properly arranged to cover the contingencies which may occur.

What kinds of liability insurance on the retail store are most necessary? Aside from your insurance on your own property, life and health, which are not considered here, you must insure your liability to others for any personal injury or property damage which may be claimed against you.

Principally, this will be Druggists' Liability Insurance, sometimes called Malpractice Insurance, which is basically a products liability coverage. Then, this should be combined with Premises' Liability Insurance, more correctly called Owners', Landlords' and Tenants' Insurance, or with Comprehensive General Liability Insurance, which is a slightly broader coverage.

Druggists' Liability Insurance covers occurrences causing bodily injury or property damage arising out of the handling, use or consumption of drugs, merchandise and other products, including beverages and food, on or off the premises, plus professional liability for errors in compounding, delivering or otherwise handling prescriptions or drugs. This includes all products sold, handled or distributed, at or from the store, so long as the merchandise is of a type usually on sale in a drug store.

Upon being notified of a claim, the insurance company will immediately undertake to investigate, defend and to settle the matter, including the payment of any expense which you may have for immediate, necessary medical or surgical relief to the injured customer. If suit be filed against you, the insurance company will employ and pay the attorneys, investigators, witnesses, court costs, and the amount of any judgment, subject to the limits of the policy.

Speaking of the policy limits, the basic Druggists' Liability policy provides cover-

(Concluded on page 38)

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of ownership with
Greater efficiency...
Bigger profits...
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and buy it
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TAR HEEL DIGEST

Hendersonville—Paul B. Chandler, Jr., a graduate of Bob Jones University, has been named district manager of the southeastern region for Ciba.

Henderson—David F. McGowman of Chapel Hill, Lilly MSR, was guest speaker at the October 26 meeting of the Henderson Lions Club. He was introduced by Pharmacist C. B. White, who was program chairman for the meeting.

Marshall—A remodeling job is underway at Moores Pharmacy. A new center entrance will replace two present entrances to the pharmacy.

Tryon—A planter at the entrance of Missildine's Pharmacy will be kept planted with blooming flowers by the Crazy Daisies Junior Garden Club.

Plymouth—Major improvements to the interior of Womble's Drug Store, including new lights, a new ceiling and floor tile have been completed.

Fayetteville—The honorary 33rd degree has been conferred upon Pharmacist R. B. McBryde by the Supreme Council of the Scottish Rite of Freemasonry, Southern Jurisdiction.

Winston-Salem—A. J. Parker, Philadelphia drug firm, has purchased Drug Specialties, Inc. No changes in products or personnel are planned.

Kinston—Marion M. (Mac) Bain succeeds Hal Paderick as pharmacist at Sewell's Pharmacy, according to an announcement by G. L. Sewell.

St. Pauls—Herbert Boyd, a 1950 pharmacy graduate and former employee of the Veterans Administration, has accepted a position with Brisson Drugs.

Randall Named Council Member

W. H. Randall, Lillington pharmacist, has been named to a 10-member Nursing Home Advisory Council by the State Board of Health. Mr. Randall will represent the NCPA on the Council.

The Council was created by the 1961 General Assembly when licensing of nursing homes was transferred from the Medical Care Commission to the State Board of Health.

Kemp Named Manager of Davis Drug

R. C. Kemp, a graduate of the School of Pharmacy, University of Georgia, has been named manager of Davis Drug Company, Andrews.

Mr. Kemp formerly managed a drug store in Marietta, Georgia.

To Manage Rx Dept.

Cliff Caddell is the new manager of the prescription department of Hutchinson's Drug Store, Elizabethtown.

A graduate in pharmacy of the Medical College of South Carolina, Mr. Caddell served two years in the U. S. Army. A native of Moncks Corner, South Carolina, he practiced one year at Newberry, South Carolina.

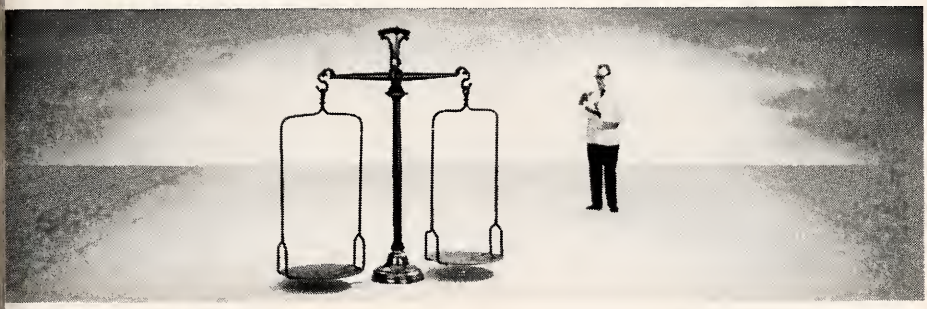
Bob Wolfe Opens Pharmacy

The new Mount Airy Pharmacy, owned by Robert P. (Bob) Wolfe, opened October 9 in quarters long occupied by Turnmyre Drug Company, corner Main and Franklin Streets, Mount Airy.

A graduate in pharmacy of the University of North Carolina, Mr. Wolfe was formerly associated with Hollingsworth Drug Company.

Heads Heart Program

Tom Burgiss, Elkin pharmacist, has been named head of community programs for the South Surry Heart Council. He will plan the showing of films, provide speakers for community groups and supply educational materials on heart disease and how it may be controlled.



RESPONSIBILITY . . . OBLIGATIONS

Pharmacy has the responsibility of providing the community with the finest drug service possible for the maintenance of good health. To fulfill this requirement, the professional ability of a pharmacist is needed, coupled with complete and comprehensive stocks of pharmaceuticals. The service wholesaler recognizes a responsibility to pharmacy and represents one source for obtaining merchandise.

We, your service wholesaler, maintain adequate inventories to meet our obligation to you. More significant, however, is our ability to make deliveries promptly and to furnish the latest pharmaceutical information and financial guidance. We invite you to take advantage of these services and to send your Lilly orders to us.

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DURHAM, NORTH CAROLINA

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☐ 16 oz. ☐ Gal.

Dimetane® Expectorant-DC
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Phenaphen® with Codeine
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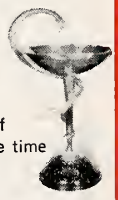
☐ Cap. ½ gr. 500's ☐ Cap. 1 gr. 100's ☐ Cap. 1 gr. 500's

Phenaphen®
☐ Cap. 100's ☐ Cap. 500's ☐ Cap. 1000's



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Professional Liability Insurance

A Study on the Qualitative and Quantitative Aspects of this Phase of Insurance Carried by the Practicing Pharmacist

By
ROBERT E. ABRAMS
and
RAYMOND J. MOYER, JR.
American College of Apothecaries

Frequently by the time one discovers the insurance coverage is inadequate, it is too late. The problem of adequate professional liability coverage is one which has consumed a great deal of attention in the medical field but very little in the area of Pharmacy. However, reports indicate that claims are increasing both in size and number and concern has been expressed by some individuals as to the adequacy of the coverage that the pharmacist possesses. This concern seems to have been well founded from the results indicated in a survey conducted among the Fellows of the American College of Apothecaries.

Professional liability insurance, also called "druggists" liability insurance, is a form of insurance which is designed to protect a pharmacist against claims and damages resulting from bodily injury, sickness, disease or death arising from the handling of drugs and medicines, or other products prepared, sold or distributed by the named insured or his agents. The "named insured" includes the individual, any partner, executive officer or stockholder, and policies are generally written to pay on behalf of the insured all sums which the named insured shall become legally obligated to pay. This would indicate that the insured would be indemnified against accidents or negligent acts of his pharmacist employees. However, it is important to recognize that it is sometimes possible for an injured party to proceed, not only against the "named insured" but also against the employee pharmacist and unless the employee pharmacist is specifically covered by the attachment of a rider to the policy, he would not be protected. There is a common misconception prevalent, that most liability policies cover employees. They do not! There is, in most cases, a

eed for specific endorsement which is sually available at a nominal fee (about 5.00/year for coverage similar to the em- loyers). It would appear that this type f protection should be either offered the nployee pharmacist or he should be granted he privilege of purchasing it.

A survey was sent to the Fellows of the merican College of Apothecaries request- ng that they provide certain information oncerning their current professional lia- ility coverage. Essentially the survey ad two purposes. First, to obtain in- ormation and secondly to encourage the harmacist to investigate his coverage to etermine if he is covered and if so whether dequately so. Several letters were received ndicating that a pharmacist had no cover- ge or was unaware of the coverage which e did have. The survey seemed to have a alutary effect in arousing some degree of nvestigation on the part of the pharma- ist.

Extent of Coverage

Limits of liability provided by com- ercial insurers vary considerably and go rom $5,000 each claim, $10,000 aggregate o $200,000 each claim, $1,000,000 aggre- ate. From recent trends and awards it s the conclusion of the authors that "ade- uate coverage" entails a policy which ould provide $100,000 each claim and 300,000 aggregate. With this as a basis r guide, it was found that **67.7%** had overage of less than $100,000/$300,000. he most popular coverage was $50,000/ 100,000 with 30% indicating policies pro- iding this protection. Alarmingly, 27% ad coverage of less than $50,000/$100,000. onversely, 31.3% had coverage which the uthors deem adequate with 25.8% carry- ng the recommended coverage and 6.5% rotected to an even greater extent.

Professional Liability Insurance Premium Rates

In most cases the premium rate charged or professional liability insurance is based on gross sales. It is important to recognize that premium rates do vary from State to State and are sometimes prescribed by State laws. The average premium rate was 0.475 /$1,000 of sales. However, this rate ranged from a high of 0.676/$1,000 of sales to a low of 0.369/$1,000. The most common premium paid was 0.465/$1,000 of sales with 26.1% reporting this rate while 16.6% indicated rates of 0.429/$1,000 of sales.

Employee Coverage

Pharmacist employees were covered according to the reports of 91% of the respondents with 78% indicating that non-pharmacist employees were covered. However, from the design of the questionnaire, it was not possible to truly ascertain whether or not only the named insured's interests were protected as a result of employee action or whether the pharmacists reporting had specifically endorsed their professional liability policy to specifically include the pharmacist employee. From follow up conversations, it appeared that specific employee endorsements were the exception, not the rule.

Recommendations and Conclusions

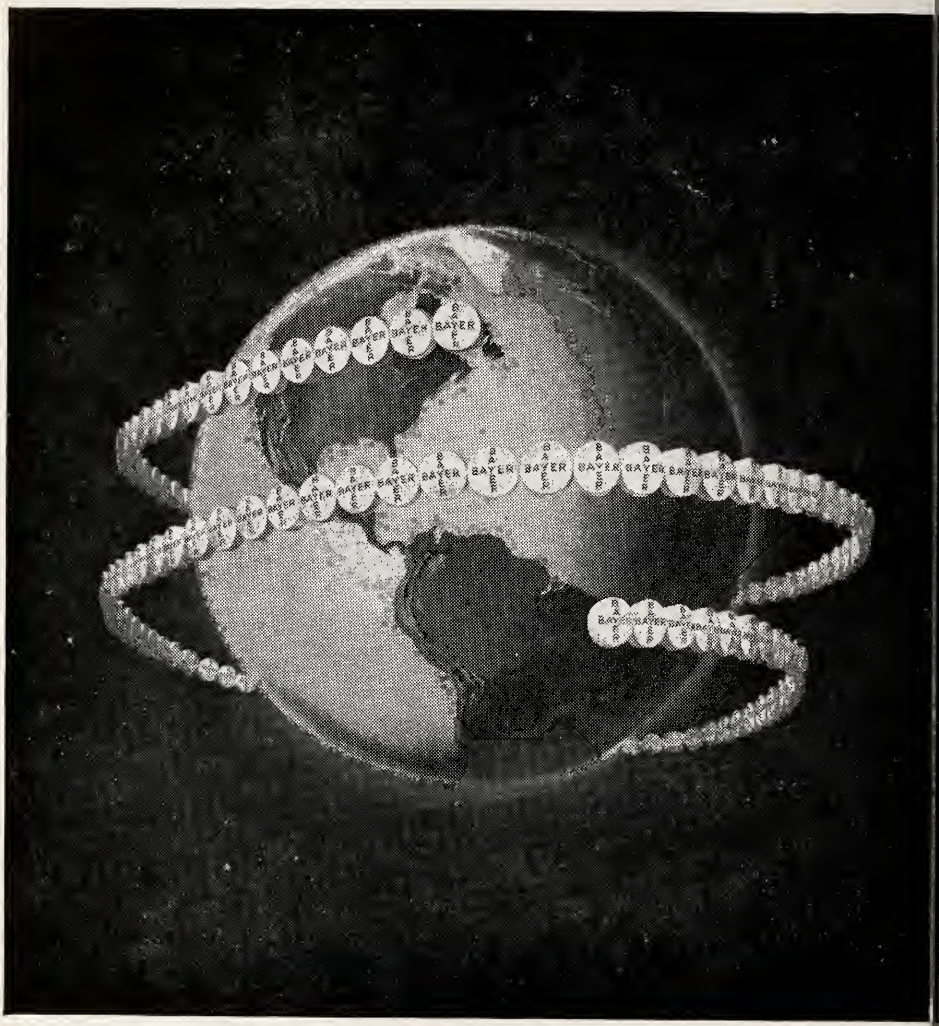
1. All pharmacists should immediately review their professional liability insurance coverage.

2. A minimal coverage of $100,000/$300,000 is recommended and efforts should be made to bring inadequate coverage to these levels.

3. Personal coverage for individual pharmacist employees should be investigated and provisions by either employee or employer should be made to obtain either specific endorsement or separate policies to cover employee pharmacists.

4. The pharmacist should be aware of the premium rates charged for professional liability coverage.

5. The terms and restrictions of the policy should be studied so that proper handling of all possible claims can be achieved without threatening the validity of the policy.



BAYER ASPIRIN is the most widely used brand of medicinal preparation in the world. If the BAYER ASPIRIN tablets sold only in the United States during 1960 were placed side by side, they would circle the earth nearly twice!

Latest reports from America's leading and largest research organization show that in unit sales—meaning turnover—BAYER ASPIRIN continues to be the *largest selling analgesic* . . . outselling its nearest competitor by 30%! And in addition, BAYER ASPIRIN today is the *fastest growing pain reliever* on the market.

Remember BAYER ASPIRIN is the No. 1 Drug Turnover Item. So give it your No. 1 Display Space and get your full share of sales on "fastest growing" BAYER ASPIRIN.

GLENBROOK LABORATORIES Division of Sterling Drug Inc., 1450 Broadway, New York 18, N. Y.

What Can the Practicing Pharmacist Do to Bring About Closer Relationships between the Profession of Pharmacy and the Profession of Medicine?

By Robert L. Hood, Pink Hill, North Carolina
Recipient of the Lunsford Richardson Pharmacy Award

During the evolution of medicine and pharmacy, it seemed that the physician came to treat the more seriously ill hospital or bed patients and the pharmacist treated the less seriously ill ambulatory or walking patients. As the two fields of health services progressed, medicine always was able to stay just a jump ahead of pharmacy. During the major wars (especially of this century) when the health team was taxed beyond its effective ability, many pharmacists, necessarily, and with physicians' approval did much "over-the-counter" prescribing for not too serious ailments with reasonable accuracy and professional knowledge. Now, within the past twenty years, pharmacy has risen to new heights with the utilization of the antibiotics, steroids, etc., in therapy. And, referring to drug therapeutics, Lewis S. Terry says, ". . . the modern medical graduate is seriously lacking in this connection."[1] Today, the physician is required to devote more time to diagnosis and other medical problems and he has less time for drug study and scrutiny. The pharmacist, to the contrary, has found it necessary to devote more and more time to drug study and with their overwhelming importance he has found a new stature. However, some pharmacists have commercialized this situation, adding to the already broadening break between pharmacy and medicine antagonized by the aforementioned circumstances. It is necessary that this gap be narrowed or, better still, closed.

How may this be resolved? As a prerequisite, the physician must allow the pharmacist to meet him at his own level, and the pharmacist should be able to do it and expect that right. There is too little plain discussion between physician and pharmacist. But, before going farther, I must say that cooperation and understanding is not a one-way street. Without the physicians' help, success cannot be achieved in this regard.

We may now proceed with the problem at hand and begin by listening to some criticisms of the pharmacist by physicians. These criticisms are in the form of answers to the following query put by George Bugbee in an opinion survey of 500 physicians. The question: "'Besides the filling of prescriptions, in what ways could the pharmacist be of help to the physician in his relationship with the patient?'

The pharmacist should refer customers to doctors or clinic—30% [Note the use of reference to *customers* rather than *patients.*]

He should not prescribe or suggest patent medicines; he could help the doctor by not doing this—28%.

Double-check prescription or call the doctor if there is any question about prescription—16%.

He should check with the doctor on refills—9%.

He should not question or discuss the prescription with the patient—24%.

He should create good will for the doctors generally, defend them and show a respectful attitude—11%.

He should keep prices down or explain or justify why medicines cost so much—11%.

The pharmacist should provide good, clean, efficient pharmaceutical service, remain open evenings, carry adequate stock—7%.

He should, in dispensing precriptions, describe any possible reactions the patient might have; reinforce doctor's orders—4%.

Miscellaneous—4%.

Don't know—2%.'"[2]

I was very disappointed concerning these

(Continued on page 25)

WHAT'S BEHIND THE MIRROR

It's your medicine cabinet, and on its shelves, we bet, are products with familiar labels, brand names — not "just-as-good," cut-price generics — because these are for *your* family and you just don't take chances. This, of course, is why your physicians also specify Lederle and other brand-name products for their patients. T know that Lederle goes far beyond the " cial" requirements to produce only the fir The next time customers ask about the "dif ence in drugs" why not tell them of your sonal and professional trust in the *brand na*

LEDERLE LABORATORIES, A Division of AMERICAN CYANAMID COMPANY, Pearl River, New York

PHARMACY-MEDICINE RELATIONSHIP

criticisms, but I do not think them without basis although I hope that they are less prevalent than indicated. We might discuss these criticisms individually in order to shed light upon their occurrence and proper disposition.

In reference to the first suggestion, I would like to quote from an article by Arthur H. Einbeck, "A number of years ago when Dr. E. F. Kelly was Secretary to the American Pharmaceutical Association he told me that one day a physician complained to him that many pharmacists were usurping the duties of the physician."[3] Later this physician was asked to accompany Mr. Einbeck to various pharmacies and observe the activities there. Both agreed then that: "The intelligently informed pharmacist saves the physician many hours by supplying gaps in information to the patient, building up confidence in his physician for the patient, as well as oftentimes instilling in the mind of a patient the need for a competent medical service before they would have reported to a physician's office. The well-informed, well-disposed pharmacist is a necessary link in the chain of adequate medical service."[4] This disposition should be the rule rather than the exception.

The second has some basis but it is, I would like to believe, the exception rather than the rule. We may answer this in the paragraph above and might add that some patent preparations are good and at times indicated. Professional judgment is essential in arriving at the correct answer here.

Suggestions three and four are so basic in pharmacy that they do not need further discussion. At least, there *should be* no need!

It is necessary (fifth suggestion) with the higher intelligence and inquiring mind of the public today to answer questions concerning drugs and treatment, but these answers must be kept as broad and as few as is consistent with the situation.

I believe that the pharmacist does, and should create good will for the physician; however, for respect to the physician I have seen *too much servility shown.* The pharmacist and physician are equal in professional ability. We exceed him in the knowledge of drugs. He exceeds us in diagnosis and medical technique. Politeness by both parties is desirable.

The prices of drugs are the pharmacists' own very private concern; they are not excessive and will be treated at a later point.

Most pharmacies are presentable, but we should strive at all times to improve professional services, attitudes, appearances, etc. Other suggestions under this group do not warrant comment.

Suggestion nine is surprising because it must be treated very cautiously in order to avoid alarming the patient. It is simply another indication of the increased responsibility of the pharmacist in patient relations.

In the same article it was found that 63% of the physicians queried thought the pharmacist was very helpful, 31% thought he was fairly helpful. Only 4% thought that the pharmacist was not helpful, and 2% did not know. This indicates that the pharmacist must be serving the physician effectively in some areas. Also, it is said that " . . . the pharmacist has a potential for service that is not being wholly realized."[5] How may the pharmacist with increased services and potential services for the physician act in order to bring about their closer relationships, and thus improve health affairs services to the patient, which is, of course, the very reason for the existence of the health team?

(1) Gain the Physician's Confidence.

Most of the time the physician will have this confidence until the pharmacist causes him to lose it; nevertheless, show the physician that you are capable and willing. Getting the physician's confidence is the first step toward building up a close relationship between physician and pharmacist.

(2) Know Pharmacy.

The pharmacist must understand and be able to apply pharmacy in all of its applications at this level. It has been said many times, "If the pharmacist doesn't know pharmaceuticals then who will?" This knowledge has never been more necessary. "The pharmacist is basically a specialist in the science of drugs. He has an understanding of their composition, chemical properties,

(Continued on page 27)

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PHARMACY-MEDICINE RELATIONSHIP

manufacture and uses, and how to test them for purity and strength.''[6] Also, ''The rapid introduction of new potent pharmaceuticals with strengths and dosage schedules to fit the needs of individual patients and requiring special storage and packing has made both the physician and the public dependent on the pharmacists' scientific knowledge and professional services.''[7]

(3) Serve as Public Health Institution.

This is one of the greater services which the pharmacist can offer to the public. He should support drives for various anti-disease funds, campaign for better hygiene practices, innoculations, X-ray drives; indeed, his pharmacy should lead if not become the center of these activities. Window displays, and literature of a suitable character may be utilized in this respect. Again, this will aid the whole health team in making the public aware of the profession's interest and thereby increase prestige and good will toward medicine and pharmacy.

(4) Practice Good Public Relations.

The material under (3) may well apply to this area also. Other ways to increase good will is by reassuring the patient, make him feel that you are interested in his problems and you should sincerely be. Also, bolster his faith in his physician as this will aid in his successful treatment. Another small personal thing that I read once, but do not remember its source is this: ''that the pharmacy's name printed on prescription blanks might well be omitted from these blanks.'' Some physicians have suggested that this may indicate ''kick-back'' to the pharmacist. Of course, there are many more items which will occur to an enterprising pharmacist which may fit under this classification remembering that, ''The Pharmacist is the one professional man that the people have the closest contact with the greatest number of times.''[8] Thus, he has prime responsibility in the public relations of the health team.

(5) Charge Reasonable Fees.

Of course, most prescriptions are priced reasonably, but never has the average price of a prescription been so high. Today's drugs are the public's biggest bargain; but, try to explain that to someone who has just paid $15.00 for 30 capsules. I don't suggest general reduction of prices for prescriptions, but rather four simple rules to guide the pharmacist:

(a) Utilize a lower % markup on higher cost drugs.
(b) Utilize a higher % markup on lower cost drugs.
(c) Never ''cut'' a prescription price.
(d) Use a definite system of pricing.

A little thought by the pharmacist will indicate the reasons behind these rules. As to how to answer questions about prices, one rule prevails—the less discussed, the better. Otherwise, just be intelligent in your comments.

(6) Scrutinize New Drugs.

The physician is being continuously bombarded with massive grades, types and numbers of product information. Some of it is worthless as an indication of drug usefulness and efficiency. The physician barely has time to go through his medical jounals, let alone keep up with this other menagerie of literature and ''junk.'' This is where the pharmacist may play an important role. ''The pharmacist as a source of information on new medicines and as a dependable source of distribution has never been more important.''[9] Frederick D. Lascoff stated it this way, ''One thing of which I'm sure is that the pharmacist will become more important in the community than ever before, serving as the therapeutic consultant to the public health profession.''[10] Other aids under this classification might be the suggestion to the physician to use some of the official preparations. If the physician is not familiar with them, as many are not, then here again an opportunity presents itself to the pharmacist to aid in this respect. The use of official preparations adds to the prestige of the physician and pharmacist and the lower price is not unwelcomed by the patient. The proper scrutiny of drugs and preparations, old and new, is a challenge and a necessity.

(7) Serve Office Needs of Physician.

Most of the time when the burden of

PHARMACY-MEDICINE RELATIONSHIP

drug supply and related items can be removed from the physician he will appreciate it; and the pharmacist gains in any light in which it is considered. The pharmacist must, however, be responsible in taking on this task and carrying it out effectively. Areas which should be better covered in the pharmacy service today would be parentals, sick-room supplies and related items in addition to the commonly found professional services of the average pharmacy.

(8) Be Professional Minded.

Develop a professional attitude. Eliminate counter prescribing as much as possible. Refuse to sell prescription drugs without prescriptions. "The pharmacist's refusal to sell certain products on a customer's request is one factor which differentiates him from most other businessmen."[11] Be aware of problems of the day such as mental health, etc. Be able to recognize and dispose of them properly. Read professional journals as much as possible. Another area which needs mentioning is vocabulary, i.e., medical vocabulary. George Bugbee has said that, "Pharmacists need more complete knowledge to talk intelligently with physicians."[12] I believe that mainly what he had in mind was the poor ability of the pharmacist to express himself using the correct terminology. In any event, improvement is indicated.

(9) Have A Library of References and Current Literature On Drugs And Related Information.

This may be placed in a quiet area of the prescription room or in a study or office alone. It should be available for quick use by the pharmacist with a filing system necessary. Also, the physicians should be invited to browse. If the material is placed where it may easily be seen by the public then it will add to the professional atmosphere of the pharmacy, and instill added confidence in the pharmacist and physician by the patient. A large number of good clinical studies are available from reputable, non-commercial sources, and therefore the supply of material will present no problem. Films on loan by various institutions may be used to advantage in some case Briefs on new drugs with accurate inform tion may be printed by the pharmacist a distributed in the form of news letters, b all care must be taken in so doing. Als surprisingly enough, some physicians are i terested in pharmaceutical texts and refe ences.

(10) Meet With Physicians.

This phase is necessary in any reasonab plan for better relationships between pha macist and physician. An hour occasional to discuss any of a number of proble which may arise is advisable. This may once a week after the pharmacy is close Notes should be made in advance by bo the physician and pharmacist on proble to be discussed. In one clinic, "The pha macist attends all the staff meetings of t 12-man clinic, and by discussing the nee of each department he can anticipate wh products are in demand. Direct contact thus made between physician and pharm cist, and common problems are understo and solved."[13] In hospitals better syste will be found, but in the retail field th problem has hardly been tackled. T method and time of meetings is relative unimportant, but the fact of meeting is ve important.

Various ways and means of obtaini better relationships between pharmacist a physician have been presented, some lesser or more importance than others. Ho ever, there are some thoughts which m bring pharmacists' relationship with oth pharmacists closer and thereby aid in t overall solution to the problem at han That, "Although their façades may have distinctive appearance, each pharmacy h in common with all the rest—a prescripti department. This is the heart of the ret pharmacy and, in fact, the very reason i its existence."[14] It is very difficult overemphasize the Prescription Departme I might add also that to hold the pharm ceutical profession above all else will furth relationship better than any formula in which values may be substituted. Ph macy is a profession " . . . in which matu judgment is essential, where matters of

PHARMACY-MEDICINE RELATIONSHIP

xtremely confidential nature between phy-ician, patient and pharmacist are always resent, and where professional relationships ith the public and other members of the ealth team exist.''[15] I must reiterate the ecessary cooperation between the two pro-essions is not a one-way street and, there-ore, the physician need be aware of his esponsibilities to this end as much as the harmacist must. The horizon in medicine nd pharmacy are wider and clearer than at ny point previous. Francis Edward Stew-rt, speaking more than 40 years ago to the merican Pharmaceutical Association ex-ressed the sentiments that I have today by nvoking, ''. . . that cooperation between the edical and pharmaceutical professions is ssential to the development of both, and hat such cooperation can only be secured nder a professional, fraternal, or coopera-ive system in which all concerned donate heir researches and experiences to the com-mon fund and share in the results of their cooperative work.''[16] With patience and perseverance, the gap shall be closed.

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McAllister Attends District Meetings

H. C. McAllister, in his capacity as president of the National Association of Boards of Pharmacy, has pretty well covered the nation in past 30 days. His itinerary has included Boston, Mass., Mobile, Alabama, Seattle, Washington and Williamsburg, Virginia.

In each instance Mr. McAllister spoke to the district members, which is made up of representatives of the boards of pharmacy and the schools of pharmacy. At Seattle, as an illustration of the wide scope of the district program, representatives of Alaska were present.

After the first of the year, Mr. McAllister will attend a district meeting at Little Rock, Arkansas.

Map Inter-Professional Plans

The NCPA Committee on Inter-Professional Relations met in Chapel Hill on October 25. A tentative program was worked out for the coming year.

Present for the meeting were Dr. A. W. Jowdy of Chapel Hill, chairman; Earl T. Brown of Chapel Hill, W. G. Dudley, Jr., o Reidsville, Claude Paoloni of Greensbor and James A. Way, Jr. of Winston-Salen

Executive Committee Meets

The Association's executive committee me at Morehead City on October 22.

On the agenda were these subjects: V. Report, Financial Report, Civil Defense Re port, National Pharmacy Week Repor joint meeting with Board of Pharmac and faculty of the School of Pharmacy, tentative plan to assist the Endowmer Fund, new life insurance plan, pharmac recruitment, how to implement the cod of ethics, legislative planning for 196 mail order Rx plans, FDA action in th state re professional samples and pendin regulation relative to prescription label

Presiding at the meeting was Presiden Robert B. Hall of Mocksville. Othe members of the committee present wer John Stevenson of Elizabeth City, Hoy A Moose of Mount Pleasant, Edwin R. Fulle of Salisbury, W. Dorsey Welch of Wash ington and Secretary Smith of Chapel Hil

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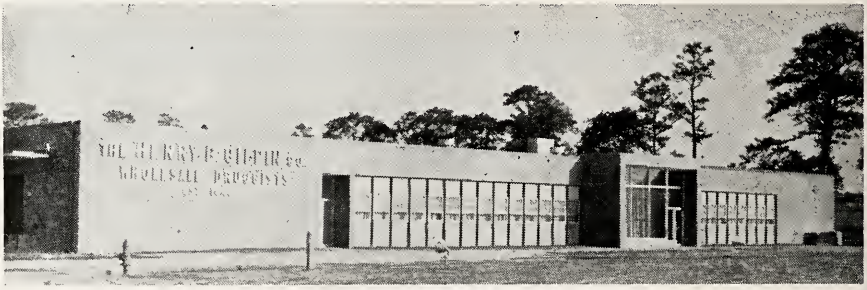

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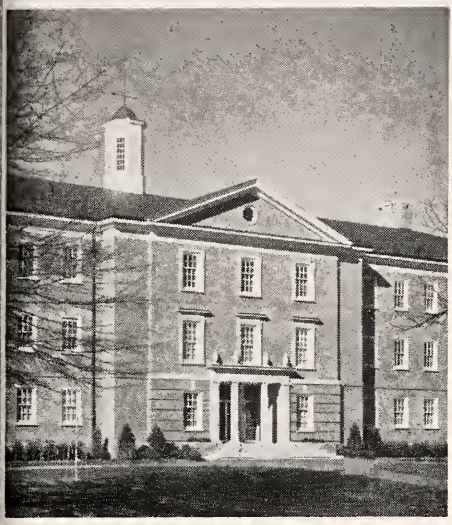

"The School of Pharmacy of the University of North Carolina: A History" by Alice Noble was published on November 18 to mark a shining milestone for the School and University and in Miss Noble's lifetime of interest in pharmacy and history. This work of devotion is now available as a handsome book of 247 pages plus 11 pages of illustrations giving a detailed history of effort and success in an interesting style of evaluation which only she could provide. Extensive reviews of the book will become available. It is anticipated that every pharmacist will want a personal copy for its tribute of prestige to the profession as well as its valuable and interesting facts. A detailed index adds to the value of the book. The publication was sponsored by the North Carolina Pharmaceutical Research Foundation from which it may be obtained, in care of the School of Pharmacy, Chapel Hill, at five dollars plus sales tax. Checks should be made payable to the University of North Carolina Press.

The School of Pharmacy maintained a display in a choice location in the Coliseum at the North Carolina State Fair during the week October 16-21. The display with the theme "Pharmacy for Good Health" was designed and directed by Dr. M. A. Chambers, Assistant Dean. It was manned by pharmacy faculty members and graduate students who were enthusiastic with the great interest shown by a constant stream of visitors. A thirty-minute television program was taped at the display by Dr. Chambers on "The Bloodless Revolution" which was telecast on WUNC-TV on Thursday and Sunday nights.

On October 11 a beautiful complete silver service was received at the School of Pharmacy as a generous gift from the Raleigh Woman's Drug Club. Each of the six pieces, a tray, coffee, tea, creamer, sugar, and waste, was engraved to show the name of the donor and the year of the gift. This thoughtful gift will be appreciated not only for its beauty but also its use for social functions in the Student Center.

Assistant Dean M. A. Chambers addressed the Lenoir County Pharmaceutical Society at Kinston on September 27. He was accompanied by Dr. James L. Brannon, Assistant Professor of Pharmacy.

Professors Earl Brown, James Brannon, and Jack Wier attended the annual barbeque of the Greensboro Drug Club on September 29. This annual event was attended by most of the pharmacists and doctors of Greensboro.

Dr. A. W. Jowdy, Assistant Professor of Pharmacy Administration, continued his service as director of first aid stations at home football games at the University of North Carolina. Six senior students, all of whom have passed the Standard and Advance courses in first aid of the American Red Cross, serve at each game. The urgent value of this service has gained recognition to the extent that the same degree of service was provided on University Day, October 12, when Kenan Stadium was again filled with visitors for the conferring of honorary degrees on President J. F. Kennedy and Governor Terry Sanford.

A reception for all new pharmacy and pre-pharmacy students was given in the

(Continued on page 32)

UNC SCHOOL NOTES

Student Center of Beard Hall on Sunday, October 1. Members of Kappa Epsilon served refreshments.

Rush week for the two professional fraternities was held during the week of October 8.

Allen Hirsch, graduate major in Pharmaceutical Chemistry, passed the final oral examination on October 19 for the degree of Master of Science. The title of his thesis was "The Synthesis of α, β-Unsaturated Ethers of Glycerol."

It is impressive that 233 journals and periodicals are received by the pharmacy library.

Student Branches of the N.C.P.A. and A.Ph.A.

The Student Branches sponsored a Pharmacy Week display in the Retail Laboratory. The work was done by David Runnion and Mitchell Watts.

There are 183 pharmacy students who are members of the Student Branches this year.

The first meeting of the Student Branches was held on October 19. Skits were presented by the three fraternities, Kappa Epsilon, Phi Delta Chi, and Kappa Psi. Each presentation tended to emphasize extremely poor technique in the laboratory and prescription room to the good effect of great humor and, hopefully, full realization of good professional service.

Pharmacy Senate

The Pharmacy Senate met on October 19 to organize its program for the year and elected ten new members: Jack Lewis Alexander, Brevard; Emil Lewis Cekada, Durham; James Barber Culbertson, Englewood, N. J.; Marvin Jacob Harris, Jr., High Point; Gilbert Max Hatley, Oakboro; Hugh Floyd Hayes, Thomasville; Mary Lou Johnson, Clayton; Ellen Louise Pike, Concord; Jerry Sue Stroud, Roanoke Rapids; and Beverly Thompson, Chapel Hill.

Kappa Epsilon

Reported by DEANE HUGHES

The Lambda Chapter of Kappa Epsilon announces the election of the following girls to head its activities for the year: President—Becky Harper Elliott, Vice-president—Ellen Pike, Secretary—Margaret McCann, Treasurer—Beverly Thompson, Pledge Mistress—Margaret Patterson, Chaplain—Emily Adams, Historian—Deane Hughes.

The Lambda Chapter held its annual picnic at the W. J. Smith's home on Sept. 28. All pharmacy and pre-pharmacy girls were invited. There was a large turn-out and the picnic was a huge success. Its main purpose was to acquaint the girls in pharmacy with Kappa Epsilon.

The Lambda Chapter was hostess at the tea given by the UNC School of Pharmacy on October 1. The tea was held for all pre-pharmacy students. It was held in the Pharmacy School Student Center. Lovely arrangements of flowers were provided by Dean Brecht. Most of the faculty were present—the purpose of the tea being to acquaint the new students with their future professors and the modern building.

The Lambda Chapter of Kappa Epsilon is happy to announce that Dr. Margaret Shaw has agreed to become advisor of our Chapter. We extend a warm welcome to Dr. Shaw from the Pharmacy School and from K.E. Dr. Shaw got her B.S. at the University of Kentucky, and her Ph.D. at the University of Florida. Dr. Shaw is Assistant Professor of Pharmacy.

Kappa Psi

Reported by HAL REAVES

The Beta Xi Chapter is proud to announce the Pledge Class of 1961-62: Hal Newton Ammons, Lumberton; Edgar Lassiter Baugham, Jr., Smithfield; Larry Clyde Blanton, Brevard; Robert Michael Brown, Rocky Mount; William Haywood Bunch, Edenton; Robert Earl Cornwell, Lawndale; Larry Edward Denning, Coats; Numa Franklin Freeman, Jr., Louisburg; Kenneth William Glace, Jr., Pilot Mountain; Leon William Harris, Robbins; Leon Edward Hickmon, Wilmington; Robert Parks Lafferty, Concord; Ronald Earl Langdon, Coats; Thomas Franklin Lynch, Charlotte; James Archie McBryde, Jr., Louisburg; William Larry Paul, Burlington; David Palmer Quackenbush, Charlotte; David Mark Rouse, Goldsboro; Joseph Gordon Smith, Jr., Statesville; William Lewis Sum-

mey, II, Dallas; Jack Herndon Upton, Smithfield; Leon Stokes Walker, Denton; and Robert Michael Wood, Raeford.

John Kennedy, the chapter's current Intramural manager, has been elected vice-president of the Joint Intramural Council of the campus. John has done a wonderful job of managing the chapter's intramural activities in the past two years, and he well deserves the position he has attained.

Phi Delta Chi

The following students were pledged to the Alpha Gamma Chapter on October 18: William Lee Foster, Mocksville; Jackie Odell Holland, Holly Springs; Curtis Edwin Holleman, Fuquay Springs; Hugh Allen Myers, Clayton; William Asbury Poteat, Morganton; Thomas Elijah Smart, Hamlet; Roy Boyd Smith, Jr., Durham; Edward Bruce Williams, Jr., Hookerton; and James William Woodard, II, Kenly.

Reconstruction of Phase I in rebuilding the house owned by the Chapter is proceeding satisfactorily with occupancy to be renewed early in November. The fire-proof, solid construction will provide a durability comparable with that of Beard Hall.

Historical Note

By Alice Noble, *Research Historian*

Much credit is due to the pharmacists of Wilson for the establishment of the North Carolina Pharmaceutical Association. On May 17, 1880 they addressed a circular letter "by mail" to the pharmacists of the state proposing a meeting of members of the profession to form such an organization. Out of this effort approximately a hundred pharmacists met in Raleigh on August 11, 1880 and the State Association became a reality. The Wilson letter was signed by Moye and Nadal, A. W. Rowland, and Peacock and Hargrave. This sketch is concerned with A. W. Rowland about whom little has been written.

Alexander W. Rowland was born either in Granville County or in Henderson on March 17, 1841, the son of Horace H. and Martha H. (Cheatham) Rowland. He was educated at Colonel Christy's Military School in Henderson and at Wake Forest College. Twenty years of age at the outbreak of the War Between the States, he volunteered immediately for the Confederate cause and served for four years with the army of Northern Virginia (for the first twelve months in the Twelfth Infantry and the balance of the time in the Fifth North Carolina Cavalry—W. H. F. Lee's Corps). He was wounded at Malvern Hill three times.

Shortly after the War ended Mr. Rowland became associated with the profession of pharmacy in Wilson, and in August, 1871 purchased the drug store of C. J. Rountree. From the beginning the store enjoyed an excellent patronage. It was located on Nash Street in the main business block and was characterized as "one of the neatest and most attractive stores in the town." The building was 27 x 75 feet and two stories in height. The well-arranged stock averaged some $6,000 in value. Two competent clerks were employed.

In 1869 Mr. Rowland married Miss Lizzie Speed, of Elizabeth City. A son, William Speed, was born of this union. Mrs. Rowland died on April 3, 1884. The pharmacist was a Mason, a Democrat, and a vestryman in the Episcopal church.

Mr. Rowland was a charter and active member of the N.C.P.A. until 1894 when ill health prompted his resignation. He served the organization as president in 1886-87 and was a member of the Board of Pharmacy 1890-1893 until he resigned on December 13, 1893. By that time he was making his home in Texas where he had gone in the hope of regaining his health. He died on February 1, 1896 in a hospital in Chicago, Illinois.

1962 NCPA Convention

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Raleigh

Sunday - Monday - Tuesday

April 8 - 9 - 10

DOINGS

OF THE AUXILIARIES

- Rowan-Davie—Mrs. Alvin E. Morris
- Asheville—Mrs. J. Howard Mock
- Charlotte—Mrs. C. H. Smith
- Winston-Salem—Mrs. G. F. Benton
- Chapel Hill—Mrs. George Cocolas
- Cabarrus—Mrs. H. A. Barringer
- Gaston County—Mrs. Donald K. Carter

Charlotte

The Charlotte Women's Druggist Auxiliary held their October meeting in the Kirkwood Room, with Mrs. A. K. Hardee, President, conducting the session. Mrs. John Conway gave the devotion. Mrs. Ross L. Cooper, Program Chairman, introduced the speaker, Mr. Hardy Spatz, President of the Pan-American Club. He discussed the Cuban situation.

It was announced that members of the Auxiliary were invited to attend the "Elizabeth Arden Clinic" to be held October 29 through November 4th at a local department store.

It was announced that the speaker for the November meeting would be Miss Mary Bell Scoggins, Director of Heart Services for Mecklenburg County, who would speak on "Low Calorie Cookery and Physical Fitness."

Raleigh

The October meeting of the Raleigh Woman's Drug Club was held at the home of Mrs. Ben Harward. Of special interest to the members was a letter from Dean Brecht of the School of Pharmacy, describing a six-piece silver coffee service, which was purchased for the use of the School of Pharmacy through cash gifts from the Raleigh Club.

The Ways and Means Chairman, Mrs J. C. Warren, distributed candy for the members to sell as the first project of the year.

Two visitors were welcomed. At the conclusion of the business session, bridge and canasta were enjoyed.

Winston-Salem

The Apothecary Club met for its October meeting at the home of Mrs. E. E. Merchant. Twenty-six members were present and one guest, Mrs. D. H. Lennon, was welcomed. Mrs. Roger Sloop presided over the business session, which followed a covered dish supper.

In the Treasurer's report, it was announced that thirty-four dollars had been given to the Auxiliary for their tour of a local supermarket.

Mrs. Merchant, hostess chairman, asked for volunteers for hostesses for the forthcoming meetings. All months were filled as follows: December, Mrs. Johnson; January, Mrs. Williams; February, Mrs. Fishel; March, Mrs. Callahan; April, Mrs. Ferguson.

Members were urged to attend the November meeting which would feature a tour of an interior decorating shop.

Rowan-Davie

The Rowan-Davie Drug Auxiliary met October 18th for luncheon at the Chanticleer Restaurant. The state president, Mrs. Leslie Myers, was a guest and gave current news of the state auxiliary.

Mrs. J. J. Barger and Mrs. John Upchurch were welcomed as new members.

The meeting was called to order by the president, Mrs. Paul Miller, and the devotion on "The Most Beautiful Will in the World" was given by Mrs. Alvin E. Morris. Mrs. Robert Hall reported on the Auxiliary Workshop held at Chapel Hill, October 3rd.

Mrs. Frances Rufty, Clerk of Court, and guest speaker, was introduced by Mrs. Billie Pittman. She spoke on the importance of making a will. A token gift was given Mrs. Rufty.

Mrs. Henry Fairley, Mrs. Robert Julian and Mrs. D. A. Thompson were hostesses. Mrs. George Albright won the draw prize.

Auxiliary-Sponsored Workshop Held

Mrs. Leslie M. Myers of Winston-Salem, President of the NCPA Woman's Auxiliary, presided when officers and members of the State Auxiliary and of its fifteen local auxiliaries attended the annual Fall Workshop held Tuesday, October 3rd at the Institute of Pharmacy in Chapel Hill, with Executive Secretary W. J. Smith and Mrs. Smith as hosts.

The day began at 10:30 a.m. with a Coffee, Registration, and Displays in the lobby. At 10:45 the women were welcomed by Mrs. Myers and given facts about the Woman's Auxiliary program at the State level. Local Auxiliary presidents and Executive Board members were introduced at this time. NCPA President Robert B. Hall brought greetings from the parent body.

At 11:00 a.m. discussion groups were formed as follows:

Parliamentary Procedure with Bob Cox, former national president of the Jaycees as guest panelist. Mrs. George Markham of Fayetteville and Mrs. John Stevenson of Elizabeth City were group leaders.

The Membership, Publicity and Public Relations had Pete Ivey, Director of the UNC News Bureau as guest panelist. Mrs. Thomas Holland, Mt. Holly, and Mrs. Robert Milton, Salisbury, were group leaders. Mrs. Eugene Merchant and Mrs. L. Craig Lewis led the discussion for the group studying **Programs**. Mrs. George Cocolas of Chapel Hill and Mrs. David Dowdy, Jr. of High Point served as group leaders for a discussion on **Projects**. Assistant Dean M. A. Chambers of the UNC School of Pharmacy was guest of this group.

Auxiliary members were guests of the N. C. Pharmaceutical Association for lunch, and members of the Chapel Hill Pharmaceutical Auxiliary and of the Pharmacy Wives Organization served as hostesses. An additional discussion period followed the luncheon. Approximately 75 attended the meeting.

High Point

The September meeting of the High Point Pharmaceutical Women's Auxiliary was held at Al Boling's Steak House. The president, Mrs. William Shoemaker, presided over the business session.

The Workshop at Chapel Hill was discussed. The President announced that Mrs. Myers, State President, would speak at the October meeting.

Door prizes were awarded before adjournment.

Gaston County

Mrs. Leslie M. Myers, State Auxiliary president, was guest speaker to members of the Gaston County Pharmaceutical Auxiliary at a luncheon meeting held October 4th. Mrs. Myers discussed the history and work of the state auxiliary.

Mrs. Jack Friday presided and Mrs. Richard Curtis gave the invocation. Hostesses for the occasion were Mesdames Fred Moss, T. M. Holland and W. F. Holland.

Regular Meeting

The regular meeting of the Gaston Auxiliary was held October 17th. After the business session the group enjoyed a program on the making and arranging of artificial flowers. The program was presented by Mrs. Marlen Harmon of Marlen's Floral Art School.

Mrs. Barry Bell attended as a new member.

Hostesses for the meeting were Mrs. Truman Hudson, Mrs. Earl Williams, and Mrs. Henry Bell.

Les Myers on the Mend

Leslie Myers, Manager of Patterson Drug Company, Winston-Salem, is recovering from an illness which necessitated him being away from his pharmacy duties during October.

At the present, Mr. Myers is working a part-time schedule at Patterson. As temporary assistance, a number of Winston-Salem pharmacists have been doing relief work at the store.

Mrs. Casteel Sells Interest in Durham Drug Company to William P. (Bill) Wells

Mrs. Mary Casteel has sold her interest in the Durham Drug Company to William P. (Bill) Wells and has retired from active participation in the pharmacy.

The Durham Drug Company was established by the late C. T. Council and Germain Bernard. Assuming control of the pharmacy in 1947, James R. and Mrs. Casteel built the pharmacy into one of the highest dollar volume per square foot floor space pharmacies in Central North Carolina.

The pharmacy's "party supply room," which was established by Mrs. Casteel, is believed to be the most complete department of its type in North Carolina. A significant amount of the total volume is by mail to customers in this and other states.

Following Mr. Casteel's death in 1959, an interest in the pharmacy was sold to Mr. Wells, who had been associated with the firm since 1952 in various capacities. In the latest change, Mr. Wells purchased Mrs. Casteel's remaining interest and is no sole owner of the pharmacy.

For the time being, Mrs. Casteel plai to catch up on some home work and t devote more time to her church and othe activities in which she has a special in terest. This winter Mrs. Casteel will hav her mother, Mrs. Pitcher of Morgantow W. Va., with her in Durham.

Miller to Head Rowan-Davie Pharmaceutical Society

Paul W. Miller, owner of the Rowa Drug of Spencer, has been installed a president of the Rowan-Davie Pharm ceutical Society.

Serving with President Miller will l Henry Fairley of Innes Street Drug Com pany, vice-president, and Dallas Ammon of the Salisbury Pharmacy, secretary-trea urer.

At a meeting of the Society on Nover ber 8, an agreement was reached by th Salisbury-Spencer members to close the pharmacies on Thanksgiving and Christm and half a day on New Year's Day.

crowd pleasers a la Lance!

More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

LANCE INC. Charlotte, North Carolina

Available: An Experienced Pharmacist

Ernest Carraway, UNC pharmacy graduate and licensed pharmacist since 1958, writes he expects to be released from the Air Force sometime during the first quarter of next year, and expresses this specific interest:

"I am interested in finding a job in a small to medium size town (population from 2,000 to 25,000) located in any section of the state. I will be able to take leave and come down for an interview if later correspondence indicates job possibilities.

Please have interested parties contact me at this address:

1st Lt. Ernest L. Carraway, Jr.
29337 Hibbs Drive (capehart)
Selfridge Air Force Base, Michigan

While Lt. Carraway does not mention this in his letter, his wife, Lorretta J., is also a pharmacist.

Direct Descendant

Martha Capel of Apex, a pre-pharmacy student at the University of North Carolina, is a direct descendant of the University's first student, Hinton James, who enrolled in 1795.

Wins Roche Award

Thomas P. Graham, Jr., a Duke University medical student from Charlotte, has been named this year's winner of the Hoffman-LaRoche Award for outstanding scholastic achievement.

Accepts Position with Alamance Drug

James I. Peile has accepted a position as pharmacist and assistant manager of Alamance Drug Company, Burlington.

Following graduation from the UNC School of Pharmacy (1958), Mr. Peile was associated with Andrews Drug Company of Burlington until June of this year. During the summer months he worked in Lincolnton with Crowell Hospital Pharmacy.

Seabock to Manage Chatham Drugs

Robert Seabock, a graduate of the School of Pharmacy, UNC, is manager of Chatham Rexall Drugs, which was formally opened to the public in Siler City on October 26.

Prior to assuming the position as manager of the newly established pharmacy, Mr. Seabock was associated with the Carolina Drug Company of Mebane.

Alarm Prevents Break-in

An attempted break-in and robbery of the Skyland Drug Store, Hendersonville Highway, during early morning hours of October 25 was prevented by an automatic alarm system which had been installed by Pharmacist M. A. Scott, Jr.

When the would-be burglar, or burglars, kicked in the front door the alarm system was set off. Police arrived quickly thereafter but the univited night visitors had departed for parts unknown.

Don Bissett Buys Peacock Drug Company

The 51-year-old Peacock Drug Company of Benson has been sold to Donald Bissett.

A graduate of the UNC School of Pharmacy (1954), Bissett formerly managed a pharmacy in Kinston but more recently has been associated with the Forest Hills Pharmacy of Garner.

There will be no change in the firm name.

District Meetings

Sixty-four persons attended the NCPA district meeting in Salisbury on November 8. Members of the Rowan-Davie Pharmaceutical Society added their support by voting to close all pharmacies in Salisbury and Spencer on the night of the assembly.

Complete details concerning this and other district meetings now underway in the State will appear in the December issue of THE CAROLINA JOURNAL OF PHARMACY.

I'LL SUE YOU

(Continued from page 17)

age up to $5,000.00 for any one claim and a total of $15,000.00 aggregate liability for any one year. These minimum limits should be increased, at small additional cost, to adequately protect your assets and to cover any possible claim amount.

The Druggists' Liability policy may be endorsed to, also, cover and protect the store registered employees, in the event claim should be made against them personally, either jointly with the proprietor, or individually. Also, the mal-practice portion of the coverage may be written for registered individuals who do not own a store, but who work in one or more retail stores.

Premises' Liability coverage is a must, whether the store operator is owner or tenant. Accidents do happen and the party in control of the premises may be liable. Tenants' leases may impose liability for injury to persons or property. The coverage applies to the ownership, maintenance or use of the premises and all operations necessary or incidental, thereto. This includes the parking area. Here, also, medical payments coverage may be provided to cover the cost of such immediate, necessary expense, regardless of actual liability. This policy, also, covers the liability of the insured for negligent acts of an independent contractor doing maintenance, repair or renovation work.

The limit of liability contained in a Premises' Liability policy should be substantially the same as in the Druggists' Liability coverage, on the same risk. Also, it is often helpful when both such coverages are written in the same insurance company to, thereby, avoid any conflict between two companies.

Thus, a retail druggist can protect himself from claims, whether honest, or otherwise, by carrying adequate liability insurance. The claim will then be largely handled by the insurance company and in most cases the druggist will never hear of it again. Of course, if suit is filed by the injury party, then the druggist will be served with a summons and may need to appear in court. However, in such case, the attorneys for the insurance company will arrange all details and do everything possible to settle the case at an agreeable figure, at no cost to the druggist.

Druggists are fortunate in having several specialty insurance companies which are available to render a very exceptional service in such matters. They either serve only druggists or, otherwise, specialize in drug store insurance. This does provide a real advantage and usually a definite saving in cost.

However, every retail druggist should see that he has adequate liability insurance. The cost is small and the benefit can be great—it can save you from a heavy loss.

It is urgently important—check on it.

"The saddest words of voice or pen
after a loss are—
'not insured—but should have been.'"

(anon.)

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Make McCourt
Your "Buy-word"
For Labels -in Rolls or Flats
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Drug and Delivery Envelopes

Prescription Labels
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42-54 BENNETT STREET BRADFORD, PENNA.
Specializing in Labels for Drug Stores
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P. O. Box 306, Charlotte 1, N. C.

A daughter, Jean Marie, to Mr. and Mrs. Al Rachide of Jacksonville, September 19th . . . Susan Patricia, born to Mr. and Mrs. Henry Ridenhour of Spencer, September 25th . . . Mr. and Mrs. Council Foy Bradshaw of Jacksonville are announcing the birth of Theresa Onzelle Bradshaw, September 29th . . . A daughter, Nancy Teresa, born to Mr. and Mrs. H. E. Lovett of Liberty, October 5th . . . September 9th was the red letter day for Mr. and Mrs. Dale C. Bracker of Greensboro, when their second daughter, Marie Yvette, was born.

Deaths

W. F. WELBORN

William Fowle Welborn, 83, Lexington pharmacist for 63 years, died November 3.

A native of Davidson County, Mr. Welborn became associated with the Lexington Drug Company in 1898. He and his sons operated two pharmacies in Lexington.

He is survived by his wife, Mrs. Bessie Todd Welborn; four sons, W. F. Welborn, Jr., Dr. James T. Welborn and John H. Welborn, all of Lexington, and Samuel G. Welborn of New Orleans.

HERMAN C. PRICE

Herman C. Price, 37, Creedmoor pharmacist, died October 22 after an illness of several months.

Mr. Price was a native of South Carolina and a pharmacy graduate of the University of South Carolina. Following service in the U. S. Air Force during WW II, he came to North Carolina in 1955 as an employee of the Kenly Drug Company. In recent years he had been associated with the Creedmoor Drug Company of Creedmoor.

Among the survivors are the widow, Mrs. Josephine Dixon Price; three sons and a daughter.

Advertising Exempt Narcotic Drugs

A query from a Charlotte pharmacist in regard to advertising exempt narcotic drugs brought forth this reply from Irwin I. Greenfeld, District Supervisor of the Bureau of Narcotics:

"The Bureau does not look with favor on any type of advertising of narcotic drugs or preparations to the general public."

Promotes Pharmacy

Jim Greene of Boone (Carolina Pharmacy) is doing his part to attract additional students to Pharmacy.

At a recent career day, he discussed "Pharmacy as a Career" with about 25 interested prospects.

To supplement his remarks, Jim erected a special pharmacy display in the high school.

SMITH WHOLESALE DRUG CO.

SPARTANBURG, S. C.

A Young and Growing Service Wholesale House,
Owned and Operated by Registered Pharmacists

We Appreciate Your Business

CLASSIFIED ADVERTISING

This space available at 10¢ per word; minimum of $3.00. Box numbers assigned and replies forwarded to advertiser upon request. Mail copy and payment to **Carolina Journal of Pharmacy**, Box 151, Chapel Hill, North Carolina.

BALANCES—Prescription balances repaired. Contact Phipps & Bird, Inc., P. O. Box 2V, Richmond 5, Virginia. Telephone MI 4-5401.

FOR SALE—Remington's Practice of Pharmacy, 12th Edition. (1961). 1,866 pages. Price $22.50. Available from NCPA, Box 151, Chapel Hill, N. C.

PHARMACIST WANTED—Rowan Memorial Hospital, Salisbury, North Carolina. Write or call E. H. Heyd.

FOR SALE—4 lighted Hallmark Cabinets, 1 Hallmark Contemporary Rack, 1 Hallmark All-Occasion Rack, 1 Hallmark Sign. Complete, like new, for quick sale $200.00. Stop by and see them. Old Town Pharmacy, 3716 Reynolda Road, Winston-Salem, N. C.

PHARMACIST WANTED—Excellent opportunity with progressive pharmacy. Good starting salary. Inquiries confidential when requested. KLM-11, % NCPA, Box 151, Chapel Hill, N. C.

Hits at Blue Law

As the "Sunday Blue Law" took effect in Cumberland County, this sign appeared in the window of the Fayetteville Drug Company: "Open for your convenience as usual but to comply with recent N. C. Blue Law and to satisfy certain big merchants who want you to shop at their convenience, the following items may not be sold on Sunday: Hose, paint, jewelry, watches, clocks and kitchen ware."

Northeastern

The Northeastern Carolina Pharmaceutical Society met in Williamston on October 11.

The program included election of officers for 1962; discussion and preparation for Ladies Night; a report of the NARD Convention just concluded in Miami and a panel discussion of several problems of particular interest to pharmacists.

Alfred Martin of Roanoke Rapids is president of the Society and Frank M. Hemingway, secretary and treasurer.

Joins TMA

J. Floyd Goodrich, secretary-treasurer of The Traveling Men's Auxiliary, has announced the addition of a new member of the organization: Mr. Nelson Strawbridge, Colorcraft Corporation, P. O. Box 249, Durham, North Carolina.

Committee Agrees to Cooperate with Federal Trade Commission

Members of the NCPA Papers & Queries Committee met in Chapel Hill on September 17. Present were Harold V. Day, Chairman; E. D. Hoyle and Ben K. Mobley, committee members, and special guests, Kirk Hardee and Vernon Faircloth of Charlotte.

The committee reviewed the current Federal Trade Commission's investigation of pricing practices, policies, allowances, services, discounts, and terms of sale of corporations engaged in the sale and distribution of drugs and drug products.

Following a general discussion of the matter, the committee voted to send a copy of its 1960 price report to the commission and certain information on price differentials prevailing in Mecklenburg County is to be filed with the Charlotte Office of FTC.

It was brought out that certain manufacturers are paying "warehouse fees" to favored customers.

The committee discussed FDA's investigation of "samples" and the seizure of repacked medicinals; final action awaits completion of conferences between FDA and the A.Ph.A.-NARD.

Set up your Double Drawing Prizes. Feature all the eye-catching Gifts Galore promotional material. Make your store stand out and you'll pull in your biggest Christmas profits ever. Dress up your store now for Gifts Galore!

To help you **OWENS,** *Obtain* **MINOR &** *More* **BODEKER** *business & profits*

1010 Herring Avenue, Wilson, North Carolina

Thanksgiving

is a day for giving thanks and counting blessings.

On this *Thanksgiving Day* we send you our heartfelt *"Thanks"* for the honor of serving you and our earnest desire is to continue to do so.

To have had the opportunity to share with you the American way of life is indeed a blessing.

The W. H. King Drug Company

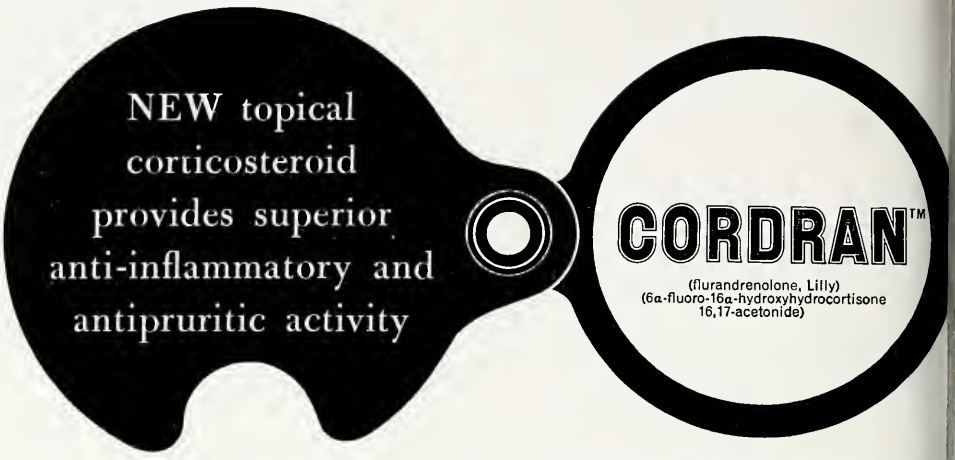
"The House of Friendly and Dependable Service"

Raleigh, North Carolina

DEC 15 1961

The Carolina JOURNAL OF PHARMACY

Volume XLII DECEMBER, 1961 Number 12



. . . and to combat infection **CORDRAN™-N**

(flurandrenolone with neomycin sulfate, Lilly)

To provide greater flexibility in usage, Cordran and Cordran-N ar available in both a cosmetically acceptable vanishing cream and hydrophilic ointment base.

Description: Cordran cream and ointment are new corticosteroid preparations for topical use. Each Gm. contains 0.5 mg. Cordran.

Cordran-N cream and ointment combine Cordran and a safe, effective wide-spectrum antibiotic, neomycin. Each Gm. contains 0.5 mg. Cordran and 5 mg. neomycin sulfate (equivalent to 3.5 mg. base).

The cream base is composed of stearic acid, cetyl alcohol, liquid petrolatum, polyoxyl 40 stearate, ethyl parahydroxybenzoate, glycerin, and purified water. The ointment base is composed of white beeswax, cetyl alcohol, sorbitan sesquioleate, and white petrolatum.

Side-Effects: No side-effects have been reported to date from the use of either the cream or ointment forms of Cordran and Cordran-N.

Contraindications and Precautions: Cordran and Cordran-N should not be used in the presence of tuberculosis of the skin, nor should they be used in the eyes.

If secondary bacterial infections of the skin are present prior to the use of Cordran, they should be treated also with appropriate anti-infective measures. If the infection present before the application of Cordran or Cordran-N, or developing during its use, does not respond promptly, discontinue the preparation until the infection has been adequately controlled.

Patients with superficial fungus or yeast infections should be treated with additional appropriate metho and must be under constant medical observation.

Although sensitivity has not been reported, a few in viduals may be sensitive to these preparations. If a reaction indicating sensitivity is observed, discontir the use of the product. If a patient has a proved idios crasy to neomycin, another antibiotic may be used alo with Cordran.

Since use of antibiotic agents may cause overgrowth nonsusceptible organisms, constant observation of patient is essential.

Administration and Dosage: Cream—For moist, weep lesions. Rub a small quantity of cream gently into affected areas two or three times daily. Vigorous appli tion is not necessary and may damage the skin.

Ointment—For dry, scaly lesions. Apply a small qu tity of ointment as a thin film to the affected areas tw three times daily.

How Supplied: All product forms are supplied in 7.5 15-Gm. tubes.

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The Holidays Give Us the Opportunity to Express to You Our Appreciation for Your Help in Making the Past Year a Successful One

Thank You

and Our Best Wishes for a Merry Christmas and a Happy New Year

For over 35,000 different items
try your full-line, full-service wholesaler.

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Beginning our 64th year of Service to
the Retail Druggists of North Carolina.

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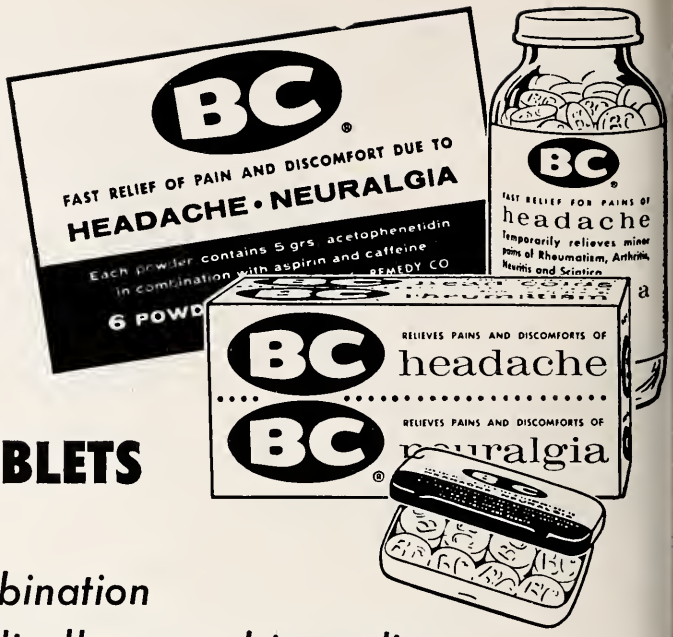

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A combination
of medically-proved ingredients
that speaks for itself
in the relief
of every-day-type aches and pains

BC **FAST** . . . *starts working in minutes*

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BC **GENTLE** . . . *does not upset the system*

Over 100 million packages produced per year
Distributed and advertised nationwide

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Made and sold in North Carolina for over 50 years

The House of Friendly Service

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Service Wholesalers Since 1891

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PARKE-DAVIS

PARKE, DAVIS & COMPANY, Detroit 32, Michigan

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The Carolina JOURNAL OF PHARMACY

December, 1961
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Individualized Attention

Pharmacists need to give careful thought to present suggestions that a "low cost prescription image be projected to the public" before instituting changes which may lead to economic suicide. While some discount houses, chains and individual pharmacies here and there may use advertising to creat a low-price Rx image as a traffic builder and to combat order prescription service, at best the most that can be expected from such action is an illusive sales gimmick, which professional pharmacy will do well to avoid.

Salaries, the rent, the miscellaneous expenses have to be paid by all. No one has come up with a formula for doing this on profitless sales. Before joining the discounters, it is well to keep in mind that figuring gross profit at 30%, a price cut of 20% requires 140% more dollar volume and the handling of 200% more merchandise.

Giving away your professional services is not the answer. A time-tested device is "individualized attention to your customers." It's easy. It's simple. It's effective. No set formula will work for every pharmacy but when you let your customer know he exists and that his patronage is appreciated, you have gone a long way towards eliminating his support of the discounters.

Edgar A. Guest had this in mind when he wrote:

> The reason people pass one door
> To patronize another store,
> Is not because the busier place
> Has better silks or gloves or lace,
> Or cheaper prices, but it lies
> In pleasant words and smiling eyes;
> The only difference, I believe,
> Is in the treatment folks receive.

The Carolina Journal of Pharmacy is published monthly by the N. C. Pharmaceutical Association, Box 151, Chapel Hill, N. C. Subscription rate: $3.00 a year; single copy, 25 cents. Entered as second class matter July 5, 1922 at the post office at Chapel Hill, North Carolina under the Act of March 3, 1879.

North
Carolina
Pharmaceutical

District Meetings

Piedmont Pharmacists Discuss Mutual Problems

Four of a planned series of NCPA district meetings were held during November in Salisbury, Winston-Salem, Durham-Chapel Hill, and Greensboro. Previously, two meetings had been completed in Waynesville and Shelby. Shortly after the first of the year, the NCPA will sponsor a number of meetings at various points in Eastern North Carolina.

The program format remained essentially the same for the four November meetings: a dinner, and address by NCPA President Robert B. Hall; a report by NCPA Executive W. J. Smith, screening of the Lederle film, "Folks, Facts and Pharmacy" with distribution of pharmacy price kits, and close with a panel discussion of current problems of interest to pharmacists.

Subjects covered by the panelists included "physician's samples," the "Filled By" label regulation of the State Board of Pharmacy, professional fee vs traditional pricing policy, how to implement the NCPA Code of Ethics, public relations, mail order prescription service, new competitive forces entering the field of pharmacy and other matters.

Approximately 180 members and guests attended the four November meetings. Salisbury holds the attendance record—64 (all pharmacies in Salisbury and Spencer closed in order to permit members to attend).

Carolina Camera

Top: Edwin R. Fuller of Salisbury, immediate past president of the NCPA, is shown receiving the past president's trophy from J. C. Canipe, Jr., divisional manager for E. R. Squibb and Sons. Shown during the presentation, which took place at a NCPA district meeting in Salisbury, are Robert B. Hall of Mocksville, NCPA president; Canipe and Fuller; and Paul W. Miller of Spencer, president of the Rowan-Davie Pharmaceutical Society.

Bottom: NCPA President Hall (right) presents $200 Pepsodent Presidential Scholarship check to Connie Mac McGee, a member of the graduating class, School of Pharmacy, University of North Carolina. Through the Pepsodent Division of Lever Brothers Company there are now Pepsodent Presidential Scholarship recipients in all of the pharmacy classes at Chapel Hill. Next scholarship will be awarded at the 1962 NCPA Convention to a pre-pharmacy student.

WINTER SCENE

Across the snow-soft field
Slants the sun-sprayed rays,
Nature's beauty never to yield—
Sign of winter's golden days.

THE VERY BEST OF HOLIDAY GREETINGS TO ONE AND ALL!!!

FROM ONE AND ALL AT

THE AMERICAN DRUGGISTS INSURANCE COMPANY

Cincinnati 2, Ohio

The School of Pharmacy of the University of North Carolina

A History by Alice Noble

Reviewed by WADE A. GILLIAM, *President*
North Carolina Pharmaceutical Research Foundation, Inc.

No one is more qualified to write a history of the School of Pharmacy than the author. Her hobby is North Carolina history, and the fact that she has been associated with all of the deans of the School places her in a unique position to depict vividly the noble spirit and courageous leadership of these men who fought so valiantly for higher standards for pharmacy in North Carolina.

With clarity and in interesting chronological order, the author covers all facets of the operation of the School of Pharmacy since its inception in 1897. In the discussion of the events leading up to the founding of the School of Pharmacy, the author forcibly depicts the heroic struggle which state pharmacy leaders experience in an effort to persuade the Legislature to appropriate funds for a Chair of Pharmacy at the University of North Carolina. Quotes from presidential reports of the newly organized North Carolina Pharmaceutical Association and resolutions adopted at the Association conventions are presented as evidence of the effort for establishment of a Chair of Pharmacy. Beginning with Chapter IV, titled "Real Beginning of Pharmaceutical Education at the University 1897-1911," the author presents an interesting biographical sketch of various Deans of the School of Pharmacy and discusses the successful operation of the School under each of the deans' administration. Much emphasis is placed upon the efforts of these leaders to create a closer relationship between the Pharmacy School and the pharmacists in North Carolina.

In Chapter VIII, the three aims set forth by Dean Grover Beard for the School of Pharmacy are recorded. One of these aims was the support from, and a close relationship with, the Board of Pharmacy and the practicing pharmacists throughout the state. Dean Vernon Howell and Dean Beard set forth as one of their chief aims the close cooperation between the Pharmacy School and the North Carolina Pharmaceutical Association. Succeeding Deans—Jacobs and Brecht—made this objective one of their major aims.

In Chapter IX on Pharmacy Licensure Legislation, the author presents the sequence of events leading to higher pharmaceutical education as a prerequisite to licensure. Quotes from Dean Howell and Dean Beard's reports and resolutions presented to the North Carolina Pharmaceutical Association conventions set forth the high ideals and goals for higher standards which deans and officials of the North Carolina Pharmaceutical Association had been fighting for so long.

The author, who has served as Research Historian for the North Carolina Pharmaceutical Research Foundation since 1957, devotes separate chapters to "Twenty-fifth Anniversary Celebration," "Golden Anniversary," and "The Founding of the North Carolina Pharmaceutical Research Foundation" because of their importance in the life of the Pharmacy School. The significant contribution which the Foundation is making to the development of the School and to the advancement of pharmacy in the state is related in Chapter XIII. Chapter XIV is devoted to the era of expansion under Dean E. A. Brecht, 1950-1960. The author relates an interesting story concerning the drive for the new pharmacy building. These were years of discouragement and disappointment as the Legislature failed to appropriate funds for the new building.

Chapter XV tells the story of a dream come true. Through the efforts of Dean Jacobs, Dean Brecht, the School of Phar-

macy faculty, members of the Board of Pharmacy, officials of the North Carolina Pharmaceutical Association, students, practicing pharmacists, officials of the University, and many other friends of pharmacy, the new building became a reality. In relating the story of the dedication of the new building, the author quotes from the dedication address by Roger A. McDuffie and from the address by Dr. Henry Clark, Jr., Administrator, Division of Health Affairs of the University of North Carolina. An interesting description of the new building and its facilities is presented.

Throughout the book one observes a note of emphasis on the close relationship and splendid spirit of cooperation existing between the Pharmacy School, the North Carolina Pharmaceutical Association, and the University officials rallying to make the School of Pharmacy of the University of North Carolina one of the finest in the country.

As I turned the pages, the book became alive, and I relived some of the wonderful experiences gained while attending Pharmacy School and while being associated with the courageous and dedicated leaders in pharmacy. I am sure that this will be true with hundreds of other pharmacists and friends as they read the book. In my opinion the book is a "must" for the libraries of North Carolina pharmacists.

In writing this inspiring history, Miss Noble is rendering the Pharmacy School and North Carolina pharmacists a tremendous service. She has fought along with the School officials and the pharmacists in an effort to develop better pharmaceutical education. She is presentiug an excellent account of these developments for which we should be most appreciative.

This Publication available from the N. C. Pharmaceutical Research Foundation, Inc., c/o School of Pharmacy, UNC, Chapel Hill, North Carolina. Price $5.15.

Season's Greetings

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YOU, TOO, CAN OPEN A PHARMACY...

if you will invest in years of training... It generally takes five years to obtain a degree from an accredited college of pharmacy. Then, to satisfy your state's licensing requirements, you must complete an apprenticeship and pass the State Board examination (an exhaustive test of your theoretical and practical pharmaceutical knowledge). Then, to really learn the business, you may spend two to five years working for some other registered pharmacist.

if you can arrange the financing... National surveys have shown that you should be prepared to spend $11,000 for the fixtures and technical equipment you must have in the "average" drugstore; and invest $20,000 in a permanent inventory of the best possible variety of available drugs (several hundred new drugs appear yearly). Then, in order to cover initial operating expenses, you must have $2,500 in cash on hand. You must further expect to spend $2,400 for a year's rent and $9,000 annually for "other" expenses, including 12 types of personal and casualty insurance to compensate for accidental injuries to people on your premises, fire, theft, even for "misinterpretations of patrons' instructions." Finally, figure on a weekly payroll (for clerks, messengers) just less than $200, and in addition, of course, your own salary.

if you can wait for slow returns on a continuing investment... Besides your training and financing, your greatest investment will be in time: the long hours you will spend working in the pharmacy; the time you must devote in your continuous professional education; the time it will take to establish yourself in the community. Once physicians, dentists, nurses and their patients know they can rely on you, you will have the great satisfaction and responsibility of being of vital service to your community. But only hard work and time will help you develop your community standing so that eventually you have the "average" drugstore. Then you will find that the returns on your financial investment are both slow and small. The "average" pharmacy shows a profit of 5 to 6 per cent. A profit, incidentally, you might obtain *without* special knowledge and effort from many another good investment.

Overwhelmed? If not now discouraged, join the more than 100,000 dedicated men who are America's licensed pharmacists rendering their unique and vital services in their communities.

This advertisement is prepared as a Pfizer professional service to pharmacists. Statistics were provided by Drug Topics, Inc. A reprint, mounted for display in your pharmacy, is available without charge. To obtain your copy, fill out and mail the coupon.

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Address _____

City _____ Zone _____ State _____

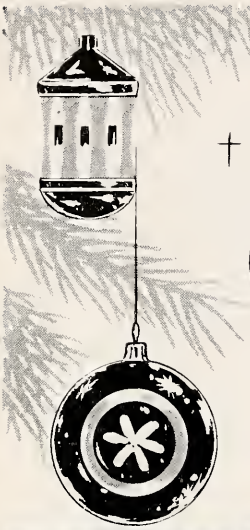
Psycho Inventory Calendar

JANUARY

SUN	SUN	THU	WED	WED	TUE	MON
8	7	6	5	4	3	2
16	15	14	13	12	11	8
23	22	21	20	19	18	17
31	30	29	28	26	25	24
38	37	36	35	34	33	32

1. Every inventory is Rush. Everyone wants his inventory results yesterday. With this calendar we can take an inventory on the 7th and have the results on the 3rd.
2. Most customers want their inventory taken on Sunday or Wednesday, so there are two Sundays and Wednesdays in every week.
3. There are seven extra days at the end of the month to take care of accounts who must have their inventory taken prior to February 1st.
4. There are no "first of the month" bills to pay because there isn't any first we have omitted the 10th and 25th to help the "slow payers."
5. There are no Saturdays or Fridays because no one wants their inventory taken on either of those two days.

This unusual calandar was prepared and distributed by Mangini & Associates—a firm specializing in Inventory Service in the North Central States.



Season's Greetings

from the sales and office personnel

GRANT E. KEY, Incorporated

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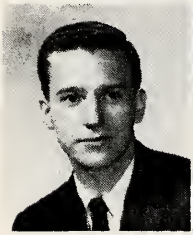
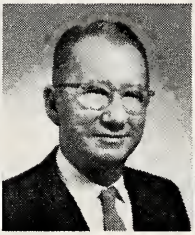
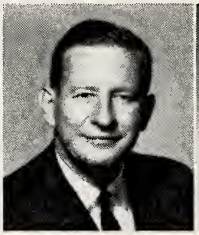
LYNCHBURG, VIRGINIA



Mr. Grant E. Key, Jr.



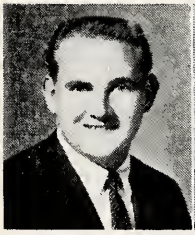
Mr. J. L. (Jim) Sisk



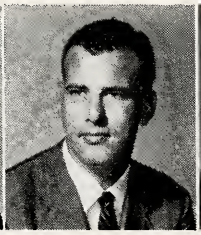
Mr. J. Vernon Key

Mr. William L. Dowdy

Mr. Joseph W. Ginn, Jr



Mr. Hubert Morgan



Mr. Robert R. Tester

Mr. Grant E. Key

Mr. Carlton Tester

Mr. Charles Mays

Mrs. Ethel Wilmer

Mrs. Virginia Hahn

Mrs. Neta Dawson

Mrs. Virginia Schroer

Miss Sylvia Key

TAR HEEL DIGEST

Nashville—Rex A. Paramore is serving as county chairman of the 1961 Christmas Seal Sale. A 1948 graduate of the UNC School of Pharmacy, Mr. Paramore moved to Nashville from Raleigh in 1953.

Hendersonville—A dinner sponsored by the Henderson County Pharmaceutical Association was attended by 71 persons, including pharmacists, physicians, dentists and hospital officials. The guest speaker was Frank Errigo.

Goldsboro—Kenneth Wiggins, pharmacist associated with the Goldsboro Drug Company, was named a "Sales Person of the Month" by the Goldsboro Merchants Bureau.

Elkin—Luke Irwin, co-owner of the Elk Pharmacy, under heading "People at Work" was featured in the November 13 edition of *The Elkin Tribune.*

North Wilkesboro—Jim Harrison hits the pages of *The Journal-Patriot* with a recount of his "likes" for North Wilkesboro and the people who makes things hum in that Wilkes County town. A little more of this and Jim will surely be picked up by the Chamber of Commerce to spread the good word beyond the county line.

New Bern—UNC pharmacy graduate Virgilia Carswell has moved to Providence Forge, Virginia (Box 151).

Durham—Safecrackers gouged a large hole in the rear wall of the Mangum Street Pharmacy (Nov. 15), then crawled into the building, battered open a floor safe and stole approximately $2,000 in cash and a considerable quanity of barbituates. L. R. Sparks is owner of the pharmacy.

Sylva—Under sponsorship of the C. J. Harris Community Hospital, a "Drug Fair" was held at the hospital on November 21.

Shelby—As a part of the Topsy-Turvy portion of "Fun 'n' Frolic" production of the Shelby Newcomers Club (Nov. 16-17), Pharmacist Bob Kiger portrayed the "Heart Throb of the 20's."

Hickory—An interesting account of the Menzies and Harris Drug Store (Hickory's second drug store) appeared in the November 15 edition of *The Hickory Daily Record.*

Elkin—Leslie Reinhardt is now associated with Tom Burgiss at the Bridge Street Pharmacy.

Reaco

Reaco B-Complex with C. Tablets $20.00 Doz. 100s
Reaco A & D Capsules $10.00 Doz. 100s
A. E. P. Tablets $24.00 Doz. 100s
Pyridoxine HCl (B6) 10 mg. Tablets $2.25 per 100
Pyridoxine HCl (B6) 25 mg. Tablets $4.50 per 100
Pyridoxine HCl (B6) 50 mg. Tablets $7.50 per 100
Reavita Capsules $34.80 Doz. 100s $28.00 per 1000
Neo-Reavita $36.00 Doz. 100s

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Abbott's Dave Stiles Retires

The nearly 47-year career of David D. Stiles with Abbott Laboratories ended November 30 with his retirement from the company.

During his career, interrupted only briefly for schooling and service in the United States Navy during World War I, Stiles served in many capacities in the Sales Division. He organized the company's Market Development Department and has served as Director of Market Development for the last 11 years.

He was born within the shadow of the first Abbott plant in Chicago, and Dr. Wallace C. Abbott, founder of the company, in attendance at the birth. In addition to his nearly 47 years full-time with the company, Stiles, in his earlier years alternated working at Abbott and attending high school.

He entered Northwestern University in 1918, but left to join the Navy. After being honorably discharged in 1920 while attending Officer Material School, he became a salesman for the pharmaceutical company. His various assignments included territories in Iowa, Kentucky, Minnesota, North Dakota and South Dakota.

In 1925, after Abbott acquired the Dermatological Research Laboratories, Stiles was appointed a special DRL representative in several midwestern states. He became a District Sales Manager in 1933, and in 1934 was transferred to the home office in North Chicago to head the new Drug Trade Division.

Stiles was promoted to Assistant Sales Manager in 1938 and Associate Director of Sales in 1947.

Three years later he organized the company's Marketing Department as Director of Market Development. In this capacity he organized the first continuous national prescription survey through the cooperation of 25 colleges of pharmacy. The survey, involving a study of more than 2 million prescriptions, has provided him with material for more than 100 papers and articles and for addresses on the prescription market, prescription pricing and public relations that he has delivered to more than 900 pharmacy groups.

In 1959 he received the first annual award in the Parmaceutical Market Research Hall of Fame and in 1958-59 was runner-up for *American Druggist's* Man of the Year. Stiles is an honorary member of Phi Delta Chi. He served from 1954 to 1959 on the Advisory Committee of the University of Illinois College of Pharmacy.

Roy Sparks Cited

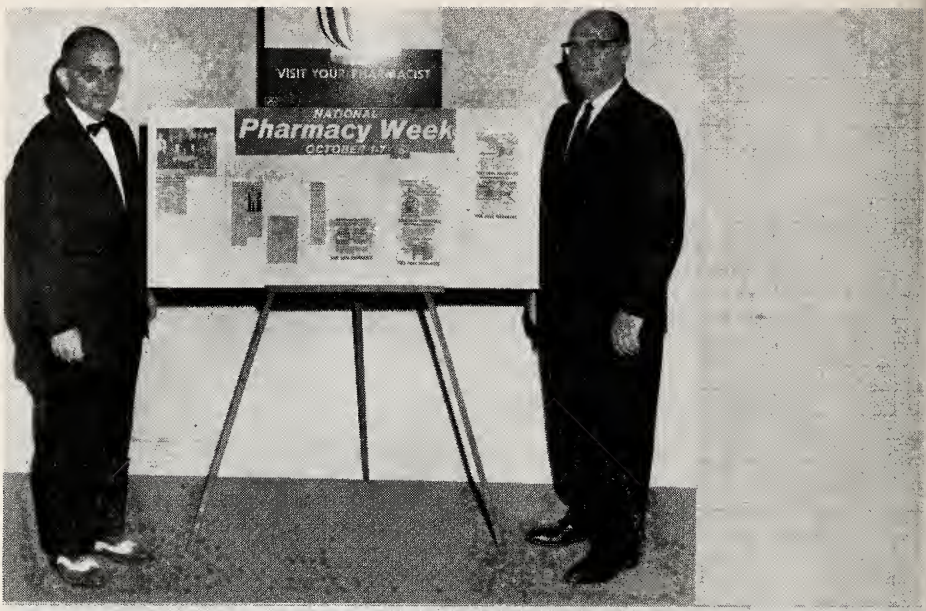
For having displayed a willingness to use his radio unit, located at Mangum Street Pharmacy, to answer distress calls from citizens band operators in 30-mile radius, and for assisting operators in monitoring their calls to conduct tests on the equipment of others in the club, Pharmacist Roy Sparks of Durham has been awarded a gift certificate and citation by the Durham Citizen Band Radio Club.

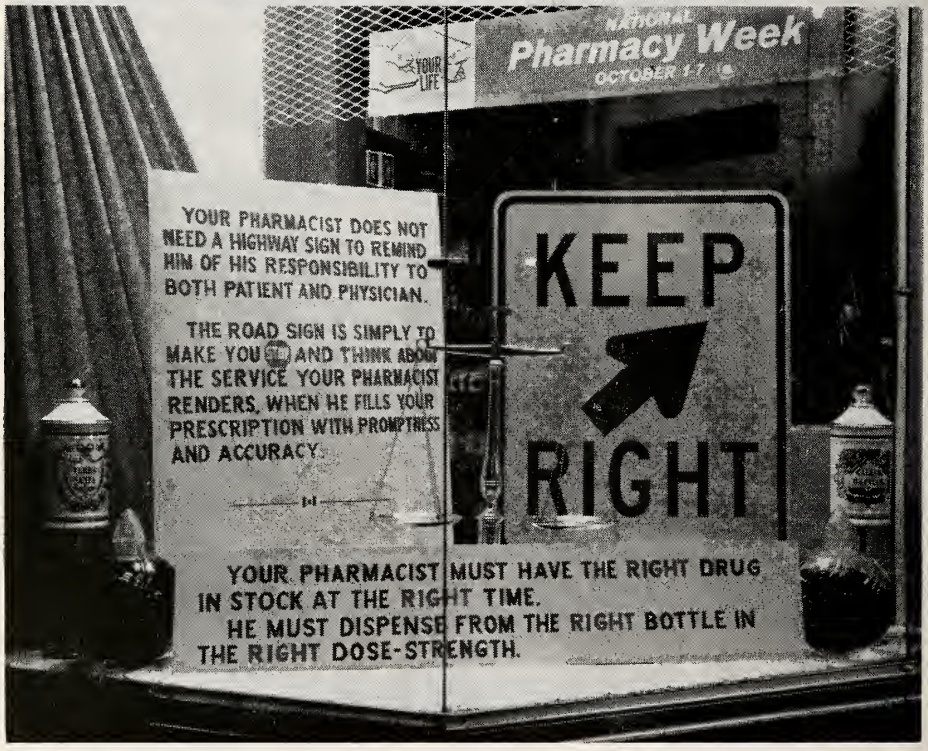
big on TV

Soltice is the modern Quick-Rub that gets the most powerful TV push in its history this season.

More and more of your customers will be hearing about the chest rub that's pure white and nice to use. Be sure you have it for them.

THE CHATTANOOGA MEDICINE CO.
CHATTANOOGA 9, TENNESSEE


VISIT YOUR PHARMACIST
NATIONAL
Pharmacy Week
OCTOBER 1-7


YOUR LIFE
NATIONAL
Pharmacy Week
OCTOBER 1-7
YOUR PHARMACIST DOES NOT NEED A HIGHWAY SIGN TO REMIND HIM OF HIS RESPONSIBILITY TO BOTH PATIENT AND PHYSICIAN.
THE ROAD SIGN IS SIMPLY TO MAKE YOU STOP AND THINK ABOUT THE SERVICE YOUR PHARMACIST RENDERS, WHEN HE FILLS YOUR PRESCRIPTION WITH PROMPTNESS AND ACCURACY.
KEEP
RIGHT
YOUR PHARMACIST MUST HAVE THE RIGHT DRUG IN STOCK AT THE RIGHT TIME.
HE MUST DISPENSE FROM THE RIGHT BOTTLE IN THE RIGHT DOSE-STRENGTH.

Civil Defense Program Approved; Convention Planning Underway

The NCPA executive committee, meeting in Chapel Hill on November 27, adopted a proposed civil defense program which will be taken to the State Director of Civil Defense for possible approval.

A 3-fold program was adopted: (1) education of the people in basic survival techniques; (2) education of NCPA members in care of mass casualties; and (3) cooperation with other groups having responsibility in case of a nuclear or natural disaster.

President Hall summarized the recent district meetings and discussed the "Filled By" regulation by the State Board of Pharmacy. Consideration of an income protection insurance plan was deferred until later.

All paid employees of the Association were reemployed for 1962.

An all-pharmacy conference will be sponsored by the NCPA after the first of the year, probably in February. In the National Pharmacy Week window display contest, Link Bros. Pharmacy of Reidsville was declared the winner on basis of entries screened by the committee.

Preliminary plans for the 1962 NCPA Convention (Raleigh, April 8-9-10) were discussed. The convention chairman has been selected by mail ballot; the keynote speaker has been determined; the major entertainment events scheduled as to time. There will be a reunion of the UNC Pharmacy Class of 1952. The awards ceremony will be scheduled on the afternoon of the first convention day. 50 Plus certificates will be awarded at this time.

President Hall was commended for his address to the Student Branch at UNC and for his generosity and thoughtfulness in presenting a copy of the NCPA Code of Ethics to members of the pharmacy graduating class and a framed copy of the Code to the School of Pharmacy. In this connection, it was noted the graduating class totals 72, the largest graduating class since the 4 year pharmacy curriculum was installed more than 25 years ago.

Committee Meets with Faculty-Board

Following adjournment of the meeting, the committee met with Dean Brecht, Assistant Dean Chambers and some of the senior faculty members of the School of Pharmacy at 3 P.M.

This was followed at 8 P.M. with a meeting with members of the State Board of Pharmacy.

Purpose of the two meetings was an informal discussion of teaching and examination procedures as such procedures relate to the examination of candidates to practice Pharmacy in North Carolina. It was the general feeling of the three groups participating in the discussions that a clearer understanding now exists of the objectives and responsibilities of the Association, the School and the Board in relationship to the training and testing of future pharmacists.

Pharmacy Week—in Pictures

Top: The pharmacists of Lexington, with enthusiastic direction by Seth Miller, organized a National Pharmacy Week program that could be used as a model by other communities.

H. C. McAllister (left) and W. J. Smith are shown with a display of Lexington's contribution to observance of National Pharmacy Week: (1) a planning session of all Lexington pharmacists; (2) An interview with Pharmacists George White; (3) Editorial; (4) newspaper story following civic club talk by Lilly's George Coaker of Charlotte; and (5) series of pharmacist-sponsored advertisements which appeared in Lexington Dispatch.

Bottom: Winner of the NCPA window display contest is pictured. The winner (picked by the NCPA Executive Committee on November 27) is a repeat of last year—Link Bros. Pharmacy of Reidsville. The state winner is being entered in the national contest sponsored by the American Pharmaceutical Association.

Winner in the hospital division was Watts Hospital, Durham. The exhibit was created and installed by Kerald M. Stahl, chief pharmacist.

Honorable mention went to Hall's Drug Store, Oxford, and Spindale Drug Company, Spindale.

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50

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Less than

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PER DOSE

STANBACK IS THE ONLY
HEADACHE POWDER MARKETED
IN THE 50-POWDER PACKAGE

COMMENDED BY THE CONSUMER SERVICE BUREAU OF PARENTS' MAGAZINE

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REFUNDMENT OR REFUND OF MONEY
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IF NOT AS ADVERTISED THEREIN

GREATER VOLUME
for you
MORE PROFIT
per sale
MORE ECONOMY
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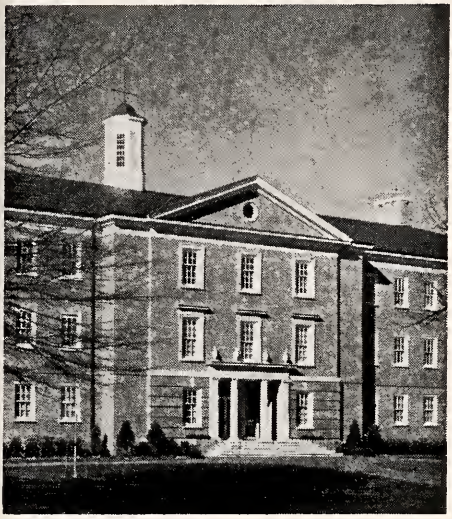
Stanback Co., Ltd., Salisbury, N. C.

UNC Pharmacy School Notes



Many pleasing details developed with the publication of "The School of Pharmacy of the University of North Carolina: A History" by Alice Noble. Excellent advance notice was published by the newspapers of the state. The book was displayed as the Book Of The Week in the lobby of the Louis R. Round Library, the main library of the University. A most complimentary review was written by Louis Graves, editor *emeritus*, in the *Chapel Hill Weekly*. A review by Wade A. Gilliam, president of the North Carolina Pharmaceutical Research Foundation, Inc., is published in this issue of the *Carolina Journal of Pharmacy*. It is a book that can be displayed with pride in every pharmacy. Best of all, nearly one hundred orders were received from pharmacists at this writing, the second day after its publication on November 18.

Members of the North Carolina Board of Pharmacy met with the graduating class at the School of Pharmacy on October 30 to discuss the objectives and procedures of the licensing examination.

Dr. Earl T. Brown, Associate Professor of Pharmacy, was elected secretary-treasurer of the Durham-Orange Drug Club at its meeting on October 30.

On November 10 McKesson & Robbins held its annual Modernization Seminar at the School of Pharmacy from 2:30 to 4:30 in the afternoon. This was followed by a dinner for the graduating class and their wives and the faculty at the Carolina Inn. Speakers for McKesson & Robbins included Reuben Russell, general manager, Ted Johnson, designer, and Ben Hawfield, chief buyer. It was a most pleasant surprise that Dr. H. C. Nolen, president of McKesson & Robbins and formerly associated with the School of Business Administration, paid a surprise visit to the School of Pharmacy on the same day. His discussion of problems at the national level was an informative addition to the seminar.

Dean E. A. Brecht and Dr. Jack K. Wier, Assistant Professor of Pharmacognosy, were guests of the Mecklenburg Pharmaceutical Society November 17 meeting to which the pharmacists' wives were invited. Dean and Mrs. R. W. Morrison of the University of South Carolina were also present. Wilkins Harden, president of the American College of Apothecaries, delivered the main address of the evening.

Dr. J. K. Kellett, Jr., Assistant Professor of Pharmaceutical Chemistry, received a grant valued at $500 from the University Research Council to continue his work on Potential Autonomic Nervous System Agents.

It is an interesting sidelight on modern complications that the bells which ring to begin and end classes in Beard Hall have never worked properly and this fall the failure has been complete throughout the whole campus. As a necessary aid to students and faculty a temporary expedient now requires that the bells be rung manually, and this has become an additional task for a secretary.

In contrast to the preceding paragraph, an automatic astronomical clock has been installed to turn on and off the artificial lighting of the inside greenhouse so that plants under cultivation will receive decreasing "sunlight" after June 21 and the

(Continued on page 20)

(Continued from page 19)

''days'' will get longer following December 21.

Student Branches

Mr. Robert B. Hall, president of the North Carolina Pharmaceutical Association, addressed the meeting of the Student Branches of the N.C.P.A. and A.Ph.A. on November 21. He spoke on ''Pharmaceutical Ethics.'' As a personal contribution to the subject, President Hall presented copies of the NCPA Code of Ethics to members of the graduating class and a framed copy of the code to the School of Pharmacy.

Kappa Psi

Reported by HAL REAVES, Public Relations Chairman

Beta Xi Chapter of Kappa Psi Pharmaceutical Fraternity wishes to announce the officers of its 1961-62 pledge class: president, Frank Freeman; vice-president, Mike Brown; secretary, Jack Upton; treasurer, Ronald Langdon; chaplin, Darrell Hodges; social chairmen, Carlos Lewis and Winfrey Wilkins.

Also, on Thursday, November 2, the chapter had a ''get-acquainted'' dinner and party for some thirty pharmacy and pre-pharmacy girls. This is an annual event for the chapter. It is designed to make these young ladies feel that, although they are small in number as compared with the male roster, they are still an important part of the School of Pharmacy here at the University of North Carolina.

Phi Delta Chi

The annual homecoming luncheon for alumni was held in the Student Center of Beard Hall, and many returning alumni and their families enjoyed the hospitality of the active brothers.

It is expected that reconstruction of Phase I for the chapter house on Fetzer Lane will be completed in November.

Historical Note

By ALICE NOBLE, *Research Historian*

It is hard to realize that *my* history of the School of Pharmacy is now a reality. Writing it was lots of fun with many pleasant memories adding inspiration to the accomplishment of the assignment. No one will ever know, however, the time, thought and worry that went into the book's production. If I had not been collecting extensive historical material since I began my connection with the profession of pharmacy I could not have written the volume. The work was far from over when the manuscript went to press. Much still had to be done with the detailed index furnishing the biggest task of all—that had to be compiled in a hurry with subject headings selected carefully and accuracy exerted to the nth degree. January, 1962, was first set by the University Press as the publication date, but as the work progressed it appeared that with great endeavor the book *might* be finished in early December. I accepted the challenge, working more than time-and-a-half when called upon and with no vacation possible during the summer. I am pleased that the book could be released on November 18. I hope sincerely that it will provide an accurate and interesting history of pharmacy of the University of North Carolina School of Pharmacy.

SMITH WHOLESALE DRUG CO.

SPARTANBURG, S. C.

A Young and Growing Service Wholesale House,
Owned and Operated by Registered Pharmacists

We Appreciate Your Business

When I was released by the Press in late October, I hopped in my car and went down to New Bern for ten delightful days. While I was there I ran across a copy of the *New Bern Census* for 1850 and in it I found the names of four pharmacists. (1.) Israel Dissosway, age 32, who married Susan W—. There were three children, Jane E., age 4, Frances (male), 2, and William, 7 months. Pharmacist Dissosway was born in New York and had real estate holding valued at $5,000. (2.) John Ingle, who was born in New Bern and had $1,850 worth of property. (3.) Francis Duffy, age 39, born in Ireland. (Mr. Duffy died April, 1885.) (4.)James W. Carmer, who married Caroline, age 22, and had real estate holdings of $2,500.

There was another pharmaceutical thrill in New Bern when my long-time friend, Mrs. Haywood Guion, who has a fascinating antique shop there, presented to the pharmacy museum the following interesting items: 1. an old fashioned wooden wall towel rack, which the pharmacist undoubtedly hung near the wash basin in the drug store; 2. three different size wooden pill boxes—*Tile and*

(Concluded on page 32)

DISTINCTIVE

Carry your store's identity by color and personalized copy right into your customers home..... for the life of the Prescription.

Another plus value of the modern paper box with its clean fresh label.

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More people prefer and buy tasty Lance snacks than any other brand. And no wonder... They're always fresh and there's a wide variety to choose from. Please your crowd. Display Lance.

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PROFIT
in
Pine State
MILK
and
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people like it
and buy it
Tastes Great . . . It's
Pine State

100 Christmas Bags for Hospital Patients

Under the direction of Mrs. David McGowan, the Chapel Hill Woman's Pharmaceutical Auxiliary prepared and delivered 100 toilet kits as a Christmas remembrance for the patients at Gravely Sanatorium (TB research institution at UNC).

Such items as combs, pens, cosmetics and the like were contributed by Glenbrook Labs., George W. Luft Co., Tussy Cosmetics, Helena Rubinstein, Oral B Co., Paper Mate, Millers Forge Corp., Weco Products Co., Lenel Perfumes, Pacquin, Inc., Wahl Clipper Corp., Easterbrook Pen Co., Clauss Cutlery Co., Solo Products Corp., Lindy Pen Co., and Scolding Locks Corp.

Since these firms were generous in supporting the project, wherever possible reciprocate by promoting the products of the participating firms mentioned above.

Sufficient merchandise was contributed to the Auxiliary's special Christmas project to permit the assembling of 100 bags as holiday gifts for the patients at the Sanatorium. To the members of the Auxiliary who assisted Mrs. McGowan and whose combined effort will bring a bit of joy to 100 persons on Christmas Day, a special note of thanks.

Bob Cohen Elected

Bob Cohen, pharmacist with Standard Drug #1 of Kinston, has been elected vice president of the Kinston Baseball Company, which will seek a franchise in the Class B Carolina League.

Mr. Cohen is a graduate of the UNC School of Pharmacy. At one time he played for the New York Yankees.

Wins New Car

November was an exceptional month for Walter K. Saunders, Jr. of Greensboro: (1) He opened a new pharmacy in Welcome and (2) he received the keys to a new Dodge Dart, which he won in a drawing given by the Dodge Division, Chrysler Corporation.

To win the car, all Walter had to do was to register with his local Dodge dealer; the opening of the pharmacy was more involved.

Colorcraft Corporation Organized

Colorcraft Corp. has received $810,000 from the recent sale of a stock issue in North Carolina through the First Securities Corporation of Durham.

Colorcraft, an outgrowth of Nelson's Studio in Durham and its affiliates, plans to use the stock proceeds to exercise options it holds to obtain either the photo finishing operations of all the outstanding stock of the following seven additional photo finishing plants in Piedmont and Eastern North Carolina; Piedmont Photo Service Inc., Winston-Salem; William Daniel's Camera Shop Inc., Raleigh; Foister-Palm Photo Service Inc., Chapel Hill; Quality Color Photo Service Inc., Greensboro; Tuck Photo Supplies Inc., Greensboro; R & L Photo Service, Rocky Mount; and Camera Color Corp., Rocky Mount.

The company already conducts operations in Durham, Fayetteville, Wilmington, and Morehead City.

Nelson Strawbridge, president of Colorcraft, said that upon the exercising of these options, the firm expects to be filling the photo finishing requirements of at least 65 per cent of the state.

NSF $18,000 Grant to Dr. Piantadosi

The National Science Foundation has awarded a 2-year $18,000 grant to Dr. Claude Piantadosi for the continuation of basic research on the "Chemistry and Metabolism of Plasmalogens, related Phosphatides and Thioacetals."

Dr. Piantadosi is a member of the teaching staff, School of Pharmacy, University of North Carolina.

It is hoped these studies to be carried out by Dr. Piantadosi on the chemical structure and metabolism will enable scientists to more fully understand the role of these important biological substances in living tissue.

Peabody-Reaco Entertain

Members of the Durham-Orange Drug Club and others were guests of Peabody Drug Company and Reaco Products at a barbecue on November 27.

A Merry Christmas

and

A Happy and Prosperous 1962

PEABODY DRUG COMPANY

305 W. PETTIGREW STREET
DURHAM, NORTH CAROLINA

Gimme the Cash -- Let the Benefits Go

(Reprinted from LOMA Quarterly)

Once there was a fellow named John Bright. John worked for a very progressive insurance company. One day John got a pamphlet from the front office about fringe benefits. According to the pamphlet, the company thought so much of John that it was giving him fringe benefits costing 60 cents an hour. As John was suffering from a financial virus known as the "shorts," this news gave him a brilliant idea. He rushed down to the personnel office.

"Look," he said to the personnel director, "you like to see me happy, huh?"

"The happier you are, John, the happier we are," the personnel director beamed.

"Okay," John said, "you see this pamphlet? Well, according to it, the company is giving me fringe benefits that cost 60 cents an hour. If you want to make me really happy, let's convert that to cash. You give me the 60 cents and hour and you keep the benefits."

The director almost wept. "But, John" he whimpered, "you won't be happy without those benefits."

"But for 60 cents an hour extra, I can enjoy being miserable. That'll come to $96 extra a month!"

"But, John, fringe benefits are worth a lot more than money involved. They make this a nicer place to work. They give you peace of mind!"

"With $96 extra," John leered, "I'll have peace of mind. So will my creditors."

"But, John, you'll lose money. You don't realize how many benefits you're getting."

"And you don't realize how many creditors I can do without."

"John, do you really want it this way?"

"Look," John said, "when you talk benefits, I don't get the message. When you talk money, though—I read you loud and clear. Gimme the cash and let the benefits go."

So John went home that evening a very happy man.

"Give that chuck roast to the dog," he told his wife. "We're eating steak. I got a $100 a month raise today."

His wife was real impressed—until she heard how he had done it.

"You think that was smart?" she said.

"Certainly it was smart! What benefits can they give me that will be worth $96 a month? You sound like a personnel director."

So the next morning, with a light heart and a head to match, John got in his car and headed for work. Everything went fine until he turned into the parking lot. There blocking his way was the personnel director.

"John, my boy," he said, "I'm sorry but you will have to park some place else. This free parking lot is one of those benefits. It costs up just about $3,500 a year to maintain it for you."

John was astounded. "A parking lot is a benefit?"

"If you don't think so, try parking that thing some place else."

So John parked in another lot, paid his 35 cents and came back to the office—using up a nickle's worth of shoe leather enroute. At lunch time he headed for the employee restaurant but half way there he was stopped by his friend, the personnel director, who gave him two more nasty shocks. He told John that he wouldn't be on salary while he was eating lunch because lunch pay was another benefit, having cost the company over $140,000 the year before.

Then he told John that he wouldn't be able to eat in the employee restaurant because that was another benefit. The restaurant served meals at just above cost and the company had spent $46,000 the year before subsidizing it.

"Forget it!" John said. "I can eat out just as cheap."

"Sure, you can!" the director said. "Try Greasy Jack's!"

John did. "How much are your ham sandwiches?" he asked.

"Fifty cents," the counterman replied.

"Fifty cents!" John snorted. I can get a ham sandwich back at the company for 20 cents."

"Well, why don't you just go back and get it?"

"Because I'm too smart to eat with those dummies," John said. "It'll cost me 30 cents more to eat here but I'll still be making money."

Being weak of mind and strong of stomach, John finally got through lunch and headed back to the office. There was a note to call his wife.

"John," his wife said, when he telephoned her, "Junior stuck a pea up his nose and it has worked its way into his head. He's in the hospital.

"In the hospital!" John gasped.

"Well, he's just like you," his wife said. "He's got a brain the size of a pea and the doctor says they've got to be real careful that they don't make a mistake and remove the brain instead of the pea. It's going to cost us $18 a day."

"Eighteen dollars a day!" John gasped again.

"Yes, he's got to have a private room. That pea rattling around his head disturbs everybody. He sounds like the gourd section of Xaxier Cugat's band."

"Well, thank the Lord I've got hospitalization!" John wheezed.

"But have you?"

With that John raced down to the personnel director's office.

"My boy's in the hospital with a pea in his head. You haven't cut off my hospitalization have you?"

"I had to, John," the personnel director sighed. "It's another benefit. The company spent $90,000 on it last year. You put up one third, but the company puts up two-thirds. Here's your one third refund."

John stared down at the refund. "But I couldn't keep a dog at the vet's for this. How much will it cost me to get as much hospitalization as I had?"

"About $75," the director said. "You see the company gets it wholesale. You have to buy it retail."

"I ought to be shot!" John said.

"You can't afford it!" the director said. "We have cut off your life insurance. That's another benefit. It cost the company $27,000 last year. Here's the refund for what you put into it."

John looked at the refund and sighed. "How much will it cost me to get as much insurance as I had?"

"About $150 more than you've been paying. The company gets that wholesale, too."

John looked like he was going to cry. "I need a good long rest!" he said.

"You can't afford that either!" the director said. "Vacations with pay are another benefit. They cost the company $365,000 last year. You will be losing $20 a day on vacation."

"I think I'll just retire!" John whimpered.

"You can't afford that either. Your pension has been cut off. That's another benefit. The company spent $529,000 on pensions last year. To get an annuity that would match your pension, it would cost you a lot of money."

"Well, I know what I can do!" John said grimly. "I can punch you right in the mouth. You didn't tell me it would cost a small fortune to duplicate them."

With that, John hauled off and took a swing at the director. The director ducked and John's fist went through a window.

"Well, don't just stand there," John snarled, staring down at his bleeding knuckles. "Get me some First Aid."

The director sighed. "That's a benefit, too, John. The company spent $33,573 on First Aid last year."

"Well, at least you can sympathize with me," John whined.

"That's a benefit, too, John. The company spent $10,247 on morale expense last year."

"Well, can I make a suggestion?"

"Yes, but you won't get paid for it. That's another benefit. The company paid $5,858 in suggestion award last year."

"But all I want to suggest," John said, "is this: take back your lousy money and give me back my benefits."

"Gladly," the director beamed. "We know you're one man who'll really appreciate them!"

DOINGS

OF THE AUXILIARIES

- Rowan-Davie—Mrs. Alvin E. Morris
- Charlotte—Mrs. Ross L. Cooper
- Chapel Hill—Mrs. D. E. Skakle
- Cabarrus—Mrs. H. A. Barringer
- Gaston County—Mrs. Donald K. Carter
- Raleigh—Mrs. R. I. Cromley
- Pharmacy Wives—Mrs. David Quackenbush
- Lizzie Hancock—Mrs. C. E. Page

Mrs. Sara G. Mock

Mrs. Sara G. Mock, 35, of Asheville, passed away October 17.

A graduate of Winthrop College, Mrs. Mock was active in church affairs and the Western North Carolina Drug Auxiliary. At the time of her death she was reporter for the Auxiliary.

Surviving are two sons and her husband, J. Howard Mock, who is a medical service representative for Ayerst Laboratories.

Cabarrus County

The Woman's Auxiliary of the Cabarrus County Pharmaceutical Society met November 16th at the home of Mrs. Howard Whitley of Concord.

The President, Mrs. Prentiss George, Jr. of Kannapolis, presided. Devotions were conducted by Mrs. Joe Pike, Jr. Mrs. Bernie Nancy, Program Chairman, introduced the speaker, Mrs. Leslie Myers, President of the Woman's Auxiliary of the NCPA. In her remarks, Mrs. Myers traced the history of the Woman's Auxiliary since 1920 and showed its growth and achievement over the years. She also told of her visits over the State to the various auxiliaries. She announced the dates of the State Convention, April 8-10, and urged members to attend. A token gift of appreciation was presented to Mrs. Myers from the Auxiliary.

Mrs. Denford Oxendine was welcomed as a new member.

News Note: Mrs. J. W. Pike, Sr. has been hospitalized for sometime as a result of a broken hip. She is a patient at the Cabarrus Memorial Hospital, Concord.

Chapel Hill

The Chapel Hill Pharmaceutical Woman's Auxiliary met October 18th at the North Carolina Memorial Hospital, as guests of Mrs. M. L. Jacobs, for the purpose of folding bandages.

On November 8th, the Chapel Hill Auxiliary met at the home of Mrs. D. F. McGowan to work on their Christmas project, benefitting patients of Gravely Tuberculosis Sanatorium. At this meeting, ninety-five toilet kits—plastic kits with toilet articles—were completed, wrapped with Christmas paper, and made ready for distribution to Gravely patients on Christmas morning.

Charlotte

The Charlotte Druggist Auxiliary met Tuesday, November 14th, at the Kirkwood Room.

Mrs. A. K. Hardee, President, presided and Mrs. G. V. Lawrence conducted the devotion.

Mrs. Ross L. Cooper, Program Chairman, introduced the speaker, Mrs. Maribelle Scoggins, who has been working in Charlotte since 1955 in a determined effort to convince all 200,000 Charlotteans that they must achieve and maintain optimal health if they are to find any real satisfaction.

Miss Scoggins' career has included positions with the N. C. State Board of Health, the U. S. Public Health Services, and the UNC School of Public Health.

Miss Scoggins spoke on "Low Calorie Cookery and Physical Fitness."

Gaston County

Miss Donna Wilson, home economist for Duke Power Company, was guest speaker to members of Gaston County Pharmaceutical Auxiliary when they held a luncheon meeting at Kings Mountain Country Club, November 15, 1961. Miss Wilson discussed ideas for Christmas.

Mrs. Jack Friday presided over the business portion of the meeting and the invocation was given by Mrs. Richard Curtis of Bessemer City.

Hostesses for the meeting were Mrs. C. D. Blanton and Mrs. George Templeton.

The Lizzie Hancock Chapter

The Lizzie Hancock Chapter met in Oxford, November 16, 1961, for its semi-annual fall meeting.

A short business meeting was conducted by the president, Mrs. C. E. Page, Jr., at which time two new members were received into the chapter, Mrs. R. T. Williford of Oxford and Mrs. John Richard White of Henderson. Mrs. Williford is the granddaughter of the late Mrs. Lizzie Hancock for whom the chapter is named. Welcome was extended to Mrs. R. L. Hamilton, a visitor.

The spring meeting will be held in Henderson.

Pharmacy Wives Organization
University of North Carolina

The Pharmacy Wives Organization has met three times this year at the Institute of Pharmacy. The first meeting, October 10, was devoted to getting to know one another by playing get-acquainted games.

On October 24, a program meeting was held. First, however, there was a discussion of committees for the children's and adult's Christmas parties.

Then, Mrs. Kincade, mother of Mrs. Fred Moss, gave a very interesting program on flower arranging. She showed slides and talked about her many travels, and the interesting flower containers she had brought back with her.

On November 14 the Pharmacy wives met for a social business meeting. During the session it was voted to adopt a needy family to remember at Christmas with canned goods and gifts.

Plans were discussed for the November 30th meeting at Duke Power Company. It was decided to leave from the Institute of Pharmacy at 7:30 p.m.

The president, Mrs. Hunter Smith, announced an invitation from Mrs. W. B. Aycock to come to her home March 14 for a social business meeting.

Raleigh

The November meeting of the Raleigh Woman's Drug Club was held at the home of Mrs. Robert I. Cromley, with twenty-seven members present. Mrs. John H. Bius, president, conducted the meeting and welcomed four new members: Mrs. Billy Thomas Allen, Mrs. J. E. Phillips, Mrs. John M. Horton, and Mrs. James E. North.

Guests at the meeting included Mrs. W. L. Lloyd and Mrs. Charles L. Stevens of Garner. A special guest was Mrs. Leslie Myers, President of the NCPA Woman's Auxiliary. She told of the highlights of the different clubs she had visited throughout the State.

Mrs. W. F. Matthews, Jr., announced that the annual Christmas Dinner-dance would be held December 9 at the Carolina Hotel. The Wake County Pharmaceutical Association is furnishing the music for the party. Mrs. M. B. Melvin, General Convention Chairman for the NCPA Woman's Auxiliary. appointed chairmen and co-chairmen of the various committees for the Annual Convention to be held in Raleigh, April 8-10.

After refreshments were served by Mrs. Kenneth Handy, Mrs. Leonard Crumpler, Mrs. Harold Diggett, and Mrs. Robert Cromley, hostesses, bridge and canasta were enjoyed. High score in Bridge was won by Mrs. W. L. Lloyd and in Canasta by Miss Evelyn Newsome. An honorary gift was presented to Mrs. Myers.

Rowan-Davie

The Rowan-Davie Drug Auxiliary met November 15th at the Duke Power Company for a very interesting program on "Holiday Ideas" given by Mrs. Frances Lynn Tatum. Afterwards, the members enjoyed light refreshments before motoring to the Chanticleer Restaurant for the remainder of the meeting and lunch.

The meeting was called to order by the president, Mrs. Paul Miller, with Mrs. Henry Ridenhour giving the devotions on the theme of "Giving More of Ourselves to Others." Mrs. Miller reported a new member, Mrs. Frank Skinner, and a prospective member, Mrs. James Edwards.

The Auxiliary voted to give $15.00 to the United Fund. Members were asked to bring a white elephant gift to exchange at the December meeting. It was announced that a prize would be awarded to the one with the most unusual gift wrapping.

Hostesses for the day were Mrs. Thomas E. Camp, Mrs. J. W. Compton, and Mrs. Robert H. Milton. Draw prize was won by Mrs. Harold Kennerly.

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LETTERS TO THE EDITOR

Dear W. J.:

Health has always been a subject of vital interest to everyone. New methods of health care have made Americans aware of the great progress in this field. But many people do not fully realize the extent of this progress and its implications to them personally.

As a public service, Schering Corporation, a pharmaceutical company which I represent in the Greensboro area, has organized a Speakers Bureau to explain the prescription drug industry's role in this advance. I believe that you and the members of the NCPA would like for the laity to know more about this subject, and I feel that you should have the opportunity to get this information.

As a member of the Schering Speakers Bureau, may I offer to address any groups that would be interested in such information.

My subject is "New Horizons in Health," an 18 to 22 minute talk which develops the role played by the prescription drug industry, in cooperation with physicians and pharmacists, in the health revolution of the past 20 years.

It deals with past achievements and future promises of research, quality control, drug prices and marketing practices—topics which are often little understood but have a profound effect on each of us.

The talk is designed for the general public, and is equally applicable to men and women.

In the Charlotte area, Mr. James F. Ross, 4237 Winfield Drive, Charlotte 5, North Carolina, Phone Edison 47179, is our speaker.

There is no charge for the talk.

William E. Davis
201 Aberdeen Terrace
Greensboro, N. C.
Tel. 274-2996

Hotel room reservation forms for 1962 NCPA Convention in Raleigh, April 8-9-10, will be mailed in January.

A Revealing Verdict

(Editorial from *The Daily Independent*, Kannapolis, Nov. 22, 1961)

Way back in 1956, the Federal Trade Commission began investigating the pricing policies of some of the nation's foremost drug manufacturing concerns. In 1958, anti-trust charges were filed against half a dozen companies. Now the charges all have been dismissed.

Robert L. Piper, the FTC examiner on the case, found that the companies were engaged in active price competition on bids to get orders from hospitals and governments. He found that identical prices for drugs were common, however, in sales to retailers.

But he reported that the identical prices, like the differing bids to hospitals and governments, demonstrated competition, not the lack of it.

When one reputable firm offers a thousand pills to a druggist at one price, another firm cannot win the order by offering the same pills at a higher price. If one firm's costs are less, it can get the order by offering at a lower price.

In fact, that is what has happened. Most drug prices are substantially lower today than when the drugs first were introduced. Volume and new methods of production make reductions possible.

And when the first firm to make a breakthrough in cost-cutting reduces prices, the others must cut prices, too, and try to reduce their costs or quit making the drug in question.

And that's how identical prices are born.

It is to be regretted, of course, that the companies involved have had to spend years searching their records, giving testimony, briefing lawyers and paying out the costs of defense. But it may all be worth while if the outcome is considered carefully in certain quarters.

Right now, there are several prominent members of Congress who have gotten the notion that identical prices are clear evidence of a lack of competition.

The FTC's carefully-considered decision demonstrates why this isn't so.

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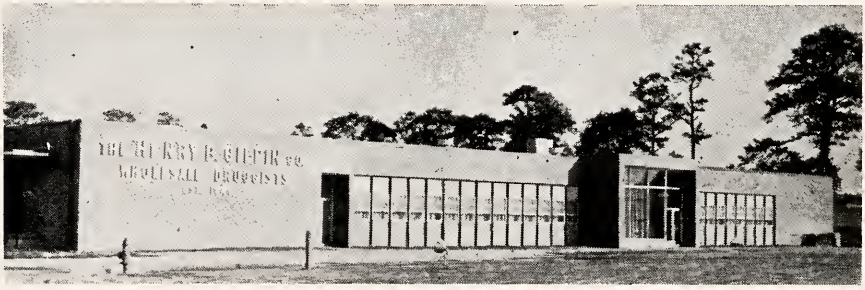

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TRADE MARK

A son, Jack Michael, to Mr. and Mrs. Jack Friday, Gastonia, on November 16th. . . . A son, William Whitaker Moose, Jr. to Mr. and Mrs. Moose, Mt. Pleasant, September 26th. . . . A son, Thomas Brantley (to be called Brant) to Mr. and Mrs. Tom Burgiss of Elkin, October 24th. . . . Tracy Britton, weighing 6 lbs. 12 ozs. to Mr. and Mrs. George Carver of Buffalo, N. Y., November 11th.

Deaths

JOE M. ANDERSON

Joe M. Anderson, 72, New Bern pharmacist, died November 6 following a period of declining health.

Mr. Anderson received his license to practice pharmacy in 1911. Until his retirement in 1959, he operated Anderson's Drug Store of New Bern, where, in addition to building a most successful pharmacy, he assembled a large collection of antique show globes, apothecary bottles and Civil War muskets.

Surviving are his wife; a son and daughter; four grandchildren and three sisters.

G. A. LITTLEFIELD

Gary Anderson Littlefield, 57, owner of the Smith Drug Store, Gastonia, died November 14 following a lingering illness.

Mr. Littlefield, who had lived in Gastonia since 1938, was a past president of the Gastonia Merchants Association. He leaves his wife, Mrs. Louise Pollard Littlefield; two daughters and a brother.

JOHN A. WEATHERFORD

John Anderson Weatherford, 70, of South Boston, Virginia, died November 20 after an illness of one week.

Mr. Weatherford formerly managed the Peabody Drug Company of Durham. He is survived by a brother and a sister and a number of nieces and nephews.

Marriages

Miss Kathryn Mackenzie Wilkins to Joseph Larry Miller, November 19th. Mr. Miller is pharmacist at Holmes Drug Company, Statesville.

Miss Patty Leigh Young of Kernersville to George Collins McLarty, Jr., November 11th. George is pharmacist at McLarty Drug Company of High Point.

Mutual to Erect New Building

D. L. Boone, Jr., manager of the North Carolina Mutual Wholesale Drug Company, has announced the firm plans to relocate on a 6-acre site on Ellis Road just south of the Durham city limits.

Plans for Mutual's new building are expected after the first of the year, the acquisition of the new building site being the first step towards securing member-owned quarters.

Thomas J. Ham, Jr. of Yanceyville is president of Mutual; O. G. Sawyer of Durham, vice president; and Ralph P. Rogers, Jr. of Durham, secretary.

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BALANCES—Prescription balances repaired. Contact Phipps & Bird, Inc., P. O. Box 2V, Richmond 5, Virginia. Telephone MI 4-5401.

FOR SALE—Remington's Practice of Pharmacy, 12th Edition. (1961). 1,866 pages. Price $22.50. Available from NCPA, Box 151, Chapel Hill, N. C.

PHARMACIST WANTED—Cone Memorial Hospital, Greensboro, North Carolina. Write or call Claude Paoloni, Chief Pharmacist, at the hospital.

FOR SALE—4 lighted Hallmark Cabinets, 1 Hallmark Contemporary Rack, 1 Hallmark All-Occasion Rack, 1 Hallmark Sign. Complete, like new, for quick sale $200.00. Stop by and see them. Old Town Pharmacy, 3716 Reynolda Road, Winston-Salem, N. C.

PHARMACIST WANTED—Excellent opportunity with progressive pharmacy. Good starting salary. Inquiries confidential when requested. KLM-11 c/o NCPA, Box 151, Chapel Hill, N. C.

OPPORTUNITY—Have position open, with partnership possibilities, for young, aggressive pharmacist. D 12, c/o NCPA, Box 151, Chapel Hill.

FOR SALE—Well established pharmacy with excellent balance between prescription and front-end gross. Complete details to interested parties. D-15, c/o NCPA.

WANTED—Relief pharmacists for all sections of state. Send us your schedule (available time) and compensation expected. Call W. J. Smith, Chapel Hill 942-3551.

PHARMACY SCHOOL NOTES

(Continued from page 21)

Till carries a box similar to our treasures on the cover of its current issue; 3. A *Perfected Label Book*, published many years ago by the Luyties Pharmacy Company, of St. Louis, with the labels printed in Latin, cut and gummed ready for immediate use. There are three labels for each remedy and the author states that the book contains labels for all the new remedies.

And so as to include our usual monthly story about the Confederacy, I shall conclude with the mention of a delightful picture appearing in the November 5 issue of the *News and Observer*, entitled, "Yank Meets Rebel." It bears the following self-explanatory caption: "Yogi Berra, of the New York Yankees, meets three-year old Mickey Viall, son of Mr. and Mrs. Wesley Viall, Jr. of Pinehurst during a golf vacation at the Pinehurst Country Club. Mickey flaunts a Rebel cap and flag at the grinning Yogi."

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